



**CIP #CF2709 – ENTRANCE ARCH LIGHT CONTROLLERS PROJECT
COOPERATIVE PURCHASE AGREEMENT
1GPA – RFQ 25-05P-02**

DATE: October 22, 2026

REQUEST: 1GPA - Co-Op Agreement

PROJECT: CIP # CF2709 – ENTRANCE ARCH LIGHT CONTROLLERS PROJECT

CONTRACTOR: Summit West Signs
Attn.: Marshall Duncan, Project Manager
4049 E Presidio – Suite 101
Mesa, Arizona 85215
Office: (480) 926-3465 x 555
Email: marshall@summitwestsigns.com

Scope of Work

The Town of Prescott Valley Arizona is utilizing 1GPA contract number RFQ 25-05P-02 (attached) for this project.

The cost of this work is based on the terms and conditions of the 1GPA Agreement contract #RFQ 25-05P-02 – Exhibit B.

Scope of Work is as stipulated in detail in Exhibit A and in the attached Proposal for the Entrance Arch Light Controllers Project from Summit West Signs (Exhibit B) which includes replacing the existing lighting system with programmable LED fixtures. Tasks include:

- Lighting System Evaluation
- LED Lighting Upgrades
- Lighting Controls
- Programming
- Electrical Improvements
- Testing & Commissioning
- Traffic Control
- As-Builts & Documentation
- Warranty

Total Agreed cost of this work is \$144,483.26

Per AZ Revised Statutes Title 34, this project will require Performance & Payment Bonds. Additionally, the contractor will need to provide a Certificate of Insurance naming the Town as additional insured.

SUBMITTED BY: Josh Newshan – Deputy Public Works Director
Heather Ruder, Public Works Director

**APPROVED BY
OWNER:**
Town of Prescott Valley, Arizona

**APPROVED BY
CONTRACTOR:**
Summit West Signs

Kell Palguta, Mayor

Marshall Duncan

Signature

Marshall Duncan- Sales Manager

BY: Print Name & Title

ATTEST: Town of Prescott Valley

BY: _____
Fatima Fernandez, Town Clerk

(CORPORATE SEAL)

APPROVED AS TO FORM:

BY: _____
Ivan Legler, Town Attorney

EXHIBITS

- A. Scope of Work**
- B. Summit West Signs - Proposal**



Exhibit A Scope of Work

Project Overview

The Town of Prescott Valley is requesting bids to upgrade and enhance the existing LED lighting system installed on the Arch located on Glassford Hill Road just north of SR69. The goal of this project is to improve the overall appearance of the monument, increase flexibility in color selection, simplify operation of the lighting system, and improve long-term maintenance.

Project Objectives

- Improve the visual appearance of the Arch
- Provide easier control and modification of the lighting system via web base access
- Expand available color selections and programming capabilities (excluding green, yellow and red)
- Improve reliability and create efficiencies for future maintenance
- Maintain the existing architectural structure of the monument

Scope of Work

The contractor shall furnish all labor, materials, equipment, programming, and commissioning necessary to complete the following:

1. Lighting System Evaluation

- Inspect the existing lighting system
- Verify all existing fixtures, drivers, controllers, wiring, and power supplies
- Identify any components requiring replacement
- Provide recommendations for compatibility with the upgraded system

2. LED Lighting Upgrades

Upgrade lighting for the following monument elements:

Prescott Valley Lettering

- Replace or retrofit existing lighting as necessary
- Provide full RGBW color changing capability
- Ensure independent and even illumination across all lettering
- Provide an option to illuminate in clean white



Prescott Valley Medallions (Both Ends)

- Upgrade both illuminated medallions.
- Allow independent color control from the main lettering
- Provide uniform lighting throughout the medallions
- Provide an option to illuminate in clean white

The Cooler Side of Arizona Monument Sign

- Replace existing lighting with programmable RGBW lighting
- Allow independent color selection from the arch
- Provide an option to illuminate in clean white

Monument Base Accent Lighting

- Upgrade accent lighting located around the monument bases
- Allow independent color control.
- Provide white and programmable RGBW color options
- Provide an option to illuminate in clean white

3. Lighting Controls

Provide a new lighting control system that includes:

- Web-based access
- Mobile device compatibility
- Secure remote access
- Local control panel
- Color palette selection
- Preset scenes
- Holiday programming
- Event scheduling
- Manual override
- Automatic astronomical clock
- Ability to save custom lighting scenes

The system shall allow independent control of:

- Prescott Valley lettering
- Left medallion
- Right medallion
- Monument base lighting "The Cooler Side of Arizona" monument sign



4. Programming

Program a minimum of:

- Standard White
- Prescott Valley Blue
- Purple
- Gold
- Pink
- Teal
- Orange
- Combination of all colors excluding (green, yellow and red)

Provide the ability to create an unlimited number of custom colors

Include pre-programming for:

- Independence Day
- Christmas
- Halloween
- Breast Cancer Awareness Month
- Additional Town events

5. Electrical Improvements

As necessary:

- Replace failed drivers
- Replace damaged wiring
- Replace failed power supplies
- Upgrade junction boxes if required
- Verify all grounding
- Test all electrical connections

6. Testing and Commissioning

Contractor shall:

- Test every lighting fixture.
- Verify all colors operate properly
- Verify independent control zones
- Demonstrate scheduling features
- Demonstrate remote operation
- Train Town staff.



7. Documentation

Provide:

- As-built drawings
- Wiring diagrams
- Controller information
- Programming documentation
- Warranty information
- Product manuals
- Recommended maintenance procedures

Warranty

Provide a minimum:

- Five (5) year warranty on LED fixtures
- Five (5) year warranty on controllers
- One (1) year workmanship warranty

Permit Coordination

- Contractor to apply for a Town right of way permit and supply traffic control plans for review and approval.

Contractor to apply for a ADOT right of way permit and coordinate with ADOT on roadway closures and traffic control that impedes SR69

PROPOSAL

4049 E. Presidio St., Suite 101, Mesa, AZ 85215

251708-06

Date: 10/06/2026

Expires: 11/30/2026

Drawing Numbers:

Project: Town of Prescott Valley - Archway
Road Sign
2820 N. Glassford Hill Rd.
Prescott Valley, AZ 86314

Client: Town of Prescott Valley
2820 N. Glassford Hill Rd.
Prescott Valley, AZ 86314

Contact: Josh Newsham (929) 759-3073 jnewsham@prescottvalley-az.gov

We are pleased to offer this proposal for the following services at the above location.

Project Description:	Item Total:
Pricing Per 1GPA Contract #RFQ25-05P-02, Electronic Scoreboards and Signs	
ONE-SITE TECHNICIAN (1.5 DAYS) WITH ONLINE FOLLOW-UP (3 DAYS UPGRADE TO CLOUD)	\$10,896.00
ON-LINE TECHNICAL SUPPORT	\$2,160.00
CUSTOM PROGRAMMING OF CONTROLLERS	\$1,650.00
QTY 2: RV1 PRESCOTT VALLEY TRICO 2 RGBW TALENT 1	\$8,712.00
QTY 4: MEDALLIONS 75.85" CIRCLE TRICO 2 RGBW TALENT 1	\$5,334.00
QTY 2: CABINETS TRICO 2 RGBW TALENT 1	\$3,875.00
QTY 2 CABINET BASES: 84"X108" TRICO 2 RGBW TALENT 1	\$1,908.00
QTY2 MEDALLIONS-HALO LIT: RV1 PRESCOTT VALLEY WOW II MAX 7500K	\$1,149.00
TALENT X CLOUD UPGRADE: CONTROLLER, SECONDARY CONTROLLER, CLOUD SET-UP & HOSTING FEE	\$17,208.00
REMOVAL/ INSTALLATION: SUMMIT WEST SIGNS	\$76,591.26
- Hardware	
- LED Wiring	
- Silicone	
- Trucks/ lifts	
TRAFFIC CONTROL:	\$15,000.00
*SWS to work out agreement between Town of PV and ADOT	
*Dependent on ADOT requirements- price subject to change	
TAX:	
Tax is included	

Salesperson: Marshall Duncan

Buyer_____Seller **MD**



4049 E. Presidio St., Suite 101, Mesa, AZ 85215

PROPOSAL

251708-06

Date: 10/06/2026

Expires: 11/30/2026

Drawing Numbers:

Project: Town of Prescott Valley - Archway
Road Sign
2820 N. Glassford Hill Rd.
Prescott Valley, AZ 86314

Client: Town of Prescott Valley
2820 N. Glassford Hill Rd.
Prescott Valley, AZ 86314

Contact: Josh Newsham (929) 759-3073 jnewsham@prescottvalley-az.gov

Deposit Rate: 50%
Deposit: \$72,241.63

Subtotal: \$144,483.26

Total: \$144,483.26

Notes: All prices are subject to applicable sales tax. Prices are based on available information given at the time and are subject to change. **Exclusions:** Sign permits, structural engineering, traffic control equipment and permit acquisition fees are not included in the above quotations and if required shall be invoiced on a time and material basis. Electrical services to the proposed sign(s), unless specifically quoted above, is assumed to be existing or provided by others. **Warranty:** 12 months against defective materials and 12 month unconditional guarantee on parts and labor. **Terms:** UNLESS OTHERWISE NOTED ABOVE: 50% non-refundable advanced deposit with balance due upon completion of project. Interest of 1.5% per month with an \$18 minimum service charge may be charged on all accounts not paid in full within 30 days of invoice date. Quotes are valid for 60 days. Buyer is required to provide all necessary electrical circuits of suitable capacity and approved type to within 5 feet of sign location. If electric is not available at the time of installation, Buyer may be billed for additional service calls for final hook-up of sign. All signs are property of Summit West Signs (SWS) until paid in full, installed or not. Ownership of signage will not pass to the Buyer until all terms of contract have been met. In the event of default of any terms of this contract, Buyer authorizes Summit West Signs or its agents to enter property to remove and repossess signage. Buyer agrees to pay all costs and reasonable legal fees if the delinquent account is placed with an attorney or collection agency. Installations scheduled are pending accommodating weather conditions. Installations include 1 trip to the job site. Additional charges may apply for multiple site visits and unforeseen circumstances such as hard ground among others. SWS is not responsible for damage done to irrigation, utility or cable lines. Deposits are not refundable unless specifically agreed to in writing. Customer agrees to monthly progress billing on projects over \$1000.00 that take longer than one month to complete.

Salesperson: Marshall Duncan

Buyer's Acceptance	_____	Title	_____	Date	_____
Seller's Acceptance	<u>Marshall Duncan</u>	Title	<u>Sales Manager</u>	Date	<u>10-07-2026</u>