

**CITY OF RAMSEY**  
**Contract Analysis - Utility Billing**

	2010	2009	2008*	2007**	2006	2005
Revenue	3,760,390.00	3,944,612.00	3,829,081.00	3,509,852.00	3,255,794.00	2,428,716.00
OPUS21 Expense	59,052.71	59,749.66	45,471.82			
Connexus Expense	-	-	-	35,894.20	49,799.02	51,768.45
Total Expense	59,052.71	59,749.66	45,471.82	35,894.20	49,799.02	51,768.45
Net Revenue	3,701,337.29	3,884,862.34	3,783,609.18	3,473,957.80	3,205,994.98	2,376,947.55
Percent Expense of Revenue	1.57%	1.51%	1.19%	1.02%	1.53%	2.13%

\* Opus 21 Did not billing services for the City until April 2008. They Bill Monthly.

\*\* Connexus Energy Gave the City One Quarter Billing Credit (Approximately \$15,000) for the prior years billing error situation

Opus 21 presently bills for 8,650 customers

Contract with OPUS 21 is from February 1, 2008 thru February 1, 2013

