

# Ready Watt ELECTRIC

8700 171st Avenue NW  
 Ramsey MN 55303  
 Phone 763-241-4944  
 Fax 763-241-5245

## Estimate

Date	Estimate #
2/3/2011	211080

Name / Address	
City of Ramsey 7550 Sunwood Drive NW Ramsey, MN 55303 Attention: Grant Riemer	
Project	
211080 Retro Public Works Lights	
Description	
Price to include removing and recycling of all old lights being replaced.	
North East Storage Building- (Main PW garage) Replace (18) 400mh high bay lights with (18) new 6-lamp t-8 florescent high bay lights, retro (8) 2-lamp 8' t-12 lights with (4) 4' t-8 lamps-ballast, replace (3) exit emergency lights with new LED exit emergency and change lights in rest rooms to CFL lamps also. (No motion sensors - see last note)	
South East Building- (Vehicle Storage Building) Replace (18) 400mh high bay lights with new 6-lamp t-8 high bay lights, retro (26) 8' t-12 lights with 4-lamp t-8 lamps-ballast change (4) old exit emergency lights with new LED exit emergency lights. (No motion - see note)	
West Building- (Sign Utility Building) Replace (6) 400mh high bay lights with new 6-lamp t-8 high bay lights. Retro (5) 2-lamp t-12 wrap lights to 2-lamp t-8, replace (2) exit emergency lights with new LED exit emergency lights. (No motion - see last note)	
All light to be in same location, circuit and switching as existing includes removing of all old equipment.	
The Power Company will give you a total of \$4214.00 that will be directly sent to the customer. The total cost to City after rebate is \$15533.00	
Job must be completed by October to allow rebate to be in by deadline.	
Your estimate payback on electric cost at \$0.10 a KH and on for 8 hours a day is around 3.8 years plus maintenance cost.	
Adding a OCC Sensor on individual lights would be a cost of \$85.00 each and a Power Company rebate of \$5.00	
We look forward to doing business with you. Rob Schiller 612-221-4983	<b>Total</b> \$19,747.00

**ACCEPTANCE OF PROPSAL**

(must be signed and returned for work to begin)

NOTE: This proposal may be withdrawn by Ready Watt Electric if not accepted with in 15 days.

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the

- \$ 1,000.00 (18 → 14 VSB)

\$18,747.00

Total cost = \$18,747.00  
 Connexus rebate = \$ 4,054.00  
 Net cost = \$14,681.00

\* To include (8 + 9 + 6) = 23 motion sensors  
 quote would be increased by \$1840 (waived per conversation w/Rob)