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info@connexusenergy.com

Mr. Tim Himmer  
City of Ramsey  
7550 Sunwood Dr NW  
Ramsey MN 55303

March 7, 2011

Dear Mr. Himmer,

I have prepared the following **REVISED** proposal to install streetlights at the intersections listed below in conjunction with the Bunker Blvd reconstruction project. Connexus Energy will install, retain ownership, and will provide ongoing maintenance of the lights under our monthly energy and maintenance rate. The installation costs shown below are a preliminary estimate prior to the final design by Connexus Energy's engineering department.

**Magnesium and Bunker Lake Blvd**

1 -250W HPS Shoebox on a 30' SQ fiberglass pole including a 420' bore. \$5,550.00

**Tungsten and Bunker Lake Blvd**

1 -250W HPS Shoebox on a 30' SQ fiberglass pole including a 120' bore. \$2,675.00

**Wolfram and Bunker Lake Blvd**

1 -250W HPS Shoebox on a 30' SQ fiberglass pole including a 220' bore. \$4,480.00

**142<sup>nd</sup> and Sunfish**

1 -250W HPS Shoebox on a 30' square fiberglass pole. \$1,525.00

**Unity and Bunker Lake Blvd**

1 -250W HPS Shoebox on a 30' SQ fiberglass pole, including credit for the retirement of a 14' Traditionaire light. \$1,599.00

*The first four intersections listed above were each credited \$574.00 for the retirement of the existing cobra head lights, for a total credit of \$2,296.00.*

The monthly energy and maintenance rate for the 250W HPS lights is \$12.72 per light, per month. The lights will be installed to utility specifications and will operate on a dusk-to-dawn schedule. The above installation costs are based upon our best practices. If job site conditions beyond our control prevent normal installation procedures or if winter construction is required, additional charges may be applied. The manufacturer's lead time for material is 6 to 8 weeks.

**Please indicate your acceptance of this proposal by returning a signed copy via USPS, or e-mail: leoo@connexusenergy.com**

I hope that this information is satisfactory for you. Do not hesitate to contact me if you have any questions.

Sincerely,

Leo Offerman

Digitally signed by Leo Offerman  
DN: cn=Leo Offerman, o=Connexus  
Energy, ou=Utility Services  
Representative,  
email=leoo@connexusenergy, c=US  
Date: 2011.03.07 16:05:32 -06'00'

Accepted by: \_\_\_\_\_  
Date: \_\_\_\_\_