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info@connexusenergy.com

Mr. Tim Himmer  
City of Ramsey  
7550 Sunwood Dr NW  
Ramsey MN 55303

April 13, 2011

Dear Mr. Himmer,

I have prepared the following proposal to install streetlights at the Bunker Blvd intersections of Azurite and Basalt. Connexus Energy will install, retain ownership, and will provide ongoing maintenance of the lights under our monthly energy and maintenance rate. The installation costs shown below are a preliminary estimate prior to the final design by Connexus Energy's engineering department.

2 -250 W High pressure sodium commercial shoebox lights on 30' square fiberglass poles, bronze in color. \$8,624.00

*The above pricing includes 632' of lighting conductor and a directional bore at Basalt. If we are able to place pipe crossings at Basalt during construction to eliminate the bore, the cost will be reduced by \$800.00*

The monthly energy and maintenance rates for the lights will be \$12.72 per light, per month. The lights will be installed to utility specifications and will operate on a dusk-to-dawn schedule. The above installation costs are based upon our best practices. If job site conditions beyond our control prevent normal installation procedures or if winter construction is required, additional charges may be applied. The manufacturer's lead time for material is 6 to 8 weeks.

**Please indicate your acceptance of this proposal by returning a signed copy via, USPS, Fax 763-506-9541, or e-mail: leoo@connexusenergy.com**

I hope that this information is satisfactory for you. Do not hesitate to contact me if you have any questions.

Sincerely,  
**Leo Offerman**  
**CEM**

Digitally signed by Leo Offerman CEM  
DN: cn=Leo Offerman CEM, o=Connexus  
Energy, ou,  
email=leoo@connexusenergy.com, c=US  
Date: 2011.04.13 16:12:46 -05'00'

Utility Services Representative

Accepted by: \_\_\_\_\_  
Date: \_\_\_\_\_

