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info@connexusenergy.com

Mr. Tim Himmer
City of Ramsey
7550 Sunwood Dr NW
Ramsey MN 55303

April 27, 2011

Dear Mr. Himmer,

I have prepared the following **REVISED** proposal to install streetlights on Dysprosium St. as shown on the attached sketch. Connexus Energy will install, retain ownership, and will provide ongoing maintenance of the lights under our monthly energy and maintenance rate. The installation costs shown below are a preliminary estimate prior to the final design by Connexus Energy's engineering department.

5 –100 W High pressure sodium Traditionaire style lights on standard 14' fiberglass poles \$13,395.00

The monthly energy and maintenance rates for the lights will be \$7.76 per light, per month. The lights will be installed to utility specifications and will operate on a dusk-to-dawn schedule. The above installation costs are based upon our best practices. If job site conditions beyond our control prevent normal installation procedures or if winter construction is required, additional charges may be applied. The manufacturer's lead time for material is 6 to 8 weeks.

Please indicate your acceptance of this proposal by returning a signed copy via, USPS, Fax 763-506-9541, or e-mail: leoo@connexusenergy.com

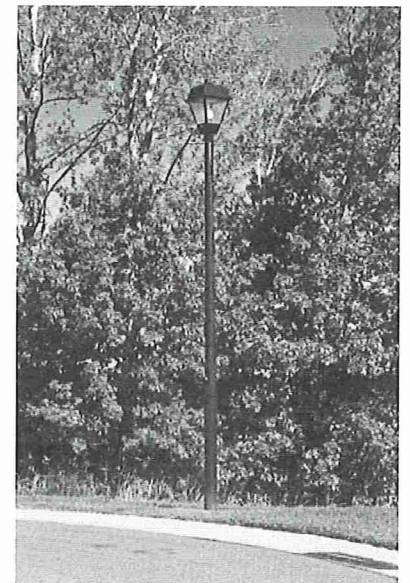
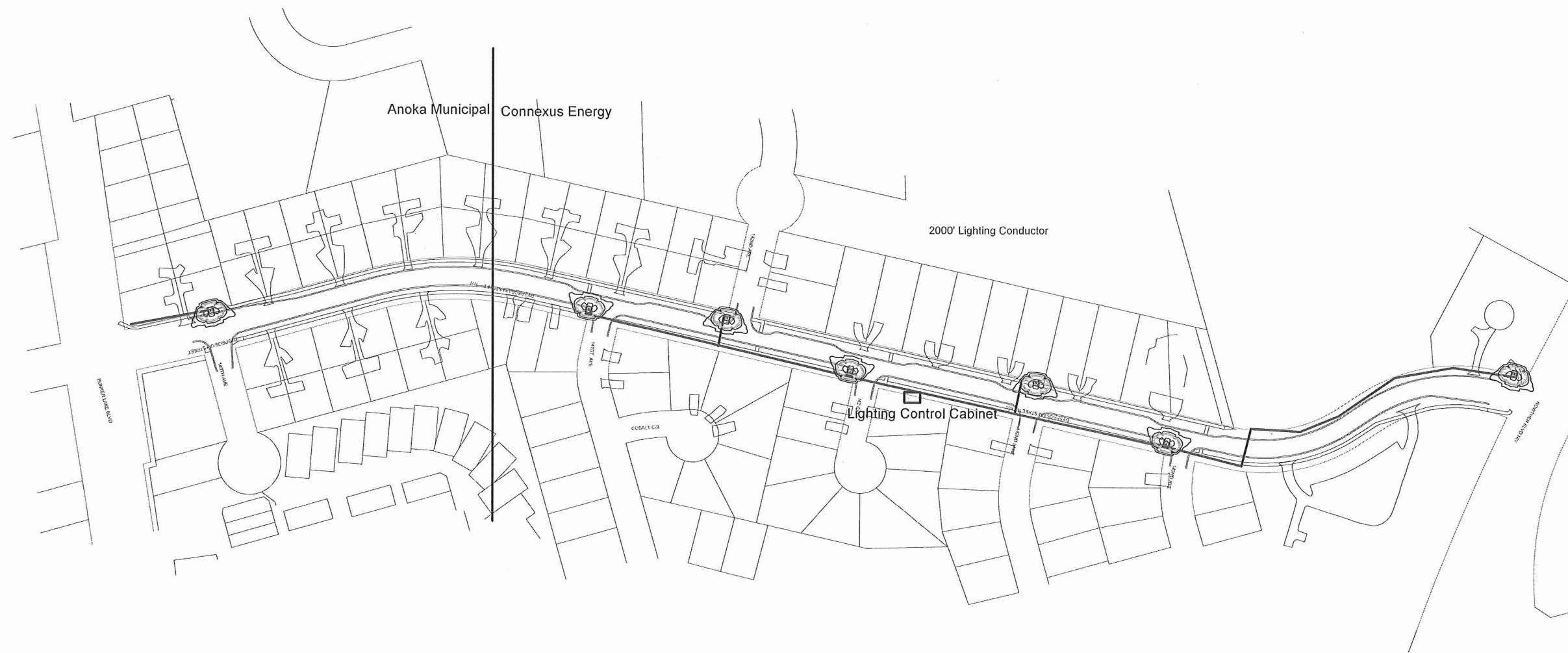
I hope that this information is satisfactory for you. Do not hesitate to contact me if you have any questions.

Sincerely,
Leo Offerman
CEM
Utility Services Representative

Digitally signed by Leo Offerman CEM
DN: cn=Leo Offerman CEM, o=Connexus
Energy, ou,
email=leoo@connexusenergy.com, c=US
Date: 2011.04.27 12:56:50 -05'00'

Accepted by: _____

Date: _____



City of Ramsey, Disprosium St.



Luminaire Schedule	
Qty	Description
7	100W HPS Priority Streetlight