



May 3, 2012

Ms. Kendra Lindahl, AICP
Landform
105 South Fifth Avenue, #513
Minneapolis, MN 55401


Re: The COR Trip Generation – Ramsey, MN

Dear Kendra,

Thank you for the opportunity to present this proposal to update Table 1 from our September 2, 2011 Technical Memorandum (*The COR Traffic Generation*). We'll use the MXD Method we discussed for refining the internal capture rate in the trip generation analysis along with updated TAZ development assumptions from you. It should be noted the 20% internal capture rate previously used was aggressive and it is possible the internal capture rate may actually go down.

We will email you the updated table along with a brief technical memorandum explaining our calculations within **7 business days** of receiving the updated TAZ information from you. The fee for preparing the study is **\$1,960**, due NET 30 of receiving the table and technical memorandum. To accept this proposal, please sign below and email a scanned copy back to me.

Sincerely,
SPACK CONSULTING


Michael P. Spack, P.E.
President

LANDFORM (Authorized signer)

Signature Date

Printed Name Title

p.s. Please review our **unconditional client satisfaction guarantee** at www.SpackConsulting.com.