

**Table 1: Landform vs. Broker Fee Comparison**

<u>Name</u>	<u>Type</u>	<u>Size of Parcel Square Footage</u>	<u>Land Market Value</u>	<u>Sales Price</u>	<u>Project Value</u>	<u>Landform Fee (2%DCC)</u>	<u>Broker Fee (7%LV)</u>	<u>Difference</u>	<u>Status/Payments to Landform</u>
Flaherty and Collins	MF Residential		\$ 1,500,000.00	\$ 250,000.00	\$ 27,060,523.00	\$ 388,242.00	\$ 105,000.00	\$ 283,242.00	Paid 80%, 20% due at CO (Paid \$308,240.56)
McDonald's	Fast Food Rest.		\$ 470,000.00	\$ 470,000.00	\$ 2,572,056.00	\$ 51,441.00	\$ 32,900.00	\$ 18,541.00	PA signed 20% due, waiting to close
Super America (w)	Conv. Retail		\$ 589,366.00	\$ 589,366.00	\$ 2,686,257.00	\$ 53,725.00	\$ 41,255.62	\$ 12,469.38	PA being negotiated
Super America (E)	Conv. Retail		\$ 718,740.00	\$ 718,740.00	\$ 2,895,631.00	\$ 57,913.00	\$ 50,311.80	\$ 7,601.20	PA being negotiated
Toti	MF Residential - Assisted		\$ 1,410,255.00	\$ 1,410,255.00	\$ 16,549,621.00	\$ 330,992.00	\$ 98,717.85	\$ 232,274.15	Paid 20% at PA, project dropped (Paid \$66,198.48)
Totals			<u>\$ 4,688,361.00</u>	<u>\$ 3,438,361.00</u>	<u>\$ 51,764,088.00</u>	<u>\$ 882,313.00</u>	<u>\$ 328,185.27</u>	<u>\$ 554,127.73</u>	