



Total Control Systems, Inc  
38841 Nyman Drive NE  
PO Box 40  
Stanchfield, MN 55080-0040  
Phone 320-396-4442 / Fax 320-396-4443

April 12, 2013

To: John. Re: Ramsey, Minnesota – Well 4 VFD upgrade.

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**Total Control Systems, Inc. (TCS)** proposes to furnish (only) equipment in accordance to the project plans and specifications to meet the full functional intent of the specifications that were received.

Including:

Allen Bradley Powerflex 753 drives 150hp VFD  
Door mount HIM kit  
DVDT filter  
Cooling Fans and filters (3)  
Air conditioner 8000 BTU  
Air conditioner disconnect  
Allen Bradley Micrologix and cards  
Configuration and drive control wiring  
SCADA programming for VFD status and control  
Assistance in applying for rebates  
Start-up, Testing and commissioning  
Installation of all equipment in existing control cabinet

Price for the Well 4 VFD package: **\$24,947.00 each including shipping and Sales tax.**

- We acknowledge receipt of Addendum No. .
- Terms are Net 30 days from invoice date. No retainage allowed. A 1.5% charge per month added to any past due balance. Price may be dependent on past credit history.
- This quote/proposal valid for 60 days.
- Work to commence after receipt of an acceptable written purchase order acknowledging acceptance of our terms.
- F.O.B. job-site. Freight allowed
- Start-up service/training, documentation and equipment adjustment is included as specified.
- TCSI does not accept any liquidated damages.
- ALL PANELS FURNISHED BY TCS WILL HAVE A UL 508 SERIALIZED OR UL698A ENCLOSED INDUSTRIAL CONTROL PANEL RELATING TO HAZARDOUS LOCATIONS WITH INTRINSICALLY SAFE CIRCUIT EXTENSIONS LABEL, AS REQUIRED.

If you have any questions regarding our proposal, please contact our office. We look forward to working with you on this project.

Sincerely,  
**TOTAL CONTROL SYSTEMS, INC.**

Al Doberstein  
AD/lb