



1771 Energy Park Drive, Suite 100
Saint Paul, MN 55108
www.tierneybrothers.com
612.331.5500 ♦ 800.933.7337 ♦ Fax - 612.331.3424

Tuesday, November 14, 2017

Jason Fredrickson
City Of Ramsey

Proposal for Audio-Visual Service
RE: Council Chambers Update
Opportunity Number: 15855 R1

Scope of Integration Services

Summary of Work to be completed by Tierney Brothers, Inc. at **15050 Armstrong Blvd., Ramsey, MN 55303.**

(Please initial if address is correct or provide correct address. _____)

Tierney has listed several quotes for the AV upgrades in the Council Chambers and Conference Rooms at the City of Ramsey. In each quote, the owner will be required to provide a cable pathway from below the tables to the display/projector locations.

All Tierney warranties have been removed from this proposal as a larger building plan is being considered. Included in this proposal are 90 day installation warranties for all rooms.

B – Itasca Room

Tierney shall provide new HDMI wall plates at two locations. Each will be next to the existing VGA/Audio wall plates. The cabling will be run to the equipment closet where a new HDMI switcher will be installed. The inputs to the new switcher will be the HDMI from the new wall plates and the input from a new Barco ClickShare device with two USB "Buttons". This will allow users to connect to the display wirelessly. A tray has been included for the owner to place the buttons when not in use. The audio out from the new switcher will be connected to the existing amplifier in the room.

A new Extron button panel will be installed in the wall. The button panel will control:

- System on/off
- Source Selection
 - HDMI 1
 - HDMI 2
 - ClickShare
 - VGA 1
 - VGA2

- Record Functions
 - Start Record
 - Stop Record
- Screen Control
 - Screen Up/Down (Toggle)
 - NOTE: The Screen up/down functions could also be tied into the projector on/off buttons so when the projector is turned on, the screen automatically lowers. When the projector is turned off, the screen would the automatically raise.

A Universal HDMI Adapter Ring is included in this proposal.

A "Mic Live" wall mounted indicator light will be added to show when the system is recording.

The quote includes a new DaLite Single Motor Low Voltage Control System. This will allow the button panel to control the screen up/down functions. It is assumed that the owner's existing screen does not have the low voltage interface and is relying on the standard high voltage wall switch. The owner's electrician will be required to install and connect the plenum rated interface box in the ceiling above the screen. Tierney will run the low voltage relay cabling from the button panel to the controller.

C - Trott Brook Room

Tierney shall provide and install a new 80" display mounted to the front wall of the room.

A new HDMI/VGA/Audio Transmitter will be installed under the table. Tierney has included 6' HDMI and VGA/Audio cables which will pass through the existing cable access box in the table. The cabling from the transmitter to the display will run through the existing floor box and conduit.

A Barco ClickShare device with two USB "Buttons" will be added to the system to allow users to connect to the display wirelessly. A tray has been included for the owner to place the buttons when not in use.

The audio will be heard through the display's internal speakers.

A new small Extron button panel will be installed in the wall. The button panel will control:

- System on/off
- Volume up/down
- Source Selection
 - Table
 - ClickShare

Note: The City will remove the existing maps on the wall and also disconnect power to the existing ceiling motorized screen (if desired).

D - Eddy Lake Room

Tierney shall provide and install a new 80" display mounted to the front wall of the room.

A new HDMI/VGA/Audio Transmitter will be installed under the table. Tierney has included 6' HDMI and VGA/Audio cables which will pass through the existing cable access box in the table. The cabling from the transmitter to the display will run through the existing floor box and conduit.

A Barco ClickShare device with two USB "Buttons" will be added to the system to allow users to connect to the display wirelessly. A tray has been included for the owner to place the buttons when not in use.

The owner's existing cable box will also be connected to the display.

The audio will be heard through the display's internal speakers.

A new small Extron button panel will be installed in the wall. The button panel will control:

- System on/off
- Volume up/down
- Source Selection
 - Table
 - ClickShare
 - Cable Box
 - For channel changing and other cable features, the cable TV remote control will be used.

E – Alexander Ramsey Room

Tierney shall provide and install new smaller HDMI transmitters within the two floor boxes to allow for easier HDMI connectivity. The new transmitters match the existing receivers in the equipment cabinet.

Tierney will move all of the existing equipment into a new wall mounted rack in the closet next door. The new rack will include venting and a fan as needed. The new rack pivots out for easy access to the rear of the components and the internal cabling. Tierney will clean up all cabling and connectivity to the system and will have the needed plug strip in the new rack. Tierney will use the existing 4 gang electrical outlet that is in the closet already. The City will remove the existing shelf (or part of it) in the new closet area.

F – Rum River Room

Tierney shall provide and install a new ceiling mounted projector. The new projector will need to be mounted behind the hanging lights which means a 15' throw distance. One of the few projectors that will work at that display and display onto the owner's exiting 66" wide screen is the Panasonic Laser model. The projector has 5500 ANSI lumens of brightness and has a light source life span of over 20,000 hours. The image will fill the screen from right to left but not top to bottom.

A new HDMI/VGA/Audio Transmitter will be installed under the table. Tierney has included 6' HDMI and VGA/Audio cables which will pass through the existing cable access box in the table. The cabling from the transmitter to the display will run through the existing floor box and conduit.

A Barco ClickShare device with two USB "Buttons" will be added to the system to allow users to connect to the display wirelessly. A tray has been included for the owner to place the buttons when not in use.

The audio will be heard through a new pair of self-amplified 2X2 ceiling speakers

A new small Extron button panel will be installed in the wall. The button panel will control:

- System on/off
- Volume up/down
- Source Selection
 - Table
 - ClickShare
- Screen Control
 - Screen Up/Down (Toggle)
 - NOTE: The Screen up/down functions could also be tied into the projector on/off buttons so when the projector is turned on, the screen automatically lowers. When the projector is turned off, the screen would the automatically raise.

The quote includes a new DaLite Single Motor Low Voltage Control System. This will allow the button panel to control the screen up/down functions. It is assumed that the owner's existing screen does not have the low voltage interface and is relying on the standard high voltage wall switch. The owner's electrician will be required to install and connect the plenum rated interface box in the ceiling above the screen. Tierney will run the low voltage relay cabling from the button panel to the controller.

G - COR Room

Tierney shall reuse the existing Projector, Screen, and Wall Mounted Display.

A new HDMI/VGA/Audio Transmitter will be installed under the table. Tierney has included 6' HDMI and VGA/Audio cables which will pass through the existing cable access box in the table. The cabling from the transmitter to the display will run through the existing floor box and conduit.

A Barco ClickShare device with two USB "Buttons" will be added to the system to allow users to connect to the display wirelessly. A tray has been included for the owner to place the buttons when not in use.

Tierney shall provide new cabling so the selected image can be shown on either the Projector, Display, or both.

The owner's existing cable box will also be connected to the display. The cable box will only be connected to the display and will not be viewable at the projector.

The projector's audio will be heard through the existing wall mounted speakers for audio support.

A new small Extron button panel will be installed in the wall. The button panel will control:

- Projector on/off
- Volume up/down

- Display on/off
 - Source Selection
 - Table
 - ClickShare
 - Cable Box (only for the Display, not the Projector)
 - For channel changing and other cable features, the cable TV remote control will be used.
- Screen Control
 - Screen Up/Down (Toggle)
 - NOTE: The Screen up/down functions could also be tied into the projector on/off buttons so when the projector is turned on, the screen automatically lowers. When the projector is turned off, the screen would the automatically raise.

The quote includes a new DaLite Single Motor Low Voltage Control System. This will allow the button panel to control the screen up/down functions. It is assumed that the owner's existing screen does not have the low voltage interface and is relying on the standard high voltage wall switch. The owner's electrician will be required to install and connect the plenum rated interface box in the ceiling above the screen. Tierney will run the low voltage relay cabling from the button panel to the controller.

H – Room Schedulers

Tierney shall provide and install one new Extron Room Scheduling devices in the Rooms listed above (not for the Council Chambers). The install will require an active POE LAN connection. Tierney has included glass mounting options the display. These display is compatible with the owner's Outlook Calendar system and can be used to book the room either on the fly at the unit or through the owner's outlook calendars.

Tierney will assist the owner in the commissioning of the device with the assistance of the City IT Dept.

We appreciate the opportunity to present this proposal. If you have any questions, please do not hesitate to contact us at your convenience at 612-331-5500. Our fax number is 612-331-3424.

Proposal Prepared By:
 Sales Representative - Heidi Harvey
 Sales Engineer - Gary Mansfeldt

Please initial to acknowledge and authorize the Scope of Integration Services presented here. _____



Quote

Serving the States of: IL | IN | IA | KY | MI | MN | MO | ND | NE | OH | SD | WI

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Page 1 of 2

Quote #	Date
108446	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
---------	-----------	----------	------

2/12/2018 209 Heidi Harvey MNS-CPV 21594

Qty	Item	Description	Price	Ext. Price
		B - Itasca Room (SC)		
		-----Video Equipment-----		
		Owner Furnished Product - Existing EIKI LC-WB42NA Projector		
2	DTP T HWP 4K 231 D - 60-1421-13	HDMI Decora Tx, White - 230 feet	336.30	672.60
2	DTP HDMI 230 Rx	HDMI Twisted Pair Extender - Rx	270.25	540.50
1	SW HD 4K	SW4 HD 4K Four Input HDMI Switcher	393.30	393.30
1	60-1542-01	HAE 100 4KHDMI Audio De-Embedder	450.30	450.30
		-----Control System-----		
1	MLC Plus 200	MLC Plus 200	826.50	826.50
		MediaLink Plus Controller - White and Black Faceplates, 3-Gang		
1	40973	Single Motor Low Voltage Control System with wall switch	193.68	193.68
		-----Other Equipment and Services-----		
1	Cables, Connectors and Hardware	Custom Package of Cables, Connectors and Hardware Includes: Universal HDMI Adapter Ring, HDMI, Power Distribution, Shielded Twisted Pair, Shielded RJ45, Bulk Cabling and Misc Hardware	922.62	922.62
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 11.78 Hours at \$64.00/Hour	754.00	754.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 12.66 Hours at \$70.00/Hour	886.00	886.00
1	Programming and Configuration	Programming and Configuration Completed in the Field or In House 3 Hours at \$115.00/Hour Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Tierney Brothers. Changes requested after this time will be billable at standard hourly rates.	345.00	345.00
		If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes		



Quote

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Qty	Item	Description	Price	Ext. Price
		<p>Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.</p> <p>If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.</p> <p>* This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract.</p>		

Subtotal	5,984.50
Shipping Cost (UPS Ground)	0.00
Total	\$5,984.50

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Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Clients using their own carriers will be responsible for filing their own freight claims if product is damaged in transit. Returns require an authorization number and must be made within 30 days. Custom orders and "Consumables", such as projector lamps, may not be returned. Returns are subject to restocking fees with the exception of out of box failures and replacements under warranty. Restocking fees varying depending on the product line, expect a minimum charge of 25%.

The information contained within this proposal is supplied to you on a confidential basis and is not for disclosure to any organization without written consent of Tierney Brothers, Inc.

This document is subject to the terms and conditions found here: www.tierneybrothers.com/SOTC



Quote

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 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
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Page 1 of 2

Quote #	Date
108625	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	Transaction Not Eligible	

Qty	Item	Description	Price	Ext. Price
		B - Itasca Room (NC)		
		Non-Contract Services - This sale is consistent with the "Contract Release Construction Language Modification" associated with the MN State Contract.		
1	CSE-200	CSE-200 "ClickShare-200" Complete Starting Package	1,728.00	1,728.00
		Includes		
		• (1) Base Station		
		• (2) USB Buttons		
1	R9861500T01	ClickShare Tray Ø USB Button Holder	79.00	79.00
		-----Wall Mounted "MIC LIVE" Indicator-----		
1	Integration Item	LD-20F1MCL, SignalLED LD-20F1MCL Single Flush Mounting 20cm 'MIC LIVE' Sig	305.00	305.00
1	Integration Item	LD-RPC, Remote Controller	65.00	65.00
1	Services - Integration for MN State Contract	Non Contract Installation Services - Construction Services by a Contract Vendor (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 9 Hours at \$80.00/Hour	720.00	720.00



Quote

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Page 1 of 2

Quote #	Date
108451	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	MNS-CPV 21594	

Qty	Item	Description	Price	Ext. Price
		C - Trott Brook Room (SC)		
		-----Video Equipment-----		
1	PN-LE801	Sharp PN-LE801 - 80" Class LED TV - digital signage - 1080p (Full HD) - full array	4,118.66	4,118.66
1	XTM1U	X-Large Fusion Micro-Adjustable Tilt Wall Mount	235.33	235.33
1	DTP T USW 333 w/Audio	DTP T USW 333 2 HDMI, VGA Switcher w/Audio Ø 330 feet (100 m)	849.30	849.30
1	DTP HDMI 330 Rx	DTP HDMI 4K 330 Rx	313.50	313.50
		Long Distance HDMI Twisted Pair Extender		
		HDMI Rx - 330 feet		
		-----Control System-----		
1	MLC Plus 100 White and Black Faceplates, 2-Gang	MediaLink Plus Controller - MLC Plus 100 White and Black Faceplates, 2-Gang	678.30	678.30
		-----Other Equipment and Services-----		
1	Cables, Connectors and Hardware	Custom Package of Cables, Connectors and Hardware Includes: VGA with Audio, HDMI, Shielded Twisted Pair Cabling, Shielded RJ45, Bulk Cabling and Misc Hardware	848.83	848.83
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 7.78 Hours at \$64.00/Hour	498.00	498.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 11.66 Hours at \$70.00/Hour	816.00	816.00
1	Programming and Configuration	Programming and Configuration Completed in the Field or In House 2 Hours at \$115.00/Hour Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Tierney Brothers. Changes requested after this time will be billable at standard hourly rates.	230.00	230.00
		If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes		



Quote

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108451	11/14/2017

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		<p>Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.</p> <p>If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.</p> <p>* This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract.</p>		

Subtotal	8,587.92
Shipping Cost (UPS Ground)	0.00
Total	\$8,587.92

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Quote #	Date
108627	11/14/2017

Bill To

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 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

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 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

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Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	Transaction Not Eligible	

Qty	Item	Description	Price	Ext. Price
		C - Trott Brook Room (NC) Non-Contract Services - This sale is consistent with the "Contract Release Construction Language Modification" associated with the MN State Contract.		
1	CSE-200	CSE-200 "ClickShare-200" Complete Starting Package Includes • (1) Base Station • (2) USB Buttons	1,728.00	1,728.00
1	R9861500T01	ClickShare Tray Ⓟ USB Button Holder	79.00	79.00
1	Services - Integration for MN State Contract	Non Contract Installation Services - Construction Services by a Contract Vendor (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 3 Hours at \$80.00/Hour	240.00	240.00

Subtotal	2,047.00
Shipping Cost (UPS Ground)	57.00
Total	\$2,104.00

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108576	11/14/2017

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Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	MNS-CPV 21594	

Qty	Item	Description	Price	Ext. Price
		D - Eddy Lake Room (SC)		
		-----Video Equipment-----		
1	PN-LE801	Sharp PN-LE801 - 80" Class LED TV - digital signage - 1080p (Full HD) - full array	4,118.66	4,118.66
1	XTM1U	X-Large Fusion Micro-Adjustable Tilt Wall Mount	235.33	235.33
		Owner Furnished Product - Cable Box with HDMI output		
1	DTP T USW 333 w/Audio	DTP T USW 333 2 HDMI, VGA Switcher w/Audio Ø 330 feet (100 m)	849.30	849.30
1	DTP HDMI 330 Rx	DTP HDMI 4K 330 Rx	313.50	313.50
		Long Distance HDMI Twisted Pair Extender		
		HDMI Rx - 330 feet		
		-----Control System-----		
1	MLC Plus 100 White and Black Faceplates, 2-Gang	MediaLink Plus Controller - MLC Plus 100 White and Black Faceplates, 2-Gang	678.30	678.30
		-----Other Equipment and Services-----		
1	Cables, Connectors and Hardware	Custom Package of Cables, Connectors and Hardware Includes: VGA with Audio, HDMI, Shielded Twisted Pair Cabling, Shielded RJ45, Bulk Cabling and Misc Hardware	848.83	848.83
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 7.78 Hours at \$64.00/Hour	498.00	498.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 12.66 Hours at \$70.00/Hour	886.00	886.00
1	Programming and Configuration	Programming and Configuration Completed in the Field or In House 2 Hours at \$115.00/Hour Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Tierney Brothers. Changes requested after this time will be billable at standard hourly rates.	230.00	230.00



Quote

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108576	11/14/2017

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		<p>If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.</p> <p>If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.</p> <p>* This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract.</p>		

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Shipping Cost (UPS Ground)	0.00
Total	\$8,657.92

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Quote #	Date
108629	11/14/2017

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Qty	Item	Description	Price	Ext. Price
1	CSE-200	D - Eddy Lake Room (NC) Non-Contract Services - This sale is consistent with the "Contract Release Construction Language Modification" associated with the MN State Contract. CSE-200 "ClickShare-200" Complete Starting Package Includes • (1) Base Station • (2) USB Buttons	1,728.00	1,728.00
1	R9861500T01	ClickShare Tray Ⓟ USB Button Holder	79.00	79.00
1	Services - Integration for MN State Contract	Non Contract Installation Services - Construction Services by a Contract Vendor (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 3 Hours at \$80.00/Hour	240.00	240.00

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Total	\$2,104.00

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This document is subject to the terms and conditions found here: www.tierneybrothers.com/SOTC



Quote

Serving the States of: IL | IN | IA | KY | MI | MN | MO | ND | NE | OH | SD | WI

Remit To: 1771 Energy Park Drive, Suite 100 St. Paul, MN 55108
 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
 www.tierneybrothers.com

Page 1 of 2

Quote #	Date
108577	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	MNS-CPV 21594	

Qty	Item	Description	Price	Ext. Price
		E - Alexander Ramsey Room (SC)		
		-----Video Equipment-----		
2	Integration Item	RFB2GFI, Floor Boxes GFI Receptacle Plate	12.49	24.98
2	WP-DEC-WH	Keystone Decorator Style 1 gang smooth faceplate	0.57	1.14
		-----A/V Furniture and Rack(s)-----		
1	Integration Item	DWR-21-22PD, pivoting, sectional wall cabinet - 21 RU - 22" Depth - With Plexiglas Door	724.57	724.57
1	CAB-COOL	Quiet-Cool Series ^a Cabinet Cooler, for Use in Smaller Cabinets, 20 CFM, 120V Cabinet Cool System	81.55	81.55
1	Equipment Rack Accessories Package 2 (11-19 space)	Custom Package of Equipment Rack Accessories Includes: Power Distribution, UT/VS Shelf, Vent Panel, Universal Rack Kit, Misc Hardware	455.62	455.62
		-----Other Equipment and Services-----		
1	Custom Cables, Connectors, and Hardware	Custom Package of Cables, Connectors and Hardware Includes: Bulk Cabling and Misc Hardware	386.00	386.00
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 14.78 Hours at \$64.00/Hour	946.00	946.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 26.66 Hours at \$70.00/Hour	1,866.00	1,866.00
		If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.		
		If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.		



Quote

Quote #	Date
108577	11/14/2017

Qty	Item	Description	Price	Ext. Price
		<ul style="list-style-type: none"> * This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract. 		

Subtotal	4,485.86
Shipping Cost (UPS Ground)	0.00
Total	\$4,485.86

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Quote

Serving the States of: IL | IN | IA | KY | MI | MN | MO | ND | NE | OH | SD | WI

Remit To: 1771 Energy Park Drive, Suite 100 St. Paul, MN 55108
 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
 www.tierneybrothers.com

Quote #	Date
108632	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	Transaction Not Eligible	

Qty	Item	Description	Price	Ext. Price
		E - Alexander Ramsey Room (NC)		
		Non-Contract Services - This sale is consistent with the "Contract Release Construction Language Modification" associated with the MN State Contract.		
2	LBC-H-T-WP	Link Bridge, HDMI Transmitter, HDBT, Wall-Plate	231.12	462.24

Subtotal	462.24
Shipping Cost (UPS Ground)	17.00
Total	\$479.24

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Quote

Serving the States of: IL | IN | IA | KY | MI | MN | MO | ND | NE | OH | SD | WI

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 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
 www.tierneybrothers.com

Page 1 of 2

Quote #	Date
108595	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	MNS-CPV 21594	

Qty	Item	Description	Price	Ext. Price
		F - Rum River Room (SC)		
		-----Video Equipment-----		
1	PTRZ570WU	PT-RZ570WU DLP PROJ 5000L WUXGA WHITE	4,386.76	4,386.76
1	Integration Item	RPA324W, RPA Universal & Custom Ceiling Projector Mount - White	116.15	116.15
1	CMS445N	Speed-Connect Suspended Ceiling Tile Replacement Kit with Power Outlet Housing	177.64	177.64
1	CMS024W	24" Fixed Pipe White	26.84	26.84
1	DTP T USW 333 w/Audio	DTP T USW 333 2 HDMI, VGA Switcher w/Audio @ 330 feet (100 m)	849.30	849.30
1	DTP HDMI 330 Rx	DTP HDMI 4K 330 Rx	313.50	313.50
		Long Distance HDMI Twisted Pair Extender		
		HDMI Rx - 330 feet		
		-----Audio Equipment-----		
1	PT615-CFS-P	Pt615-Cfs-P Sngle Powered Spkrw/ Passive Speaker (2 Spk Set)	398.84	398.84
		-----Control System-----		
1	MLC Plus 100 White and Black Faceplates, 2-Gang	MediaLink Plus Controller - MLC Plus 100 White and Black Faceplates, 2-Gang	678.30	678.30
1	40973	Single Motor Low Voltage Control System with wall switch	193.68	193.68
		-----Other Equipment and Services-----		
1	Cables, Connectors and Hardware	Custom Package of Cables, Connectors and Hardware Includes: VGA with Audio, HDMI, Shielded Twisted Pair, Shielded RJ45, Bulk Cabling and Misc Hardware	933.78	933.78
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 7.78 Hours at \$64.00/Hour	498.00	498.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 11.66 Hours at \$70.00/Hour	816.00	816.00



Quote

Quote #	Date
108595	11/14/2017

Qty	Item	Description	Price	Ext. Price
1	Programming and Configuration	<p>Programming and Configuration Completed in the Field or In House 2 Hours at \$115.00/Hour Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Tierney Brothers. Changes requested after this time will be billable at standard hourly rates.</p> <p>If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.</p> <p>If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.</p> <p>* This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract.</p>	230.00	230.00

Subtotal	9,618.79
Shipping Cost (UPS Ground)	0.00
Total	\$9,618.79

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Quote

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 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
 www.tierneybrothers.com

Page 1 of 2

Quote #	Date
108595	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	MNS-CPV 21594	

Qty	Item	Description	Price	Ext. Price
		F - Rum River Room (SC)		
		-----Video Equipment-----		
1	PTRZ570WU	PT-RZ570WU DLP PROJ 5000L WUXGA WHITE	4,386.76	4,386.76
1	Integration Item	RPA324W, RPA Universal & Custom Ceiling Projector Mount - White	116.15	116.15
1	CMS445N	Speed-Connect Suspended Ceiling Tile Replacement Kit with Power Outlet Housing	177.64	177.64
1	CMS024W	24" Fixed Pipe White	26.84	26.84
1	DTP T USW 333 w/Audio	DTP T USW 333 2 HDMI, VGA Switcher w/Audio @ 330 feet (100 m)	849.30	849.30
1	DTP HDMI 330 Rx	DTP HDMI 4K 330 Rx	313.50	313.50
		Long Distance HDMI Twisted Pair Extender		
		HDMI Rx - 330 feet		
		-----Audio Equipment-----		
1	PT615-CFS-P	Pt615-Cfs-P Single Powered Spkrw/ Passive Speaker (2 Spk Set)	398.84	398.84
		-----Control System-----		
1	MLC Plus 100 White and Black Faceplates, 2-Gang	MediaLink Plus Controller - MLC Plus 100 White and Black Faceplates, 2-Gang	678.30	678.30
1	40973	Single Motor Low Voltage Control System with wall switch	193.68	193.68
		-----Other Equipment and Services-----		
1	Cables, Connectors and Hardware	Custom Package of Cables, Connectors and Hardware Includes: VGA with Audio, HDMI, Shielded Twisted Pair, Shielded RJ45, Bulk Cabling and Misc Hardware	933.78	933.78
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 7.78 Hours at \$64.00/Hour	498.00	498.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 11.66 Hours at \$70.00/Hour	816.00	816.00



Quote

Quote #	Date
108595	11/14/2017

Qty	Item	Description	Price	Ext. Price
1	Programming and Configuration	<p>Programming and Configuration Completed in the Field or In House 2 Hours at \$115.00/Hour Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Tierney Brothers. Changes requested after this time will be billable at standard hourly rates.</p> <p>If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.</p> <p>If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.</p> <p>* This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract.</p>	230.00	230.00

Subtotal	9,618.79
Shipping Cost (UPS Ground)	0.00
Total	\$9,618.79

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Quote

Serving the States of: IL | IN | IA | KY | MI | MN | MO | ND | NE | OH | SD | WI

Remit To: 1771 Energy Park Drive, Suite 100 St. Paul, MN 55108
 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
 www.tierneybrothers.com

Page 1 of 2

Quote #	Date
108598	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	MNS-CPV 21594	

Qty	Item	Description	Price	Ext. Price
		G - Core Room (SC)		
		-----Video Equipment-----		
		Owner Furnished Product -Existing Projector and Mount		
		Owner Furnished Product - Existing Flat Panel Display		
		Owner Furnished Product - Cable Box with HDMI output		
1	DTP T USW 333 w/Audio	DTP T USW 333 2 HDMI, VGA Switcher w/Audio @ 330 feet (100 m)	849.30	849.30
1	DTP HDMI 330 Rx	DTP HDMI 4K 330 Rx	313.50	313.50
		Long Distance HDMI Twisted Pair Extender		
		HDMI Rx - 330 feet		
1	60-1480-01	DA2 HD 4K	393.30	393.30
		Two Output 4K HDMI		
		-----Control System-----		
1	MLC Plus 100 White and Black Faceplates, 2-Gang	MediaLink Plus Controller - MLC Plus 100 White and Black Faceplates, 2-Gang	678.30	678.30
1	40973	Single Motor Low Voltage Control System with wall switch	193.68	193.68
		-----Other Equipment and Services-----		
1	Cables, Connectors and Hardware	Custom Package of Cables, Connectors and Hardware Includes: VGA with Audio, HDMI, Active Optical HDMI, Shielded Twisted Pair, Shielded RJ45, Bulk Cabling, Misc Hardware	802.56	802.56
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 7.78 Hours at \$64.00/Hour	498.00	498.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 10.66 Hours at \$70.00/Hour	746.00	746.00
1	Programming and Configuration	Programming and Configuration Completed in the Field or In House 2 Hours at \$115.00/Hour	230.00	230.00



Quote

Quote #	Date
108598	11/14/2017

Qty	Item	Description	Price	Ext. Price
		<p>Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Tierney Brothers. Changes requested after this time will be billable at standard hourly rates.</p> <p>If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.</p> <p>If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.</p> <p>* This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract.</p>		

Subtotal	4,704.64
Shipping Cost (UPS Ground)	0.00
Total	\$4,704.64

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Quote

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 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
 www.tierneybrothers.com

Quote #	Date
108637	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	Transaction Not Eligible	

Qty	Item	Description	Price	Ext. Price
		G - Core Room (NC)		
		Non-Contract Services - This sale is consistent with the "Contract Release Construction Language Modification" associated with the MN State Contract.		
1	CSE-200	CSE-200 "ClickShare-200" Complete Starting Package	1,728.00	1,728.00
		Includes		
		• (1) Base Station		
		• (2) USB Buttons		
1	R9861500T01	ClickShare Tray ⌀ USB Button Holder	79.00	79.00
1	Services - Integration for MN State Contract	Non Contract Installation Services - Construction Services by a Contract Vendor (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 5 Hours at \$80.00/Hour	400.00	400.00

Subtotal	2,207.00
Shipping Cost (UPS Ground)	57.00
Total	\$2,264.00

To accept this quotation, complete the proposal summary page at the end of this document. Please review the terms, conditions and client responsibilities of this proposal in full.

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Quote

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 (612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
 www.tierneybrothers.com

Page 1 of 2

Quote #	Date
108599	11/14/2017

Bill To

Jason Fredrickson
 City Of Ramsey
 7550 Sunwood Drive NW
 Ramsey MN 55303

Ship To

Jason Fredrickson
 City Of Ramsey
 15050 Armstrong Blvd.
 Ramsey MN 55303

___ Initial if correct or revise accordingly

___ Initial if correct or revise accordingly

Expires	Sales Rep	Contract	Memo
2/12/2018	209 Heidi Harvey	MNS-CPV 21594	

Qty	Item	Description	Price	Ext. Price
		H - Room Schedulers (SC)		
		-----Other Equipment and Services-----		
6	TLP Pro 520M	5" Wall Mount TouchLink Pro Touchpanel Black - Wall Mount	906.30	5,437.80
4	GMK 1	Glass Mt Kit for TLP Pro 320M & 520M, TLC Pro 521M	44.46	177.84
4	SMB 1 Black	SMB 1 Low Profile Surface Mount Box for TLP Pro 320M and TLP Pro 520M TouchLink Pro Touchpanels	74.10	296.40
		If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.		
		If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.		
		-----Other Equipment and Services-----		
1	Custom Cables, Connectors, and Hardware	Custom Package Hardware includes Bulk Cabling and Misc Hardware	345.00	345.00
1	Services: Design - State Contract	Services: Design - State Contract (Non Construction) Engineering and Project Management Services 4.78 Hours at \$64.00/Hour	306.00	306.00
1	Services - Integration for MN State Contract	State Contract (Non Construction) Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client. 9.66 Hours at \$70.00/Hour	676.00	676.00
1	Programming and Configuration	Programming and Configuration Completed in the Field or In House 7.20 Hours at \$115.00/Hour Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Tierney Brothers. Changes requested after this time will be billable at standard hourly rates.	827.60	827.60
		If tax has not been included on this proposal, pricing does not include Minnesota General Sales Tax under Minnesota Statutes Chapter 297A Section 70 "Exemptions for Governments and Nonprofit Groups." Please inform us if this project will be used for taxable purposes.		



Quote

Quote #	Date
108599	11/14/2017

Qty	Item	Description	Price	Ext. Price
		<p>If tax has been included on this proposal, we do not have a tax exempt form on file for your account. Please provide a completed Form ST3, Certificate of Exemption if applicable.</p> <p>* This quotation is for product and services included on the Minnesota State Contract only. * Additional components not available on Contract may be needed for the system to function as designed. * Installation and non contract items provided on separate quotation. The services on this page must be purchased in conjunction with the Integration services on the Contract Release portion of this proposal. * Cabling is a combination of pre-terminated product and bulk cable requiring termination with a specific compression tool. * Manufacturer's warranties only apply to product purchased on State Contract portion of this proposal. * Tierney Brothers, Inc. will assist in any vendor communications to obtain replacements or return product as specified in the Contract.</p>		

Subtotal	8,066.64
Shipping Cost (UPS Ground)	0.00
Total	\$8,066.64

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Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Clients using their own carriers will be responsible for filing their own freight claims if product is damaged in transit. Returns require an authorization number and must be made within 30 days. Custom orders and "Consumables", such as projector lamps, may not be returned. Returns are subject to restocking fees with the exception of out of box failures and replacements under warranty. Restocking fees varying depending on the product line, expect a minimum charge of 25%.

The information contained within this proposal is supplied to you on a confidential basis and is not for disclosure to any organization without written consent of Tierney Brothers, Inc.

This document is subject to the terms and conditions found here: www.tierneybrothers.com/SOTC

Responsibilities and Conditions

Client Responsibilities

Contract a licensed electrician to provide high voltage power connections. The system design will determine if optimum placement of outlets is best achieved before or after the installation of the AV equipment. The assigned Project Manager will communicate the specific to you during the project planning. Tierney Brothers recommends that each projector, TV, plasma, LCD, etc. have a dedicated quad electrical outlet.

Provide Tierney Brothers with any existing system design specifications, diagrams, room drawings or other materials that would facilitate completion of the proposed Scope of Integration Services.

All necessary ceiling tile work involved in the installation, unless an alternative has been indicated in the Scope of Integration Services in this proposal.

Prepare, replace, repair or modify any structural or cosmetic changes that Tierney Brothers has made or needs to make. This includes, but is not limited to, ceiling grids, floor tiles, walls and pre-existing equipment. This does not include repair for accidental damage caused by Tierney Brothers.

Confirm area is ready for installation when scheduled. This includes but is not limited to the room being vacated, physical conditions confirmed and owner furnished equipment (OFE) available. If the area is not prepared for installation when scheduled or the client has not notified Tierney Brothers five business days in advance of any schedule change or installation cancellation, there will be a \$350.00 charge. Rescheduling of the installation will be set for a later date as determined by Tierney Brothers.

TBI will not be responsible for the condition and functionality of any existing OFE during the installation process. This includes de-install and reinstall of OFE. Should existing equipment fail or not work properly with our system design, the customer will have the option of sourcing a TBI approved replacement part or TBI will offer a billable replacement alternative. If OFE malfunction causes delays in the installation timeframe, additional billable labor charges may apply.

Clients purchasing SMART product are responsible for loading all SMART software on the applicable computers and connection of these computers to the SMARTboard prior to any scheduled training sessions.

Complete Customer Configuration Worksheets as requested by Tierney Brothers within five business days. This information is required to properly integrate the new equipment with your existing IT infrastructure.

TBI requires access to customer's computer and network at the time of installation to be able to complete installation and testing of the designed system. Return visits to test equipment and functionality may result in additional charges.

TBI's initial estimates assume all work may be completed using standard ladders. If a lift is required, additional charges will be incurred and presented as part of a change request.

For U of M Installations only: University of Minnesota customers are responsible for contacting their Facilities Management Department to coordinate conduit installation for all A/V wire and cable installations.

Tierney Brothers Responsibilities (Upon Authorization)

Proceed with ordering the specified equipment and preparing a schedule for completion of the proposed services.

Conduct pre-installation site visit (if necessary) involving the main site contact, site facilities representatives and a Tierney Brothers' project manager or a qualified alternate.

Review scope, terms and conditions of the installation with the client at the pre-installation site visit. This will include, but is not limited to electrical, construction and cosmetic responsibilities.

Basic system training, separate from Professional Development, is included in this proposal. This training will be scheduled and completed by a Tierney Brothers' representative at the end of the project installation.

If Professional Development is part of this proposal, sessions must be scheduled within six months of install completion.

Clients purchasing SMARTboards: After the installation of the SMARTboard is complete, the SMARTboard USB connection will be tested using the Tierney Brothers installer's laptop. After system functionality is confirmed, the USB connection will be hooked into the client's computer if it is present in the space.

For safety reasons, Tierney Brothers will not modify/cut the trays on existing white boards or chalk boards. A solution for mounting over the existing board will be proposed. Any modifications to the existing board would need to be made by the customer prior to the arrival for Tierney Brothers' installation personnel.

Scheduling

Installations are typically scheduled six to eight weeks from receipt of the customer's purchase order. Custom ordered product may increase the time needed to complete the proposed services.

Standard service and support is limited to Monday through Friday, 8:00 AM to 5:00 PM central standard time, excluding national holidays. Expanded service hours may be available for an additional charge if determined necessary.

This schedule assumes no delays or obstacles will be encountered in gaining access for the installation.

Site Conditions

Tierney Brothers cannot enter into work in or otherwise disturb any areas containing asbestos.

Tierney Brothers recommends that each Projector, TV, Plasma, LCD, etc. have a duplex receptacle fed off of a dedicated 20 amp circuit available for use. Systems containing multiple racks of amplifiers or other equipment may require additional circuits.



1771 Energy Park Drive, Suite 100
St. Paul, MN 55108
www.tierneybrothers.com

Proposal Terms

Accounting Terms

For installations scheduled to take 30 days or less from the first day on site to the last, Tierney Brothers will invoice the total project in full upon substantial completion. Tierney Brothers reserves the right to bill progressively for installations which are scheduled to take more than 30 days on site. The balance is due Net 30 days from the installation completion date, with 2% interest added to unpaid balance.

Sales Taxes

All applicable sales tax amounts will be charged on the sale of goods or services according to each governing law and remitted to the proper taxing authority. If your organization is tax exempt, please complete an exemption certificate and return to Tierney Brothers.

Proposal Changes

If additional products or services are requested prior to receipt of your signed purchase order or quote proposal, Tierney Brothers will provide an updated quote proposal, including a revised scope. If additional products or services are requested after receipt of your signed purchase order or quote proposal, Tierney Brothers will provide a change request quote with the requested equipment and scope to detail the requested changes for your approval.

Upon receipt of your signed purchase order or quote proposal, Tierney Brothers will proceed with the authorized services and invoice in accordance with the purchase order or quote proposal. Verbal agreements will not be processed until confirmation, in writing, has been received.

There may be a 20% to 30% restocking fee plus freight charges for those items ordered which have to be returned to the manufacturer due to customer request or by change of order. Custom order products and certain product lines not typically carried by Tierney Brothers may not be returned.

NOTICE CONFIDENTIAL INFORMATION - The information in this proposal is proprietary and strictly confidential. It is intended solely for the use of the named parties. If the reader of this proposal is not the intended recipient or the employee or agent responsible to deliver it to the intended recipient, any dissemination, distribution, copying or other use of the information contained in this document is strictly prohibited. If this has been received in error, please notify the responsible party immediately and then delete this proposal from all data storage devices and destroy all hard copies.

Video recording of a Tierney Brothers SMART Certified Trainer or Professional Development session, and copying or distribution of any printed material supplied by Tierney Brothers Inc., is protected content under copyright licensing and can be used only with express permission from Tierney Brothers, Inc. Any video or digital content created during a training session can be used only within the organization paying for such services and cannot be shared online or distributed in any manner.

This quotation is valid for a period of 90 days.

Please initial to acknowledge and authorize the Proposal Terms presented here. _____

Other Terms

Installation Warranty

See specific warranty coverage program outlined in this proposal.

Repair or replacement service for TBI installed consumer grade monitors/displays are subject to manufacturer warranty and service. TBI does offer de-install/re-install assistance for vendor warranty repair or replacement at an additional charge.

Programming Warranty

The programming warranty is 90 days, starting at the commission of the system. Changes or fixes to the system after this time will be billable at our standard service call rates."

Labor Classifications and Assumptions

Unless mutually agreed upon in writing prior to executing this agreement, it is the understanding of both parties that Union and/or Prevailing Wage regulations, specifically those contained in 40 U.S.C. 276a-5, or MN Stat § 177.41-177.44, do not apply to the work to be performed under this contract.

Unless travel charges are specified, this proposal assumes Tierney Brothers, Inc. has local certified, licensed and insured technicians available to complete the integration services. In the event, the job site is located in a geographical area where this does not apply or a specific installation time is requested for which this personnel is not available, additional charges may apply.

All hours for installation are assumed to be between 8am and 5pm (normal business hours) unless specified in this proposal. Request for work outside of normal business hours will be subject to the following increased hourly labor rates:

- Second Shift (3:00pm to 10:00pm) will be billed at one and a half times our standard labor rate.
- Weekend or Holiday hours will be billed at two times our standard labor rate.

Requests for installations outside our normal business hours are subject to approval by the Director of Post Sales Integration.



1771 Energy Park Drive, Suite 100
St. Paul, MN 55108
www.tierneybrothers.com
612.331.5500 ♦ 800.933.7337 ♦ Fax - 612.331.3424

Tierney Brothers 90 Day Limited Warranty Coverage Program
Designed for:
City Of Ramsey

Terms and Conditions

Tierney Brothers, Inc. warrants the installation you have purchased from Tierney Brothers, Inc. from defects in materials and workmanship, under normal use, during the 90 Day Warranty period. Normal use is defined as operating the system within its designed specifications. The warranty period commences on the date of customer signoff, at the completion of the install by Tierney Brothers, Inc.

During the warranty period, Tierney Brothers, Inc. will first work to resolve any problems by troubleshooting over the phone. If Tierney Brothers, Inc. Support Specialists determine that the issue cannot be resolved over the phone, a Technician will be dispatched to your location(s) within 72 hours of the original call (Monday through Friday 8:00am – 5:00pm, excluding national holidays). Customers outside of a 150 mile radius of Tierney Brothers, Inc. are subject to mileage and trip charges. If service is required after the 90 Day Warranty period has expired, the customer will be billed at Tierney Brothers, Inc. current labor rates. If the customer has purchased a Tierney Brothers, Inc. Extended Maintenance Agreement, that will commence at the end of the 90 Day Warranty. If you would like additional information regarding Tierney Brothers, Inc. Extended Maintenance Agreements, please contact your Tierney Brothers, Inc. Sales Representative at 612-331-5500.

Obtaining Warranty Service

To obtain warranty service, please use your custom support portal (support.tierneybrothers.com) and contact us via chat, phone, or email:

<https://support.tierneybrothers.com/>

Click here for a short video explaining how to log in to your support portal your first time:

<http://content.jwplatform.com/players/TpGSX21s-kaM9q1Ga.html>

If you have any questions, please email support@tierneybrothers.com or call us at 800-933-7337. You can also call our advanced support line, 855-612-7762.

Limitations of coverage

The following items are excluded from coverage under the warranty:

- a. Equipment that has been removed or reinstalled in a different location
- b. Damage or other equipment failure due to causes beyond our control including, but not limited to, operator negligence, the failure to maintain the equipment according to the owner's manual instructions, abuse, vandalism, theft, fire, flood, wind, freezing, power failure, inadequate power supply, acts of war or acts of God.
- c. Any utilization of equipment that is inconsistent with either the design of the equipment or the way the manufacturer intended the equipment to be used.
- d. 90 Day Onsite Warranty covers all hardware related failures, network or software related failures are not covered under Tierney Brothers, Inc. 90 Day Onsite Warranty.
- e. Operational or mechanical failure which is not reported prior to expiration of this contract.
- f. Equipment where the serial plate attached to the equipment is removed, defaced or made illegible.
- g. Damage resulting from unauthorized repair, software virus, improper electrical wiring and connections.
- h. Existing Owner Furnished equipment.
- i. Lift and Scaffolding rental is not included.

This maintenance contract refers to:

Council Chambers Update
15855 R1

I have read, understand and agree to the above terms and conditions per the plan elected.

Authorized Signature: _____

Date: _____

Plan Type: _____



1771 Energy Park Drive, Suite 100
 St. Paul, MN 55108
 www.tierneybrothers.com

City Of Ramsey
 Council Chambers Update
 15855 R1

Proposal Summary

Please Initial to Accept or Decline
 Please Acknowledge All Proposals
 Accept Decline

<u>B - Itasca Room</u>			
State Contract Total:	\$	5,984.50	
Non Contract Total:	\$	2,969.00	
Proposal Total:	\$	8,953.50	_____
<u>C - Trott Brook Room</u>			
State Contract Total:	\$	8,587.92	
Non Contract Total:	\$	2,104.00	
Proposal Total:	\$	10,691.92	_____
<u>D - Eddy Lake Room</u>			
State Contract Total:	\$	8,657.92	
Non Contract Total:	\$	2,104.00	
Proposal Total:	\$	10,761.92	_____
<u>E - Alexander Ramsey Room</u>			
State Contract Total:	\$	4,485.86	
Non Contract Total:	\$	479.24	
Proposal Total:	\$	4,965.10	_____
<u>F - Rum River Room</u>			
State Contract Total:	\$	9,618.79	
Non Contract Total:	\$	2,184.00	
Proposal Total:	\$	11,802.79	_____
<u>G - Core Room</u>			
State Contract Total:	\$	4,704.64	
Non Contract Total:	\$	2,264.00	
Proposal Total:	\$	6,968.64	_____
<u>H - Room Schedulers</u>			
State Contract Total:	\$	8,066.64	
Non Contract Total:	\$	-	
Proposal Total:	\$	8,066.64	_____
Project Total:	\$	62,210.51	_____

*Project total if all proposals are accepted.

The undersigned authorizes Tierney Brothers to proceed in accordance with the proposal including options elected and agrees as a representative of the client to be responsible for payment.

By signing below, the client has read and understands the scope of services and agrees to the client responsibilities and conditions.

Client's Name: _____

Authorized Signature: _____

*Client's Email Address: _____

*Client's Email Address: _____

Date: _____

*Please note, one or more items on your quote may include software. Our vendors require two unique email addresses with different domain names to be submitted with software orders. These email addresses will receive the electronic key codes required to download and install your new software. Please include these two email addresses with your purchase order at the time your order is placed.