

**City of Ramsey**  
**Agenda**  
**City Council Work Session**  
**Tuesday, October 24, 2017**  
**5:30 pm**  
**Lake Itasca Room, 7550 Sunwood Drive NW**

- 1. Call to Order**
- 2. Topics for Discussion**
  1. City Board and Commission Interviews
  2. Discussion Regarding the 2018 Contract Negotiations with Law Enforcement Labor Services (LELS) Captains Group (Discussion Closed to the Public)
  3. Discussion Regarding the Process for the City Administrator's Next Annual Performance Evaluation
- 3. Topics for Future Discussion**
  1. Review Future Topics/Calendar
- 4. Mayor/Council/Staff Input**
- 5. Adjournment**

Meeting Date: 10/24/2017

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**Information**

**Title:**

City Board and Commission Interviews

**Purpose/Background:**

While the City conducts annual board and commission interviews every March for terms that are set to expire on March 31st, periodically interviews will be conducted mid-year in order to fill vacancies that have occurred as a result of any unexpected resignations. Currently, the City has one vacant seat on the Park and Recreation Commission and one vacant seat on the Economic Development Authority. The City Council will begin interviews at approximately 5:30 and run through approximately 6:30 p.m.

**Timeframe:**

Approximately one hour.

**Funding Source:**

N/A

**Responsible Party(ies):**

Colleen Lasher, Human Resources Manager

**Outcome:**

To select board and commission members, to be appointed at the November 14, 2017 regular City Council meeting, for terms beginning December 1, 2017.

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**Attachments**

*No file(s) attached.*

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**Form Review**

**Inbox**

Kurt Ulrich

Form Started By: Jo Thieling

Final Approval Date: 10/19/2017

**Reviewed By**

Kurt Ulrich

**Date**

10/19/2017 12:03 PM

Started On: 10/19/2017 09:59 AM

Meeting Date: 10/24/2017

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### Information

**Title:**

Discussion Regarding the 2018 Contract Negotiations with Law Enforcement Labor Services (LELS) Captains Group (Discussion Closed to the Public)

**Purpose/Background:**

City staff have held several meetings with newly forming LELS Captains group and would like to provide the City Council with a detailed update regarding the groups proposal.

Per Minnesota Statutes 13D.03, which states: "The governing body of a public employer may by a majority vote in a public meeting decide to hold a closed meeting to consider strategy for labor negotiations, including negotiation strategies or developments or discussion and review of labor negotiation proposals, conducted pursuant to sections [179A.01](#) to [179A.25](#)". Staff is requesting that the City Council go into closed session to discuss the City's labor negotiations strategy with the LELS Captains group regarding a 1-year contract covering January 1, 2018 through December 31, 2018.

**Timeframe:**

Up to 20 minutes.

**Funding Source:**

Not applicable at this time.

**Responsible Party(ies):**

Colleen Lasher, Human Resources Manager

**Outcome:**

For the City Council to provide staff with their direction regarding how to proceed with the 2017-2018 contract negotiations.

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### Attachments

Statute

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### Form Review

**Inbox**

Kurt Ulrich

Form Started By: Jo Thieling

Final Approval Date: 10/19/2017

**Reviewed By**

Kurt Ulrich

**Date**

10/19/2017 12:03 PM

Started On: 10/19/2017 09:59 AM

**13D.03 CLOSED MEETINGS FOR LABOR NEGOTIATIONS STRATEGY.**

Subdivision 1. **Procedure.** (a) Section 13D.01, subdivisions 1, 2, 4, 5, and section 13D.02 do not apply to a meeting held pursuant to the procedure in this section.

(b) The governing body of a public employer may by a majority vote in a public meeting decide to hold a closed meeting to consider strategy for labor negotiations, including negotiation strategies or developments or discussion and review of labor negotiation proposals, conducted pursuant to sections 179A.01 to 179A.25.

(c) The time of commencement and place of the closed meeting shall be announced at the public meeting.

(d) A written roll of members and all other persons present at the closed meeting shall be made available to the public after the closed meeting.

Subd. 2. **Meeting must be recorded.** (a) The proceedings of a closed meeting to discuss negotiation strategies shall be tape-recorded at the expense of the governing body.

(b) The recording shall be preserved for two years after the contract is signed and shall be made available to the public after all labor contracts are signed by the governing body for the current budget period.

Subd. 3. **If violation claimed.** (a) If an action is brought claiming that public business other than discussions of labor negotiation strategies or developments or discussion and review of labor negotiation proposals was transacted at a closed meeting held pursuant to this section during the time when the tape is not available to the public, the court shall review the recording of the meeting in camera.

(b) If the court finds that this section was not violated, the action shall be dismissed and the recording shall be sealed and preserved in the records of the court until otherwise made available to the public pursuant to this section.

(c) If the court finds that this section was violated, the recording may be introduced at trial in its entirety subject to any protective orders as requested by either party and deemed appropriate by the court.

**History:** 1957 c 773 s 1; 1967 c 462 s 1; 1973 c 123 art 5 s 7; 1973 c 654 s 15; 1973 c 680 s 1,3; 1975 c 271 s 6; 1981 c 174 s 1; 1983 c 137 s 1; 1983 c 274 s 18; 1984 c 462 s 27; 1987 c 313 s 1; 1990 c 550 s 2,3; 1991 c 292 art 8 s 12; 1991 c 319 s 22; 1994 c 618 art 1 s 39; 1997 c 154 s 2

Meeting Date: 10/24/2017

**Information**

**Title:**

Discussion Regarding the Process for the City Administrator's Next Annual Performance Evaluation

**Purpose/Background:**

Mr. Kurt Ulrich was hired as the City Administrator on September 17, 2007. Mr. Ulrich's Employment Agreement requires the completion of an annual 360 degree performance evaluation.

Recent Background:

Upon completion of the 2015 performance evaluation, discussion ensued regarding another option for a 360 review tool, called

CheckPoint 360° and how it might benefit the City in 2016. Mr. Ulrich's 2016 performance evaluation was conducted using the CheckPoint 360° online survey. The process was simplified internally and the completed reports provided a detailed assessment of common leadership competencies. However, there may be an interest in returning to an assessment tool that is more specific to the role of the City Administrator; such as the SurveyMonkey assessment or other method based on discussion.

The SurveyMonkey evaluation is prepared internally based on the City Administrator's position description, the City's core values and the City Council's preferences as they relate to the City Administrators's desired performance outcomes.

A sample of both evaluations is attached.

**Timeframe:**

Up to 10 minutes.

**Funding Source:**

The cost of the online evaluation is \$500.00. There is no additional costs to use SurveyMonkey.

**Responsible Party(ies):**

Colleen Lasher, Human Resources Manager

**Outcome:**

For the City Council to provide direction regarding the use of the on-line performance assessment tool, to continue using the SurveyMonkey method as was done in previous years, or consider a different approach to conducting the City Administrators next performance evaluation.

**Attachments**

Sample Assessment

Current Perf. Eval. SurveyMonkey

**Form Review**

**Inbox**  
Kurt Ulrich

**Reviewed By**  
Kurt Ulrich

**Date**  
10/19/2017 12:03 PM

Form Started By: Jo Thieling  
Final Approval Date: 10/19/2017

Started On: 10/19/2017 09:59 AM

CP360

Report designed for

**Sally Sample**

## CheckPoint 360° Competency Feedback System™ Individual Feedback Report

Report Prepared: December 14, 2010

**CONFIDENTIAL**

Survey Completed: May 23, 2009

This report includes responses from:

Self, 1 Boss, 3 Direct Reports, and 4 Peers



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## The CheckPoint 360° System

The purpose of the *Checkpoint 360°* System is to identify leadership as viewed by certain groups of individuals who know and have had the opportunity to observe the manager in the work setting. This is accomplished with the collection of ratings from different sets of observers: **Self** (you), **Boss**, **Direct Reports**, and **Peers**.

There are 70 leadership behaviors presented as survey items. These 70 items are grouped into 18 Skill Sets which further group into 8 Universal Management Competencies. Each rater reports their experience of observing the manager with a rating on each of the items.

In the 70 CheckPoint survey items the raters chose between six possible choices. Based on their observations they indicated the percentage of time they felt the manager displayed each behavior. The sixth choice was "No Opportunity," which was selected when the rater had no opportunity to observe the listed behavior and thus could not provide a meaningful response. These six possible responses were:

Rating	Description	Percentage of Time
1	Almost Never	0 - 10%
2	Seldom	11 - 39%
3	Sometimes	40 - 60%
4	Usually	61 - 89%
5	Almost Always	90 - 100%
N	No opportunity	to observe this behavior

There are 18 Skill Sets that are critical for success in most supervisory positions. They are grouped into 8 Universal Management Competencies. When a manager frequently displays certain behaviors which are a part of these Management Competencies, they are typically identified as effective and successful managers.

The 8 Universal Management Competencies and their 18 Skill Sets are listed below.

**1. Communication**

- Listens To Others
- Processes Information
- Communicates Effectively

**2. Leadership**

- Instills Trust
- Provides Direction
- Delegates Responsibility

**3. Adaptability**

- Adjusts to Circumstances
- Thinks Creatively

**4. Relationships**

- Builds Personal Relationships
- Facilitates Team Success

**5. Task Management**

- Works Efficiently
- Works Competently

**6. Production**

- Takes Action
- Achieves Results

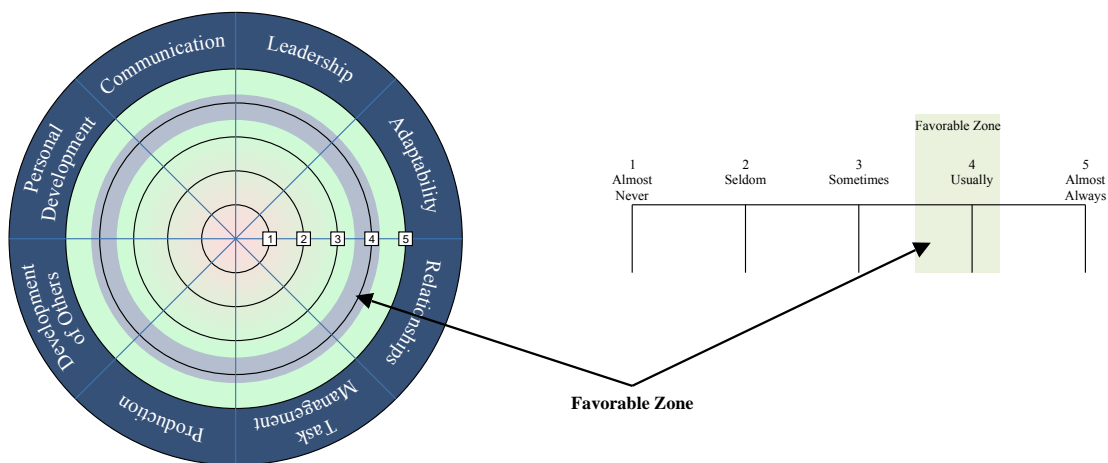
**7. Development Of Others**

- Cultivates Individual Talents
- Motivates Successfully

**8. Personal Development**

- Displays Commitment
- Seeks Improvement

**Favorable Zone:** The Favorable Zone was identified by analysis of the data from a wide range of industries and organizations. This analysis showed that on the *Checkpoint 360°* those managers who had been identified as "good managers" by their respective company typically achieved an average rating of 3.5 to 4.25 when rated by others who knew the manager's work behavior. This established the range of scores for the Favorable Zone on the *Checkpoint 360°*.



## Introduction to the Individual Feedback Report

This report summarizes the results of the CheckPoint surveys that you (**Self**) and the respondent groups (**Boss, Direct Reports, and Peers**) recently completed. The scores you received are presented in graphs and numeric scales on the pages that follow.

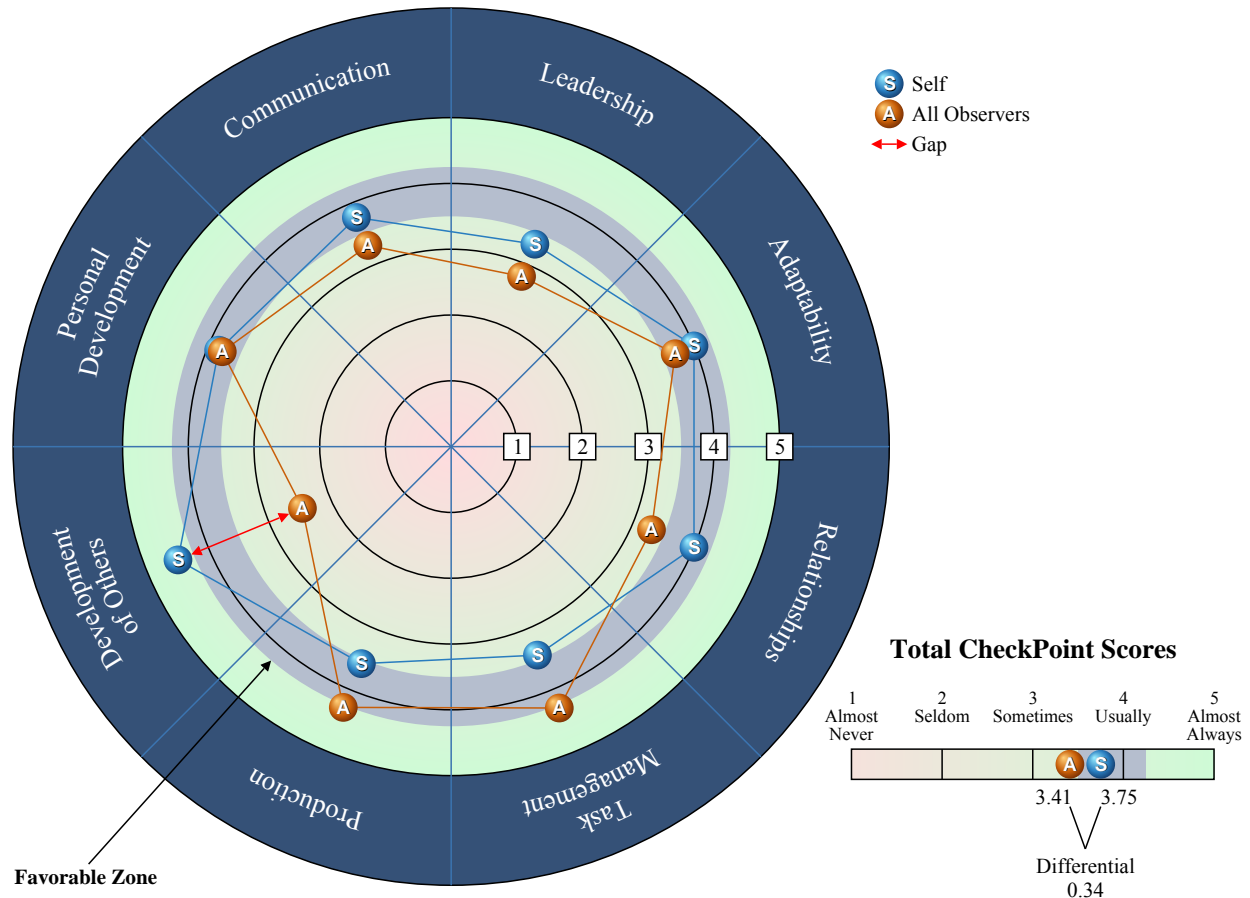
Feedback is reported in the following sections:

- **Executive Competency Overview**: Results for the 8 Universal Management Competencies, comparing the **Self** score with the average score of **All Observers** (includes **Boss, Direct Reports, and Peers**) and showing whether scores fall within, above, or below the Favorable Zone. Also shown is the Total CheckPoint Scores, including the score differential between **Self** and **All Observers**.
- **Executive Skill Set Summary**: Overview of the 18 Skill Sets as rated by **All Observers**. The average ratings are displayed ranked from highest to lowest providing you an overview of your relative strengths or challenges in these Skill Sets.
- **Critical Skills Alignment Summary**: Overview of the Skill Sets identified as critical by **Boss** and/or **Self**.
- **Executive Summary**: Results for the 8 Universal Management Competencies, comparing the average scores of all respondent groups (includes **Self, Boss, Direct Reports, Peers, and All Observers**), providing Total CheckPoint Scores for each group, and pointing out group score averages that vary by 1 point or more.
- **Skill Set Analysis**: Results for the 18 Skill Sets, comparing the average scores of all respondent groups (includes **Self, Boss, Direct Reports, Peers, and All Observers**), and pointing out group score averages that vary by 1.5 points or more, as well as analyzing Critical Skill Sets to establish Talents, areas needing Focus, and areas where a significant GAP exists between **Self** and **Boss** scores. (You and your Boss chose 6 Critical Skill Sets out of 18. These were considered critically important to your particular job requirements.)
- **Respondent Group Comparison**: Results for the 18 Skill Sets and Total CheckPoint Scores, analyzing the average scores of each respondent group (includes **Self, Boss, Direct Reports, and Peers**).
- **Survey Summary of the 70 items**: Results for all 70 survey items, displaying the average scores for **Self, Boss, and All Observers** (includes **Boss, Direct Reports, and Peers**) and highlighting the items that fall in a Critical Skill Set, as well as flagging items where responses lack consensus (varying by three or more points) within a respondent group.
- **Development Summary Overview**: Describes your strengths and development needs for the 18 Skill Sets.

- **Individual Development Guide:** Describes your strengths and development needs for your 3 most critical Skill Sets and provides guidelines and suggestions for your individual development plan.

As you review this material, keep in mind that most people exhibit a range of abilities. No one does everything equally well. Approached as a learning tool, this feedback can be a valuable first step toward increasing your effectiveness on the job.

## Executive Competency Overview

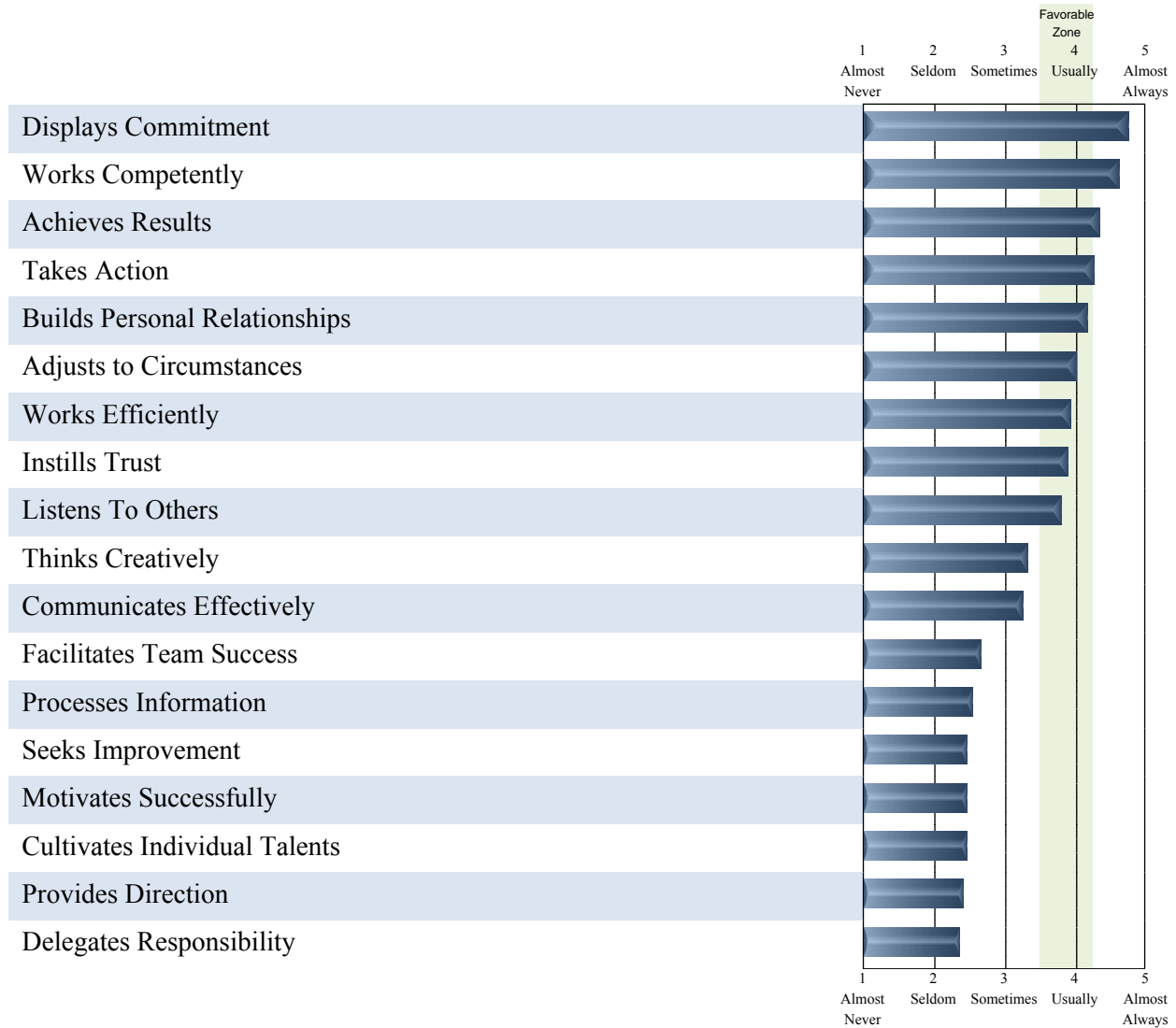


This is an overview of **Self's** rating compared to the average rating of **All Observers** (every rater except **Self**). As the **Self** ( S ) marker and the All ( A ) marker move away from the center of the circle, the scores are higher. Note particularly where there is a gap of 1 point or greater. This would suggest a significant difference between your perception and that of the other observers as to how often you display that management competency.

*Total CheckPoint Scores* reported on the smaller horizontal graph present the average score for all 8 Competencies for both you (**Self**) and **All Observers**. If the difference between these two averages is 1 point or more, your perception of your behavior varies a great deal from the other raters. This would suggest a need for a greater self-awareness.

## Executive Skill Set Summary

The graph below shows the average ratings of **All Observers** (ratings from everybody except you) for each Skill Set. The average ratings are displayed ranked from highest to lowest providing you an overview of your relative strengths in these Skill Sets. While we suggest you focus on the most critical Skill Sets shown in the next section of this report, it is useful for you to have an overview of your ratings on all Skill Sets.



## Critical Skills Alignment Summary

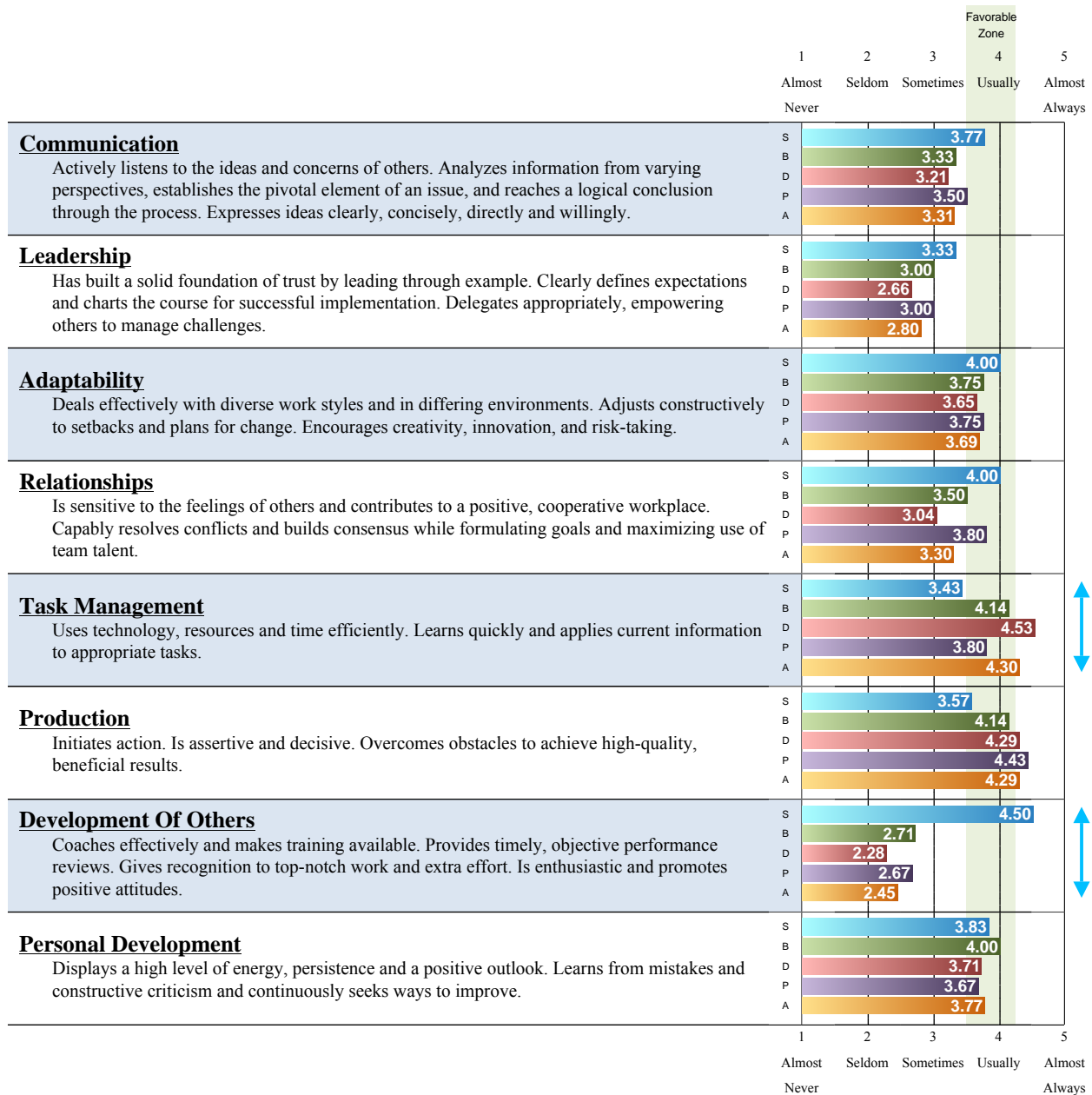
Both you and your Boss identified the 6 Skill Sets that you each thought were most critical for success in your job. These Skill Sets are displayed below. Consider that the possible number of Skill Sets selected by both you and your Boss can range from 6 to 12. If you both select the same 6 Skill Sets you will have 100% alignment. When you did not agree on any of the Skill Sets as most critical, there is 0% alignment. As the alignment percentage decreases, it becomes even more important for you and your Boss to discuss and clarify the most important aspects of your work. Unless you have both identified the same behaviors as critical, there will be a real potential for disagreement on where you should focus your activities.

### Critical Skills Alignment: 50%

- S** **Processes Information:** Gets to the point. Evaluates the pros and cons, as well as the short and long-range consequences, of decisions. Develops logical, clear conclusions.
- B** **Communicates Effectively:** Expresses self clearly, both in writing and in speaking. Is thorough, yet concise, and is consistently straightforward. Readily shares information with others.
- B** **Provides Direction:** Establishes clear expectations and a manageable workload. Plans the steps required to accomplish objectives, while keeping focus on overall vision.
- S** **Delegates Responsibility:** Delegates appropriate jobs to appropriate people. Empowers others to work and solve problems on their own.
- S** **Adjusts to Circumstances:** Can adjust to people's diverse work styles and to varying environments. Deals with setbacks constructively and anticipates change.
- S** **Facilitates Team Success:** Resolves conflicts fairly in a spirit of cooperation. Builds consensus and leads team in setting appropriate goals. Recruits effectively and uses talents of group wisely.
- S** **Achieves Results:** Overcomes obstacles to achieve results that set high standards for others and that positively impact the organization.
- S** **Displays Commitment:** Maintains a high level of energy, perseveres and remains positive.
- B** **Seeks Improvement:** Learns positive lessons from mistakes and constructive criticism. Pursues resources to improve and develop professionally. Sets no limits on personal potential.

## Executive Summary

The average rating for each respondent group for the 8 Management Competencies is presented in this section. The number shown for **Self** and **Boss** are the actual ratings. Note the differences between group ratings, especially where there is a gap indicated (a difference of 1 point or more between groups).



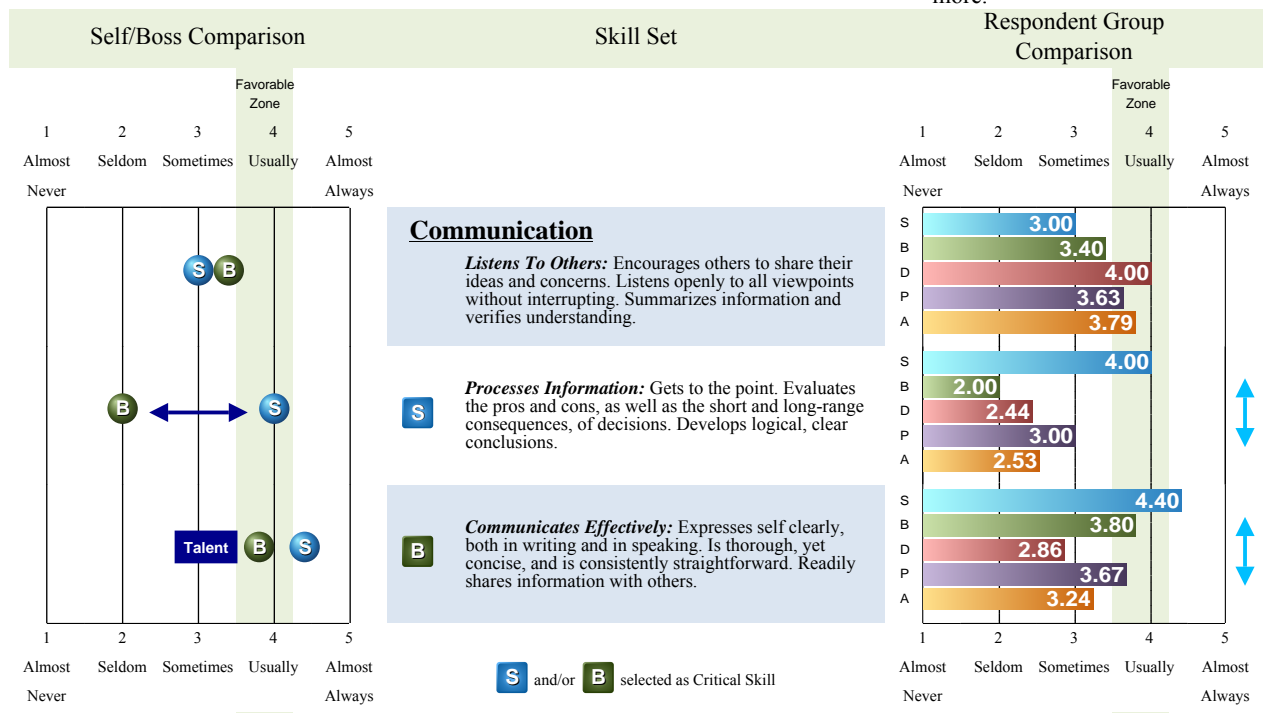
## Skill Set Analysis

Any differences between the Critical Skill Sets selected by **Boss** and **Self** are of particular interest. Such differences suggest important differences between the expectations of the **Boss** and the focus of the **Self**. They should be a subject of discussion between you and your Boss.

Notice the definitions for each Skill Set are provided along with the average score for each group of raters. These average scores for each group and the relationship of each score when compared to the others should be considered carefully. You may see a vertical arrow which will indicate the presence of a gap of 1.5 or more points between two respondent groups.

- A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages differ by 1.5 points or more.
- S
 Ratings for Self
- B
 Ratings for Boss
- A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages are equal to or higher than 3.5
- Focus
- Any difference between respondent groups where averages vary by 1.5 points or more.

Self	Direct Reports
Boss	Peers
	All Observers



S and/or B selected as Critical Skill

←→ A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages differ by 1.5 points or more.

Talent

A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages are equal to or higher than 3.5

Self  
Boss

Direct Reports  
Peers  
All Observers

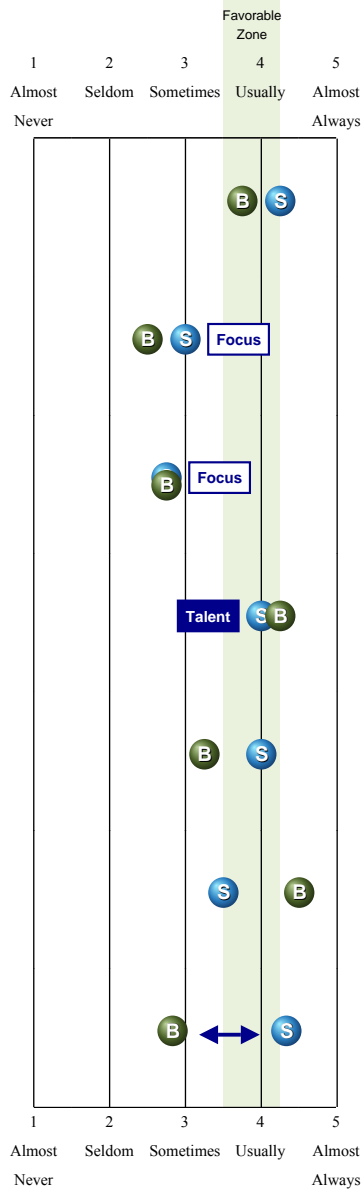
S Ratings for Self  
B Ratings for Boss

Focus

A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages below 3.5

↕ Any difference between respondent groups where averages vary by 1.5 points or more.

Self/Boss Comparison Skill Set Respondent Group Comparison



**Leadership**

*Instills Trust:* Can be trusted to keep promises and confidences. Is honest and ethical.

**B** *Provides Direction:* Establishes clear expectations and a manageable workload. Plans the steps required to accomplish objectives, while keeping focus on overall vision.

**S** *Delegates Responsibility:* Delegates appropriate jobs to appropriate people. Empowers others to work and solve problems on their own.

**Adaptability**

**S** *Adjusts to Circumstances:* Can adjust to people's diverse work styles and to varying environments. Deals with setbacks constructively and anticipates change.

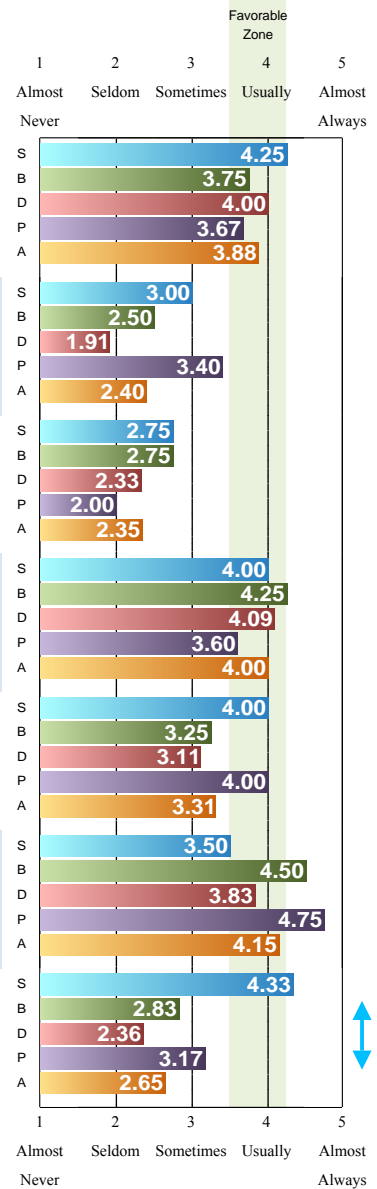
*Thinks Creatively:* Brings an imaginative approach to the job, inspiring innovation, risk-taking, and creative problem-solving.

**Relationships**

*Builds Personal Relationships:* Is considerate of others' feelings, shows freedom from unfair biases and is tactful when giving criticism. Remains composed under stress.

**S** *Facilitates Team Success:* Resolves conflicts fairly in a spirit of cooperation. Builds consensus and leads team in setting appropriate goals. Recruits effectively and uses talents of group wisely.

S and/or B selected as Critical Skill



←→ A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages differ by 1.5 points or more.

Talent

A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages are equal to or higher than 3.5

Self  
Boss

Direct Reports  
Peers  
All Observers

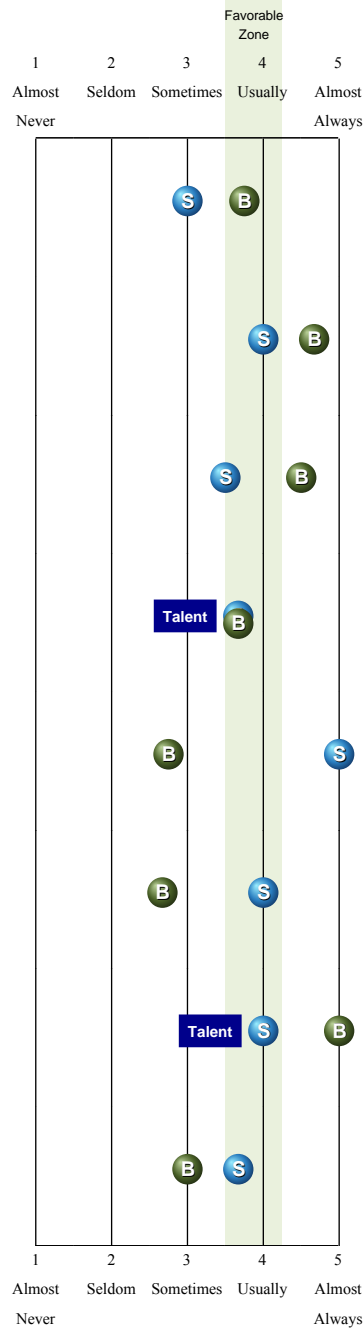
S Ratings for Self  
B Ratings for Boss

Focus

A Critical Skill Set, according to **Self** or **Boss**, and both **Self** and **Boss** score averages below 3.5

↕ Any difference between respondent groups where averages vary by 1.5 points or more.

Self/Boss Comparison Skill Set Respondent Group Comparison



**Task Management**

*Works Efficiently:* Makes efficient use of current technology and wise use of outside resources. Avoids procrastination and sets priorities.

*Works Competently:* Has mastered the fundamentals of the job. Can quickly and competently apply new methods and new information to appropriate tasks.

**Production**

*Takes Action:* Knows when the time is right to initiate action. Handles problems with assertiveness and makes timely, firm decisions.

S

*Achieves Results:* Overcomes obstacles to achieve results that set high standards for others and that positively impact the organization.

B

**Development Of Others**

*Cultivates Individual Talents:* Is an effective coach and makes training available. Provides objective performance feedback on a timely basis.

*Motivates Successfully:* Gives recognition to people who produce excellent work and give extra effort. Has an enthusiastic attitude that positively affects others.

**Personal Development**

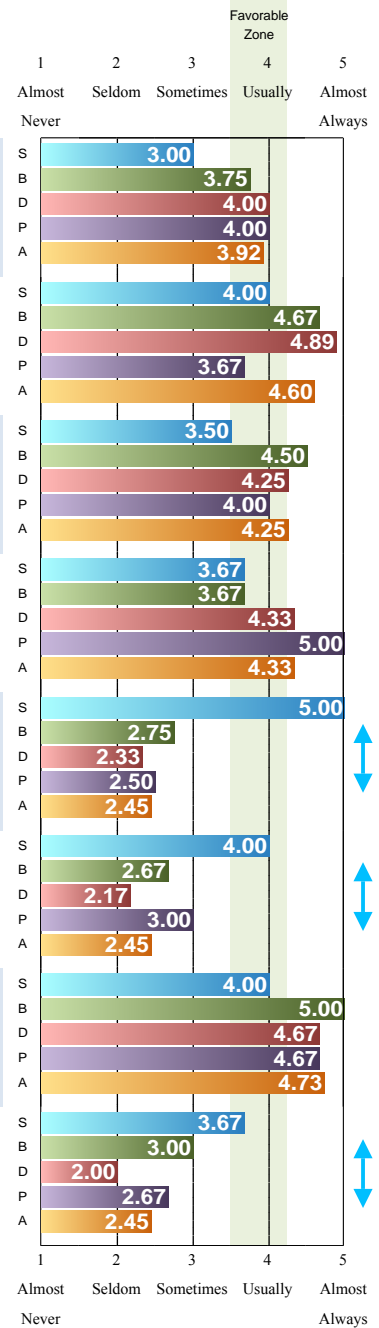
S

*Displays Commitment:* Maintains a high level of energy, perseveres and remains positive.

B

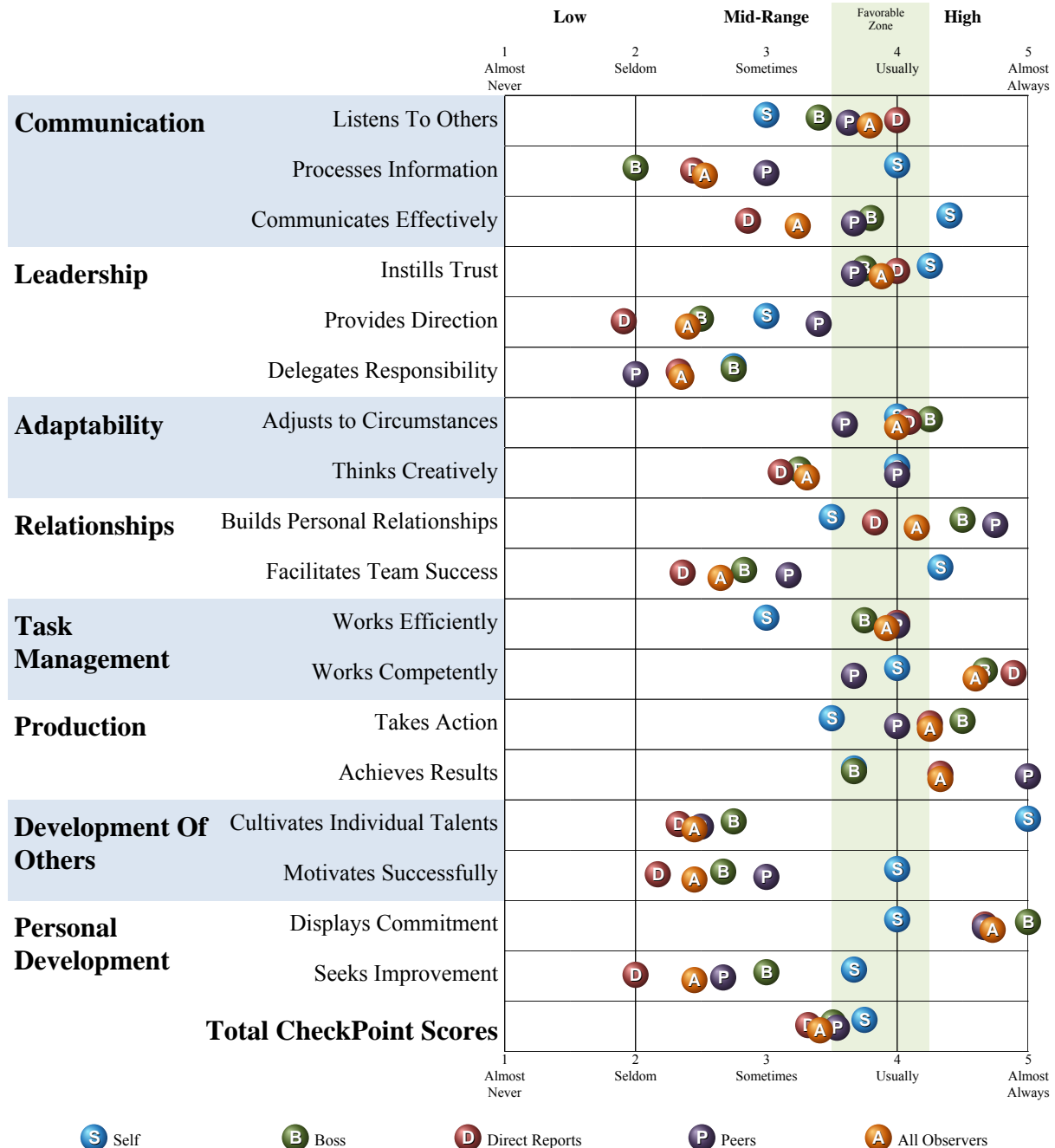
*Seeks Improvement:* Learns positive lessons from mistakes and constructive criticism. Pursues resources to improve and develop professionally. Sets no limits on personal potential.

S and/or B selected as Critical Skill



## Respondent Group Comparison

This page presents the relative placement of the average Skill Set score for each of the respondent groups. Each Skill Set is shown with its appropriate Universal Management Competency.



## Survey Summary of the 70 items

The ratings for each individual question are shown for easy analysis. Should there be a variance of 3 or more points between groups on a question a flag will appear. Pay close attention to these questions because this wide variance may have had an impact on the average **All Observers** score for that Skill Set.

◆ **Boss and/or Self did not rate item**

S B
**Bold Lettering:** Items that fall in a Critical Skill Set, as designated by Self and/or Boss
 

◆ **Flags:** Responses lack consensus within respondent group (responses vary by 3 or more points).

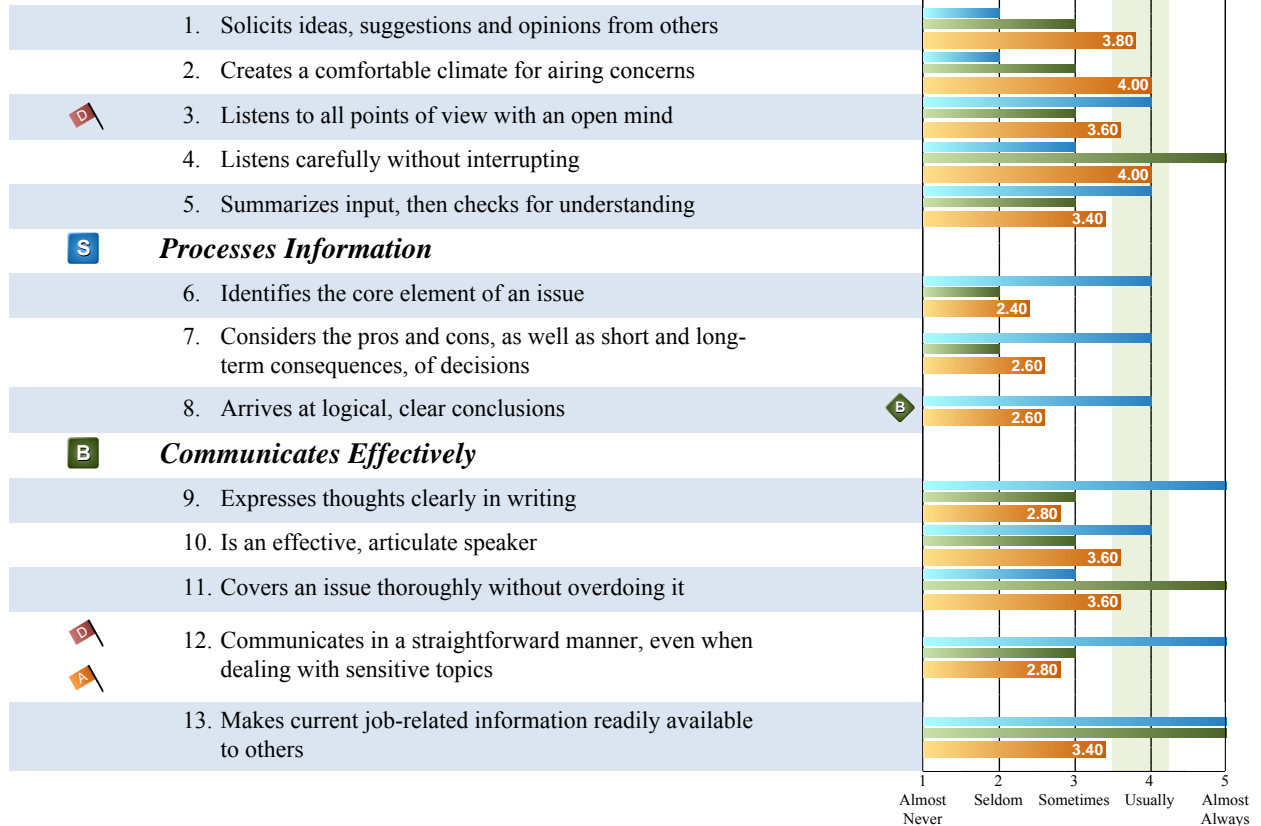
Self

All Observers

Boss


### Communication

#### *Listens To Others*



 Boss and/or Self did not rate item

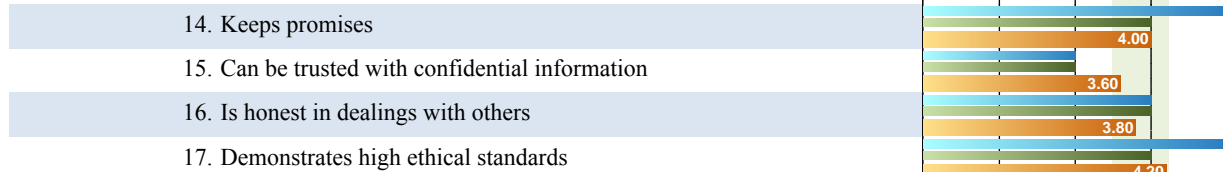
**S B**  
**Bold Lettering:** Items that fall in a Critical Skill Set, as designated by Self and/or Boss

 **Flags:** Responses lack consensus within respondent group (responses vary by 3 or more points).

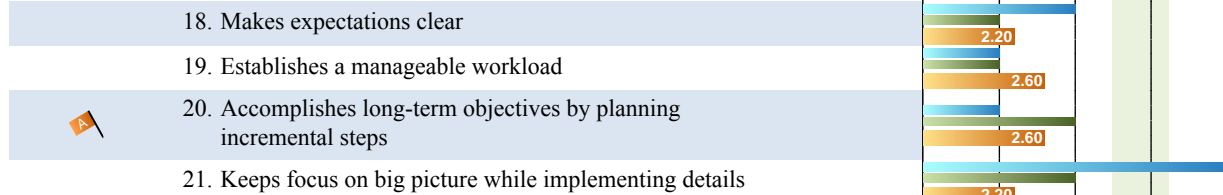
**Self** **All Observers**  
**Boss**

Leadership

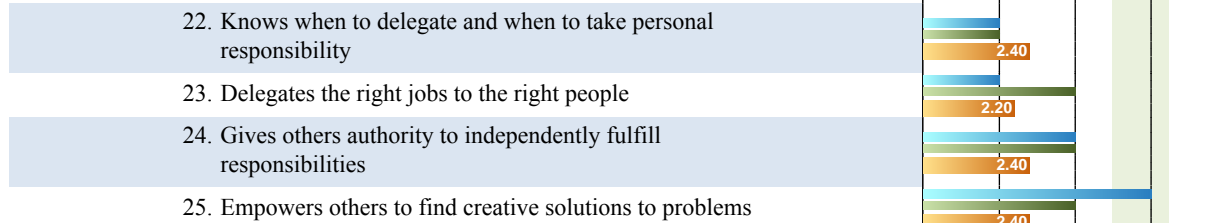
*Instills Trust*



**B** *Provides Direction*

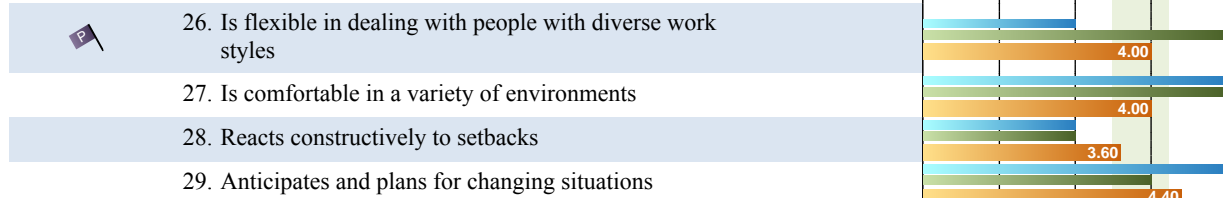


**S B** *Delegates Responsibility*

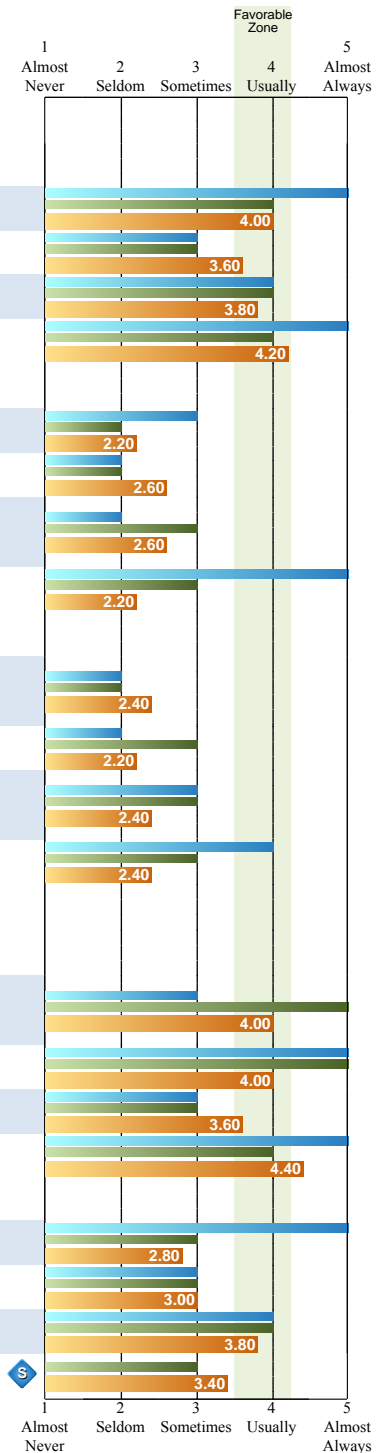
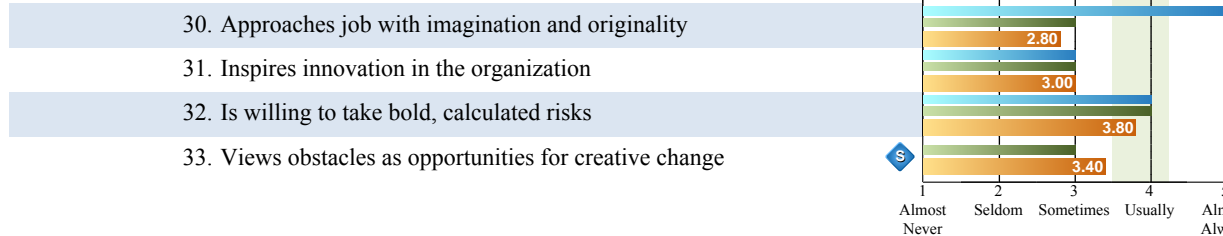


Adaptability

**S** *Adjusts to Circumstances*




*Thinks Creatively*



  
**Boss and/or Self did not rate item**

**S B**  
**Bold Lettering:** Items that fall in a Critical Skill Set, as designated by Self and/or Boss

  
**Flags:** Responses lack consensus within respondent group (responses vary by 3 or more points).

**Self** **All Observers**  
**Boss**

Relationships

*Builds Personal Relationships*

- 34. Shows consideration for the feelings of others
- 35. Shows absence of prejudicial and stereotypic thinking in words and actions
- 36. Delivers criticism tactfully and constructively
- 37. Maintains composure in high-pressure situations

**S B**

*Facilitates Team Success*



- 38. Resolves conflicts fairly
- 39. Creates an atmosphere of team cooperation over competition
- 40. Builds consensus on decisions
- 41. Leads team in formulating goals that complement the organization's mission
- 42. Brings capable people into the group
- 43. Uses the diverse talents and experiences of the group to maximum advantage



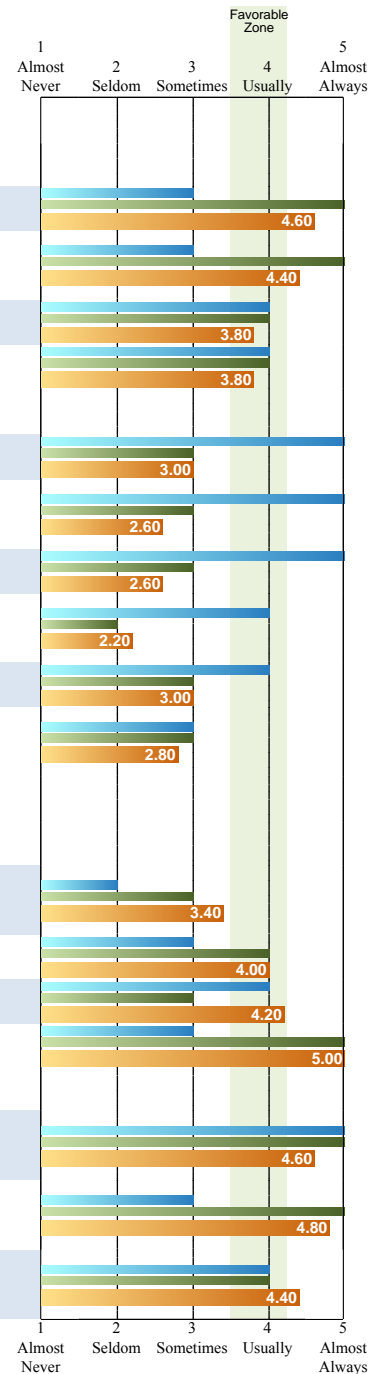
Task Management

*Works Efficiently*

- 44. Applies current technology in practical ways to maximize efficiency
- 45. Makes wise use of outside resources
- 46. Avoids procrastination
- 47. Sets priorities and tackles assignments accordingly


*Works Competently*

- 48. Demonstrates mastery of fundamentals necessary to the job
- 49. Is skilled at learning and applying new information quickly
- 50. Integrates new theories, trends and methods into appropriate business operations



 Boss and/or Self did not rate item

**S B**  
**Bold Lettering:** Items that fall in a Critical Skill Set, as designated by Self and/or Boss

 **Flags:** Responses lack consensus within respondent group (responses vary by 3 or more points).

**Self** **All Observers**  
**Boss**

Production

*Takes Action*

- 51. Knows when to stop planning and start implementing
- 52. Takes the initiative to make things happen
- 53. Is assertive in managing problems
- 54. Makes timely, clear-cut firm decisions

**S B**

*Achieves Results*

- 55. Overcomes obstacles to complete projects successfully
- 56. Effects outcomes that set high standards for others
- 57. Achieves results that have a positive impact on the organization as a whole

Development Of Others

*Cultivates Individual Talents*

- 58. Is a patient, helpful, effective coach
- 59. Gives others access to training for skill development and professional growth
- 60. Provides objective appraisals of others' strengths and needs
- 61. Maintains a timely schedule for reviews and follow-ups

*Motivates Successfully*

- 62. Gives recognition to producers of high quality work
- 63. Shows appreciation when others give extra effort
- 64. Shares a contagious enthusiasm that promotes a positive attitude in others

Personal Development

**S**

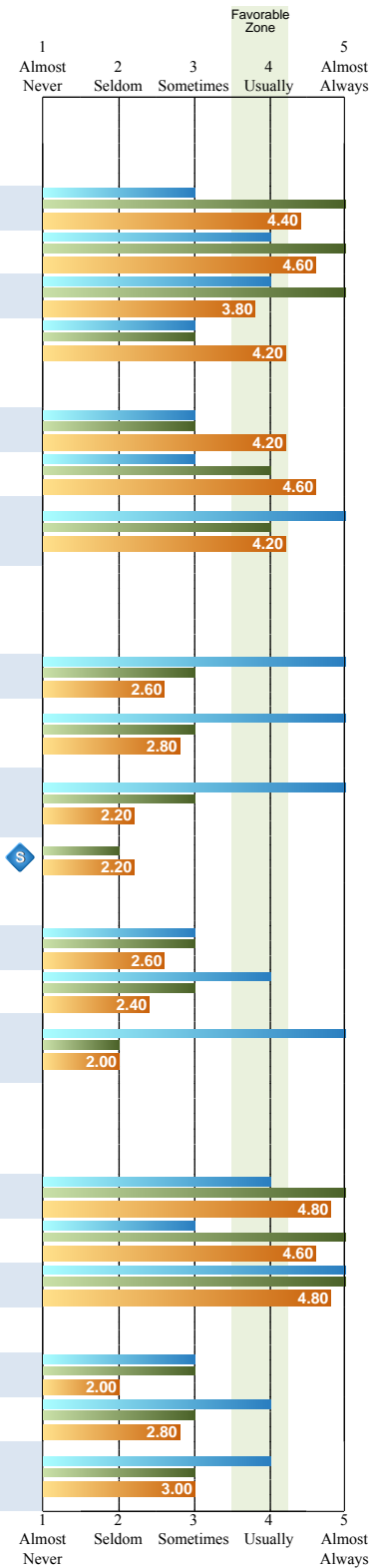
*Displays Commitment*

- 65. Maintains a consistently high energy level
- 66. Persists and perseveres
- 67. Keeps a positive outlook

**B**

*Seeks Improvement*

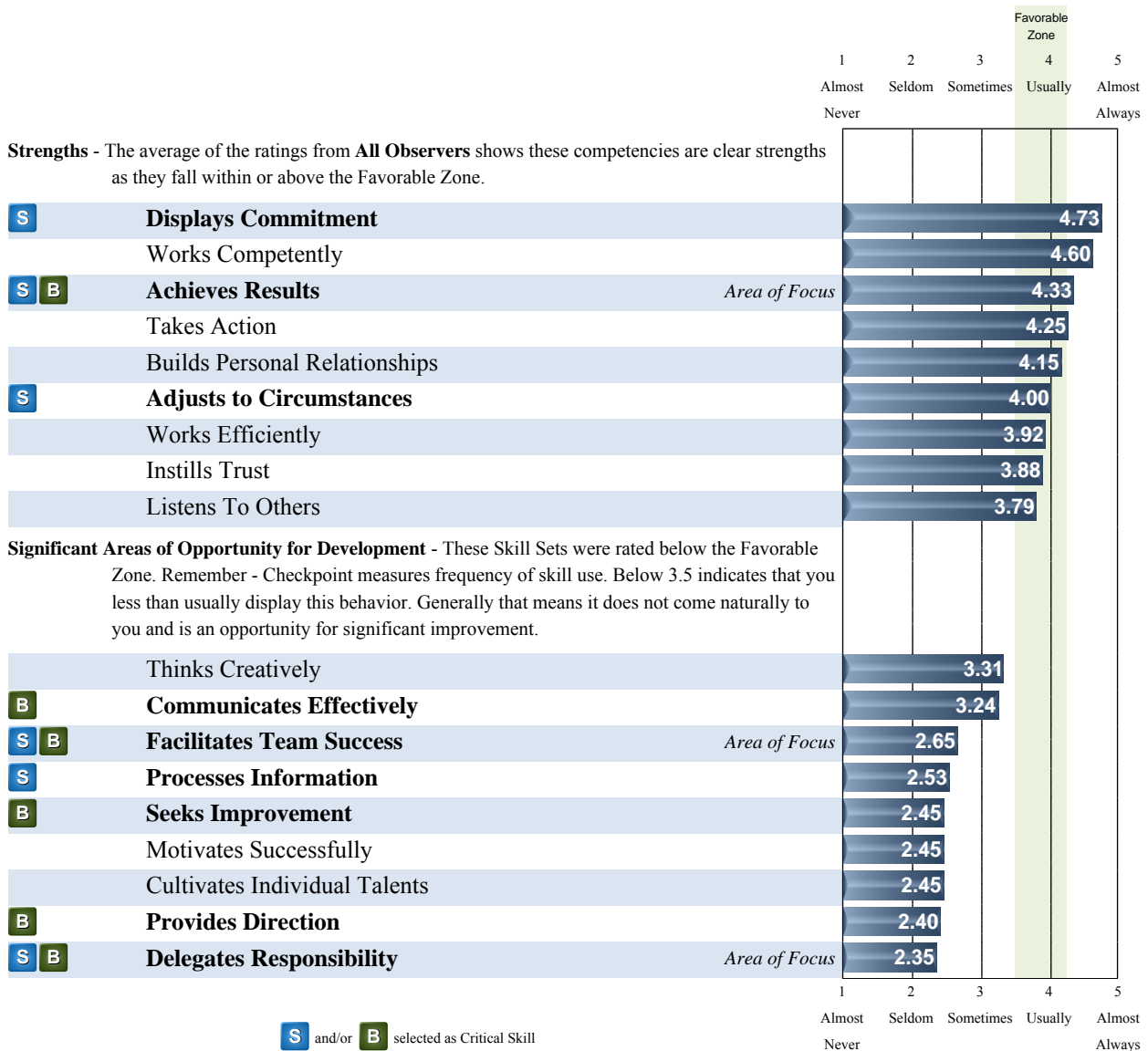
- 68. Admits mistakes and learns from them
- 69. Accepts criticism constructively
- 70. Identifies and pursues resources needed to improve performance



## Development Summary Overview

It is good to know how your observers rated your behaviors on all Skill Sets. Here you will see all 18 Skill Sets with the average of **All Observers'** ratings. Note also the skill sets your Boss and/or you identified as critical to your success; particularly when a Critical Skill Set is identified as an Area of Focus.

"Areas of Focus" are those behaviors that represent opportunities for enhancing your effectiveness. Some Areas of Focus may be listed as strengths because often honing your strengths is an excellent way to begin improving your skills. Others could fall below the favorable zone and thus present possible limitations observed in your behavior.



# Individual Development Guide

December 14, 2010

Areas of Focus for Sally Sample

## Areas of Focus

You cannot risk leaving your personal development to chance; planning is essential. How many times have you stated to yourself or others your intentions to act but fall back into old habits? Leaders follow through on development plans when the leadership need is directly linked to a business challenge or pain point. Think of your Individual Development Plan (IDP) as you would any other project or business plan, and design it to be realistic, to consist of actions you can take every day on the job, and to tie directly to organizational priorities.

### Developing Your Individual Development Plan

People tend to play to their strengths. So, too, do leaders - choosing to utilize one skill over another due to their personal proficiencies. They have the knowledge and experience to use certain skills in almost any situation. If, as a leader, you don't favor or simply lack proficiency with a skill that is deemed important to your organization, there are two steps you can take immediately to get started in your development. First, if you know what to do differently to improve a skill or behavior, do it! Second, create an Individual Development Plan. Your Development Plan need not be complex. Most often, your best course of action for personal and professional growth and development is obvious and easy to recognize. The most significant development opportunities take place on the job and are totally under your control. To begin this process of growth, you need to use the **K-S-S** Method:

**K** = actions you should KEEP doing, which are things you already do well. KEEP doing them!

**S** = actions you should STOP doing. As you analyzed your Feedback Report, you recognized behaviors that bring negative results - it was an indication of something you should STOP doing.

**S** = actions you should START doing. You have learned things you could be doing to enhance your effectiveness. START doing them at the earliest opportunity. As you add to your knowledge base and acquire ideas for better leadership performance, form the habit of doing them. Make START doing a regular part of your development process.

You can get started on your Individual Development Plan with this simple process:

1. Consider your ratings on the survey behaviors in your Areas of Focus and identify the leadership skills and supporting behaviors that you are going to work on.
2. Review the lists of Challenging Activities for the supporting behaviors in your Areas of Focus which are included on the following pages.
3. Then, using the **K-S-S** Model, identify those actions appropriate to **Keep** doing, actions to **Stop** doing, or actions to **Start** doing.

## Area of Focus: Delegating Responsibility

### Knowing When to Delegate and When to Take Responsibility

#### Skills, Behaviors and Attitudes to Adapt and Practice

- Failing to delegate communicates your lack of confidence in your direct reports' abilities. Delegate to the lowest possible level.
- Accept the fact that others can handle some tasks as capably as you can - maybe even better.
- Share responsibility and accountability for delegated work.
- Delegate important tasks you do not have time to do thoroughly.
- Remember, each time you perform a task someone else can, you keep yourself from doing a task that only you can do.
- Prepare your direct reports for delegation. Be sure your direct reports know that it is an expectation of their job to accept and commit to delegated tasks.

#### Challenging Activities

- In two columns, separate responsibilities that you must retain from activities that you can delegate to others. Review and ask yourself if you are holding onto unnecessary tasks that you can delegate.
- List the names of two or three direct reports. Next to their names, write an assignment you could delegate to them as well as the results you expect from this delegation.
- For a month, ask your direct reports to make a list of the opportunities you missed to delegate to them. Analyze each incident and ask yourself, "To whom could I have delegated that responsibility? What prevented me from doing so? What was the cost to me, my team, my manager, my organization, and our customers when I didn't take that opportunity to delegate responsibility?"

## Delegating the Right Jobs to the Right People

### Skills, Behaviors and Attitudes to Adapt and Practice

- Match your direct reports' strengths with work assignments.
- Consider a direct report's workload when delegating; shift responsibilities as necessary.
- Provide enough direction and assistance when delegating. Set your direct reports up for success. If in doubt, ask them to explain in their own words their authority, accountability, and responsibility for the delegated task. Then, ask them what they need to complete the assignment.
- Present small, challenging tasks to direct reports with untested abilities. Use this as a springboard to larger assignments. Fill in obvious skill gaps with training and development.
- Provide opportunities for practice if you know a direct report is trying to improve a skill.
- Discuss follow-up with your direct reports when delegating tasks. Make time to meet with your direct reports to review progress on assignments - do not accept that no news is good news.

### Challenging Activities

- Survey your direct reports to see what tasks or responsibilities they are interested in tackling.
- In order to balance the work equally, ask your direct reports to list their job responsibilities and workload. In doing so, you can quickly learn the scope of different direct reports' jobs and have a good understanding of your capacity to delegate assignments within your work unit.
- Perform a skill survey of your direct reports. Discover their unused or untapped talents and abilities. Discuss using their untapped talents or abilities more effectively.

## Giving Others Authority to Independently Fulfill Job Responsibilities

### Skills, Behaviors and Attitudes to Adapt and Practice

- Give as much direction as necessary to orientate your direct reports to new duties - then, let them take charge. Do not hover. During periodic follow-ups, give additional direction as needed. Give them maximum authority, accountability, and responsibility for the delegated task. Allow them to structure the tasks and make the decisions.
- Clarify which actions require prior approval from you. Gradually increase the direct report's authority to act independently.
- Shield direct reports in newly delegated positions from disastrous mistakes; allow the opportunity for smaller errors to be learning experiences. Remember, mistakes are great teachers.
- Never abandon a direct report after delegating. Instead, increase your communications - spend time with the direct report and provide additional skill-building if required.
- When delegated assignments do not meet your expectations, do not redo it yourself. Show your direct report what is to be changed and allow him/her to do the rework.

## Challenging Activities

- Identify times in the past three months when you intervened in a project or assignment without permission of the delegate. List the reasons you chose to intervene. Determine the impact of your actions. Identify what you would do differently when delegating to avoid intervening in the future.
- Over the next month, ask others to make a list of the number of times you fail to empower them with the authority to make a decision, solve a problem, or complete a task. Analyze each incident and ask yourself, "Why did I second guess their decision or hamper their authority? What could I have done differently when or after I delegated the assignment?" If your analysis reveals a pattern, make an effort to curb your tendency to improperly empower your employees in those situations.

## Empowering Others to Find Creative Solutions to Problems

### Skills, Behaviors and Attitudes to Adapt and Practice

- Empowering others to take ownership of creating solutions requires more change by the leader than by his/her direct reports, but do not be surprised if your direct reports resist empowerment.
- Develop a habit to never accept a single solution. Train your direct reports to understand that when they meet with you, they should present at least two ways to solve a problem.
- Do you ask yourself, "What can my direct reports do for me?" Or do you say, "What can I do for my direct reports?" The first statement reflects a leader with a user mentality and the second statement reflects a leader with a developer mentality.

## Challenging Activities

- Work with your direct reports and solve problems together, thus reinforcing their problem-solving and collaboration skills. Meet with your team to lead them through a process to creatively solve a problem. Assess lessons learned and work with your team to apply what they learn to the job.
- Advocate *collaboration* and *creative problem solving* as "rules of conduct" on your team/among your direct reports.

## Area of Focus: Facilitating Team Success

### Resolving Conflict Fairly

#### Skills, Behaviors and Attitudes to Adapt and Practice

- Conflict situations should be approached as opportunities to strengthen interpersonal relationships.
- Listen carefully to all viewpoints in a disagreement. Define the problem. Restate positions held by those on both sides of a conflict to ensure that the conflict is not just a misunderstanding and to show that you understand the others' perspective. Then, begin the resolution process.
- If a conflict escalates, call for a time out. Reconvene when both parties have calmed to a productive level and have regained their perspective.

#### Challenging Activities

- When a conflict requires your intervention: 1) Help define the problem in specific, observable terms. 2) Ensure that each person listens to the other. 3) Help them identify areas of agreement. 4) Have them brainstorm alternative approaches and possible solutions. 5) Create a problem-resolution plan. 6) Arrange for progress meetings.

### Creating an Atmosphere of Team Cooperation over Competition

#### Skills, Behaviors and Attitudes to Adapt and Practice

- When recognizing outstanding performance, go beyond the acknowledgment of individual success. Give equal emphasis to team achievements and effective cooperation among teams. Validate the importance of every team member's contribution.
- Encourage cooperation, rather than competition. Make sure direct reports set their goals in harmony with one another and that the goals are mutually supportive.
- Help team members understand one another better by sharing information on the work they are doing. Discuss work histories, specific skills, successes, and talents. Help team members understand, appreciate, and use differences among themselves to perform better work.
- Give feedback to those direct reports that you see devaluing other members of the team.

### Building Consensus on Decisions

#### Skills, Behaviors and Attitudes to Adapt and Practice

- Strive for consensus in order to increase commitment to the final decision. Gain support for decisions by involving the team in considering alternate approaches.
- When selecting people to attend decision-making meetings, make sure all pertinent groups are represented - ask, "Do we need anyone else in this meeting before we proceed?"
- Everyone in the group who is helping to come to a consensus on a decision should have the same level of information and should put all assumptions on the table.
- Practice the art of compromise when making decisions, creating win/win situations.

## Challenging Activities

- Keep this checklist before you when leading a consensus decision-making meeting. You cannot say you have reached consensus until you can check each statement.
  - The agreement (decision, solution or plan) meets or exceeds your needs
  - The agreement meets or exceeds the other team members' individual needs
  - The agreement addresses the reason for getting together in the first place
  - Everyone on the consensus decision-making team will support the agreement

## Leading Team in Formulating Goals that Complement the Organization's Mission

### Skills, Behaviors and Attitudes to Adapt and Practice

- As much as possible, involve the team in formulating goals consistent with, and supportive of, the overall mission of your organization. Active participation by your direct reports in goal setting produces an ownership element that reflects a commitment to achieve the goals they write.
- Assure that written goals contain action verbs and measurable outcomes, as well as specific dates, times, cost, and resource constraints.
- Make sure everyone understands the teams' goals, as well as their role in attaining the goals.
- To ensure goal achievement, you must implement the goal, monitor progress at specific intervals and, as necessary, revise the goal objectives. Keep everyone informed of team progress.

### Challenging Activities

- Ask your Human Resources professional to assist you in training your work unit on basic goal setting. If you are an effective trainer, facilitate an in-house training event or request an outside source. Before training, learn as much as you can about your organization's goals and mission.

## Bringing Capable People into the Group

### Skills, Behaviors and Attitudes to Adapt and Practice

- Review your strategic plan and your work unit's future challenges. Analyze the mix of people on your team and identify missing skills. Recruit individuals with skills that complement your team.
- Know the job for which you are hiring. Do a complete job analysis to gain a clear picture of the experience and skills required for each position.
- Identify direct reports who are successful in your organization and hire new people with similar characteristics and work ethics.
- Do not hire people in your own image - it results in a team with limited skill sets and points of view. Don't be afraid to hire someone more intelligent or even more talented than you.

## Challenging Activities

- Analyze your team to see how well you have filled positions in the past. Identify people who seemed to be poor matches (resignations, terminations, poor performance, absenteeism, excessive conflict, etc.). Review the situations that signal a poor match and look for the reason (missing skills, personal style, lack of motivation, etc.). Look for a pattern. Determine reasons for the poor matches (selection/placement procedures, poor interviewing skills, using gut-feelings, etc.)?

## Using the Diverse Talents and Experiences of the Group to Maximum Advantage

### Skills, Behaviors and Attitudes to Adapt and Practice

- Capitalize on each person's strengths and experiences to create a potent team effort.
- Be willing to take the ideas of your people to the next organizational level and support their ideas enthusiastically. Give credit where credit is due.
- Assign direct reports possessing the required skills to perform new tasks for greater efficiency.
- Be aware that a fall in personal productivity may indicate that a direct report is not being challenged. Keep a constant check that you are providing every person in your work unit the opportunity to apply all of their skills and talents to their job.

### Challenging Activities

- You first learned of your direct reports' talents and experiences through your hiring process. Refresh your memory by reviewing their resumes and applications to be sure you are using their diverse talents and experiences to maximize performance in your work unit.

## Area of Focus: Achieving Results

### Overcoming Obstacles to Complete Projects Successfully

#### Skills, Behaviors, and Attitudes to Adapt and Practice

- Remember that obstacles are opportunities to help build your leadership skills.
- When you see a need or problem that you wish someone would address, ask yourself if you could be doing something about it.
- Identify the obstacles that are impeding your progress on a project and develop plans for action to overcome them.
- Consider that when something is not working, you may need to develop another approach. Determine who can help you look at the issue objectively and brainstorm possible solutions.
- Pull your work unit together as a group to solve problems. Use your direct reports as sounding boards in areas where they have expertise. Avoid premature judgment of others' ideas.
- Identifying risk areas in the initial stages of planning is one way you can anticipate and prepare for potential problems. Prevent problems by analyzing their cause.
- Look for new technology that can increase your work unit's efficiency.
- Use humor to keep difficulties in perspective.

#### Challenging Activities

- When an obstacle hinders the successful completion of a project, gather your team together, getting input from everyone involved in the project and brainstorm about the causes for the obstacle and possible solutions. Create a table with the following columns to help you arrive at a solution:
  - Obstacle
  - List the probable causes for this obstacle and rate them for probability (A - Z with A being high probability).
  - List five suggestions for a solution. Rate these suggestions (1 - 5 with 1 being most probable solution).
  - What are the steps for implementing the solution?

### Effecting Outcomes that Set High Standards for Others

#### Skills, Behaviors, and Attitudes to Adapt and Practice

- Set high standards for performance in every aspect of the business.
- Work to exceed customer expectations.
- Involve everyone in the commitment to quality. Make sure they understand that excellence is good business.

- Constantly evaluate the quality of work produced. Report on both your successes and failures with equal candor.
- Solicit suggestions from your direct reports, manager and peers.
- No matter how well things are going, realize that improvements are always possible. Invite your direct reports to challenge established boundaries. Help them identify "stretch" objectives to achieve organizational goals.
- Follow issues to completion. Persisting at problem-solving sends a strong message that you want issues resolved as quickly as possible and that you are willing to do what is necessary to bring problems to closure.

### **Challenging Activities**

- Determine if your organization uses an effective performance review process that links feedback and coaching to specific business goals. If not, create an active performance review process to reinforce high performance standards specific to your work unit.
- Ask your direct reports to evaluate the standards of the team in these areas (1 = low; 5 = high): Clarity of purpose, communication, problem-solving, decision-making, change, customer focus, quality of work, conflict resolution, work processes, and feedback. For those ratings that are below 3, determine actions that will improve standards in those areas.

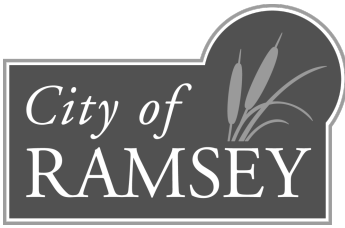
## **Achieving Results that Have a Positive Impact on the Organization**

### **Skills, Behaviors, and Attitudes to Adapt and Practice**

- Concentrate your efforts toward achievements that contribute to the team goals and to the mission of the company. Don't get sidetracked with unimportant activities. Lead with a sense of purpose and make sure everyone is aware of the vision.
- If you tend to push your decision-making responsibilities toward your manager, get into the habit of presenting recommendations rather than problems.
- Ensure that everyone who is responsible for meeting the stated financial goals understands what these goals are and what they are expected to deliver.
- Look for customer needs that you could be meeting but currently are not. Develop a plan for meeting these needs with additional or expanded products and services.
- Accept that you may sometimes need to work across departments to achieve goals. Build positive relationships outside your department that will enhance cooperation.
- Become more cost-conscious. Ask others to justify expenditures and look for ways to cut costs.
- Develop a company-wide definition of quality and manage to that definition.

## Challenging Activities

- Groom your direct reports to speak for and represent your work unit in company-wide meetings. Rotate this assignment if possible. Giving them the opportunity to talk about their work and hear from others is an excellent way for them to see how their work fits into the overall picture.
- Review your own and your direct reports' individual development plans and performance appraisal criteria to ensure that they are consistent with the organization's top priorities.
- Know the business of your organization by investigating the following. You will need internal resources to gain this information.
- The history of your organization, its strengths and weaknesses
- The organization's key success factors
- Obtain copies of the organization's vision and mission statements and communicate these to your direct reports
- Study your organization's annual report
- Learn to interpret your organization's financial system
- Understand the organization's competition
- What does the organization do to maintain morale? Rewards? Recognition?
- Obtain your organization's written code of ethics, if available



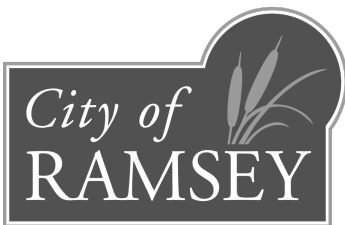
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## 1. PURPOSE OF PERFORMANCE EVALUATIONS

Performance management is a continuous communication process in which 1) expected levels of performance are defined and communicated, 2) performance is planned, maintained, and improved, 3) actual performance is compared to expected levels, 4) accomplishments and areas for improvement are recognized, and 5) future opportunities are identified.

The City Administrator is expected to model behavior and maintain a culture that is consistent with the City's organizational core values of Ethics and Integrity, Fiscal Responsibility, Cooperation and Teamwork, Open and Honest Communications, Excellence and Quality in the Delivery of Services, Treating People with Respect and Fairness, and Adaptability and Continuous Learning.

This performance evaluation will provide feedback to the City Council as a whole so that they can ensure the City Administrator is performing effectively as the chief administrative officer of the City of Ramsey.

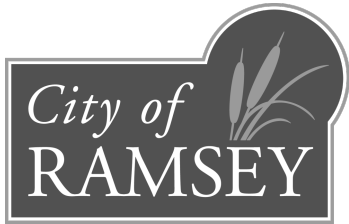


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## 2. Rater Category

Please indicate which rater category you fall into.

- Mayor and City Council
- Direct Reports
- City Administrator



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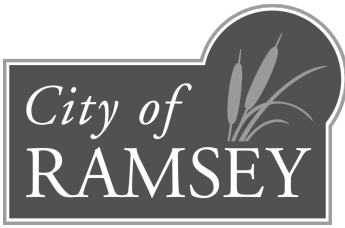
### 3. Core Competency - Leadership

#### LEADERSHIP

The City Administrator a) leads courageously and by example, acts decisively to confront problems promptly, and challenges others to make tough choices, b) creates an environment conducive to teamwork, c) supports innovative thinking in others, d) demonstrates sound judgment, and e) advises, guides, assists and provides feedback to the leadership team.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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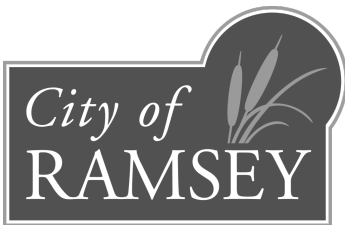
#### 4. Core Competency - Mayor and Council Support

MAYOR AND COUNCIL SUPPORT (Direct Reports--please skip this question.)

The City Administrator effectively a) advises and informs the City Councilmembers on a timely basis, b) serves as the chief interface between the City Council and staff, and c) interprets and enforces laws, ordinances, resolutions, and policies.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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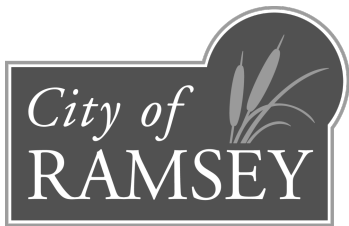
#### 5. Core Competency - Fiscal Management

## FISCAL MANAGEMENT

The City Administrator a) ensures the city's long-term capacity to deliver quality services at a reasonable price, and b) administers the approved budget effectively.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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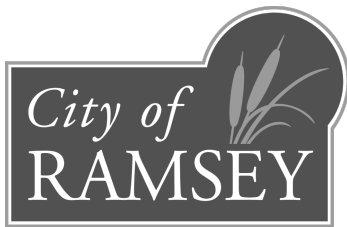
6. Core Competency - Strategic Thinking and Planning

## STRATEGIC THINKING AND PLANNING

The City Administrator effectively a) directs the strategic planning process, b) leads operations planning, c) generates creative and strategic solutions, and d) works to achieve strategic long term goals.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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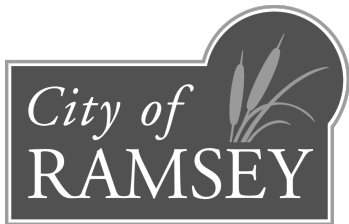
**7. Core Competency - Growth / Development / Negotiation**

## GROWTH / DEVELOPMENT / NEGOTIATION

The City Administrator a) ensures appropriate land use, manages growth, and guides economic development and redevelopment, b) identifies the needs and motives of all parties, and c) seeks agreements that are mutually beneficial without making too many concessions.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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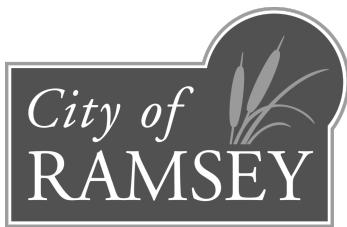
8. Core Competency - Organizational Management

## ORGANIZATIONAL MANAGEMENT

The City Administrator a) ensures organization goals are being measured and achieved, b) ensures proper allocation of resources across competing priorities, c) seeks opportunities to improve work processes, shares information, and encourages other to do the same, d) communicates clearly and effectively, and e) listens effectively and develops rapport.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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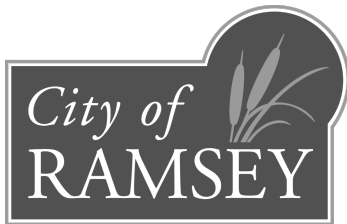
9. Core Competency - Customer Service

## CUSTOMER SERVICE

The City Administrator a) ensures that citizen requests and concerns are effectively and efficiently responded to and resolved, and b) identifies and implements methods to deliver services that are cutting edge or intuitive to customers' needs.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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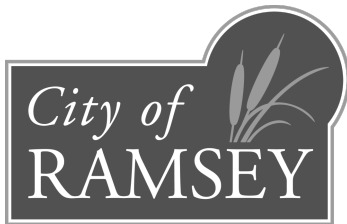
**10. Core Competency - Relationship Management**

## RELATIONSHIP MANAGMENT

The City Administrator a) cultivates positive relationships with residents and businesses, b) develops and maintains relationships with key elected officials, agencies, and policy makers at the federal, state and local levels, and c) develops and maintains relationships with key community and business leaders.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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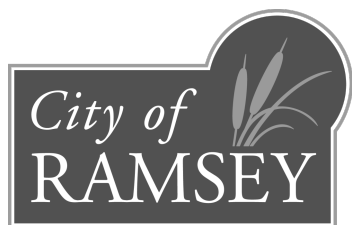
**11. Core Competency - Operations / Human Resources**

OPERATIONS / HUMAN RESOURCES

The City Administrator a) ensures appropriate organizational design and structure, b) ensures the organization is maximizing its employees' talents and skills by motivating and retaining quality employees, c) encourages employee development and growth, and d) provides coaching for performance improvement and development.

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neither Agree/Disagree
- 4 = Agree
- 5 = Strongly Agree

Comments



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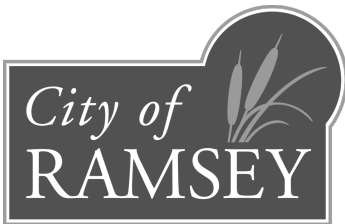
12. Overall Performance Rating

**The overall rating should be a summary of the City's Administrator's overall performance. Core competencies should be considered relative to their importance but more emphasis should be placed on performance of key responsibilities specific to the City's Administrator's position. Place a check mark in the area that best reflects the City's Administrator's overall performance.**

How would you rate the City Administrator's overall performance during the last review period, September 2014--September 2015?

- 1 = Performance is Poor
- 2 = Performance Needs Improvement
- 3 = Performance Meets Expectations
- 4 = Performance is Above Average
- 5 = Performance is Exceptional

Explanation for Overall Rating

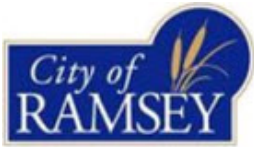


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**13. Goals for the Next Review Period.**

**LIST GOALS FOR NEXT REVIEW PERIOD ALONG WITH TIMELINES FOR REVIEW.**

What goals would you like the City Administrator to accomplish in the next review period?



Our Mission: To work together to responsibly grow our community, and to provide quality, cost-effective, and efficient government services.

**CC Work Session**

**3. 1.**

**Meeting Date:** 10/24/2017

**Submitted For:** Kurt Ulrich, Administrative Services

**By:** Jo Thieling, Administrative Services

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**Information**

**Title:**

Review Future Topics/Calendar

**Purpose/Background:**

Attached is the current list of future topics for work session discussion. Items are drawn from Council requests at meetings, or are related to topics that have been identified in the City's strategic plan. Dates will be assigned in the future.

**Recommendation:**

N/A

**Action:**

For Council review - no formal action necessary.

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**Attachments**

Future Topics

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**Form Review**

**Inbox**

Kurt Ulrich

Form Started By: Jo Thieling

Final Approval Date: 10/19/2017

**Reviewed By**

Kurt Ulrich

**Date**

10/19/2017 11:50 AM

Started On: 10/18/2017 10:24 AM

**City Council Future Topics – Work Session**

*(Draft)*

<b>Date</b>	<b>Topics for Discussion – Council Action</b>
Future	Discuss Ordinance Governing Unmanned Aerial Vehicle Use ( <i>Katers</i> )
Future	Review and Consider Adoption of Ramsey’s Portion of Previous Highway 47 Study ( <i>Westby</i> )
Future	Cost Share for Corridor Study of Nowthen Blvd/CR5 ( <i>Westby</i> )
Future	Intersection Control Evaluation for Spot Improvements on Armstrong ( <i>Westby</i> )
Future	Discussion re Tap Rooms/Brew Pubs ( <i>Thieling/Katers</i> )
Future	Assessment Policy Review ( <i>Westby</i> )
Future	Review State of Minnesota and Anoka County Recycling Goals for 2030 and Discuss Options for Achieving Goals ( <i>Gladhill</i> )
Future	Discuss Replacing Monument Sign at the Corner of Bunker Lake Boulevard and Highway 47 ( <i>Ulrich</i> )
November 14	Discuss 4:00 a.m. Liquor Sales License during Super Bowl ( <i>Thieling</i> )
November 14	Discuss 2018 – 2027 CIP ( <i>Lund</i> )
November 14	2018 General Fund Budget Discussion ( <i>Lund</i> )
<b>Date</b>	<b>Topics for Discussion – Regulatory</b>
Future	Commercial Signage Standards and Community Sign Plan( <i>Gladhill</i> )
Future	Property Maintenance Code (Maintenance of Buildings and Structures) ( <i>Gladhill</i> )
<b>Date</b>	<b>Topics for Discussion – Policy</b>
Future	Public Facilities Naming Policy ( <i>Riverblood</i> )
Future	Trail Maintenance Policy ( <i>Westby</i> )
Future	Stormwater Pond Maintenance Policy ( <i>Westby</i> )
Future	Citizen Volunteer and Recognition Program ( <i>U of M RCP Program</i> )
Future	Newsletter Policy to Address Advertising and Content Control ( <i>Brama</i> )
November 28	Discussion re Updating the City’s Personnel Policy ( <i>Lasher</i> )
<b>Date</b>	<b>Topics for Discussion – Planning and Budget</b>
Future	Summary of Compensation/Development Plan for Employees ( <i>Lasher</i> )
Future	Review Comprehensive Plan for Long-Term Water Supply ( <i>Westby</i> )
<b>Date</b>	<b>Topics for Discussion – Information</b>
Future	Receive Update on Rental License Program Implementation ( <i>Gladhill</i> )
Future	Discuss Next Steps for Comprehensive Plan Update ( <i>Gladhill</i> )
November	Receive Update on Strategic Plan ( <i>Ulrich</i> )