



January 24, 2017

Mr. Tim Gladhill  
Community Development Director  
City of Ramsey  
7550 Sunwood Drive NW  
Ramsey, MN 55303

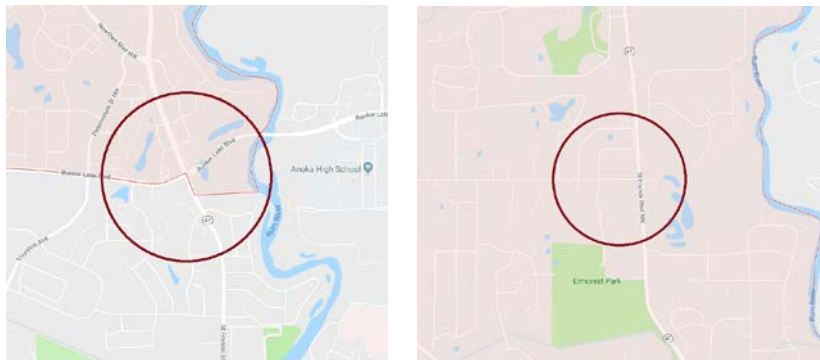
**RE: City of Ramsey – Key Nodes & Streetscapes  
Landscape Architectural Services, Fee Proposal**

Dear Tim,

As per our discussion Tuesday and the briefing information provided by Eric and yourself for this project, please refer to the following summary. We have broken down the work into specific areas and have also grouped items as discussed. We would be happy to provide further detail and additional pricing for work beyond the outlined scope, if required.

**INITIAL CONCEPTS**

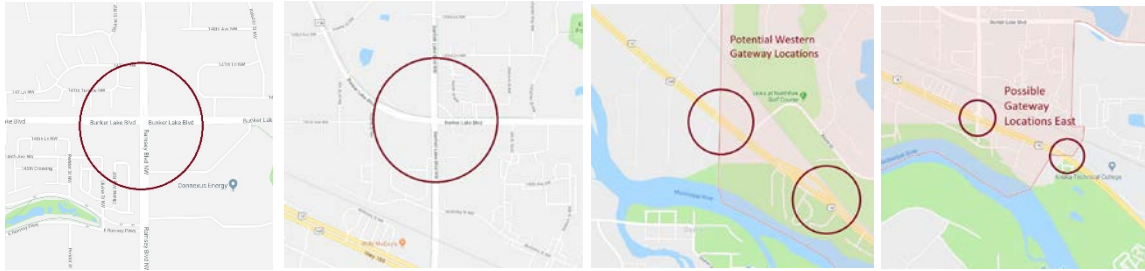
- Project establishment - based on briefing meeting
- Develop format for presentation of information (city-wide and site specific elements)
- Develop bases and concept layouts for up to five scenarios (hand sketches) including two site specific concepts for the specified sites below and three typical scenarios (S-M-L):



- Northwest of Bunker Lake Boulevard and Highway 47, which used to have a City of Ramsey sign in the corner, which was removed after an accident with a car and was never replaced. The City is seeking a conceptual design showing street lighting with banners as well as landscaping and signage.
- 167<sup>th</sup> Avenue NW between Quicksilver Street NW and Hwy 47, the City is seeking a conceptual design showing street lighting with banners as well as landscaping, addressing frontages and potential re-arrangement of the existing boulevard.

The three typical scenarios will consider and show the location of landscape plantings, street lighting, lighting, community sign (whether it is small, medium, or large) and banner poles. Some Example locations that may inform the 3 typical scenarios include (refer images below):

- Bunker Lake Boulevard and Ramsey Boulevard NW
- Bunker Lake Boulevard and Sunfish Lake Boulevard NW
- And the East and West Gateways to Ramsey on Highway 10



- Develop options for signage elements based on small, medium, or large scenarios
- Clarify preferred species for tree and other plantings and develop planting scenarios for the site-specific designs and short list for typical scenarios.
- Presentation of design concepts and design workshop with project specific City staff

**Stage Subtotal \$4,182.00**

#### **REFINED CONCEPTS**

- Incorporate Feedback from client review with City staff
- Refine graphics, if required, for the up to five total scenarios, including refining the concept design for two specific sites
- Prepare refined images of the small, medium, or large sign options with annotations for materials and dimensions
- Package work into a small (pdf) document format for distribution and presentation to Council
- Submission of final package to the client for presentation to Council.

**Stage Subtotal \$2,879.00**

We have proposed a highly-experienced team, each with unique skills and talents. We are confident in our ability to deliver a project of exceptional quality. WSB understands your desire to present this work at your March internal review meeting. We will strive to deliver the best possible outcome, meet your timelines, and exceed your expectations. We propose a lump sum cost of **\$7,061.00** for this project.

We appreciate the opportunity to submit this proposal and look forward to working with you on this exciting project. If you would like us to proceed with the above work, please sign the statement provided at the bottom of this letter and return the executed copy to me at your convenience. If you have any questions, please contact me at 612-201-0398.

Sincerely,  
**WSB & Associates, Inc.**

Carlo Missio  
Senior Urban Designer

Jason L. Amberg, RLA  
Principal / Landscape Architecture Group Manager

**City of Ramsey**

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_