



To: The City of Ramsey Minnesota
Mr. Tim Gladhill
Mr. Chris Anderson

From: Baker White Inc.
Dan Baker

RE: Zoning on 6111 Highway 10 NW Ramsey, MN 55303

Gentlemen,

Thank you for taking the time to meet with me about the zoning issues my company faces in our current leased space. I'd like to explain in writing what we are proposing to manufacture in the space and the challenges my company will face if we are not permitted to use our existing space to manufacture our Sample Sticks.

We have filled a patent on a new product that is intended to allow consumers to taste test a tobacco product without consuming any tobacco. We have received an enormous amount of interest for our product from big tobacco companies, the vapor industry, scientific researchers, and the FDA. The main substance that we use is an edible product that we flavor to match the flavor of the tobacco product being sold. Because you dissolve this solution in your mouth it is regulated by the state and the FDA as a food product which requires us to build a food manufacturing space in our suite in order for us to get the state food manufacturer license.

Until our plumbing permit was rejected by your office we had no idea that the building was not zoned for light manufacturing. We have been manufacturing our eliquid products in this building for 4 years and have had many interactions with the state, county and city without the issue ever coming up. At the time of the rejection we had already invested a considerable amount of money into the building to prepare for the state's food manufacturing inspections.

I started this business with next to nothing and have built a brand that is known globally. Every dollar we earned has been invested right back into our business in the form of marketing, employees, equipment upgrades, and regulatory compliance and we try to keep as much of that money here in Ramsey and Minnesota as we can.



Our problem now is we do not have the budget to maintain another facility while we are still in contract negotiations and cannot wait to open a new facility because of the time it takes to get federal, state, county and city regulations met. If we don't get the necessary permits in a timely manner my only option is to move my entire operation to a building that has the right zoning and already has the necessary buildout in place. To offset my moving costs, I will have to find a savings on the real estate and the property values in Ramsey puts the city outside of my budget.

Our new product is called Sample Sticks. It is a small 4" plastic stick that we dip into a small trough of melted solution. Each stick only receives about ½ gram of coating on the tip. After cooling we bag seal the sticks into 50 packs and label for distribution to our customers. Are shipping will be mostly small packages in and out. We manufacture in certified cleanrooms and do not create any kind of dust, noise, or unpleasant odors. The space that the manufacturing will be occupying is only about 1000sf existing warehouse we lease on the back side of the property. As you can see from the photos below the suite isn't within public view and behind a gate.

Thank you again for your time.

Sincerely,

Danny Baker

CEO Baker White Inc.





Front of 6111 Highway 10 NW



Sample Sticks Suite

