

Laws Auto Connection

My plan is simple. I will be placing 1 vehicle in the front of the building for sale with up to 5 more in the back of the building on hand. My business model is not a traditional car lot model. I will keep a handful of vehicles on hand that will be serviced off site and offered to the public online. I have a virtual lot online thru Facebook marketplace and various other online platforms to advertise my vehicles and abilities to procure new and used vehicles for current and potential clients. I will set appointments to view the vehicles at the site in question. I will also be brokering new and used vehicles using other dealer's facilities and inventories along with wholesaling vehicles form dealer to dealer. I will not be stacking up the lot with vehicles and salespeople waiting for clients. I will be setting appointments for clients to show them vehicles on hand and to meet with them to go over their automotive needs. The process of buying a vehicle in my humble opinion is often horrible and time consuming. The car sales environment is often selfish and toxic. That environment was a serious strain on my health and family life which pushed me and my 30-years of automotive owner and sales experience to help people get the vehicle they need and want at a fair price in the easiest, friendliest, and personalized manner possible.

Sincerely,

Jay Laws