

**Proposal for Door Access System
Installation
For**



**7550 Sunwood Drive NW
Ramsey, MN 55303**

Proposed By:



**Mike Zawatzke
4201 Norex Drive Suite 200
Chaska, MN 55318
(952) 300-1820**

March 31, 2021



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Jason Fredrickson
I.T. Manager
City of Ramsey

Dear Mr. Fredrickson,

Thank you for the opportunity to provide you with a proposal for the addition of complete Door Access System installation as broken out below for the City of Ramsey Facilities.

EPS a licensed low voltage contractor, specializing in high quality Voice, Data, Fiber Cable, Sound System, and Security Network Infrastructure installations.

EPS has been in the low voltage cabling business for over 20 years and has a very successful track record with its customers. We have over 250 years of combined experience in the cabling and systems industry and have played a significant role in several large projects with a very diverse customer base.

EPS has a qualified installation staff of more than 20 technicians and has several teams of service technicians dedicated to providing Move, Add, and Change service requests with short notice.

Attached you will find a brief overview of our company, the PDK Door Access Installation description, materials and pricing. EPS is a Certified PTL and BICSI company, which qualifies this installation to carry a one-year System Assurance Warranty.

Jason, if you have any questions, please feel free to contact me:

Michael Zawatzke 952-300-1820 or via email at michael.zawatzke@electricalproduction.com.

Sincerely,

A handwritten signature in blue ink, appearing to read "Michael Zawatzke", is written over a light blue horizontal line.

Michael Zawatzke



DOOR ACCESS SYSTEM INSTALLATION

- EPS to provide, install, test and program the following new PDK Door Access System within the below listed City of Ramsey facilities. EPS to utilize all existing card readers and door locks if possible, all door hardware to be existing and utilized for this installation.
- EPS will provide and install new PDK head end and ICLLOUD network node within each facility broken out below within the proper IT Closet locations.
- EPS to provide the proper control cable to each door location if required, EPS will utilize all existing door hardware, strikes, and card reader cabling were applicable. This was determined from a walk through at each site location on 11/23/2020.
- Excludes additional door hardware if required for proper operation on current door locations, EPS will provide all new strikes and card readers were required any additional door hardware from this will be provided and installed by others.
- Power supplies are included within proposal pricing listed below, but the electrical termination for these power supplies to be done by others on sperate contract.
- Door Access System will function over an IP hosted based platform and can be accessed via web browser.
- EPS to provide three-year hosted licenses for all doors listed below for City of Ramsey. Upgrade for doors on licenses will need to be renewed after the three-year period. Pricing for this with each pricing breakout and at the bottom of this proposal if all options are accepted.
- EPS to utilize current pathways if raceways are required EPS will provide these within this proposal pricing. If lift for installation is required, this to be supplied by the City of Ramsey.
- EPS to utilize City of Ramsey existing cards and fobs for programming of system.
- EPS to provide full programming and training of PDK Door Access System after project end.
- TAX NOT INCLUDED within each of the pricing breakouts listed below.

Pricing breakout and scope listed below for all facilities:

Abbreviations: (ES (Electric Strike), CR (Card Reader), DPS (Door Position Switch)

Main Facility:

- EPS will remove and replace all existing card access controllers and power supplies with PDK and Altronix equipment, utilizing all existing cabling.
- EPS will tie (46) doors into new PDK 8 door controllers.
- EPS will add (1) card reader to door **125C**.
- EPS will add a new card reader, electric strike, and DPS (Door Position Switch) to door **173**.
- EPS will tie two existing lock down buttons into the new PDK system.
- EPS will tie in the sally port bypass switch located in **DATA 177**.
- EPS will install (6) 8 door controllers in **DATA 177**, and **ELEC. F129**.
- EPS will program new system and new cards to customers preference.

The following (46) doors will be tied into the new PDK system: ** - handicap integration:
110B, 103A, 104, 101A**, 101B**, 118A**, 118B**, 121A, 121B, 125A, License Center Door, 125B, 149B, 125C, 151A, 159C, 159A, 160A, 168, 173, 178B, 177, 180A, 180B, 190A, 190B, 195B, 178A, 124A, 195A, 233B, 253B, 244, 249, 253A, STC-1B, 124A**, 194A**. (7 additional doors upstairs – Door numbers N/A)

Fixed price installation, materials, and programming..... \$ 21,834.00

ACCEPTED BY _____

Fire Hall:

- EPS will remove current door controllers and power supply
- EPS will install (1) new PDK cloud node, (1) new PDK 8 door-controller, and (1) new Altronix power supply utilizing existing cable.
- EPS will move (6) existing card access doors to the new PDK system
- EPS will tie in (1) key override switch into new PDK system
- EPS will program all doors and cards into the PDK software

Fixed price installation, materials, and programming..... \$ 4,036.00

ACCEPTED BY _____

Public Works Facility:

- EPS will install (1) PDK cloud node, (3) 8 door controllers, and (3) Altronix power supplies.
- EPS will provide and install card readers, strikes, and door position switches with the associated cabling on (19) doors called out on construction plans. Electric strikes provided by others.
- EPS will install all necessary cabling pathways required using hangers/loops to properly support all access control cabling.
- EPS will install (2) keypad card readers for the entrance gates.
- EPS will program all doors and cards into PDK software

Fixed price installation, materials, and programming..... \$ 20,222.00

ACCEPTED BY _____

Public Works Overhead Door Option #1:

- EPS will install (2) PDK 8 door controllers.
- EPS will install card readers, door position switches, and tie in opener relay on all (14) over head doors.
- EPS will install all cabling required for overhead door access control components.
- EPS will program all overhead doors and cards into the PDK software

Fixed price installation, materials, and programming..... \$ 13,628.00

ACCEPTED BY _____

**** Deduct price per door from base pricing listed above:**

Total of 9-14 overhead doors with card access, deduct from base price listed above \$970.00 per unwanted door ____ = \$

Accepted By _____

Total of 8 or less overhead doors with card access, deduct from base price listed above \$1,050.00 per unwanted door ____ = \$

Accepted By _____

Public Works Gate Option #2:

- EPS will install (2) PDK Gate io controllers.
- EPS will install AWID long range card readers for each entrance gate.
- EPS will provide 100 AWID vehicle tags for public works vehicles.
- EPS will install all cabling required for long range card readers.
- EPS will program long range card readers and vehicle tags into PDK software platform.

Fixed price installation, materials, and programming..... \$ 8,204.00

ACCEPTED BY _____

ICLOUD HOSTED FEES THREE YEAR LIST PRICING:

Add to base price for all locations listed above if only doing individuals site locations, if project is accepted in whole then there is a deduct pricing listed for entire project. Pricing below represents per door rate when total is figured, so if less doors are taken number below could increase per site location.

Main Building: 46 doors three-year hosting fee \$ 5,382.00 **ACCEPTED BY** _____

Fire Hall: 6 doors three-year hosting fee \$ 1,685.00 **ACCEPTED BY** _____

Public Works Facility: 35 doors three-year hosting fee \$ 4,095.00 **ACCEPTED BY** _____

If all five options are accepted for 87 total doors plus an extra 13 doors total 100 doors three-year hosting fee: (Note: pricing reflex's having actual 100 total doors on the PDK system to receive this cost break)

Three-Year fixed pricing for all facilities: \$ 4,680.00 **ACCEPTED BY** _____

Badging Software:

Addition of new badging software to integrate with PDK Access Platform and existing Fargo Printer. Download on one server location. Pricing below includes programing and software one year subscription.

Fixed price.....\$2,250.00 **ACCEPTED BY** _____

PROPOSED BY EPS

By  _____

Title Low Voltage Division Manager/Estimator

Date March 31, 2021

TERMS AND CONDITIONS

1. **Payment.** The making of final payment shall constitute a waiver of all claims by Customer known as of the date such payment is made, except for those claims specifically preserved in writing as surviving the final payment. CUSTOMER'S DAMAGES IN ANY CLAIM, ACTION OR SUIT AGAINST EPS SHALL NOT EXCEED THE CONTRACT SUM, AND IN NO EVENT SHALL EPS BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES RELATING TO THIS AGREEMENT OR THE PERFORMANCE OF THE WORK.

2. **Changes in the Work.** Customer may, without invalidating this Agreement, request changes in the Work within the general scope of the contemplated project consisting of additions, deletions or other revisions to the Work. Such changes in the Work shall be accomplished by a written Change Order. The Contract Sum and the Plans and Specifications may be adjusted only by a written Change Order, and once signed by EPS and Customer constitutes a binding modification to this Agreement. Unless otherwise agreed by the parties, any increase in the Contract Sum associated with a Change Order shall be payable upon execution of the Change Order. Each change to the Plans and Specifications, or Contract Sum shall be deemed a separate Change Order.

3. **Concealed Conditions.** Should unknown or concealed conditions differ materially from those understood to exist, ordinarily encountered, or generally recognized as inherent in the Work contemplated by EPS, then the Contract Sum shall be equitably adjusted by Change Order upon request by either party made in writing within thirty days after the first observance of the condition. If additional work is required to correct the concealed condition, Customer shall pay the additional costs involved.

4. **Indemnification.** Customer shall indemnify and hold EPS harmless from and against claims, damages, losses and expenses arising out of or resulting from performance of the Work to the extent that such claims, damage, loss, or expenses are caused by the negligence or willful misconduct of Customer or anyone directly or indirectly employed by Customer or anyone for whose acts Customer may be liable.

5. **Miscellaneous Terms.** Neither party shall assign its rights and obligations hereunder without the other's prior written consent, except that EPS may subcontract all or a portion of the Work without Customer's consent. The Agreement between the parties is intended to be interpreted and construed under and in accordance with the laws of the State of Minnesota. The bid and these Terms and Conditions express all agreements between the parties concerning the subject matter hereof and supersede all previous understandings relating hereto whether oral or written. EPS does not agree to any modification of these terms unless such modification is agreed to, in writing, by EPS's President or CEO. Whenever possible, each provision of these Terms and Conditions shall be interpreted to be effective and valid under applicable law, but, if any provision of these Terms and Conditions shall be held to be prohibited or invalid under such applicable law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of these Terms and Conditions. The parties hereto consent to the exclusive jurisdiction and venue of any such court and waive any argument that venue in such forums is not convenient. EPS shall be entitled to its attorneys' fees in any action required to enforce or interpret these Terms and Conditions including but not limited to actions resulting from the Customer's nonpayment. Customer hereby acknowledges receipt of all written notices required under Minn. Stat. 514.011, including the following notice:

(a) Any person or company supplying labor or materials for this improvement to your property may file a lien against your property if that person or company is not paid for the contributions.

(b) Under Minnesota law, you have the right to pay persons who supplied labor or materials for this improvement directly and deduct this amount from our contract price, or withhold the amounts due them from us until 120 days after completion of the improvement unless we give you a lien waiver signed by persons who supplied any labor or material for the improvement and who gave you timely notice.

Bid Acceptance: The information contained in this bid and the attached documentation is binding upon acceptance of the bid. Acceptance of the bid may occur through signing below and returning this page to EPS, Inc., or emailing EPS, Inc. that you accept the bid. When accepting a bid, you agree to be bound by EPS, Inc.'s Terms and Conditions. If you accept the bid on behalf of a third-party/company you work for, you also represent and warrant you have authority to contractually bind the third-party/company. Any changes to an accepted bid will be charged as an extra. Bid and performance bonds are not included in this proposal unless explicitly noted.

Proposal pricing is valid for 45 days from date on proposal.

One Year "LIMITED" Warranty

This warranty has specific limitations and is not an insurance policy.

A. **What does this Warranty cover?** Electrical Production Services, Inc. (dba, EPS) offers a One-Year limited warranty on labor and materials supplied by EPS, except for lamps and light bulbs which are expressly excluded. EPS warrants that the labor and materials will be free from defects in material or workmanship, under normal use during the warranty period.

B. **What does this Warranty NOT cover?** Acts of God/Nature, abuse, neglect or any damage the customer has a right to recover against another party (i.e. other workers, suppliers) or covered by homeowner's/company insurance.

C. **What we will do...** Replace or repair the covered defective materials and workmanship.

D. **What must you do...** Keep this warranty, your invoice and contract in a safe place. Call EPS at (800) 594-9165 for warranty service within twenty-four (24) hours of discovery of any warranted defect to notify EPS of the defect.

E. Other Conditions

1. EPS will not pay for any incidental or consequential damages, (for example, loss of refrigerated foods, living/working expenses, loss to other

property or person's).

2. This warranty will be voided if someone other than EPS performs services on the work covered by this warranty.

3. Your exclusive remedy for breach of this limited warranty is repair or replacement of defective materials and workmanship.

4. All other warranties express or implied are expressly disclaimed.

Bid Acceptance: The information contained in this bid and the attached documentation is binding upon acceptance of the bid. Acceptance of the bid may occur through signing below and returning this page to EPS, Inc., or emailing EPS, Inc. that you accept the bid. When accepting a bid, you agree to be bound by EPS, Inc.'s Terms and Conditions. If you accept the bid on behalf of a third-party/company you work for, you also represent and warrant you have authority to contractually bind the third-party/company. Any changes to an accepted bid will be charged as an extra. Bid and performance bonds are not included in this proposal unless explicitly noted.

It is understood and agreed that EPS shall not be held liable for any loss, damage or delays occasioned by fire, strikes, or material stolen after delivery upon premises, lockouts, acts of God, or the public enemy, accidents, boycotts, material shortages, disturbed labor conditions, delayed delivery of materials from EPS suppliers, force majeure, inclement weather, floods, freight embargoes, causes incident to national emergencies, war, or other causes beyond the reasonable control of EPS, whether of like or different character, or other causes beyond EPS control. Price quoted is based upon present prices and upon the condition that the quoted price will be accepted within thirty (30) days and subject to the general conditions which are standard for specialty contractors in the construction industry.