

Interview @ 7:45p

PROPOSAL FOR LEGAL SERVICES

CITY OF RAMSEY

July 8, 2021



Contact: David T. Anderson

(612) 337-9274

danderson@kennedy-graven.com

kennedy-graven.com

Minneapolis 150 South Fifth Street | Suite 700 | Minneapolis, MN 55402
Saint Paul Infor Commons | 380 Saint Peter Street | Suite 750 | Saint Paul, MN 55102
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July 8, 2021

Colleen Lasher
Administration Services Director
City of Ramsey
7550 Sunwood Drive NW
Ramsey, MN 55303

Re: Proposal for Civil Legal Services

Dear Ms. Lasher:

Thank you for the opportunity to present the City of Ramsey with a proposal for civil legal services.

Kennedy & Graven practices almost exclusively in local government law. We represent cities, townships, school districts, counties, and various other government entities throughout the State of Minnesota. The foundation of the firm's success rests on solid, long-term client relationships and the delivery of responsive, practical, and high-quality solutions to both common and unique problems.

Please feel free to contact me if you have any questions or if you would like any additional information about myself or the firm.

Thank you for your consideration.

Sincerely,

KENNEDY & GRAVEN, CHARTERED

/s/ David T. Anderson

David T. Anderson
Shareholder, Proposed City Attorney

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General & Special Counsel to Local Governments

THROUGHOUT MINNESOTA

ABOUT KENNEDY & GRAVEN

Kennedy & Graven is the largest law firm in Minnesota that practices primarily local government law. The firm was founded in 1973 with a practice in local government law, public finance, and development. In 1989, members of a leading local government law firm, LeFevre, Lefler, Kennedy, O'Brien & Drawz, P.A., joined the organization.

Kennedy & Graven provides cities, townships, school districts, and other local government units with comprehensive legal counsel, litigation representation, and public policy advocacy.

By use of a team approach, Kennedy & Graven is able to deliver services in a comprehensive and economical manner. We take maximum advantage of the unique knowledge and experience that our attorneys have in specific areas of local government law. Kennedy & Graven's representation of many local government entities often means that the firm has previously encountered an issue and can therefore respond quickly and efficiently.

The Kennedy & Graven team consists of numerous attorneys, paralegals, and support staff focused on local government law.

Kennedy & Graven practices in all major areas of local government law, including:

- General Counsel
- Employment and Labor
- Land Use
- Public Utilities
- Litigation
- Real Estate
- Eminent Domain
- Municipal Bonds
- Public Finance
- Economic Development and Redevelopment
- Construction



**Largest law firm
in Minnesota
serving primarily
local governments**



95%
of the firm's work
is related to local
government law



30+
ATTORNEYS
with diverse backgrounds
and areas of expertise
in local government law



The firm has provided
services for more than
300 Cities
200 Townships
100 Schools

FIRM BACKGROUND

History

Kennedy & Graven, Chartered, combines the tradition and history of two of the state's leading law firms in the fields of local government law, public finance, and development. The law firms of LeFevre, Lefler, Kennedy, O'Brien & Drawz, P.A., founded in 1958, and Holmes & Graven, Chartered, founded in 1973, combined their law practices in 1989 to form Kennedy & Graven. Since 1989, Kennedy & Graven has expanded and diversified its representation of public and private clients. The firm's practice continues to focus on local government law, public finance, litigation, labor and employment law, condemnation, education law and real estate.

General Qualifications

Kennedy & Graven, Chartered, is the largest law firm in Minnesota that focuses its practice almost exclusively on local government law.

Every attorney at the firm is experienced in general and specialized aspects of local government law. This experience includes the many common issues that cities face, such as ordinance drafting, complying with the Open Meeting Law and the Data Practices Act, planning and zoning implementation, real estate, administrative enforcement, public utilities, public finance, and more. This experience includes working with joint powers entities, planning commissions, charter commissions, economic development authorities, housing and redevelopment authorities, and other boards and committees.

The firm's representation of many local government entities often means that when a municipal client has a legal issue, an attorney at the firm has reviewed the same or similar issue previously for a different client and has the experience, knowledge, and information to respond quickly and efficiently.

Number of Attorneys

The firm has 36 attorneys and over 95% of the firm's work is local government law. There are 22 shareholders (partners), 13 associates, and one of-counsel attorney.

Please see **Exhibit A** for a list of our attorneys and the areas of law that they practice.

Expertise and Services

Kennedy & Graven provides legal services to local government entities in all major areas including the following:

- Local Government Operations and Management. Kennedy & Graven assists its clients in the full range of issues that arise in the operation of local governments from special assessments and contracting to data practices and election issues. Our role in assisting a local government includes both special one-time projects and making sure we are available as needed to advise on any day-to-day issues in a timely and efficient manner.
- Economic Development and Redevelopment. Kennedy & Graven serves as development counsel throughout Minnesota and has negotiated numerous development/redevelopment contracts and assisted in every aspect of such transactions, from real estate to environmental matters. Attorneys at

the firm have extensive experience in real estate development, which includes land acquisition, sale, leases, easements, options, subdivision, and zoning.

- Municipal Finance. Kennedy & Graven is one of the state's most active firms in public finance. As a nationally recognized bond counsel firm, Kennedy & Graven has acted as bond counsel for over 250 public entities in Minnesota. The firm and six of its attorneys are members of the National Association of Bond Lawyers and are listed in the Municipal Bond Attorneys of the United States section of "The Bond Buyer's Directory" ("Red Book"). Kennedy & Graven has a broad base of experience in connection with the issuance and sale of public debt, at the local, regional, and state levels. We have acted as bond counsel, underwriter's counsel, company counsel and issuer's counsel in the issuance of general obligation bonds, tax increment revenue bonds, industrial development bonds, and single family and multifamily housing bonds.
- Tax Increment Financing. We assist local units of government of all sizes navigate through the tax increment financing process. Attorneys with the firm have worked to create and administer every type of TIF district allowed under state law and have worked on some of the most complex TIF arrangements developed throughout the state.
- Real Estate. Our firm has a long history of handling real estate matters for public clients. The firm advises municipalities in the acquisition and development of land, sales of undeveloped and developed property, financing structures for real estate transactions, lease agreements, title review and resolution of title issues, subdivision of land, and common ownership communities. The firm is frequently retained to conduct title registration actions and actions to resolve adverse title claims.
- Public Contracting and Construction. Attorneys at Kennedy & Graven regularly advise our municipal clients on public contracting matters, including answering bidding questions, drafting, and revising construction contracts, and drafting and negotiating architect and engineer contracts. Examples of this work include negotiating the terms of the engineering contract and the terms of the construction contract for a \$30,000,000 wastewater treatment facility; negotiating the terms of a mechanical engineering contract for a major HVAC project; and counseling a municipal client through close-out of a park building construction project under threat of litigation.
- Code Enforcement. Our attorneys regularly assist local government clients on code enforcement matters, including drafting and revision of ordinances, enforcing public nuisance and housing maintenance provisions, and abating hazardous buildings.
- Eminent Domain. Kennedy & Graven handles both routine and complex condemnation proceedings, including public purpose challenges, quick-take challenges, severance claims, going concern claims, relocation claims and fixture value claims. Examples of acquisitions handled by the firm include the acquisition of over 30 parcels for construction of a 5.5-mile interceptor sewer for the City of Willmar; numerous parcels of right of way for construction of a short line railroad by the Itasca County Regional Railroad Authority; and the acquisition of a parking lot for St. Paul Police Headquarters.
- Utilities, Telecommunications and Franchise Law. Kennedy & Graven represents many cities throughout the state on cable franchising, right-of-way, and other utility matters. Several of our attorneys have broad experience regarding issues such as utility rates and rate design, franchise negotiations, and use of the right-of-way by utilities including small cell (5G) providers. The firm represents the Suburban Rate Authority (SRA), a joint powers organization consisting of 32 metropolitan area suburban municipalities in which the City is a member. The SRA regularly

intervenes in rate cases before the Minnesota Public Utilities Commission that involve Xcel Energy, CenterPoint, Qwest, and other utilities as parties. We also represent several cable commissions.

- Municipal Litigation. Since its inception, Kennedy & Graven has engaged in a substantial and varied litigation practice representing local governments. Our primary areas of litigation practice are eminent domain, land use, real estate, franchise/utility/telecommunications, construction, employment, and general municipal matters.
- Employment Law/Labor Relations. The firm is actively involved in the employment and personnel area. Our experiences include discipline/discharge cases; unemployment compensation hearings; race, sex, disability and age discrimination cases; sexual harassment cases; Veterans' Preference Act cases; reviews of personnel policies/handbooks, employment contracts and affirmative action plans; advice on pay equity/comparable worth plans; FLSA issues, labor-management contracts; PERA issues, and Minnesota Government Data Practices Act issues. Kennedy & Graven has defended related cases in federal and state courts, arbitrations, and before the Minnesota Human Rights Department, the federal EEOC, the Minneapolis Commission on Civil Rights, and the Commissioner of Veterans Affairs.

Support Personnel and Office Organization

Kennedy & Graven has seven paralegals: three in public finance, three in real estate, and one in litigation. The firm has 14 additional staff in legal administrative assistant or administrative positions, including a firm administrator who is a former city attorney.

Kennedy & Graven is a professional corporation. The firm is run by an executive committee, which consists of five members who serve staggered two-year terms. The firm's president is elected annually by the firm's board of directors. The firm administrator reports to the president and the executive committee is responsible for the implementation of the directives from the executive committee and for overseeing the day-to-day operations of the firm. Legal administrative assistants are assigned to designated attorneys. Law clerks and paralegals are available to all attorneys on an as-needed basis.

Office Locations

The firm's main office is in Minneapolis with satellite offices in St. Paul and St. Cloud.

Minneapolis (Main Office):

Fifth Street Towers
150 South Fifth Street
Suite 700
Minneapolis, MN 55402

(612) 337-9300
(800) 788-8201 - Toll Free
(612) 337-9310 – Fax

Saint Paul:

US Bank Center
101 East Fifth Street
Suite 2650
Saint Paul, MN 55101

(651) 294-3589
By appointment

St. Cloud:

501 West Germain Street
Suite 320
St. Cloud, MN 56301

(320) 240-8200
By appointment

Malpractice or Ethics Claims

The firm has been sued once for a malpractice claim in its 48 years history. This claim was in the 1990's and related to a public finance matter.

PROPOSED TEAM

The firm proposes Dave Anderson as lead city attorney. Dave would be the primary legal adviser to the city and would be responsible for the overall coordination of work to the extent other firm attorneys are involved. He would be the principal contact person for the city and would attend meetings as requested.



David T. Anderson
Proposed City Attorney

PROFESSIONAL CHRONOLOGY

- 2008 B.A., University of Wisconsin – Madison, Madison, WI
- 2012 J.D., *cum laude*, Mitchell Hamline School of Law, St. Paul, MN
- 2012-2013 Judicial Law Clerk, Minnesota’s First Judicial District
- 2013-2016 Assistant Sherburne County Attorney
- 2016-2021 Associate Attorney at Kennedy & Graven, Chartered
- 2021-Present Shareholder at Kennedy & Graven, Chartered

LEGAL TRAINING AND YEARS OF PRACTICE

After graduating from the University of Wisconsin-Madison with a Bachelor of Arts in History and Political Science, Dave attended Mitchell Hamline School of Law in St. Paul where he graduated with honors. During law school, he served for two years on the *Hamline Law Review* and handled a full case load for the Ramsey County Attorney’s Office. Following law school, Dave clerked for the Honorable Christian S. Wilton in Minnesota’s First Judicial District before spending three years as a prosecuting attorney in the Sherburne County Attorney’s Office. During his time as a prosecutor, Dave handled a wide variety of cases and gained extensive litigation experience. He acted as lead counsel on several jury trials, including felony cases, and worked alongside numerous local government agencies. His experience as a prosecutor provided him with extensive knowledge and background on how local government units operate. Dave joined Kennedy & Graven in 2016 and is now a shareholder in the firm’s municipal department.

PROFESSIONAL AFFILIATIONS

- Minnesota State Bar Association, Member
- Hennepin County Bar Association, Member
- International Municipal Lawyers Association (IMLA), Member
- Minnesota City Attorneys Association, Member

CLIENTELE/MEETINGS

Dave is currently city attorney for the cities of Clearwater (2020), Maple Lake (2019), Wahkon (2019), Holdingford (2019) and Franklin (2018), general counsel for the Bassett Creek Watershed Management Commission (2018), and assistant city attorney for numerous Minnesota cities, including Hopkins, Maplewood, Woodbury, Oakdale, Medina, Mounds View, New Prague, and Faribault. Dave is available on the second and fourth Tuesday of every month for city council meetings, and he is also available for Wednesday officer hours, as requested in the city's RFP.

MUNICIPAL LAW EXPERIENCE

Dave's day-to-day practice is concentrated in general municipal law, including, but certain not limited to, land use matters, public contracting, real estate, data practices, economic development and redevelopment, and code enforcement. Dave's representation of cities includes numerous appearances before trial and appellate courts within the state on various issues. Recently, Dave brought a successful lawsuit for specific performance against an area landowner who breached a purchase agreement with a client city. While Dave does not focus his practice on litigation, he has also handled lawsuits regarding hazardous properties, special assessment challenges, and public nuisances.

Dave has represented cities in a broad range of land use and planning matters. Dave also uses his experience at the county level to navigate the complex interaction of local laws and other regulations with respect to land use issues. He has advised cities on issues related to general development activity, zoning code reviews and recodifications, and a host of other land use, planning, development, and real estate matters. Dave is extensively involved with development-related work throughout the metro area, including in both Woodbury and Medina, and regularly works alongside staff from said cities to facilitate development activities.

Dave has experience drafting and reviewing numerous types of agreements for city clients. Aside from traditional development and redevelopment agreements, Dave also has experience drafting and revising standard form agreements prepared for construction contracts, including AIA and EJCDC documents, and professional services agreements. Dave has also drafted employment agreements for city employees and a broad range of other agreements which have been proposed to cities.

Lastly, Dave has significant experience with drafting and reviewing ordinances and resolutions for municipal clients, including working with numerous cities on very extensive recodification projects. While Dave has also worked with municipal clients on personnel and other employment-related matters, there are other attorneys at the firm that specialize in municipal employment law who are always willing and available to assist our city attorney clients, as necessary.

OFFICE LOCATION/ACCESSIBILITY

Dave works out of the firm's downtown Minneapolis office.



Joseph L. Sathe
Proposed Assistant City Attorney

PROFESSIONAL CHRONOLOGY

- 2013 B.A., *magna cum laude*, Hamline University, St. Paul, MN
- 2013-2015 Executive Assistant & Policy Aide to the General Counsel, Office of the Governor
- 2015-2017 Assistant to the Commissioner, Minnesota Department of Human Services
- 2019 J.D., Mitchell Hamline School of Law, St. Paul, MN
- 2019-Present Associate Attorney, Kennedy & Graven, Chartered

LEGAL TRAINING AND YEARS OF PRACTICE

Joe graduated from Mitchell Hamline in spring 2019 with a JD and was admitted to practice law in Minnesota in the fall of 2019. He has worked in the municipal department at Kennedy & Graven since 2019.

Joe focuses his practice on general municipal law and addresses matters in the areas of zoning, land use, data practices, city code and charter interpretation and other general municipal law issues. He also drafts and reviews contracts, joint powers agreements, and proposed ordinances and resolutions.

In addition, Joe represents the Suburban Rate Authority (SRA), a joint powers entity consisting of 32 municipalities, has appeared on SRA's behalf before the Public Utilities Commission, and has spent the last 16 months serving as the firm's primary attorney working on matters related to COVID-19, including use of emergency powers, the CARES Act, and the American Rescue Plan Act.

Prior to becoming an attorney, Joe worked for the state of Minnesota, first as the Executive Assistant and Policy Aide to the General Counsel in the Office of the Governor and then as Assistant to the Commissioner at the Minnesota Department of Human Services. During his time at the state, Joe gained experience navigating through complex, multi-layered issues at both the statewide and agency level.

PROFESSIONAL AFFILIATIONS

- Minnesota State Bar Association, Member
- Hennepin County Bar Association, Member
- International Municipal Lawyers Association (IMLA), Member
- Minnesota City Attorneys Association, Member

MUNICIPAL LAW EXPERIENCE

Joe has worked exclusively in the municipal department at Kennedy & Graven and has supported the firm's city attorneys with both transactional and litigation-related matters. Joe's day-to-day duties include responding to questions from the firm's clients related to land use, including zoning applications, purchase agreements, easements, and other related work. This work includes both front-end questions related to authority as well as reacting to issues such as nonconforming uses.

Joe routinely reviews, revises, and drafts contracts varying in topic from purchase of city goods, agreements for services, memoranda of understanding, joint powers agreements, and other general municipal contracts. Joe also supports the firm's city attorneys related to employment matters through research and response to specific incidents as they arise.

Joe has extensive work experience preparing and drafting ordinances and resolutions including providing advice of technical edits, review and revision of sections that require updating based on changes in the law and amending complex code sections ranging in topic from entire zoning codes to lawful gambling ordinances.

CLIENTELE

Joe provides assistant city attorney services for a number of clients, including Fridley, Montrose, Mounds View, Osseo, Robbinsdale, Tonka Bay, Rosemount, and Woodbury.

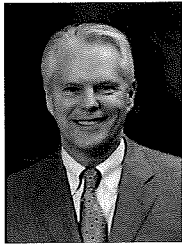
OFFICE LOCATION/ACCESSIBILITY

Joe works out of the firm's downtown Minneapolis office.

Team Approach and Special Counsel

Kennedy & Graven uses a team-based approach to the practice of law, which allows us to leverage the experiences and expertise of everyone within the firm to deliver the highest service at potential significant cost savings when compared to other firms. For example, the city attorney may ask to assign certain specific matters to a special counsel in the firm if the city attorney believes it is more efficient for the city to do so. The city attorney would retain overall responsibility to ensure that the needs of the city are being met.

Special Counsel examples include:



James M. Strommen

Public Utilities and Construction Law

Jim Strommen is a shareholder at Kennedy & Graven and is well-regarded in the areas of construction and public utilities law. Since 1990, he has been general counsel to the Suburban Rate Authority, a joint powers organization of metropolitan area cities that total over one million persons in population. The SRA intervenes in electric, gas, and telecommunications matters before the Minnesota Public Utilities Commission. Jim also serves as general counsel to the Minnesota Valley Transit Authority, and he has an active municipal litigation practice. Jim further represents cities and school districts in all phases of public construction projects. During his career, Jim has prosecuted criminal cases, won large damage awards and established significant legal precedent in appellate courts.



Jessica E. Schwie

Litigation

Jessica Schwie is a shareholder at Kennedy & Graven, Chartered, and practices in the areas of litigation and employment law. With more than fifteen years of civil litigation experience and success, Jessica has developed a solid reputation amongst her clients and in the community as a detailed, thorough and assertive trial lawyer, investigator, and pre-litigation advisor that is able to manage difficult situations.



Jenny S. Boulton

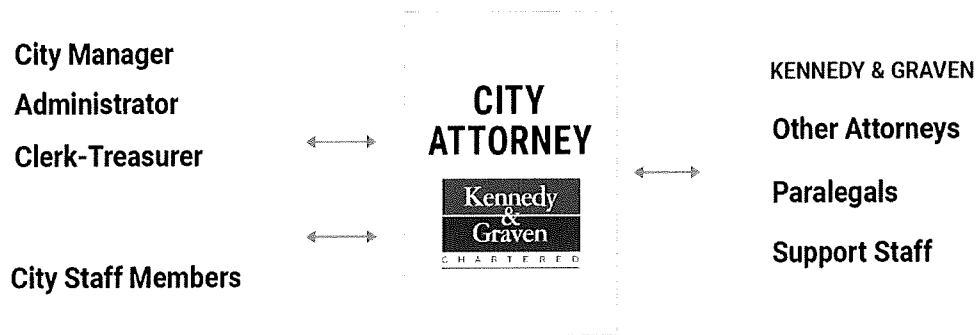
Public Finance and Municipal Bonds

Jenny Boulton is a shareholder at Kennedy & Graven, Chartered and practices in almost all areas of public finance including general obligation bonds, revenue bonds, tax-exempt lease financing, 501(c)(3) bond financing, rental housing bonds, industrial development revenue bonds, tax increment financing, abatement, and economic development. Jenny has served as bond counsel and special development counsel to numerous cities, Housing and Redevelopment Authorities, Economic Development Authorities, Port Authorities, and other governmental entities for approximately 22 years. Jenny also acts as counsel to many of those cities and their related HRAs, EDAs and Port Authorities in connection with their tax increment financing, abatement and other economic development and redevelopment matters.

CITY/CITY ATTORNEY RELATIONSHIP

Structure of Working Relationships

The structure of working relationships for our municipal clients varies from city to city, as we are willing and able to adapt to client expectations. In most cases, city staff members and occasionally city council members communicate directly with the city attorney who then channels the flow of work. In some cases the city administrator, manager or clerk-treasurer (as the case may be) works directly with the city attorney. City staff members tend to develop relationships with other attorneys at the firm having expertise in specific subject matter areas and may certainly feel free to communicate directly with them without going through the city attorney.



Response Time

It is our philosophy to make every attempt to respond the same day to requests for legal services.

As city attorney, Dave Anderson would be the main contact person and personally handle much of the city's legal work, however the city is free to work with any attorney it prefers. The city attorney may assign certain specific matters to another attorney in the firm if, as outlined previously, the city attorney believes it is more efficient for the city to do so.

Dave is generally available to answer calls directly or respond to voicemails, certainly within 24 hours. Response to e-mails and requests for document drafting or review will vary depending on the extent of time needed to develop a response. However, most e-mails are responded to within a day if they are not urgent.

As a firm dedicated primarily to representing local governments, Kennedy & Graven has a sufficient number of attorneys and support staff, as well as the breadth and depth of knowledge and experience to make sure that Ramsey, like all of the firm's clients, gets prompt and competent service within its expected timelines.

Monthly Reporting

The city attorney will work with the city staff to develop an acceptable system of monthly reporting on pending projects to the extent desired. We are flexible and able to accommodate the client's wishes, whether it is attending staff meetings to provide an in-person report or sending updates or reports to summarize the status of various matters.

Computer Resources

The firm uses technology in a variety of ways to increase efficiency and effectiveness. The firm has a centralized document management system which allows every user to easily find and access any document, both on-site and remotely. This database includes all of the firm's documents since 1997. We utilize the Microsoft Office 365 software suite and Egnyte-brand file transfer protocol, if needed, for the sending and uploading of large or numerous documents. This includes documents which may need to be sent from the firm to a client, or vis versa. The firm primarily uses Westlaw Edge for computerized legal research with an inclusive subscription containing all major sources relevant to municipal law.

COMPENSATION

The firm proposes an hourly rate for all services. Please see **Exhibit B** for proposed hourly fees, costs and reimbursable expenses. The minimum increment of billable time is 6 minutes (0.1 hour). Travel time and meeting attendance will also be billed at the proposed hourly rates.

CLIENTS/CONFLICT OF INTEREST

Please see **Exhibit C** for a representative list of cities that the firm represents.

As mentioned above, Dave is currently city attorney for Clearwater, Maple Lake, Wahkon, Holdingford and Franklin, along with the Bassett Creek Watershed Management Commission. As previously noted, Dave is available to attend Tuesday council meetings as requested and is available on the first and third Wednesday's for office hours and staff meetings. In his absence, Joe Sathe is also able to attend.

We are not aware of any current or former client in which our representation would conflict with the City of Ramsey. The firm does or has represented the following contiguous local units of government:

City of Anoka – Public Finance/Municipal Bonds
City of Nowthen – Public Finance/Municipal Bonds
City of Elk River – Public Finance/Municipal Bonds

The firm has a computerized conflict-checking system that is used to identify potential conflicts. The system maintains a database containing the names of all clients of the firm and all opposing parties. This database is checked each time that the firm opens a new matter. If a potential conflict exists we notify each client. If an actual conflict exists, we would withdraw from representing either client unless both clients consent to our representation.

REFERENCES

Please see **Exhibit D** for a list of references.

EXHIBIT A

FULL LIST OF KENNEDY & GRAVEN ATTORNEYS

Kennedy & Graven has 36 attorneys with diverse backgrounds and expertise. Below is a summary of each attorney's areas of practice:



Robert A. Alsop
Shareholder

Employment Law, Housing Law, Litigation



Dave T. Anderson
Shareholder

Municipal Law



Ronald H. Batty
Shareholder

Municipal Law, Economic Development & Redevelopment



Andrew M. Biggerstaff
Shareholder

Municipal Law, Economic Development & Redevelopment,
Litigation



Jenny Boulton
Shareholder

Economic Development & Redevelopment, Municipal Bonds,
Public Finance



Michelle Christy
Associate

Litigation, Labor and Employment Law



Josh P. Devaney
Associate

Litigation



Julie Eddington
Shareholder

Municipal Bonds, Public Finance



Gina Fiorini
Shareholder

Municipal Bonds, Public Finance



Troy J. Gilchrist
Shareholder & President

Municipal Law, Township Law, Watershed Law



Jason M. Hill
Associate

Municipal Law, Township Law



Martha N. Ingram
Shareholder

Economic Development & Redevelopment, Municipal Bonds,
Public Finance



Alex D. Ivan
Associate

School Law, Special Education



Libby J. Kantner
Associate

Public Finance, Municipal Bonds



Sam B. Ketchum
Associate

Municipal Law, Litigation, Environmental Law



Brian D. Lehinger
Associate

Real Estate Law, Municipal Law



Jordan C. Leitzke
Associate

Municipal Law, Employment and Labor Law



Sofia E. Lykke
Shareholder

Public Finance, Municipal Bonds



Gregory S. Madsen
Shareholder

Employment and Labor Law, School Law

Maren T. Magill
Associate

Public Finance, Municipal Bonds



Peter Martin
Shareholder

School Law, Employment and Labor Law, Real Estate Law



Scott J. Riggs
Shareholder

Municipal Law, Real Estate Law, Township Law



Joseph L. Sathe
Associate

Municipal Law



Jessica E. Schwie
Shareholder

Litigation; Employment Law



Sarah J. Sonsalla
Shareholder

Real Estate Law, Employment Law, Municipal Law



James M. Strommen
Shareholder

Litigation, Public Utility Law, Construction Law



James J. Thomson
Shareholder

Municipal Law, Land Use, Litigation



Mary D. Tietjen
Shareholder

Municipal Law, Employment and Labor Law, Litigation



John Utley
Of-Counsel

Municipal Bonds, Public Finance



Nick Valle
Associate

Real Estate



Robert J.V. Vose
Shareholder

Municipal Law, Public Utility Law



Maggie R. Wallner
Shareholder

Employment and Labor Law, Litigation, School Law



Adam C. Wattenbarger
Shareholder

School Law, Municipal Law, Litigation



Michelle Weinberg
Associate

Litigation

Josh P. Weir
Associate

Real Estate Law, Eminent Domain



Larry M. Wertheim
Shareholder

Real Estate Law

EXHIBIT B

PROPOSED FEES

Hourly billing information is noted below. Future increases will not exceed 3% year over year. Bond counsel services (if requested) will be billed at rates customarily charged by the firm at the time.

	2021
GENERAL COUNSEL (All work identified in the RFP's scope of work unless addressed elsewhere below)	
Hourly rate for all attorneys	\$180
Hourly rate for Support Personnel (All matters unless addressed elsewhere below)	
Paralegals	\$110
Law Clerks	\$90
NON-ROUTINE SERVICES (civil litigation not related to ordinance and zoning enforcement; real estate; cable and telecommunication and labor/employment)	
All attorneys	\$210
SPECIFIC DEVELOPMENT, REDEVELOPMENT, TAX ABATEMENT; AND TIF PROJECTS	
All Attorneys	\$250
PASS-THROUGH FEES	
All Attorneys	\$250

OVERHEAD COSTS

The firm bills its out-of-pocket costs for such things as postage, filing fees and witness fees, and similar items.

Photocopying: No charge unless special large projects: 5 cents per copy.

Mileage: Then-current IRS business rate

Westlaw fees: Not charged

EXHIBIT C

REPRESENTATIVE CITIES, TOWNS, AND OTHER ENTITIES

Kennedy & Graven is the appointed city attorney for over 50 cities in Minnesota. The Firm also serves as general or special counsel to a diverse collection of cities, townships, school districts, and counties across Minnesota.

DESIGNATED CITY ATTORNEY FOR THE FOLLOWING CITIES:

Belle Plaine	Mounds View
Brooklyn Center	Nerstrand
Brooklyn Park	New Brighton
Clearwater	New Prague
Cokato	Nicollet
Crystal	North Oaks
Faribault	Oak Grove
Franklin	Oakdale
Fridley	Osseo
Greenwood	Pine Island
Holdingsford	Rice
Hopkins	Richfield
Independence	Robbinsdale
Kenyon	Rogers
Kettle River	Rosemount
Lauderdale	Sandstone
Lake City	Shakopee
Lake Elmo	Spring Park
Mantorville	Tonka Bay
Maple Lake	Victoria
Maplewood	Wahkon
McGrath	Watson
Medina	West Concord
Minnetonka Beach	White Bear Lake
Minnetrista	Wilton
Mound	Woodbury

GENERAL COUNSEL TO THE FOLLOWING ECONOMIC DEVELOPMENT AUTHORITIES, HOUSING AND REDEVELOPMENT AUTHORITIES, AND PORT AUTHORITIES:

Albert Lea	Marshall
Belle Plaine	Maple Lake
Blaine	Medina
Bloomington	Minnetonka
Brainerd	Minnetrista
Brooklyn Center	Monticello
Brooklyn Park	Mound
Burnsville	Mounds View

Chanhassen
Clearwater
Columbia Heights
Columbus
Crystal
Faribault
Grand Rapids
Hopkins
Kenyon
Lake City
Lino Lakes
Mantorville

New Prague
Richfield
Robbinsdale
Rosemount
Roseville
Saint Louis Park
Saint Paul
Sandstone
Scott County Community Development
Agency
Shakopee
Wanamingo
West Concord
White Bear Lake
Woodbury

**SPECIAL COUNSEL OR BOND COUNSEL TO DOZENS OF CITIES,
COUNTIES, JOINT POWERS ORGANIZATIONS, AND OTHER PUBLIC
BODIES, INCLUDING:**

Belle Plaine
Blackduck
Brainerd
Bloomington
Burnsville
Cokato
Columbia Heights
Detroit Lakes
Duluth
Dundas
Grand Rapids
Hopkins
Inver Grove Heights
Jordan
Marshall
Metropolitan Council

Minneapolis Community Planning and
Economic Development Department
Minnetonka
Monticello
Mounds View
New Prague
State of Minnesota
Owatonna
Pipestone
Rochester
Saint Paul
Stacy
Staples
Vergas
Virginia
Concord
West Saint Paul

GENERAL COUNSEL TO SPECIAL PURPOSE ENTITIES:

Cable Commissions:
Apple Valley, Rosemount, Farmington
Lake Minnetonka
Quad Cities
Arlington, Gaylord, Winthrop, Gibbon
Southern Minnesota

Other JPAs:
Lake Minnetonka Conservation District
Local Government Information Systems
(LOGIS)
Suburban Rate Authority (SRA)

Watershed Management Commissions:
Bassett Creek
Lower Rum River
Middle Mississippi River
Middle St. Croix
Shingle Creek
Vadnais Lakes
West Mississippi

TOWNSHIPS IN MINNESOTA:

List is available upon request.

SCHOOL DISTRICTS IN MINNESOTA:

List is available upon request.

EXHIBIT D

DAVE ANDERSON REFERENCES

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Bassett Creek Watershed Management Commission

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