

From: [Frederic Knaak](#)
To: [Kurt Ulrich](#)
Cc: [Beth Ann Hanson](#)
Subject: RE: City of Ramsey Attorney RPF Follow-up
Date: Wednesday, September 8, 2021 12:07:43 PM
Attachments: [image001.png](#)
[image002.jpg](#)

Hi, Kurt:

We include this work in the monthly fee, much like the hours of litigation time that we feel are part and parcel of the expected service.

A review of the data you submitted confirms that this arrangement would work here. The third party rates are only sporadically occurring or charged.

By the way, at least in Afton, where this occurs, they do bill developers for that portion of the bill that is spent on our time in drafting development agreements. That is not an extra to us, but a reimbursement to the City.

From: Kurt Ulrich
Sent: Wednesday, September 8, 2021 10:46 AM
To: Frederic Knaak
Cc: Beth Ann Hanson ; Diana Lund
Subject: RE: City of Ramsey Attorney RPF Follow-up

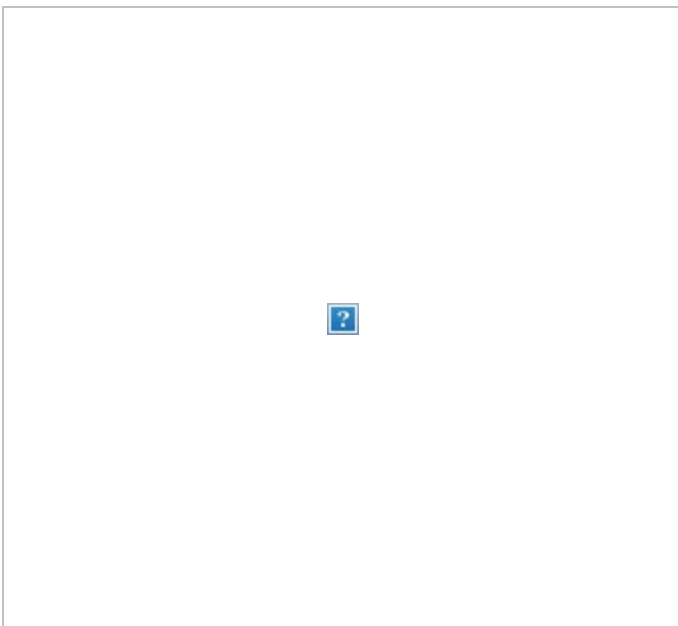
Hi Fritz:

As I prepare this case for next week's Council meeting, I had a question of how you bill legal work that is billable to a third party. In Ramsey's case, for example, we would bill a developer for the preparation of development agreements or real estate contracts. Is that type of work covered by your proposed retainer, or will you charge above the retainer and we would charge the third party for these services at your regular rate?

Please let me know.

Thanks,

Kurt



From: Beth Ann Hanson <bhanson@klaw.us>

Sent: Thursday, September 2, 2021 11:49 AM

To: Kurt Ulrich <kulrich@ci.ramsey.mn.us>

Cc: Frederic Knaak <fknaak@klaw.us>

Subject: City of Ramsey Attorney RPF Follow-up

Good morning (almost afternoon!) Mr. Ulrich. Attached please find Mr. Knaak's follow-up correspondence to your request for clarification on Friday, August 27, 2021.

Please let me know if you have any further questions or concerns.

Again – thank you for the opportunity to present ourselves to the City of Ramsey. Have a great rest of your day.

Regards,



BethAnn Hanson

Paralegal and Office Manager at

HKB Law, P.A.

4501 Allendale Drive

St. Paul, MN 55127

(651) 490-9078 (telephone)

(651) 490-1580 (facsimile)