



12 Bridge Square,  
Anoka, MN 55303  
763-421-7130



INVOICE

# Invoice

DATE	INVOICE #
1/3/2022	29005

Bill To
City of Ramsey Accts Payable/EMAIL INVOICES 7550 Sunwood Drive Ramsey, MN 55303

TERMS
Net 15

QUANTITY	DESCRIPTION	RATE	AMOUNT
	Billing in support of the activities and partnership associated with the Anoka Area Chamber of Commerce Manufactures CoHort 2021/2022 season  <i>9230.6315 2022</i>	5,000.00	5,000.00
	<i>Star</i>		<b>RECEIVED</b> JAN 06 2022
It's been a pleasure working with you!		<b>Total</b>	\$5,000.00

"Your continued support is critical to sustaining our mission. If you would like to discuss alternate payment options, please call us."

## 2021/2022 Manufacture CoHort Workplan:

### **Industry Topic Automation:**

Continue to build from the interest and need to find scalable solutions to the increasing need to integrate automation inside of manufacturing operations. Conduct hosted events adjusted to current environment around in person meetings.

### **Industry Topic Workforce Readiness:**

With the Pandemic moving into what would appear it normalized stages of influence ( let's hope) it would make sense to continue to explore our appetite and or the need for us to identify opportunities for a regional training center to support our industry. (Modeled after the National Training Center in Colorado; The MiLL) This training center would involve the collaboration of multiple stakeholders. Like much of the work that is successful for our community the commitment from many different players is key to success. We will be open to where this may or may not take us.

- Continuing to cultivate relationships and be a resource for local education K12 and post-secondary is still extremely important. We will conduct ourselves in a way that builds these relationships and allows for Manufacturing to have access to a solid pipeline of future workforce. Conduct hosted events adjusted to current environment around in person meetings. Delivery on outreach to manufacturing with tours and interviewing.

### **Minnesota Department of Labor and Industry**

Continue to partner and represent the multitude of resource opportunities that are offered by the MN Dpt of Labor.

Delivery on second round of applications for Workforce Training Grant or grants.

Make application for:

- Repeat of last years grant for Advanced Manufacturing training at ATC to a new audience of manufacturers.
- Submit a new grant to provide "next version" of Advanced Manufacturing training at ATC from the current pool of manufacture trainees.
- Submit a grant for an individual employer that would allow for that employer to provide ATC training specific to their needs.

Continue to Deliver on Administrative function of Workforce Training Grant

### **Specific Areas of Focus: (Possible CoHort events)**

Continue to anticipate a return to "in person" Manufacturing CoHort events. With willingness to deliver on virtual events if the environment is not ready to meet in person. Expectation that we could host five CoHort events in 2022.

Topics to be determined as follows:

- Delivery on outreach to manufacturing with tours and interviewing
- Support efforts in support of Manufacturing needs
- Lead and continue to support Manufacturing Workforce Acquisition - Alternative workforce groups
- Respond/facilitated outreach to manufacturing on "Financing Options" in a time of opportunity.
- Respond/facilitated outreach to manufacturing on "Safety Training" in a time of challenges in finding support resources to meet OSHA requirements.

The effort that is represented in the Manufacturing CoHort needs to be shared with a greater regional audience. I would expect that during the 2022 season we will have a minimum of five "touches" to share the message of the CoHort. This can be delivered to City Halls in council meetings, or other city functions that fit, School Board meetings, Broadcast on community tv, write ups in newsletters. This list of possibilities is beyond these suggestions.

The Anoka Area Chamber of Commerce Manufacture CoHort is for manufacturing by manufacturing. The focus is on what needs to be discovered or implemented in a manner that supports your sustained success. Activities not outlined in this document are open to consideration and inclusion in the workplan.

#### Manufacturing Cohort recap 2020/2021:

- Conduct hosted events adjusted to current environment around in person meetings
- Delivery on Workforce Training Grant.
- Continue to Deliver on Administrative function of Workforce Training Grant.
- Delivery on outreach to manufacturing with tours and interviewing.
- Support efforts in support of Manufacturing needs.
- Lead and continue to support Manufacturing Workforce Acquisition - Alternative workforce groups.
- Respond/facilitated outreach to manufacturing on "Financing Options" in a time of opportunity.
- Respond/facilitated outreach to manufacturing on "Safety Training" in a time of challenges in finding support resources to meet OSHA requirements.
- Support of the Toys for Joy annual event by arranging for CoHort Manufacture member, Steinwall Inc., act as the hosting site for the event distribution.
- Serving on the planning board for the annual Minnesota Manufactured Technical Educators Conference.
- Serving on the New Program Task Force for the Anoka Technical College. Investigate and vet new education programs that can support the needs of Manufacturing.
- Serving on the Anoka Hennepin Dist. 11 STEAM Advisory Board. Aligning education curriculum with needs of Advanced Manufacturing locally.

#### Status on Workforce Training Grant and implementation:

2021 was the first year that the Manufacture CoHort focused on application to win a MN Dual Training Pipeline grant.

Competitive grant writing process began in February. The CoHort was awarded access to a \$120,000 grant to be used with incumbent workers in the Advanced Manufacture industry segment.

June – August commitment of outreach and alignment of students in manufacturing community. Collaboration with Anoka Technical college, MN Dpt of Labor, MN Office of Higher Ed, Employers with education on curriculum and early understanding on what On the Job Training will look like.

September: Arrive at goal of 20 participants to utilize the entire grant award. Also, September is the beginning of "in class" aspect of the grant deployment. Classroom aspect to continue until May of 2022.

October continued the administration of the grant. On the Job Training will be finalized and deployment and tracking/reporting on OTJ will continue to the end of the classroom in May.

3) A list of Manufacture Businesses and how they are participating in the Manufacturing Cohort.

Aero Material Handling	InTech Industries	Pumptec, Inc
Aggressive Hydraulics	In'Tech Industries, Incorporated	QDP Technologies
Ajax Metal Forming Solutions	International Paper	Rapid Packaging
American Stamping Inc	JunoPacific, Inc	Reshetar Systems
Automated Extrusion	King Solutions	RJM Distributing, Inc.
B&F Fastener Supply	K-Manufacturing	RJM Enterprises
BTW, Inc	Kurt Manufacturing Company,	rms Surgical
Cabinet Works	Lakeland Tool & Engineering	Rotary Systems
Core-Mark International	Lancer Clad Door Frame Systems, LLC	Safety Speed Mfg. Co.
Costello Safety LLC	Lexington Manufacturing Inc.	SarTec Corporation
Cretex Companies, Inc	Life Fitness	Showdown Displays
DecoPac, Inc.	Lift and Store	Simhof Mfg
Dedicated Networks, Inc.	Lil Orbits Inc	Sportech
Diamond Graphics, Inc	Mate Precision Technologies, Inc.	S & S Tool Inc
Digital Tool & Automation	Measurement Specialties	Steinwall, Inc.
DSTI Inc	Meier Tool & Engineering	Superior Aerospace
Dynamic Group	Mereen-Johnson LLC	Team Packaging Company
Elk River Machine Company	Minnesota Tool & Die Works, Inc	Temperature Specialists, Inc.
Federal Ammunition	Molin Concrete Products	The Estee Lauder Companies
Foam Industries Inc.	Multisource Manufacturing, LLC	Tolomatic
Graco Inc	Northwoods Machine	Triple D Welding, Inc
G & R Elevator	nVent/Hoffman Enclosures Inc.	True North Precision
Heritage Millwork	Panther Precision Machine, Inc.	Upper Midwest Sealcoat Mfg
HOYA Vision Care	Patriot Converting, Inc.	VIRTEX
Industrial Door Company	P&F Machining	Wendell's, Inc.
InTech Industries	Preferred Powered Coating	Zero Zone, Inc.
	Preferred Sign & Graphic	
	Premier Industries	

Each of these employers have been in contact with the CoHort one to multiple times this year as in the past and expected the same moving forward. Each employer experiences unique and shared challenges or needs. The CoHort continues to be a local resource that is called upon at any time to interact as a partner of support in these employers.

4) A list of events hosted by the Cohort in 2021/2022 and events that are planned into the future.

Hosted events have been conducted, but we are learning that the need for the CoHort is not as dependent on in person events as it has in the past. This need or opportunity to engage may transition back to in person, but the mission is to be this catalyst of change for manufacturing and do to current environmental and industry constraints and needs, the CoHort outreach meets the manufacturer where they are at.

- In person events this year have occurred in February, April and May on the Dual Training Grant effort.
- The Chamber reached out to include manufacturing in the in person events including the Annual Gala, Golf Tournament, Annual BBQ, Annual Meeting. All of which multiple manufacturers have attended or participated.
- 2022 event planning includes an expansion of the Grant program for 2022.
- Automation continues to be of interest.
- Workforce Acquisition and continued effort to understand workforce and pipeline will be focused on.

Either in person or remote outreach will continue to understand the changing needs of the Manufacturing.