



Axon Enterprise, Inc.
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Q-401693-44803.719TC

Issued: 08/30/2022

Quote Expiration: 08/31/2022

Estimated Contract Start Date: 11/01/2022

Account Number: 107332

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-7550 Sunwood Dr NW 7550 Sunwood Dr NW Anoka, MN 55303-5137 USA	Ramsey Police Dept. - MN 7550 Sunwood Dr NW Anoka, MN 55303-5137 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Tierney Conlon Phone: (480) 712-4910 Email: tconlon@axon.com Fax:	Brad Bluml Phone: 763-427-6812 Email: bbluml@ci.ramsey.mn.us Fax: (763) 427-2361

Quote Summary

Program Length	60 Months
TOTAL COST	\$314,926.95
ESTIMATED TOTAL W/ TAX	\$314,926.95

Discount Summary

Average Savings Per Year	\$9,571.18
TOTAL SAVINGS	\$47,855.89

Payment Summary

Date	Subtotal	Tax	Total
Nov 2022	\$314,926.95	\$0.00	\$314,926.95
Total	\$314,926.95	\$0.00	\$314,926.95

Quote Unbundled Price:	\$362,782.84
Quote List Price:	\$328,048.84
Quote Subtotal:	\$314,926.95

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCUwTAP	BWC Unlimited with TAP	35	60	\$105.54	\$89.00	\$85.44	\$179,424.00	\$0.00	\$179,424.00
A la Carte Hardware									
70116	SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P	30			\$121.76	\$116.89	\$3,506.70	\$0.00	\$3,506.70
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	35			\$31.30	\$30.05	\$1,051.75	\$0.00	\$1,051.75
75015	SIGNAL SIDEARM KIT	29			\$249.00	\$239.04	\$6,932.16	\$0.00	\$6,932.16
AB3C	AB3 Camera Bundle	35			\$699.00	\$671.04	\$23,486.40	\$0.00	\$23,486.40
AB3MBD	AB3 Multi Bay Dock Bundle	5			\$1,538.90	\$1,477.34	\$7,386.70	\$0.00	\$7,386.70
A la Carte Software									
100342	INPUT-ACE PERPETUAL LICENSE MAINTENANCE	1	12		\$82.92	\$79.60	\$955.24	\$0.00	\$955.24
100330	INPUT-ACE PERPETUAL LICENSE	1			\$2,500.00	\$2,400.00	\$2,400.00	\$0.00	\$2,400.00
73682	AUTO TAGGING LICENSE	35	60		\$9.00	\$8.64	\$18,144.00	\$0.00	\$18,144.00
73478	REDACTION ASSISTANT USER LICENSE	35	60		\$9.00	\$8.64	\$18,144.00	\$0.00	\$18,144.00
73680	RESPOND DEVICE PLUS LICENSE	35	60		\$19.00	\$18.24	\$38,304.00	\$0.00	\$38,304.00
ProLicense	Pro License Bundle	5	60		\$39.00	\$37.44	\$11,232.00	\$0.00	\$11,232.00
A la Carte Services									
85144	AXON STARTER	1			\$4,125.00	\$3,960.00	\$3,960.00	\$0.00	\$3,960.00
Total							\$314,926.95	\$0.00	\$314,926.95

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	39	10/01/2022
AB3 Camera Bundle	71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK	39	10/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	35	10/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	10/01/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	5	10/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	5	10/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	5	10/01/2022
A la Carte	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	35	10/01/2022
A la Carte	70116	SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P	30	10/01/2022
A la Carte	75015	SIGNAL SIDEARM KIT	29	10/01/2022
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	36	04/01/2025
BWC Unlimited with TAP	73689	MULTI-BAY BWC DOCK 1ST REFRESH	5	04/01/2025
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	36	10/01/2027
BWC Unlimited with TAP	73688	MULTI-BAY BWC DOCK 2ND REFRESH	5	10/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	35	11/01/2022	10/31/2027
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	35	11/01/2022	10/31/2027
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	15	11/01/2022	10/31/2027
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	11/01/2022	10/31/2027
A la Carte	100330	INPUT-ACE PERPETUAL LICENSE	1	11/01/2022	10/31/2027
A la Carte	100342	INPUT-ACE PERPETUAL LICENSE MAINTENANCE	1	11/01/2022	10/31/2023
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	35	11/01/2022	10/31/2027
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	35	11/01/2022	10/31/2027
A la Carte	73682	AUTO TAGGING LICENSE	35	11/01/2022	10/31/2027

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	35	11/01/2022	10/31/2027
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	1	11/01/2022	10/31/2027
BWC Unlimited with TAP	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	5	11/01/2022	10/31/2027

Payment Details

Nov 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100330	INPUT-ACE PERPETUAL LICENSE	1	\$2,400.00	\$0.00	\$2,400.00
Year 1	100342	INPUT-ACE PERPETUAL LICENSE MAINTENANCE	1	\$955.24	\$0.00	\$955.24
Year 1	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	35	\$1,051.75	\$0.00	\$1,051.75
Year 1	70116	SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P	30	\$3,506.70	\$0.00	\$3,506.70
Year 1	73478	REDACTION ASSISTANT USER LICENSE	35	\$18,144.00	\$0.00	\$18,144.00
Year 1	73680	RESPOND DEVICE PLUS LICENSE	35	\$38,304.00	\$0.00	\$38,304.00
Year 1	73682	AUTO TAGGING LICENSE	35	\$18,144.00	\$0.00	\$18,144.00
Year 1	75015	SIGNAL SIDEARM KIT	29	\$6,932.16	\$0.00	\$6,932.16
Year 1	85144	AXON STARTER	1	\$3,960.00	\$0.00	\$3,960.00
Year 1	AB3C	AB3 Camera Bundle	35	\$23,486.40	\$0.00	\$23,486.40
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	5	\$7,386.70	\$0.00	\$7,386.70
Year 1	BWCUwTAP	BWC Unlimited with TAP	35	\$179,424.00	\$0.00	\$179,424.00
Year 1	ProLicense	Pro License Bundle	5	\$11,232.00	\$0.00	\$11,232.00
Total				\$314,926.95	\$0.00	\$314,926.95

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/30/2022

