

City of Ramsey
Agenda
Economic Development Authority (EDA)
Thursday, April 13, 2023
7:30 am
Council Chambers, 7550 Sunwood Drive NW

Remote Attendance available at www.cityoframsey.com/meetings.
Those joining remotely and requesting to speak are asked to use a webcam when speaking.

- 1. Call to Order**

- 2. Approve Agenda**

- 3. Approve Minutes**
 1. Approve Meeting Minutes for March 9, 2023

- 4. EDA Business**
 1. Elect Chairperson and Vice Chairperson
 2. Select 2023 Ramsey Business of the Year

- 5. Member/Staff Input**

- 6. Adjournment**

Economic Development Authority (EDA)

3. 1.

Meeting Date: 04/13/2023

Submitted For: Sean Sullivan, Community Development

By: Wendy Schlueter, Community Development

Title:

Approve Meeting Minutes for March 9, 2023

Purpose/Background:

Purpose: The purpose is to approve the meeting minutes for the EDA meeting held the prior month.

Background: The meeting minutes are attached for review and approval.

Notification:

Observations/Alternatives:

Funding Source:

Recommendation:

Approval of March 9, 2023 meeting minutes.

Action:

Motion to approve March 9, 2023 EDA meeting minutes.

Attachments

EDA Minutes

Form Review

Inbox	Reviewed By	Date
Sean Sullivan	Sean Sullivan	04/03/2023 04:05 PM
Brian Hagen		
Form Started By: Wendy Schlueter		Started On: 04/03/2023 03:58 PM

**ECONOMIC DEVELOPMENT AUTHORITY
CITY OF RAMSEY
ANOKA COUNTY
STATE OF MINNESOTA**

The City of Ramsey Economic Development Authority (EDA) conducted a regular meeting on Thursday, March 9, 2023, at the Ramsey Municipal Center, 7550 Sunwood Drive NW, Ramsey, Minnesota.

Members Present: Chairperson William MacLennan
Member Rachal Johnson
Member Chelsee Howell
Member Chris Riley
Member Shanna Stewart
Member Scott Wiyninger

Members Absent: None

Also Present: Sean Sullivan, Economic Development Manager

1. CALL TO ORDER

Chairperson MacLennan called the Economic Development Authority meeting to order at 7:30 a.m.

2. APPROVE AGENDA

Motion by Member Wiyninger, seconded by Member Stewart, to approve the agenda.

Motion carried. Voting Yes: Chairperson MacLennan, Members Wiyninger, Stewart, Howell, Johnson, and Riley. Voting No: None. Absent: None.

3. CONSENT AGENDA

3.01: Approve Meeting Minutes Dated February 9, 2023

Motion by Member Johnson, seconded by Member Wiyninger, to approve the February 9, 2023, minutes as presented.

Motion carried. Voting Yes: Chairperson MacLennan, Members Johnson, Wiyninger, Howell, Riley, and Stewart. Voting No: None. Absent: None.

4. EDA BUSINESS

4.01: Consider First Amendment to Purchase Agreement and Right of Re-Entry Agreement for Part of Outlot C, Affinity at COR; Case of COR Trust Bank (Portions may be closed to public)

Economic Development Manager Sullivan presented the staff report.

Chairperson MacLennan asked if there is any indication that the applicant would not move forward.

Economic Development Manager Sullivan replied that the applicant has been great to work with and has expressed frustration with the slower timeline due to licensing requirements for his Project team members. He stated that the applicant is committed to the project but does require a drive-thru, noting that will need to be worked out through the Planning Commission and City Council. He explained that the property is within COR-1 which only allows one drive-thru, while the bordering COR-2 district allows two drive-thru lanes. He stated that a potential change in zoning is something that the Planning Commission will need to consider.

Member Johnson referenced the drive-thru and asked if the third drive-thru lane could be accommodated.

Economic Development Manager Sullivan replied that staff would not be supportive of a third drive-thru lane. He stated that even allowing two drive-thru lanes would be a bit of line blurring.

Chairperson MacLennan asked for details on the road shown and whether that was part of a parking lot or West Ramsey Parkway.

Economic Development Manager Sullivan provided details on the alignment of West Ramsey Parkway.

Motion by Member Wyingner, seconded by Member Stewart, to recommend that the City Council approve First Amendment to Purchase Agreement and Right of Re-entry Agreement for Part of Outlot C, Affinity at COR as presented; subject to City Attorney review.

Motion carried. Voting Yes: Chairperson MacLennan, Members Wyingner, Stewart, Howell, Johnson, and Riley. Voting No: None. Absent: None.

4.02: Consider Renewal of Anoka County Regional Economic Development Partnership (ACRED)

Economic Development Manager Sullivan introduced the Economic Development Director from Anoka County to provide an update on ACRED. He stated that the EDA is asked to consider renewal of the ACRED partnership, which would have a cost of \$1,626. He noted that is an increase of \$50 from the previous year. He noted the benefit that is provided through the membership which allows the City to post real estate listings on the MNCAR website which alone justifies the expenditure.

Gregory Frahm-Gilles, Anoka County Economic Development Director, introduced himself and explained how economic development also improves the well-being and quality of life for a community. He provided background information on the creation of ACRED and the work that he does with the different communities in Anoka County in order to focus on goals more regionally. He reviewed the ACRED goals and initiatives, details on the partnerships and committees, target industries, and opportunities and collaboration. He provided highlights from the activity of the last year and the continued focus on workforce. He recapped the events from the past six months and also noted upcoming events. He also provided details on grant programs Anoka County is offering to assist in making development sites shovel ready. He stated that he is currently working with the ACRED Executive Committee to help develop a plan for the next five years, noting that they will be reaching out to the cities for input. He also provided details on business support services provided by Anoka County as well as information on additional support programs and financing available for businesses.

Chairperson MacLennan thanked Mr. Frahm-Gilles for his presentation.

Motion by Member Johnson, seconded by Member Wyingner, to recommend to the City Council participation in the Anoka County Economic Development Partnership (ACRED) and approval of the \$1,626 continued voluntary cost share to the partnership.

Motion carried. Voting Yes: Chairperson MacLennan, Members Johnson, Wyingner, Howell, Riley, and Stewart. Voting No: None. Absent: None.

4.03: 2023 Business Appreciation Day Event Budget and Planning

Economic Development Manager Sullivan presented the staff report.

Member Riley commented that the method that has been used has been great and he believed that adding the additional elements will be great.

Member Johnson stated that she is excited about the best dressed team and best hole sponsor awards.

Member Wyingner stated that City staff do a great job on the event, and he looks forward to it.

Motion by Member Johnson, seconded by Member Wyingner, to authorize an allocation of \$5,500 for the 2023 Business Appreciation Day Event on Tuesday, August 15, 2023 at The Links at Northfork and to approve the proposed budget as presented.

Motion carried. Voting Yes: Chairperson MacLennan, Members Johnson, Wyingner, Howell, Riley, and Stewart. Voting No: None. Absent: None.

5. MEMBER / STAFF UPDATE

Economic Development Manager Sullivan provided an update on recent development activity and interest. He noted that the organizational activities will occur at the April meeting and anticipated that a new member would be appointed prior to that meeting as well.

6. ADJOURNMENT

Motion by Member Wyingner, seconded by Member Stewart, to adjourn the meeting.

Motion carried. Voting Yes: Chairperson MacLennan, Members Wyingner, Stewart, Howell, Johnson, and Riley. Voting No: None. Absent: None.

The regular meeting of the Economic Development Authority adjourned at 8:25 a.m.

Respectfully submitted,

Sean Sullivan
Economic Development Manager

ATTEST:

Wendy Schlueter
Economic Development Administrative Assistant

Draft by Amanda Staple
TimeSaver Off Site Secretarial, Inc.

Economic Development Authority (EDA)

4. 1.

Meeting Date: 04/13/2023

Submitted For: Sean Sullivan, Community Development

By: Sean Sullivan, Community Development

Title:

Elect Chairperson and Vice Chairperson

Purpose/Background:

Each year the EDA appoints officers at the April EDA meeting. Mr. Michael Olson served as the Chairperson in 2022 until his election to the City Council in 2023. Vice Chairperson, Bill MacLellan, has served as acting Chair in the interim. The term of appointment for the Chair and Vice Chair is April 1, 2023 - March 31, 2024. The EDA should nominate member(s) for each position and select officers for the upcoming year.

Notification:

N/A

Observations/Alternatives:

Funding Source:

N/A

Recommendation:

None

Action:

Motion to appoint _____ as Chairperson of the Economic Development Authority through March 31, 2024.

-and-

Motion to appoint _____ as Vice Chairperson of the Economic Development Authority through March 31, 2024.

Attachments

No file(s) attached.

Form Review

Inbox

Sean Sullivan (Originator)

Brian Hagen

Form Started By: Sean Sullivan

Reviewed By

Sean Sullivan

Date

04/03/2023 03:01 PM

Started On: 01/03/2023 03:10 PM

Economic Development Authority (EDA)

4. 2.

Meeting Date: 04/13/2023

Submitted For: Sean Sullivan, Community Development

By: Sean Sullivan, Community Development

Title:

Select 2023 Ramsey Business of the Year

Purpose/Background:

The purpose of this case is to select the 2023 Ramsey Business of the Year, an annual selection made by the EDA. The Ramsey Business of the Year is chosen from a list of 3-6 nominees (known as the "small list"). The purpose of the small list is to narrow down the voting / analysis process to a smaller pool of nominees for efficiency. The "small list" of candidates is derived from a "large list." Nominees are asked to answer a set of questions that demonstrate their exemplary standing in each of these four categories:

- Length of tenure in the City of Ramsey
- Number of employees / job creation
- Community involvement
- Innovation and uniqueness

Both the 'small' and 'large' lists are attached.

Notification:

N/A

Observations/Alternatives:

We have updated the responses from all four nominees, each with their own areas of excellence. The City of Ramsey is fortunate to have many great nominees for 2023 Business of the Year. The EDA should review the responses and select a 2023 Business of the Year.

The nominees include (years on the short list):

- Dynamic Group (7)
- PACT Charter School (7)
- B & F Fastener Supply (3)
- Global Glove (2)

Each business has its own merits and reasons that it could be selected as the 2023 Business of the Year.

The EDA also has the discretion to move businesses up from the Large List to the Small List and to add others to the large list for consideration in future years.

Alternatives Include:

1. Select 2023 Business of the Year from one of the businesses on the short list
2. Something else

and/or based on discussion

1. Add _____ to the Small List for consideration in 2024
2. Add _____ to the Large List for consideration in 2024
3. Remove _____ from the large or small list for future years

Funding Source:

This item is covered under normal staff duties and is a budgeted EDA expense.

Recommendation:

Based on Discussion.

Action:

Motion to select _____ as the 2023 Ramsey EDA Business of the Year.

Attachments

BoY Large & Small Lists

BoY Nominee Letter

2023 Business of the Year Responses

Form Review

Inbox

Sean Sullivan (Originator)

Brian Hagen

Form Started By: Sean Sullivan

Reviewed By

Sean Sullivan

Date

04/03/2023 03:02 PM

Started On: 02/13/2023 01:40 PM

Small List, updated 2.13.23 by staff

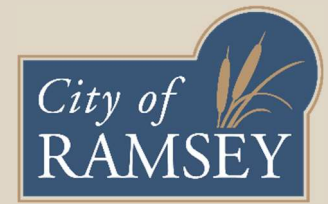
Staff follows up with a set of interview questions for each candidate on the small list. Responses to these questions are provided to the EDA in one comprehensive document. The EDA utilizes said document to select a business of the year. At this point, nominees are not listed in any particular order or ranking.

1. B & F Fastener Supply
2. Dynamic Group
3. Global Glove
4. PACT Charter School
5. ~~Plants and Things~~ (removed – 2022 Business of the Year)
6. ~~Dedicated Networks~~ (removed – Moving to Brooklyn Park 2023)

Large List, updated in 3.1.22 by EDA

The large list is simply a running list of staff, EDA, Council, and community recommendations. Staff has no criteria/ policy for this list. At this point, nominees are not listed in any particular order or ranking.

1. MultiSource Manufacturing
2. Jimmy John's
3. RM Golf Carts
4. Comfort Suites of Ramsey
5. Molin Concrete
6. Premier Commercial Properties
7. In'Tech
8. Willy McCoy's
9. Barton Sand And Gravel (formerly Commercial Asphalt Company)
10. Heartland Tire



CITY OF RAMSEY 2023 BUSINESS OF THE YEAR NOMINEE

Congratulations on Your Nomination!

On behalf of the City of Ramsey and the Ramsey Economic Development Authority (EDA), congratulations on being nominated for the 2023 Ramsey Business of the Year!

Nominees for the Ramsey Business of the Year are selected based on four criteria: (1) length of tenure (2) number of employees (3) community involvement (4) uniqueness. You have been chosen as a nominee for your exemplary standing in each of these categories.

If awarded Ramsey's Business of the Year, you will receive the benefits listed as recognition for your accomplishments and to promote your new status within the community.



Benefits Received

- An honorary plaque
- Business of the Year banner or flag
- Recognition on the City of Ramsey website and Facebook page.
- Business Spotlight article in The Ramsey Resident, Ramsey's bi-monthly newsletter.
- Presence and recognition as a sponsor at The Draw Summer Event Series Thursday night concert.
- Grand Marshal of annual Happy Days Parade
- Recognition and award presentation at the Annual EDA Business Appreciation Golf Tournament. Includes (4) four complimentary golf & dinner tickets.

Business of the year contact:

Wendy Schlueter
Economic Development
Administrative Assistant
wschlueter@cityoframsey.com
763-433-9828



2023 Business of the Year Nominees - Questionnaire Responses

Business Contact Survey taken (year)	Global Glove & Safety Mfg Inc	Dynamic Group Inc	PACT Charter School	B&F Fastener Supply
	Craig Wagner 2023	Joe McGillivray (CEO), Leah Hargrove 2023	Josh Nyquist 2023	Loren O'Brien, Nicole Baltzes, Aryn Young 2023
1. What year was your business established in Ramsey?	2011	1999	On September 24, 2003, PACT Charter School broke ground on a five-acre site in the Ramsey Town Center development. The doors opened a year later, in September 2004	1999
2. What is your estimated number of employees?	50 in Ramsey, over 4000 worldwide	117	Spring of 2023, there are approximately 150 employees, which will increase to around 200 in August 2023 in time for the new school year.	60
3. Besides job creation, how does your business positively affect the community (i.e. community involvement, sponsorships, memberships, etc.)?	Global Glove and Safety is proud to be a member of the Chamber of Commerce and sponsor local events, golf tournaments.	Our values of compassion, integrity, gratitude, respect, and determination are integral to the work we do to be an effective partner and solution provider to our customers.	PACT Charter School is a responsive, community-based K-12 public school built on a committed partnership between teachers, parents, and students. Together we strive to achieve solid moral character and excellence in education while helping students develop a strong sense of self-worth and respect for others and their community. In addition, we encourage each student to recognize their ability to contribute something unique to our community. Our students are involved in Scouts, local churches, and charities and are part of the workforce in and around the Ramsey area. Families come to our location from a 12-mile radius, contributing to Ramsey's awareness and economy. Our school has students from cities like Brooklyn Park, Dayton, Coon Rapids, Blaine, Andover, Elk River, and Zimmerman -- and everything in between! PACT is authorized by Volunteers of America-MN, is a member of the Anoka Area Chamber of Commerce, and partners with Adrenaline Sports Center and does business with several other Ramsey businesses.	At B&F we love the community involvement aspect! We have incredible employees that love to help make a difference, but understand that it takes a team to do that. One of our primary focuses has been with the Ramsey City Police Department. They have an incredible team and we have gotten to know a lot of the officers there. We often invite them to grill-outs we have for our employees during lunch. In addition, we have also participated in the Torch Run with the Ramsey City PD for 5 years now and it is enjoyed by everybody. This event helps raise money and awareness for the Minnesota Special Olympics. To expand our efforts in helping raise awareness for the Special Olympics we have committed to putting a team together for the Polar Plunge for the last 3 years. Throughout the last 3 years, we have raised almost \$40,000! During the Holidays we partner up with Military and Law Enforcement organizations to adopt 3 local families that need a little extra love during the Christmas season. This year we worked with Backing the Blue Line and Invisible Wounds Project. We also host 2 blood drives every year in our facility here in Ramsey. One during the Holidays and the other one in August. We have collected 503 units of blood, which can equal up to 1,509 lives saved! Besides these things above we do other additional community services outside of our Ramsey footprint as we do have locations throughout the Upper Midwest. Things such as: Adopt a Highway, Helping at local Food Banks, Helping at local Food Shelves, Feed My Starving Children, Variety of different Military appreciation cookouts, Variety of different First Responder cookouts
4. What is unique about your business? What makes your business stand out from others?	Although Global Glove and Safety Manufacturing, Inc. is an international company, we choose to headquarter in Ramsey, MN. Many of our employees live right here in Ramsey including our Director of Marketing and Communications and our Director of Purchasing and Product Development. Being an independently-owned company in the safety/PPE industry is becoming more and more rare - we are proud to celebrate that.	Dynamic Group Inc. is a privately owned contract manufacturer specializing in providing complex injection molded plastic components and assemblies and high precision molds for plastic and powder injection molding. We primarily serve the medical, electronics, technology, and firearms industries. We provide our customers a competitive edge in bringing products to market through effective collaboration with experienced technical professionals and utilization of state-of-the-art design and manufacturing technologies.	As a charter school, PACT offers a unique educational experience for students with our four distinctions: Character Development, Academic Excellence, Family Focus, and Community Engagement. Character Development: A character-based education that holds stakeholders accountable by exemplifying exceptional moral virtue in every aspect of school life. Academic Excellence: Pursuing academic excellence through student-focused instructional planning to develop the mind and a life-long love of learning to make exceptional contributions to the world. Family Focus: Character development and education is a shared responsibility of families and teachers in our welcoming environment that embraces family life. Teachers and families are mentors, motivators, and inspirations to students. Community Engagement: Active participation by parents and teachers offers shared responsibility for student success. We build relational trust to create partnership opportunities between families and the school community, including collaboration with local leaders. We pride ourselves as the only middle and high school in Ramsey and appreciate our local families who call PACT home. We value our partnership with our local government, police, and firefighters and are proud members of The COR. PACT continues to drive toward expansion, allowing us to open a Secondary Campus in the fall of 2023 adjacent to Central Park in Ramsey. This growth opportunity is exciting for our current students and allows more students from the area to get off our waiting lists and into our classrooms! The new location will expand our program offerings, build extracurricular programs, and increase our reach and reputation in the community.	One of the first things that comes to mind is the fact that we are a family owned business. Being a family-owned business in our industry is certainly one of the unique things that we bring to our market. This truly allows us to put our customers first. It also provides a great environment for our employees and they understand that we are all just one big BF family! Our entire team certainly makes our business the success it is. We have extremely loyal and dedicated employees, with an extremely low turnover rate; our management team especially. One of the impressive things about both our Executive Management and our Middle Management is that they all have all been promoted from within, with the exception of two positions. They truly understand all aspects of the company and there isn't a job they aren't willing to do. In addition to our incredible team, we certainly have some great value-added services that really sets us apart from our competitors. We have our custom packaging division right here in Ramsey. This provides us with the ability to make custom hardware kits with 100 percent quality control. It really helps eliminate the time-consuming processes for our customers, ultimately saving them time and money! Our custom machining division is also under the same roof. This division allows us to provide per-print production or the opportunity to modify your standard fastener. The ability to control the quality and the lead time really provides a huge value to our customer base.
5. Additional comments, accomplishments or achievements you would like to share?	Global Glove is proud to be celebrating our 20th year in business in 2023, and have employees that have been here for five, 10, 15 and even 19 years! We are independently owned and operated and continue to grow and innovate in the safety industry.	Dynamic Group Inc. is ISO 13485 certified, as well as FDA registered as a contract manufacturer of medical devices.		2021- NextGens to watch list 2020- Minnesota Family Business of the Year 2017- Featured in Industrial Supply Magazine 2016- Upsize Business Builder of the Year