

City of Ramsey
Agenda
Economic Development Authority (EDA)
Thursday, April 11, 2024
7:30 am
Council Chambers, 7550 Sunwood Drive NW

Remote Attendance available at www.cityoframsey.com/meetings.
Those joining remotely and requesting to speak are asked to use a webcam when speaking.

- 1. Call to Order**

- 2. Approve Agenda**

- 3. Approve Minutes**
 1. Approve EDA Meeting Minutes for March 14, 2024

- 4. EDA Business**
 1. EDA Organization: Elect Chairperson and Vice Chairperson
 2. Select 2024 Ramsey Business of the Year

- 5. Member/Staff Input**

- 6. Adjournment**

Economic Development Authority (EDA)

Meeting Date: 04/11/2024

Primary Strategic Plan Initiative: Enhance City’s communication through transparency and accountability.

Title:

Approve EDA Meeting Minutes for March 14, 2024

Purpose/Background:

Purpose: The purpose is to approve the meeting minutes for the EDA meeting held the prior month.

Background: The meeting minutes are attached for review and approval.

Recommendation:

Approval of March 14, 2024 meeting minutes.

Outcome/Action:

Motion to approve March 14, 2024 EDA meeting minutes.

Attachments

EDA Minutes

Form Review

Inbox

Sean Sullivan

Brian Hagen

Form Started By: Wendy Schlueter

Final Approval Date: 03/21/2024

Reviewed By

Sean Sullivan

Brian Hagen

Date

03/19/2024 03:12 PM

03/21/2024 09:30 AM

Started On: 03/15/2024 11:24 AM

**ECONOMIC DEVELOPMENT AUTHORITY
CITY OF RAMSEY
ANOKA COUNTY
STATE OF MINNESOTA**

The City of Ramsey Economic Development Authority (EDA) conducted a regular meeting on Thursday, March 14, 2024, at the Ramsey Municipal Center, 7550 Sunwood Drive NW, Ramsey, Minnesota.

Members Present: Chairperson Scott Winyinger
 Member Chelsee Howell
 Member Rachal Johnson
 Member Brittany Lindahl
 Member Chris Riley
 Member Shanna Stewart

Members Absent: Member William MacLennan (Excused)

Also Present: Sean Sullivan, Economic Development Manager

1. CALL TO ORDER

Chairperson Winyinger called the Economic Development Authority meeting to order at 7:30 a.m.

2. APPROVE AGENDA

Motion by Member Johnson, seconded by Member Lindahl, to approve the agenda.

Motion carried. Voting Yes: Chairperson Winyinger, Members Johnson, Lindahl, Howell, Riley, and Stewart. Voting No: None. Absent: Member MacLennan.

3. CONSENT AGENDA

3.01: Approve Meeting Minutes Dated February 8, 2024

Motion by Member Johnson, seconded by Member Lindahl, to approve the consent agenda as presented.

Motion carried. Voting Yes: Chairperson Winyinger, Members Johnson, Lindahl, Howell, Riley, and Stewart. Voting No: None. Absent: Member MacLennan.

4. EDA BUSINESS

4.01: Consider Approval of Purchase Agreement and Right of Re-Entry Agreement for 6591 141st Avenue NW; Case of Blanery LLC (Portions of the meeting may be closed to the public)

Economic Development Manager Sullivan presented the staff report.

Aliaksandr Blashchanitsa, applicant, commented that he is a builder, and they are excited to build something for themselves. He stated that Ramsey was chosen because of its location and because they are familiar with the ground conditions as they commonly build in Ramsey. He believed that an autobody shop would have success in this market and the additional office space on the second floor would provide additional income.

Motion by Member Johnson, seconded by Member Stewart, to recommend to City Council to approve the Purchase Agreement and Right of Re-Entry Agreement with Blanery LLC as presented; subject to City Attorney review.

Further discussion: Member Riley commented that this is a great example of the EDA doing work for the City. He believed this to be a great project and he is happy to see the redevelopment of this site. He also liked the multi-use with autobody and office space.

Motion carried. Voting Yes: Chairperson Winyinger, Members Johnson, Stewart, Howell, Lindahl, and Riley. Voting No: None. Absent: Member MacLennan.

4.02: Consider Recommendation to Approve Bossman Inc. Sign and Awning Program Request

Economic Development Manager Sullivan presented the staff report.

Motion by Member Stewart, seconded by Member Johnson, to recommend to City Council to approve a \$1,500 grant from the Sign and Awning Program for Bossman, Inc.

Further discussion: Member Riley noted that this is another great example of what the EDA can do in the City. He noted the tools that the EDA has available to assist in getting restaurants into the community, as that is a desired amenity.

Motion carried. Voting Yes: Chairperson Winyinger, Members Stewart, Johnson, Howell, Lindahl, and Riley. Voting No: None. Absent: Member MacLennan.

5. MEMBER / STAFF UPDATE

Economic Development Manager Sullivan provided an update relating to traffic counts on Armstrong exceeding 10,000 trips per day and noted that they are almost full for the Business Expo. He noted that not all the vendors are Ramsey businesses, and therefore if there are more Ramsey businesses that come forward, they would push out non-Ramsey businesses for the event.

6. ADJOURNMENT

Motion by Member Stewart, seconded by Member Lindahl, to adjourn the meeting.

Motion carried. Voting Yes: Chairperson Wiyninger, Members Stewart, Lindahl, Howell, Johnson, and Riley. Voting No: None. Absent: Member MacLennan.

The regular meeting of the Economic Development Authority adjourned at 7:48 a.m.

Respectfully submitted,

Sean Sullivan
Economic Development Manager

ATTEST:

Wendy Schlueter
Economic Development Administrative Assistant

Draft by Amanda Staple
TimeSaver Off Site Secretarial, Inc.

Economic Development Authority (EDA)

Meeting Date: 04/11/2024

Primary Strategic Plan Initiative: Promote economic growth and development.

Title:

EDA Organization: Elect Chairperson and Vice Chairperson

Purpose/Background:

Each year, the EDA appoints its officers at the April EDA meeting. Scott Wynniger served as the Chairperson this past year. Shanna Stwert has served as Vice Chairperson this past year. The term of the upcoming appointment for the Chair and Vice Chair is April 1, 2024 - March 31, 2025. The EDA should nominate member(s) for each position and select officers for the upcoming year.

Notification:

None required

Time Frame/Observations/Alternatives:

The EDA should ask for nominations for the Chair and Vice Chair officer positions and hold a vote for each officer position.

Funding Source:

N/A

Recommendation:

None

Outcome/Action:

Motion to appoint _____ as Chairperson of the Economic Development Authority through March 31, 2025.

-and-

Motion to appoint _____ as Vice Chairperson of the Economic Development Authority through March 31, 2025.

Attachments

No file(s) attached.

Form Review

Inbox	Reviewed By	Date
Brian Hagen	Brian Hagen	03/21/2024 10:37 AM
Form Started By: Sean Sullivan		Started On: 03/18/2024 10:14 AM
Final Approval Date: 03/21/2024		

Economic Development Authority (EDA)**Meeting Date:** 04/11/2024**Primary Strategic Plan Initiative:** Promote economic growth and development.**Title:**

Select 2024 Ramsey Business of the Year

Purpose/Background:

The purpose of this case is to select the 2024 Ramsey Business of the Year, an annual selection made by the EDA. The nomination letter and benefits for the 2024 Business of the Year winner are attached. The Ramsey Business of the Year is chosen from a list of 3-6 nominees (known as the "small list"). The purpose of the small list is to narrow down the voting / analysis process to a smaller pool of nominees for efficiency. The "small list" of candidates is derived from a "large list." Nominees are asked to answer a set of questions that demonstrate their exemplary standing in each of these four categories:

- Length of tenure in the City of Ramsey
- Number of employees / job creation
- Community involvement
- Innovation and uniqueness

Both the 'small' and 'large' lists are attached.

Notification:

None required

Time Frame/Observations/Alternatives:

We have updated the responses from all five nominees, each with their own areas of excellence. The City of Ramsey is fortunate to have many great nominees for 2024 Business of the Year. The EDA should review the responses and select a 2024 Business of the Year.

The nominees that have completed questionnaires include (years on the short list):

Dynamic Group (8)

Global Glove (3)

Intech (1)

Martin Marietta (1) (Formerly Commercial Asphalt / Barton Sand and Gravel)

RM Golf Carts (1)

*It should be noted that MultiSource Manufacturing was moved from the "Large List" to the "Short list" for 2024. Staff reached out to them to get a questionnaire filled out for consideration this year. MultiSource Manufacturing communicated that they appreciated the nomination but are unable to complete a questionnaire and participate for the 2024 selection. Their complete response is included on the questionnaire summary document attached to this case. Staff recommends that we keep MultiSource Manufacturing on the "Short list" for 2025.

Each business has its own merits and reasons that it could be selected as the 2024 Business of the Year.

The EDA also has the discretion to move businesses up from the Large List to the Small List and to add others to the large list for consideration in future years. Based on the 46,000 expansion by Soderholm and Associates / Water Control Systems and 2024 being their 50th anniversary, Staff recommends that they be added to the Large or Short list for future consideration.

Alternatives Include:

1. Select 2024 Business of the Year from one of the businesses on the short list
2. Something else

and/or based on discussion

1. Add _____ to the Small List for consideration in 2025
2. Add _____ to the Large List for consideration in 2025
3. Remove _____ from the large or small list for future years

Funding Source:

This is a budgeted item for the EDA

Recommendation:

Based on Discussion

Outcome/Action:

Motion to select _____ as the 2024 Ramsey EDA Business of the Year.

and/or based on discussion

1. Add _____ to the Small List for consideration in 2025
2. Add _____ to the Large List for consideration in 2025
3. Remove _____ from the large or small list for future years

Attachments

2024 Business of the Year Responses
Large and Small BOY Lists
Nomination Letter and Benefits

Form Review

Inbox

Brian Hagen

Form Started By: Sean Sullivan

Final Approval Date: 03/21/2024

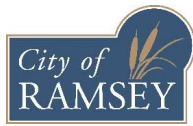
Reviewed By

Brian Hagen

Date

03/21/2024 10:39 AM

Started On: 03/18/2024 11:32 AM



2024 Business of the Year Nominees - Questionnaire Responses

*Business
Contact
Email*

Global Glove & Safety Mfg Inc

Craig Wagner
craig.wagner@globalglove.com

Dynamic Group Inc

Joe McGillivray (CEO), Leah Hargrove
jmcgillivray@dynamicgroup.com;
lhargrove@dynamicgroup.com

In'Tech Industries

Roger Neilson, Jr
rogrj.neilson@intech-ind.com

Martin Marietta Materials, Inc

Christina Morrison
CHRISTINA.MORRISON@martinmarietta.com

MultiSource Manufacturing

David Haus (Mfg Ops Mgr)
dhaus@multisourcemfg.com

<i>Survey taken (year)</i>	2024	2024	2024	2024	2024
1. What year was your business established in Ramsey?	2011	1999	1999	1987	2011
2. What is your estimated number of employees?	50 Ramsey, 4000+ Worldwide	102	100	30; The number of employees on-site includes approximately 5 people operating the asphalt plant and approximately 4 people operating the portable recycle spread. In addition to the on-site operations, there are staff who provide: safety management, heavy shop services, quality control, environmental compliance, IT services, in-house electrician services, etc. Overall, with the additional support staff serving the operation, there are approximately 30 employees serving the Ramsey Plant.	MultiSource Mfg. appreciates being selected as a nominee for the 2024 Ramsey Business of the Year! Unfortunately, we will have to decline and cannot entertain this honor in 2024.
3. Besides job creation, how does your business positively affect the community (i.e. community involvement, sponsorships, memberships, etc.)?	In addition to the building we own at 13915 Radium Blvd, Global Glove added a third building right up the street at 6231 McKinley St NW. Global Glove continues to invest in Ramsey as we grow - we enjoy seeing Ramsey grow! Global Glove are proud members of the Chamber of Commerce as well.	Our values of compassion, integrity, gratitude, respect, and determination are integral to the work we do to be an effective partner and solution provider to our customers.	We do our best to maintain excellent curb appeal for the business and the community. We sponsor and/or donate to the Happy Day's Festival. We also sponsor and/or donate to the Business appreciation day/golf event. We are an Anoka Area Chamber Member.	We focus our giving and community support activities to create a deeper, more meaningful impact in the areas where we live and work. Our support is directed to four key areas including: meeting families' basic needs, education and workforce development, environmental preservation, and emergency preparedness and response. To that end, some examples of this support includes: 1) Contributions to organizations such as Feed My Starving Children, the American Cancer Society and Habitat for Humanity. 2) Working with our education communities by engaging with local technical colleges and universities to provide field experiences for students pursuing engineering, environmental science and quality control disciplines. 3)Environmental stewardship encompasses activities from reclamation projects to water conservation practices, recycling aggregate materials and using state-of-the-art technologies to promote efficient systems. 4)We have maintained active participation in CAER (Community Awareness and Emergency Response) groups that have served the region for decades and we promote safety through programs that help our communities prepare for and respond to emergencies.	

<i>Business</i>	<u>Global Glove & Safety Mfg Inc</u>	<u>Dynamic Group Inc</u>	<u>In'Tech Industries</u>	<u>Martin Marietta Materials, Inc</u>	<u>MultiSource Manufacturing</u>
<p>4. What is unique about your business? What makes your business stand out from others?</p>	<p><i>Operating here locally in Ramsey, MN - Global Glove manufactures and supplies distributors all over the world with Personal Protective Equipment - from gloves to hard hats to safety vests. Unlike some of our competitors, Global Glove and Safety Manufacturing, Inc. is independently owned and operated.</i></p>	<p><i>Dynamic Group Inc. is a privately owned contract manufacturer specializing in providing complex injection molded plastic components and assemblies and high precision molds for plastic and powder injection molding. We primarily serve the medical, electronics, technology, and firearms industries. We provide our customers a competitive edge in bringing products to market through effective collaboration with experienced technical professionals and utilization of state-of-the-art design and manufacturing technologies.</i></p>	<p><i>55+ years in business - Services & Disciplines in Engineering, 3D printing (prototyping) Tooling, Injection Molding and light assembly thus reducing supply chain. IN'TECH is an industry leader in core technologies and deliver customized solutions by combining product development and quality manufacturing with superior customer, vendor, and employee relations</i></p>	<p><i>At the Ramsey Plant, up to 35% recycled asphalt pavement (RAP) is incorporated into the mix designs. In the United States, asphalt pavement has a 99% recycling rate, which is higher than any other recycled category. 94% of reclaimed asphalt from old roads and parking lots is re-used in new pavements. Laboratory research and field evaluations have found that asphalt mixtures with high levels of RAP have structural performance equal to, or better than conventional mixes. In places like the Twin Cities, where aggregate resources are limited, the use of RAP is key to long term sustainability efforts.</i></p>	
<p>5. Additional comments, accomplishments or achievements you would like to share?</p>	<p><i>2024 marks Global Glove and Safety Manufacturing, Inc.'s 21st year in business!</i></p>	<p><i>Dynamic Group Inc. is ISO 13485 certified, as well as FDA registered as a contract manufacturer of medical devices.</i></p>	<p><i>InTech Industries is one of three finalists for the Anoka Area Chamber of Commerce Manufacturing Business of the Year award in 2023! In 2023 InTech was awarded the AMUG DINO Award, this is one of AMUG's most prestigious recognitions. Its goal is to recognize those that have contributed to AM (Additive Manufacturing), with the intent to advance the industry as a whole or to advance the skills/knowledge of individuals, in an altruistic, unselfish way. Received ISO 13485 2016 Certification in 2022.</i></p>	<p><i>We have appreciated the opportunity to serve the City of Ramsey and surrounding communities since 1987 when the asphalt plant was commissioned. Over the years, the footprint of the business has changed and the technology used within the asphalt and construction aggregate industry has improved in a multitude of ways. Today, the Ramsey Plant is one of the most valuable plants that serves the needs of the northwest metro area. As a member of the business community in the City of Ramsey for over 35 years, it is an honor to be nominated for the role of Business of the Year. High quality construction materials have been supplied from the Ramsey Plant to area projects for decades. It has been deeply rewarding to be a part of these projects, such as the Ramsey Gateway Project, that will serve the community for years to come.</i></p>	

Small List, updated 4.13.23 by EDA

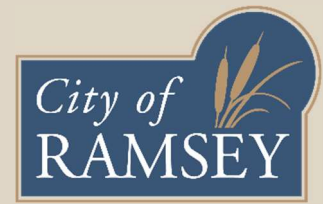
Staff follows up with a set of interview questions for each candidate on the small list. Responses to these questions are provided to the EDA in one comprehensive document. The EDA utilizes said document to select a business of the year. At this point, nominees are not listed in any particular order or ranking.

1. Dynamic Group
2. Global Glove
3. Intech
4. Martin Marietta – (former Commercial Asphalt / Barton Sand and Gravel)
5. MultiSource Manufacturing
6. RM Golf Carts

Large List, updated in 4.13.23 by EDA

The large list is simply a running list of staff, EDA, Council, and community recommendations. Staff has no criteria/ policy for this list. At this point, nominees are not listed in any particular order or ranking.

1. Comfort Suites of Ramsey
2. Delta ModTech
3. FabTech Plastics
4. Jimmy John's
5. Molin Concrete
6. Willy McCoy's
7. Heartland Tire



CITY OF RAMSEY 2024 BUSINESS OF THE YEAR NOMINEE

Congratulations on Your Nomination!

On behalf of the City of Ramsey and the Ramsey Economic Development Authority (EDA), congratulations on being nominated for the 2024 Ramsey Business of the Year!

Nominees for the Ramsey Business of the Year are selected based on four criteria: (1) length of tenure (2) number of employees (3) community involvement (4) uniqueness. You have been chosen as a nominee for your exemplary standing in each of these categories.

If awarded Ramsey's Business of the Year, you will receive the benefits listed as recognition for your accomplishments and to promote your new status within the community.



Benefits Received

- An honorary plaque
- Business of the Year banner or flag
- Recognition on the City of Ramsey website and Facebook page.
- Business Spotlight article in The Ramsey Resident, Ramsey's bi-monthly newsletter.
- Grand Marshal of annual Happy Days Parade
- Recognition and award presentation at the Annual EDA Business Appreciation Golf Tournament. Includes (4) four complimentary golf & dinner tickets.
- Recognition at EDA events

Contact

Wendy Schlueter
Economic Development
Administrative Assistant
wschlueter@cityoframsey.com
763-433-9828