



December 3, 2025

Mr. Mark Riverblood
 Parks & Assistant Public Works Director
 City of Ramsey
 14199 Jasper Street
 Ramsey, MN 55303

RE: RAMSEY WATERFRONT PARK EARLY OWNER PROCURED ITEMS – ROUND 2

Dear Mr. Riverblood:

Based upon the plans and specifications developed to date, and the expedited schedule of this project, we recommend you seek approval from the City Council to procure the following additional Owner provided items for the project. These items will be procured through the City’s cooperative purchasing memberships, including Sourcewell and Omnia. A summary of the materials, vendors, and discounted pricing is below. Quotations from the providers are attached. These are the remaining items that we discussed in the previous recommendation for approval.

**City of Ramsey - Waterfront Park
 Owner Furnished Procurement**

Item	Vendor	Price	Cooperative Purchasing
Umbrellas	Canvas Craft	178,065.00	Sourcewell
Tables at Pavillons & Trash Receptacles	Forms and Surfaces	65,588.00	Omnia Partners
Total		243,653.00	

Thank you, and please contact me with any questions.

Joe Uhlhorn
 Project Executive + Partner
 651-335-4634
 juhlhorn@hu-construction.com



Complex Projects Solved



Quote

Quote #:	QUO21765
DATE	11/7/2025
Quote is valid for 30 days.	

**Remit Payment To:
 Canvas Craft, Inc.
 5781 Queens Ave NE
 Otsego, MN 55330
 Phone: 763-428-4325**

Sold To:	City of Ramsey - Splashpad Project Ramsey MN 55303 United States	Ship To:	H+U Construction as GC for City of Ramsey - Splashpad Project Ramsey MN 55303 United States
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Project / Job #	Terms	Rep	Customer P.O. No.
H+U - City of Ramsey - 15x Umbrella for Spashpad	Progress Billing	Tim Holdgrafer	

Item	Qty	Rate	Amount
14-22990-02 16 x 16 Square Umbrella All Quotes to General Contractors are good for 60 Days! 4@ 16' x 16' Square Single Post Commercial Umbrellas Quote Includes: -Powder coated steel frame construction. Color: TBD (Stock color only) -Choice of either Sunbrella Awning Fabric with 10 year UV warranty or Polytex+ Shade Sail Fabric with 12 year UV warranty. Color: TBD (Standard colors only) -Single center steel post with 4 arms -Entry height 7' -Rebar basket and anchor rods provided for footing along with an installation template -Composite round boot cover around post to cover rods/bolts at base. Color: Black -PE Stamped Engineering Not Included: -Installation (see below for breakout of installation costs) -Permits or other municipal fees (by general contractor, if required) -Graphics -Concrete footings and related labor to be provided by others. Note: If Canvas Craft is asked to arrange the concrete footings on the project, the footing costs will likely range between \$1,500-\$2,000 per footing. If the general contractor arranges the footings with the existing concrete subcontractor on the project, the concrete footings will likely range between \$1,000-\$1,500 per footing.	4	\$11,558.00	\$46,232.00





Quote

Quote #:	QUO21765
DATE	11/7/2025
Quote is valid for 30 days.	

Item	Qty	Rate	Amount
<p>14-22990-01 10 x 10 Square Umbrella Assy 11 @ 10' Diameter Single Post Hexagonal Commercial Shade Umbrellas</p> <p>Quote Includes: -Powder coated steel frame construction. Color: TBD (Stock color only) -Choice of either Sunbrella Awning Fabric with 10 year UV warranty or Polytex+ Shade Sail Fabric with 12 year UV warranty. Color: TBD (Standard colors only) -Single center steel post with 6 arms -Entry height 7' -Rebar basket and anchor rods provided for footing along with an installation template -Round boot around post to cover rods/bolts at base -PE Stamped Engineering</p> <p>Not Included: -Installation (see below for breakout of installation costs) -Permits or other municipal fees (by general contractor, if required) -Graphics -Concrete footings and related labor to be provided by others. Note: If Canvas Craft is asked to arrange the concrete footings on the project, the footing costs will likely range between \$1,500-\$2,000 per footing. If the general contractor arranges the footings with the existing concrete subcontractor on the project, the concrete footings will likely range between \$1,000-\$1,500 per footing.</p>	11	\$10,628.00	\$116,908.00



Quote



Quote #:	QUO21765
DATE	11/7/2025
Quote is valid for 30 days.	

Item	Qty	Rate	Amount
Installation Installation By Canvas Craft 11 @ 10' Diameter Hexagonal Single Post Commercial Shade Umbrellas 4 @ 16' x 16' Square Single Post Commercial Shade Umbrellas Quote includes: -Installation of 15x Commercial Shade Umbrellas in Ramsey, MN -Site Visit to confirm location and orientation of all shade umbrellas prior to fabrication and installation -Delivery of rebar basket and anchor rods to job site prior to concrete work being performed by others -Canvas Craft installation lead will provide an footing installation template for concrete contractor to ensure rebar and threaded rod for footing are set correctly. -All travel related costs between Otsego MN & Ramsey MN. Not Included: -Permits or other municipal fees (by general contractor, if required) -Concrete footings and related labor to be provided by others. Note: If Canvas Craft is asked to arrange the concrete footings on the project, the footing costs will likely range between \$1,500-\$2,000 per footing. If the general contractor arranges the footings with the existing concrete subcontractor on the project, the concrete footings will likely range between \$1,000-\$1,500 per footing. -Ground Penetrating Radar Scan. (Additional cost, if required)	15	\$995.00	\$14,925.00
Sales or Use Tax Note Sales or Use Tax can be waived on this quote if the customer provides a current year Minnesota ST-3, verifying the current tax exempt status of the customer or the tax exempt status of the project.			

	Subtotal: \$178,065.00
WARRANTY: Canvas Craft, Inc. provides a 2 year warranty on most products with additional fabric manufacturer's warranty where applicable. Contact Canvas Craft for more information.	Sales Tax(8.125%): \$13,255.13
*A 1.5% finance charge per month (18% per annum) will be assessed on all past due invoices.*Storage Fees will be assessed on any completed jobs left over 5 business days.	Shipping: \$0.00
*A 3% surcharge will be added for all transactions if using a credit card.	Payments / Credits:
If state and local sales taxes were not included in this Sales Order, you are responsible for any applicable taxes required by state and local authorities.	Balance Due: \$178,065.00

Thank you for doing business with
 Canvas Craft, Inc.

Pricing assumes Sourcewell Contract Pricing
 and includes discounts of \$28,435.00.



QUO21765

QUOTATION # 280465-00

Quotation No: 280465-00
Project: City of Ramsey - Waterfront Waterplay Park: Site Furnishings
Specifier: Damon Farber Landscape Architects DF/, Minneapolis, MN
Territory Manager: TROY WANLESS

To:
 CITY OF RAMSEY
 7550 SUNWOOD DRIVE NW
 RAMSEY MN 55303
 United States

Quotation Valid Thru | 01/18/2026

**Pricing Assumes Projected Delivery Q1 2026
 Purchaser to Provide Clean Release for the Lead Times as defined in General Notes**

Attention	
Contact Phone	(763) 427-1410
Terms	50%DEP,BAL NET30 OAC

OMNIA Partners Contract: Region 14 ESC - TX / NCPA 07-90
 Category: Furniture

At a minimum pricing reflects OMNIA Member Discount from current F+S Standard Price List (Item Standard Price).
 Pricing and Terms are contingent upon Buyer's membership status at time of order placement.
 Unless shown on quote or order, Sales Tax is not included. Any applicable Sales Tax will be added to invoice.

Item	Part / Rev / Description / Details	Quantity	Unit Price	Extended Price
001	<p>PRODUCT: AVIVO BAR TABLE Rev: NS U/M: EA</p> <p>STAVO-B3090W ITEM STANDARD PRICE: \$5,887</p> <p>Dimension: 90"L X 30"D X 42.3"H Table Top Inset: FSC 100% Cumaru Hardwood FSC Material Reference: FSC-SCS-COC-001461 / FSC 100% FSC License Code C004453 Table Top Inset Finish: Natural Oiled Finish Table Top Inset Pattern: Not Applicable Frame Material: Extruded Aluminum With Cast Aluminum Legs Frame Finish: Powder Coat, TBD Umbrella Hole: Not Included Mounting: Surface Mount Weight: 144.8 lbs</p> <p>*MOUNTING HARDWARE KIT SOLD AND LISTED SEPARATELY: SEE LINE ITEMS BELOW</p> <p>STAVO-B3090-CU-NAT-NA-ALF-PC/TBD-NUM-SFM</p>	6.0000	5,122.00	30,732.00
002	<p>AVIVO BAR TABLE MOUNTING HARDWARE KIT Rev: 000 U/M: EA</p> <p>906-00248 ITEM STANDARD PRICE: \$20</p> <p>3/8" Sst Drop-In Anchor Kit 1</p>	6.0000	17.00	102.00
003	<p>PRODUCT: TONYO LITTER & RECYCLING RECEPTACLE Rev: NS U/M: EA</p>	9.0000	2,777.00	24,993.00

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QUOTATION	# 280465-00
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	<p>SLTNO-136C ITEM STANDARD PRICE: \$3,192</p> <p>Capacity: 36-Gallon 23.1" dia x 47.1" high Litter And Recycling Opening: Single-Stream One 36 Gallon Fire Rated Black Polyethylene Liner Body/Door Material: FSC 100% Cumaru Hardwood FSC Material Reference: FSC-SCS-COC-001461 / FSC 100% FSC License Code C004453 Body/Door Finish: Natural Oiled Finish Lid, Base And Rain Cover Material: Aluminum Base and Rain Cover Finish: Powder Coat, TBD Patterns: Not Applicable Graphic 'A&B' Background Color: Black Graphic 'B' Symbol: Graphic B, Litter Graphic 'A&C' Background Color: Not Applicable Graphic 'A' Symbol & Message (Graphic 'C' Symbol Only): Not Applicable Graphic 'B&D' Background Color: Not Applicable Graphic 'B' Symbol & Message (Graphic 'D' Symbol Only): Not Applicable Graphic 'E': Not Applicable Rain Cover: Included Latch Option: Standard Lift Latch Mounting: Surface Mount With Levelers Weight: 128 lbs</p> <p>*MOUNTING HARDWARE KIT SOLD AND LISTED SEPARATELY: SEE LINE ITEMS BELOW</p> <p>SLTNO-36G-1STR-CU-NAT-AL-PC/TBD-NA-BLK-GB/LITR-NA-NA-NA-NA-NA-RH-SLL-SFML</p>				
004	<p>TONYO LITTER & RECYCLING RECEPTACLE MOUNTING HARDWARE KIT (36G) Rev: 000 U/M: EA</p> <p>906-00247 ITEM STANDARD PRICE: \$154</p> <p>3/8" Sst & Epoxy Anchor Kit 1</p>	9.0000	134.00	1,206.00	
005	<p>HANDLING, PACKAGING & FREIGHT Rev: 000 U/M: EA</p> <p>SXHPF</p> <p>SINGLE SHIPMENT - COMMON CARRIER GROUND SERVICE FOB - DESTINATION</p>	1.0000	8,555.00	8,555.00	

Total Items Price	US\$ 65,588.00
Total Tax	Not Included
Grand Total	US\$ 65,588.00

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QUOTATION

280465-00

AVIVO BAR TABLE MOUNTING HARDWARE KIT Components
3/8" Sst Drop-In Anchor Kit 1

EACH KIT CONSISTS OF THE FOLLOWING:

McMaster Carr # 95630A245, Chemical-Resistant PTFE Plastic Washer for 3/8" Screw Size, 0.38" ID, 0.812" OD, QTY 4ea
Tamperproof # 6.3861BS, 3/8"-16 x 1" Stainless Steel Tamper Resistant Buttonhead hex drive socket cap screw, QTY 4ea
Fastenal # 71067, 3/8" 18-8 Stainless Steel Medium Split Lock Washer, QTY 4ea
Fastenal # 50403, Red Head RL-38 Multi-Set Drop-In concrete anchor, 3/8"-16 thread x 1/2" hole x 1-5/8" min embedment, QTY 4ea
McMaster Carr # 93852A104, USS Washer, 18-8 Stainless Steel, 3/8" Screw Size, 0.438" ID, 1" OD, QTY 4ea
McMaster Carr # 7257A25, Tamper-Resistant 7/32" Hex Bit, 1/4" Hex Shank, QTY 1ea
*Or Equivalent

TONYO LITTER & RECYCLING RECEPTACLE MOUNTING HARDWARE KIT (36G) Components
3/8" Sst & Epoxy Anchor Kit 1

EACH KIT CONSISTS OF THE FOLLOWING:

McMaster Carr # 95630A245, Chemical-Resistant PTFE Plastic Washer for 3/8" Screw Size, 0.38" ID, 0.812" OD, QTY 4ea
McMaster Carr # 95635A607, Stainless Steel Tamper-Resistant Button Head Hex Drive Screws, 3/8"-16 Thread, 1-1/2" Long, QTY 4ea
Fastenal # 71067, 3/8" 18-8 Stainless Steel Medium Split Lock Washer, QTY 4ea
Hilti # 258029, 316 Stainless Steel 3/8" x 4-5/8" Internally Threaded Sleeve, QTY 4ea
McMaster Carr # 93852A104, USS Washer, 18-8 Stainless Steel, 3/8" Screw Size, 0.438" ID, 1" OD, QTY 4ea
McMaster Carr # 7257A25, Tamper-Resistant 7/32" Hex Bit, 1/4" Hex Shank, QTY 1ea
Home Depot # 300656203, ITW Redhead A7, Epcon Acrylic 7 Concrete Anchoring Adhesive, QTY 1ea
*Or Equivalent

OMNIA Partners Contract: Region 14 ESC - TX / NCPA 07-90
Category: Furniture

At a minimum pricing reflects OMNIA Member Discount from current F+S Standard Price List (Item Standard Price).
Pricing and Terms are contingent upon Buyer's membership status at time of order placement.
Unless shown on quote or order, Sales Tax is not included. Any applicable Sales Tax will be added to invoice.

The following Terms and Conditions of Sale are incorporated into OMNIA Partners Contract: Region 14 ESC - TX / NCPA 07-90 Furniture as a Supplemental Agreement between F+S and Member / Buyer.

LEADTIME:

Shipment from our facility will be apx 6-weeks from receipt of confirmed F+S Order Acknowledgment and signed F+S Approval Drawings, if applicable. All ship date references are estimated and are not guaranteed.

PRICING AND CONFORMITY:

Pricing reflects our understanding of the requirements based on the information provided to us from the quoted or ordering party. The quoted or ordering party is responsible for confirming quantities, sizes, finishes and conformity with any relevant plans and specifications. These considerations are independent of any prior F+S specification efforts, drawings or engineering details that may have previously been issued by F+S or otherwise obtained by the quoted or ordering party or any involved third-party.

Pricing assumes fabrication in accordance with F+S standard or recommended manufacturing methods.

Buyer acknowledges that Buyer is responsible to specifically identify and notify F+S in writing of any Buy America requirements bearing on this transaction prior to quote or order processing. Buy America requirements may impact product pricing.

DELIVERY:

Receiving parties are responsible for off-loading all materials from the carrier which may require a forklift, pallet jack or other specialized equipment, tools and appropriate manpower. Receiving parties are responsible to document via digital images, notate on delivery receipt prior to signing, and immediately notify an F+S representative of any visible damage to the exterior of crating or packaging. Actual inspection of goods must be completed and any damage claims filed within five business days of delivery. Unpacking, assembly or installation are the responsibility of the buying party or their assigns. All deliveries are curbside if no loading dock is available or accessible at delivery site.

For questions regarding lead times, deposits, approvals, etc. please contact your F+S Project Sales Coordinator.

PAYMENT INSTRUCTIONS:

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QUOTATION

280465-00

USPS Mail Remittance:

Forms+Surfaces, Inc
Accounts Receivable
PO Box 3625
Pittsburgh, PA 15230-3625

ACH or Wire Transfer:

Beneficiary's Name: Forms+Surfaces, Inc
1901 William Flynn Hwy, Glenshaw, PA 15116
Bank Name: Dollar Bank, FSB
2700 Liberty Ave
Pittsburgh, PA 15222
ABA Number: 243074385
Account Number: 0908055515
To verify bank info: Bruce Vincent (Forms+Surfaces) 412-282-5253
Bank Contact: Dollar Bank 412-261-7597
Authorized Signatory: DeAnna Cancilla (Forms+Surfaces) 412-282-5257

Courier Service:

Forms+Surfaces, Inc
C/O Lockbox Department
2700 Liberty Ave
Pittsburgh, PA 15222

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