

(Handout 1 of 4)

Fleet CEP Points Replacement Guidelines

Factor	Points												
Age 16 yrs. (16)	One point for each year of chronological age, based on in-service date.												
Miles/Hours 22,644 (1) 1,773 hrs. (9)	On Road Vehicles and Equipment one point for each 10,000 miles or one point for each 20,000 miles with 7 liter or larger size diesel engines Off Road Equipment one point for each 1000 hours of use on over 150 horsepower diesel engines or one point for each 200 hours of use on under 150 horsepower diesel engines												
Type of Service Emrg. (5)	1, 3 or 5 points are assigned based on the type of service that vehicle receives. For instance, a police patrol car would be given a 5 because it is in severe duty service. In contrast, an administrative sedan would be given a 1.												
Reliability (5)	Points are assigned as 1, 3, or 5 depending on the frequency that a unit was in for repairs last year. A 5 would be assigned to a unit that is in the shop three or more times per month on average, while a 1 would be assigned to a unit in the shop an average of once every three months or less.												
Maintenance & Repair Costs 17% (4)	1 to 5 points are assigned based on total M&R costs (not including repair of accident damage). A 5 is assigned to a unit with life to date M&R costs equal to or greater than the vehicle's original purchase price, while a 1 is given to a unit with life to date M&R costs equal to 20% or less of its original purchase cost.												
Condition (2)	This category takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 0 to 5 points is used with 5 being poor condition.												
Energy Efficiency (4)	0 to a maximum of 6 points are assigned based on energy efficiency categories. Points from each category are added together to get total points. <ul style="list-style-type: none"> • 2 for utilization or sharing across Fleet groups • 2 for right sizing of replacement unit • 1 for flex fuel unleaded compatible or bio diesel fuel compatible engines • 2 for hybrid, electric or alternative fuel engine • 2 for alternative power unit or anti idle technology 												
Point Ranges (46)	<table border="1"> <tr> <td>Under 18 points</td> <td>Condition I</td> <td>Excellent</td> </tr> <tr> <td>18 to 22 points</td> <td>Condition II</td> <td>Good</td> </tr> <tr> <td>23 to 27 points</td> <td>Condition III</td> <td>Qualifies for replacement</td> </tr> <tr> <td>28 points and above</td> <td>Condition IV</td> <td>Needs immediate consideration</td> </tr> </table>	Under 18 points	Condition I	Excellent	18 to 22 points	Condition II	Good	23 to 27 points	Condition III	Qualifies for replacement	28 points and above	Condition IV	Needs immediate consideration
Under 18 points	Condition I	Excellent											
18 to 22 points	Condition II	Good											
23 to 27 points	Condition III	Qualifies for replacement											
28 points and above	Condition IV	Needs immediate consideration											

Based on in-service date

Based on Class of Vehicle or Equipment by four different criteria

Based on Class of Vehicle or Equipment

Based on each individual Equipment # looking at the Closed Repair Order Count for (Last Year)

- 1 for 4 or less
- 2 for 5 to 15
- 3 for 16 to 25
- 4 for 26 to 35
- 5 for 36 or more

Based on each individual Equipment # comparing the Standard Maintenance Costs to the (Purchase Price + Non-Maintenance Costs)

- 1 for 20% or less
- 2 for 21% to 48%
- 3 for 49% to 75%
- 4 for 76% to 99%
- 5 for 100% or higher

This will be filled in by Fleet staff based on condition evaluation

These points are awarded based on the recommended replacement unit and will be filled in by Fleet staff

truck →
Pup →

As an example of the application of the above points system, a five year old police patrol sedan has 90,000 miles, is in poor condition, has poor reliability, has repair costs equal to 70% of its purchase price and the replacement police sedan will be EB5 compatible. Points would be assigned as follows:

- Age = 5 points
- Mileage = 9 points
- Type of service (severe) = 5 points
- Reliability = 5 points
- M&R costs = 3 points
- Condition = 5 points
- Energy Efficiency = 1 points
- Total = 33 points

Truck # 673 Vac Con Jetter Vac combo truck