

City of Ramsey
Agenda
Economic Development Authority (EDA)
Thursday, April 10, 2025
7:30 am
Council Chambers, 7550 Sunwood Drive NW

Remote Attendance available at www.cityoframsey.com/meetings.
Those joining remotely and requesting to speak are asked to use a webcam when speaking.

1. **Call to Order**

2. **Approve Agenda**

3. **Approve Minutes**
 1. Approve EDA Meeting Minutes for March 13, 2025.

4. **EDA Business**
 1. EDA Organization: Elect Chairperson and Vice Chairperson
 2. Consider Recommendation to Approve King Baguette, Inc. Sign and Awning Program Request.
 3. Select 2025 Ramsey Business of the Year

5. **Member/Staff Input**

6. **Adjournment**

Economic Development Authority (EDA)

Meeting Date: 04/10/2025

Primary Strategic Plan Initiative: Enhance City’s communication through transparency and accountability.

Title:

Approve EDA Meeting Minutes for March 13, 2025.

Purpose/Background:

Purpose: The purpose is to approve the meeting minutes for the EDA meeting held the prior month.

Background: The meeting minutes are attached for review and approval.

Recommendation:

Approval of March 13, 2025 EDA meeting minutes.

Outcome/Action:

Motion to approve March 13, 2025 EDA meeting minutes.

Attachments

EDA Meeting Minutes

Form Review

Inbox

Sean Sullivan

Brian Hagen

Form Started By: Wendy Schlueter

Final Approval Date: 04/02/2025

Reviewed By

Sean Sullivan

Brian Hagen

Date

03/19/2025 01:03 PM

04/02/2025 03:25 PM

Started On: 03/17/2025 03:21 PM

**ECONOMIC DEVELOPMENT AUTHORITY
CITY OF RAMSEY
ANOKA COUNTY
STATE OF MINNESOTA**

The City of Ramsey Economic Development Authority (EDA) conducted a regular meeting on Thursday, March 13, 2025, at the Ramsey Municipal Center, 7550 Sunwood Drive NW, Ramsey, Minnesota.

Members Present: Chairperson Scott Wiyninger
 Member Rachal Johnson
 Member Brittany Lindahl
 Member William MacLennan
 Member Chris Riley
 Member Shanna Stewart

Members Absent: None

Also Present: Sean Sullivan, Economic Development Manager

1. CALL TO ORDER

Chairperson Wiyninger called the Economic Development Authority meeting to order at 7:30 a.m.

2. APPROVE AGENDA

Motion by Member Johnson, seconded by Member Lindahl, to approve the agenda.

Motion carried. Voting Yes: Chairperson Wiyninger, Members Johnson, Lindahl, MacLennan, Riley, and Stewart. Voting No: None. Absent: None.

3. CONSENT AGENDA

3.01: Approve Meeting Minutes Dated February 13, 2025

Motion by Member Johnson, seconded by Member Lindahl, to approve the February 13, 2025, minutes as presented.

Motion carried. Voting Yes: Chairperson Wiyninger, Members Johnson, Lindahl, MacLennan, Riley, and Stewart. Voting No: None. Absent: None.

4. EDA BUSINESS

4.01: Consider Loan Application for Restaurant Subsidy Program: King Baguette

Economic Development Manager Sullivan presented the staff report.

Chairperson Wyingner invited the restaurant owner to speak.

Thao Do, King Baguette, commented that Economic Development Manager Sullivan has been great to work with throughout this process. She recognized the growth in Ramsey and the lack of restaurant choices offered in this market. She stated that this is a new concept she discovered while on vacation in Florida, bringing Vietnamese food to Ramsey. She stated that her husband has worked in Ramsey for 15 years, at Diamond Graphics, and their home is only 14 miles from this location. She provided additional information on the food that will be offered (bánh sandwiches, pho, boba tea and other bakery items), noting that she will add items as they go and explaining that they will offer breakfast, lunch, and dinner.

Member Stewart asked for more information on the customer experience.

Mrs. Do stated that they would like to provide the most convenient service for the customer, offering quick drive-thru service, to go orders at the counter, as well as service at the tables with servers.

Economic Development Manager Sullivan stated that this location is a little over 1,600 square feet and asked if the business plan envisions expansion and growth.

Mrs. Do replied that originally, she desired 2,000 square feet, but in negotiation for the space they decided on 1,600 square feet for now with the option to expand.

Chairperson Wyingner stated that he feels a little torn on this as this concept is not a true full-service restaurant, but it does speak to the spirit of what is desired in the community to have more options for food service. He stated that he would feel comfortable with the 50 percent SAC and WAC Loan option.

Member Johnson stated that she feels that this concept is the way restaurants are today when people are more on the go. She stated that people often order food to go or have it delivered. She stated that this location would still offer sit-down service and also incorporates a drive-thru. She stated that this concept adds more options for consumers, which is a great thing and therefore she can support the 70 percent option.

Member Stewart stated that she would agree that while the case may not hit all the boxes, there is a desire to potentially expand in the future. She stated that she could support 55 percent option.

Member MacLennan asked the hours of operation.

Mrs. Do replied that she would be open seven days per week and would be open from 9 a.m. to 8 p.m.

Member MacLennan stated that perhaps the drive-thru makes up for the smaller seating area as they will be able to service more people with both options. He stated that a ten-year lease is a big commitment, which is good for Ramsey. He stated that he could support either option.

Motion by Member Johnson, seconded by Member Lindahl, to recommend to City Council for contingent approval of a \$13,881 (70%) SAC and WAC loan to King Baguette; subject to underwriting, project qualification, and City Attorney review.

Further discussion: Member Riley stated that EDA has been called on to do what it can to bring in restaurants. He recognized that this is a policy to be interpreted by the EDA and while this request may not hit all the requirements, he believed that it is close and is an amenity desired by the community, therefore he will be supporting this.

Motion carried. Voting Yes: Chairperson Wyingner, Members Johnson, Lindahl, MacLennan, Riley, and Stewart. Voting No: None. Absent: None.

4.02: 2025 Business Network Breakfast Summary and Approval of 2026 Business Network Meeting Budget

Economic Development Manager Sullivan presented the staff report.

Member Lindahl commented that the keynote speaker was kicked up a notch and believed they should aim to stay at that level. She asked what the savings that would be gained through food.

Economic Development Manager Sullivan estimated a cost of \$10 to \$12 per plate. He noted that they budgeted \$2,340 for food when the actual cost came in at \$2,755 which pushed the event over budget. He stated that the EDA does have funds to cover that, so it is not a huge issue to have ordered too much food.

Member Riley commented that he approves of what staff did this year, trying to minimize while ensuring there is enough food. He commented that staff did the right thing. He stated that while he likes the idea of having a speaker, there are some speakers in the governmental area that could speak on off years, perhaps for free. He suggested alternating between a governmental-type speaker and a motivational/business speaker. He stated that if there is no charge for the governmental speaker, that could then provide \$5,000 for the motivational/business speaker without impacting the budget.

Member Johnson asked if it would be considered to have police and fire speak about what is expected of a business, or perhaps the Economic Development Director for Anoka County, and asked if staff believe that would be well received by businesses.

Economic Development Manager Sullivan stated that if they alternate years for speakers as Member Riley suggested, those would be good options for those years.

Chairperson Wyingner asked if there would be an opportunity for a local business to sponsor a speaker for the event, which would allow for a higher-quality speaker each year.

Economic Development Manager Sullivan stated that the City has only asked for donations for the golf event as businesses have requested to donate to the raffle. He stated that one business asked to sponsor lunches for that event, noting that was an ask of the business not a solicitation by the City. He stated that he would be leery of asking businesses for sponsorships or donations for City events. He stated that the EDA is the marketing arm of the City and therefore they should not be afraid to spend EDA dollars on events that support and encourage the business community.

Chairperson Wyingner stated that while updates on Highway 10 can be helpful, there is a desire from businesses to have leadership development and to gain something they can bring back to their business.

Member MacLennan agreed that there is value in providing something that attendees can take back to their business. He recognized that there is a cost to do that, but believed that it is value gained in return. He stated that he could also support the every-other-year model. He believed that most businesses will attend if they feel there is value provided.

Chairperson Wyingner stated that a 27 percent drop-off on the register to attend numbers is typical for any event. He stated that he would suggest that they go with option two, noting that would leave the option for staff to find a speaker for \$2,500 or choose a free speaker and leave the \$2,500 in the reserve to add to the budget for a speaker for the next year.

Motion by Member Johnson, seconded by Member Lindahl, to select LaFontaine Event Center as the event venue with a late January/early February date for the 2026 Business Network Meeting.

Motion carried. Voting Yes: Chairperson Wyingner, Members Johnson, Lindahl, MacLennan, Riley, and Stewart. Voting No: None. Absent: None.

Motion by Member Johnson, seconded by Member Lindahl, to adopt 2026 Business Network Meeting budget Option Two, up to \$6,500 with the discretion of staff to choose a paid or unpaid speaker as discussed.

Further discussion: Economic Development Manager Sullivan clarified that the direction from the EDA would be to pursue a good speaker for \$2,500 and if he does not find one at that level, he should then choose a free speaker option for the event in 2026.

Motion carried. Voting Yes: Chairperson Wyingner, Members Johnson, Lindahl, MacLennan, Riley, and Stewart. Voting No: None. Absent: None.

5. MEMBER / STAFF UPDATE

Economic Development Manager Sullivan provided an update on the planning for the Business Expo, development activity, and other items of interest to the EDA.

Chairperson Wyingner commended staff for their great work on the Business Network Meeting. He noted that he recently went along with Economic Development Manager Sullivan on a business visit and commented that he does a great job out in the community.

6. ADJOURNMENT

Motion by Member Johnson, seconded by Member Lindahl, to adjourn the meeting.

Motion carried. Voting Yes: Chairperson Wyingner, Members Johnson, Lindahl, MacLennan, Riley, and Stewart. Voting No: None. Absent: None.

The regular meeting of the Economic Development Authority adjourned at 8:21 a.m.

Respectfully submitted,

Sean Sullivan
Economic Development Manager

ATTEST:

Wendy Schlueter
Economic Development Administrative Assistant

Draft by Amanda Staple
TimeSaver Off Site Secretarial, Inc.

Economic Development Authority (EDA)

Meeting Date: 04/10/2025

Primary Strategic Plan Initiative: Promote economic growth and development.

Title:

EDA Organization: Elect Chairperson and Vice Chairperson

Purpose/Background:

Each year, the EDA appoints its officers at the April EDA meeting. Scott Wyingner served as the Chairperson this past year. Shanna Stewart served as Vice Chairperson this past year. The term of the upcoming appointment for the Chair and Vice Chair is April 1, 2025 - March 31, 2026. The EDA should nominate member(s) for each position and select officers for the upcoming year.

Notification:

None required

Time Frame/Observations/Alternatives:

The EDA should ask for nominations for the Chair and Vice Chair officer positions and hold a vote for each officer position.

Funding Source:

N/A

Recommendation:

None

Outcome/Action:

Motion to appoint _____ as Chairperson of the Economic Development Authority through March 31, 2026.

-and-

Motion to appoint _____ as Vice Chairperson of the Economic Development Authority through March 31, 2026.

Attachments

No file(s) attached.

Form Review

Inbox	Reviewed By	Date
Sean Sullivan	Sean Sullivan	03/27/2025 02:58 PM
Brian Hagen	Brian Hagen	04/02/2025 03:25 PM
Form Started By: Wendy Schlueter		Started On: 03/17/2025 03:32 PM
Final Approval Date: 04/02/2025		

Economic Development Authority (EDA)**Meeting Date:** 04/10/2025**Primary Strategic Plan Initiative:** Promote economic growth and development.**Title:**

Consider Recommendation to Approve King Baguette, Inc. Sign and Awning Program Request.

Purpose/Background:

The City of Ramsey City Council adopted the Restaurant Subsidy: Sign and Awning Program on July 24, 2018 per Resolution #18-158. This program along with the SAC and WAC deferral loan program was part of an initiative to encourage more investment in new restaurants in the City of Ramsey. To date, the Kitchen Table, Alison's Petite Pastries, Miss Iz Ice Cream and Chanticlear Pizza have been granted funds from the Sign and Awning Program. The \$1,500 check is issued to the applicant after completion of the project and Staff photos.

Staff has been working with King Baguette, Inc. this year to open up a new restaurant with drive-thru at 7912 Sunwood Drive NW, Unit 100 at Northstar Marketplace. The City Council approved the SAC and WAC loan for \$13,881 for this project on March 25, 2025. Staff is supportive of this request

Staff has received a complete application and is looking for the EDA to consider a recommendation to consider this grant request for \$1,500 from the Sign and Awning Program.

Time Frame/Observations/Alternatives:

King Baguette, Inc. has signed a ten-year lease in Northstar Marketplace at 7912 Sunwood Drive NW, Unit 100. The proposed restaurant use meets the criteria of the Restaurant Sign Awning program. The applicant has received two bids (\$10,975 and \$10,096) for the onsite signage included as attachments to this case. King Baguette is going to go with Quality Sign Solutions as they will also be doing the work for their Drive Thru Ordering Kiosk, Staff is looking for a recommendation of support by the EDA of the grant request of \$1,500.

Alternatives Include:

- 1) EDA recommendation to City Council to Approve \$1,500 in Assistance from the Sign and Awning Program for King Baguette, Inc.
- 2) EDA recommendation to City Council to Deny \$1,500 in Assistance from the Sign and Awning Program for King Baguette, Inc.
- 3) Something Else.

Funding Source:

Funding would come from the EDA 9230.6246 (marketing). The Applicant is requesting a \$1,500 grant from the City Sign and Awning Program. This is the maximum allowable amount proposed under the program guidelines. The total estimated cost of the project is approximately \$11,950 and King Baguette would be responsible for the balance.

Recommendation:

Staff recommends approving a \$1,500 grant from the Sign and Awning Program for King Baguette, Inc.

Outcome/Action:

Motion to recommend that the City Council approve a \$1,500 grant from the Sign and Awning Program for King Baguette, Inc.

Attachments

Site Location Map - King Baguette
Signed Sign Application
Quality Sign Solutions Quote and Graphics
Demars Quote and Graphics

Form Review

Inbox

Brian Hagen
Sean Sullivan (Originator)
Brian Hagen
Form Started By: Sean Sullivan
Final Approval Date: 04/02/2025

Reviewed By

Sean Sullivan
Sean Sullivan
Brian Hagen

Date

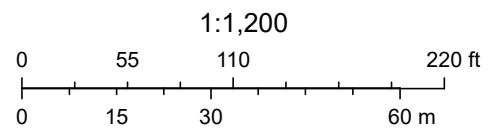
03/31/2025 02:38 PM
03/31/2025 02:40 PM
04/02/2025 03:27 PM
Started On: 03/27/2025 01:45 PM

King Baguette

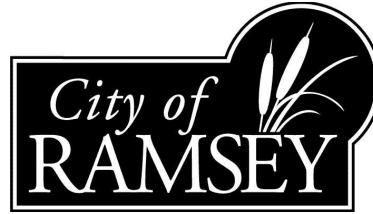


3/4/2025, 3:01:05 PM

- Multi-units



Approved 7.24.18



Restaurant Subsidy: Sign and Awning Program

The Program

The purpose of this program is to offer assistance to new Restaurants in The City of Ramsey to create or change their signs and awnings. The signs and awnings should be designed to enhance and compliment the community as well as attract customers. The Sign and Awning program uses a grant to fund the applicant's project. The grant amount is up to \$1,500. Only one Sign and Awning Program Grant shall be approved per new business. If the cost of the signs and awning exceeds \$1,500, the applicant is responsible for the difference.

Eligibility

Eligible applicants are new for-profit restaurant businesses operating in The City of Ramsey and apply within 12 months of opening to receive this assistance. All signs and awnings must be in compliance with The City of Ramsey zoning ordinance; including any required sign permits. The applicant and/or company must be in good standing with the City, applicant and/or landlords must be current on all municipal taxes, special assessments, City utility bills, or EDA loans.

The Ramsey EDA will review each application on a case-by-case basis and reserves the right to exclude activities not consistent with the City's Comprehensive Plan, or if the concept does not benefit the health, safety and welfare of the community.

Application Process

The applicant must submit all required information. The Ramsey Economic Development Authority will make a recommendation on the Restaurant Subsidy: Sign and Awning Program. Applicants will be notified of EDA and City Council meetings and may be asked to attend to present their request for assistance. Any financial assistance for Sign and Awning grants as part of this program is subject to City Council approval. Moreover, such financial assistance is limited by the availability of the Ramsey EDA Fund.

Contractor & Permits

A minimum of two bids per project must be obtained from contractors, the lower of which will be reimbursed, unless the work is done by the applicant. All required permits are the responsibility of the applicant.

***Important: Please work with sign professionals and be clear about the sign specifications (i.e. wood vs. metal) when soliciting bids.

Work Completion

Weather permitting; all projects must be completed within 120 days of the funding approval date. If work is completed prior to obtaining funding approval, the applicant can submit an application requesting reimbursement under the guidelines of this program. If the applicant is seeking reimbursement, a final invoice must be included with the application. The final invoice must be dated within 60 days of the date the EDA receives the application.

Disbursement Process

After an inspection by the city to verify completion of the work, a check will be issued payable to the program applicant. Before funds can be released, the following must be received by the EDA:

- 1) Final invoice from contractor (or materials list from supplier).
- 2) Photograph(s) of completed project.
- 3) Confirmation of city sign permit and final inspection.
- 4) Final inspection by the city's Economic Development Manager.

Restaurant Subsidy: Sign and Awning Program Application

Business Owner:

Cuong Phan

Property Owner/Management Contact Name:

Michelle Nichols

Business Name:

King Baguette

Address to be improved:

7912 Sunwood Drive Northwest

Phone(s): 763-232-4418

Email: cuongphan12@yahoo.com

Short Project Description:

Store front and Side Entrance Signs for King Baguette

Total Improvement Cost: \$10,975.00 Grant Request: \$1,500.00

Contractor Name Bid Amount

1. Jason Meyer (Quality Sign Company)
2. Tim Olson (Demars Sign Company)

Your application is not complete if you do not include:

1. Minimum two bids
(If you are doing the work yourself, attach a copy of the material costs on letterhead from the material supplier)
 1. Sketch/Image of Project
 2. Sign Permit
(You may apply without a permit, but EDA staff must receive it prior to disbursing funds)
 3. W-9 Form
 4. Photograph(s) of building prior to improvement

I AGREE with and UNDERSTAND the following:

I have read and am within the guidelines for the Sign & Awning Grant Program. I understand that if any information is incorrect or incomplete, my chances of receiving funding will be delayed and/or hindered.

Prop. Owner/Mgmt Name: Michelle Nichols

Signature: Michelle Nichols, as agent for owner

Date: 3/31/25

Applicant Name: Cuong Phan

Signature: Cuong Phan

Date: 3/25/2025

Applications will be reviewed in the order they are received.



Identify ♦ Inform ♦ Impact

Submitted To: Thao
Company: King Baguette
Job Location: Northstar Marketplace Job Description: Channel letters on Raceway, 2 Sets
City/State: Ramsey, MN
Phone: 763-232-4418

Quality Sign Solutions is pleased to submit the following specifications and estimates to fabricate and install:

Quantity two (2) sets of raceway mounted channel letters "KING BAGUETTE", 12" tall; Front elevation to have one (1) logo 22" tall and subcopy bar "BANH MI – PHO – BOBA TEA", and the rear elevation to have "DRIVE THRU"; LED illuminated, with black trim & returns - per drawing, installed.....\$10,975.00

Install only quantity one (1) drive thru menu board, footing/conduit/rebar cage by others....\$975.00

Total: \$11,950.00, plus extras listed below

Extra:

MN Sales Tax

City Permit(s) fee – to be determined and added to final invoice.

Electrical hook up by others (or can be subbed out for additional cost)

****Please Note**** Not responsible for buried obstacles not marked by Gopher One, e.g. irrigation lines, invisible dog fencing, underground speaker wire, communication lines, etc. Additionally, Quality Sign Solutions is not responsible for any accidental damage or loss.

Payment to be made as follows: Eleven Thousand Nine Hundred Fifty Dollars: (\$11,950.00)

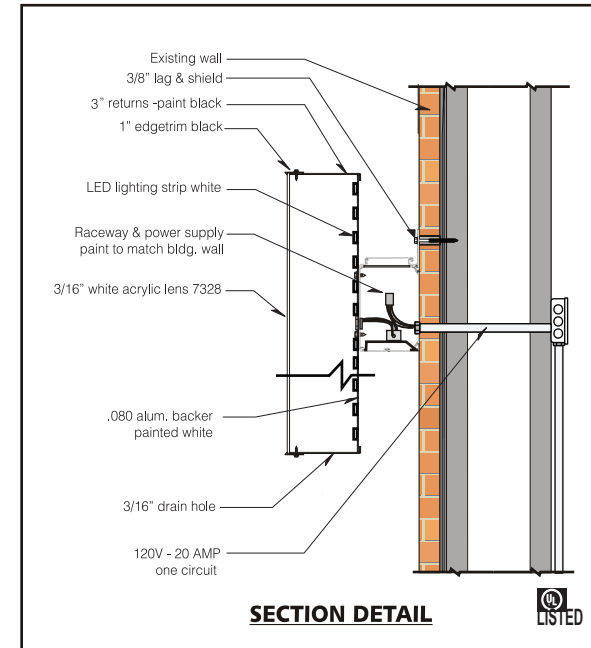
75% Down payment required (\$8,963.00) Balance due upon completion.

This proposal may be withdrawn if not accepted within 30 days.

This agreement, with all conditions noted is accepted by both parties, QSS and Submitted To.

Purchaser _____

Title _____



SPECIFICATIONS

12" channel LED letter raceway mounted
 White faces / White LEDs
 Black 1' edge trim / Black 4" returns

11' x 80 3/5" channel LED capsule
 Face with black opaque vinyl
 with copy reversed out and
 red translucent arrow applied.z



Quality Sign Solutions

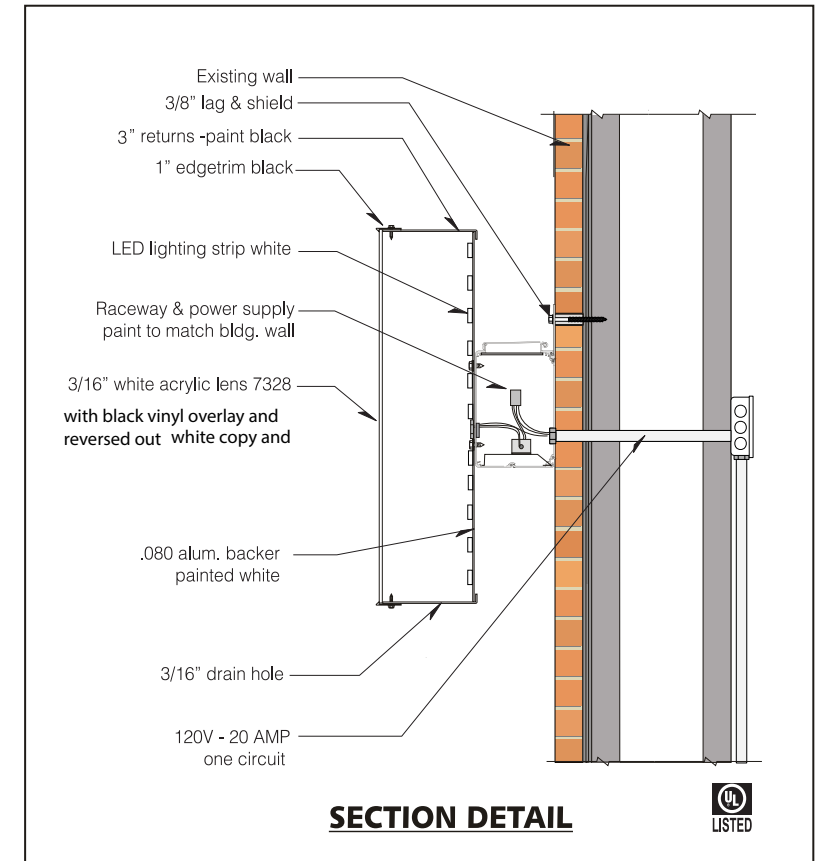
IDENTITY • INFORM • IMPACT

Channel LED letters on a raceway

3.05.2025

Scale 1/4" = 1'-0"

King Baguette



Channel LED letters on a raceway
 Scale 1/4" = 1'-0"
 qtal sq ft of sign 24.6





SHOP ADDRESS

410 93rd Avenue NW
 Coon Rapids, MN 55433
 Phone: (763) 786-5545
 Fax: (763) 786-5520

Estimate

Sales Person: Tim Olson

C U S T O M E R	Date	<u>01/17/25</u>
	Name	<u>King Baguette</u>
	Address	<u></u>
	City, State, ZIP	<u>Ramsey Mn</u>
	Phone number	<u>763-232-4418</u>
	Fax number	<u></u>
	Attn.	<u>Tracy</u>

Qty	Description	Total
1	25" logo Orange vinyl graphics black trim, black returns, Internally lit with white LED's 11" King Baguette white plex face, black trim, black returns Internally lit with white LED's 2" x 10.5" orange stripe black trim, black returns, internally lit LED's 6" x 10.5" cabinet box black trim, black returns, Internally lit with white LED's	\$4,128.00
	25" logo Orange vinyl graphics black trim, black returns, Internally lit with white LED's 11" King Baguette white plex face, black trim, black returns Internally lit with white LED's 2" x 10.5" orange stripe black trim, black returns, internally lit LED's 6" x 10.5" cabinet box black trim, black returns, Internally lit with white LED's	\$4,128.00
	Installation of signs	\$1,840.00
	Does not include city permit fee	
	Does not include primary electrical hook up	
	Half down half on completion.	

Terms are 1/2 down and remaining balance due net 30 from invoice date
 City permits and fees will be additional
 Electrical connection to primary service is responsibility of client
 Minnesota state and local sales tax, if applicable, will be added to final invoice

BID PRICE **\$10,096.00**

BALLAST AND TRANSFORMERS CONTAINED IN SIGNAGE CARRY A ONE YEAR WARRANTY FROM MANUFACTURERS STAMPED DATE.
 LABOR FOR REPAIR AND INSTALLATION OF THESE BALLASTS AND TRANSFORMERS IS NOT INCLUDED IN THIS WARRANTY.
 WARRANTY FOR LED ILLUMINATION SYSTEM AND ITS COMPONENTS, AND DIGITAL MESSAGE CENTERS AND ITS COMPONENTS IS A
 MANUFACTURERS WARRANTY.
 SEE INDIVIDUAL MANUFACTURERS WARRANTY FOR DETAILS

Initial: _____



SHOP ADDRESS

410 93rd Avenue NW
Coon Rapids, MN 55433
Phone: (763) 786-5545
Fax: (763) 786-5520

I agree to pay as required by the above stated terms until the balance has been entirely paid. I agree that title to and right to the possession of the merchandise shall remain in seller until balance is paid in full. Buyer will not sell, remove, or encumber the merchandise without sellers' written consent until balance is paid in full. I assume and shall be responsible for all loss or damage to said goods, and that upon any absence of payment or payments to above terms, seller may take back the merchandise or affirm the sales and hold me liable for the full unpaid balance. If buyer fails the payment terms of this contract, buyer agrees to pay filing, collection, and attorney fees incurred in the collection or prosecution of debt.

Prices subject to revision when unforeseen obstructions in ground, or other unforeseeable foundation or wall conditions are encountered. This includes, but is not limited to, steel wall beams, wall block, access to building effuse, cement, ground water, excess ground rock, frozen ground, utility lines, or unforeseen underground structure that prevents or delays the ground excavation to be done in a timely and safe manner. In addition if a Son a tube, steel ground support pole, or other structure related materials are needed you will be notified and a charge for these additions will be added on final invoice. Certified engineered drawings, if required by the city where structure is installed, will be an additional charge. Any physical changes or alterations made to original sign after installation by seller, at the request of buyer or buyers representative, will be charged labor and materials in addition to original contract price. This contract is also considered a "personal guarantee of payment" in full of contract price and any added costs when signed.
I have read and understand and agree to all that is written.

BUYER _____

DATE _____

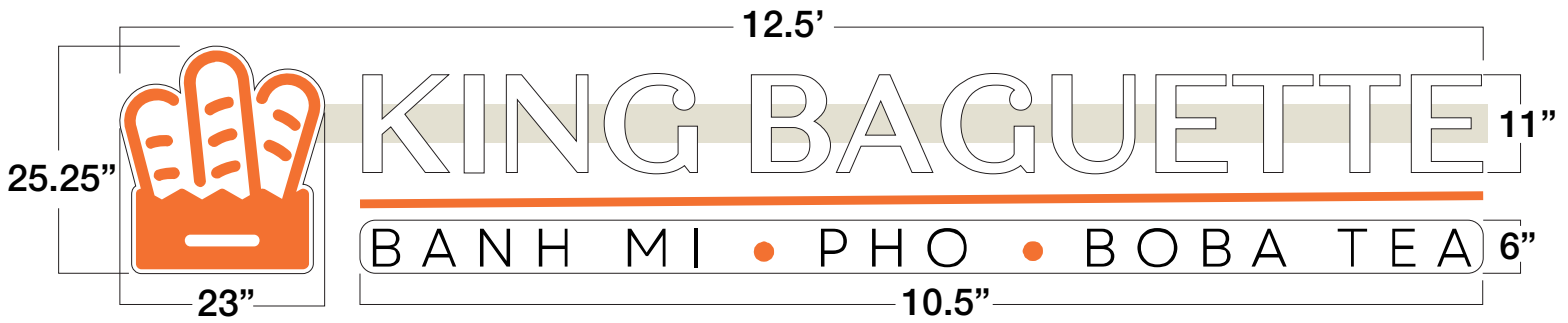


410 93rd Ave.^{NW}
 Coon Rapids, MN 55433
763.786.5545

DATE: _____
SALESMAN: Tim Olson
LOCATION: _____
NOTES: _____

These plans are the exclusive property of DeMars Signs Inc. and are the result of the original work of its employees. They are submitted to your firm for the sole purpose of your approval, assuming the signage will be manufactured by DeMars Signs Inc. Artwork and design may not be distributed outside your firm without written consent from DeMars Signs Inc. Use of this artwork and/or design without written consent is prohibited; DeMars Signs Inc. reserves the right to pursue legal action in violation of this agreement. This may include, but is not limited to: a) Reimbursement for creating above drawing. b) Any associated legal fees.

CUSTOMER APPROVAL X



410 93rd Ave.^{NW}
Coon Rapids, MN 55433
763.786.5545

DATE: _____

SALESMAN: Tim Olson

LOCATION: _____

NOTES: _____

These plans are the exclusive property of DeMars Signs Inc. and are the result of the original work of its employees. They are submitted to your firm for the sole purpose of your approval, assuming the signage will be manufactured by DeMars Signs Inc. Artwork and design may not be distributed outside your firm without written consent from DeMars Signs Inc. Use of this artwork and/or design without written consent is prohibited; DeMars Signs Inc. reserves the right to pursue legal action in violation of this agreement. This may include, but is not limited to: a) Reimbursement for creating above drawing. b) Any associated legal fees.

CUSTOMER APPROVAL X

Economic Development Authority (EDA)**Meeting Date:** 04/10/2025**Primary Strategic Plan Initiative:** Promote economic growth and development.**Title:**

Select 2025 Ramsey Business of the Year

Purpose/Background:

The purpose of this case is to select the 2025 Ramsey Business of the Year, an annual selection made by the EDA. The nomination letter and benefits for the 2025 Business of the Year winner are attached. The Ramsey Business of the Year is chosen from a list of 3-6 nominees (known as the "small list"). The purpose of the small list is to narrow down the voting / analysis process to a smaller pool of nominees for efficiency. The "small list" of candidates is derived from a "large list." Nominees are asked to answer a set of questions that demonstrate their exemplary standing in each of these four categories:

- Length of tenure in the City of Ramsey
- Number of employees / job creation
- Community involvement
- Innovation and uniqueness

Both the 'small' and 'large' lists are attached.

Notification:

None required

Time Frame/Observations/Alternatives:

We have received responses from all five nominees, each with their own areas of excellence. The City of Ramsey is fortunate to have many great nominees for 2025 Business of the Year. The EDA should review the responses and select a 2025 Business of the Year.

The nominees that have completed questionnaires include (years on the short list):

Global Glove (3)

Intech (2)

Martin Marietta (2) (Formerly Commercial Asphalt / Barton Sand and Gravel)

RM Golf Carts (2)

Soderholm and Associates/WCC (1)

*It should be noted that MultiSource Manufacturing was moved from the "Large List" to the "Short list" in 2024. Staff reached out to them to get a questionnaire filled out for consideration this year and last year and did not receive answers for the questionnaire. MultiSource Manufacturing communicated that they appreciated the nomination but are unable to complete a questionnaire and participate for the 2024 selection. We reached out to them in 2025 but we did not hear anything from them and did not receive a response to questionnaire. Based on two year's of inactivity, and unresponsiveness, Staff recommends that the EDA remove MultiSource Manufacturing from the "Short list" in the future and not consider them for 2025.

Each business the has provided responses has its own merits and reasons that it could be selected as the 2025 Business of the Year.

The EDA also has the discretion to move businesses up from the Large List to the Small List and to add others to the large list for consideration in future years. In 2024, the EDA added Soderholm and Associates / Water

Control Systems to the "Short list" based on the 46,000 expansion/renovation by Soderholm and Associates / Water Control Systems and 2024 being their 50th anniversary,

Staff has no recommendation to add any business to the Large list or to move a businesses up from the Large list to the Small list at this time.

Alternatives Include:

1. Select 2025 Business of the Year from one of the businesses on the short list
2. Something else

and/or based on discussion

1. Add _____ to the Small List for consideration in 2026
2. Add _____ to the Large List for consideration in 2026
3. Remove MultiSource Mfg (and _____) from the large or small list for future years

Funding Source:

This is a budgeted item for the EDA

Recommendation:

Based on Discussion

Outcome/Action:

Motion to select _____ as the 2025 Ramsey EDA Business of the Year.

and/or based on discussion

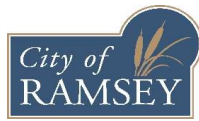
1. Add _____ to the Small List for consideration in 2025
2. Add _____ to the Large List for consideration in 2025
3. Remove _____ from the large or small list for future years

Attachments

2025 Business of the Year Responses
BoY Small & Large Lists
2025 Biz of the Year Benefits

Form Review

Inbox	Reviewed By	Date
Brian Hagen	Brian Hagen	04/02/2025 03:29 PM
Form Started By: Sean Sullivan		Started On: 03/27/2025 03:00 PM
Final Approval Date: 04/02/2025		



2025 Business of the Year Nominees - Questionnaire Responses

Business

Global Glove & Safety Mfg Inc

In'Tech Industries

Martin Marietta Materials, Inc

RM Golf Carts

SA Group
(Soderholm/WCC/Equip Mech)

Contact

Craig Wagner

Roger Neilson, Jr

Jim Flaaen

Mark Kaufman (Owner)

Brian Soderholm

Email

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mark@rmgolfcarts.com

brian.soderholm@soderholmrep.com

Survey taken (year)

2024

2025

2025

2025

2025

	2024	2025	2025	2025	2025
1. What year was your business established in Ramsey?	2011	1999	1987	2007	1981
2. What is your estimated number of employees?	55	78	30	5	80
3. Besides job creation, how does your business positively affect the community (i.e. community involvement, sponsorships, memberships, etc.)?	<i>In addition to the building we own at 13915 Radium Blvd, Global Glove added a third building right up the street at 6231 McKinley St NW. Global Glove continues to invest in Ramsey as we grow - we enjoy seeing Ramsey grow! Global Glove are proud members of the Chamber of Commerce as well.</i>	<i>We do our best to maintain excellent curb appeal for the business and the community. We sponsor and/or donate to the Happy Day's Festival. We also sponsor and/or donate to the Business appreciation day/golf event. We are an Anoka Area Chamber Member. Support of local business though out the community - Growing the local economy thus creating more revenue for the city to support further community improvements - Contributions to local charities, initiative and event - Also encouraging employees to contribute to local charities in times of need.</i>	<i>Martin Marietta has been an active member of the Ramsey area for many years. On a broad scale, Martin Marietta contributes to many large charitable organizations that serve the community. Organizations such as Boys & Girls Club, United Way, Salvation Army, Feed My Starving Children among others are a part of our charitable giving every year. On a local level, Martin Marietta contributed to the City of Ramsey Kids Safety Camp in 2024 as a Gold-Level Contributor. We routinely work with area technical colleges and universities to provide field experience for students pursuing engineering, environmental science and quality control disciplines. We have maintained active participation in CAER (Community Awareness and Emergency Response) groups serving the metro region for over a decade and we promote safety through programs that help our communities prepare for and respond to emergencies. Lastly, Martin Marietta has been active through the Economic Development Authority annual events including participating in the summer golf tournament.</i>	<i>Allowed residents mobility and leisure. We have assisted in making dreams come true with the Make A Wish Foundation of Minnesota. We have also provided discounts to numerous veteran's groups and several non-profit foundations around Minnesota.</i>	<i>We have a good working relationship with the City (which we are very grateful for). Hopefully our new expansion is contributing to the overall economic climate in Ramsey -- and to the aesthetics of the Core area.</i>
4. What is unique about your business? What makes your business stand out from others?	<i>Operating here locally in Ramsey, MN - Global Glove manufactures and supplies distributors all over the world with Personal Protective Equipment - from gloves to hard hats to safety vests. Unlike some of our competitors, Global Glove and Safety Manufacturing, Inc. is independently owned and operated.</i>	<i>I would say our experience in our core competences - Tooling & Engineering (59 years) - Injection Molding (35 Years) 3D printing (24 years). Reputation for innovation - Vertically integrated - Custom solutions - Customer Centric - High quality - ISO 13485:2016. 55+ years in business, IN'TECH is an industry leader in core technologies and deliver customized solutions by combining product development and quality manufacturing with superior customer, vendor, and employee relations</i>	<i>Unlike many other businesses, the process of asphalt production is completely local due to the limitations on hauling our products and materials long distances. The aggregate materials are mined at Martin Marietta's sand and gravel pits within the area: Maple Grove, Elk River and Monticello. The finished hot asphalt mix produced on site is used on local road and construction projects due to the inability to haul it long distances before it cools. Additionally, the site takes in concrete and asphalt recycle products for use in new asphalt. At the Ramsey Plant, up to 35% of recycled asphalt pavement is incorporated into new asphalt mix. These materials come from local homeowners and businesses, again due to hauling limitations. So from start to finish and back again, everything we do comes from and supports the local community!</i>	<i>Fun small family-owned business. we pride ourselves on being the best in the business. It is our mission to give our clients the best experience possible. We offer parts, service, sales and rentals. Our clients know the value of a dollar and thus they expect the best. Providing them the best product and service is a top priority. We're here to help each customer, from service or sales to renters or the do-it-yourselfer.</i>	<i>We are a family business at heart (with family values), yet we are 100% employee owned. Everyone who works here has a stake in the success of the company.</i>

Business

Global Glove & Safety Mfg Inc

In'Tech Industries

Martin Marietta Materials, Inc

RM Golf Carts

SA Group
(Soderholm/WCC/Equip Mech)

5. Additional comments, accomplishments or achievements you would like to share?

2024 marks Global Glove and Safety Manufacturing, Inc.'s 21st year in business!

InTech Industries is one of three finalists for the Anoka Area Chamber of Commerce Manufacturing Business of the Year award in 2023! In 2023 InTech was awarded the AMUG DINO Award, this is one of AMUG's most prestigious recognitions. Its goal is to recognize those that have contributed to AM (Additive Manufacturing), with the intent to advance the industry as a whole or to advance the skills/knowledge of individuals, in an altruistic, unselfish way. Received ISO 13485 2016 Certification in 2022.

Martin Marietta has had arguably one of the largest impacts on the residents and businesses of the City of Ramsey in the past few years. The Ramsey Asphalt Plant has been a key figure in the Anoka Highway 10 Project and the Ramsey Gateway Project. This project has eliminated stoplights and alleviated traffic congestion on the Highway 10 corridor, which has improved the quality of life for residents, commuters, businesses and summer vacation travelers alike. As the project winds down to its final completion, the Ramsey Plant will again provide much of the asphalt used in the construction. This will not stop our involvement in the community, however. Ramsey will continue to grow and attract new residents and businesses. The Ramsey Asphalt Plant will be ready with materials to build new roads and improve existina ones for manv years!

N/A

Completed a brand new facility, which quadrupled our size. Includes a new, state-of-the-art training center for bringing partners from around North America to learn about and experience our equipment.

Small List, updated 4.11.24 by EDA

Staff follows up with a set of interview questions for each candidate on the small list. Responses to these questions are provided to the EDA in one comprehensive document. The EDA utilizes said document to select a business of the year. At this point, nominees are not listed in any particular order or ranking.

1. Global Glove
2. Intech
3. Martin Marietta – (former Commercial Asphalt / Barton Sand and Gravel)
4. MultiSource Manufacturing
5. RM Golf Carts
6. Soderholm and Associates / WCC

Large List, updated in 4.11.24 by EDA

The large list is simply a running list of staff, EDA, Council, and community recommendations. Staff has no criteria/ policy for this list. At this point, nominees are not listed in any particular order or ranking.

1. Comfort Suites of Ramsey
2. Delta ModTech
3. FabTech Plastics
4. Jimmy John's
5. Molin Concrete
6. Willy McCoy's
7. Heartland Tire

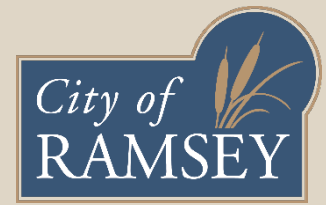
CITY OF RAMSEY 2025 BUSINESS OF THE YEAR NOMINEE

Congratulations on Your Nomination!

On behalf of the City of Ramsey and the Ramsey Economic Development Authority (EDA), congratulations on being nominated for the 2025 Ramsey Business of the Year!

Nominees for the Ramsey Business of the Year are selected based on four criteria: (1) length of tenure (2) number of employees (3) community involvement (4) uniqueness. You have been chosen as a nominee for your exemplary standing in each of these categories.

If awarded Ramsey's Business of the Year, you will receive the benefits listed as recognition for your accomplishments and to promote your new status within the community.



Benefits Received

- An honorary plaque
- Business of the Year banner or flag
- Recognition on the City of Ramsey website and Facebook page.
- Business Spotlight article in The Ramsey Resident, Ramsey's bi-monthly newsletter.
- Grand Marshal of annual Happy Days Parade
- Recognition and award presentation at the Annual EDA Business Appreciation Golf Tournament. Includes (4) four complimentary golf & dinner tickets.
- Recognition at EDA events

Contact

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