

**ECONOMIC DEVELOPMENT AUTHORITY
CITY OF RAMSEY
ANOKA COUNTY
STATE OF MINNESOTA**

The City of Ramsey Economic Development Authority (EDA) conducted a regular meeting on Thursday, January 8, 2026, at the Ramsey Municipal Center, 7550 Sunwood Drive NW, Ramsey, Minnesota.

Members Present: Chairperson Scott Wiyninger
 Member Rachal Johnson
 Member Hannah Karpen
 Member Brittany Lindahl
 Member Shanna Stewart

Members Absent: Member Chris Riley
 Member Nicole Bauer

Also Present: Sean Sullivan, Economic Development Manager

1. CALL TO ORDER

Chairperson Wiyninger called the Economic Development Authority meeting to order at 7:30 a.m.

2. APPROVE AGENDA

Motion by Member Johnson, seconded by Member Lindahl, to approve the agenda.

Motion carried. Voting Yes: Chairperson Wiyninger, Members Johnson, Lindahl, Karpen, and Stewart. Voting No: None. Absent: Members Bauer and Riley.

3. APPROVE MINUTES

3.01: Approve Meeting Minutes Dated December 11, 2025

Motion by Member Johnson, seconded by Member Karpen, to approve the December 11, 2025, minutes as presented.

Motion carried. Voting Yes: Chairperson Wiyninger, Members Johnson, Karpen, Lindahl, and Stewart. Voting No: None. Absent: Members Bauer and Riley.

4. EDA BUSINESS

4.01: Receive 2025 Business Retention and Expansion Presentation and Adopt 2026 Goals

Economic Development Manager Sullivan presented the staff report.

Member Johnson asked for more information on the promotion of businesses, as she thought that the City had been doing a good job of that, noting the opportunities on the digital billboards.

Economic Development Manager Sullivan replied that the City does not allow private advertising on the City's digital display, and the digital billboard is privately owned by iDigital, which means that businesses have to pay for that advertising. He confirmed that there is a 20 percent discount for Ramsey-based businesses on the private billboard that was negotiated with iDigital as part of their land lease. He noted that there is information that he provides to businesses that identifies marketing opportunities when they ask.

Member Stewart commended Economic Development Manager Sullivan for the follow-up he provides to the businesses after the visits.

Chairperson Wyingner asked if there is comparison information for other communities on the ratings.

Economic Development Manager Sullivan replied that there is no comparison data, as this is a unique survey for Ramsey.

Chairperson Wyingner referenced the businesses that have left Ramsey and asked if there is data related to the impact of Highway 10.

Economic Development Manager Sullivan replied that he did not formally track that data. He noted that a number of the businesses that left are auto dealers that cycle through multi-tenant buildings. He identified some of the businesses that left that were related to Highway 10 construction activity.

Chairperson Wyingner stated that he supports the direction for this year to focus on Highway 10 businesses for business visits.

Member Stewart asked if staff are aware of what is going onto the Speedway site.

Economic Development Manager Sullivan explained that, unless there is a rebrand, when a gas station leaves, they take their tanks. He stated that he does not have full information yet, but there is a purchase agreement for the site with another gas station.

Member Stewart asked if a turn lane could be added to enter that business area.

Economic Development Manager Sullivan replied that there are no plans for that improvement at this time, noting that is a county road.

Motion by Member Johnson, seconded by Member Lindahl, to accept the 2025 Business Retention Report and adopt the Goals for 2026 as presented.

Motion carried. Voting Yes: Chairperson Wiyninger, Members Johnson, Lindahl, Karpen, and Stewart. Voting No: None. Absent: Members Bauer and Riley.

5. MEMBER / STAFF UPDATE

Economic Development Manager Sullivan provided information on the upcoming business network meeting. He provided a brief update on recent development interest and activity, and other items of interest to the EDA.

6. ADJOURNMENT

Motion by Member Johnson, seconded by Member Karpen, to adjourn the meeting.

Motion carried. Voting Yes: Chairperson Wiyninger, Members Johnson, Karpen, Lindahl, and Stewart. Voting No: None. Absent: Members Bauer and Riley.

The regular meeting of the Economic Development Authority adjourned at 8:23 a.m.

Respectfully submitted,

Sean Sullivan
Economic Development Manager

ATTEST:

Wendy Schlueter
Economic Development Administrative Assistant

Draft by Amanda Staple
TimeSaver Off Site Secretarial, Inc.