



THE BUSINESS MASTERY “LEVEL UP” MONTHLY LECTURE SERIES

SATURDAY, NOV. 8!!!

**THE INSIDE TRACK- IMMEDIATELY
IMPLEMENTABLE!**

THE BRICKS, THE MORTAR, THE BLUEPRINT!!

‘EXPLODE YOUR PIPELINE- NAIL IT; THEN SCALE IT!’

9:00AM TO 11:00 MST

LIVE VIRTUAL 2 HOUR WEBINAR VIA ZOOM



**Just \$99.00 - Clients, Members,
Guests FREE!**



- Business Technology Interface and Integration
- Legal & Regulatory Essentials
- Foundations of Financial Mastery
- Advanced Client Acquisition- Marketing & Sales
- Fulfillment, Service, & Retention (WOW Systems
- Advanced Financial Management
- HRM Systems and Process
- Planning & Execution Excellence- FOCUS!
- Growing and Scaling Your Business
- Capstone Discussion \$ Strategy Workshop



PRESENTING...

**SCOTT BUCHER MA,CTR
DIR 575-624-7131
C 575-420-3926**



Former UNM football standout turned entrepreneurial strategist, Scott has lived a career of disciplined evolution. After years of promoting sales mastery for Tom Hopkins in the late '80s, he dove into the world of financial services in 1992 not as a clock-puncher, but as a high-performing, self-made agency builder.

"I'm a passionate entrepreneur and business owner with a specialty in Risk Mgt, Asset Mgt, and Business Development . I have built success in my life through perseverance, purpose, and people. I'm the proud parent of five beautiful children the oldest of which is 'special needs'- raising 3 girls and 2 boys was one of the most profound influences in my life. Their journey became a powerful motivator and driving force behind my own-fueling my commitment to creating opportunities, staying resilient through challenges, and building a legacy that matters."

**Request one on one appointment
www.nmsbdc.org/counseling**