

HINDMAN APPRAISALS

May 29, 2025

Ms. Caroline Brooks, Museum Director
The Roswell Museum
PO Box 1838
Roswell, NM 88202
575-500-0357 | c.brooks@roswell-nm.gov

Re: The Roswell Museum | Insurance Appraisal Proposal Via E-mail

Effective Date: October 19, 2024

Dear Ms. Brooks:

Thank you for speaking with us about working with The Roswell Museum to prepare an appraisal for insurance purposes. We offer the highest level of scholarship and a strict confidentiality policy. We have experienced appraisers and will dedicate all necessary resources to promptly complete this tangible personal property appraisal of fine art items being conserved at The Conservation Center in Chicago. Hindman Appraisals' mission is to provide valuation and appraisal services competently, efficiently, and cost-effectively for our clients.

Tim Luke, National Managing Director of Hindman Appraisals, will personally oversee the project management of this insurance appraisal assignment. Yarden Elias, Appraisals Manager, will be your point of contact for any questions or concerns. Tim will collaborate with his team of specialist appraisers who possess the knowledge and experience necessary to prepare a thorough IRS and Uniform Standards of Professional Appraisal Practice (USPAP) appraisal report and ensure an efficient and seamless process. The Hindman Appraisals team has experience handling large volume collections with multiple collecting categories. Examples include but are not limited to collections with hundreds of items to estates with over 10,000 items with various international locations. We have the capacity to ensure that photography, cataloging, reporting, and research are of the highest quality.

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inquiries@hindmanappraisals.com

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EXPERTISE & HINDMAN APPRAISALS TEAM

Freeman's | Hindman, Hindman Appraisals' parent company, has provided estate and tax professionals, private collectors, and institutions with comprehensive art services, including valuation, auction, private sales, collection management, and disposition and acquisition advice for over a century. As a result of our exemplary reputation, we have had the privilege of working with many prominent estates and collections from distinguished museums, institutions, corporations, and private individuals from across the country. We look forward to working with you on The Roswell Museum's collection.

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USPAP-COMPLIANT APPRAISALS

Hindman Appraisals conducts appraisals following the most recent Uniform Standards of Professional Appraisal Practice (USPAP) standards and complies with insurance company guidelines. We understand that the definition of value for The Roswell Museum's collection would need to be clarified by your insurance company for this appraisal assignment.



INSURANCE APPRAISAL CLIENT REFERENCES

Hindman Appraisals has provided comprehensive appraisal services for estate and tax professionals, private collectors, museums, archives, and institutions for over a century. As a result of our exemplary reputation, we have had the privilege of working with many prominent estates and collections from distinguished museums, institutions, corporations, and private individuals across the country. We look forward to working with you to appraise the objects in The Roswell Museum's collection at The Conservation Center in Chicago.

We have also included a list of advisors we have worked with on multiple appraisal projects. We invite you to contact them about their experiences with Hindman Appraisals.

Hope Achiron - Executive Director, Estate Officer JPMorgan Chase Bank, N.A.
(646) 316-1215 | Hope.a.achiron@jpmorgan.com

Hanny Pei-Rodriguez - Director, Estate Settlement Services, BMO Private Bank
(312) 461-9130 | Hanny.PeiRodriguez@bmo.com

Marlene Axel - Vice President, Senior Trust Officer, Goldman Sachs
(212) 357-8094 | Marlene.axel@gs.com

Ted Burger – Director of Collections, Driehaus Enterprise Management, Inc.
(312) 932-8674 | Tburger@dem-inc.com

TIMEFRAME AND APPRAISAL PROCESS

Per our initial conversation, Hindman Appraisals will virtually appraise the collection. We will work from the existing Excel, material provided by The Conservation Center regarding the works' current condition and extent of the damage, and information in Past Perfect.

Breakdown of the Timeframe and Appraisal Process:

- The Roswell Museum and The Conservation Center will provide the Hindman Appraisals Team with information on the items to be appraised. For Past Perfect, it would be best to



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provide Hindman Appraisals with a restricted login, in order for us to access all information on the collection instead of extracting a PDF for each item.

- The Hindman Appraisals Team will virtually inspect the items, check the cataloging entries, make notes for our workfile, and evaluate the condition of the items.
- The Hindman Appraisals Team will commence the more significant task of researching the marketplace for parallel or comparable sales to determine the appropriate value for the approximately 1,900 art objects. Our senior appraisers will conduct the research with item-specific expertise.
- The Hindman Appraisals Team will utilize the Excel inventory file provided by The Roswell Museum. We will add a column to include the appropriate value for each listing, expediting the process and simplifying the appraisal report. The added benefit of the Excel is the ability to upload the values to update the Past Perfect database. This makes the process more time efficient and cost effective.
- The appraisal report assembly will occur during the appraiser research period. Once both research and report assembly are completed, a digital draft of the appraisal report will be sent via email as a PDF file together with an updated Excel file. Our professional appraisal report's average completion timeframe for a collection of this size is 3 – 4 months following receiving all information from the Museum and Conservation Center. We will be mindful of the batches of works to be conserved and will do our best to meet your deadlines. We are able to share status updates on the appraisal and share drafts of the report on demand, so you can see if we have appraised works that will be part of any upcoming batches.
- Once the digital draft appraisal report PDF and updated Excel file are delivered and reviewed, we will schedule a video call to review our findings, answer questions, or make any updates or changes.
- A final digital appraisal report PDF and updated Excel file will be emailed.

DIGITAL APPRAISAL REPORT PDF

Since The Roswell Museum maintains a professionally cataloged Past Perfect database for the collection's items, the Hindman Appraisals Team will utilize an Excel file for the individual items in the collection. The appraisal report will provide one overall total for value for the entire collection. The draft and final appraisal report will be provided digitally as a PDF file.

The image on the right illustrates how the Excel listing will look. We will provide the updated Excel file with the added value column for each entry so you can incorporate the updated valuations into the Past Perfect database. This is an advantage, a time-saving aspect of updating the database for the collection.

Object Id	Title	Creator - Art Date	Height	Length	Width	Dimensions	Medium	Material	Material	Description	Hindman Appraisals Value
2000.001.0765	Wash Drawing		13	0	0	0 13" H x	Drawing			Drawing	
1958.003.0001	Branch bottle	1957	0	0	0			Ceramic	Ceramic	Branch	
1959.106.0001	Branch bottle	n.d.	0	0	0	22 x 6 x 6"		Ceramic	Ceramic	Branch	
1994.018.0007	Lecturn	Eddy Delgad 1937 to 19	43.75	0	27.625	43 3/4" H		Wood		Furniture	
1994.018.0014	Bench	Eddy Delgad 1937 to 19	32	0	43			Wood		Bench	
2004.005.0002	Architectural	Frank Stand	1937	0	0	0				Architectural	
2000.001.0449	Roswell's Main Street	11890s-ear	12.75	0	18.875	12 3/4" x 18 7/8"				Photograph	
FIC 034	Roswell Museum Buildi	25-Oct-48	11.25	0	12.125			Paper; Ink	Paper; Ink	Architectural	
2013.003.0001	Portrait of Glasco	Jose c.1945	33		27.5			Oil Paint; Paper		Joseph	
2023.004.0095	Come Here West	Jerry	1990	30.125		22.25	30.125x22	Intaglio; E Paper		Jerry West	

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APPRAISAL FEES

The fee for conducting and completing the appraisal is based on \$350 per hour per appraiser for research time, as we plan for this to be a virtual appraisal. This fee will encompass the time involved in researching the items to be appraised. There is also a flat \$2,000 fee for administration and digital storage of appraisal assignment photographs and research information for the required five-year period as per USPAP.

Based on the information provided about the collection, we estimate the Hindman Appraisals Team's research time to be 150 – 175 hours. The total cost for the appraisal report ranges between \$54,500 – 63,250. **However, as a gesture of our enthusiasm to work with you, and because you are a museum, an all-inclusive quote for this appraisal totals \$45,000.**

There will be an initial deposit of **\$20,000** required for the project. Thereafter we will send work-in-progress invoices monthly. The invoice balance will be due at the end of the appraisal assignment. A final, itemized invoice for our services will be shared along with the draft of the appraisal report and the Excel file.

The quote for the time and costs associated with the appraisal is an estimate based on our conversations and seeing the provided Excel. Should anything change, we will confirm, adjust, or expand the hours quoted if The Roswell Museum has not previously made the Hindman Appraisals Team aware of the other items.

CONFIDENTIALITY

The Ethics Rule in USPAP states in part, “an appraiser must protect the confidential nature of the appraiser-client relationship. An appraiser must be aware of and comply with all confidentiality and privacy laws and regulations applicable in an assignment.” Hindman Appraisals adheres to this policy for all appraisal assignments.

COMPANY OVERVIEW

Freeman's | Hindman is a widely respected leader in the auction, appraisal, and advisory world, connecting clients nationwide to the global art market and providing expertise across all major collecting categories, sales channels, and price points. Freeman's | Hindman operates more salesrooms in the United States than any other auction house and conducts over 140 auctions a year live and online. Hindman Appraisals performs over several hundred USPAP-compliant appraisals a year. Headquartered in Chicago, Hindman is home to over 150 employees with regional offices in Atlanta, Boston, Cincinnati, Denver, Detroit, Miami, Milwaukee, Naples, New York, Palm Beach, Philadelphia, Scottsdale, St. Louis, San Diego, and Washington, D.C.

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IN CLOSING

Thank you for the opportunity to present this proposal. It would be our pleasure to work with you. If selected to handle this project, Hindman Appraisals is committed to providing the highest level of service and dedication and will ensure completion of the appraisal assignment to your absolute satisfaction.

Kind regards,



Tim Luke, CAI, BAS, MPPA, ISA-AM
Executive Vice President
National Managing Director, Appraisals & Valuations
Senior Appraiser
Tax ID# 82-2587891



Yarden Elias
Appraisals Manager

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Tim Luke, CAI, BAS, MPPA, ISA-AM

January 2021 – Present

Executive Vice President | National Managing Director

Senior Appraiser - Auctioneer, Hindman Appraisals, LLC - Chicago, IL

Responsibilities: training appraisal team on various appraisal methodologies and the Uniform Standards of Professional Appraisal Practice (USPAP) standards; auctioneering various sales in Florida and across the country; providing valuation services; evaluating collections; preparing USPAP-compliant estate, divorce, donation, and insurance appraisals; providing expert witness reports and testimony in the areas of an auction, personal property valuations, and appraisal report reviews for clients; brokerage of collections; business development in the areas of appraisal and brokerage in Florida and throughout the United States; provide fundraising and special events consulting and auctioneering to various non-profits across the United States.

January 2018 – December 2020

Executive Vice President, Senior Appraiser, Gurr Johns, Inc. - New York, NY

Responsibilities: providing valuation services; evaluating collections; preparing USPAP-compliant estate, divorce, donation, and insurance appraisals; providing expert witness reports and testimony in the areas of an auction, personal property valuations, and appraisal report reviews for clients; brokerage of collections; business development in the areas of appraisal and brokerage in Florida and throughout the United States.

January 1997 – January 2018

President / Appraiser / Auctioneer, TreasureQuest Group, Inc. - Hobe Sound, FL

Responsibilities: evaluating collections, valuation of items, conducting live and sealed bid auctions; brokering of collections; preparing USPAP-compliant estate, divorce, donation, and insurance appraisals; providing expert witness reports, and testimony in the areas of an auction, personal property valuations, and appraisal report reviews; provide fundraising and special events consulting services to a variety of clients and freelance auctioneering services to various auction companies across the United States.

June 1996 – June 2004, 2024 - Present

Appraiser / On-Air Personality - PBS, Antiques Roadshow, Boston MA

A participating appraiser on the show, and responsibilities included traveling around the country appraising objects for clients during the taping of the television series.

June 2004 – July 2008

Appraiser / Auctioneer On-Air Personality - HGTV Cash in the Attic, NY, NY

Responsibilities: Traveling around the country, appraising objects, and occasionally auctioning items for clients during the taping of television series.

January 1990 – December 1996

Director of Collectibles / Auctioneer / Appraiser, Christie's - New York, NY

Responsibilities: auctioneering; overseeing the selection of items and collections; valuation of items; marketing and public relations for the department; cataloging assets for upcoming auctions; scheduling of auctions in the categories of Collectibles, Entertainment Memorabilia, Sports, Rock and Roll Memorabilia, Comic Art, Hollywood Movie Posters, Animation Art, Toys, Dolls, and Bears.

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Professional Memberships & Designations

03/2014 - Present - AQB Certified USPAP Instructor
08/2011 - Present - Member, National Auction Association (NAA)
01/2012 - Present - Master Personal Property Appraiser Designation, NAA
02/2015 - Present - Benefit Auction Specialist, NAA
03/2016 - Present - Certified Auctioneers Institute, NAA
01/1999 - Present - Member, International Society of Appraisers (ISA)

Auctioneer Licenses

09/1998 – Present - Florida State Auctioneers License No. AU2418
11/2014 – 02/2022 - Georgia Auctioneers License No. AU004145
06/2015 – 12/2021 - New York City, NY Auctioneers License No. 2024434-DCA
09/2011 – 09/2019 - Virginia State Auctioneers License No. 2907003989
08/2013 – 12/2018 - California State Surety Bond
06/1998 – 02/2011 - Pennsylvania State Auctioneers No. AU003723R

Cases Tim Luke Qualified and Testified as an Expert

09/2024 - Anthony Annese v. Bertioia Auctions, NJ Court of Appeals – Re: Auction Procedures & Buyer's Premium
– Worked for the Defendant, who won the case.

07/2024 - Meyers v. Certified Guarantee Company, Philadelphia, PA – Re: Collectibles Market & Comic Book
Restoration – Worked for the Plaintiff, who won the case and awarded a \$10M jury verdict.

04/2014 - Kareem Abdul-Jabbar v. Julien's Entertainment.com, Los Angeles, CA – Re: Valuations & Auction
Procedures – Worked for the Defendant, case was settled.

10/2013 - Evander Holyfield v. Julien's Entertainment.com, Los Angeles, CA – Re: Valuations & Auction Procedures
– Worked for the Defendant, case was settled.

Professional Conferences Attended

04/2025 International Society of Appraisers Conference, Washington, D.C.
04/2024 International Society of Appraisers Conference, Montreal, CA
03/2023 International Society of Appraisers Conference, Houston, TX
07/2019 National Auctioneers Association 70th Annual Conference, New Orleans, LA
04/2019 International Society of Appraisers Conference, Louisville, KY
07/2018 National Auctioneers 69th Annual Conference & Show, Jacksonville, FL
03/2018 International Society of Appraisers Conference, Pasadena, CA
07/2017 National Auctioneers 68th Annual Conference & Show, Columbus, OH
03/2017 International Society of Appraisers Conference, Chicago, IL
01/2017 Wisconsin Auctioneers Association Annual Conference, Stevens Point, WI
07/2016 National Auctioneers 67th Annual Conference & Show, Grand Rapids, MI
08/2015 National Auctioneers Association Benefit Auction Summit, New Orleans, LA
07/2015 National Auctioneers Association 66th Annual Conference & Show, Addison, TX
07/2014 NAA 65th Annual Conference & Show, Louisville, KY

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07/2013 NAA 64th Annual Conference & Show, Indianapolis, IN
07/2012 NAA 63rd Annual Conference & Show, Spokane, WA
04/2009 International Society of Appraisers Conference, Charleston, SC
04/2008 International Society of Appraisers Conference, Baltimore, MD

Education

1981 - 1985 - John Carroll University, Cleveland, OH — B.A. Communications
1999 - International Society of Appraisers 40 hr. Core Course in Appraisal Studies
2005 - International Society of Appraisers 40 hr. Core Course in Appraisal Studies
2009 - Uniform Standards of Professional Appraisal Practice, 15 hr. Course
2010 - Appraisers Association of America - The Generalist & IRS Updates, 8 hr. Course
2011 - Uniform Standards of Professional Appraisal Practice, 15 hr. Course
2011 - National Auctioneers Association - Graduate Personal Property Appraiser 40 hr.
2012 - Uniform Standards of Professional Appraisal Practice, 15 hr. Course
2013 - Uniform Standards of Professional Appraisal Practice, 15 hr. Course
2013 - New York University Wine Appraisal Course, Napa & Sonoma, CA - 10 days
2014 - The Appraisal Foundation - USPAP Certified Instructor Course, 15 hr. Course
2014 - Benefit Auction Specialist Designation Course, 24 hr.
2014 - 2016 - NAA - Certified Auctioneer Institute 120 hr. Course Work
2015 - SEAK - How to Start, Build & Run a Successful Expert Witness Practice, 15 hr.
2015 - SEAK - How To Be An Effective Expert Witness, 15 hr.
2015 - 2019 AQB USPAP Certified Instructor Update Course, 5 hr.
2017 - ISA - Modernism: Prints, Photographs, Multiples, Furniture & Decorative Arts, 40 hr.
2017 - 2018 - 2019 AQB USPAP Certified Instructor Update Course, 5 hr.
2017 - Certified Estate Specialist Course, 24 hr.
2020 - ASA - Wine Appraisals Webinar
2020 - AAA - Appraisal of Art in Public Place Webinar
2020 - ISA - Diminution of Value Webinar
2020 - Columbia Institute - USPAP Compliant Appraisal Reviews, 8 hr.
2020 - ISA - A Pandemic Polemic: Recent Changes in the Collectibles Market, Webinar
2020 - ASA - Appraisal Review Webinar, 2 hr.
2021 - AQB USPAP Certified Instructor Update Course, 5 hr.
2022 - ISA – Requalification Course, 23 hr.
2022 - ISA - The Appraisal Report, Market Analysis, and Credible Data Usage, Webinar
2023 - ISA – Print Making & Conservation Class
2023 - AQB USPAP Certified Instructor Update Course, 5 hr.
2024 - ISA – Advanced Appraisal Methodology Class, 8 hr.

Professional Presentations & Courses Taught

04/2025 - ISA - Washington, D.C. – Navigating Fine Art Auctions: Implications for USPAP-Compliant Appraisals and Reports
04/2025 - NAA - Bloomington, IN – Instructor – CAI, Honing Business Communications
04/2025 - NAA - Bloomington, IN – Instructor – CAI, Presenting with Confidence
12/2024 - St. Louis, MO - What do Comparable Sales, Value & Tax Court Have in Common?
12/2024 - NAA - Las Vegas, NV – Instructor – Graduate Personal Property Appraiser 40 hr. Course
10/2024 - Philadelphia, PA Bar Association – Importance of USPAP-compliant Appraisals

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06/2024 - ISA - Chicago, IL - Instructor – 15 hr. & 7 hr. USPAP 2024 - 2025 Courses
04/2024 - NAA - Bloomington, IN – Instructor – CAI, Business Communications
04/2024 - NAA - Bloomington, IN – Instructor – CAI, Presenting with Confidence
01/2023 - NAA - Virtual, Instructor - Graduate Personal Property Appraiser 40 hr. Course
12/2023 - NAA - Las Vegas, NV - Instructor, Graduate Personal Property Appraiser 40 hr. Course
11/2023 - ISA - Chicago, IL - Instructor for three 7 hr. USPAP 2024 - 2025 Courses
10/2023 - Chicago Estate Planning Council – Panelist on Estate Appraisals
08/2023 - NAA - Charleston, SC - Keynote Speaker – 15 Business Development Tips
03/2023 - NAA - Bloomington, IN - Instructor - CAI, Business Communications
03/2023 - NAA - Bloomington, IN - Instructor - CAI, Capitalizing on Personal Property
03/2023 - ISA - Houston, TX - What do Comparable Sales, Value & Tax Court Have in Common?
12/2022 - NAA - Las Vegas, NV - Instructor, Graduate Personal Property Appraiser Course
12/2022 - NAA - Las Vegas, NV - Instructor, 16 hr. Interpersonal Communication Skills
08/2022 - 5/3 Bank - Auctions and The State of the Market, Presenter
03/2021 - ISA - Virtual Appraisal Conference, Presenter
10/2020 - NAA - Remaking Your Entrepreneurial Spirit, Instructor, Webinar
04/2020 - ISA-ASA-AAA - Panelist for Appraising During a Pandemic, Webinar
12/2019 - NAA - Las Vegas, NV – Instructor, Graduate Personal Property Appraiser Course
12/2019 - NAA - Las Vegas, NV - Instructor, 7 hr. USPAP 2018 - 2019 Course
12/2019 - NAA - Las Vegas, NV - Instructor, 16 hr. Interpersonal Communication Skills
10/2019 - ISA - Internet - Instructor, 15 hr. USPAP 2018 - 2019 Course
08/2019 - ISA - Internet - Instructor, 7 hr. USPAP 2018 - 2019 Course
06/2019 - ISA - Connoisseurship Class Furniture & Decorative Arts Class
05/2019 - ISA - Webinar, USPAP 2020 - 2021 Preview of Updates
04/2019 - ISA - Pasadena, CA - Instructor, 7 hr. USPAP 2018 - 2019 Course
03/2019 - NAA - Bloomington, IN - Instructor - CAI, Sales Communications
03/2019 - NAA - Bloomington, IN - Instructor - CAI, Don't Underestimate Personal Property
01/2019 - ISA - Internet - Instructor, 15 hr. USPAP 2018 - 2019 Course
01/2019 - OH Auctioneer Association - Columbus, OH - Presenter, Sales Communications
01/2019 - ISA - Internet - Instructor, 15 hr. USPAP 2018 - 2019 Course
12/2018 - NAA - Las Vegas, NV - Instructor, 7 hr. USPAP 2018 - 2019 Course
12/2018 - NAA - Las Vegas, NV - Instructor, 16 hr. Interpersonal Communication Skills
08/2018 - ISA - Internet - Instructor, 7 hr. USPAP 2018 - 2019 Course
07/2017 - NAA - Jacksonville, FL - Instructor, 7 hr. USPAP 2018 - 2019 Course
07/2017 - NAA - Jacksonville, FL - Instructor, 16 hr. Interpersonal Communications Skills
06/2018 - ISA - Internet - Instructor, 15 hr. USPAP 2018 - 2019 Course
03/2018 - NAA - Bloomington, IN - Instructor - CAI, Sales Communications
03/2018 - NAA - Bloomington, IN - Instructor - CAI, Don't Underestimate Personal Property
03/2018 - ISA - Pasadena, CA - Presenter, 8 Street Artists to Watch in 2018
03/2018 - ISA - Pasadena, CA - Instructor, 7 hr. USPAP 2018 - 2019 Course
01/2018 - NAA - Cincinnati, OH - Instructor, 15 hr. USPAP 2018 - 2019 Course
01/2018 - NAA - Cincinnati, OH - Instructor, 7 hr. USPAP 2018 - 2019 Course
01/2018 - ISA - Internet - Instructor, 7 hr. USPAP 2018 - 2019 Course
12/2017 - NAA - Las Vegas, NV - Instructor, 7 hr. USPAP 2018 - 2019 Course
11/2017 - ISA - Internet - Instructor, 7 hr. USPAP 2016 - 2017 Course
07/2017 - NAA - Columbus, OH - Instructor, 16 hr. Interpersonal Communications Skills
07/2017 - NAA - Columbus, OH - Instructor, 7 hr. USPAP 2016 - 2017 Course

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04/2017 - ISA - Internet - Instructor, 15 hr. USPAP 2016 - 2017 Course
03/2017 - ISA - Chicago, IL - Presenter, USPAP 2018-2019 Updates
03/2017 - NAA - Bloomington, IN - Instructor - CAI, Don't Underestimate Personal Property
01/2017 - WAA - Stevens Point, WI - Instructor, Expert Witness Basics
01/2017 - WAA - Stevens Point, WI - Instructor, Presentation Skills
01/2017 - ISA - Internet - Instructor, 15 hr. USPAP 2016 - 2017 Course
12/2016 - NAA - Las Vegas, NV - Instructor, 16 hr. Interpersonal Communications Skills
12/2016 - NAA - Las Vegas, NV - Instructor, 7 hr. USPAP 2016 - 2017 Course
08/2016 - NAA - Columbus, OH - Instructor - Effective Communications Leadership Training
07/2016 - NAA - Grand Rapids, MI - Instructor, 7 hr. USPAP 2016-2017 Course
07/2016 - NAA - Grand Rapids, MI - Instructor, 16 hr. Interpersonal Communications
07/2106 - NAA - Grand Rapids, MI - Presenter, High End Collectibles in Low End Estates
03/2016 - NAA - Bloomington, IN - Instructor - CAI, Don't Underestimate Personal Property
02/2016 - MarkNet - St. Louis, MO - Instructor, Communication Skills
02/2016 - MAA - Grand Rapids, MI - Instructor, Interpersonal Communications Skills
01/2016 - NAA - Cincinnati, OH - Instructor, 15 hr. & 7 hr. USPAP 2016 - 2017 Courses
12/2015 - NAA - Las Vegas, NV - Instructor, 16 hr. Expert Witness For Auction Professionals
12/2015 - NAA - Las Vegas, NV - Instructor, 16 hr. Interpersonal Communications
08/2015 - NAA - New Orleans, LA - Presenter Benefit Auction Summit
07/2015 - NAA - Addison, TX - Instructor, 7 hr. USPAP 2014 - 2015 Course
07/2015 - NAA - Addison, TX - Instructor, 16 hr. Interpersonal Communications
07/2015 - NAA - Webinar - Instructor, Appraisals for Auctioneers
05/2015 - NAA - Atlanta, GA - Instructor, 40 hr. Graduate Personal Property Appraiser
05/2015 - NAA - Atlanta, GA - Instructor, 15 hr. USPAP 2014 - 2015 Course
03/2015 - NAA - Bloomington, IN, Instructor - CAI, Don't Underestimate Personal Property
12/2014 - NAA - Las Vegas, NV - Instructor, 40 hr. Graduate Personal Property Appraiser
12/2014 - NAA - Las Vegas, NV - Instructor, 16 hr. Interpersonal Communications
11/2014 - NAA - Kansas City, MO - Presenter, Identifying Your Interpersonal Assets
07/2014 - NAA - Louisville, KY - Instructor, 16 hr. Interpersonal Communications
07/2014 - NAA - Louisville, KY - Instructor, Appraisal Manager Course
07/2014 - NAA - Louisville, KY - Instructor, 7 hr. USPAP 2014 - 2015 Course
05/2014 - NAA - Charlotte, NC - Instructor, 40 hr. Graduate Personal Property Appraiser
05/2014 - NAA - Charlotte, NC - Instructor, 15 hr. USPAP 2014 - 2015 Course
03/2014 - NAA - Bloomington, IN - Instructor - CAI, Don't Underestimate Personal Property
12/2013 - NAA - Las Vegas, NV - Instructor, 40 hr. Graduate Personal Property Appraiser
07/2013 - NAA - Indianapolis, IN - Instructor, 40 hr. Graduate Personal Property Appraiser
01/2013 - CAA - Denver, CO - Presenter, ABC of an Auction - Appraisal Business
12/2012 - NAA - Las Vegas, NV - Instructor, 40 hr. Graduate Personal Property Appraiser
07/2012 - NAA - Spokane, WA - Instructor, 40 hr. Graduate Personal Property Appraiser
07/2012 - NAA - Spokane, WA - Presenter, Auction & Appraisals for the IRS
12/2011 - NAA - Las Vegas, NV - Presenter, Frauds and Fantasy Items in Collectibles Market
12/2009 - ASA - Orlando, FL - Presenter - Reproductions & Fakes

Publications

01/2025 - Freeman's | Hindman Trusts, Estates & Private Clients Publication – Price, Cost, Value 01/2024 -
Hindman Trusts, Estates & Private Clients Publication – Donation Appraisals

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09/2022 - Hindman Trusts, Estates & Private Client Group Newsletter – Why We Collect
03/2022 - www.magazine-art.com - Life's Unexpected Events
08/2020 - International Society of Appraisers Blog - Assignment Conditions
08/2018 - International Society of Appraisers Blog - Determining Value
01/2016 - Flea Market Style Magazine - Give It Away
01/2015 - Auctioneer Magazine - Putting a Price On Memories
11/2014 - Auctioneer Magazine - Matching Up People...Avoid Demographic Dilemma
10/2014 - Auctioneer Magazine - Max Out Your Marquee Items
09/2014 - Auctioneer Magazine - Auction Estimates, More Than Just Numbers
08/2014 - Flea Market Style Magazine - Do You Measure Up?
04/2014 - Flea Market Style Magazine - Are You a Helixophile?
04/2013 - Flea Market Style Magazine - Collectibles You'll Dig
02/2013 - Auctioneer Magazine - ABC of Appraisal Business
08/2012 - Flea Market Style Magazine - Secrets of an Estate Sale
06/2012 - Flea Market Style Magazine - Travel Tales
08/2011 - Flea Market Style Magazine - Reel in a Mantique
06/2011 - Flea Market Style Magazine - Show Off Your Age
06/2010 - Flea Market Style Magazine - Expert Advice - Hidden Treasure
06/2007 - Country Almanac Magazine - Auctions
10/2007 - Hobe Sound, FL Magazine - Finding Value in Household Items
04/2007 - Palm Beach Post Newspaper - 10 Ways to Turn Your Attic Treasures to Cash
2005 - 2007 - Palm Beach Post Newspaper - Appraise This, Weekly Column
05/2004 - Antiques Roadshow Insider Magazine - Money in the Bank
2002 Book - Miller's American Insider's Guide to Toys & Games, Octopus Publishing
2001 Book - Toys from American Childhood, Published by Portfolio Press

Other Leadership Positions & Awards

01/2020 - 05/2022 - Appraisal Standards Board - The Appraisal Foundation (TAF)
01/2022 - 05/2022 - Vice-Chair, Appraisal Standards Board - TAF
06/2020 - ISA - Distinguished Service: ISA Instructor Award
03/2016 - NAA - Certified Auctioneer Institute - Pat Massart Leadership Award
04/2017 - 12/2019 - Member Instructors Committee, International Society of Appraisers
01/2013 - 07/2017 - Member Elections Committee, National Auctioneers Association
01/2012 - Present - Member GPPA Committee, National Auctioneers Association
07/2015 - 07/2017 - Chair, Elections Committee, National Auctioneers Association
04/2015 - 7/2015 - Vice Chair, Elections Committee, National Auctioneers Association
01/2008 - 12/2009 - Member of the Board of Directors, Foundation for Appraisal Education

Updated April 2025

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ANGELA WHITAKER

PROFESSIONAL EXPERIENCE

Hindman Appraisals, LLC, Chicago, IL 2021 – Present

Senior Appraiser, Fine Art

- Routinely research and catalogue property for auction; assign auction estimates; evaluate property for IRS (estate tax, gift tax, donation, etc.) and insurance appraisals.
- Compile comparable sales information for specific appraisal projects relating to Fine Art property, ensuring all documents are in accordance with USPAP compliance
- Act as liaison between the Hindman Fine Art and Appraisal Departments to facilitate and ensure timely and accurate completion of Fine Art appraisals.
- Regularly perform onsite inspections of property, to include photography, condition reports, collection of dimensions and provenance to support subject works for Fine Art appraisals.

Frank Lloyd Wright Trust, Oak Park, IL 2011 – May 2020

Wright Plus Coordinator

- Oversee planning and implementation of internationally renowned Wright Plus Architectural Housewalk, the Trust's largest annual fundraiser attended by up to 2400 guests. Responsible for house selection, committee chair appointments, event logistics (rain or shine), staff and volunteer training, insurance, permits, and procurement of equipment, transportation and offsite facilities. Manage a broad team of volunteers and staff effectively without formal authority.
- Cultivate long-term relationships with past, current and future homeowners, building their trust and confidence to open their private homes and refer future homeowners. Engaged approximately 70 homeowners over 8 years to ensure house selection is appealing and attracts maximum attendance.
- Collaborate with and advise volunteer co-chairs in directing activities of approximately 70 volunteer leaders and 500 event-day volunteers. Expanded leader and volunteer corps through reach-out to Trust sites outside of Oak Park.
- Foster community support and communicate with local government liaisons (e.g., village clerk, police, and engineering) on standing and one-time issues, and acquire special event permits.
- Enhance guest experience and implement innovative programming expansions to bring in additional revenue. Compile post-event guest, volunteer and staff feedback to identify service themes and improvement opportunities.

Angela Whitaker Appraisals, Chicago, IL 2009 – 2018

Fine Art and Personal Property Appraiser

- Inventory, research, photograph and describe fine art, furniture and architectural elements for formal appraisal reports, including property inspection and condition reports for objects, with emphasis on 19th and 20th Century fine and decorative arts and architectural artifacts. Work closely with clients to identify and recommend proper sales markets to liquidate personal property through a vast network of colleagues and personal connections in the industry.
- Sought out by clients specifically for expertise in early 20th Century decorative and fine arts, including items from the Arts and Crafts period, original objects by Frank Lloyd Wright, and Mid-Century Modern property.
- Consulted and completed formal appraisal reports for prominent private collectors in Chicago and across the

HINDMAN

APPRAISALS

U.S., museums, a prominent not-for-profit organization, and various corporate collections.

Toomey & Co., Oak Park, IL 2000 – 2020

Fine Art and Personal Property Appraiser, Auction Assistant

- Served as sole accredited appraiser until 2011. Assisted president and gallery manager with sensitive business matters with discretion and professionalism for clients with prominent social status. Corresponded with active and prospective clients regarding consignments and acquisitions. Created catalogue descriptions and condition reports, handled auction-day billing and prepared and settled invoices, and coordinated shipping and delivery of items.
- Dedicated bidder for select clients and high value property, trusted to model and coach critical techniques for newer staff members.
- Organized and implemented procedures for phone and absentee bids for auction, including training and oversight.

Bonhams (formerly Butterfields Auctioneers) 1998 – 2000

Fine Art Inventory Controller, Cataloguer

- Managed Fine Art department for the Chicago office and served as liaison for Los Angeles and San Francisco offices and Fine Art Specialists. Inventoried, catalogued and prepared condition reports for all incoming property. Corresponded with clients, organized property, and oversaw gallery set-up for auction previews.
- Modernized inventory system for a new office located in downtown Chicago.
- Designed a new storage system to incorporate 2,000-plus pieces of inventory from a prominent insurance company, managed cataloguing and sale of collection through several auctions.

EDUCATION

Bachelor of Fine Arts: Art History, Minor in History, Ohio University, Athens, OH

International Society of Appraisers, Accredited Member, 2005 - Present

ISA Core Course Requalification, completed March 2025

USPAP 7 Hour Course, completed November 2023

USPAP 15 Hour Course, completed October 2021

USPAP 15 Hour Course, completed October 2012

ISA Core Course Requalification, completed October 2012

ISA Core Course, completed 2006

PROFESSIONAL CONFERENCES:

International Society of Appraisers Annual Conferences:

Charleston 2009 | Chicago 2013 | Montreal 2024 | Washington, D.C. 2025

Updated April 2025