



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
International: +1.800.978.2737

Q-772706-45992TD

Issued: 12/01/2025

Quote Expiration: 12/15/2025

Estimated Contract Start Date: 04/15/2026

Account Number: 115601

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Roswell Police Dept. - NM 128 W 2nd St Roswell, NM 88201-4704 USA	Roswell Police Department - NM 415 N RICHARDSON AVE ROSWELL NM 88201-4730 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Trevor Dorn Phone: Email: tdorn@axon.com Fax:	Mike Fry Phone: 5756246770 Email: m.fry@roswell-nm.gov Fax: (505) 624-6780

Quote Summary

Program Length	60 Months
TOTAL COST	\$577,147.00
ESTIMATED TOTAL W/ TAX	\$615,960.68

Discount Summary

Average Savings Per Year	\$131,053.00
TOTAL SAVINGS	\$655,265.00

Payment Summary

Date	Subtotal	Tax	Total
Mar 2026	\$115,429.40	\$7,762.73	\$123,192.13
Mar 2027	\$115,429.40	\$7,762.73	\$123,192.13
Mar 2028	\$115,429.40	\$7,762.73	\$123,192.13
Mar 2029	\$115,429.40	\$7,762.73	\$123,192.13
Mar 2030	\$115,429.40	\$7,762.76	\$123,192.16
Total	\$577,147.00	\$38,813.68	\$615,960.68

Quote Unbundled Price:	\$1,232,395.00
Quote List Price:	\$781,471.00
Quote Subtotal:	\$577,147.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
S00018	AXON FUSUS PRO PLUS BUNDLE	100	60	\$82.99	\$48.75	\$48.75	\$292,500.00	\$24,192.20	\$316,692.20
B00065	BUNDLE - LIGHTPOST	20	60	\$475.30	\$270.73	\$133.81	\$160,572.00	\$7,461.04	\$168,033.04
A la Carte Hardware									
101408	AXON FUSUS - CORE - CAD	1			\$600.00	\$600.00	\$600.00	\$0.00	\$600.00
101386	AXON FUSUS - CORE - PRO 2.0 4TB HDD	5			\$600.00	\$600.00	\$3,000.00	\$0.00	\$3,000.00
101382	AXON FUSUS - CORE - LITE 512GB	22			\$200.00	\$200.00	\$4,400.00	\$0.00	\$4,400.00
101389	AXON FUSUS - CORE - PRO AI 8TB HDD	6			\$2,000.00	\$2,000.00	\$12,000.00	\$0.00	\$12,000.00
101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	5			\$5,000.00	\$3,500.00	\$17,500.00	\$0.00	\$17,500.00
A la Carte Software									
73449	AXON BODY - LICENSE - CONNECTED CAMERA	100	60		\$5.42	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Services									
101422	AXON FUSUS - PSO - CORE DEPLOYMENT	39			\$425.00	\$425.00	\$16,575.00	\$1,370.88	\$17,945.88
101781	AXON FUSUS - PSO - SW IMPLEMENTATION - PRO+	1			\$70,000.00	\$70,000.00	\$70,000.00	\$5,789.56	\$75,789.56
A la Carte Warranties									
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	1	49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	22	49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	6	49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	49		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$577,147.00	\$38,813.68	\$615,960.68

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - LIGHTPOST	102131	AXON LIGHTPOST - 3P CAMERA	20	1	03/15/2026
BUNDLE - LIGHTPOST	102132	UBIHUB 2.0 WITH AXON EMBEDDED CAPABILITY (CORE/AI)	20	1	03/15/2026
BUNDLE - LIGHTPOST	102164	AXON LIGHTPOST - 3P CAMERA MOUNTING HARDWARE	20	1	03/15/2026
A la Carte	101382	AXON FUSUS - CORE - LITE 512GB	22	1	03/15/2026
A la Carte	101386	AXON FUSUS - CORE - PRO 2.0 4TB HDD	5	1	03/15/2026
A la Carte	101389	AXON FUSUS - CORE - PRO AI 8TB HDD	6	1	03/15/2026
A la Carte	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	5	1	03/15/2026
A la Carte	101408	AXON FUSUS - CORE - CAD	1	1	03/15/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON FUSUS PRO PLUS BUNDLE	101706	AXON FUSUS - LICENSE - PRO+ USER	100	04/15/2026	04/14/2031
AXON FUSUS PRO PLUS BUNDLE	101711	AXON FUSUS - LICENSE - ADDITIONAL CCTV STREAMS	225	04/15/2026	04/14/2031
BUNDLE - LIGHTPOST	102142	AXON VEHICLE INTELLIGENCE - ALPR LICENSE	20	04/15/2026	04/14/2031
A la Carte	73449	AXON BODY - LICENSE - CONNECTED CAMERA	100	04/15/2026	04/14/2031

Services

Bundle	Item	Description	QTY
BUNDLE - LIGHTPOST	102153	AXON LIGHTPOST - INSTALL SERVICE	20
BUNDLE - LIGHTPOST	102156	AXON LIGHTPOST - CONNECT SERVICE	20
BUNDLE - LIGHTPOST	102394	AXON LIGHTPOST - 5YR MAINTENANCE, MONITORING, WTY SERVICE	20
A la Carte	101422	AXON FUSUS - PSO - CORE DEPLOYMENT	39
A la Carte	101781	AXON FUSUS - PSO - SW IMPLEMENTATION - PRO+	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	1	03/15/2027	04/14/2031
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	03/15/2027	04/14/2031
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	22	03/15/2027	04/14/2031
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	03/15/2027	04/14/2031
A la Carte	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	6	03/15/2027	04/14/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	128 W 2nd St	Roswell	NM	88201-4704	USA

Payment Details

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	101382	AXON FUSUS - CORE - LITE 512GB	22	\$880.00	\$0.00	\$880.00
Year 1	101386	AXON FUSUS - CORE - PRO 2.0 4TB HDD	5	\$600.00	\$0.00	\$600.00
Year 1	101389	AXON FUSUS - CORE - PRO AI 8TB HDD	6	\$2,400.00	\$0.00	\$2,400.00
Year 1	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	5	\$3,500.00	\$0.00	\$3,500.00
Year 1	101408	AXON FUSUS - CORE - CAD	1	\$120.00	\$0.00	\$120.00
Year 1	101422	AXON FUSUS - PSO - CORE DEPLOYMENT	39	\$3,315.00	\$274.18	\$3,589.18
Year 1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 1	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	6	\$0.00	\$0.00	\$0.00
Year 1	101781	AXON FUSUS - PSO - SW IMPLEMENTATION - PRO+	1	\$14,000.00	\$1,157.91	\$15,157.91
Year 1	73449	AXON BODY - LICENSE - CONNECTED CAMERA	100	\$0.00	\$0.00	\$0.00
Year 1	B00065	BUNDLE - LIGHTPOST	20	\$32,114.40	\$1,492.20	\$33,606.60
Year 1	S00018	AXON FUSUS PRO PLUS BUNDLE	100	\$58,500.00	\$4,838.44	\$63,338.44
Total				\$115,429.40	\$7,762.73	\$123,192.13

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101382	AXON FUSUS - CORE - LITE 512GB	22	\$880.00	\$0.00	\$880.00
Year 2	101386	AXON FUSUS - CORE - PRO 2.0 4TB HDD	5	\$600.00	\$0.00	\$600.00
Year 2	101389	AXON FUSUS - CORE - PRO AI 8TB HDD	6	\$2,400.00	\$0.00	\$2,400.00
Year 2	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	5	\$3,500.00	\$0.00	\$3,500.00
Year 2	101408	AXON FUSUS - CORE - CAD	1	\$120.00	\$0.00	\$120.00
Year 2	101422	AXON FUSUS - PSO - CORE DEPLOYMENT	39	\$3,315.00	\$274.18	\$3,589.18
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	6	\$0.00	\$0.00	\$0.00
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 2	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 2	101781	AXON FUSUS - PSO - SW IMPLEMENTATION - PRO+	1	\$14,000.00	\$1,157.91	\$15,157.91
Year 2	73449	AXON BODY - LICENSE - CONNECTED CAMERA	100	\$0.00	\$0.00	\$0.00
Year 2	B00065	BUNDLE - LIGHTPOST	20	\$32,114.40	\$1,492.20	\$33,606.60
Year 2	S00018	AXON FUSUS PRO PLUS BUNDLE	100	\$58,500.00	\$4,838.44	\$63,338.44
Total				\$115,429.40	\$7,762.73	\$123,192.13

Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101382	AXON FUSUS - CORE - LITE 512GB	22	\$880.00	\$0.00	\$880.00

Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101386	AXON FUSUS - CORE - PRO 2.0 4TB HDD	5	\$600.00	\$0.00	\$600.00
Year 3	101389	AXON FUSUS - CORE - PRO AI 8TB HDD	6	\$2,400.00	\$0.00	\$2,400.00
Year 3	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	5	\$3,500.00	\$0.00	\$3,500.00
Year 3	101408	AXON FUSUS - CORE - CAD	1	\$120.00	\$0.00	\$120.00
Year 3	101422	AXON FUSUS - PSO - CORE DEPLOYMENT	39	\$3,315.00	\$274.18	\$3,589.18
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	6	\$0.00	\$0.00	\$0.00
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 3	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 3	101781	AXON FUSUS - PSO - SW IMPLEMENTATION - PRO+	1	\$14,000.00	\$1,157.91	\$15,157.91
Year 3	73449	AXON BODY - LICENSE - CONNECTED CAMERA	100	\$0.00	\$0.00	\$0.00
Year 3	B00065	BUNDLE - LIGHTPOST	20	\$32,114.40	\$1,492.20	\$33,606.60
Year 3	S00018	AXON FUSUS PRO PLUS BUNDLE	100	\$58,500.00	\$4,838.44	\$63,338.44
Total				\$115,429.40	\$7,762.73	\$123,192.13

Mar 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101382	AXON FUSUS - CORE - LITE 512GB	22	\$880.00	\$0.00	\$880.00
Year 4	101386	AXON FUSUS - CORE - PRO 2.0 4TB HDD	5	\$600.00	\$0.00	\$600.00
Year 4	101389	AXON FUSUS - CORE - PRO AI 8TB HDD	6	\$2,400.00	\$0.00	\$2,400.00
Year 4	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	5	\$3,500.00	\$0.00	\$3,500.00
Year 4	101408	AXON FUSUS - CORE - CAD	1	\$120.00	\$0.00	\$120.00
Year 4	101422	AXON FUSUS - PSO - CORE DEPLOYMENT	39	\$3,315.00	\$274.18	\$3,589.18
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	6	\$0.00	\$0.00	\$0.00
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 4	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 4	101781	AXON FUSUS - PSO - SW IMPLEMENTATION - PRO+	1	\$14,000.00	\$1,157.91	\$15,157.91
Year 4	73449	AXON BODY - LICENSE - CONNECTED CAMERA	100	\$0.00	\$0.00	\$0.00
Year 4	B00065	BUNDLE - LIGHTPOST	20	\$32,114.40	\$1,492.20	\$33,606.60
Year 4	S00018	AXON FUSUS PRO PLUS BUNDLE	100	\$58,500.00	\$4,838.44	\$63,338.44
Total				\$115,429.40	\$7,762.73	\$123,192.13

Mar 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101382	AXON FUSUS - CORE - LITE 512GB	22	\$880.00	\$0.00	\$880.00
Year 5	101386	AXON FUSUS - CORE - PRO 2.0 4TB HDD	5	\$600.00	\$0.00	\$600.00
Year 5	101389	AXON FUSUS - CORE - PRO AI 8TB HDD	6	\$2,400.00	\$0.00	\$2,400.00
Year 5	101391	AXON FUSUS - CORE - ELITE AI 2.0 44TB HDD	5	\$3,500.00	\$0.00	\$3,500.00
Year 5	101408	AXON FUSUS - CORE - CAD	1	\$120.00	\$0.00	\$120.00
Year 5	101422	AXON FUSUS - PSO - CORE DEPLOYMENT	39	\$3,315.00	\$274.16	\$3,589.16
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	1	\$0.00	\$0.00	\$0.00
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	6	\$0.00	\$0.00	\$0.00
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 5	101424	AXON FUSUS - CORE - EXTENDED WARRANTY	5	\$0.00	\$0.00	\$0.00
Year 5	101781	AXON FUSUS - PSO - SW IMPLEMENTATION - PRO+	1	\$14,000.00	\$1,157.92	\$15,157.92
Year 5	73449	AXON BODY - LICENSE - CONNECTED CAMERA	100	\$0.00	\$0.00	\$0.00
Year 5	B00065	BUNDLE - LIGHTPOST	20	\$32,114.40	\$1,492.24	\$33,606.64

Mar 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	S00018	AXON FUSUS PRO PLUS BUNDLE	100	\$58,500.00	\$4,838.44	\$63,338.44
Total				\$115,429.40	\$7,762.76	\$123,192.16

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO OK-MA-145-21-100 (PA-New Mexico 40-00000-23-00004AE) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/1/2025

