

Management Report

Mainstreet Roswell

For the Quarter ending December 31, 2025

Prepared by

Rosy Rubio

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Quarterly Statement of Activity Summary

October - December, 2025

	Oct - Dec, 2025	Total
REVENUE		
10011 Bank Fee Refund	10.83	10.83
45000 Investments		0.00
45030 Interest-Savings, Short-term CD	21.06	21.06
Total 45000 Investments	21.06	21.06
46300 ChileCheese		0.00
46301 Chile Cheese Vendor Fee	1,200.00	1,200.00
46304 Chile Cheese Donation	2,000.00	2,000.00
Total 46300 ChileCheese	3,200.00	3,200.00
46500 UFO/Alien Fest	432.14	432.14
46600 Holiday Events & Other Events		0.00
46601 Holiday Lights Donations	22,270.00	22,270.00
46604 Holiday Events Vendors	585.00	585.00
46605 Holiday Events Sponsor	1,850.00	1,850.00
Total 46600 Holiday Events & Other Events	24,705.00	24,705.00
47500 Farmers Market Income	1,252.00	1,252.00
Total Revenue	29,621.03	29,621.03
GROSS PROFIT	29,621.03	29,621.03
EXPENDITURES		
65000 Operations		0.00
65017 Internet Expense	210.00	210.00
65035 Office Expenses	729.23	729.23
65040 Supplies	14.66	14.66
65048 Storage	220.00	220.00
65049 Computers, software, systems	207.44	207.44
65050 Telephone, Telecommunications	249.51	249.51
Total 65000 Operations	1,630.84	1,630.84
65008 Bank Fees	10.00	10.00
65012 Fees for Square Reader	135.16	135.16
65060 UFO Festival/Alien Fest		0.00
65061 UFO/Alien Advertising	1,836.09	1,836.09
65066 UFO/Alien Fest Supplies	645.83	645.83
Total 65060 UFO Festival/Alien Fest	2,481.92	2,481.92
65070 Chile Chesse Festival		0.00
65071 Chile Cheese Advertisement	399.81	399.81
65072 Chile Cheese Entertainment	832.80	832.80
65076 Chile Cheese Prize Payout	15.00	15.00
Total 65070 Chile Chesse Festival	1,247.61	1,247.61
65090 Other Events		0.00
65091 Other Events Advertising	246.31	246.31

	Oct - Dec, 2025	Total
Total 65090 Other Events	246.31	246.31
65100 Other Types of Expenses		0.00
65120 Insurance - Liability, D and O	176.00	176.00
65180 Gross Receipts Tax	51.47	51.47
Total 65100 Other Types of Expenses	227.47	227.47
65500 City Spon. Expense UFO/Alienfes		0.00
65504 Meals and Lodging	228.36	228.36
Total 65500 City Spon. Expense UFO/Alienfes	228.36	228.36
66000 Salary Expenses		0.00
66050 Director's Salary	15,162.52	15,162.52
Total 66000 Salary Expenses	15,162.52	15,162.52
66100 Holiday Events	602.45	602.45
66101 Holiday Lights Supplies	377.25	377.25
66102 Holiday Lights Inst. and Remova	9,285.73	9,285.73
66106 Movie Rental Holiday Events	541.36	541.36
66107 Holiday Entertainment Expensse	1,000.00	1,000.00
66111 Security	949.71	949.71
Total 66100 Holiday Events	12,756.50	12,756.50
66125 Contests		0.00
66126 Parade Contest Winners	280.81	280.81
66127 Parade of Windows	108.00	108.00
Total 66125 Contests	388.81	388.81
68300 Travel and Meetings		0.00
68320 Travel and Meals	197.39	197.39
Total 68300 Travel and Meetings	197.39	197.39
Payroll Expenses		0.00
Taxes	1,163.30	1,163.30
Total Payroll Expenses	1,163.30	1,163.30
Total Expenditures	35,876.19	35,876.19
NET OPERATING REVENUE	-6,255.16	-6,255.16
NET REVENUE	\$ -6,255.16	\$ -6,255.16

Budget vs. Actuals P&L_Report: October-December 2025

October-December, 2025

Distribution account	TOTAL		
	Actual	Budget	Money remaining
Income			
10011 Bank Fee Refund	10.83		-10.83
45000 Investments			
45030 Interest-Savings, Short-term CD	21.06	49.98	28.92
Total for 45000 Investments	\$21.06	\$49.98	\$28.92
46300 ChileCheese			
46301 Chile Cheese Vendor Fee	1,200.00	450.00	-750.00
46304 Chile Cheese Donation	2,000.00		-2,000.00
46302 Chile Cheese Sponsorship		1,000.02	1,000.02
Total for 46300 ChileCheese	\$3,200.00	\$1,450.02	-\$1,749.98
46500 UFO/Alien Fest	\$432.14		-\$432.14
46501 UFO Alien Fest Vendors		15,000.00	15,000.00
46502 UFO/Alien Fest Sponsorship		7,500.00	7,500.00
46505 UFO/Alien Fest Donations		250.02	250.02
46508 Lodgers Tax Reimbursement		10,000.02	10,000.02
46512 UFO/Alienfest In Kind donation		100.02	100.02
56504 City of Roswell Reimb. Gen. Fun		25,000.02	25,000.02
Total for 46500 UFO/Alien Fest	\$432.14	\$57,850.08	\$57,417.94
46600 Holiday Events & Other Events			
46601 Holiday Lights Donations	22,270.00	7,500.00	-14,770.00
46604 Holiday Events Vendors	585.00	600.00	15.00
46605 Holiday Events Sponsor	1,850.00	750.00	-1,100.00
Total for 46600 Holiday Events & Other Events	\$24,705.00	\$8,850.00	-\$15,855.00
47500 Farmers Market Income	\$1,252.00		-\$1,252.00
47501 Farmers Market Income		2,599.98	2,599.98

Distribution account		TOTAL	
	Actual	Budget	Money remaining
Total for 47500 Farmers Market Income	\$1,252.00	\$2,599.98	\$1,347.98
42101 Fundraising Events			
42103 Fund raising proceeds		2,500.02	2,500.02
Total for 42101 Fundraising Events		\$2,500.02	\$2,500.02
43400 Direct Public Support			
43410 PSA with City		37,500.00	37,500.00
Total for 43400 Direct Public Support		\$37,500.00	\$37,500.00
48000 Misc. Income			
48001 Donations		250.02	250.02
48002 RDR Ads		37.50	37.50
Total for 48000 Misc. Income		\$287.52	\$287.52
Total for Income	\$29,621.03	\$111,087.60	\$81,466.57
Cost of Goods Sold			
Gross Profit	\$29,621.03	\$111,087.60	\$81,466.57
Expenses			
65000 Operations			
65017 Internet Expense	210.00	150.00	-60.00
65035 Office Expenses	729.23	1,000.02	270.79
65040 Supplies	14.66	300.00	285.34
65048 Storage	220.00	559.98	339.98
65049 Computers, software, systems	207.44	3,750.00	3,542.56
65050 Telephone, Telecommunications	249.51	1,000.02	750.51
65020 Postage, Mailing Service		199.98	199.98
65045 Training		25.02	25.02
65055 Web Hosting		349.98	349.98
Total for 65000 Operations	\$1,630.84	\$7,335.00	\$5,704.16
65008 Bank Fees	10.00	600.00	590.00

Distribution account	TOTAL		
	Actual	Budget	Money remaining
65012 Fees for Square Reader	135.16	25.02	-110.14
65060 UFO Festival/Alien Fest			
65061 UFO/Alien Advertising	1,836.09	1,000.02	-836.07
65066 UFO/Alien Fest Supplies	645.83	2,500.02	1,854.19
65062 UFO/Alien Fest Entertainment		25,000.02	25,000.02
65064 UFO/Alien Fest Meals/Lodging		1,500.00	1,500.00
65067 UFO/Alien Fest Security		9,000.00	9,000.00
65068 UFO/Alien Fest Merchandise		4,500.00	4,500.00
65069 UFO/Alien Fest Contest Prizes		1,200.00	1,200.00
Total for 65060 UFO Festival/Alien Fest	\$2,481.92	\$44,700.06	\$42,218.14
65070 Chile Chesse Festival			
65071 Chile Cheese Advertisement	399.81		-399.81
65072 Chile Cheese Entertainment	832.80	250.02	-582.78
65076 Chile Cheese Prize Payout	15.00		-15.00
65073 Chile Cheese Rentals		175.02	175.02
65074 Chile Cheese Supplies		400.02	400.02
Total for 65070 Chile Chesse Festival	\$1,247.61	\$825.06	-\$422.55
65090 Other Events			
65091 Other Events Advertising	246.31		-246.31
Total for 65090 Other Events	\$246.31		-\$246.31
65100 Other Types of Expenses			
65120 Insurance - Liability, D and O	176.00	2,250.00	2,074.00
65180 Gross Receipts Tax	51.47	375.00	323.53
65160 Other Costs		49.98	49.98
Total for 65100 Other Types of Expenses	\$227.47	\$2,674.98	\$2,447.51
65500 City Spon. Expense UFO/Alienfes			
65504 Meals and Lodging	228.36	250.02	21.66

Distribution account	TOTAL		
	Actual	Budget	Money remaining
Total for 65500 City Spon. Expense UFO/Alienfes	\$228.36	\$250.02	\$21.66
66000 Salary Expenses			
66050 Director's Salary	15,162.52	29,074.98	13,912.46
66010 Payroll Taxes		2,250.00	2,250.00
66015 Workmans Comp		10.02	10.02
66020 Unemployment Insurance		52.50	52.50
Total for 66000 Salary Expenses	\$15,162.52	\$31,387.50	\$16,224.98
66100 Holiday Events	\$602.45		-\$602.45
66101 Holiday Lights Supplies	377.25	550.02	172.77
66102 Holiday Lights Inst. and Remova	9,285.73	10,999.98	1,714.25
66106 Movie Rental Holiday Events	541.36		-\$541.36
66107 Holiday Entertainment Expensse	1,000.00	1,099.98	99.98
66111 Security	949.71	300.00	-\$649.71
66104 Holiday Lights Advertising		150.00	150.00
66108 Holiday Events Prizes		625.02	625.02
66109 PayPal Fees Holiday Events		37.50	37.50
Holiday Street Closures		750.00	750.00
Total for 66100 Holiday Events	\$12,756.50	\$14,512.50	\$1,756.00
66125 Contests			
66126 Parade Contest Winners	280.81	124.98	-\$155.83
66127 Parade of Windows	108.00		-\$108.00
Total for 66125 Contests	\$388.81	\$124.98	-\$263.83
68300 Travel and Meetings			
68320 Travel and Meals	197.39	349.98	152.59
68310 Conference, Convention, Meeting		49.98	49.98
Total for 68300 Travel and Meetings	\$197.39	\$399.96	\$202.57

Distribution account		TOTAL	
	Actual	Budget	Money remaining
Payroll Expenses			
Taxes	1,163.30	499.98	-663.32
Wages		4,999.98	4,999.98
Total for Payroll Expenses	\$1,163.30	\$5,499.96	\$4,336.66
62100 Contract Services			
62110 Accounting Fees		1,600.02	1,600.02
Total for 62100 Contract Services		\$1,600.02	\$1,600.02
65080 Farmers Market			
65082 Farmers Market Rentals		250.02	250.02
65083 Farmers Market Supplies		250.02	250.02
65084 Farmers Market other expenses		25.02	25.02
Total for 65080 Farmers Market		\$525.06	\$525.06
Uncategorized Expense		199.98	199.98
Total for Expenses	\$35,876.19	\$110,660.10	\$74,783.91
Net Operating Income	-6,255.16	\$427.50	\$6,682.66
Other Income			
Other Expenses			
Net Other Income			
Net Income	-6,255.16	\$427.50	\$6,682.66