FINANCE COMMITTEE AGENDA
Thursday, March 5, 2026 at 2:00 P.M.
City Hall - Large Conference Room
425 N. Richardson Ave.
Roswell, New Mexico 88201

Committee Chair: Kurt Gass
Vice Chair: Ed Heldenbrand
Member: Will Cavin
Member: Juliana Halvorson
Member: Darrell Johnson
Staff Liaison: Tammi Smith

CALL TO ORDER

ROLL CALL

APPROVAL OF AGENDA

NON-ACTION ITEMS

1. Golf January Report

2. Visitor Center

3. Lodgers Tax

4. Public Affairs

5. Museum Monthly Report

6. Roswell Public Library - February Report

7. Cannabis Excise Tax
   Gross Receipts Tax

FLOOD DISASTER UPDATES

8. Flood disaster update

ACTION ITEMS

9. Consider the approval for the purchase of a new Mac Roll-Off Truck from Bruckner Truck Sales in the amount of $250,093 utilizing H-GAC Contract #HT06-20. (Reyer)

10. Recommend award of Roswell Waste Water Treatment Plant Gate Replacement Design Project to Molzen Corbin in the amount of $396,357.74 which includes GRT. (MacCornack)

11. Consider recommendation of approval of change order in the amount of $151,712.83 to increase PO 22600812 for ITB-25-002 West Country Club Twin Reservoirs Repair Project from

current amount of $2,586,151.21 to a new amount of $2,737,864.04. (Valadez)

12. Consider recommending approval of a budget adjustment in the amount of $14,122.00 to contract Tascosa for the procurement and installation of furniture for five offices associated with the relocation of PVRCC Emergency 911 Center (Herring)

13. Resolution 26-XX Disposal of Certain Surplus Personal Property. Consider recommending to full Council adoption of Resolution 26-XX to dispose of certain surplus property listed on the attachment. (Hicks)

14. Consider approval of the allocation of $150,000.00 from the Public Safety Tax Fund for architectural and engineering design services for the Fire Station #2 Remodel Project. (Chavez)

15. Consider approval of the purchase of one (1) Kubota M6S-111SHDC2 4WD midsize utility tractor with cab and attachments, through the Sourcewell Cooperative Purchasing Contract No. 112624-KBA, in the total amount of $88,220.99, for use in support of the Mobile ARFF Prop. (Chavez)

16. Consider approval to purchase replacement network infrastructure equipment from Ardham Technologies, Inc. in the total amount of $196,844.03 through New Mexico Statewide Price Agreement Contract Number 60-00000-25-00021. (Bechtel)

17. Consider recommending the adoption of Resolution 26-XX approving a budget adjustment for the fiscal year ending June 30, 2026. (Gomez)

APPROVAL OF MINUTES

18. Consider approval of the February 03, 2026, Regular Finance Committee Minutes.

PUBLIC PARTICIPATION

ADJOURN

Notice of this meeting has been given to the public in compliance with Sections 10-15-1 through 10-15-4 NMSA 1978 and Resolution 25-28.

NOTICE OF POTENTIAL QUORUM -- A quorum of the City Council may or may not attend, but there will not be debate by the City Council.

If you are an individual with a disability who is in need of a reader, amplifier, qualified sign language interpreter, or any other form of auxiliary aid or service to attend or participate in the hearing or meeting, please contact Human Resources at 575-624-6700 at least one week prior to the meeting or Clerk at 575-624-6700 if a summary of other type of accessible format is needed. **Printed and posted on Saturday, February 28, 2026.**

Please join my meeting from your computer, tablet or smartphone.
https://global.gotomeeting.com/join/822397005

You can also dial in using your phone.
United States: +1 (669) 224-3412 Access Code: 822-397-005

New to GoToMeeting? Get the app now and be ready when your first meeting starts:
https://global.gotomeeting.com/install/822397005

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Non-Action Items 1.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

DEPARTMENT NAME:
Golf January Report

Attachments

Golf January Report

ROSWELL

GOLF – January, 2026

Highlights:

- **2026 started out with some amazing golf weather, the Golf Course was unusually busy and then boom, 9 inches of snow and we are closed for 10 days. Not great for our Revenue, but we still managed to have a successful month**
- **We didn't host any events outside of our Weekly Seniors and Lady's Day. We gave our members the month to take advantage of the Golf Course.**
- **As you can see, we did almost 1,300 rounds and over a 1,000 of those rounds used Golf Carts. We welcomed or renewed 69 members in January, pretty great way to start the year.**
- **High School Golf is here and Spring River seems to be the course most of the teams like to take advantage of. We are proud to provide the best practice facility in town.**

Specific & Routine Maintenance:

- Cut cups 3 times a week.
- Moved tee markers as needed.
- Dumped trash as needed.
- Mowed greens this week
- Finished seeding and covering bare areas on the greens.

Category	Qty	Subtotal	Cost	Profit
Alcohol / Beer	801	$3,346.02	$1,100.43	$2,245.57
Alcohol / Liquor	483	$2,388.35	$648.08	$1,740.18
Food and Beverage / Drinks	566	$1,242.96	$438.61	$804.59
Food and Beverage / Snacks	574	$1,240.56	$483.05	$757.61
Golf / Green Fees	1,264	$9,479.61	$0.00	$9,479.61
Golf / Memberships	69	$29,733.32	$0.00	$30,033.32
Golf / Services (GHIN & Club Storage)	6	$685.74	$0.00	$685.74
Golf Carts	1,077	$17,084.52	$0.00	$17,112.52
Merchandise / Accessories	94	$1,112.42	$614.76	$497.56
Merchandise / Apparel	1	$71.43	$57.50	$13.93
Merchandise / Clubs	6	$1,880.96	$1,457.30	$423.66
Merchandise / Footwear	0	$0.00	$0.00	$0.00
Merchandise / Gloves	21	$409.56	$249.24	$160.32
Merchandise / Golf Bags	0	$0.00	$0.00	$0.00
Merchandise / Golf Balls	162	$2,001.84	$1,261.36	$740.51
Merchandise / Headwear	7	$233.32	$139.26	$94.04
Range Balls	292	$1,588.96	$0.00	$1,588.96
Rental Club Fees	11	$156.21	$0.00	$156.21
Tournament Credit Book	5	$0.00	$0.00	$675.00
Tournament Fees	0	0	$0.00	$0.00
Total January Profit	5369	$72,655.78	$6,449.59	$67,209.33
TOTAL GROSS REVENUE	$77,290.50			

Pro Shop Revenues

July 1, 2025 - June 30, 2026							
Month	**Qty**	**Subtotal**	**Subtotal w/o Tax**	**Cost**	**Profit**	**Gross Revenue**	
Jul-25	16480	$119,486.77	$113,512.06	$19,981.65	$129,166.43	$155,122.48	
Aug-25	16038	$123,939.14	$117,742.28	$22,718.38	$132,920.51	$161,836.00	
Sep-24	10145	$89,950.85	$85,453.20	$13,754.29	$86,026.81	$104,278.31	
Oct-25	11018	$93,844.33	$89,625.86	$12,832.83	$76,792.83	$93,844.33	
Nov-25	8,943	$71,703.95	$68,120.51	$9,801.04	$64,769.29	$78,153.39	
Dec-25	7893	$70,694.51	$67,160.91	$12,115.22	$63,106.42	$78,755.11	
Jan-26	5369	$72,655.78	$69,024.06	$6,449.59	$67,209.33	$77,290.50	
Feb-26							
Mar-26							
Apr-26							
May-26							
Jun-26							
Fiscal Year	53517	$642,275.33	$610,638.88	$97,653.00	$619,991.62	$749,280.12	

Submitted by: Tim VandenBout, Golf Course Manager
Approved by: Jim Burress, Special Services Director

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Non-Action Items 2.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

DEPARTMENT NAME:
Visitor Center

Attachments

Visitor Center January 2026 Report

ROSWELL New Mexico

Visitor Center

Monthly Visitor Center Report
January 2026

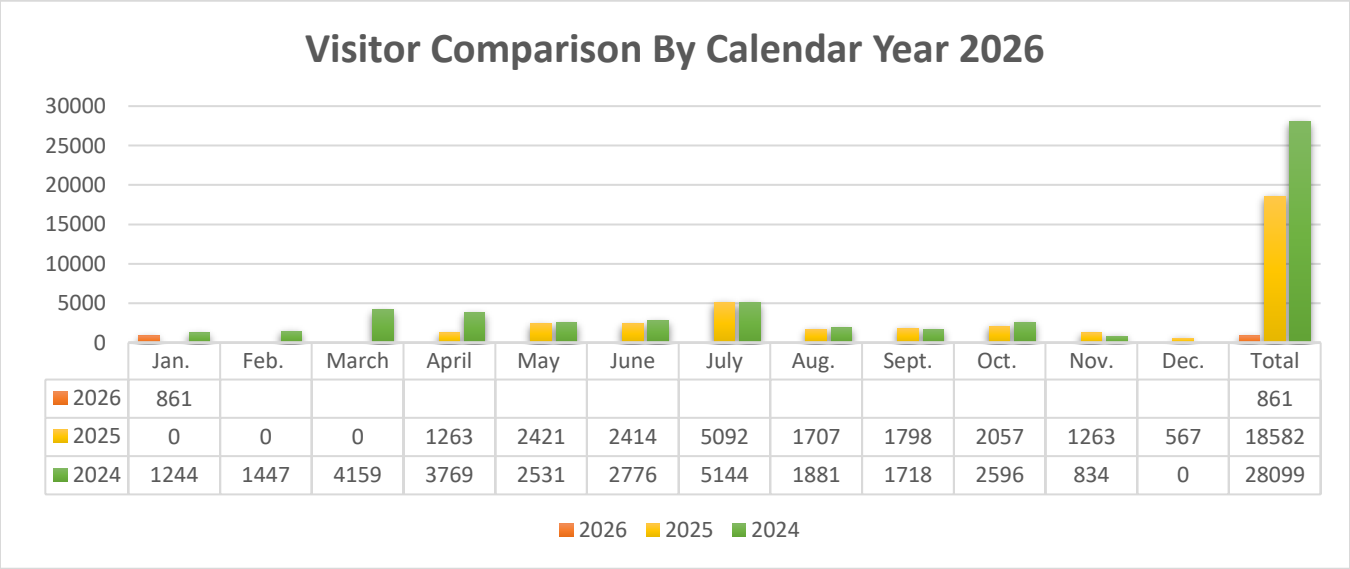
Visitor Center Retail Store:

- Welcomed **861** guest, **531** overnight stays in Roswell or **62%** and **29** Roswell locals.
- **January** sales total **$2397**
- **Top 5 items sold:** Alien Glasses, Believe Tee, Trucker Hat, City of Roswell Magnet, Coin Long Sleeve.

January 2026 Visitation Report

	January Comparison			YTD Comparison		
	2024	2025	2026	2024	2025	2026
Roswell Residents	94	0	29	94	0	29
New Mexico Visitors (Not including Roswell Area)	60	0	34	60	0	34
US Visitors (Not including New Mexico)	977	0	751	977	0	751
International Visitors	113	0	47	113	0	47
Unknown Visitors	0	0	0	0	0	0
Total Visitors	1244	0	861	1244	0	861

Numbers reflected above are by calendar year
Visitor Center Hours
Tuesday - Saturday 9am - 5pm
Closed Sunday & Monday



	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Total
2026	861												861
2025	0	0	0	1263	2421	2414	5092	1707	1798	2057	1263	567	18582
2024	1244	1447	4159	3769	2531	2776	5144	1881	1718	2596	834	0	28099

PO Box 1838
Roswell, NM 88202-1838

TEL: 575.623.3442
FAX: 575.624.6709

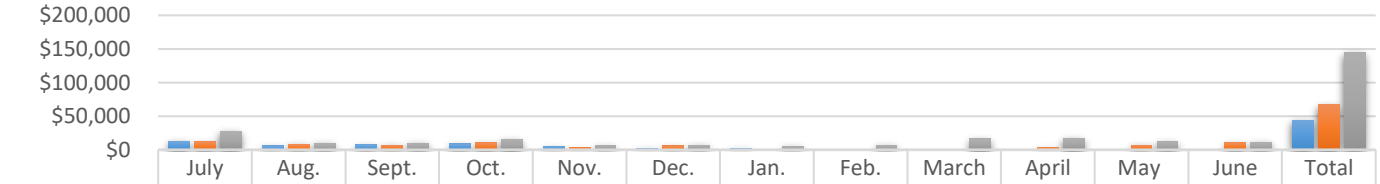
roswell-nm.gov
seeroswell.com

ROSWELL
New Mexico

Visitor Center

Facility Operations:

- Posted events on Community Calendar, SeeRoswell.com and Visit Widget that were submitted to the websites or events that we have looked for through using other resources.
- Promoted blood drives, small businesses, Spring River Zoo, Virtual Events, Roswell Museum and CSPs on KENW-Portales radio station every Thursday which is written by Visitor Center Staff.
- Updated inventory numbers at Visitors Center once a week and stock room once a month.
- Staff training to help with advancements and trying that is required yearly.
- 1/6/26 NMMI IPA Guest Speaker – **Amanda**
- 1/6/26 Travel Adventure Show Zoom Meeting with City of Santa Fe Tourism – **Amanda**
- 1/7 – 1/8 Interviews – **Amanda**
- 1/14/26 Safety Committee Meeting – **Amanda & Dorothy**
- 1/16/26 Equipment Road'eo Meeting – **Amanda**
- 1/28/26 Set Meeting - **Amanda**
- 1/28/26 Goddard Centennial Meeting – **Amanda**
- 1/30/26 Meeting at Parks Maintenance Building – **Amanda**
- 38 events entered in seeroswell.com & mobile app in January – **Visitor Center Staff**
- 2 welcome bags for Telemundo News – **Visitor Center Staff**
- 6 information packets requested and mailed out (2-TX, 1-MO, 1-NM, 1-NC, 1-MN) – **Visitor Center Staff**
- 23 COR newspaper articles saved to archives – **Visitor Center Staff**
- January monthly Visitor Center request for brochures from Phoenix Visitor Center, Alamogordo Chamber, Carlsbad Chamber, Carlsbad Caverns, Raton Visitor Center, Los Alamos Visitor Center, Spaceport Roswell, Bricktown and UFO Tour. – **Visitor Center Staff**
- 627 brochures received and inventoried from Los Alamos, Carlsbad, Phoenix, Farmington, Treasure of the Earth – **Visitor Center Staff**
- 200 brochures sent by request to Carlsbad Chamber and AAA in Mason, Ohio – **Visitor Center Staff**
- Travel Adventure Show prep – **Amanda & Dorothy**



	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June	Total
2025 - 2026	$12,559	$5,712	$7,734	$8,710	$4,529	$2,337	$2,397						$43,978
2024 - 2025	$11,768	$8,187	$6,869	$10,241	$3,293	$5,820	$251	$20	$219	$3,405	$7,077	$10,406	$67,555
2023 - 2024	$27,891	$9,539	$9,917	$15,235	$6,605	$7,076	$5,389	$6,931	$16,277	$17,428	$12,196	$10,946	$145,430

2025 - 2026 2024 - 2025 2023 - 2024

PO Box 1838
Roswell, NM 88202-1838

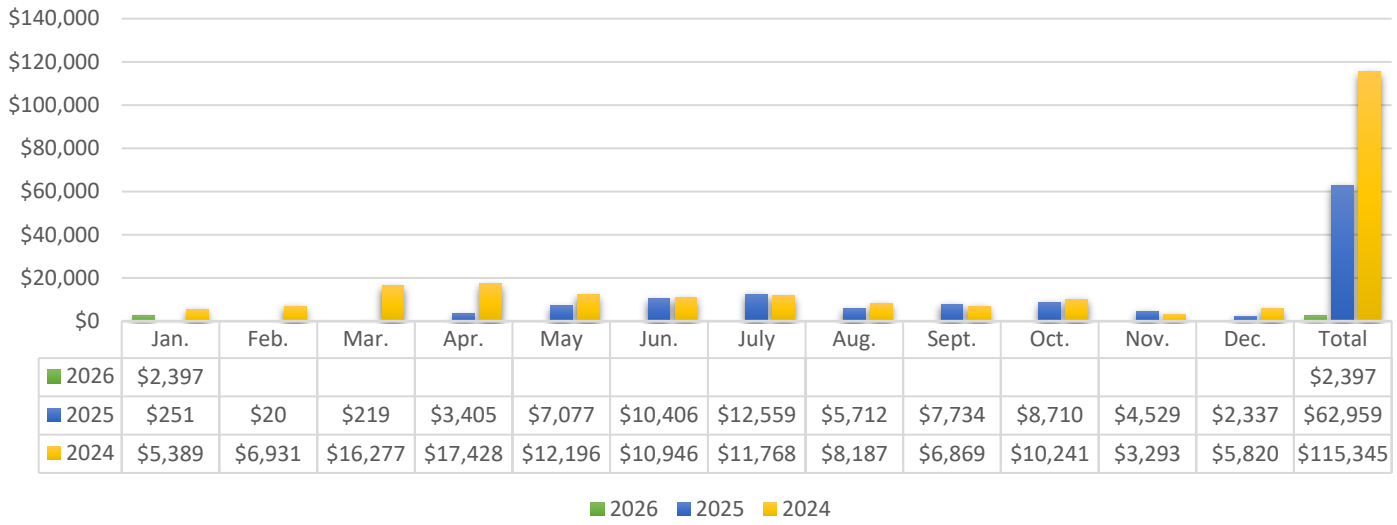
TEL: 575.623.3442
FAX: 575.624.6709

roswell-nm.gov
seeroswell.com

ROSWELL
New Mexico

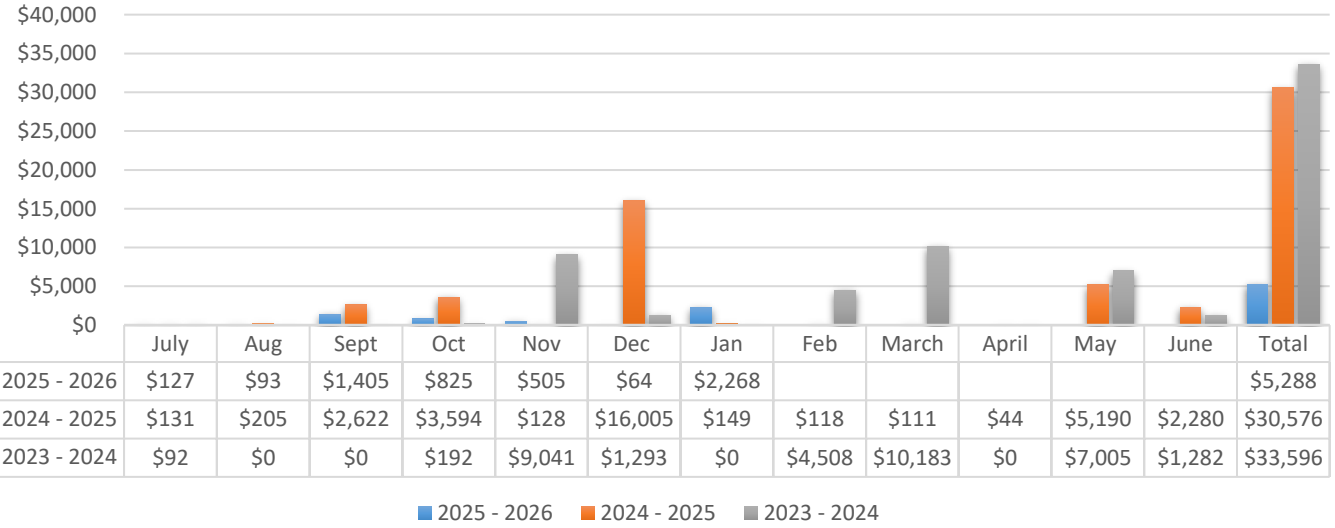
Visitor Center

Calendar Year 2026 Revenue Comparison



	Jan.	Feb.	Mar.	Apr.	May	Jun.	July	Aug.	Sept.	Oct.	Nov.	Dec.	Total
2026	$2,397												$2,397
2025	$251	$20	$219	$3,405	$7,077	$10,406	$12,559	$5,712	$7,734	$8,710	$4,529	$2,337	$62,959
2024	$5,389	$6,931	$16,277	$17,428	$12,196	$10,946	$11,768	$8,187	$6,869	$10,241	$3,293	$5,820	$115,345

2026 Fiscal Year Merchandise Expenses



	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June	Total
2025 - 2026	$127	$93	$1,405	$825	$505	$64	$2,268						$5,288
2024 - 2025	$131	$205	$2,622	$3,594	$128	$16,005	$149	$118	$111	$44	$5,190	$2,280	$30,576
2023 - 2024	$92	$0	$0	$192	$9,041	$1,293	$0	$4,508	$10,183	$0	$7,005	$1,282	$33,596

PO Box 1838
Roswell, NM 88202-1838

TEL: 575.623.3442
FAX: 575.624.6709

roswell-nm.gov
seeroswell.com

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Lodger's Tax 3.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

DEPARTMENT NAME:
Lodgers Tax

Attachments

Lodger's Tax
YTD Budget Report

Lodgers' Tax

March 5, 2026
(Corn/Jones)

Lodgers' Tax Update December 2025 Activity Collected in January 2026

- One hotel, The Crane, did not report on time nor pay last month's. Contact was made 2-19-2026, manager stated he would be in to pay all past due plus January's.
- STR data shows we were at 49.5% occupancy. Down 12%
- ADR percent change this month is down 1.8% from last year.
- 32 Short Term Rentals reported for the period.

CITY OF ROSWELL

5% LODGERS' TAX COLLECTION REPORT

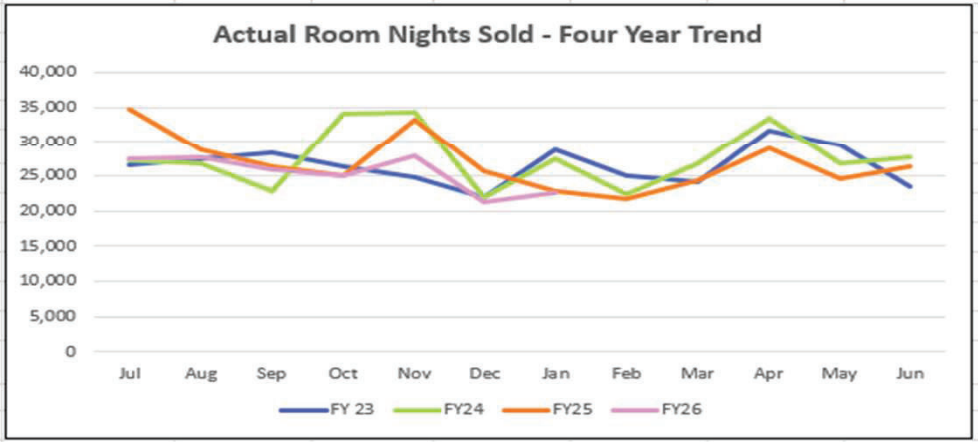
COLLECTED IN JANUARY 2026 FOR THE MONTH OF DECEMBER 2025 ACTIVITY

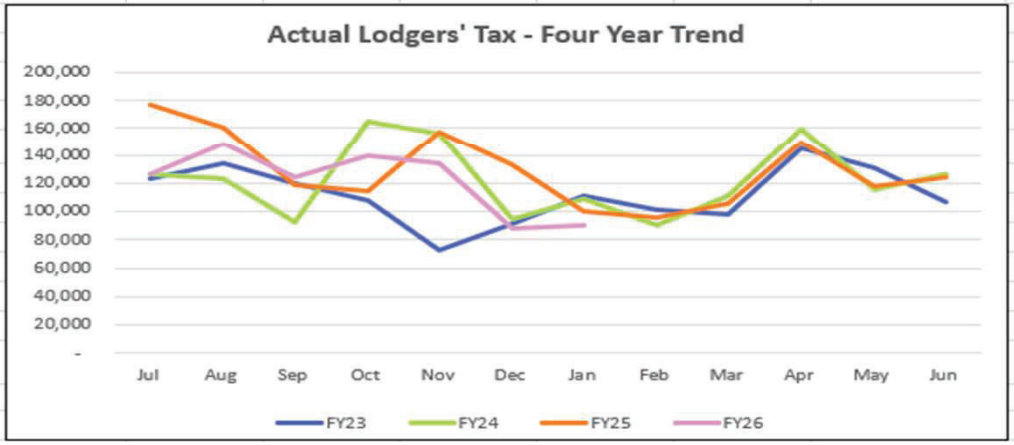
ROOM NIGHTS REPORTED BY MONTH:

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
FY 23	26,570	27,515	28,330	26,385	24,822	21,885	28,847	24,972	24,102	31,539	29,313	23,353	317,633
FY24	27,246	26,672	22,821	33,964	34,230	21,867	27,393	22,269	26,694	33,329	26,826	27,611	330,922
FY25	34,628	28,716	26,372	25,091	33,101	25,752	22,812	21,634	24,353	29,043	24,629	26,392	322,523
FY26	27,421	27,574	25,836	24,990	27,802	21,317	22,495						177,435
Available Room Nights	47,460	49,042	49,042	47,460	49,042	47,460	49,042	49,042	44,296	49,042	47,460	49,042	
Occupancy %	57.8%	56.2%	52.7%	52.7%	56.7%	44.9%	45.9%	0.0%	0.0%	0.0%	0.0%	0.0%	

LODGERS' TAX COLLECTED BY MONTH:

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
FY23	123,675	133,648	120,051	107,406	73,116	91,015	111,293	100,743	98,450	145,415	130,573	107,096	$ 1,342,481
FY24	126,306	123,243	92,711	164,942	156,080	94,157	108,666	89,983	110,577	159,226	115,351	126,741	$ 1,467,982
FY25	177,303	159,992	118,806	114,100	157,353	132,870	99,619	95,871	105,116	149,261	117,774	124,547	$ 1,552,612
FY26	126,367	148,321	123,922	139,591	134,417	88,178	89,939						$ 850,735





CITY OF ROSWELL
$2.50 CONVENTION CENTER BED FEE COLLECTION REPORT
Collected in January 2026 for December 2025 Activity

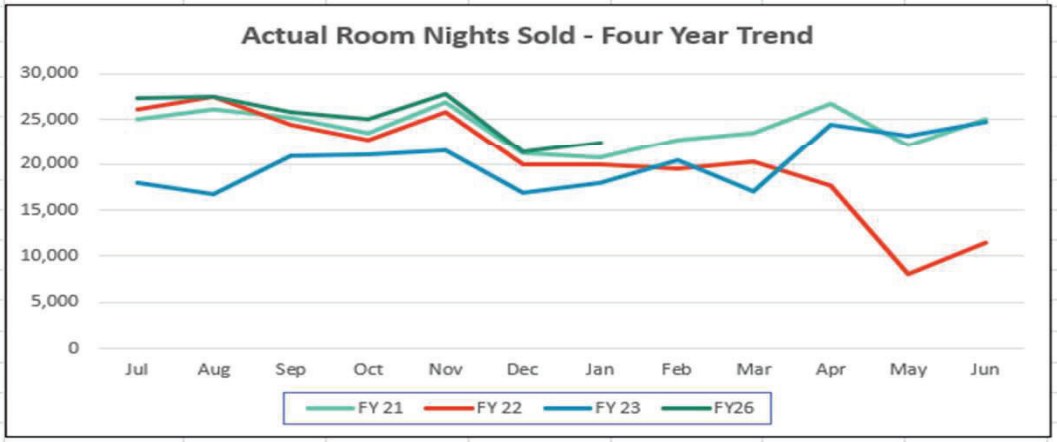
ROSWELL Public Affairs

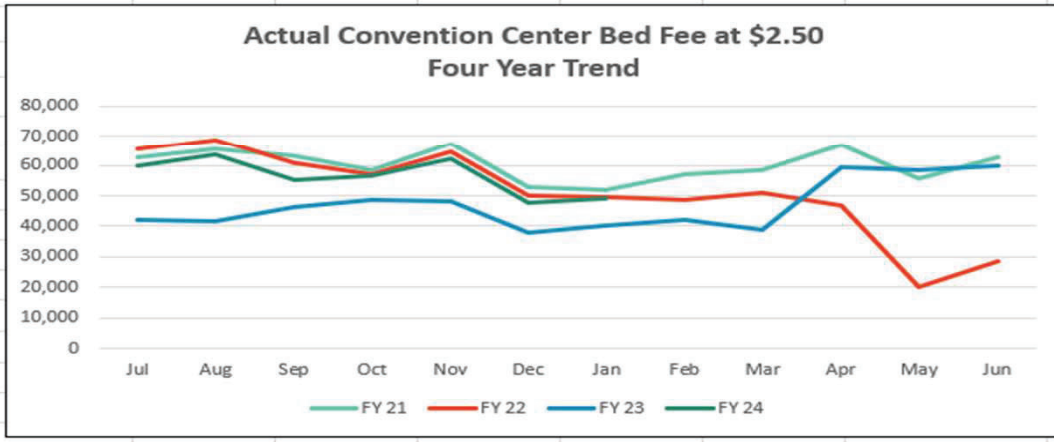
ROOM NIGHTS REPORTED BY MONTH:

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
FY23	26,570	27,515	28,330	26,385	24,822	21,885	28,847	24,972	24,102	31,539	29,313	23,353	317,633
FY24	27,246	26,672	22,821	33,964	34,230	21,867	27,393	22,269	26,694	33,329	26,826	27,611	330,922
FY25	34,628	28,716	26,372	25,091	33,101	25,752	22,812	21,634	24,353	29,043	24,629	26,392	322,523
FY26	27,421	27,574	25,836	24,990	27,802	21,317	22,495						177,435
Available Room Nights	47,460	49,042	49,042	47,460	49,042	47,460	49,042	49,042	44,296	49,042	47,460	49,042	
Occupancy %	57.8%	56.2%	52.7%	52.7%	56.7%	44.9%	45.9%	0.0%	0.0%	0.0%	0.0%	0.0%	

CONVENTION CENTER FEES COLLECTED BY MONTH:

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
FY23	62,518	65,830	67,088	61,810	44,848	51,480	68,305	57,842	53,238	75,480	63,965	54,313	$ 726,714
FY24	63,160	59,332	49,567	79,130	80,079	50,482	61,255	50,565	58,575	74,128	61,840	63,755	$ 751,868
FY25	80,315	70,870	60,612	56,428	76,247	64,132	53,257	49,550	50,762	63,197	56,455	58,595	$ 740,420
FY26	59,642	63,445	55,335	56,445	62,249	47,570	49,045						$ 393,731





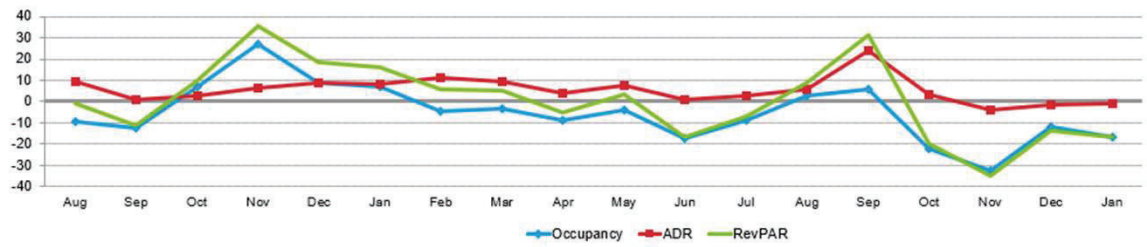
Tab 2 - Trend City of Roswell, NM+: City of Roswell NM

City of Roswell NM

For the Month of January 2026

Currency: USD - US Doll

Monthly Percent Change



Overall Percent Change

Occupancy (%)	2024					2025												2026	Year To Date			Running 12 Months		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	2024	2025	2026	2024	2025	2026
This Year	58.6	58.9	75.6	70.5	56.2	54.6	62.7	72.8	60.2	59.8	62.5	64.7	60.1	62.4	58.9	47.8	49.5	45.6	51.0	54.6	45.6	64.3	65.9	58.9
Last Year	64.5	67.2	70.7	55.5	51.7	51.0	65.8	75.3	66.0	62.4	75.8	71.2	58.6	58.9	75.6	70.5	56.2	54.6	50.7	51.0	54.6	60.9	64.3	65.9
Percent Change	-9.2	-12.4	7.0	27.0	8.9	7.0	-4.8	-3.4	-8.8	-4.1	-17.6	-9.0	2.6	6.0	-22.1	-32.3	-12.0	-16.5	0.5	7.0	-16.5	5.6	2.5	-10.6

ADR	2024					2025												2026	Year To Date			Running 12 Months		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	2024	2025	2026	2024	2025	2026
This Year	100.78	100.93	104.88	99.58	96.86	97.07	104.81	113.91	104.62	109.65	109.13	116.78	106.71	124.98	108.30	95.52	95.12	96.45	89.54	97.07	96.45	95.93	102.39	108.02
Last Year	92.31	99.80	101.95	93.54	88.81	89.54	94.42	104.40	100.83	101.82	108.12	113.88	100.78	100.93	104.88	99.58	96.86	97.07	82.93	89.54	97.07	89.27	95.93	102.39
Percent Change	9.2	1.1	2.9	6.5	9.1	8.4	11.0	9.1	3.8	7.7	0.9	2.5	5.9	23.8	3.3	-4.1	-1.8	-0.6	8.0	8.4	-0.6	7.5	6.7	5.5

RevPAR	2024					2025												2026	Year To Date			Running 12 Months		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	2024	2025	2026	2024	2025	2026
This Year	59.05	59.40	79.33	70.24	54.47	52.96	65.70	82.91	62.96	65.61	68.21	75.61	64.17	77.94	63.80	45.61	47.06	43.96	45.66	52.96	43.96	61.65	67.46	63.60
Last Year	59.55	67.07	72.09	51.95	45.88	45.66	62.17	78.64	66.53	63.52	81.98	81.04	59.05	59.40	79.33	70.24	54.47	52.96	42.08	45.66	52.96	54.33	61.65	67.46
Percent Change	-0.8	-11.4	10.0	35.2	18.7	16.0	5.7	5.4	-5.4	3.3	-16.8	-6.7	8.7	31.2	-19.6	-35.1	-13.6	-17.0	8.5	16.0	-17.0	13.5	9.4	-5.7

Supply	2024					2025												2026	Year To Date			Running 12 Months		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	2024	2025	2026	2024	2025	2026
This Year	39,091	37,830	39,091	37,830	39,091	39,091	35,308	39,091	37,830	39,091	37,830	39,215	39,215	37,950	39,215	37,950	39,215	39,215	39,091	39,091	39,215	460,265	460,265	461,125
Last Year	39,091	37,830	39,091	37,830	39,091	39,091	35,308	39,091	37,830	39,091	37,830	39,091	39,091	37,830	39,091	37,830	39,091	39,091	39,091	39,091	39,091	460,265	460,265	460,265
Percent Change	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.0	0.0	0.3	0.0	0.0	0.2

Demand	2024					2025												2026	Year To Date			Running 12 Months		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	2024	2025	2026	2024	2025	2026
This Year	22,904	22,265	29,567	26,686	21,984	21,327	22,132	28,454	22,765	23,390	23,646	25,390	23,583	23,665	23,100	18,123	19,400	17,875	19,934	21,327	17,875	295,801	303,280	271,523
Last Year	25,217	25,424	27,641	21,010	20,196	19,934	23,250	29,447	24,961	24,386	28,684	27,819	22,904	22,265	29,567	26,686	21,984	21,327	19,836	19,934	21,327	280,136	295,801	303,280
Percent Change	-9.2	-12.4	7.0	27.0	8.9	7.0	-4.8	-3.4	-8.8	-4.1	-17.6	-8.7	3.0	6.3	-21.9	-32.1	-11.8	-16.2	0.5	7.0	-16.2	5.6	2.5	-10.5

Revenue	2024					2025												2026	Year To Date			Running 12 Months		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	2024	2025	2026	2024	2025	2026
This Year	2,308,282	2,247,172	3,100,940	2,657,308	2,129,350	2,070,209	2,319,675	3,241,097	2,381,769	2,564,770	2,580,416	2,965,144	2,516,575	2,957,739	2,501,738	1,731,074	1,845,302	1,723,999	1,784,804	2,070,209	1,723,999	28,376,859	31,051,701	29,329,297
Last Year	2,327,861	2,537,303	2,818,121	1,965,300	1,793,528	1,784,804	2,195,159	3,074,165	2,516,820	2,482,944	3,101,316	3,168,035	2,308,282	2,247,172	3,100,940	2,657,308	2,129,350	2,070,209	1,645,002	1,784,804	2,070,209	25,007,076	28,376,859	31,051,701
Percent Change	-0.8	-11.4	10.0	35.2	18.7	16.0	5.7	5.4	-5.4	3.3	-16.8	-6.4	9.0	31.6	-19.3	-34.9	-13.3	-16.7	8.5	16.0	-16.7	13.5	9.4	-5.5

Census %	2024					2025												2026
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan
Census Props	17	17	17	17	17	17	17	17	17	17	17	17	17	17	17	17	17	17
Census Rooms	1261	1261	1261	1261	1261	1261	1261	1261	1261	1261	1261	1265	1265	1265	1265	1265	1265	1265
% Rooms Participants	100.0	100.0	100.0	100.0	100.0	100.0	93.7	93.7	93.7	93.7	93.7	93.7	93.7	93.7	93.7	93.7	93.7	93.7

City of Roswell - Lodger's Tax Fund
Year-To-Date Budget Report
As of 2/25/2026

ORG	OBJ	ACCOUNT DESCRIPTION	ORIGINAL APPROP	TRANFRS/ADJSMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCE/REQ	AVAILABLE BUDGET	% USED
2622	414100	Lodger's Tax 5%	-1,501,798.00	0.00	-1,501,798.00	-847,858.85	0.00	-653,939.15	56.5%
2622	414105	Lodger's Tax 5% >31 Days	-69,197.00	0.00	-69,197.00	-52,288.48	0.00	-16,908.52	75.6%
2622	414110	Lodger's Tax Penalties	-38,526.00	0.00	-38,526.00	-3,405.98	0.00	-35,120.02	8.8%
2622	443200	State Grants-NM Tourism Dept	-98,598.00	-36,085.92	-134,683.92	0.00	0.00	-134,683.92	0.0%
2622	456020	Chgs4Svc-Conv Cntr Service	0.00	0.00	0.00	-13,396.82	0.00	13,396.82	0.0%
2622	483200	Interest Inc-Investments	-51,902.00	0.00	-51,902.00	-19,646.91	0.00	-32,255.09	37.9%
2622	489120	Misc-Visitor Center	0.00	0.00	0.00	-540.00	0.00	540.00	0.0%
2622	922612	Transfers out to Zoo	1,106,864.00	0.00	1,106,864.00	0.00	0.00	1,106,864.00	0.0%
2622	922621	Transfers out to Conv Center	261,052.00	0.00	261,052.00	0.00	0.00	261,052.00	0.0%
2622		**Revenue Total**	**-392,105.00**	**-36,085.92**	**-428,190.92**	**-937,137.04**	**0.00**	**508,946.12**	
26224081	654802	Contract-Audit Prof Services	0.00	11,000.00	11,000.00	0.00	0.00	11,000.00	0.0%
26224081	663301	Computer-Subscription/License	0.00	9,750.00	9,750.00	9,750.00	0.00	0.00	100.0%
26224081	663304	Computer-Software Train/Cnsult	5,000.00	-5,000.00	0.00	0.00	0.00	0.00	0.0%
26224081	672801	PubRelat-Education & Promotion	40,000.00	-10,750.00	29,250.00	2,187.50	9,338.26	17,724.24	7.5%
26224081	672802	PubRelat-Goodwill	365,000.00	-365,000.00	0.00	0.00	0.00	0.00	0.0%
26224081	672805	PubRelat-Advertising/Notices	0.00	365,000.00	365,000.00	52,519.42	304,074.46	8,406.12	14.4%
26224081	672828	PubRelat-Special Events	610,000.00	0.00	610,000.00	50,000.00	19,999.00	540,001.00	8.2%
26224081	712102	G&A-Credit Card Fees	5,000.00	-5,000.00	0.00	0.00	0.00	0.00	0.0%
		Lodger's Tax Expense	**1,025,000.00**	**0.00**	**1,025,000.00**	**114,456.92**	**333,411.72**	**577,131.36**	
26224253	511110	Full-Time Salaries	132,956.00	0.00	132,956.00	72,967.91	0.00	59,988.09	54.9%
26224253	511120	Part-Time Salaries	8,355.00	0.00	8,355.00	12,014.59	0.00	-3,659.59	143.8%
26224253	521210	Full-Time Overtime	6,465.00	0.00	6,465.00	2,510.08	0.00	3,954.92	38.8%
26224253	551510	FICA Tax	8,761.00	0.00	8,761.00	5,162.99	0.00	3,598.01	58.9%
26224253	551520	Medicare Tax	2,049.00	0.00	2,049.00	1,207.40	0.00	841.60	58.9%
26224253	561530	PERA Retirement	15,688.00	0.00	15,688.00	8,517.13	0.00	7,170.87	54.3%
26224253	561535	NMRHCA	2,660.00	0.00	2,660.00	1,452.02	0.00	1,207.98	54.6%
26224253	571536	Administration Fee	0.00	0.00	0.00	30.71	0.00	-30.71	#DIV/0!
26224253	571540	Group Insurance	32,538.00	0.00	32,538.00	20,307.56	0.00	12,230.44	62.4%
26224253	571550	Worker's Compensation Fee	36.00	0.00	36.00	17.60	0.00	18.40	48.9%
26224253	585901	Employee Training	900.00	0.00	900.00	20.85	0.00	879.15	2.3%
26224253	585902	Employee Travel	16,000.00	0.00	16,000.00	4,888.75	0.00	11,111.25	30.6%
26224253	586101	General Uniforms	2,000.00	0.00	2,000.00	1,087.89	0.00	912.11	54.4%
26224253	614002	M&R-Building	40,000.00	-8,600.00	31,400.00	3,162.28	4,598.78	23,638.94	10.1%
26224253	614004	M&R-Equipment	0.00	100.00	100.00	90.40	0.00	9.60	90.4%
26224253	623402	Insurance-Building	4,209.00	0.00	4,209.00	4,210.00	0.00	-1.00	100.0%
26224253	623404	Insurance-General Liability	7,066.00	0.00	7,066.00	7,065.00	0.00	1.00	100.0%
26224253	623407	Insurance-Worker's Comp	2,804.00	0.00	2,804.00	2,804.00	0.00	0.00	100.0%
26224253	635801	Utilities-General Telephones	50.00	0.00	50.00	10.65	0.00	39.35	21.3%
26224253	636302	Utilities-Electric	2,000.00	0.00	2,000.00	1,033.40	0.00	966.60	51.7%

26224253	636304	Utilities-Water	700.00	0.00	700.00	631.24	0.00	68.76	90.2%
26224253	642901	Non-Capital-Computers	2,200.00	0.00	2,200.00	0.00	0.00	2,200.00	0.0%
26224253	642902	Non-Capital-Tools	500.00	-199.99	300.01	239.87	0.00	60.14	80.0%
26224253	642903	Non-Capital-Furniture/Fixtures	2,900.00	0.00	2,900.00	1,004.84	0.00	1,895.16	34.6%
26224253	642904	Non-Capital-Equipment	0.00	199.99	199.99	0.00	0.00	199.99	0.0%
26224253	652409	Contract-Janitorial Services	3,000.00	3,000.00	6,000.00	1,350.00	4,650.00	0.00	22.5%
26224253	652423	Contract-Pest Control Services	600.00	0.00	600.00	270.67	356.40	-27.07	45.1%
26224253	654801	Contract-Professional Services	3,000.00	0.00	3,000.00	0.00	0.00	3,000.00	0.0%
26224253	663303	Computer-Software Maintenance	2,000.00	0.00	2,000.00	0.00	0.00	2,000.00	0.0%
26224253	663306	Computer-Internet Hosting/Web	8,000.00	0.00	8,000.00	7,188.00	0.00	812.00	89.9%
26224253	672801	PubRelat-Education & Promotion	37,000.00	0.00	37,000.00	20,995.99	5,338.26	10,665.75	56.7%
26224253	674700	PubRelat-Printing & Publicatns	15,500.00	0.00	15,500.00	1,562.31	7,500.00	6,437.69	10.1%
26224253	712102	G&A-Credit Card Fees	1,500.00	0.00	1,500.00	0.00	0.00	1,500.00	0.0%
26224253	712701	G&A-Dues/Memberships	850.00	0.00	850.00	835.76	5.41	8.83	98.3%
26224253	712702	G&A-Subscriptions	2,000.00	0.00	2,000.00	368.55	74.00	1,557.45	18.4%
26224253	723200	Supplies-Fuels and Fluids	500.00	0.00	500.00	0.00	0.00	500.00	0.0%
26224253	724600	Supplies-Postage/Shipping	10,000.00	0.00	10,000.00	317.12	1,000.00	8,682.88	3.2%
26224253	725601	Supplies-General	900.00	0.00	900.00	149.55	0.00	750.45	16.6%
26224253	725602	Supplies-Office	1,350.00	0.00	1,350.00	570.04	0.00	779.96	42.2%
26224253	725608	Supplies-Janitorial	2,000.00	0.00	2,000.00	355.74	144.26	1,500.00	17.8%
26224253	817505	Capital Outlay-Equipment	0.00	5,500.00	5,500.00	0.00	5,500.00	0.00	0.0%
		Lodger's Tax Vistor Center	**379,037.00**	**0.00**	**379,037.00**	**184,400.89**	**29,167.11**	**165,469.00**	
		Fund 2622 (Surplus)/Deficit:	**1,011,932.00**	**-36,085.92**	**975,846.08**	**-638,279.23**	**362,578.83**	**1,251,546.48**	

	ORIGINAL APPROP	TRANFRS/ADJSMTS	REVISED BUDGET
Beginning Cash	**$ 1,059,014.76**		**$ 1,059,014.76**
Revenue	**$ (1,760,021.00)**		**$ (1,760,021.00)**
Transfers (Zoo & Convention Center)	**$ 1,367,916.00**	**$ (36,085.92)**	**$ 1,331,830.08**
Payroll	**$ 209,508.00**		**$ 209,508.00**
Operating Expense	**$ 1,194,529.00**		**$ 1,194,529.00**
Ending Cash	**$ 47,082.76**	**$ (36,085.92)**	**$ 83,168.68**

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Non-Action Items 4.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

DEPARTMENT NAME:
Public Affairs

Attachments

PA January 2026

ROSWELL New Mexico

Public Affairs

Public Affairs Department Report
January 2026

General Public Affairs

- Presented Public Affairs 101 to students at NMMI IPA
- Met with Bobbi Thompson on marketing for the new United Airlines and Top Flight Tavern marketing
- Held meeting with CivicPlus on Government website redesign
- Attended a meeting for America 250 Roswell and created the Facebook and website on roswell-nm.gov
- Held 2 Lodgers' Tax meetings for event funding to be sent to Finance and City Council for approval
- Received on invoices for the department
- Abstract, information gathering, and PPT for Finance Committee and City Council items/department reports
- Held virtual meetings with 3 Advertising for marketing initiatives for the City of Roswell tourism and UFO Festival
- Sent FixIt forms to the respective departments- 16
- 2 SET meetings- 7 applications reviewed and approved
- Occupancy Tax Board Meeting
- Keep Roswell Beautiful Board Meeting- cancelled due to weather
- Created and ordered marketing collateral for various departments
- Updated OOH billboards / Marquee / Rise vision
- Updating website links on roswell-nm.gov, ufofestival.com, seeroswell.com and flyroswell.com

Current Media Outputs

- Current Campaigns include: Recycling, Help Stop Illegal Dumping, SW Truck Awareness, Water Conservation, Animal Ordinance Update, United Airlines Service, Goddard Centennial, America 250 Roswell
- News flashes on website: 2
- Government website updates: Estimated 11
- Form Updates: 2
- New Forms: 0
- Facebook: 118 (excluding tourism page)
- Instagram: 17
- TikToks: 0
- FB Lives: 0
- Rise Vision Updates: 12

PO Box 1838
Roswell, NM 88202-1838

TEL: 575.637.6203
FAX: 575.624.6709

roswell-nm.gov
seeroswell.com

New Digital Billboards & Marquee: 6
Videos: 0

0 Videos year- to-date
(Jan 1 – December 31)

Graphic Design-

Created an estimated ***48 graphics.*** In January, we focused on promoting the new flights to DEN from ROW, assisting with our own billboards, graphics and media to push the new service with United Airlines. We also have focused on creating street banners for the America 250 Roswell, and began creating items for the Council Connection, a new quarterly series where councilors and other city officials may speak to the community on different topics throughout the year. We also have created and executed a few items for the Goddard Centennial Celebration (Sat. March 14) and began the design work for the Roswell Air Center's restaurant: Top Flight Tavern, including the drafting of a full menu.

Besides the making of graphics, we also promoted City of Roswell's Job Fair on social media, and the Fire Department's Tryouts Hiring Event. Other promotions include Recreation's Father Daughter Dance and our Winter/Spring Seasonal Guide.

48 Graphics Year-to-Date (Jan 1 – Dec 31)

KEEP OUR COMMUNITY CLEAN

Borrow a cleanup kit at the Roswell Public Library, 301 N. Pennsylvania Ave.

ARBOR DAY

Saturday, April 11 **9-11am**

Spring River Zoo Park, 1306 E. College Blvd.

Join us to celebrate Arbor Day! This Keep Roswell Beautiful program will help local residents by providing tree and shrub seedlings to citizens who wish to plant them in their yards or other properties.

The tree and shrub types being given away will vary based on the available supply, but are types that are well adapted to this area and usually do well in this region.

All giveaway items are while supplies last, Roswell residents only.

TAKING OUT THE TRASH

Saturday, March 7 **8-11am**

DeBremond Stadium, 210 W. 10th St.

Saturday, March 21 **8-11am**

RIAC Park, 28 Earl Cummings Loop

Saturday, March 28 **9am-2pm**

Roswell Municipal Landfill, 3006 W. Brasher Rd.

Taking Out the Trash project will **NOT** accept **tires, shingles, construction materials, asbestos, liquids, and batteries.**

Large appliances will only be accepted during the March 28 event at the landfill.

Call 575-624-6746 for questions.

GREATEST AMERICAN CLEANUP

Saturday, May 9 **8:30-11:30am**

Registration begins at 8am | FREE

Cielo Grande Recreation Complex, 1612 W. College Blvd.

Help us meet our goal of filling 25 trash bags of litter for America's 250th birthday! Gloves, trash grabbers, safety vests and trash bags will be provided.

Youth groups of 10 or more are encouraged to join and receive $400 per group with our Empowering Youth Fundraising Program! Limited spots available.

Call 575-637-3274 or email t.conyers@roswell-nm.gov

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Non-Action Items 5.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

DEPARTMENT NAME:
Museum Monthly Report

Attachments

Museum Monthly Report

Roswell Museum

FEBRUARY 2026
MONTHLY REPORT

JANUARY ATTENDANCE

	FY2026	FY2025	FY2024	FY2023
EVENTS/PROGRAMS	145	70		
OUTREACH	-	-		
VOLUNTEER VISITS	6	11		
MUSEUM BUSINESS	-	-		
JANUARY TOTALS	151	81	2,380	1,650
FISCAL YEAR-TO-DATE TOTALS	11,326	10,304	24,680	20,365

Please note: Tables were updated in February 2025 to reflect the museum's current closure and categories are those that will be in use during the museum rebuild.

JANUARY REVENUES

	FY2026	FY2025	FY2024	FY2023
MEMBERSHIP	75			
STORE	140			
JANUARY TOTALS	215	-	8,226	18,357
FISCAL YEAR-TO-DATE TOTALS	2,318	57,212	97,640	124,310

JANUARY PROGRAMMING

EVENTS/PROGRAMS/OUTREACH	OCCURRENCES for MONTH	ATTENDEES	PARTNERSHIPS/SUPPORT
RAiR Talk and Opening	1	85	RAiR Foundation
Second Saturday	1	60	RMAC Foundation and Roswell Public Library
TOTALS	2	145	RMAC Foundation

MEMBERS

	117 current active memberships	**164** current active members
FOR MONTH	**-** new memberships	**3** renewals
FISCAL YEAR to DATE	**-** new memberships	**22** renewals

VOLUNTEERS

FOR MONTH	**7.5** volunteer hours	**6** volunteer visits
FISCAL YEAR to DATE	**596.25** volunteer hours	**179** volunteer visits

6,255 FACEBOOK FOLLOWERS

1,964 INSTAGRAM FOLLOWERS

653 E-NEWSLETTER SUBSCRIBERS

ACTIVITIES & HIGHLIGHTS

CURRENT STATUS & CONSERVATION

The Museum is currently closed due to the October 2024 flood with collection recovery and rebuilding estimated at 5 years. Recovery efforts and staff are currently centralized at a temporary location.

- Conservation proposals from Midwest Art Conservation Center and Pacific Coast Conservation are under review for conservation of items that remained in Roswell.
- Examinations are currently being conducted for paintings and works on paper by The Conservation Center for items in Chicago. Batches of treatment reports are expected over the next 6-8 months.
- Appraisals continue through Freeman Appraisals to determine individual fair market values for approximately 1900 items from the fine art collection with 700 items already provided. Staff are scheduling Freeman and Art of the Estate for additional appraisals.
- Revive Art Restoration in Santa Fe completed cleaning of 5 artworks that were on loan at the time of the flood. The works were picked up and returned to the lenders in early February.

GODDARD CENTENNIAL CELEBRATION

The Goddard Centennial Celebration will take place on Saturday, March 14 from 10 am to 3 pm at Goddard High School (701 E. Country Club Rd.). The all-ages event will include Goddard-themed displays, family-friendly activities, and rocket launches presented by the Roswell Museum and organizations, museums, and educational partners from around the region. The event is supported by Xcel Energy, Leprino, Pioneer Bank and the RMAC Foundation with in-kind support by Civil Air Patrol, Roswell Independent School District, Dion's, HTeaO, Dunkin Donuts, Albertson's Market, and Starbucks.

Participating groups include Civil Air Patrol, Explora, New Mexico Space History Museum, Xcel Energy, the Miniatures and Curious Collections Museum, Walker Aviation Museum, Historical Society for Southwest New Mexico, ENMU-Roswell STEM, National Championship Air Races STEM Discovery Zone, ENMU-Roswell Aviation Maintenance Technology, Roswell Astronomy Club, Wings for Life, Roswell Galacticon, and Roswell 250, among others.

COMMEMORATIVE LAUNCH

On Monday, March 16, a commemorative model rocket launch and mayoral proclamation will take place at Goddard's original launch site and broadcast on Facebook Live. The launch will take place 100 years following Robert Goddard's historic first-successful liquid propellant rocket launch on March 16, 1926 in Auburn, Massachusetts. His success led to funding by the Guggenheim Foundation, and the opportunity to devote his full attention to rocket development in Roswell, New Mexico. The launch time and further details will be announced the week prior to the launch.

RAIR OPENING

An exhibition by artist-in-residence Ash Eliza Williams will open Friday, March 6 at the Anderson Museum with an artist talk at 5:30 pm followed by a reception. Williams grew up in the Blue Ridge Mountains in Southwest Virginia and makes work about interspecies communication. Williams has exhibited widely, including at the Museum of Contemporary Art Denver, the National Center for Atmospheric Research, Chautauqua Institute, Kunstmuseum Hersbrück, and The New York Hall of Science. Williams often works with scientists, including collaborations and research projects at Shoals Marine Laboratory, The Museum of Comparative Zoology, and McDonald Observatory. The exhibition will continue through April 19, 2026.

The Roswell Museum partners with the RAiR Foundation in the presentation of the exhibitions, which are held at the Anderson Museum during the Roswell Museum's recovery.

STRATEGIC PLANNING WORKSHOP

The Strategic Plan Working Group, made up of staff and board members, continue plans for an interim strategic plan and workshop to replace the 2023-2028 plan due to the flood. The workshop is being planned for April 18 and will be facilitated by Santa Fe-based consultant Sabrina Pratt. The plan will focus on goals and objectives during the closure while working toward a rebuild. The workshop will be open to the public. This project is supported by the RMAC Foundation.

SECOND SATURDAYS

On February 14, the Museum joined the Miniatures and Curious Collections Museum and Bone Springs Art Space for the third annual "Triple the Love" event with the theme of "Love You to the Moon and Back" with Valentine's Day card making and crafts. The March 14 Second Saturday will be combined with the Goddard Centennial Celebration at Goddard High School and will not be taking place at the Library that month.

STAFFING REDUCTION

The museum underwent a Reduction in Force (RIF) in mid-February with the departure of 2 part-time and 4 full-time staff, leaving 4 full-time positions in place. The reduction stemmed from the October 2024 flood and subsequent temporary closure of the museum. The City will re-evaluate staffing levels once a reopening timeline is known. We deeply thank the staff members for their years of service and extend best wishes in their next endeavors.

FOUNDATION COMMITTEE

A committee with the RMAC Foundation has formed to support a capital campaign and the museum rebuild in partnership with the City.

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Non-Action Items 6.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

DEPARTMENT NAME:
Roswell Public Library - February Report

Attachments

Library Report 2-2026

Roswell Public Library
January 18, 2026 – February 18, 2026

Accomplishments
Building Improvements Plans
Children's Garden: We will be presenting at the Finance Committee on March 5, 2026 to award the bid and approve expenditures for the construction of the Children's Garden/Jarin de Niños. We will also present at the Infrastructure Committee meeting in March. The final approval to award the bid will be done by the Roswell City Council

Sprinkler System Repairs and Inspection: While determining where a water leak came from the City of Roswell Facilities staff noticed two corroded pipes in the northeast corner of the main collection. We contacted, Allegiant Fire, the vendor who worked on our sprinkler system last year. They provided a quote and within two weeks and the repairs and the sprinkler system inspection has been completed for the year.

Skylights: With the assistance of the Finance Department, we pulled funds from several accounts in order to create a purchase order for repairs to 6 cracked skylights.

Roof Leaks: After the January snowstorm a patron alerted us of a leak in the Spanish Collection on the stone area. City of Roswell Facilities staff took pictures and broke up ice on the roof that helped the water drain off the roof. Then RoofCare worked on the roof after the ice melted.

Tables: We purchase and put together 14 tables for the Young Adult area and the Spanish Collection area. The tables are designed to flip up and are on wheels. This will allow the public to move them if they want a group meeting and it will allow library staff to rearrange them for large event programs. 2022 General Obligation Funds were used for this project.

Service Improvements
Computers: IT Staff exceeded expectations and moved staff computers onto a new server configuration in just 8 days, rather than the expected two weeks. IT staff, replaced the public computers and moved them off of the Wi-Fi onto a separate server to increase the computer security for the City of Roswell. In doing so they moved our printing service to a cloud-based service and configured the printing so we may again offer both black and white and color printing to the public. We reduced the number of computers available for the public, but we now have one computer per table, which the public likes, and they are all facing the reference desk so we may more easily monitor usage. The Library remained open while work was done on the computers. We only had to check out books on the offline mode when the internet was down citywide.

City Directories: Advantage Archive has completed the scanning, indexing and place on a third-party website the Roswell City Directories for 1947, and 1971-1996. We plan to complete the scanning of the Polk Directories in the fiscal year 2027.

Yearbooks: Advantage Archive has completed the scanning of the Roswell High School Yearbooks through 2000. We should complete the scanning of the Roswell High School next fiscal year and begin working on Goddard High School yearbooks.

Map Case and Archival Materials: We are expecting a map case to be delivered before the end of the month. The case will be used to hold the posters for the National Championship Air Races, Print Newspapers relating to Roswell History, and other items. The map case was purchased with 2022 General Obligation Funds along with mylar sleeves and acid free folder to follow best practice for preservation of print materials.

Boardbook Book Bin: Board books are books for babies with study pages and designed to fit into small hands. The books are shelved with covers facing shelves. We now have 4 boardbook book bins in the children's area. Each paid with grant funds.

End of Row Book Display Shelves: We purchased additional display shelves that are placed at the end of the rows. Staff have created a movie display, valentine's display, black history display, children's series book display, new juvenile fiction display and we are working on a staff pick display.

Programs

Hello Kitty Tea Party: We set a new record for people (441) attending our tea party and Saturday events. Nikki Ruiz coordinated this event with the help of Christi, Christopher, Diana, Jessica, Megan, Priscila, Priscilla, Quiannalei, Rebecca, Samantha, and three volunteers. Anna, Jane, and Lacey working behind the scenes. The Friends of the Library sponsored the event. The event included treats and ice tea, finger nail painting, face painting and temporary tattoos, book giveaway, Hello Kitty and Friends headbands, photo shoot area, scavenger hunt and Hello Kitty Bingo.

Spice Club: The spice of the month for February – poppy seeds.

Grants and Donations

State Grants in Aid: The Roswell Public Library has received $10,000 in New Mexico Grant in Aid to Public Libraries. Funds must be spent by June 1, 2026. We received a quote for 7 iPads with cases and screen protectors, one keyboard and apple pencil and two Apple TV. The Apple TV will allow us to project the iPad images on a big screen TV. The cost for these items is $9,979.00. The iPads will allow staff to share apps in programs as well as show the public how to access several of our databases including Tumblebooks, Comic's Plus, Libby and Zoobean.

STEM Innovation Network: The STEM Innovation Network has purchased $17,093.68 worth of consumable materials and items for the Makerspace to improve access to out-of-school time STEM enrichment. We are using a majority of the funds to create STEM items that may be loaned by other organizations to present STEM activities.

Carnegie Corporation of New York: We received a $10,000 check from the Carnegie Corporation of New York with the following letter.

Dear Roswell Public Library,

It gives me great pleasure to enclose this check from Carnegie Corporation of New York in celebration of the 250 anniversary of the Declaration of Independence. Andrew Carnegie wrote that libraries are “cradles of democracy” and it has been truly inspiring to hear accounts from across America of how the 1350-plus surviving Carnegie Libraries are serving their communities today.

This gift is freely given without conditions or expectations, you can spend it however you choose for the benefit of your library and community in commemoration of the 250 anniversary.

The response we have had to our renewed focus on libraries has been overwhelming and overwhelmingly positive. At a time of unprecedented strain to our social cohesion, libraries are among the few public institutions which play a genuinely unifying role.

Thank you for all the good work you are doing

With best regards
Dame Louis Richardson
President, Carnegie Corporation of New York

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Non-Action Items 7.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

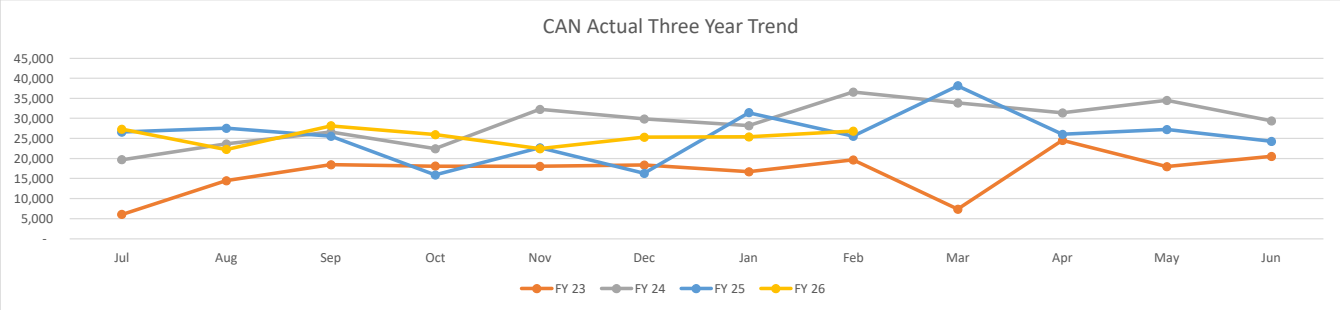
DEPARTMENT NAME:
Cannabis Excise Tax
Gross Receipts Tax

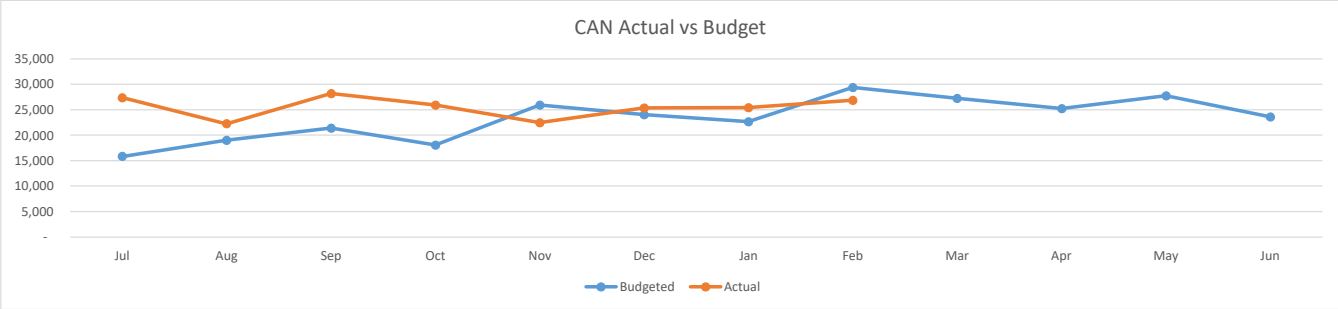
Attachments

Cannabis Excise Tax
Gross Receipts Tax
GRT Allocation
YTD Budget Report

City of Roswell
Cannabis Excise Tax
February 2026

FY	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Totals	YTD Period % Change	Total
FY 23	6,091	14,494	18,482	18,108	18,096	18,422	16,719	19,631	7,352	24,557	17,949	20,569	200,469		**200,469**
FY 24	19,733	23,688	26,592	22,491	32,293	29,911	28,210	36,580	33,857	31,409	34,507	29,406	348,677	73.9%	**348,677**
FY 25	26,593	27,541	25,544	15,944	22,724	16,310	31,430	25,563	38,136	26,059	27,204	24,268	307,316	-11.9%	**307,316**
FY 26	27,337	22,256	28,178	25,929	22,451	25,341	25,423	26,838					203,752	-33.7%	**203,752**
26 over 25	**2.8%**	**-19.2%**	**10.3%**	**62.6%**	**-1.2%**	**55.4%**	**-19.1%**	**5.0%**	**-100.0%**	**-100.0%**	**-100.0%**	**-100.0%**	**-33.7%**		

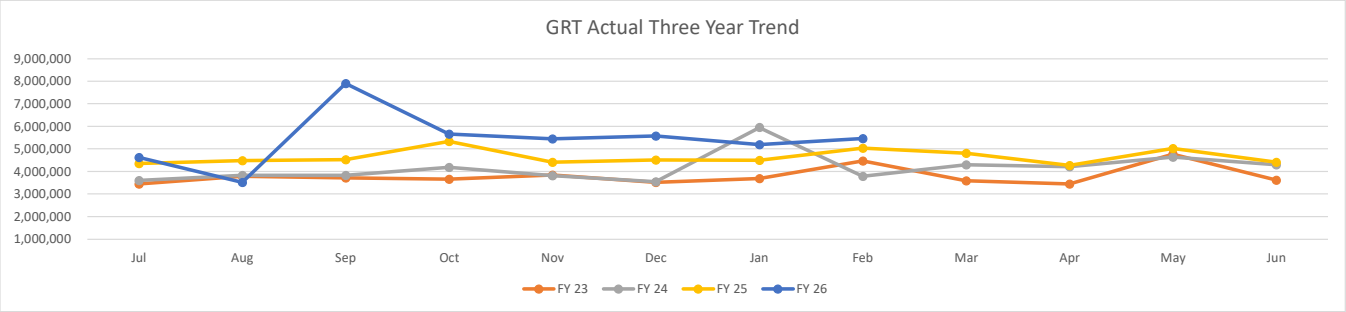


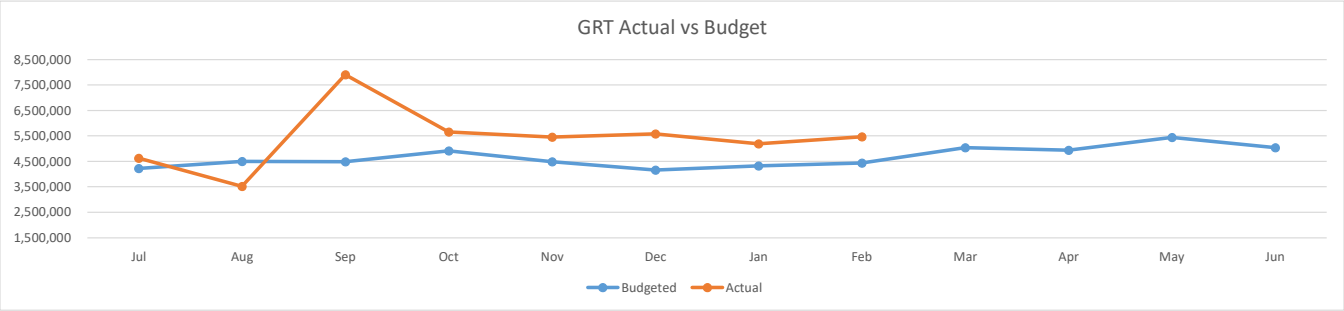


	Budgeted	Actual	Variance
Jul	15,848	27,337	11,489
Aug	19,023	22,256	3,233
Sep	21,362	28,178	6,816
Oct	18,058	25,929	7,871
Nov	25,926	22,451	(3,475)
Dec	24,006	25,341	1,335
Jan	22,658	25,423	2,765
Feb	29,370	26,838	(2,532)
Mar	27,207		(27,207)
Apr	25,218		(25,218)
May	27,707		(27,707)
Jun	23,617		(23,617)
Total	**280,000**	**203,752**	**(76,248)**
% FYTD			**-27.2%**

City of Roswell
Gross Receipts Tax
February 2026

FY	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Totals	YTD Period % Change	Total
FY 19	3,131,599	2,939,761	2,717,100	2,851,428	2,747,878	2,708,431	2,781,667	3,114,447	2,690,121	2,700,303	2,973,891	2,763,391	34,120,016		**34,120,016**
FY 20	2,860,221	3,248,842	5,450,435	2,804,337	3,799,352	3,162,914	2,788,688	3,186,544	2,790,481	2,464,194	2,876,027	2,809,756	38,241,792	10.8%	**38,241,792**
FY 21	3,022,870	3,102,729	3,004,044	2,972,865	2,954,877	2,791,196	2,669,024	3,323,947	2,848,487	2,712,994	3,440,838	3,310,495	36,154,366	-5.8%	**36,154,366**
FY 22	2,905,150	3,365,250	3,274,874	5,322,186	3,503,137	3,415,875	3,433,365	3,746,860	3,298,203	3,207,034	3,796,595	3,493,551	42,762,081	15.5%	**42,762,081**
FY 23	3,451,125	3,781,199	3,720,713	3,659,178	3,836,550	3,520,939	3,690,743	4,468,601	3,592,680	3,450,237	4,773,189	3,610,211	45,555,365	6.5%	**45,555,365**
FY 24	3,601,500	3,833,199	3,825,702	4,187,623	3,821,397	3,550,450	5,949,131	3,784,152	4,297,716	4,213,352	4,643,710	4,296,782	50,004,713	9.8%	**50,004,713**
FY 25	4,360,577	4,481,811	4,529,227	5,334,898	4,410,155	4,515,089	4,501,105	5,035,167	4,810,285	4,274,929	5,021,295	4,404,839	55,679,377	11.3%	**55,679,377**
FY 26	4,625,684	3,517,302	7,903,051	5,654,926	5,450,801	5,577,332	5,193,540	5,464,974					43,387,611	-22.1%	**43,387,611**
26 over 25	**6.1%**	**-21.5%**	**74.5%**	**6.0%**	**23.6%**	**23.5%**	**15.4%**	**8.5%**	**-100.0%**	**-100.0%**	**-100.0%**	**-100.0%**	**-22.1%**		





	Budgeted	Actual	Variance
Jul	4,220,150	4,625,684	405,534
Aug	4,493,287	3,517,302	(975,985)
Sep	4,484,504	7,903,051	3,418,547
Oct	4,909,769	5,654,926	745,157
Nov	4,478,402	5,450,801	972,399
Dec	4,162,932	5,577,332	1,414,400
Jan	4,325,999	5,193,540	867,541
Feb	4,436,170	5,464,974	1,028,804
Mar	5,038,498		(5,038,498)
Apr	4,939,601		(4,939,601)
May	5,444,599		(5,444,599)
Jun	5,037,177		(5,037,177)
Total	**55,971,088**	**43,387,611**	**(12,583,477)**
% FYTD			**-22.48%**

CITY OF ROSWELL

GRT ALLOCATION

FY26

Actual Income

Fund		July	August	September	October	November	December	January	February	March	April	May	June	Total
Municipal GRT	2.5000%	2,487,941.89	1,900,008.97	4,406,432.51	3,233,138.65	3,119,246.71	3,183,286.99	2,973,800.45	3,131,514.00	-	-	-	-	24,435,370.17
State Shared GRT	4.8750%	1,764,551.06	1,332,291.70	2,835,653.78	1,936,816.84	1,863,667.53	1,916,552.02	1,773,669.10	1,863,733.02					15,286,935.05
Total Usable GRT		4,625,684.23	3,517,302.01	7,903,051.17	5,654,926.29	5,450,801.25	5,577,332.06	5,193,539.62	5,464,974.12	-	-	-	-	43,387,610.75
Municipal Flood Recovery GRT	0.3750%	373,191.28	285,001.34	660,964.88	484,970.80	467,887.01	477,493.05	446,070.07	469,727.10	-	-	-	-	3,665,305.53

City of Roswell - Public Safety Fund
Year-To-Date Budget Report
As of 02/25/2026

ORG	OBJ	ACCOUNT DESCRIPTION	ORIGINAL APPROP	TRANFRS/ADJSMTS	REVISED BUDGET	YTD ACTUAL	ENCUMBRANCE/REQ	AVAILABLE BUDGET	% USED
5500	411100	GRT Tax-Municipal	-5,417,634.00	0.00	-5,417,634.00	-3,697,457.33	0.00	-1,720,176.67	68.2%
5500	411500	GRT Tax-State Share	-3,327,741.00	0.00	-3,327,741.00	-2,388,505.61	0.00	-939,235.39	71.8%
		Revenue	**-8,745,375.00**	**0.00**	**-8,745,375.00**	**-6,085,962.94**	**0.00**	**-2,659,412.06**	
55004125	511110	Full-Time Salaries	0.00	553,277.77	553,277.77	23,058.35	0.00	530,219.42	4.2%
55004125	521210	Full-Time Overtime	0.00	264,467.70	264,467.70	0.00	0.00	264,467.70	0.0%
55004125	541561	Phone Allowance	0.00	630.00	630.00	0.00	0.00	630.00	0.0%
55004125	551510	FICA Tax	0.00	32,872.87	32,872.87	1,372.49	0.00	31,500.38	4.2%
55004125	551520	Medicare Tax	0.00	7,687.70	7,687.70	320.99	0.00	7,366.71	4.2%
55004125	561530	PERA Retirement	0.00	62,562.46	62,562.46	2,720.88	0.00	59,841.58	4.3%
55004125	561535	NMRHCA	0.00	10,603.75	10,603.75	461.19	0.00	10,142.56	4.3%
55004125	571536	Administration Fee	0.00	266.85	266.85	4.98	0.00	261.87	1.9%
55004125	571540	Group Insurance	0.00	298,409.44	298,409.44	4,618.50	0.00	293,790.94	1.5%
55004125	571550	Worker's Compensation Fee	0.00	125.80	125.80	2.55	0.00	123.25	2.0%
55004125	585901	Employee Training	0.00	50,000.00	50,000.00	1,050.00	0.00	48,950.00	2.1%
55004125	585902	Employee Travel	0.00	5,000.00	5,000.00	1,151.84	0.00	3,848.16	23.0%
55004125	586101	General Uniforms	0.00	33,451.14	33,451.14	0.00	21,610.00	11,841.14	0.0%
55004125	614002	M&R-Building	0.00	3,750.00	3,750.00	0.00	0.00	3,750.00	0.0%
55004125	614004	M&R-Equipment	0.00	5,000.00	5,000.00	0.00	0.00	5,000.00	0.0%
55004125	614012	M&R-Vehicle	0.00	55,000.00	55,000.00	0.00	0.00	55,000.00	0.0%
55004125	623401	Insurance-Auto	0.00	8,000.00	8,000.00	0.00	0.00	8,000.00	0.0%
55004125	635802	Utilities-Mobile Telephones	0.00	2,000.00	2,000.00	0.00	0.00	2,000.00	0.0%
55004125	636302	Utilities-Electric	0.00	6,249.99	6,249.99	0.00	0.00	6,249.99	0.0%
55004125	636303	Utilities-Gas	0.00	2,499.99	2,499.99	0.00	0.00	2,499.99	0.0%
55004125	636304	Utilities-Water	0.00	12,499.98	12,499.98	0.00	0.00	12,499.98	0.0%
55004125	642901	Non-Capital-Computers	0.00	48,100.00	48,100.00	47,995.07	0.00	104.93	99.8%
55004125	642902	Non-Capital-Tools	0.00	36,000.00	36,000.00	0.00	0.00	36,000.00	0.0%
55004125	642903	Non-Capital-Furniture/Fixtures	0.00	20,000.00	20,000.00	0.00	0.00	20,000.00	0.0%
55004125	642904	Non-Capital-Equipment	0.00	125,266.24	125,266.24	69,768.29	26,945.86	28,552.09	55.7%
55004125	652404	Contract-Ambulance Services	1,248,000.00	0.00	1,248,000.00	728,000.00	520,000.00	0.00	58.3%
55004125	654801	Contract-Professional Services	0.00	58,000.00	58,000.00	32,481.24	0.00	25,518.76	56.0%
55004125	663301	Computer-Subscription/License	0.00	77,135.00	77,135.00	0.00	67,345.25	9,789.75	0.0%
55004125	672805	PubRelat-Advertising/Notices	0.00	1,000.00	1,000.00	0.00	0.00	1,000.00	0.0%
55004125	674700	PubRelat-Printing & Publicatns	0.00	1,000.00	1,000.00	109.25	0.00	890.75	10.9%
55004125	712210	G&A-GRT Admin Fees	142,500.00	0.00	142,500.00	113,311.26	0.00	29,188.74	79.5%
55004125	715303	G&A-License Fees	0.00	1,000.00	1,000.00	0.00	0.00	1,000.00	0.0%
55004125	723200	Supplies-Fuels and Fluids	0.00	52,001.00	52,001.00	0.00	0.00	52,001.00	0.0%
55004125	725601	Supplies-General	0.00	4,000.00	4,000.00	0.00	0.00	4,000.00	0.0%
55004125	725602	Supplies-Office	0.00	3,000.00	3,000.00	0.00	0.00	3,000.00	0.0%
55004125	725605	Supplies-EMS	0.00	300,000.00	300,000.00	0.00	59,995.17	240,004.83	0.0%

55004125	725608	Supplies-Janitorial	0.00	6,666.64	6,666.64	0.00	0.00	6,666.64	0.0%
55004125	817503	Capital Outlay-Building/Improv	0.00	100,000.00	100,000.00	0.00	0.00	100,000.00	0.0%
55004125	817505	Capital Outlay-Equipment	0.00	878,308.57	878,308.57	290,509.75	585,806.06	1,992.76	33.1%
55004125	817506	Capital Outlay-Vehicles	0.00	2,011,997.49	2,011,997.49	193,838.65	1,778,782.49	39,376.35	9.6%
55004125		**Expense**	**1,390,500.00**	**5,137,830.38**	**6,528,330.38**	**1,510,775.28**	**3,060,484.83**	**1,957,070.27**	
		Fund 5500 (Surplus)/Deficit:	**-7,354,875.00**	**5,137,830.38**	**-2,217,044.62**	**-4,575,187.66**	**3,060,484.83**	**-702,341.79**	

	ORIGINAL APPROP	TRANFRS/ADJSMTS	BEVISED BUDGET
Beginning Cash	**$ 8,267,575.16**		**$ 8,267,575.16**
Revenue	**$ (8,745,375.00)**		**$ (8,745,375.00)**
Transfers	**$ -**		**$ -**
Payroll	**$ -**	**$ 932,369.10**	**$ 932,369.10**
Operating Expense	**$ 1,390,500.00**	**$ 4,205,461.28**	**$ 5,595,961.28**
Ending Cash	**$ 15,622,450.16**	**$ (5,137,830.38)**	**$ 10,484,619.78**

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Non-Action Items 8.

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

DEPARTMENT NAME:
Flood disaster update

Attachments

Flood Update

Project #	Title	Status	Date	Estimate or Claimed Amount	FEMA Share at 75%	City of Roswell 25%
806095	B City Hall - EPM	Obligated	6/9/2025	$ 10,320.57	$ 7,740.43	$ 2,580.14
806112	B Convention & Civic Center - EPM	Obligated	5/5/2025	$ 1,816,034.00	$ 1,362,025.00	$ 454,008.00
806126	B Parks and Recreation Office/IT Building and "The Rock" EPI	Obligated	4/28/2025	$ 219,540.00	$ 164,655.00	$ 54,885.00
806133	B Adult Center - EPM	Obligated	6/12/2025	$ 294,742.06	$ 221,056.55	$ 73,685.52
806146	B Museum - EPM	Obligated	5/5/2025	$ 2,954,902.00	$ 2,216,176.00	$ 738,725.00
806150	B Police Department - EPM	Obligated	5/20/2025	$ 258,476.31	$ 193,857.23	$ 64,619.08
806256	G Flood Plain Management Compliance	Obligated	6/24/2025	$ 132,948.78	$ 99,711.59	$ 33,237.20
806257	E Museum & Art Center V.0	Obligated	8/26/2025	$ 672,030.00	$ 504,022.50	$ 168,007.50
806258	E Adult Center Building Repair v.0 (A&E only)	Obligated	8/26/2025	$ 389,217.24	$ 291,912.93	$ 97,304.31
806259	E Boy Scout Building Damage (A&E only)	Obligated	6/24/2025	$ 68,369.00	$ 51,276.75	$ 17,092.25
806261	E Convention and Civic Center Building Repair v.0 (A&E only)	Obligated	4/28/2025	$ 895,625.00	$ 671,718.75	$ 223,906.25
806262	E Parks & Recreation Office / IT Building Repair v.1 (A&E onl	Obligated	4/28/2025	$ 195,892.35	$ 146,919.26	$ 48,973.09
806263	E Cahoon Park Tennis Pro Shop Building Repair v.0 (A&E only	Obligated	8/5/2025	$ 250,000.00	$ 187,500.00	$ 62,500.00
949433	E Roswell International Air Center (RAIC) - EPM	Obligated	6/12/2025	$ 548,447.95	$ 411,335.96	$ 137,111.99
949435	B Roswell Fire Department - EPM	Obligated	6/24/2025	$ 86,128.48	$ 64,596.36	$ 21,532.12
950884	C Streets - Microsurfacing	Obligated	8/5/2025	$ 110,965.12	$ 83,223.84	$ 27,741.28
950887	C Streets - Microsurfacing	Obligated	8/5/2025	$ 122,989.60	$ 92,242.20	$ 30,747.40
950893	C Streets - Microsurfacing	Obligated	8/4/2025	$ 76,955.92	$ 57,716.94	$ 19,238.98
950901	C Streets - Microsurfacing	Obligated	8/4/2025	$ 43,495.68	$ 32,621.76	$ 10,873.92
950904	C Streets - Microsurfacing	Obligated	8/6/2025	$ 100,120.75	$ 75,090.56	$ 25,030.19
950909	C Streets - Microsurfacing	Obligated	8/4/2025	$ 64,329.84	$ 48,247.38	$ 16,082.46
950911	C Streets - Mill & Fill	Obligated	8/26/2025	$ 564,043.85	$ 423,032.89	$ 141,010.96
950944	C W Bland Pavement & Sidewalk Repairs	Obligated	1/6/2026	$ 21,523.27	$ 16,142.45	$ 5,380.82
950966	E Roswell Zoo Animal Damages	Obligated	12/22/2025	$ 9,500.00	$ 7,125.00	$ 2,375.00
950967	F PubWks(WWTP)-Asstd Sewer Damages	Pending Large Project		$ 1,573,001.47	$ 1,179,751.10	$ 393,250.37
949469	B Visitor Center - EPM	Obligated	1/30/2026	$ 5,486.33	$ 4,114.75	$ 1,371.58
950917	C BridgeRepairs-KY-DeBremond	Obligated	1/30/2026	$ 68,298.04	$ 51,223.53	$ 17,074.51
950968	F Water Aerial Crossing Damages	Obligated	1/28/2026	$ 353,940.31	$ 265,455.23	$ 88,485.08
963328	Z Management Costs	Obligated	1/28/2026	$ 519,971.00	$ 519,971.00	$ -
Flood Damage Claims Approved by FEMA				$ 12,427,294.92	$ 9,450,462.94	$ 2,869,898.81

Category A (Debris Removal) Category B (Emergency Protective Measures), Category C (Roads and Bridges), Category D (Water Control Facilities), Category E (Buildings and Equipment), Category F (Utilities), and Category G (Parks, Recreational, and Other Facilities)

Project #	Title	NM Project Status	Date	Reimbursement Amount
806095	B City Hall - EPM	Reimbursement Received	9/5/2025	$ 7,740.43
806126	B Parks and Recreation Office/IT Building and "The Rock" EPI	Reimbursement Received	9/2/2025	$ 164,654.79
806150	B Police Department - EPM	Reimbursement Received	9/5/2025	$ 193,857.23
806256	G Flood Plain Management Compliance	Reimbursement Received	9/5/2025	$ 99,711.59
806133	B Adult Center EPM	Reimbursement Received	10/2/2025	$ 221,056.55
806112	B Convention & Civic Center - EPM	Reimbursement Received	1/15/2026	$ 1,362,025.19
949433	B Air Center - EPM	Reimbursement Received	12/15/2025	$ 411,335.96
806146	B Museum and Robert H. Goddard Planetarium, EPM	Reimbursement Received	2/4/2026	$ 2,216,176.33
949435	B Fire Department - EPM	Reimbursement Received	1/28/2026	$ 64,596.36
950884	C RoadDamages-KY-LA-MI-MO-Aves.	Reimbursement Received	12/12/2025	$ 47,842.44
950887	C RoadDamages-4th-6th-8th-9th-Sts.	Reimbursement Received	12/17/2025	$ 80,619.90
950893	C RoadDamages-10th-11th-12th-Orange-PA-Park-Pecan	Reimbursement Received	12/12/2025	$ 57,657.66
950901	C RoadDamages-Riverside Dr.	Reimbursement Received	12/16/2025	$ 32,590.28
950904	C RoadDamages-Alameda-Bland-Edgewood-Hendricks-Summit	Reimbursement Received	12/16/2025	$ 69,588.31
950909	C RoadDamages-Wyoming Ave.	Reimbursement Received	12/16/2025	$ 48,197.08
950911	C RoadDamages-7th-KY-MO-Bland	Reimbursement Received	1/28/2026	$ 423,032.89
				$ 5,500,682.98

Project #	Title	NM Project Status	Total Award Amount
806258	E Adult Center Building Repair v.0 (A&E only)	Revolving Loan Fund Application Accepted	$ 389,217.24
806257	E Museum & Art Center V.0 (A&E only)	Revolving Loan Fund Application Accepted	$ 672,030.00
806261	E Convention and Civic Center Building Repair	Revolving Loan Fund Application Submitted	$ 6,554,823.22
951069	E Police Department Building Repair	Revolving Loan Fund Application Submitted	$ 1,600,743.77
			$ 1,061,247.24

Category A (Debris Removal) Category B (Emergency Protective Measures), Category C (Roads and Bridges), Category D (Water Control Facilities), Category E (Buildings and Equipment), Category F (Utilities), and Category G (Parks, Recreational, and Other Facilities)

ROSWELL NEW MEXICO
AGENDA ITEM ABSTRACT

Finance Committee 9.
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Consider the approval for the purchase of a new Mac Roll-Off Truck from Bruckner Truck Sales in the amount of $250,093 utilizing H-GAC Contract #HT06-20. (Reyer)

BACKGROUND:
Initiated by Debbie Reyer

The Solid Waste Department would like to buy a new Mack Roll-Off Truck from Bruckner Truck sales utilizing H-GAC contract #HT06-20.

- One (1) New Mack Roll-Off Truck with a MP 8 engine for $250,093

This truck is on the ground in Hobbs, NM.

All Specifications meet the requirements of the Route Supervisor.

FINANCIAL CONSIDERATION
Financial Impact (Revenue & Expense): Budgeted

Expenses: 52014342-817506 (Capital Outlay - Vehicles)
Current/Original Budget: $399,698.07
Remaining Budget: $399,698.07
Requested Amount: $250,093.00

LEGAL REVIEW:
N/A

BOARD AND COMMITTEE ACTION:
Finance Committee will be the first to consider this item.

STAFF RECOMMENDATION:
Consider approval to purchase a new roll off Truck in the amount of $250,093 utilizing H-GAC Contract #HT-06 to the Infrastructure Committee.

Attachments

H-GAC Quote

CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:	HT06-20	Date Prepared:	2/6/2026

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	City of Roswell	Contractor:	Bruckner Truck Sales
Contact Person:	Ken Hughlett	Prepared By:	Bob Davie
Phone:	575-626-7208	Phone:	512-632-6622
Fax:		Fax:	210-666-7216
Email:	k.hughlett@roswell-nm.gov	Email:	bob.davie@brucknertruck.com

Product Code:	I9	Description:	GR64BR

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 42900

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Trans Synd	3250	Transmission Cooler	3200
4500RDS	18500	46K rear axle	9800
Traction Diff	3900	Wheelbase 251	5800
Upgrade to 46K Suspension	7800	Galbreath Rolloff	54950
Lube Rear axle	3100	11.811 x 3.54 x .437	4345
Flaming River Disconnect	1150	GU 8 Vocational Package	3800
Frame Liner	3250	Allison Voc Package	3500
20K Front Axle	7800	Auto Neutral	2550
20K Springs	7700	Torque Converter	2850
Transyend fluid	3250	Transverse Torque	3250
Maintenance Moniter	3200	**Subtotal From Additional Sheet(s):**	
MP7 425M	9800	**Subtotal B:**	166745

HGACBuy
THE SMART PURCHASING SOLUTION

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Hand Control Valve	4800		
22.5x8.25 Alcoa Severe Service	4251		
Galfab Hoist 60K	17550	**Subtotal C:**	26601

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 13%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
Surcharge	11500		
Locals Adds	1347	**Subtotal D:**	12847

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) 249093

Quantity Ordered: 1 X **Subtotal of A + B + C + D:** 249093 = **Subtotal E:** 249093

F. H-GAC Fee Calculation (From Current Fee Tables) **Subtotal F:** 1000

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost	
				Subtotal G: 0

Delivery Date: **H. Total Purchase Price (E+F+G):** 250093

MACK TRUCKS, INC.

COMMERCIAL INVOICE

Invoice Date	Invoice No.
08/07/2025	0530631

OPTION ID	DESCRIPTION	LIST PRICE
X3A-Z1X	WITHOUT PTO 1ST, JUMP TO MINIMUM ENGINE SPEED	0.00
F9A-ABX	PTO 1ST, MINIMUM ENGINE SPEED, 600 RPM	0.00
G0A-Z1X	PTO 1ST, AUTO SET SINGLE SPEED, DISABLE	0.00
L6C-Z1X	WITHOUT PTO1 HOLD	0.00
L7C-Z1X	WITHOUT PTO1 ACCEL "BUMP-UP"	0.00
L8C-Z1X	WITHOUT PTO1 DECEL "BUMP-DOWN"	0.00
H2A-Z1X	WITHOUT 2ND PTO, SINGLE SPEED CONTROL	0.00
H6A-AEX	PTO 2ND, SINGLE SPEED SETTING, 1000 RPM	0.00
H0A-ABX	2ND PTO, MAX ROAD SPEED, 10 MPH (16 KPH)	0.00
G9A-ABX	PTO 2ND, SPEED RAMP RATE 100 RPM/SEC	0.00
H7A-ANX	PTO 2ND, MAX ENGINE SPEED, 2100 RPM	0.00
H5A-AGX	PTO 2ND, ROAD SPEED LIMIT, 97 KMH (60 MPH)	0.00
X4A-Z1X	WITHOUT PTO 2ND, JUMP TO MINIMUM ENGINE SPEED	0.00
G8A-ABX	PTO 2ND, MINIMUM ENGINE SPEED, 600 RPM	0.00
H4A-Z1X	PTO 2ND, AUTO SET SINGLE SPEED, DISABLE	0.00
L3C-Z1X	WITHOUT PTO2 HOLD	0.00
L4C-Z1X	WITHOUT PTO2 ACCEL "BUMP-UP"	0.00
L5C-Z1X	WITHOUT PTO2 DECEL "BUMP-DOWN"	0.00
PAINT		
946-998	NO THIRD TRUCK COLOR PROVIDED; NO COLOR	0.00
950-AD0	SINGLE COLOR	0.00
924-014	SOLID PAINT	0.00
944-CQ2	GLACIER WHITE; P3029	0.00
945-998	NO SECOND TRUCK COLOR PROVIDED; NO COLOR	0.00
996-AA3	PAINT - CAB, URETHANE CLEAR COAT	0.00
MPB-944	SAME AS FIRST COLOR - CAB	0.00
MPD-944	SAME AS FIRST COLOR - HOOD	0.00
943-998	WITHOUT CHASSIS FAIRINGS	0.00
966-998	WITHOUT SUN VISOR PAINT	0.00
940-998	WITHOUT MIRROR COVER PAINT	0.00
MPA-998	WITHOUT ROOF FAIRING	0.00
951-AA6	MACK BLACK (URETHANE); P3036	0.00
958-028	W/O OPTIONAL BUMPER PAINT	0.00
959-019	W/O OPTIONAL FUEL TANK PAINT	0.00
962-032	SAME AS CHASSIS RUNNING GEAR	0.00
963-033	SAME AS CHASSIS RUNNING GEAR	0.00
CALCULATED CODES - KAX		
9JX-A1X	YES, THE ORDER MUST BE CALCULATED	0.00
D5E-Z1X	WITHOUT AUTO ROUTING AND CLIPPING PLACEMENT, CENTER	0.00
BASE WARRANTY AND PURCHASED COVE		
898-003	HEAVY DUTY WARRANTY CLASSIFICATION	0.00
M50-030	HEAVY DUTY STANDARD BASE COVERAGE 12 MONTHS/100,000 MILES (1	0.00
M83-02T	CARB + EPA for Mack MP7 / MP8 Diesel	0.00
M51-102	MACK MP7/MP8 BASE CARB EMISSION COVERAGE 60 MONTHS / 350,000	0.00
M52-052	US and CANADA CARB EQUIPPED VEHICLE EMISSION COMPONENTS COVE	0.00
M53-Z1X	W/O MACK ENGINE AFTERTREATMENT PROTECTION PLAN	0.00

MACK TRUCKS, INC.

COMMERCIAL INVOICE

Invoice Date	Invoice No.
08/07/2025	0530631

OPTION ID	DESCRIPTION	LIST PRICE
M54-0B4	ALLISON TRANSMISSIONS (Contact Allison Transmission for stan	0.00
M71-0J1	WITHOUT mDRIVE CLUTCH PROTECTION PLAN	0.00
M55-0G7	STANDARD MACK HEAVY DUTY COVERAGE 60 MONTHS / 500,000 (804,6	0.00
M56-026	AIR CONDITIONING STANDARD COVERAGE (Sealed System Only) 12	0.00
M57-027	STANDARD NORMAL / HEAVY DUTY CHASSIS TOWING 90 DAYS OR 5,000	0.00
M58-028	STANDARD MACK ENGINE TOWING COVERAGE 24 MONTHS/250,000 MILES	0.00
M61-Z1X	W/O ALTERNATOR and STARTER EXTENDED WARRANTY COVERAGE	0.00
M59-Z1X	W/O STARTER PURCHASED COVERAGE	0.00
M60-Z1X	W/O ALTERNATOR PURCHASED COVERAGE	0.00
M99-998	W/O CUSTOM/BUNDLED PURCHASE COVERAGE OPTION	0.00
CONNECTED SERVICES		
S02-010	NO MACK ONECALL BUNDLE	0.00
S03-011	MACK INTEGRATED UPTIME - 24 MONTHS	0.00
S04-011	MACK CONNECT LOCATION AND REPORTING - 24 MONTHS	0.00
S05-010	WITHOUT FLEET INTEGRATION	0.00
S06-400	NO PARTNERED SERVICES PROVIDED	0.00

Docusign Envelope ID: 4F6B4D9C-45B6-4F17-BFFF-E4A2DA890798

H-GAC

Houston-Galveston Area Council
P.O. Box 22777 · 3555 Timmons · Houston, Texas 77227-2777

EXTENSION No. 4 to CONTRACT No. HT06-20

For

Medium and Heavy Trucks & Truck Bodies

Between

HOUSTON-GALVESTON AREA COUNCIL

And

Bruckner Truck Sales, Inc.

dba Bruckner's Truck & Equipment

THIS AMENDMENT modifies the above referenced Contract as follows:

Contract is extended through May 31 2026 Midnight CST or the effective date of the contracts resulting from the most recently awarded Request For Proposal (RFP) for Medium and Heavy Trucks & Truck Bodies, whichever occurs first.

Unless otherwise noted, this amendment goes into effect on the date signed by **H-GAC.** All other terms and conditions of this Contract shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their respective duly authorized representatives.

Signed for: **Houston-Galveston Area Council**

DocuSigned by:
82EC270D5D61423...

Chuck Wemple
Executive Director
Date: 4/16/2025

Signed for: **Bruckner Truck Sales, Inc.**
dba Bruckner's Truck & Equipment

Signed by:
James Moody
33502BE809B1478...

Printed Name: James Moody
Title: Chief Financial Officer

James Moody
CFO
Date: 4/16/2025

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Finance Committee **10.**
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Recommend award of Roswell Waste Water Treatment Plant Gate Replacement Design Project to Molzen Corbin in the amount of $396,357.74 which includes GRT. (MacCornack)

BACKGROUND:
Initiated by: James MacCornack

City Waste Water Department has identified need to replace gate valves at the Waste Water Treatment Plant and provide some additional automation and monitoring of valve status. RFQ was issued utilizing Engineering Services On Call. Quotes received on January 28, 2026 for the subject project have been reviewed. Four quotes were received as follows: (Amounts include GRT).

1. Freese & Nichols, Inc. $481,821.30
2. HDR Engineering $193,837.21
3. WTC $433,083.20
4. Molzen Corbin $396,357.74

Please see attached recommendation of award letter to Purchasing.

FINANCIAL CONSIDERATION:
Financial Impact (Revenue & Expense): Budget Adjustment Needed

Revenue: n/a

Expense: 53014355 - 817504 (Capital Outlay - Infrastructure) -- $396,357.74

LEGAL REVIEW:
Not Applicable for this agenda item.

BOARD AND COMMITTEE ACTION:
Infrastructure Committee on 2/9/2026 voted (3-0) to recommend this item to Finance Committee

Attachments

Recommendation of award letter

ROSWELL
Engineering

To: Arely Peek
Purchasing Agent

January 30, 2026

Re: Recommendation of Award
Project Development Services – Roswell Waste Water Treatment Plant Gate Valve Replacements Design
RFP-25-002 – Engineering Architectural Services

The City of Roswell is seeking professional design support services for design services related to replacement of gate valves at the Waste Water Treatment Plant. Per RFP-25-002 quotes were requested to perform engineering and design services from vendors qualified per RFP-25-002. Quotes shown include GRT.

1. Freese & Nichols, Inc.	$481,821.30
2. HDR Engineering	$193,837.21
3. WTC	$433,083.20
4. Molzen Corbin	$396,357.74

Upon review of submitted quote details I hereby recommend this work go to Molzen Corbin, Inc. in the amount of $396,357.74 which includes GRT. Note that HDR Engineering pricing did not reflect the full scope of the RFQ. Engineering department proposes to issue a Notice of Award & Notice to Proceed to Molzen Corbin upon review by City Council.

If you have any questions please contact me.

Sincerely,

James MacCornack, P.E.
Director of Engineering & Infrastructure

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Finance Committee **11.**
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Consider recommendation of approval of change order in the amount of $151,712.83 to increase PO 22600812 for ITB-25-002 West Country Club Twin Reservoirs Repair Project from current amount of $2,586,151.21 to a new amount of $2,737,864.04. (Valadez)

BACKGROUND:
Initiated by: Andrew Valadez

Due to leakage issues experienced on the South Reservoir when it was attempted to refill the tank, the tank has been re-drained, and the proposed change order is intended to address those leakage areas as well as apply a similar repair to the North Reservoir prior to attempting to refill it. Total new contract value for this project including FY25 carryover amount would be $4,399,506.54.

FINANCIAL CONSIDERATION:
Financial Impact (Revenue & Expense): Budgeted

Expense: 53004353-817504 (Water Source of Supply - Capital Infrastructure)
Current/Original Budget: $3,909,878.64
Remaining Budget: $1,014,802.28
Requested Amount: $151,712.83

Project is funded by Water Project Fund WPF-5980. Funding agreement is for a total of $8,000,000, 45% grant, 55% loan.

LEGAL REVIEW:
Not applicable

BOARD AND COMMITTEE ACTION:
Infrastructure Committee on 2/9/2026 voted (3-0) to recommend this item to Finance Commitee

STAFF RECOMMENDATION:
Proceed as presented.

Attachments

Change Order Items
WPF 5980 Funding Agreement Excerpt
TMI PO 22600812

W. Country Club Twin Reservoirs Repair Project
Bid No. ITB-25-002, WPF 5980
Change Order No. 4

ITEM NO.	ITEM DESCRIPTION	UNIT	CONTRACT UNIT COST	REVISED UNIT COST	PREVIOUS	REVISED QTY.	DIFFERENCE	DOLLAR CHANGE
1	Base Bid for South Country Club Tank	L.S.	$1,133,000.00	$1,168,620.00	1 (Lump Sum)	1 (Lump Sum)	N/A (No Qty Change)	$35,620.00
2	Base Bid for North Country Club Tank	L.S.	$1,133,000.00	$1,129,950.00	1 (Lump Sum)	1 (Lump Sum)	N/A (No Qty Change)	-$3,050.00
3	Exterior Concrete Repair	Lin. Ft.	$8.00	$8.00	5,000	15,852	10,852	$86,816.00
4	Partial Depth Concrete Spall Repair	Sq. Ft.	$160.00	$160.00	300	1,502	1,202	$192,320.00
5	Concrete Floor Crack Repair	Lin. Ft.	$12.00	$12.00	2,000	165	-1,835	-$22,020.00
6	Interior Vertical Concrete Crack Repair	Lin. Ft.	$40.00	$40.00	3,000	424	-2,576	-$103,040.00
7	Cleaning and Coating Exposed Steel Reinforcement	Lin. Ft.	$4.50	$4.50	16,660	1,255	-15,405	-$69,322.50
8	Filler and Surfacer	Gallon	$600.00	$600.00	30	68	38	$22,800.00

Total	$140,123.50
GRT @ 8.2708%	$11,589.33
Total w/ GRT	**$151,712.83**
Original Contract	$3,470,700.00
Previous Revised Contract	$3,923,305.00
Difference this Change	$140,123.50
New Contract Total	$4,063,428.50
GRT @ 8.2708%	$336,078.04
New Total w/ GRT	**$4,399,506.54**

EXHIBIT "A"

TERM SHEET

$8,000,000 WATER PROJECT FUND LOAN/GRANT TO THE CITY OF ROSWELL, CHAVES COUNTY, NEW MEXICO

Project Description:	The Project is for storage, conveyance or delivery of water to end users. The Loan/Grant Amount will be used only for Eligible Items necessary to complete the Project. In particular, the Project will consist of design and construction and rehabilitation of two 7.5 million gallon reservoirs, and shall include such other related work and revisions necessary to complete the Project. The Project may be further described in the Application and in the final plans and specifications for the Project approved by the Water Trust Board and the NMFA as provided by this Agreement. However, in the event of any inconsistency, the description of the Project as stated in this Term Sheet shall control.
Grant Amount:	$3,600,000
Loan Amount:	$4,400,00
Pledged Revenues:	"Pledged Revenues" means the Net System Revenues of the System of the Borrower/Grantee pledged to the payment of the Loan Amount and Administrative Fees pursuant to the Ordinance and the Agreement.
Outstanding Senior Obligations for Pledged Revenues:	2014 Series A Joint Water and Sewer Improvement Bonds; 2014 Series B Joint Water and Sewer Improvement Bonds, NMFA Loan No. DW-3205; NMFA Loan DW-4196; NMED Loan No. CWSRF-097
Outstanding Parity Obligations:	NMFA Loan No. WPF-5434; NMFA Loan No. WPF-5979
Authorizing Legislation:	Borrower/Grantee Ordinance No. 24-06, adopted April 11, 2024
Additional Funding Amount:	$1,200,000 (loan in lieu of match)
Closing Date:	May 24, 2024

Purchase Order

ROSWELL
New Mexico

Fiscal Year 2026

THIS NUMBER MUST APPEAR ON ALL INVOICES, PACKAGES AND SHIPPING PAPERS.	
Purchase Order #	22600812

Delivery must be made within doors of specified destination.

BILL TO
CITY OF ROSWELL
ATTN: ACCOUNTS PAYABLE
PO BOX 1838
ROSWELL NM 88202
(OR) AP@ROSWELL-NM.GOV

VENDOR
TMI COATINGS, INC
3291 TERMINAL DRIVE
ST. PAUL, MN 55121

SHIP TO
CENCTL
1200 W HOBSON RD
ROSWELL, NM 88203
Email: s.rassega@roswell-nm.gov
Phone: 5753475421
Fax: 5753474665

Vendor Phone #	Vendor Email Address	Requisition Number	Requisitioner	
		12600546	Sasha Rassega	s.rassega@roswell-nm.gov

Date Ordered	Vendor Number	Date Required	Freight Method/Terms	Department/Location
08/08/2025	15235			Water Source of Supply

Item#	Description/PartNo	QTY	UOM	Unit Price	Extended Price
	Country Club Twin Reservoirs Repair Project WPF598 The Above Purchase Order Number Must Appear On All Correspondence - Packing Sheets And Bills Of Lading				
1	North Tower - Country Club Twin Reservoirs Project WPF5980 GL Account: 53004353 - 817504 $1,867,514.45	1.0	EACH	$1,867,514.45	$1,867,514.45
2	South Tower - Country Club Twin Reservoirs Project WPF5980 GL Account: 53004353 - 817504 $468,318.50	1.0	EACH	$468,318.50	$468,318.50
3	Maintenance and Repairs to North and South Towers - Country Club Twin Reservoirs Repair Project WPF5980 GL Account: 53004353 - 614020 $250,318.26	1.0	EACH	$250,318.26	$250,318.26
	carryover from po 22501825 ********** GL SUMMARY ********** 53004353 - 614020 $250,318.26 53004353 - 817504 $2,335,832.95				

By: A. Peek
Purchasing Agent, C.P.O

Total Ext. Price	$2,586,151.21
PO Total	**$2,586,151.21**

CITY OF ROSWELL, NEW MEXICO
CONDITIONS GOVERNING THIS PURCHASE ORDER

The CITY OF ROSWELL is not responsible for products, goods, supplies, equipment, or services delivered without authority of this written order.

DEFINITIONS:

CITY: The City of Roswell, New Mexico agency and its employees.

ITEM(S): The material(s), product(s), service(s), lease(s), equipment, components, merchandise, Instructor services, Entertainment, goods, commodity(ies) or, etc.

INVOICE: The document to request payment for this Purchase Order from the CITY and must show the following: Purchase Order Number, Date of Shipment, Date of Invoice, Invoice Number, Description & Listing of Item(s) Purchased, Quantity (if applicable), Unit Price or Cost of Each Item(s), Vendor: Name, Remittance Address, Phone Number, and Customer Account Number, if applicable,

REQUISITIONER: The employee of the CITY who is placing this order.

Shipment of Items:

Do not over ship or substitute. Ship exactly as ordered, unless otherwise approved by the CITY.

All products, supplies, equipment or service(s) received are subject to inspection and acceptance by the CITY.

If unable to fill this order exactly in accordance with description unit, price or specifications, please contact Requisitioner immediately. The CITY reserves the right to reject and return at shipper's expense any and all products or supplies delivered which do not conform to our description or specifications.

If unable to fill this order promptly or within the time specified, notify the REQUISITIONER immediately. In case of unreasonable delay in delivery or delivery of goods specified, or in case of any other default of the vendor, the CITY shall have the right to cancel this Purchase Order in whole or in part, and the CITY may procure the ITEM(S) from other sources.

Freight: All product shipped by freight, express or parcel post, MUST HAVE ALL CHARGES FULLY PREPAID TO POINT OF DELIVERY.

Packing Slip: Include itemized packing slips with all shipments. Show DEPARTMENT name for whom delivery is intended.

Invoice:

Invoice(s) must be sent on date of COMPLETE SHIPMENT of all product(s) ordered. Any Invoice pertaining to this order **must be received no later than 30 days from shipment date**, otherwise Invoice may not be processed for payment.

Any Discount Terms must be clearly stated on the Invoice, to include the dollar ($) amount or percent (%) amount that may be taken. Define the exact date terms for the discount.

Acceptance:

All items delivered on this order are to be new and the manufacture or product of the United States or its territorial possessions, unless otherwise specified.

The workmanship, quantities or qualities of goods which are to be paid for hereunder shall be to the satisfaction of the CITY and before final acceptance by the CITY all matters of dispute must be adjusted to the mutual satisfaction of the CITY and the vendor. Determinations and decisions, in case any question shall arise, shall constitute a condition precedent to the right of the vendor to receive any money thereof, until the matter in questions is settled.

The vendor by accepting this order agrees to assume the defense of and hold the CITY, its agents and its employees, harmless from all suits, costs, expenses, claims and damages arising from the use of the described materials because of actual or alleged infringement of any copy rights, patent or patent right of any invention or any other cause, and vendor represents and warrants that the unit prices charged herein are not higher than any applicable legal maximum prices permitted under existing governmental regulations and are not in excess of those currently charged to other governmental, institutional, or commercial users for similar items, quantities and deliveries.

Sales Taxes:

New Mexico Gross Receipts Tax (NMGRT) must be applied at time of invoicing ***(IF APPLICABLE)*** and according to New Mexico Taxation and Revenue Rules and Regulations and at the current rate table.

Federal, State and Local Laws:

Upon the vendor's acceptance hereof, the vendor agrees to comply and follow all Federal, State and Local Laws, Rules and Regulations, the State of New Mexico Procurement Laws and shall keep itself fully informed of all municipal ordinances and regulations in any manner affecting this order and the items delivered at vendor's sole cost and expense. Vendor shall comply with laws prohibiting discrimination on account of race, creed, color, or national origin.

ROSWELL NEW MEXICO
AGENDA ITEM ABSTRACT

Finance Committee 12.
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Consider recommending approval of a budget adjustment in the amount of $14,122.00 to contract Tascosa for the procurement and installation of furniture for five offices associated with the relocation of PVRCC Emergency 911 Center (Herring)

BACKGROUND:
Initiated by: Alison Herring

PVRCC is relocating to a new facility. With the leadership transition to the new director, prior financial planning did not include furnishings for the new space. The relocation will result in five offices requiring furniture: three individual offices and two shared offices. Two quotes were solicited. The quotes received were $87,569.08 and $14,122.00.

Staff solicited two quotes for furnishing the space. The quote from Xybix Systems Inc. in the amount of $87,569.08 reflects dispatch-center-grade furniture designed for 24/7 operations, specialized equipment integration, and enhanced durability.

The second quote of $14,122.00 was submitted by a local vendor familiar with the operational needs of public safety environments. This proposal reflects standard administrative-grade furnishings appropriate for the intended space. The vendor applied a first responder discount to the quoted amount, and the final price includes shipping and installation. The significant cost difference is attributable to the specialized construction and operational requirements of dispatch consoles compared to traditional office workstations.

FINANCIAL CONSIDERATION
Finance Impact (Revenue & Expense): Budget Adjustment Needed

Revenue: n/a

Expense: 11014656-642903 (Non-Capital Furniture/Fixtures) - $14,122.00

Approval of this request will result in a one-time budget adjustment of $14,122.00 from the general fund to procure furniture necessary for the five administrative and supervisory offices associated with the relocated facility. This expenditure was not included in the adopted FY budget due to prior planning oversights. No ongoing fiscal impact is anticipated.

LEGAL REVIEW:
No legal review is required at this time.

BOARD AND COMMITTEE ACTION:
This is the first committee to review this request. Approval is requested to present to the Public Safety Committee at their meeting on March 17th, 2026.

STAFF RECOMMENDATION:
Consider recommending approval of a budget adjustment in the amount of $14,122.00 to procure furniture necessary for the relocation of PVRCC, the emergency 911 center.

Attachments

Tascosa Furniture Quote

Tascosa Office Machines

TO

Pecos Valley Regional Communications

Attn: Alison

Phone #: 575-246-6646

Address: St. Mary's Place Roswell

321 N. Main St. Roswell, New Mexico 88201 (575) 623-1206

EA	DESCRIPTION		EACH	TOTAL
	TCPN CONTRACT # R191819			
	ROOM #105			
1	PL178LNPG	PORKCHOP DESK SHELL	$582.00	$582.00
1	PL166NPG	BOX/BOX/FILE	$335.00	$335.00
1	PL179NPG	RETURN 30X24	$169.00	$169.00
1	PL113NPG	CABINET DOUBLE DOOR	$402.00	$402.00
1	PL153NPG	OPEN HUTCH 36X36	$267.00	$267.00
1	#3128BLK	GUEST CHAIR	$150.00	$150.00
	REGULAR PRICE	$3,059.00		
	SALE PRICE	$1,905.00		
	TOTAL DISCOUNT	$1,154.00		
	FREE SET-UP AND DELIVERY / SHIPPING			
				$1,905.00

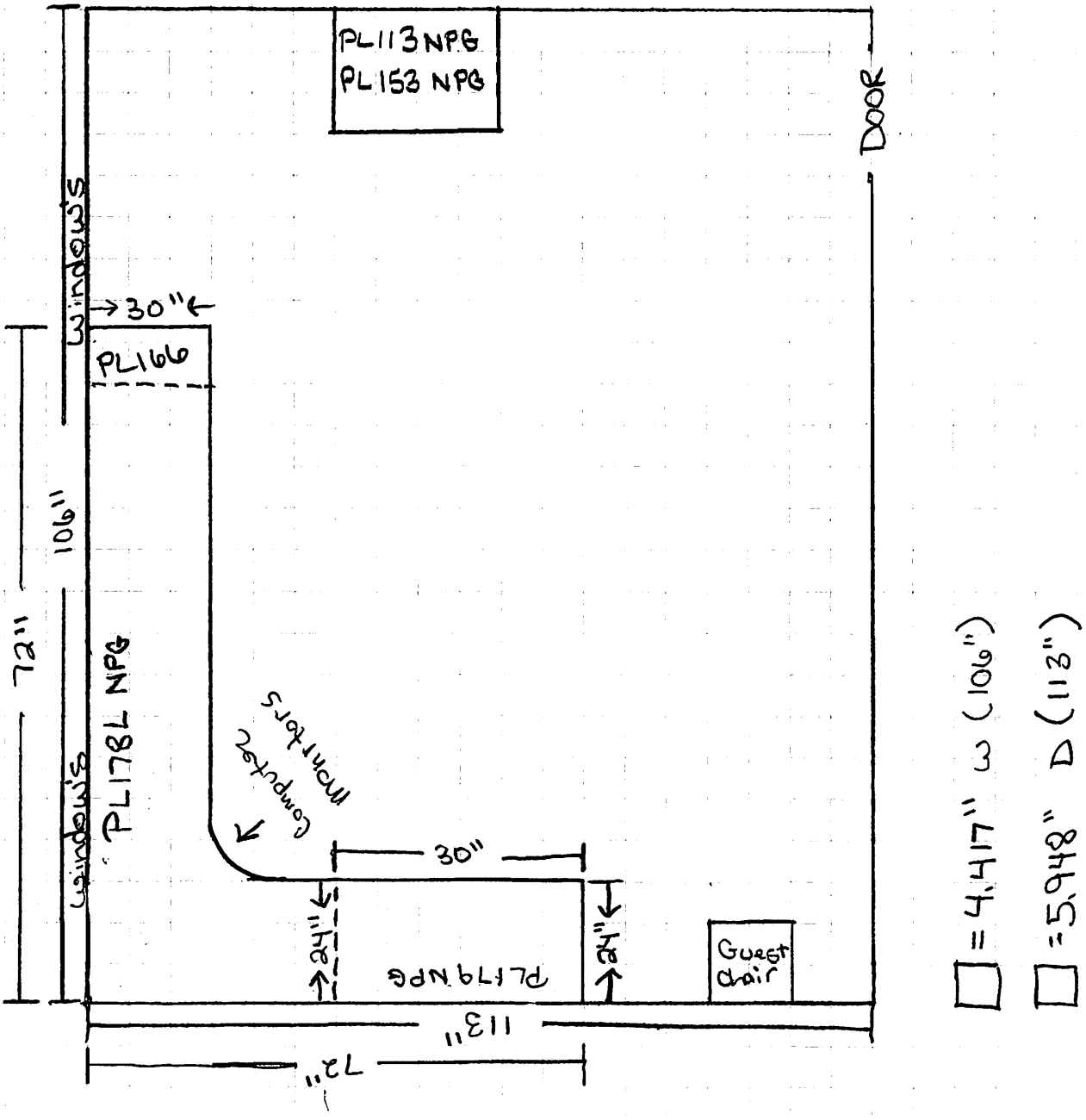
February 20, 2026 **BY: DANNY STEWART**

Quotation Accepted by: _____

Name **Date**

PECOS VALLEY REGIONAL COMMUNICATIONS CENTER OFFICES

ROOM# 105



Tascosa Office Machines

TO

Pecos Valley Regional Communications

Attn: Alison

Phone #: 575-246-6646

Address: St. Mary's Place Roswell

321 N. Main St. Roswell, New Mexico 88201 (575) 623-1206

EA	DESCRIPTION		EACH	TOTAL
	TCPN CONTRACT # R191819			
	ROOM #106			
1	PL178RNPG	PORKCHOP DESK SHELL	$582.00	$582.00
1	PL166NPG	BOX/BOX/FILE	$335.00	$335.00
1	PL179NPG	RETURN 30X24	$169.00	$169.00
1	PL113NPG	CABINET DOUBLE DOOR	$402.00	$402.00
1	PL153NPG	OPEN HUTCH 36X36	$267.00	$267.00
1	#3128BLK	GUEST CHAIR	$150.00	$150.00
	REGULAR PRICE	$3,059.00		
	SALE PRICE	$1,905.00		
	TOTAL DISCOUNT	$1,154.00		
	FREE SET-UP AND DELIVERY / SHIPPING			
				$1,905.00

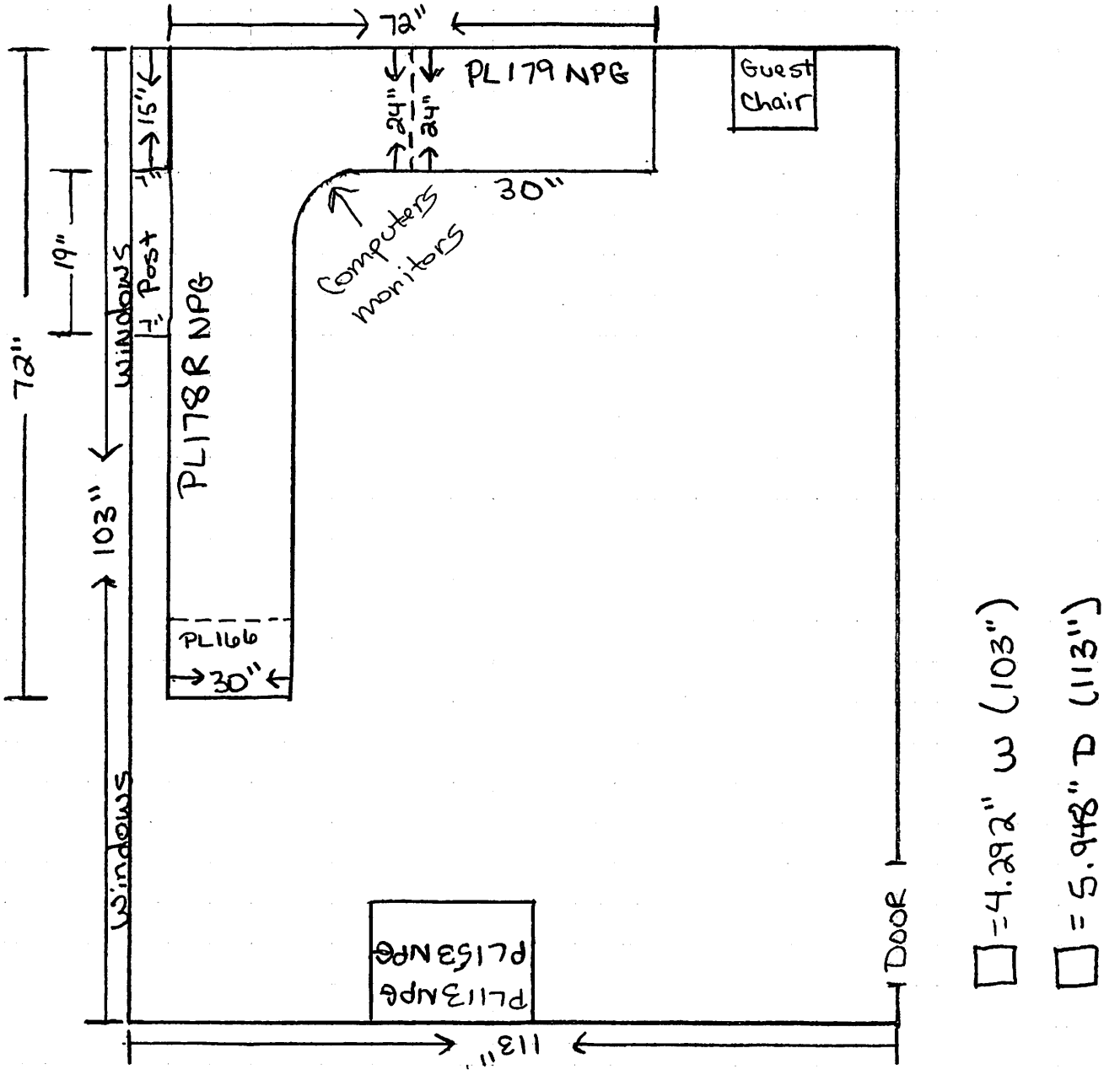
February 20, 2026 **BY: DANNY STEWART**

Quotation Accepted by: _____

Name **Date**

PECOS VALLEY REGIONAL COMMUNICATIONS CENTER OFFICES

ROOM# 106



Tascosa Office Machines

TO

Pecos Valley Regional Communications

Attn: Alison

Phone #: 575-246-6646

Address: St. Mary's Place Roswell

321 N. Main St. Roswell, New Mexico 88201 (575) 623-1206

EA	DESCRIPTION		EACH	TOTAL
	TCPN CONTRACT # R191819			
	ROOM #107			
1	PL178RNPG	PORKCHOP DESK SHELL	$582.00	$582.00
2	PL166NPG	BOX/BOX/FILE	$335.00ea	$670.00
1	PL188NPG	BRIDGE 30X24	$145.00	$145.00
1	PL113NPG	CABINET DOUBLE DOOR	$402.00	$402.00
1	PL153NPG	OPEN HUTCH 36X36	$267.00	$267.00
2	#3128BLK	GUEST CHAIR	$150.00ea	$300.00
1	PL182LNPG	PORKCHOP CREDENZA	$399.00	$399.00
	REGULAR PRICE	$4,164.00		
	SALE PRICE	$2,765.00		
	TOTAL DISCOUNT	$1,399.00		
	FREE SET-UP AND DELIVERY / SHIPPING			
				$2,765.00

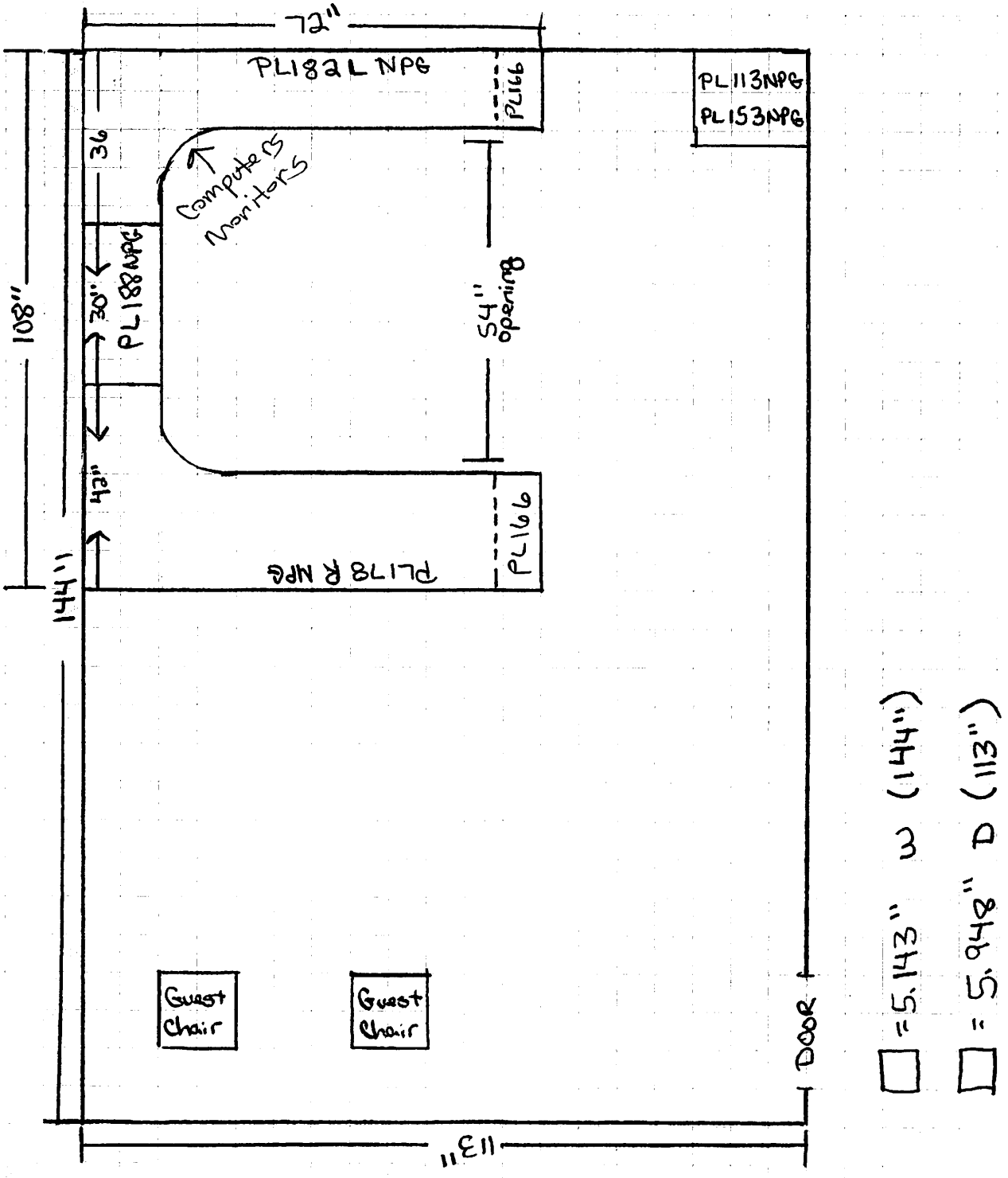
February 20, 2026 **BY: DANNY STEWART**

Quotation Accepted by: _____

Name **Date**

PECOS VALLEY REGIONAL COMMUNICATIONS CENTER OFFICES

ROOM# 107



Tascosa Office Machines

TO

Pecos Valley Regional Communications

Attn: Alison

Phone #: 575-246-6646

Address: St. Mary's Place Roswell

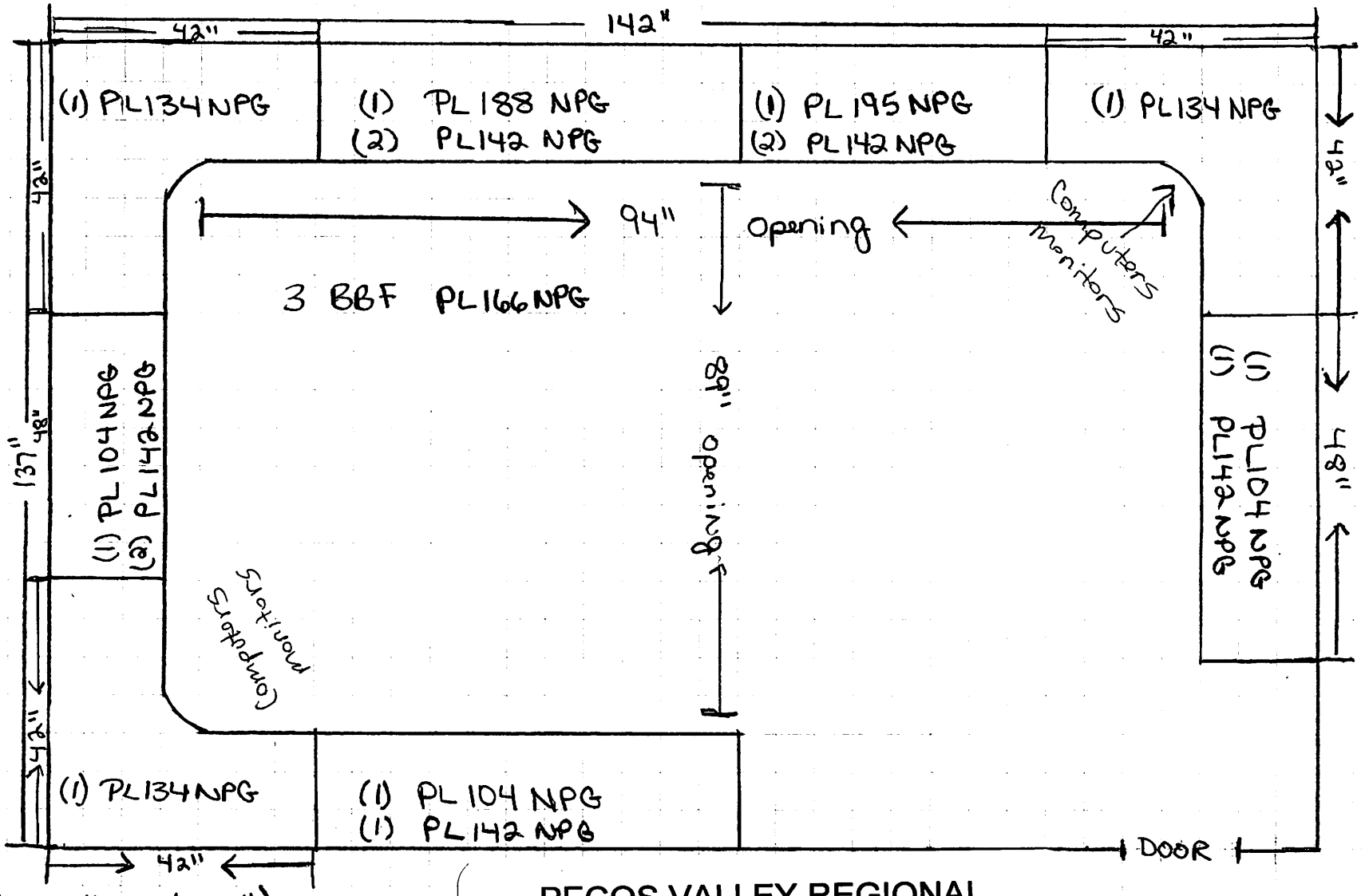
321 N. Main St. Roswell, New Mexico 88201 (575) 623-1206

EA	DESCRIPTION		EACH	TOTAL
	TCPN CONTRACT # R191819			
	ROOM #111			
3	PL134NPG	CORNER DESK SHELL	$392.00ea	$1,176.00
3	PL104NPG	DESK SHELL 48X24	$286.00ea	$858.00
8	PL142NPG	½ PANEL	$55.00ea	$440.00
1	PL188NPG	BRIDGE 24X30	$145.00	$145.00
1	PL195NPG	BRIDGE 24X24	$140.00	$140.00
3	PL166NPG	BOX/BOX/FILE	$335.00ea	$1,005.00
	REGULAR PRICE	$6,996.00		
	SALE PRICE	$3,783.00		
	TOTAL DISCOUNT	$3,232.00		
	FREE SET-UP AND DELIVERY / SHIPPING			
				$3,764.00

February 20, 2026 **BY: DANNY STEWART**

Quotation Accepted by: _____

Name **Date**



☐ = 4.303" w (142")

☐ = 6.524 D (137")

PECOS VALLEY REGIONAL
COMMUNICATIONS
CENTER OFFICES

ROOM# 111

Tascosa Office Machines

TO

Pecos Valley Regional Communications

Attn: Alison

Phone #: 575-246-6646

Address: St. Mary's Place Roswell

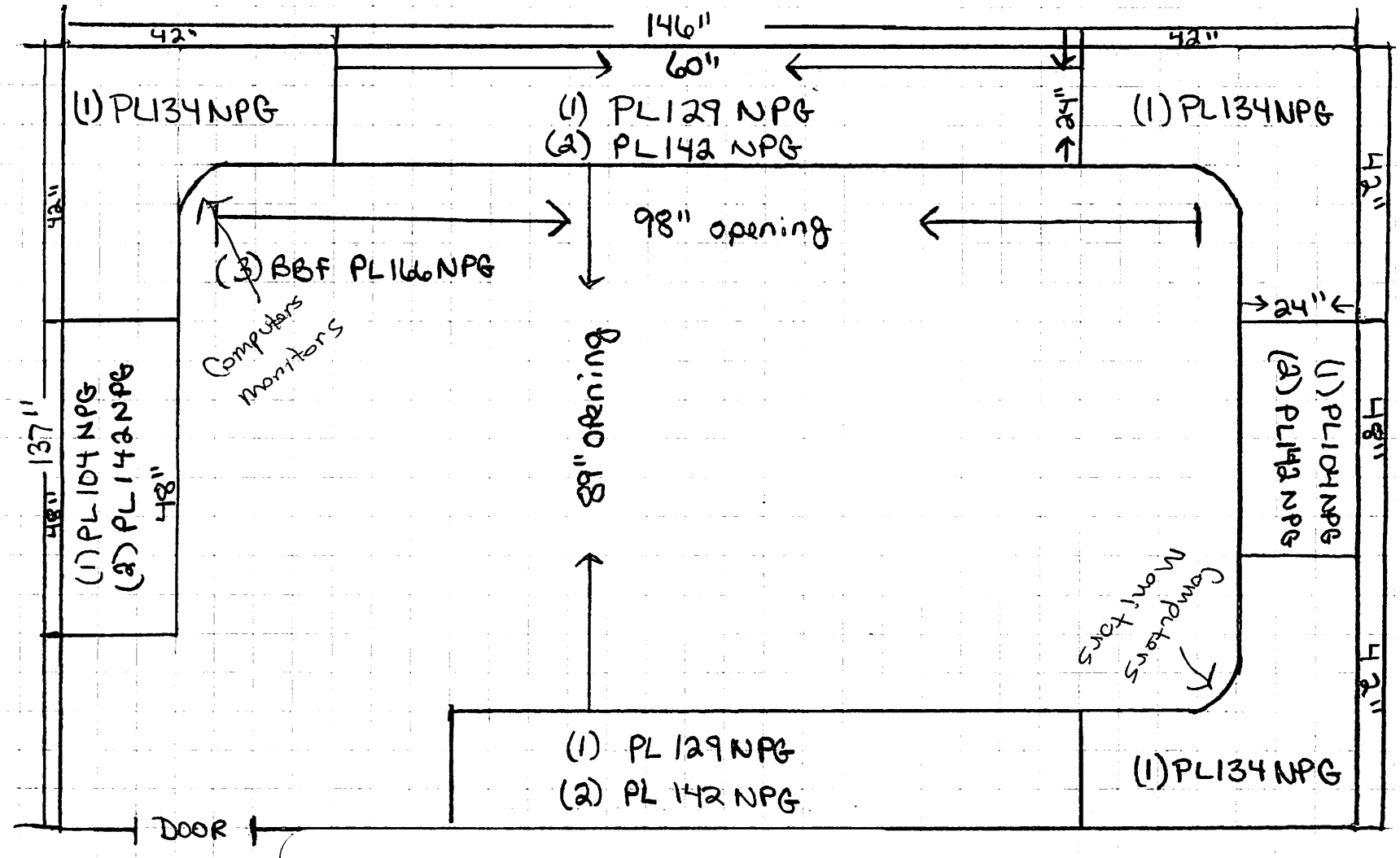
321 N. Main St. Roswell, New Mexico 88201 (575) 623-1206

EA	DESCRIPTION		EACH	TOTAL
	TCPN CONTRACT # R191819			
	ROOM #112			
3	PL134NPG	CORNER DESK SHELL	$392.00ea	$1,176.00
2	PL104NPG	DESK SHELL 48X24	$286.00ea	$572.00
8	PL142NPG	½ PANEL	$55.00ea	$440.00
2	PL129NPG	DESK SHELL 60X24	$295.00ea	$590.00
3	PL166NPG	BOX/BOX/FILE	$335.00ea	$1,005.00
	REGULAR PRICE	$6,596.00		
	SALE PRICE	$3,783.00		
	TOTAL DISCOUNT	$2,813.00		
	FREE SET-UP AND DELIVERY / SHIPPING			
				$3,783.00

February 20, 2026 **BY: DANNY STEWART**

Quotation Accepted by: _____

Name **Date**



PECOS VALLEY REGIONAL
COMMUNICATIONS
CENTER OFFICES

ROOM# 112

☐ = 4.425" W (146")

☐ = 6.524 D (137")

Tascosa Office Machines

TO

Pecos Valley Regional Communications

Attn: Alison

Phone #: 575-246-6646

Address: St. Mary's Place Roswell

321 N. Main St. Roswell, New Mexico 88201 (575) 623-1206

EA	DESCRIPTION	EACH	TOTAL
	TCPN CONTRACT # R191819		
	ROOM 105	$1,905.00	$1,905.00
	ROOM 106	$1,905.00	$1,905.00
	ROOM 107	$2,765.00	$2,765.00
	ROOM 111	$3,764.00	$3,764.00
	ROOM 112	$3,783.00	$3,783.00
	REGULAR PRICE $23,874.00		
	SALE PRICE $14,122.00		
	TOTAL DISCOUNT $9,752.00		
	FREE SET-UP AND DELIVERY / SHIPPING		
			$14,122.00

February 20, 2026 **BY: DANNY STEWART**

Quotation Accepted by: _____

Name **Date**

ROSWELL NEW MEXICO
AGENDA ITEM ABSTRACT

Finance Committee 13.
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Resolution 26-XX Disposal of Certain Surplus Personal Property. Consider recommending to full Council adoption of Resolution 26-XX to dispose of certain surplus property listed on the attachment. (Hicks)

BACKGROUND:
Initiated by: Becky Hicks

This request covers old/obsolete equipment and vehicles currently owned by the City of Roswell. Exhibit A: Items valued at less than $2,500 and Exhibit B: Items valued at more than $2,500. Both exhibits are printed on the same sheet for convenience.
These items are in a state of disrepair and/or repair costs would exceed the value of the item and/or they have exceeded their life expectancy.

FINANCIAL CONSIDERATION
If there are no bids on these items at the set minimum, the minimum may be re-evaluated and the items will be relisted until sold or the item may be scrapped or recycled in another acceptable manner.

LEGAL REVIEW:
No legal review required at this time.

BOARD AND COMMITTEE ACTION:
Finance Committee will be the first to hear this item.

STAFF RECOMMENDATION:
Proceed as presented.

Attachments
Resolution 26-XX Disposal of Certain Surplus Personal Property
Surplus Property List March 5, 2026

RESOLUTION 26-XX

A RESOLUTION AUTHORIZING THE DISPOSAL OF CERTAIN SURPLUS PERSONAL PROPERTY

WHEREAS, the City is the owner of certain personal property, listed in Exhibits A and B to this Resolution; and

WHEREAS, NMSA 1978 § 3-54-2, authorizes the City to dispose of personal property at public or private sale; and

WHEREAS, the City has no use for the said personal property and wishes to dispose of the property, pursuant to § 3-54-2.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL AS THE GOVERNING BODY OF THE CITY OF ROSWELL, NEW MEXICO, that:

1. The City has no use for the personal property listed in Exhibit A and B.

2. Each item of personal property listed in Exhibit A, has a value of $2,500.00 or less, as shown in the Exhibit, and may be sold at a public or private sale for cash without further notice, as provided in Section 3-54-2(A).

3. The personal property listed in Exhibit B may be sold at a public or private sale, upon notice published twice in the Roswell Daily Record, not less than seven days apart, with the last publication not less than fourteen days prior to the sale, as provided for in Sections 3-54-2(B) and (C).

4. Disposal of the personal property listed in Exhibit A and B is hereby authorized, pursuant to NMSA 1978 § 3-54-2.

PASSED, ADOPTED, SIGNED, and APPROVED the 12th day of March 2026.

CITY SEAL

_____
Timothy Z. Jennings, Mayor

ATTEST:

_____
Amalia Martinez, City Clerk

DRAFT

CITY OF ROSWELL
ASSET DISPOSAL LIST
FY2026 RESOLUTION 26-XX
MARCH 5, 2026

EXHIBIT B - VALUES MORE THAN $2,500

DEPT	REMOVAL TYPE	DESCRIPTION	COMPUTER SANITIZED Y OR N	PURCHASE COST	SERIAL OR VIN #	TAG #	ASSET #	DEPRECIATED VALUE	ESTIMATED VALUE		AUCTION RESERVE	MINUMUM PRICE
AIR CENTER	AUCTION	RUBB HANGAR		$ 588,172.40	N/A		26202	$ 529,355.12			$ 310,000.00	$ 310,000.00
AIR CENTER	AUCTION	2000 FORD E150 VAN		$ 15,970.00	1FTRE14W9YHA97838	974	713	$ -	$ 3,025.00		$ 500.00	$ 500.00
FIRE	AUCTION	1997 FORD F-350 BRUSH TRUCK		$ 45,000.00	1FDKF38F9VEB69599	69599	26272	$ 20,250.00	$ 19,000.00		$ 1,000.00	$ 1,000.00
PARKS DEPT	AUCTION	2013 CHEVROLET 3500HD		$ 32,216.00	1GC4KZCG0DF111787	1110	13981	$ -	$ 20,550.00	*	$ 1,000.00	$ 1,000.00
SOLID WASTE	AUCTION	2006 FORD F-150		$ 23,045.00	1FTPW14V46KD86654	86654	7770	$ -	$ 5,281.00	*	$ 1,000.00	$ 1,000.00
SOLID WASTE	AUCTION	2006 FORD F-150		$ 20,443.00	1FTPX14V56KD62148	283	7617	$ -	$ 5,899.00	*	$ 1,000.00	$ 1,000.00

* ESTIMATED FROM BEENVERIFIED

EXHIBIT A - VALUES LESS THAN $2,500

DEPT	REMOVAL TYPE	DESCRIPTION	COMPUTER SANITIZED Y OR N	PURCHASE COST	SERIAL OR VIN #	TAG #	ASSET #	DEPRECIATED VALUE	ESTIMATED VALUE		AUCTION RESERVE	MINUMUM PRICE
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1537489		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1419083		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			2260928		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1537154		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1222661		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1419034		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1537488		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			2238607		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1527262		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			2242519		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1418723		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1419033		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1419027		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
CENTROL CONTROL	AUCTION	MDS 9710 RADIOS			1240466		CHATTEL	N/A	$ 10.00		$ 1.00	$ 1.00
LIBRARY	AUCTION	MISCELLANEOUS CHAIRS X 26					CHATTEL	N/A			$ 1.00	$ 1.00
WWTP LAB	AUCTION	TUTTNAUER AUTOCLAVE		$ 5,729.02	1305117	004595	14402	$ -	$ 10.00		$ 1.00	$ 1.00
ZOO	RETIREMENT	BEARS (END OF LIFE CARE)		UNKNOWN								

ROSWELL NEW MEXICO
AGENDA ITEM ABSTRACT

Finance Committee 14.
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Consider approval of the allocation of $150,000.00 from the Public Safety Tax Fund for architectural and engineering design services for the Fire Station #2 Remodel Project. (Chavez)

BACKGROUND:
Initiated by: Steve Chavez

The Roswell Fire Department has been granted $1,500,000.00 for the remodel of Fire Station #2 to accommodate female personnel and modernize the facility to meet current operational standards. The project will address the need for gender-separated sleeping quarters, restroom and shower facilities, locker rooms, and associated support space necessary to provide equitable accommodations for all personnel.

In order to efficiently move forward once construction funding is fully released and available for expenditure, the department is requesting authorization to begin the architectural and engineering design phase in advance. Initiating the design process at this time will allow the City to develop construction-ready plans, refine cost estimates, identify potential structural or infrastructure challenges, and significantly reduce delays once the project proceeds to the construction phase.

Beginning engineering now ensures responsible project planning and positions the City to execute the full $1.5 million remodel project without unnecessary postponement.

FINANCIAL CONSIDERATION
Financial Impact (Revenue & Expense): Budget Adjustment Needed

Revenue: n/a

Expense: 55004125-654801 Contract-Professional Services (Public Safety Tax Fund) -- $150,000.00

Funds will be used for professional architectural services, engineering design, site evaluation, code compliance review, and preparation of construction-ready plans and specifications for the Station #2 remodel project.
This request is fully funded through the Public Safety Tax Fund. No General Fund dollars are requested.

LEGAL REVIEW:
Not required at this time.

BOARD AND COMMITTEE ACTION:
The Finance Committee will be the first consideration of this item.

STAFF RECOMMENDATION:
Proceed as presented.

ROSWELL NEW MEXICO
AGENDA ITEM ABSTRACT

Finance Committee 15.
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Consider approval of the purchase of one (1) Kubota M6S-111SHDC2 4WD midsize utility tractor with cab and attachments, through the Sourcewell Cooperative Purchasing Contract No. 112624-KBA, in the total amount of $88,220.99, for use in support of the Mobile ARFF Prop. (Chavez)

BACKGROUND:
Initiated by: Steve Chavez

The Roswell Fire Department is requesting approval to purchase a Kubota M6S-111SHDC2 4WD midsize utility tractor equipped with front loader, pallet forks, wheel weights, telematics modem, and related attachments to support operational logistics related to the Mobile Aircraft Rescue and Firefighting (ARFF) training prop.

The department utilizes jersey barriers and temporary fencing to establish safety perimeters, training zones, and operational boundaries during ARFF training evolutions. These barriers are critical in maintaining proper segregation between training operations and FAA Part 139 regulated areas of the airfield. Ensuring clear physical separation is essential for compliance, operational control, and overall airfield safety.

Currently, the movement and placement of jersey barriers requires coordination with outside resources, creating scheduling delays, operational dependency, and reduced efficiency during training setup and demobilization.

The acquisition of a dedicated tractor will allow personnel to safely and efficiently move jersey barriers and fencing for:

Establishing and maintaining proper segregation from FAA Part 139 operational areas
Setup and breakdown of safety perimeters for ARFF training exercises
Deployment and demobilization of the Mobile ARFF training prop

With this equipment, reliance on external assistance for moving barriers will no longer be required, resulting in improved efficiency, enhanced operational control, reduced scheduling constraints, and increased personnel safety.

This purchase will be fully funded through Grant No. 22-G2774.

FINANCIAL CONSIDERATION
Financial Impact (Revenue & Expense): Budgeted

Expense: 51004334-817505 (Capital Outlay-Equipment)
Current/Original Budget: $906,937.71
Remaining Budget: $88,220.99
Requested Amount: $88,220.99

LEGAL REVIEW:
No legal review is required at this time.

BOARD AND COMMITTEE ACTION:
Finance Committee will be the first to consider this item.

STAFF RECOMMENDATION:
Proceed as presented.

Attachments

M6S-111SHDC2

Sourcewell

Ground Maintenance, CE, Utility
Tractors, Mowers, RTV's - 112624-KBA
Ag Tractors with Related Attachments - 082923-KBA
NJPA Arkansas 4600041718
Nebraska 14777 (OC)
Mississippi 8200067336

M6S-111SHDC2 WEB QUOTE #2945360
Date: 2/25/2026 10:00:42 AM

-- Customer Information --
Washichek, Derek
66182
City of Roswell Fire Department
d.washiched@roswell-nm.gov
5753177814

Quote Provided By
Amigo Machinery, LLC
Jessica Courts
2801 SE Main Street
Roswell, NM 88203
email: jessica@amllc.net
phone: 5756242026

-- Standard Features --

Kubota

M Series

M6S-111SHDC2
4WD MIDSIZE UTILITY TRACTOR, ELECTRO-HYDRAULIC SHUTTLE TRANSMISSION & CAB

* * * EQUIPMENT IN STANDARD MACHINE & SPECIFICATIONS * * *

DIESEL ENGINE
Kubota V3800 Direct Injection
3.8L (230 cu. In.) 4 Cyl
EPA Tier 4 Final Compliant
Common Rail Electronic Fuel Injection
Electronic Engine Management
Turbocharged
12V 900 CCA Battery
Charging Output 80 amps Cab

MODEL SPECIFICATIONS
SAE Gross HP: 114
Engine Net HP: 105
Max . PTO HP: 95

EXHAUST EMISSION CONTROL TYPE
DPF System (Diesel Particulate Filter)
SCR System
DEF Tank Capacity: 4.2 Gal

HYDRAULICS / HITCH / DRAWBAR
Open Center Gear Pump
Max. Flow @ Rated Engine Speed:
Cab: 2600 RPM
Power Steering: 12.9 gpm
Impl. Flow: 17.6 gpm
Total Flow: 30.5 gpm

REMOTE VALVES
(1) SCD (Self Canceling Detent)
(1) FD (Float Detent)

3 POINT HITCH & DRAWBAR
Cat II 3-point Hitch
@ Lift Points: 4960 lbs
(ASAE)@ 24" Behind: 3858 lbs
Telescoping Lower Links
Stabilizers
Swinging Drawbar

POWER TAKE OFF
Live-Independent Hyd. PTO
SAE 1 3/8" Six Spline
540 rpm @ 2405 Eng. rpm
1000 RPM @ 2389 Eng. RPM
Optional 540/1000 standard on
2 speed PTO Model

LIGHTING
2 Headlights - Tail lights
4 Hazard Flasher Lights w/ Turn Signals
2 Grille Mounted Worklights
2 Cab Mounted Worklights
2 Rear Cab Mounted Worklights

TRANSMISSION
16F/16R or 32F/32R Swing Shift Plus
Shuttle Shift: Electric Hydraulic
Main Shift: 8-Speed syncronized w/swing shift
Range Shift: 2-Speed Constant Mesh
Dual Speed: 2-Speed power shift
Clutch - Multi-Plate Wet
Planetary Final Drives
Hydraulic Wet Disc Brakes

FRONT AXLE
Hydrostatic Power Steering
2WD: Steel Adjustable
4WD: Cast Iron, Bevel Gear 55 Deg
Mechanical Differential Lock
Adj. (Rim) Tread Spacing

FLUID CAPACITY
Fuel Tank Capacity: 46.2 gal
Cooling System: 2.5 gal
Crankcase: 2.8 gal
Hydraulics/Trans: 15.8 gal
Front Axle case: 1.9 gal
Bevel Gear case: 0.9 gal

INSTRUMENTS
LCD Display:
shuttle position, DEF guage,
Clock, Travel Speed, PTO RPM,
Hour Meter, Trip Meter,
Fuel Consumption, PM Level, RPM
Memory
Oil Pressure
Fuel Gauge
Coolant Temperature
Swing Shift H/L Digital Light Indicator
4WD Indicator
Water Separator Ligh

CAB
Tilt Steering Wheel
Retractable Seat belt
12V - Outlet
Cup Holder
Coth Suspension Seat
Side view mirrors
Front wiper and washer

SAFETY EQUIPMENT
Flip-Up PTO Shield
Safety Start Switches
Electric Key Shut Off
Parking Brake
Turn Signals
SMV Sign
7-Pin Electrical Trailer Connector

SELECTED TIRES
sub123
FRONT - 13.6-24 R1 DYNA TORQUE II TL WAF
REAR - 18.4-34 R1 F-STONE(SAT)II CRC CAST

-- Custom Options --

M6S-111SHDC2 Base Price:	$94,895.00
Selected Kubota Attachments	
(1) FRONT END LOADER (2 LEVER TYPE QUICK COUPLER) INCLUDES MOUNTING KIT AND STAND LA1944A-FRONT END LOADER (2 LEVER TYPE QUICK COUPLER) INCLUDES MOUNTING KIT AND STAND	$8,173.00
(1) STANDARD VALVE KIT PNF M8143-STANDARD VALVE KIT PNF	$1,647.00
(1) 84" 2 LEVER QUICK COUPLER BUCKET M1816-84" 2 LEVER QUICK COUPLER BUCKET	$1,200.00
(1) 3RD FUNCTION VALVE KIT PNF M8146-3RD FUNCTION VALVE KIT PNF	$1,720.00
(1) BOLT KIT FOR 1ST WHEEL WEIGHT KIT - STEEL DISH WHEELS LM8125A-BOLT KIT FOR 1ST WHEEL WEIGHT KIT - STEEL DISH WHEELS	$87.00
(1) BOLT KIT FOR 2ND AND 3RD WHEEL WEIGHT SET (M8126A) M8127B-BOLT KIT FOR 2ND AND 3RD WHEEL WEIGHT SET (M8126A)	$36.00
(1) REAR WHEEL WEIGHT (SET OF 2) M8126A-REAR WHEEL WEIGHT (SET OF 2)	$304.00
(1) FRONT GRILL GUARD KIT PNF M8147-FRONT GRILL GUARD KIT PNF	$329.00
(1) AT&T TELEMATICS MODEM DCU6700-AT&T TELEMATICS MODEM	$490.00
(1) M SERIES TELEMATICS HARNESS M6712-M SERIES TELEMATICS HARNESS	$177.00
(1) 48" PALLET FORKS K9059-48" PALLET FORKS	$339.00
Total Kubota Attachments:	$14,502.00
Total Attachments:	$14,502.00
Configured Price:	$109,397.00
Sourcewell Discounts:	
Kubota Items:	($24,067.34)
Total Discount:	($24,067.34)
SUBTOTAL:	$85,329.66
Factory Assembly:	$325.00
Kubota Item Fees:	
Dealer Assembly:	$903.83
Freight Cost:	$1,262.50
PDI:	$400.00
Total Unit Price:	$88,220.99
Quantity Ordered:	1
Final Sales Price:	$88,220.99

Purchase Order Must Reflect Final Sales Price.

To order, place your Purchase Order directly with the quoting dealer

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Finance Committee 16.
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Consider approval to purchase replacement network infrastructure equipment from Ardham Technologies, Inc. in the total amount of $196,844.03 through New Mexico Statewide Price Agreement Contract Number 60-00000-25-00021. (Bechtel)

BACKGROUND:
Initiated by: Jeff Bechtel

The equipment being requested will replace core network switches and wireless access points that were lost and damaged during the recent flood event. The flood resulted in the loss of critical network infrastructure located at the City's datacenter and various City facilities.

Replacement of this equipment is necessary to restore secure and reliable network connectivity, support daily City operations, and ensure continuity of essential services.

The purchase includes core switching equipment, wireless access points, associated hardware components, and three-year networking platform licensing and support.

The cost of the equipment will be covered with funds currently available in the FY26 budget.

Purchase Core switches for datacenter -- $108,359.00 (Quote #ESTQ-023345 v6)
Purchase wireless equipment for the entire city -- $88,485.03 (Quote #ESTQ-023423 v6)

FINANCIAL CONSIDERATION:
Financial Impact (Revenue & Expense): Budgeted

Expenses: Non-Capital Equipment 11014631-642904 - $143,206.76
Core Switch Hardware: $88,321.82
Wireless Hardware: $54,884.94

Computer Subscription / License 11014631-663301 -$53,637.27
Wireless 3-Year Licensing & Support (including GRT): $33,600.09
Core Switch 3-Year Licensing & Support (including GRT): $20,037.18
Total Computer Subscription / License: $53,637.27

LEGAL REVIEW:
Not required at this time.

BOARD AND COMMITTEE ACTION:
The finance committee will consider approval at their meeting on March 5, 2026.

STAFF RECOMMENDATION:
Proceed as presented.

Attachments

Ardham Quote ESTQ-023423 - $88,485.03
Ardham Quote ESTQ-023345 - $108,359.00
NM Statewide Price Agreement

ardham

Extreme- Wireless Replacement

Quote #ESTQ-023423 v6

Prepared For:

City of Roswell

Jeff Bechtel
425 N. Richardson
Roswell, NM 88201

P: (575) 500-0575
E: j.bechtel@roswell-nm.gov

Prepared by:

Ardham Technologies, Inc.

Harley Chatman
8100 Lang Ave NE
Suite 300
Albuquerque, New Mexico 87109

P: (505) 872-9040
E: hchatman@ardham.com

Date Issued:

02.26.2026

Expires:

03.24.2026

Products

Product Details		Qty	Price	Ext. Price	List Price	Discount%	Tax
AP4020-WW	**Indoor Quad Radio Wi-Fi 7 (2x22) 2.4GHz 5GHz 6GHz and dedicated sensor Multi-Rate Port internal antennas. T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Domain World SKU**	60	$585.03	$35,101.80	$1,324.00	55.81%	$0.00
AP5050U-WW	**Outdoor Tri Radio WiFi 6E AP (4x44) 2.4 GHz 5GHz 6GHz Multirate Port Internal Omni antennas. Mounting sold separately Domain World Sku**	5	$1,842.58	$9,212.90	$4,170.00	55.81%	$0.00
KT-147407-02	**OUTDOOR MOUNTING HARDWARE KIT FOR OUTDOOR ACCESS POINTS- STAINLESS STEEL FOR HARSH ENVIRONMENTS**	5	$154.21	$771.05	$349.00	55.81%	$0.00
ACC-WIFI-MICRO-USB	**Micro-USB to USB Console Adapter Cable for Extreme Wireless Access Points**	5	$20.77	$103.85	$47.00	55.81%	$0.00
AP5020-WW	**Indoor Tri Radio WiFi 7 AP 2.4 GHz 5GHz 6GHz Mulitrate Port Internal antennas.T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Domain World Sku**	9	$1,060.03	$9,540.27	$2,399.00	55.81%	$0.00
ACC-BKT-AX-BEAM	**Beam Mounting for Indoor Access Points**	9	$17.23	$155.07	$39.00	55.82%	$0.00
EP1-STD-TA-S-C-EW-3YR	**Extreme Platform ONE Standard Networking Right-to-use and EW TAC OS Support for one -1 device of Tier A for three -3 years**	74	$419.37	$31,033.38	$555.00	24.44%	$2,566.71
Statewide Price Agreement #: 60-00000-25-00021							
						Subtotal:	**$85,918.32**

Quote Summary	Amount
Products	$85,918.32
Subtotal:	**$85,918.32**
Estimated Tax:	**$2,566.71**
Total:	**$88,485.03**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. This offer to sell the listed product(s) is subject to product availability. In the event prices are raised to Ardham, the price herein may be subject to change. NET payments terms OAC. Major credit cards are welcome; a 3% convenience fee will apply. Return policy varies based on manufacturer terms. Microsoft pricing valid only during the month in which it is quoted. Ardham will partial-invoice products and services based on shipment or performance. By purchasing or approving this quote, you agree to the related Statement of Work and its terms, if any. Returns, exchanges, or order cancellations are subject to manufacturer approval.

City of Roswell

Signature / Name Initials

Date

ardham

Extreme- Core Switch Replacement

Quote #ESTQ-023345 v6

Prepared For:

City of Roswell

Jeff Bechtel
425 N. Richardson
Roswell, NM 88201

P: (575) 500-0575
E: j.bechtel@roswell-nm.gov

Prepared by:

Ardham Technologies, Inc.

Harley Chatman
8100 Lang Ave NE
Suite 300
Albuquerque, New Mexico 87109

P: (505) 872-9040
E: hchatman@ardham.com

Date Issued:

02.26.2026

Expires:

02.27.2026

Extreme Products

Product Details		Qty	Price	Ext. Price	List Price	Discount%	Tax
10061	**PWR CORDNEMA10ANEMA 5-15PC13ST**	20	$5.71	$114.20	$19.00	69.95%	$0.00
10099	**PWR CORDNEMA15ANEMA 5-15PC15ST**	6	$12.32	$73.92	$41.00	69.95%	$0.00
17115	**X870 X690 X590 5520 Fan Module Front-to-back airflow**	20	$119.91	$2,398.20	$399.00	69.95%	$0.00
5000-MACSEC-LIC-P	**MACsec License for 5000 series switches**	2	$512.68	$1,025.36	$1,706.00	69.95%	$0.00
5520-24X-BASE	**5520 24 1Gb/10Gb SFP+ ports 2 stacking/QSFP28 ports 1 unpopulated VIM slot 2 unpopulated modular fan slots 2 unpopulated modular PSU slots.**	10	$4,990.78	$49,907.80	$16,940.00	70.54%	$0.00
5520-48W	**ExtremeSwitching 5520 48 10/100/1000BASET FDX/HDX 802.3bt 90W PoE, 2 stacking/QSFP28, 1 unpopulated VIM slot, MACsec capable, includes 3 fan modules, 2 unpopulated modular PSU slots**	3	$3,666.25	$10,998.75	$11,867.00	69.11%	$0.00
5520-VIM-4X	**5520 Versatile Interface Module with four 10GbE SFP+ ports supported on ExtremeSwitching 5520**	3	$513.59	$1,540.77	$1,709.00	69.95%	$0.00
5520-VIM-4YE	**5520 Versatile Interface Module with four 25GbE SFP28 ports MACsec capable supported on ExtremeSwitching 5520**	2	$989.61	$1,979.22	$3,293.00	69.95%	$0.00
97304-5520-24X-BASE	**EW NBD AHR RMA Only 5520-24X-BASE**	10	$809.53	$8,095.30	$1,008.00	19.69%	$669.55
97304-5520-48W	**EW NBD AHR RMA Only 5520-48W**	3	$571.01	$1,713.03	$711.00	19.69%	$141.68
EP1-STD-TC-S-C-EW-3YR	**Extreme Platform ONE Standard Networking Right-to-use and EW TAC OS Support for one -1 device of Tier C for three -3 years**	13	$1,423.58	$18,506.54	$1,884.00	24.44%	$1,530.64
XN-ACPWR-1100W-FB	**1100 Watt AC PoE Power Supply Module - Front to Back airflow**	6	$544.84	$3,269.04	$1,813.00	69.95%	$0.00
XN-ACPWR-350W-FB	**350 Watt AC Power Supply Module - Front to Back airflow for Summit X465 VSP4900 5520**	20	$319.75	$6,395.00	$1,064.00	69.95%	$0.00

Product Details	Qty	Price	Ext. Price	List Price	Discount%	Tax
Statewide Price Agreement #: 60-00000-25-00021						
					Subtotal:	**$106,017.13**

Quote Summary	Amount
Extreme Products	$106,017.13
Subtotal:	**$106,017.13**
Estimated Tax:	**$2,341.87**
Total:	**$108,359.00**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. This offer to sell the listed product(s) is subject to product availability. In the event prices are raised to Ardham, the price herein may be subject to change. NET payments terms OAC. Major credit cards are welcome; a 3% convenience fee will apply. Return policy varies based on manufacturer terms. Microsoft pricing valid only during the month in which it is quoted. Ardham will partial-invoice products and services based on shipment or performance. By purchasing or approving this quote, you agree to the related Statement of Work and its terms, if any. Returns, exchanges, or order cancellations are subject to manufacturer approval.

City of Roswell

Signature / Name Initials

Date

Docusign Envelope ID: D19F3E79-0073-47A5-9297-FE5F6B99D0EB

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
0000120260
(AS) Westwind Computer Products Inc.
P.O. Box 93607
Albuquerque, NM 87199-3607

Contact: Janna Myrick
Email: janna@wwcpinc.com
Telephone No. (505) 345-4720

Number**: 60-00000-25-00021**

Amendment No.**: One**

Term**: January 7, 2026 – January 6, 2030**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested.

Procurement Specialist**: Amber Sanchez** AS

Telephone No.**: (505) 670-1561**

Email: **Amber.Sanchez2@gsd.nm.gov**

Title**: Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Remove Contact: Paul Hartwig
Add Contacts: Janna Myrick- Customer Service Manager janna@wwcpinc.com
Crystal Thompson- Admin assistant, crystal-lynn@wwcpinc.com
Sam Nunez- Director of Sales, sam@wwcpinc.com

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 1/14/2026

JM

Certificate Of Completion

Envelope Id: D19F3E79-0073-47A5-9297-FE5F6B99D0EB
Status: Completed
Subject: Please Sign DocuSign: SPD SPA #60-00000-25-00021_A001
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Amber Sanchez
1100 S Saint Francis Dr
Santa Fe, NM 87502
Amber.Sanchez2@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
1/14/2026 9:01:47 AM
Security Appliance Status: Connected
Storage Appliance Status: Connected

Holder: Amber Sanchez
Amber.Sanchez2@gsd.nm.gov
Pool: StateLocal
Pool: General Services Department

Location: DocuSign
Location: Docusign

Signer Events	Signature	Timestamp
John Moya john.moya@gsd.nm.gov IT Senior Manager, Procurement Security Level: Email, Account Authentication (None)	JM Signature Adoption: Pre-selected Style Using IP Address: 174.238.226.89 Signed using mobile	Sent: 1/14/2026 9:02:42 AM Viewed: 1/14/2026 9:35:15 AM Signed: 1/14/2026 9:35:29 AM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Amber Sanchez Amber.Sanchez2@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	AS Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/14/2026 9:35:30 AM Viewed: 1/14/2026 9:42:53 AM Signed: 1/14/2026 9:43:16 AM
Electronic Record and Signature Disclosure: Accepted: 6/12/2020 11:10:53 AM ID: 427f726f-e1ba-435b-8b57-72011b95ce93		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/14/2026 9:43:17 AM Viewed: 1/14/2026 9:49:04 AM Signed: 1/14/2026 9:49:12 AM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	1/14/2026 9:02:42 AM
Certified Delivered	Security Checked	1/14/2026 9:49:04 AM
Signing Complete	Security Checked	1/14/2026 9:49:12 AM
Completed	Security Checked	1/14/2026 9:49:12 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor:
19 Awarded Vendors- See Pages 6-9

Price Agreement Number: **60-00000-25-00021**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **As Requested**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist: **Amber Sanchez** AS

Telephone No.: **(505) 670-1561**

Email: **Amber.Sanchez2@gsd.nm.gov**

Title**: Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment**

Term**: January 7, 2026 – January 6, 2030**

This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.

Accepted for the State of New Mexico

Dorothy Mendonca
Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 1/6/2026

JM

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Terms and Conditions

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. **Assignment:**

a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.

b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.

6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. **Taxes:** The unit price shall exclude all state taxes.

10. **Packing, Shipping and Invoicing:**

a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.

b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.

c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel**: Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: https://bewellnm.com.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and

(2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

Statewide Price Agreement

Article I – Statement of Work
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Article V – Termination
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

Article VIII – Issuance or Orders
Only written signed orders are valid under this Price Agreement.

Article IX – Packing (if applicable)
Packing shall be in conformance with standard commercial practices.

Article X – Price Schedule
Prices as listed in the price schedule hereto attached are firm.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Awarded Vendors:

(AA) 0000051052
Abba Technologies Inc.
5301 Beverly Hills Ave. NE
Albuquerque, NM 87113
Contact Name: Ed Pena
Phone: (505) 889-3337
Email: nmstate@abbatech.com

Delivery: As Requested

(AB) 0000051498
Advanced Network Management Inc.
P.O. Box 561489
Denver, CO 80256-1489
Contact Name: Peggy Castner
Phone: (866) 527-8822
Email: bids@anm.com

Delivery: Delivery times vary by OEM. ANM will delivery times on receipt of purchase order.

(AC) 0000074720
Ardham Technologies Inc.
8100 Lang Ave. NE Suite 300
Albuquerque, NM 87109
Contact Name: Nicole Abreu
Phone: (505) 872-9040
Email: sales@ardham.com

Delivery: 8100 Lang Ave NE, Suite 300
Albuquerque, NM, 87109

(AD) 0000179410
Calian Corp.
P.O. Box 671369
Dallas, TX 75267-1369
Contact Name: Margie Rocha Sr.
Phone: (713) 780-7580
Email: orders.caliancorp@calian.com

Delivery: 5355 W Sam Houston Pkwy N Suite 390
Houston, TX 77041

(AE) 0000051787
Computer Assets Inc.
P.O. Box 1364
Espanola, NM 87532
Contact Name: Damon Salazar
Phone: (505) 365-7070
Email: damon@computerassets.com

Delivery: 3 - 7 days from Purchase Order receipt

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

(AF) 0000015018
ConvergeOne
NW 5806 P.O. Box 1450
Minneapolis, MN 55485-5806
Contact Name: Melanie Hager
Phone: (651) 796-7009
Email: mhager@onec1.com

Delivery: F.O.B. Destination

(AG) 0000134530
Converged Networks LLC
2 Still Shadow Drive Suite G
Charleston, SC 29414
Contact Name: Michael Hauer
Phone: (843) 571-6400
Email: sales@convergednetworks.com

Delivery: 2-3 business days upon approved order.

(AH) 0000067375
CounterTrade Products Inc.
7585 W 66th Ave.
Arvada, CO 8003
Contact Name: Angela Dumm
Phone: (800) 444-9710
Email: sales@countertrade.com

Delivery: FOB DEST free freight unless special handling is required (lift gate, overnight delivery etc.)

(AI) 0000189181
EVOTEK Inc.
462 Stevens Ave. Suite 308
Solana Beach, CA 92075-2066
Contact Name: Mari Rodish
Phone: (858) 362-5083
Email: sales-operations@evotek.com

Delivery: As Requested

(AJ) 0000125873
Frontier Technology LLC
dba MicroAge
P.O. Box 876839
Kansas City, MO 64187-6839
Contact Name: Ryan Sierra
Phone: (505) 288-3884
Email: ryan.sierra@microage.com

Delivery: FOB Destination

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

(AK) 0000064966
Harmonix Technologies Inc.
4915 Paseo Del Norte NE Suite A
Albuquerque, NM 87113
Contact Name: Bree Morena de Santos
Phone: (505) 205-1585
Email: sales@hmxtech.com

Delivery: Delivery schedule is specified by task order. Harmonix Technologies Inc. will deliver or perform services in accordance with the terms negotiated in the purchase acquisition or purchase order agreement as required.

(AL) 0000047013
Loial Inc.
8401 Washington PL NE
Albuquerque, NM 87113
Contact Name: Aaron Jaramillo
Phone: (505) 220-8783
Email: sales@loialinc.com

Delivery: 8401 Washington Pl NE
Albuquerque NM 87113

(AM) 0000006161
Century Link Communications LLC
dba Lumen Technologies
P.O. Box 52187
Phoenix, AZ 85072-2187
Contact Name: David Flierl
Phone: (720) 779-8220
Email: david.flierl@lumen.com

Delivery: Delivery and lead times will vary by manufacturer. Lumen will verify time frames for delivery upon receipt of a purchase order.

(AN) 0000182672
Netsync Network Solutions
2500 West Loop South Suite 410
Houston, TX 77027
Contact Name: Matthew Rigsby
Phone: (866) 974-5959
Email: sales@netsync.com

Delivery: As Requested

(AO) 0000136255
One Technology Corporation
10940 S Parker Rd #703
Parker, CO 80134-7440
Contact Name: Mat Brown
Phone: (866) 663-8321
Email: sledsales@one-technology.com

Delivery: As Requested

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

(AP) 0000144169
Civic Tech Solutions LLC dba
School Tech Solutions
P.O. Box 1028
Taos, NM 87571
Contact Name: Doris Breier
Phone: (575) 449-2484
Email: purchasing@civtech.org

Delivery: N/A

(AQ) 0000177295
TEC34 LLC
4900 Jefferson St. NE Suite E
Albuquerque, NM 87109
Contact Name: Phil Abeyta
Phone: (505) 317-6952
Email: solutions@tec34.com

Delivery: As Requested by Procuring Entity –Standard lead time 5–10 business days for in-stock items; expedited or scheduled deliveries available statewide.

(AR) 0000107069
Valcom Salt Lake City LC dba VLCM
4135 Jackie Rd SW Suite 108
Rio Rancho, NM 87124
Contact Name: Monica Madrid
Phone: (505) 379-8725
Email: sales@vlcm.com

Delivery: VLCM agrees to any and all delivery as required by the ITB including FOB as specified at the time of the order. VLCM will only ship complete and will not ship partial orders, unless specified by the customer to do so. VLCM will coordinate all deliveries with the customer's receiving and warehouse personnel. Any other requirements as required.

(AS) 0000120260
Westwind Computer Products Inc.
P.O. Box 93607
Albuquerque, NM 87199-3607
Contact Name: Paul Hartwig Sr
Phone: (505) 532-2707
Email: sled@wwcpinc.com

Delivery: As Requested

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Specifications:

The State of New Mexico Department of Information Technology (DoIT), in cooperation with the General Services Department/State Purchasing Division, ("SPD"), is seeking fully certified resellers or manufacturers that will provide Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment to include a ***warranty, maintenance, and support*** on equipment purchases and related services. The Related Services include Installation, Post Warranty Maintenance and Repair, Training, and Technical Support Services to maintain the State's current and future data center and network infrastructure when requested by the procuring entity. The equipment and related services proposed as part of this bid **must include at least one of the following manufacturers:** *Aruba, Cisco, Dell, HPE/Aruba, Juniper, Meraki, Palo Alto, Ruckus, or Xtreme.* Other equipment manufacturers for Data Center, WAN/LAN and related services may be submitted and may be awarded only if the information requested is provided, not to exceed 20 other manufacturers.

The following equipment and services shall be ***EXCLUDED*** from this bid and the awarded agreement:

1. Microwave Equipment and Related Service Support
2. Wavelength Division Multiplexers (WDM) Equipment and Related Service Support
3. Long Term Evolution (LTE) Equipment and Related Service Support
4. 2-way Radio Communications Equipment and Related Service Support
5. Desktop Telephony Equipment and Related Service Support
6. Professional services as defined in this ITB

Term:
The term of this Price Agreement shall be for four (4) years from date of award with no option for extensions. This Price Agreement shall not exceed four (4) years.

Method of Award:
DoIT reserves the right to obtain prices from any and all successful bidders for Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) equipment, and related services and award the job to a contractor based on price, schedule, ability to perform satisfactorily and as indicated in the Scope of Work below. Awards will be made to meet the best interests of the State of New Mexico.

Multiple Awards:
Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154, the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to ensure availability and timely delivery.

The results of this ITB will establish a multiple award price agreement, within each listed manufacturer name on a competitive basis with fully certified resellers or manufacturers that will supply a broad range of Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) equipment and related services by manufacturer to support the existing network infrastructure used by State and Authorized Entities throughout the State of New Mexico. Bids will be evaluated and awarded by manufacturer name.

The minimum percentage (%) discount off MSRP and maximum catalog pricing awarded as a result of this Agreement will remain fixed for the first-year term of the awarded Agreement. Although, the procuring entities are encouraged to use the request for quote that may result in percentage discounts that exceed the minimum awarded discounts and lower pricing not to exceed the maximum price for products awarded in the manufacturer's catalog to include any Contractor promotions resulting price reductions. Request for quote may be with any one of the awarded Contractors after the award and during the term of the Agreement.

Escalation clause:
In the event of a decrease in discount, a request will be reviewed by the State Purchasing Division (SPD) no more than once during any Contract Year, with the Contract Year defined as the twelve (12) month period beginning on the anniversary of the Agreement's effective date. This measure is not intended to allow any increase in profit margin, only to compensate for an actual cost increase.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

The State Purchasing Division will not accept, or agree, to any decrease request in percentage discount, greater than five percent (5%) per year. If a requested decrease of the percentage discount is greater than the maximum allowed by the Agency, as stated previously, the Agency will consider that the amount of escalation is 0%.

Effective Dates for the decrease in discount will not be any sooner than fifteen (15) days from the date the written request is received and approved by SPD. Awarded Vendor may be required to provide the following information:

1. Contract Item Number
2. Current Item Price
3. Proposed New Price
4. Percentage of Increase
5. Mill/Supplier Notification of price increase indicating percentage of increase including reason for increase.

Vendor must also supply a Letter from Manufacturer addressed to the vendor. The letter must state that they are increasing the price from the factory to the vendor, as well as reason for increase. Requests for increase due to labor do not apply and will not be approved.

Price and Tax Note:
The pricing for all Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) equipment and related services must not include New Mexico Gross Receipts Tax (NMGRT). However, the services are subject to the NMGRT and are applicable to the current rate for the period of equipment and/or services are purchased with written acceptance by the procuring entity. The proposed catalog price shall not include State Gross Receipts or Local Option Tax. Taxes shall be added to the purchase order and invoice at current rates as a separate item to be paid by the procuring entity.

The GRT on the equipment proposed for this ITB are deductible to the awarded Contractor if the awarded Contractor retains a Type 9 nontaxable transaction certificate (NTTC). The NTTC will be issued by procuring agency upon request by the awarded Contractor and upon a valid CRS number that is issued by the New Mexico Department of Taxation and Revenue. Reference the link for additional information regarding NTTC, see link http://www.tax.newmexico.gov/Businesses/non-taxable-transaction-certificates.aspx

Payment Provisions:
Within fifteen (15) days after the date the procuring agency receives written notice from the Contractor that payment is requested for services, construction or items of tangible personal property delivered on site and received, the Agency shall issue a written certification of complete or partial acceptance or rejection of the services, construction, or items of tangible personal property. If the Agency finds that the services, or items of tangible personal property are not acceptable, it shall, within thirty (30) days after the date of receipt of written notice from the Contractor that payment is requested, provide to the Contractor, a letter of exception explaining the defect or objection to the services, or delivered tangible personal property along with the details of how the Contractor may proceed to provide remedial action.

Upon certification by the DoIT that the services or delivered tangible personal property have been received and accepted, payment shall be tendered to the Contractor within thirty (30) days after the date of certification. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth (30th) day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the contract to the Contractor at the rate of one and one half percent (1-1/2%) per month. For purchases funded by state or federal grants to local public bodies, if the local public body has not received the funds from the federal or state funding agency, but has already certified that the services or items of tangible personal property have been received and accepted, payments shall be tendered to the Contractor within five (5) working days of receipt of funds from that funding agency.

Final payment shall be made within thirty (30) days after the work has been approved and accepted by the procuring agencies Secretary or his duly authorized representative.

Invoices are to be submitted to the using procuring entity detailing items ordered, shipped, and buyers name if applicable. Shipping cost and Local or State gross receipt tax shall be quoted and billed as a separate item on quotes and invoices at the time of ordering/price quoting.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

The Contractor agrees to comply with state laws and rules pertaining to Worker's Compensation Insurance coverage for its employees. If Contractor fails to comply with the Worker's Compensation Act and applicable rules when required to do so, the Price Agreement may be cancelled effective immediately.

https://www.workerscomp.nm.gov/bureaus/employer-compliance/

Payment or Acceptance Not Conclusive:
No payment made under this agreement shall be conclusive evidence of the performance of the contract, either wholly or in part, and that no payment made for the delivery of the items in whole or in part shall be construed as an acceptance of defective work or improper materials, nor relieve the Contractor from corrections of the defects. The final acceptance shall not be binding upon the procuring entity or the State, nor conclusive, should it subsequently develop the Contractor had furnished inferior items or had departed from the specifications and/or the terms of the agreement. Should such conditions become evident, the procuring entity shall have the right, notwithstanding final acceptance and payment, to cause the item(s) to be properly furnished in accordance with the specifications (and drawings, if any) at the cost and expense of the vendor.

Delivery:
Delivery shall be F.O.B. destination as specified at the time of order. Vendor is to ship only completed orders; partial shipments will not be accepted. Prior to shipping, awarded vendor must call 24 hours in advance to receive delivery instructions and to ensure warehouse gates are open, if applicable.

After award, the awarded Contractor must provide copies of the approved purchase orders upon request by DoIT that clearly identifies the name of the equipment, hardware components, and related services purchased and the name of the procuring entity. The procuring entity shall retain ownership of all equipment to include work products purchased pursuant to this Agreement unless otherwise agreed to by the procuring entity in writing.

The awarded Contractor must maintain or guarantee accessibility to the URL or direct link for the duration of the awarded Agreement. The ability to add new Data Center, (WAN) and/or (LAN) equipment to the awarded Contractor's URL or direct link is to the benefit of the DoIT and the Authorized Entities. The purpose is for the State to continue to keep up with changing technology. During the term of the Agreement the Contractor's may submit a request no more than once during any Contract Year, with the Contract Year defined as the twelve (12) month period beginning on the anniversary of the Agreement's effective date to update the awarded equipment catalog schedule as new technology is introduced or discontinued from the market, by adding or removing discontinued equipment from the awarded Price Agreement. State Purchasing Division (SPD) will evaluate requests, coordinate with the DoIT if needed, to update the equipment schedule awarded in the Agreement through a written amendment. The Contractor shall update any dedicated equipment URL/links to reflect the agreed upon changes by SPD and the Contractor. All Data Center, (WAN) and/or Local Area Network (LAN) equipment must be commercially available at the time the awards are made and when additional type Data Center, (WAN) and/or (LAN) equipment is added to the URL or direct link. Any additions to the Contractor's catalog links must fall within the original scope and intent of this bid. If the Contractor does not adhere to all terms and conditions of the original awarded agreement, awarded DoIT Price Agreement may be terminated.

DEFINITION OF TERMINOLOGY

This section contains definitions that are used throughout this procurement document, including appropriate abbreviations.

1. "**Authorized Entities**" means all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.
2. **Complete Working Order**" means the uninterrupted, defect-free operation of the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment, to include any failures and related labor services that meets all applicable specifications.
3. **"Data Center"** means the brand or generic data center equipment and associated services that supports servers for processing and hosting; storage systems such as storage area network, network attached storage and backup appliances; and network hardware including switches, routers, firewalls and load balancers.
4. "**Desktop Telephony**" means the brand or generic equipment and associated services that support transmitting voice, data, video or image signals over a distance greater than what you can transmit by shouting.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

5. "**Fully Certified Reseller**" means an entity known as a reseller that is certified and authorized by the manufacturer to sell the Data Center, WAN and/or LAN equipment and Related Services for only the manufacturer types the Bidder has submitted a % discount for.
6. "**LAN Network**" means the brand or generic network equipment and associated services that supports a geographically limited communication network that connects users within a building or small group of buildings that is managed by a single enterprise. This includes wireless equipment and related services, however, excludes the equipment and related services listed in the scope of work of this bid.
7. **"(LTE)**" "**Long Term Evolution"** means the brand or generic equipment and associated services that support 4G wireless broadband technology which supports mixed data, voice, video and messaging traffic. This may include any user equipment devices, devices used by an end-user to communicate such as a hand-held telephone, a laptop computer equipped with a mobile broadband adapter, or any other device in support of LTE.
8. **"Manufacturer"** means a producer of branded or unbranded finished products.
9. **"Manufacturer's Suggested Retail Price (MSRP)" or "Resellers Suggested Selling Price (RSSP)"** means the list price the product's manufacturer recommends it be sold for by the manufacturer or by the reseller. The proposed MSRP/RSSP catalog price listing does NOT include discounts awarded.
10. **"Maximum Hourly Rate" or "Hourly Rate"** means the proposed maximum hourly rates must include travel, per diem, fringe benefits and any overhead costs for contractor personnel, as well as subcontractor personnel if appropriate.
11. **"Microwave Communications"** means the brand or generic equipment and associated services to transmitting telephone, facsimile, video and data conversations by common carriers, private networks, or any communication to and from satellites. The type of equipment may include but not limited towers, antennas, satellites or satellite communication in support of microwave communications.
12. **"Post Warranty Maintenance and Repair Services" or "Maintenance and Repair"** means an hourly rate or packaged service that the Contractor guarantees the purchased Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment to include labor and any installation services shall be in Complete Working Order, as defined above, during the post warranty maintenance and repair period and after the Warranty Period as defined. The procuring agency has the option to contract for this service. **Any travel and per diem must be incorporated into the fully executed contract for the maintenance and repair services at no additional cost**. Any freight and shipping costs during maintenance and support period shall be paid by the Contractor, not the procuring entity. At a minimum, any proposed maintenance and support services must include the items listed below. Any waivers to this service must be agreed to and approved in writing by the procuring entity contracting for services after the agreements are awarded.
    a. **Technical Assistance Support.** Provides procuring entity technical customer support to troubleshoot, diagnose, and resolve problems, answer any operational related questions 24x7 by 356 days to include holidays and weekends.
    b. **Call-back.** For any issue reported, an acknowledgement of the service request/issue reported is required by calling the procuring entity back within 30 minutes of receipt.
    c. **4-Hour Response Time.** For a major issue (system is unusable, to be determined by the procuring entity), the Contractor must have a technician onsite within 4 hours of receipt of the issue reported.
    d. **Covers all equipment and hardware components and any software support.**
        i. If any Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment and/or hardware components need to be replaced, the Contractor must replace the equipment and/or hardware component at no additional cost to the Extended Post Maintenance and Support Service plan contracted for by the procuring entity. The Contractor is responsible for removing any equipment that is replaced.
        ii. Software Subscription Support: The Contractor must perform software patches, software upgrades, and firmware updates.
    e. **Annual System Performance Checkup.** Perform maintenance test check on the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment, hardware components, and related software and provide test results as a softcopy to the procuring agency. The system components to test must follow the manufacturers' requirements for preventative maintenance and the extended service plan.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

f. **Unlimited Contact and Repair.** The Contractor must provide 24 x 7 by 365 days to include holidays and weekends for post warranty maintenance and repair services for its Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment, hardware components, and any related software, to include labor services.

13. **"Professional Services"** means the services that shall be excluded from this bid, those of archeologists, surveyors, landscape architects, medical arts practitioners, scientists, management and systems analysts, certified public accountants, registered public accountants, lawyers, psychologists, planners, researchers, construction managers.
14. "**Related Services**" means the installation, post warranty maintenance and repair, training services, and technical support services for Data Center, wide area network (WAN) and local area network (LAN) equipment.
15. "**Software Subscription Support**" means a software support service/license made available to users in the Post Maintenance and Repair Services for any purchased or existing Data Center, WAN/LAN equipment providing for software patches, software upgrades, firmware updates, to include labor services at no added cost to the Post Maintenance and Repair Services.
16. "**Software patches**" means to correct bugs or problems within the software that make the Data Center, WAN/LAN equipment and/or hardware components perform less than optimally. All patches are included in the software subscription at no added cost to the Post Maintenance and Repair Services.
17. "**Software Upgrades**" means a major revision to the most recently installed version of software that adds more features and functionality to the program. All software upgrades are included in the software subscription at no added cost to the Post Maintenance and Repair Services.
18. "**Technical Support Services**" these include the listed hourly rate technical services that may be requested by a procuring entity in support of any Data Center, WAN/LAN equipment and/or Data Center, WAN/LAN products purchased using the awarded agreement:
    a. "Contact Center Specialist" a technical resource for design and support on complex network solutions.
    b. "Convergence Engineer" a technical engineer for complex network integration support.
    c. "Emergency Maintenance and Repair Engineer (8:00 am – 5:00 pm MDT)" a manufacturer certified engineer or equivalent for emergency post warranty maintenance and repair support not part of a maintenance and repair package.
    d. "Emergency Maintenance and Repair Engineer (5:01 pm – 7:59 am MDT)" a manufacturer certified engineer or equivalent for emergency post warranty maintenance and repair support not part of a maintenance and repair package.
    e. "Installation Technician" a manufacturer certified engineer or equivalent for installation and/or decommissioning support.
    f. "Onsite Maintenance and Repair Engineer" a manufacturer certified engineer or equivalent for post warranty maintenance and repair support not part of a maintenance and repair support package.
    g. "Tier 4 Engineer/Architect" manufacturer certified or equivalent senior architect providing technical support that includes but not limited to expert judgement and analysis for the design, development, and implementation of network solutions.
    h. "Project Lead/Coordinator" PMI or equivalent in providing coordination support ensuring project endeavor is completed and accepted by the procuring entity.
    i. "Project Manager" PMI or equivalent in providing management support to include but not limited to (budget, schedule, deadlines, documentation, resources) ensuring project endeavor is completed and accepted by the procuring entity.
    j. Unified Communication Engineer" technical engineer for expert advice, design, development, and engineering support for collaboration solutions. Minimum qualifications, bachelor's degree in a relevant field with years of experience with network communication systems.
19. **"Two –Way Radio Communications"** means the brand or generic equipment and services that includes 1) portable radios and accessories, 2) mobile radios and accessories, 3) repeaters, base stations and accessories, 4) radio parts, accessories, and related ancillary radio equipment, 5) and any related services in the support, maintenance, warranty, or training for the two-way radio communications equipment, services, and any related products.
20. "**WAN Network**" means the brand or generic network equipment and services that support a communication network that connects computing devices over geographically dispersed locations. This excludes the equipment and services listed above within the scope of work.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

21. **"Warranty" or "One Year Warranty"** means the Contractor guarantees the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment and labor services to include installation shall be in Complete Working Order for a minimum of 1 year or 12 months starting from the date of final acceptance by the procuring entity (Warranty Period). The Contractor shall repair all failures during the Warranty Period at no added cost to the equipment purchased price. Any freight and shipping costs during the warranty coverage shall be paid by the Contractor, not the procuring entity.
22. **"Wavelength Division Multiplexer (WDM)"** means a technology that joins multiple optical signals with different wavelengths onto a common strand of fiber to transmit data through equipment, hardware components, any related software, and related services.

Scope of Work

1. The Contractor shall be solely responsible for the completion of a customer approved and accepted project to include but not limited to services awarded and requested by the procuring entity such as installation, warranty, post warranty maintenance support and repair services.
2. The Contractor shall provide only new factory parts for any equipment, parts, and accessories sold or used for repair; no other substitutes will be accepted. Refurbished parts will be allowed only upon a written statement from the manufacturer stating the new parts are no longer available and the refurbished parts have been tested. Any waiver from this requirement shall be approved in writing by the procuring entity.
3. The Contractor shall supply all materials, labor and/or services to complete a customer approved project.
4. The Contractor shall complete all contracted services for work and/or maintenance and repairs in compliance with the manufacture's specifications.
5. The Contractor shall provide a Warranty coverage on the purchase of Data Center, WAN/LAN equipment, hardware components, and any software subscription services as defined in the "Definition of Terminology" above.
6. The Contractors must be a fully certified reseller or manufacturer for the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment and Related Services to submit a response to this bid.
7. The Contractors must propose a separate single minimum discount percentage (%) off its MSRP/RSSP Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment to include a Warranty Period of One (1) year, as defined above, at no added cost to the purchase of the equipment for any or all the manufacturers listed by submitting Item (001) provided below. A zero (0) or a blank discount is a valid discount only with a related vendor link with product pricing or catalog price listing.
8. If a Bidder does not have a vendor link to their proposed products at the time of submitting a response to this bid, the Contractors should provide its proposed Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment MSRP/RSSP Catalog Price Listing for any or all the Manufacturer Types. ***It is the responsibility of the Bidder to upload their proposed catalog pricing listing as an envelope in eProNM***. At a minimum, the proposed catalog price listing *should* contain the following items:
    a. Manufacturer type
    b. Product number
    c. Product description: some identifier as equipment or a service
    d. MSRP/RSSP ($) without the discount
9. The Contractor must maintain or guarantee their Data Center, WAN/LAN equipment catalog price listing duration of the awarded agreements. All Data Center, WAN/LAN type equipment must be commercially available at the time the awards and during the term of the agreement.
10. After award and only upon request by Department of Information Technology, the awarded Bidder must provide copies of the approved purchase orders that clearly identifies the name of the equipment purchased and the name of the purchasing entity.

PRICING FOR ITEMS 001-004, REFER TO THE VENDOR LINK OR HYPERLINK PROVIDED FOR EACH ITEM. FOR ITEMS THAT DO NOT CONTAIN A LINK, SEE THE CORRESPONDING EXHIBIT FOR THE VENDORS PRICE LIST.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item	Approx. Qty.	UOM	Article and Description
001	1	Each	**Mandatory: Discount from prices listed for Data Center, Wide Area Network (WAN) and/or Local Area Network Equipment AND related software/software subscriptions to include a One (1) year warranty.** Contractor shall provide a minimum percentage (%) discount off its MSRP/RSSP for the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment AND related software/software subscriptions to include a One (1) Year Warranty at No Added Cost to the Purchase of the equipment Catalogs published by the manufacture they represent. A zero (0) discount is a valid discount only with a related vendor link or vendor uploaded catalog price listing with product pricing or a catalog price listing. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 001
(AA) Abba Technology

Manufacturer Name	Vendor Link or Catalog Price Listing:	% Discount
Aruba/HPE	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Cisco	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Dell	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
HPE/Aruba	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Meraki	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Juniper	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Palo Alto	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
Ruckus	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
Extreme	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 001 (AB) Advanced Network Management	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	http://anm.com/Pricelists/aruba-pricelist	**15%**
	Cisco	http://anm.com/Pricelists/cisco-pricelist	**36% All, 0% PSTN Toll Fees**
	Dell	http://anm.com/Pricelists/dellemc-pricelist	**10%**
	HPE/Aruba	http://anm.com/Pricelists/aruba-pricelist	**15%**
	Meraki	http://anm.com/Pricelists/meraki-pricelist	**36%**
	Juniper	http://anm.com/Pricelists/juniper-pricelist	**10%**
	Palo Alto	http://anm.com/Pricelists/paloalto-pricelist	**8%**
	Ruckus	http://anm.com/Pricelists/ruckus-pricelist	**10%**
	Extreme	http://anm.com/Pricelists/extreme-pricelist	**10%**

Item 001 (AC) Ardham Technologies	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://ardham.com/catalog	**22%**
	Cisco	https://ardham.com/catalog	**34%**
	Dell	https://ardham.com/catalog	**25%**
	HPE/Aruba	https://ardham.com/catalog	**22%**
	Meraki	https://ardham.com/catalog	**25%**
	Juniper	https://ardham.com/catalog	**15%**
	Palo Alto	https://ardham.com/catalog	**12%**
	Ruckus	https://ardham.com/catalog	**16%**
	Xtreme	https://ardham.com/catalog	**30%**

Item 001 (AD) Calian Corp.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco	Line Card Price List- EXHIBIT A	**10%**
	Dell	https://www.dell.com/en-us/shopping/data-center-solutions	**5%**
	HPE/Aruba	Line Card Price List- EXHIBIT A	**10%**
	Palo Alto	Line Card Price List- EXHIBIT A	**5%**
	Ruckus	Line Card Price List- EXHIBIT A	**5%**
	Extreme	Line Card Price List- EXHIBIT A	**5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 001 (AE) Computer Assets	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Cisco	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	HPE/Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Meraki	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Juniper	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**21%**
	Ruckus	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**30%**
	Xtreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**18%**

Item 001 (AF) ConvergeOne	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Cisco	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Dell	https://www.convergeone.com/nm-doit-price-lists	**10%**
	HPE/Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Meraki	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Juniper	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Palo Alto	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Ruckus	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Extreme Networks	https://www.convergeone.com/nm-doit-price-lists	**15%**

Item 001 (AG) Converged Networks LLC	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Aruba Pricing	**34%**
	HPE/Aruba	HPE/Aruba Pricing	**34%**
	Juniper	Juniper Pricing	**25% Mist Cloud Subscription - 5% /Mist Bundles - 15%**
	Ruckus	Ruckus Pricing	**35%**
	Extreme Networks	Extreme Pricing	**50% Extreme Platform ONE/ Subscription - 30%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 001 (AH) CounterTrade Product	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Cisco	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	HPE/Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Meraki	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	Juniper	CounterTrade_Juniper.xlsx- EXHIBIT B	**16%**
	Palo Alto	CounterTrade_Palo Alto Networks.xlsx- EXHIBIT B	**8%**
	Ruckus	CounterTrade_Ruckus Wireless.xlsx- EXHIBIT B	**8%**
	Xtreme	CounterTrade_Extreme (Xtreme) Network Inc.xlsx- EXHIBIT B	**11%**

Item 001 (AI) EVOTEK Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**17%**
	Cisco	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**20%**
	HPE/Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**17%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**20%**
	Juniper	https://www.juniper.net/us/en/how-to-buy/naspo-valuepoint-ar3232.html	**17%**
	Palo Alto	https://www.paloaltonetworks.com/content/dam/pan/en_US/images/publicsector-redesign/contract_vehicles/state_and_local/msrp-file-sled-nam.xlsx	**10%**

Item 001 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco	http://gov.microage.com/vendor/cisco	**30%**
	HPE/Aruba	http://gov.microage.com/vendor/hewlett-packard	**34%**
	Meraki	http://gov.microage.com/vendor/cisco	**30%**
	Juniper	http://gov.microage.com/vendor/hewlett-packard	**34%**
	Palo Alto	http://gov.microage.com/vendor/palo-alto-networks	**25%**
	Xtreme	http://gov.microage.com/vendor/extreme-alto-networks	**30%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 001 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**25%**
	Cisco	https://www.dropbox.com/scl/fi/c3gi7xii2v83ohiwu4lmm/CISCO-SYSTEMS-PRICE-LIST-11-2025.xlsx?rlkey=1b3ozksyjkq6l14s783vyvhei&st=aajfajli&dl=0	**25%**
	Dell	https://www.dropbox.com/scl/fi/pdl6iahj068y9t9gw330f/DELL-PRICELIST-11-2025.xlsx?rlkey=0llrinsndisbm4uv8yjx36roq&st=1muyq9d3&dl=0	**10%**
	HPE/Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**25%**
	Ruckus	https://www.dropbox.com/scl/fi/n6tb5qjqwh81ic534um5m/RUCKUS-WIRELESS-PRICE-LIST-11-2025.xlsx?rlkey=2n9zxrl8lyij6q68wfk0xgw7z&st=ud03nhlv&dl=0	**25%**
	Xtreme	https://www.dropbox.com/scl/fi/4hfskosfgsea7ktr5xbzh/EXTREME-NETWORKS-PRICE-LIST-11-2025.xlsx?rlkey=xabek041z4mw6cowcmw4y2asw&st=ic2e82yt&dl=0	**33%**

Item 001 (AL) Loial Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://buy.hpe.com/pss/contract/datacomm_2019_2024	**Hardware / Equipment- 34% Software / Licenses- 34% Maintenance & Support- 16% Training or Related Services- 5%**
	Cisco	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 32% Software / Licenses- 32% Maintenance & Support- 10% Training or Related Services- 5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	**Vendor Link or Catalog Price Listing:**	**% Discount**
Item 001 (AL) Loial Inc. (Continued)	HPE/Aruba	https://buy.hpe.com/pss/contract/datacomm_2019_2024	**Hardware / Equipment- 34% Software / Licenses- 34% Maintenance & Support- 16% Training or Related Services- 5%**
	Meraki	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 32% Software / Licenses- 32% Maintenance & Support- 10% Training or Related Services- 5%**
	Juniper	https://www.juniper.net/us/en/partners/pricing/state-and-local-price-list.html	**Hardware / Equipment- 20% Software / Licenses- 20% Maintenance & Support- 15% Training or Related Services- 5%**
	Palo Alto	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 20% Software / Licenses- 15% Maintenance & Support- 10% Training or Related Services- 5%**
	Ruckus	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 35% Software / Licenses- 10% Maintenance & Support- 10% Training or Related Services- 10%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 001 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Cisco	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	HPE/Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Meraki	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	Juniper	Please see Catalog Price Listing- EXHIBIT D	**5.00%**
	Palo Alto	Please see Catalog Price Listing- EXHIBIT D	**7.00%**

Item 001 (AN) Netsync	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco Hardware and Software	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**35%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**35%**
	Cisco Cloud Services	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	Cisco Warranty (ie Maintenance	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	Training or Non-SoW Cisco Services	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**0%**

Item 001 (AO) One Technology Corp.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.one-technology.com/pricing/	**5%**
	Cisco	https://www.one-technology.com/pricing/	**5%**
	Dell	https://www.one-technology.com/pricing/	**5%**
	HPE/Aruba	https://www.one-technology.com/pricing/	**5%**
	Meraki	https://www.one-technology.com/pricing/	**5%**
	Juniper	https://www.one-technology.com/pricing/	**5%**
	Palo Alto	https://www.one-technology.com/pricing/	**5%**
	Ruckus	https://www.one-technology.com/pricing/	**5%**
	Xtreme	https://www.one-technology.com/pricing/	**5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 001 (AP) Civic Tech Solutions LLC dba School Tech Solutions	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco	Cisco - Product Catalog	**5%**
	Dell	Dell - Data Center Equipment Catalog	**5%**
	HPE/Aruba	HPE Store US	**5%**
	Meraki	Cisco Meraki - Product Catalog	**5%**

Item 001 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.tec34.com/catalog	**22%**
	Cisco	https://www.tec34.com/catalog	**30%**
	Dell	https://www.tec34.com/catalog	**10%**
	HPE/Aruba	https://www.tec34.com/catalog	**20%**
	Meraki	https://www.tec34.com/catalog	**30%**
	Juniper	https://www.tec34.com/catalog	**10%**

Item 001 (AR) Valcom Salt Lake City LC dba VLCM	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.hpe.com/global/showroom/downloads/DP_Catalog.xlsx	**6%**
	Cisco	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	HPE/Aruba	HPE Select Store	**10%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	Juniper	https://www.juniper.net/us/en/partners/pricing/state-and-local-price-list.html	**10%**
	Palo Alto	https://s3-us-west-2.amazonaws.com/naspovaluepoint/1762865763_91598862_naspo_palo_alto_networks_november_2025_price_file.xlsx	**10%**

Item 001 (AS) Westwind Computer Products Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Westwind HPE Aruba 11_10- EXHIBIT E	**16%**
	Cisco	Westwind Cisco Meraki 11-10- EXHIBIT E	**9%**
	Dell	Westwind Dell 112125F- EXHIBIT E	**10%**
	HPE/Aruba	Westwind HPE Aruba 11_10- EXHIBIT E	**16%**
	Meraki	Westwind Cisco Meraki 11-10- EXHIBIT E	**9%**
	Juniper	Westwind Juniper 11_10-EXHIBIT E	**5%**
	Palo Alto	Westwind Palo Alto 11_10-EXHIBIT E	**2%**
	Ruckus	Westwind Rukus 11_10-EXHIBIT E	**20%**
	Xtreme	Westwind Xtreme 11_10- EXHIBIT E	**20%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item	Approx. Qty.	UOM	Article and Description
002	1	Each	**Optional Related Service: Discount from prices listed for Data Center, Wide Area Network (WAN) and/or Local Area Network – Post Warranty Maintenance and Repair Services as defined.** Contractors should provide a percentage (%) discount off its MSRP/RSSP for the Data Center, Wide Area Network (WAN) and/or Local Area Network Post Warranty Maintenance and Repair Service Packages published by the manufacture they represent in Item (001) above and if applicable to Item (004) below. A zero (0) discount is a valid discount only with a related vendor link with product pricing or a brief description. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 002 (AA) Abba Technology	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba/HPE	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Cisco	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Dell	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	HPE/Aruba	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Meraki	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Juniper	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Palo Alto	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Ruckus	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Extreme	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**

Item 002 (AB) Advanced Network Management	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba	http://anm.com/Pricelists/aruba-pricelist	**10%**
	Cisco	http://anm.com/Pricelists/cisco-pricelist	**10%**
	Dell	http://anm.com/Pricelists/dellemc-pricelist	**10%**
	HPE/Aruba	http://anm.com/Pricelists/aruba-pricelist	**10%**
	Meraki	http://anm.com/Pricelists/meraki-pricelist	**36%**
	Juniper	http://anm.com/Pricelists/juniper-pricelist	**10%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 002 (AB) Advanced Network Management (Continued)	Palo Alto	http://anm.com/Pricelists/paloalto-pricelist	**3%**
	Ruckus	http://anm.com/Pricelists/ruckus-pricelist	**7%**
	Extreme	http://anm.com/Pricelists/extreme-pricelist	**10%**
	APC/Schneider Electric	http://anm.com/Pricelists/apc-pricelist	**5%**
	Arctic Wolf	http://anm.com/Pricelists/arcticwolf-pricelist	**5%**
	Arista	http://anm.com/Pricelists/arista-pricelist	**3%**
	AWS	http://anm.com/Pricelists/aws-pricelist	**0.25%**
	Broadcom	http://anm.com/Pricelists/broadcom-pricelist	**0.25%**
	Cohesity	http://anm.com/Pricelists/cohesity-pricelist	**2%**
	Eaton/Tripp Lite	http://anm.com/Pricelists/eatontripplite-pricelist	**10%**
	Equal Optics	http://anm.com/Pricelists/equaloptics-pricelist	**10%**
	Fortinet	http://anm.com/Pricelists/fortinet-pricelist	**3%**
	KnowBe4	http://anm.com/Pricelists/knowbe4-pricelist	**3%**
	Microsoft	http://anm.com/Pricelists/microsoft-pricelist	**0.25%**
	NetApp	http://anm.com/Pricelists/netapp-pricelist	**10%**
	NetBrain	http://anm.com/Pricelists/netbrain-pricelist	**5%**
	Nutanix	http://anm.com/Pricelists/nutanix-pricelist	**5%**
	Object First	http://anm.com/Pricelists/objectfirst-pricelist	**5%**
	Open Gear	http://anm.com/Pricelists/opengear-pricelist	**3%**
	Pure Storage	http://anm.com/Pricelists/pure-pricelist	**10%**
	Rubrik	http://anm.com/Pricelists/rubrik-pricelist	**10%**
	Ubiquiti	http://anm.com/Pricelists/ubiquiti-pricelist	**0.50%**
	Veeam	http://anm.com/Pricelists/veeam-pricelist	**3%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 002 (AC) Ardham Technologies	Aruba	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**10%**
	Cisco	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**12%**
	Dell	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**15%**
	HPE/Aruba	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**10%**
	Meraki	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**10%**
	Juniper	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 002 (AD) Calian Corp.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Nutanix	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**
	Pure	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**
	NetApp	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**
	Broadcom Vmware	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**3%**
	Verkada	https://www.verkada.com/pricing/	**10%**
	Axis	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**10%**
	Valcom	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**10%**
	Singlewire	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**

Item 002 (AE) Computer Assets	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**8%**
	Cisco	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	HPE/Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**8%**
	Meraki	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Juniper	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Ruckus	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Xtreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Avycon	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Extreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**8%**
	Inscape Data	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Netgear	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Trendnet	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Veeam Software Corporation	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**4%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 002 (AF) ConvergeOne	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.convergeone.com/nm-doit-price-lists	**9%**
	Cisco	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Dell	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HPE/Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Meraki	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Juniper	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Palo Alto	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Ruckus	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Extreme Networks	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Xtreme Power Conversion	https://www.convergeone.com/nm-doit-price-lists	**20%**
	Artic Wolf	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Fortinet	https://www.convergeone.com/nm-doit-price-lists	**5%**
	APC/Schneider Electric	https://www.convergeone.com/nm-doit-price-lists	**5%**
	KnowBe4	https://www.convergeone.com/nm-doit-price-lists	**5%**
	ConvergeOne	https://www.convergeone.com/nm-doit-price-lists	**5%**
	F5 Networks	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Belden	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Vmware (Broadcom)	https://www.convergeone.com/nm-doit-price-lists	**1%**
	PureStorage	https://www.convergeone.com/nm-doit-price-lists	**5%**
	NetApp	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Eaton	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HP	https://www.convergeone.com/nm-doit-price-lists	**10%**

Item 002 (AG) Converged Networks LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Aruba Pricing	**5%**
	HPE/Aruba	HPE/Aruba Pricing	**5%**
	Juniper	Juniper Pricing	**5%**
	Ruckus	Ruckus Pricing	**5%**
	Extreme Networks	Extreme Pricing	**5%**
	APC	APC Price List	**1%**
	Arista	Arista Pricing	**5%**
	ApplianSys	ApplianSys Pricing	**1%**
	Cyberpower	Cyberpower Pricing	**1%**
	Eaton	Eaton Pricing	**1%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 002 (AG) Converged Networks LLC (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Fortinet	Fortinet Price List	**5%**
	Netgear	Netgear Price List	**1%**
	Nfina	Nfina Price List	**1%**
	Orion	Orion Price List	**1%**
	Ubiquiti	Ubiquiti Price List	**1%**
	Vertiv	Vertiv Price List	**1%**

Item 002 (AH) CounterTrade Product	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Cisco	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	HPE/Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Meraki	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	Juniper	CounterTrade_Juniper.xlsx- EXHIBIT B	**16%**
	Palo Alto	CounterTrade_Palo Alto Networks.xlsx- EXHIBIT B	**8%**
	Ruckus	CounterTrade_Ruckus Wireless.xlsx- EXHIBIT B	**8%**
	Xtreme	CounterTrade_Extreme (Xtreme) Network Inc.xlsx- EXHIBIT B	**11%**
	ALLIED TELESIS	CounterTrade_Allied Telesis Inc.xlsx- EXHIBIT B	**11%**
	APC (Schneider Electric)	CounterTrade_APC by Schneider Electric.xlsx- EXHIBIT B	**22%**
	Eaton	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**11%**
	Fortinet	CounterTrade_Fortinet Inc.xlsx- EXHIBIT B	**13%**
	Tripplite	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**8%**
	Vertiv	CounterTrade_VERTIV.xlsx- EXHIBIT B	**11%**

Item 002 (AI) EVOTEK Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**8%**
	Cisco	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**8%**
	HPE/Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**8%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**20%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 002 (AI) EVOTEK Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Juniper	https://www.juniper.net/us/en/how-to-buy/naspo-valuepoint-ar3232.html	**8%**
	Palo Alto	https://www.paloaltonetworks.com/content/dam/pan/en_US/images/publicsector-redesign/contract_vehicles/state_and_local/msrp-file-sled-nam.xlsx	**5%**

Item 002 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Cisco	http://gov.microage.com/vendor/cisco	**10%**
	HPE/Aruba	http://gov.microage.com/vendor/hewlett-packard	**10%**
	Meraki	http://gov.microage.com/vendor/cisco	**10%**
	Juniper	http://gov.microage.com/vendor/hewlett-packard	**10%**
	Palo Alto	http://gov.microage.com/vendor/palo-alto-networks	**5%**
	Xtreme	http://gov.microage.com/vendor/extreme-alto-networks	**5%**

Item 002 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Cisco	https://www.dropbox.com/scl/fi/c3gi7xii2v83ohiwu4lmm/CISCO-SYSTEMS-PRICE-LIST-11-2025.xlsx?rlkey=1b3ozksyjkq6l14s783vyvhei&st=aajfajli&dl=0	**5%**
	Dell	https://www.dropbox.com/scl/fi/pdl6iahj068y9t9gw330f/DELL-PRICELIST-11-2025.xlsx?rlkey=0llrinsndisbm4uv8yjx36roq&st=1muyq9d3&dl=0	**5%**
	HPE/Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Ruckus	https://www.dropbox.com/scl/fi/n6tb5qjqwh81ic534um5m/RUCKUS-WIRELESS-PRICE-LIST-11-2025.xlsx?rlkey=2n9zxrl8lyij6q68wfk0xgw7z&st=ud03nhlv&dl=0	**10%**
	Xtreme	https://www.dropbox.com/scl/fi/4hfskosfgsea7ktr5xbzh/EXTREME-NETWORKS-PRICE-LIST-11-2025.xlsx?rlkey=xabek041z4mw6cowcmw4y2asw&st=ic2e82yt&dl=0	**8%**

Item 002 (AL) Loial Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Total Asset Managers	Excel sheet attached- EXHIBIT C	**Post-warranty support - 5%**

Item 002 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Cisco	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	HPE/Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Meraki	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	Juniper	Please see Catalog Price Listing- EXHIBIT D	**5.00%**
	Palo Alto	Please see Catalog Price Listing- EXHIBIT D	**7.00%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 002 (AO) One Technology Corp.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.one-technology.com/pricing/	**5%**
	Cisco	https://www.one-technology.com/pricing/	**5%**
	Dell	https://www.one-technology.com/pricing/	**5%**
	HPE/Aruba	https://www.one-technology.com/pricing/	**5%**
	Meraki	https://www.one-technology.com/pricing/	**5%**
	Juniper	https://www.one-technology.com/pricing/	**5%**
	Palo Alto	https://www.one-technology.com/pricing/	**5%**
	Ruckus	https://www.one-technology.com/pricing/	**5%**
	Xtreme	https://www.one-technology.com/pricing/	**5%**
	CloudFlare	https://www.one-technology.com/pricing/	**5%**
	Dynatrace	https://www.one-technology.com/pricing/	**5%**
	F5	https://www.one-technology.com/pricing/	**5%**
	NetApp	https://www.one-technology.com/pricing/	**5%**
	Pure Storage	https://www.one-technology.com/pricing/	**5%**
	Red Hat	https://www.one-technology.com/pricing/	**5%**
	Rubrik	https://www.one-technology.com/pricing/	**5%**
	SpectraLogic	See Catalog: Spectra Logic Commercial Pricelist	**5%**

Item 002 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.tec34.com/catalog	**10%**
	Cisco	https://www.tec34.com/catalog	**10%**
	Dell	https://www.tec34.com/catalog	**5%**
	HPE/Aruba	https://www.tec34.com/catalog	**10%**
	Meraki	https://www.tec34.com/catalog	**5%**
	Juniper	https://www.tec34.com/catalog	**5%**
	Adlumin	https://www.tec34.com/catalog	**10%**
	APC Schneider	https://www.tec34.com/catalog	**10%**
	Cambium Networks	https://www.tec34.com/catalog	**10%**
	Fortinet	https://www.tec34.com/catalog	**10%**
	Nutanix	https://www.tec34.com/catalog	**10%**
	Microsoft (Azure)	https://www.tec34.com/catalog	**0.05%**
	Pure Storage	https://www.tec34.com/catalog	**10%**
	Versa	https://www.tec34.com/catalog	**10%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	**Vendor Link or Brief Description:**	**% Discount**
Item 002 (AR) Valcom Salt Lake City LC dba VLCM	Pure	https://www.purestorage.com/docs.html?item=/type/pdf/subtype/doc/path/content/dam/pdf/en/naspo/naspo-valuepoint-product-and-services-schedule-october-2025.pdf/context/company/how-to-buy/naspo-valuepoint-23020/naspo-valuepoint-products-services-schedule.html	**6%**
	Tanium	Tanium | immixGroup, an Arrow Company	**4%**
	Verkada	pricing-overview.pdf	**14%**
	Fortinet	www.fortinet.com	**8%**
	Veeam	www.veeam.com	**5%**
	Vertiv	www.vertiv.com	**10%**
	Nile	https://nilesecure.com/pricing	**15%**
	VMWare	www.vmware.com	**2%**
	Qumulo	https://www.carahsoft.com/qumulo	**20%**
	VLCM	https://www.vlcm.com/	**10%**

Items Continued on next page.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item	Approx. Qty.	UOM	Article and Description
003	1	Each	**Optional Related Service: Discount from prices listed for Data Center, Wide Area Network (WAN) and/or Local Area Network Training Services.** Contractors should provide a percentage (%) discount off its MSRP/RSSP for the Data Center, Wide Area Network (WAN) and/or Local Area Network Training Services Catalogs published by the manufacture they represent in Item (1) above. A zero (0) discount is a valid discount only with a related vendor link with product pricing or a brief description. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 003 (AA) Abba Technology	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba/HPE	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Cisco	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Dell	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	HPE/Aruba	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Meraki	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Juniper	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Palo Alto	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Ruckus	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Extreme	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**

Item 003 (AB) Advanced Network Management Inc.	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba	http://anm.com/Pricelists/aruba-pricelist	**2%**
	Cisco	http://anm.com/Pricelists/cisco-pricelist	**2%**
	Dell	http://anm.com/Pricelists/dellemc-pricelist	**2%**
	HPE/Aruba	http://anm.com/Pricelists/aruba-pricelist	**2%**
	Meraki	http://anm.com/Pricelists/meraki-pricelist	**2%**
	Juniper	http://anm.com/Pricelists/juniper-pricelist	**2%**
	Palo Alto	http://anm.com/Pricelists/paloalto-pricelist	**2%**
	Ruckus	http://anm.com/Pricelists/ruckus-pricelist	**2%**
	Extreme	http://anm.com/Pricelists/extreme-pricelist	**2%**
	APC/Schneider Electric	http://anm.com/Pricelists/apc-pricelist	**1%**
	Arista	http://anm.com/Pricelists/arista-pricelist	**1%**
	AWS	http://anm.com/Pricelists/aws-pricelist	**1%**
	Broadcom	http://anm.com/Pricelists/broadcom-pricelist	**1%**
	Cohesity	http://anm.com/Pricelists/cohesity-pricelist	**1%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AB) Advanced Network Management Inc. (Continued)	Eaton/Tripp Lite	http://anm.com/Pricelists/eatontripplite-pricelist	**1%**
	Fortinet	http://anm.com/Pricelists/fortinet-pricelist	**1%**
	KnowBe4	http://anm.com/Pricelists/knowbe4-pricelist	**1%**
	Microsoft	http://anm.com/Pricelists/microsoft-pricelist	**1%**
	NetApp	http://anm.com/Pricelists/netapp-pricelist	**1%**
	Nutanix	http://anm.com/Pricelists/nutanix-pricelist	**1%**
	Pure Storage	http://anm.com/Pricelists/pure-pricelist	**1%**
	Rubrik	http://anm.com/Pricelists/rubrik-pricelist	**1%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AC) Ardham Technologies	Aruba	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Cisco	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Dell	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	HPE/Aruba	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Meraki	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Juniper	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Palo Alto	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Ruckus	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Xtreme	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AE) Computer Assets	Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Cisco	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	HPE/Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Meraki	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Juniper	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Ruckus	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Xtreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Avycon	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Extreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AE) Computer Assets (Continued)	Inscape Data	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Netgear	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Trendnet	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Veeam Software Corporation	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AF) ConvergeOne	Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Cisco	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Dell	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HPE/Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Meraki	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Juniper	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Palo Alto	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Ruckus	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Extreme Networks	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Xtreme Power Conversion	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Artic Wolf	https://www.convergeone.com/nm-doit-price-lists	**2.5%**
	Fortinet	https://www.convergeone.com/nm-doit-price-lists	**3%**
	APC/Schneider Electric	https://www.convergeone.com/nm-doit-price-lists	**5%**
	KnowBe4	https://www.convergeone.com/nm-doit-price-lists	**2.5%**
	ConvergeOne	https://www.convergeone.com/nm-doit-price-lists	**5%**
	F5 Networks	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Belden	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Vmware (Broadcom)	https://www.convergeone.com/nm-doit-price-lists	**1%**
	PureStorage	https://www.convergeone.com/nm-doit-price-lists	**5%**
	NetApp	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Eaton	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HP	https://www.convergeone.com/nm-doit-price-lists	**5%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AG) Converged Networks LLC	Aruba	Aruba Pricing	**0%**
	HPE/Aruba	HPE/Aruba Pricing	**0%**
	Juniper	Juniper Pricing	**0%**
	Ruckus	Ruckus Pricing	**0%**
	Extreme Networks	Extreme Pricing	**0%**
	APC	APC Price List	**0%**
	Arista	Arista Pricing	**0%**
	ApplianSys	ApplianSys Pricing	**0%**
	Cyberpower	Cyberpower Pricing	**0%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AG) Converged Networks LLC (Continued)	Eaton	Eaton Pricing	**0%**
	Fortinet	Fortinet Price List	**0%**
	Netgear	Netgear Price List	**0%**
	Nfina	Nfina Price List	**0%**
	Orion	Orion Price List	**0%**
	Ubiquiti	Ubiquiti Price List	**0%**
	Vertiv	Vertiv Price List	**0%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AH) CounterTrade Product	Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx -EXHIBIT B	**16%**
	Cisco	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	HPE/Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Meraki	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	Juniper	CounterTrade_Juniper.xlsx- EXHIBIT B	**16%**
	Palo Alto	CounterTrade_Palo Alto Networks.xlsx- EXHIBIT B	**8%**
	Ruckus	CounterTrade_Ruckus Wireless.xlsx- EXHIBIT B	**8%**
	Xtreme	CounterTrade_Extreme(Xtreme) Network Inc.xlsx- EXHIBIT B	**11%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AI) EVOTEK Inc.	Aruba	Training and Professional Services is based on hourly rates and may not be discounted - Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**0%**
	Cisco	Training and Professional Services is based on hourly rates and may not be discounted - https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**0%**
	HPE/Aruba	Training and Professional Services is based on hourly rates and may not be discounted - Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**0%**
	Meraki	Training and Professional Services is based on hourly rates and may not be discounted - https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**0%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 003 (AI) EVOTEK Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Juniper	Training and Professional Services is based on hourly rates and may not be discounted - https://www.juniper.net/us/en/how-to-buy/naspovaluepoint-ar3232.html	**0%**
	Palo Alto	Training and Professional Services is based on hourly rates and may not be discounted - https://www.paloaltonetworks.com/content/dam/pan/en_US/images/publicsector-redesign/contract_vehicles/state_and_local/msrp-file-sled-nam.xlsx	**0%**

Item 003 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Cisco	http://gov.microage.com/vendor/cisco	**4%**
	HPE/Aruba	http://gov.microage.com/vendor/hewlett-packard	**4%**
	Meraki	http://gov.microage.com/vendor/cisco	**4%**
	Juniper	http://gov.microage.com/vendor/hewlett-packard	**4%**
	Palo Alto	http://gov.microage.com/vendor/palo-alto-networks	**5%**
	Xtreme	http://gov.microage.com/vendor/extreme-alto-networks	**0%**

Item 003 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Cisco	https://www.dropbox.com/scl/fi/c3gi7xii2v83ohiwu4lmm/CISCO-SYSTEMS-PRICE-LIST-11-2025.xlsx?rlkey=1b3ozksyjkq6l14s783vyvhei&st=aajfajli&dl=0	**5%**
	Dell	https://www.dropbox.com/scl/fi/pdl6iahj068y9t9gw330f/DELL-PRICELIST-11-2025.xlsx?rlkey=0llrinsndisbm4uv8yjx36roq&st=1muyq9d3&dl=0	**5%**
	HPE/Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Ruckus	https://www.dropbox.com/scl/fi/n6tb5qjqwh81ic534um5m/RUCKUS-WIRELESS-PRICE-LIST-11-2025.xlsx?rlkey=2n9zxrl8lyij6q68wfk0xgw7z&st=ud03nhlv&dl=0	**10%**
	Xtreme	https://www.dropbox.com/scl/fi/4hfskosfgsea7ktr5xbzh/EXTREME-NETWORKS-PRICE-LIST-11-2025.xlsx?rlkey=xabek041z4mw6cowcmw4y2asw&st=ic2e82yt&dl=0	**8%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 003 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Cisco	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	HPE/Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Meraki	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	Juniper	Please see Catalog Price Listing- EXHIBIT D	**5.00%**
	Palo Alto	Please see Catalog Price Listing- EXHIBIT D	**7.00%**

Item 003 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Training Services: https://www.tec34.com/catalog	**2%**
	Cisco	Training Services: https://www.tec34.com/catalog	**2%**
	Dell	Training Services: https://www.tec34.com/catalog	**2%**
	HPE/Aruba	Training Services: https://www.tec34.com/catalog	**2%**
	Meraki	Training Services: https://www.tec34.com/catalog	**2%**
	Juniper	Training Services: https://www.tec34.com/catalog	**2%**

Items Continued on next page.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item	Approx. Qty.	UOM	Article and Description
004	1	Each	**<u>Optional:</u> Discount from prices listed for Other Manufacturers not already listed in Item (001) above for Data Center, Wide Area Network (WAN) and/or Local Area Network Equipment <u>AND related software/software subscriptions</u> to include a One (1) year warranty.** Contractors should provide a minimum percentage (%) discount off its MSRP/RSSP for the Other Manufacturers Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment <u>AND related software/software subscriptions</u> to include a One (1) Year Warranty at No Added Cost to the Purchase of the equipment Catalogs published by the manufacture they represent. A zero (0) discount is a valid discount only with a related vendor link with product pricing or an uploaded vendor catalog price listing. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 004 (AA) Abba Technology	**<u>Manufacturer Name</u>**	**<u>Vendor Link or Brief Description:</u>**	**<u>% Discount</u>**
	Eaton/Tripp Lite	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Schneider Electric/APC	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Fortinet	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Arista	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Ubiquity	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**2%**
	ENET	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Nokia/Infinera	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Scale Computing	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Barracuda	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Vertiv	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 004 (AA) Abba Technology (Continued)	FS.COM	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	OpenGear	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Cohesity	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Synology	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Exagrid	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	NetApp	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Nutanix	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Pure Storage	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	NetGear	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 004 (AB) Advanced Network Management	APC/Schneider Electric	http://anm.com/Pricelists/apc-pricelist	**5%**
	Arctic Wolf	http://anm.com/Pricelists/arcticwolf-pricelist	**5%**
	Arista	http://anm.com/Pricelists/arista-pricelist	**3%**
	AWS	http://anm.com/Pricelists/aws-pricelist	**0.25%**
	Broadcom	http://anm.com/Pricelists/broadcom-pricelist	**0.25%**
	Cohesity	http://anm.com/Pricelists/cohesity-pricelist	**10%**
	Eaton/Tripp Lite	http://anm.com/Pricelists/eatontripplite-pricelist	**10%**
	Equal Optics	http://anm.com/Pricelists/equaloptics-pricelist	**10%**
	Fortinet	http://anm.com/Pricelists/fortinet-pricelist	**10%**
	KnowBe4	http://anm.com/Pricelists/knowbe4-pricelist	**3%**
	Microsoft	http://anm.com/Pricelists/microsoft-pricelist	**0.25%**
	NetApp	http://anm.com/Pricelists/netapp-pricelist	**10%**
	NetBrain	http://anm.com/Pricelists/netbrain-pricelist	**5%**
	Nutanix	http://anm.com/Pricelists/nutanix-pricelist	**10%**
	Object First	http://anm.com/Pricelists/objectfirst-pricelist	**10%**
	Open Gear	http://anm.com/Pricelists/opengear-pricelist	**3%**
	Pure Storage	http://anm.com/Pricelists/pure-pricelist	**10%**
	Rubrik	http://anm.com/Pricelists/rubrik-pricelist	**15%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 004 (AB) Advanced Network Management (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Ubiquiti	http://anm.com/Pricelists/ubiquiti-pricelist	**3%**
	Veeam	http://anm.com/Pricelists/veeam-pricelist	**3%**

Item 004 (AC) Ardham Technologies	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Microsoft	https:ardham.com/catalog	**2%**
	Nutanix	https:ardham.com/catalog	**15%**
	Veeam	https:ardham.com/catalog	**10%**
	VMware	https:ardham.com/catalog	**2%**
	Sophos	https:ardham.com/catalog	**10%**
	Barracuda	https:ardham.com/catalog	**5%**
	APC	https:ardham.com/catalog	**10%**
	Eaton	https:ardham.com/catalog	**10%**
	C2G	https:ardham.com/catalog	**12%**
	Sonicwall	https:ardham.com/catalog	**10%**

Item 004 (AE) Computer Assets	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Avycon	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Extreme Networks	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Inscape Data	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Netgear	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Trendnet	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Veeam Software Corporation	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**4%**

Item 004 (AF) ConvergeOne	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Xtreme Power Conversion	https://www.convergeone.com/nm-doit-price-lists	**20%**
	Artic Wolf	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Fortinet	https://www.convergeone.com/nm-doit-price-lists	**15%**
	APC/Schneider Electric	https://www.convergeone.com/nm-doit-price-lists	**5%**
	KnowBe4	https://www.convergeone.com/nm-doit-price-lists	**5%**
	ConvergeOne	https://www.convergeone.com/nm-doit-price-lists	**5%**
	F5 Networks	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Belden	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Vmware (Broadcom)	https://www.convergeone.com/nm-doit-price-lists	**1%**
	PureStorage	https://www.convergeone.com/nm-doit-price-lists	**5%**
	NetApp	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Eaton	https://www.convergeone.com/nm-doit-price-lists	**10%**
	HP	https://www.convergeone.com/nm-doit-price-lists	**10%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 004 (AG) Converged Networks LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	APC	APC Price List	**1%**
	Arista	Arista Pricing	**30%**
	ApplianSys	ApplianSys Pricing	**1%**
	Cyberpower	Cyberpower Pricing	**1%**
	Eaton	Eaton Pricing	**1%**
	Fortinet	Fortinet Price List	**5% Categories: D, I, J - 0%**
	Netgear	Netgear Price List	**1%**
	Nfina	Nfina Price List	**1%**
	Orion	Orion Price List	**1%**
	Ubiquiti	Ubiquiti Price List	**1%**
	Vertiv	Vertiv Price List	**20%**

Item 004 (AH) CounterTrade Product	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	APC (Schneider Electric)	CounterTrade_APC by Schneider Electric.xlsx- EXHIBIT B	**22%**
	Belkin	CounterTrade_Belkin International Inc.xlsx- EXHIBIT B	**16%**
	Eaton	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**11%**
	Fortinet	CounterTrade_Fortinet Inc.xlsx- EXHIBIT B	**13%**
	Transition Networks	CounterTrade_Transition Networks.xlsx- EXHIBIT B	**11%**
	Tripplite	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**8%**
	Vertiv	CounterTrade_VERTIV.xlsx- EXHIBIT B	**11%**

Item 004 (AI) EVOTEK Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Tanium	Https://www.arrow.com/globalecs/immixgroup/vendors/tanium/	**0%**
	Pure Storage	https://www.purestorage.com/company/how-to-buy/naspo-valuepoint-23020/naspo-participating-state-price-list-for-contract.html	**5%**

Item 004 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Discount % are as follows: Hardware / Post Warranty Maintenance Services / Training Services		
	Arista	https://gov.microage.com/vendor/arista/	**41/ 10/ 5%**
	CheckPoint	See Attached- EXHIBIT F	**20/ 4/ 4%**
	Exagrid	https://gov.microage.com/vendor/exagrid/	**40/ 5/ 5%**
	Fortinet	https://gov.microage.com/vendor/fortinet/	**40/ 5/ 5%**
	Infoblox	See Attached- EXHIBIT F	**20/ 5/ 5%**
	NetApp	https://gov.microage.com/vendor/netapp/	**40/ 15/ 10%**
	Nutanix	https://gov.microage.com/vendor/nutanix/	**30/ 5/ 5%**
	Object First	See Attached- EXHIBIT F	**10/ 5/ 5%**
	Pure Storage	https://gov.microage.com/vendor/pure-storage/	**40/ 5/ 5%**
	Rubrik	https://gov.microage.com/vendor/rubrik/	**20/ 10/ 5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 004 (AJ) Frontier Technology LLC dba MicroAge (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Sophos	https://gov.microage.com/vendor/sophos/	**20/ 5/ 5%**
	Total Asset Managers	See Attached- EXHIBIT F	**20/ 5/ 5%**
	Varonis	https://gov.microage.com/vendor/varonis-systems/	**15/ 5/ 5%**
	Veeam	https://gov.microage.com/vendor/veeam/	**8/ 1/ 1%**

Item 004 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Fortinet	https://www.dropbox.com/scl/fi/y38o563xrp81tzvf4y3va/FORTINET-PRICE-LIST-11-2025.xlsx?rlkey=g2zmcli39fsj1s1kct6rs0zpu&st=qtdi7ft6&dl=0	**25%**
	Sonicwall	https://www.dropbox.com/scl/fi/0k1x3taf690ufyp5ecsbm/SONICWALL-PRICE-LIST-11-2025.xlsx?rlkey=c2j7ppq82tmlst8qw0aft4cqn&st=aeq6661g&dl=0	**10%**
	Maxpower	https://www.dropbox.com/scl/fi/7ehxsjq0bx6ebo0rezyzr/MAXPOWER-PRICE-LIST-11-2025.xlsx?rlkey=833cqatsxk57jg269no3zz5aa&st=9omobl72&dl=0	**25%**
	Axis Communications	https://www.dropbox.com/scl/fi/atvzboeq0cq659m6syxdi/AXIS-COMMUNICATIONS-PRICE-LIST-11-2025.xlsx?rlkey=1his0wo05i7f5fsbtnxb8a9i7&st=pu759j4b&dl=0	**15%**
	APC	https://www.dropbox.com/scl/fi/7klbqidsy6enfu1w4ckqh/APC-PRICELIST-11-2025.xlsx?rlkey=rvh1s75ivs1xqopeoh8zj9czk&st=rgri0z96&dl=0	**10%**
	Panduit	https://www.dropbox.com/scl/fi/btfr6korly5la38rnv9xd/PANDUIT-PRICELIST-11-2025.xlsx?rlkey=sqoa071y2awbdllxb6d1tue1i&st=jduwxtg8&dl=0	**20%**
	Hoffman	https://www.dropbox.com/scl/fi/3nei8pon76plwanrwgok5/HOFFMAN-PRICE-LIST-11-2025.xlsx?rlkey=1xgi9yt1ij60ekrqy77lv16d3&st=83vd97dx&dl=0	**20%**

Item 004 (AL) Loial Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	LMNTRIX	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment- NA** **Software / Licenses- 5%** **Maintenance & Support- 5%** **Training or Related Services- 5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 004 (AL) Loial Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Tenable	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment- 6% Software / Licenses- 10% Maintenance & Support- 10% Training or Related Services- 7%**
	Checkpoint	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment- 30% Software / Licenses- 12% Maintenance & Support- 12% Training or Related Services- 5%**
	Tanium	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – NA Software / Licenses – 4% Maintenance & Support – 0% Training or Related Services – 0%**
	Zscaler	https://comet.ogs.ny.gov/search-pricelist/ INSTRUCTIONS: Search ZSCALER	**Hardware / Equipment – NA Software / Licenses – 10% Maintenance & Support – 10% Training or Related Services – 10%**
	Cloudflare	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – NA Software / Licenses – 5% Maintenance & Support – 5% Training or Related Services – 5%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	**Vendor Link or Brief Description:**	**% Discount**
Item 004 (AL) Loial Inc. (Continued)	Gigamon	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – 10% Software / Licenses – 4% Maintenance & Support – 10% Training or Related Services – 10%**
	Elastic	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment –1 % Software / Licenses –1 % Maintenance & Support –1 % Training or Related Services –1 %**
	TrendMicro	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – 10% Software / Licenses – 10% Maintenance & Support – 10% Training or Related Services – 10%**
	Fortinet	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - 15% Software/ Licenses - 15% Maintenance & Support - 5% Training or Related Services - 5%**
	Sophos	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - 10% Software/ Licenses - 10% Maintenance & Support - 10% Training or Related Services - 10%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

	Manufacturer Name	**Vendor Link or Brief Description:**	**% Discount**
Item 004 (AL) Loial Inc. (Continued)	Threat Locker	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ License - 15% Maintenance & Support - 15% Training or Related Services - 15%**
	archTIS	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ Licenses - 15% Maintenance & Support - 1% Training or Related Services - 1%**
	Darktrace	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ Licenses - 5% Maintenance & Support - 5% Training or Related Services - 5%**
	KnowBe4	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software - 10% (unlimited at no cost with software purchase) Maintenance & Support - NA Training or Related Services - NA**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 004 (AL) Loial Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Red Hat	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ Licenses - 5% Maintenance & Support - 5% Training or Related Services - 5%**
	Arista	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - 35% Software/ Licenses - 20% Maintenance & Support - 15% Training or Related Services - 0%**

Item 004 (AO) One Technology Corp.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	CloudFlare	https://www.one-technology.com/pricing/	**5%**
	Dynatrace	https://www.one-technology.com/pricing/	**5%**
	F5	https://www.one-technology.com/pricing/	**5%**
	NetApp	https://www.one-technology.com/pricing/	**5%**
	Pure Storage	https://www.one-technology.com/pricing/	**5%**
	Red Hat	https://www.one-technology.com/pricing/	**5%**
	Rubrik	https://www.one-technology.com/pricing/	**5%**
	SpectraLogic	See Catalog: Spectra Logic Commercial Pricelist- EXHIBIT G	**5%**

Item 004 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Adlumin	https://www.tec34.com/catalog	**15%**
	APC Schneider	https://www.tec34.com/catalog	**12%**
	Cambium Networks	https://www.tec34.com/catalog	**15%**
	Fortinet	https://www.tec34.com/catalog	**15%**
	Nutanix	https://www.tec34.com/catalog	**12%**
	Microsoft (Azure)	https://www.tec34.com/catalog	**0.05%**
	Pure Storage	https://www.tec34.com/catalog	**12%**
	Versa	https://www.tec34.com/catalog	**15%**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item	Approx. Qty.	UOM	Article and Description
005	1	Hour	**<u>Optional Related Service:</u> Maximum Hourly Rates ($) listed for Data Center, Wide Area Network (WAN) and/or Local Area Network – Technical Support Services.** Contractors should provide a maximum hourly rate for the Data Center, Wide Area Network (WAN) and/or Local Area Network Technical Support Services to be used only for the purchase of new and existing Data Center, WAN/LAN equipment from the proposed pricing catalog manufacture they represent in Item (001) and if applicable to the manufacturers proposed in Item (004) above. **Percentage hourly rates ($) shall only apply to the published by manufacturer(s) the bidding company represents.**

Item 005 (AA) Abba Technology	Manufacturer Name	Description of General Support Services:	Hourly Rate
	Abba Technologies, Inc.	Contact Center Specialist	**$ 300.00**
	Abba Technologies, Inc.	Convergence Engineer	**$ 350.00**
	Abba Technologies, Inc.	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$ 300.00**
	Abba Technologies, Inc.	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$ 380.00**
	Abba Technologies, Inc.	Installation Technician	**$ 300.00**
	Abba Technologies, Inc.	Onsite Maintenance and Repair Engineer	**$ 300.00**
	Abba Technologies, Inc.	Tier 4 Engineer/Architect	**$ 350.00**
	Abba Technologies, Inc.	Project Lead/Coordinator	**$ 300.00**
	Abba Technologies, Inc.	Project Manager	**$ 300.00**
	Abba Technologies, Inc.	Unified Communication Engineer	**$ 360.00**

Item 005 (AB) Advanced Network Management	Manufacturer Name	Description of General Support Services:	Hourly Rate
	ANM (Supporting all manufacturers listed in 001 and 004)	Contact Center Specialist	**$325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Convergence Engineer	**$325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$225 Engineer $325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$337.50 6pm-8am MDT**
	ANM (Supporting all manufacturers listed in 001 and 004)	Installation Technician	**$225 Engineer $325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Onsite Maintenance and Repair Engineer	**$225 Engineer $325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Tier 4 Engineer/Architect	**$425 Sr Consultant**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AB) Advanced Network Management (Continued)	ANM (Supporting all manufacturers listed in 001 and 004)	Project Lead/Coordinator	**$185**
	ANM (Supporting all manufacturers listed in 001 and 004)	Project Manager	**$225**
	ANM (Supporting all manufacturers listed in 001 and 004)	Unified Communication Engineer	**$225 Engineer $325 Sr Engineer**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AC) Ardham Technologies	Ardham Technologies, Inc.	Contact Center Specialist	**$195.00**
	Ardham Technologies, Inc.	Convergence Engineer	**$195.00**
	Ardham Technologies, Inc.	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$195.00**
	Ardham Technologies, Inc.	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$195.00**
	Ardham Technologies, Inc.	Installation Technician	**$195.00**
	Ardham Technologies, Inc.	Onsite Maintenance and Repair Engineer	**$195.00**
	Ardham Technologies, Inc.	Tier 4 Engineer/Architect	**$205.00**
	Ardham Technologies, Inc.	Project Lead/Coordinator	**$130.00**
	Ardham Technologies, Inc.	Project Manager	**$145.00**
	Ardham Technologies, Inc.	Unified Communication Engineer	**$195.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AD) Calian Corp.		Contact Center Specialist	**$300.00**
		Convergence Engineer	**$300.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$300.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$350.00**
		Installation Technician	**$300.00**
		Onsite Maintenance and Repair Engineer	**$300.00**
		Tier 4 Engineer/Architect	**$300.00**
		Project Lead/Coordinator	**$300.00**
		Project Manager	**$200.00**
		Unified Communication Engineer	**$300.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AE) Computer Assets	**ALL MANUFACTURERS**	Contact Center Specialist	**$205.00**
		Convergence Engineer	**$195.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$155.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$250.00**
		Installation Technician	**$90.00**
		Onsite Maintenance and Repair Engineer	**$110.00**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 005 (AE) Computer Assets (Continued)	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
		Tier 4 Engineer/Architect	**$205.00**
		Project Lead/Coordinator	**$155.00**
		Project Manager	**$135.00**
		Unified Communication Engineer	**$150.00**

Item 005 (AF) ConvergeOne	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Contact Center Specialist	**$225.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Convergence Engineer	**$245.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$245.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$367.50**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Installation Technician	**$225.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Onsite Maintenance and Repair Engineer	**$245.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Tier 4 Engineer/Architect	**$275.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Project Lead/Coordinator	**$135.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Project Manager	**$215.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Unified Communication Engineer	**$225.00**

Item 005 (AG) Converged Networks LLC	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	Converged Networks	Contact Center Specialist	**$250.00**
	Converged Networks	Convergence Engineer	**$250.00**
	Converged Networks	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$250.00**
	Converged Networks	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$250.00**
	Converged Networks	Installation Technician	**$250.00**
	Converged Networks	Onsite Maintenance and Repair Engineer	**$250.00**
	Converged Networks	Tier 4 Engineer/Architect	**$250.00**
	Converged Networks	Project Lead/Coordinator	**$250.00**
	Converged Networks	Project Manager	**$250.00**
	Converged Networks	Unified Communication Engineer	**$250.00**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 005 (AH) CounterTrade Product	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	All proposed manufacturers	Contact Center Specialist	**$100.00**
	All proposed manufacturers	Convergence Engineer	**$70.00**
	All proposed manufacturers	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$190.00**
	All proposed manufacturers	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$190.00**
	All proposed manufacturers	Installation Technician	**$75.00**
	All proposed manufacturers	Onsite Maintenance and Repair Engineer	**$75.00**
	All proposed manufacturers	Tier 4 Engineer/Architect	**$165.00**
	All proposed manufacturers	Project Lead/Coordinator	**$139.00**
	All proposed manufacturers	Project Manager	**$142.00**
	All proposed manufacturers	Unified Communication Engineer	**$120.00**

Item 005 (AI) EVOTEK Inc.	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	EVOTEK	Convergence Engineer	**$325.00**
	EVOTEK	Installation Technician	**$275.00**
	EVOTEK	Tier 4 Engineer/Architect	**$425.00**
	EVOTEK	Project Lead/Coordinator	**$275.00**
	EVOTEK	Project Manager	**$300.00**
	EVOTEK	Unified Communication Engineer	**$325.00**

Item 005 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	MicroAge Professional Services	Contact Center Specialist	**$285.00**
	MicroAge Professional Services	Convergence Engineer	**$285.00**
	MicroAge Professional Services	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$205.00**
	MicroAge Professional Services	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$285.00**
	MicroAge Professional Services	Installation Technician	**$140.00**
	MicroAge Professional Services	Onsite Maintenance and Repair Engineer	**$140.00**
	MicroAge Professional Services	Tier 4 Engineer/Architect	**$340.00**
	MicroAge Professional Services	Project Lead/Coordinator	**$150.00**
	MicroAge Professional Services	Project Manager	**$200.00**
	MicroAge Professional Services	Unified Communication Engineer	**$285.00**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 005 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
		Contact Center Specialist	**$155.00**
		Convergence Engineer	**$155.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$110.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$145.00**
		Installation Technician	**$95.00**
		Onsite Maintenance and Repair Engineer	**$110.00**
		Tier 4 Engineer/Architect	**$185.00**
		Project Lead/Coordinator	**$95.00**
		Project Manager	**$85.00**
		Unified Communication Engineer	**$155.00**

Item 005 (AL) Loial Inc.	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	Loial	Contact Center Specialist	**$250.00**
	Loial	Convergence Engineer	**$250.00**
	Loial	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$250.00**
	Loial	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$425.00**
	Loial	Installation Technician	**$175.00**
	Loial	Onsite Maintenance and Repair Engineer	**$190.00**
	Loial	Tier 4 Engineer/Architect	**$250.00**
	Loial	Project Lead/Coordinator	**$190.00**
	Loial	Project Manager	**$250.00**
	Loial	Unified Communication Engineer	**$250.00**

Item 005 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	LUMEN	Installation Technician	**$202.37**
	LUMEN	Onsite Maintenance and Repair Engineer	**$202.37**
	LUMEN	Tier 4 Engineer/Architect	**$242.86**
	LUMEN	Project Lead/Coordinator	**$128.57**
	LUMEN	Project Manager	**$202.37**

Item 005 (AN) Netsync	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	Cisco	Maintenance Services	**$600.00**
	Cisco	Professional Services	**$743.17**
	Cisco	Deployment Services	**$743.17**
	Cisco	Consulting Advisory Services	**$743.17**
	Cisco	Installation Technician	**$743.17**
	Cisco	Architectural Design Services	**$743.17**
	Cisco	Statement of Work Services	**$743.17**
	Netsync	Partner Services	**$600.00**
	Cisco	Training Deployment Services	**$600.00**

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AP) Civic Tech Solutions LLC dba School Tech Solutions	All Vendors in Section 001	Contact Center Specialist	**$150.00**
	All Vendors in Section 001	Convergence Engineer	**$225.00**
		Installation Technician	**$150.00**
		Onsite Maintenance and Repair Engineer	**$150.00**
		Tier 4 Engineer/Architect	**$225.00**
		Project Lead/Coordinator	**$185.00**
		Project Manager	**$185.00**
		Unified Communication Engineer	**$185.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AQ) TEC34 LLC		Contact Center Specialist	**$190.00**
		Convergence Engineer	**$205.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$200.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$205.00**
		Installation Technician	**$185.00**
		Onsite Maintenance and Repair Engineer	**$190.00**
		Tier 4 Engineer/Architect	**$220.00**
		Project Lead/Coordinator	**$135.00**
		Project Manager	**$150.00**
		Unified Communication Engineer	**$200.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AR) Valcom Salt Lake City LC dba VLCM	VLCM	Contact Center Specialist	**$225.00**
	VLCM	Convergence Engineer	**$225.00**
	VLCM	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$225.00**
	VLCM	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$275.00**
	VLCM	Installation Technician	**$175.00**
	VLCM	Onsite Maintenance and Repair Engineer	**$225.00**
	VLCM	Tier 4 Engineer/Architect	**$225.00**
	VLCM	Project Lead/Coordinator	**$175.00**
	VLCM	Project Manager	**$175.00**
	VLCM	Unified Communication Engineer	**$225.00**

***** 5 Items Total *****

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT A
(AD) CALIAN CORP.

Manufacturer:	**Ruckus** **(https://www.ruckusnetworks.com/products/)**	
LINE CARD WITH LIST PRICE		
Product No	**Product Description**	**List Price (USD)**
909-0900-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 900 Ruckus Access Points.	$90,000.00
909-0850-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 850 Ruckus Access Points.	$85,000.00
909-0800-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 800 Ruckus Access Points.	$80,000.00
909-0750-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 750 Ruckus Access Points.	$75,000.00
909-0700-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 700 Ruckus Access Points.	$70,000.00
909-0650-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 650 Ruckus Access Points.	$65,000.00
909-0600-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 600 Ruckus Access Points.	$60,000.00
909-0550-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 550 Ruckus Access Points.	$55,000.00
909-0500-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 500 Ruckus Access Points.	$50,000.00
909-0450-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 450 Ruckus Access Points.	$45,000.00
909-0450-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 450 Ruckus Access Points.	$45,000.00
909-0400-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 400 Ruckus Access Points.	$40,000.00
909-0400-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 400 Ruckus Access Points.	$40,000.00
909-0350-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 350 Ruckus Access Points.	$35,000.00
909-0350-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 350 Ruckus Access Points.	$35,000.00
909-0300-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 300 Ruckus Access Points.	$30,000.00
909-0300-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 300 Ruckus Access Points.	$30,000.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

909-0250-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 250 Ruckus Access Points.	$25,000.00
909-0250-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 250 Ruckus Access Points.	$25,000.00
909-0200-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 200 Ruckus Access Points.	$20,000.00
909-0200-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 200 Ruckus Access Points.	$20,000.00
ICX7750-26Q	Ruckus ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. BASE layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	$16,130.00
909-0150-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 150 Ruckus Access Points.	$15,000.00
909-0150-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 150 Ruckus Access Points.	$15,000.00
909-0100-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 100 Ruckus Access Points.	$10,000.00
909-0100-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 100 Ruckus Access Points.	$10,000.00
909-1150-ZD01	ZoneDirector 1100 License Upgrade from supporting 6 to supporting 50 Ruckus Access Points.	$5,800.00
909-0050-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 50 Ruckus Access Points.	$5,000.00
909-0050-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 50 Ruckus Access Points.	$5,000.00
909-1150-ZD02	ZoneDirector 1100 License Upgrade from supporting 12 to supporting 50 Ruckus Access Points.	$5,000.00
909-3050-ZD00	ZoneDirector 3000 License Upgrade from supporting 25 to supporting 50 Ruckus Access Points.	$4,000.00
901-H510-XX00-B10	Bulk Pack (x10) Ruckus 802.11ac Wave 2 dual-band concurrent 2.4 GHz & 5 GHz, Wired/Wireless Wall Switch, MU-MIMO, BeamFlex+, 1 10/100/1000 & 4 10/100/1000 Ethernet Access Ports, POE in, PoE out (one port), USB port. Does not include DC power supply.	$3,950.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

901-T750-XX01	Ruckus T750 802.11ax Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, (1x) 2.5G Ethernet port, (1x) 10/100/1000 Ethernet port, 100-240 Vac, POE in and PSE out, Fiber SFP/SFP+, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. For box contents, see Shipping Container Contents.	$3,495.00
909-0025-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 25 Ruckus Access Points.	$3,000.00
909-1150-ZD00	ZoneDirector 1100 License Upgrade from supporting 25 to supporting 50 Ruckus Access Points.	$3,000.00
9U1-T710-xx01	Ruckus T710 Unleashed, 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00
9U1-T710-xx51	Ruckus T710s Unleashed, 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, 120 degree sector Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00
901-T710-xx01	Ruckus T710 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

901-T710-xx51	Ruckus T710s 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, 120 degree sector Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00
901-H320-XX00-B10	Bulk Pack (x10) Ruckus H320 802.11ac Wave 2 dual-band concurrent 2.4 GHz (1x1:1) & 5 GHz (2x2:2), Wired/Wireless Wall Switch, MU-MIMO, BeamFlex+, 1 10/100/1000 & 2 10/100 Ethernet Access Ports, POE in. Does not include DC power supply.	$2,850.00
909-1125-ZD01	ZoneDirector 1100 License Upgrade from supporting 6 to supporting 25 Ruckus Access Points.	$2,800.00
909-1125-ZD00	ZoneDirector 1100 License Upgrade from supporting 12 to supporting 25 Ruckus Access Points.	$2,000.00
901-T610-XX01	Ruckus T610 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, POE in, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. Mounting kit sold as separate accessory (902-0125-0000). For box contents, see Shipping Container Contents.	$1,995.00
901-T610-XX51	Ruckus T610s 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, 120 degree sector Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, POE in, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. Mounting kit sold as separate accessory (902-0125-0000). For box contents, see Shipping Container Contents.	$1,995.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

901-R730-XX00	Ruckus R730 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul, 8x8:8 streams (5GHz) 4x4:4 streams (2.4GHz), OFDMA, MU-MIMO, BeamFlex+, dual ports, PoH/uPoE/802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,695.00
901-E510-XX01	Ruckus E510, external antenna, modular outdoor access point, 802.11ac Wave 2 2x2:2 external BeamFlex+, dual band concurrent. One ethernet port, PoE input, DC input and USB port. Does not include Antenna Module, Antenna Control Cable, Mounting Brackets for AP and Antenna modules. Does not include PoE injector. One year warranty.	$1,595.00
9U1-T301-xx51	Ruckus T301s Unleashed, 120x30 deg, Outdoor 802.11ac 2x2:2, 120 degree sector, dual band concurrent Access point, one ethernet port, PoE input includes adjustable mounting bracket and one year warranty. Does not include PoE injector.	$1,495.00
9U1-T301-xx61	Ruckus T301n Unleashed, 30x30 deg, Outdoor 802.11ac 2x2:2, narrow beam, dual band concurrent Access point, one ethernet port, PoE input includes adjustable mounting bracket and one year warranty. Does not include PoE injector.	$1,495.00
901-T310-XX51	Ruckus T310s, 120x30 deg, Outdoor 802.11ac Wave 2 2x2:2, 120 degree sector, dual band concurrent Access point. One ethernet port, PoE input, DC input and USB port. Includes adjustable mounting bracket and one year warranty. Does not include PoE injector.	$1,495.00
806-T750-5000	End User Support for Ruckus T750, 5 years.	$1,468.00
807-T750-5000	Support Associate Support for Ruckus T750, 5 years.	$1,468.00
826-T750-5000	End User Support Renewal for Ruckus T750, 5 years.	$1,468.00
827-T750-5000	Support Associate Support Renewal for Ruckus T750, 5 years.	$1,468.00
9U1-T300-xx81	Ruckus T300e Unleashed, outdoor Access point, 802.11ac 2x2:2 internal BeamFlex+ 2GHz & 5GHz, external 5GHz N-female, dual band concurrent, one ethernet port, PoE input, includes mounting bracket and one year warranty. Does not include PoE injector or external 5GHz antenna.	$1,395.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

901-T300-xx81	Ruckus T300e, outdoor Access point, 802.11ac 2x2:2 internal BeamFlex+ 2GHz & 5GHz, external 5GHz N-female, dual band concurrent, one ethernet port, PoE input, includes mounting bracket and one year warranty. Does not include PoE injector or external 5GHz antenna.	$1,395.00
901-R750-XX00	Ruckus R750 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul and onboard BLE/ZIgbee,, 4x4:4 streams (5GHz) 4x4:4 streams (2.4GHz), OFDMA, MU-MIMO, BeamFlex+, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,395.00
9U1-R710-xx00	Ruckus R710 Unleashed, dual-band 802.11abgn/ac Wireless Access Point, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,295.00
9U1-T300-xx01	Ruckus T300 Unleashed, omni, outdoor Access point, 802.11ac 2x2:2 internal BeamFlex+, dual band concurrent, one ethernet port, PoE input, includes mounting bracket and one year warranty. Does not include PoE injector.	$1,295.00
901-R710-XX00	Ruckus R710 dual-band 802.11abgn/ac Wireless Access Point, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,295.00
901-R720-xx00	Ruckus R720 dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point with Multi-Gigabit Ethernet backhaul, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,295.00
806-T710-5000	End User Support for Ruckus T710 & T710-S, 5 years.	$1,198.00
826-T710-5000	End User Support Renewal for Ruckus T710 & T710-S, 5 years.	$1,198.00
901-1205-XX00	ZoneDirector 1200, licensed for up to 5 Ruckus Access Points. ZD1200 can be upgraded to support up to 75 APs with AP license upgrades if using software release pre ZD10.0 . If using software ZD10.0 and above, ZD1200 can be upgraded to support up to 150 APs with license upgrades.	$1,095.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

901-T310-XX20	Ruckus T310c, omni, outdoor Access point, 802.11ac Wave 2 2x2:2 internal BeamFlex+, dual band concurrent. One ethernet port, PoE input. Includes mounting bracket and one year warranty. Does not include PoE injector.	$1,095.00
901-R650-xx00	Ruckus R650 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul, 4x4:4 + 2x2:2 streams, OFDMA, MU-MIMO, BeamFlex+, dual ports, PoH/uPoE/802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,095.00
L09-INT1-WW00	Ruckus IoT Controller 1.0 or newer software virtual appliance, 1 Instance, includes 1 AP license. Need to purchase RTU support license to continue using Ruckus IoT Controller beyond 90 days.	$995.00
806-T750-3000	End User Support for Ruckus T750, 3 years.	$979.00
807-T750-3000	Support Associate Support for Ruckus T750, 3 years.	$979.00
826-T750-3000	End User Support Renewal for Ruckus T750, 3 years.	$979.00
827-T750-3000	Support Associate Support Renewal for Ruckus T750, 3 years.	$979.00
806-P300-5100	End User Support for Ruckus P300 (pair), 5 Year.	$958.00
826-P300-5100	End User Support Renewal for Ruckus P300 (pair), 5 Year.	$958.00
806-T710-3000	End User Support for Ruckus T710 & T710-S, 3 years.	$899.00
826-T710-3000	End User Support Renewal for Ruckus T710 & T710-S, 3 years.	$899.00
901-R610-XX00	Ruckus R610 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$895.00
9U1-R610-xx00	Ruckus Unleashed R610 dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point, 3x3:3 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$895.00
909-1112-ZD00	ZoneDirector 1100 License Upgrade from supporting 6 to supporting 12 Ruckus Access Points.	$800.00
806-T610-5000	End User Support for Ruckus T610, 5 years.	$798.00
826-T610-5000	End User Support Renewal for Ruckus T610, 5 years.	$798.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

9U1-R600-XX00	Ruckus R600 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$795.00
806-P300-3100	End User Support for Ruckus P300 (pair), 3 Year.	$719.00
826-P300-3100	End User Support Renewal for Ruckus P300 (pair), 3 Year.	$719.00
9U1-R510-xx00	Ruckus R510 Unleashed, dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$675.00
901-R510-XX00	Ruckus R510 dual-band 802.11abgn/ac Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$675.00
9U1-R500-XX00	Ruckus R500 dual-band 802.11abgn/ac Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$645.00
806-T610-3000	End User Support for Ruckus T610, 3 years.	$599.00
826-T610-3000	End User Support Renewal for Ruckus T610, 3 years.	$599.00
806-T301-5000	End User Support for Ruckus T301n & T301s, 5 Year.	$598.00
826-T301-5000	End User Support Renewal for Ruckus T301n & T301s, 5 Year.	$598.00
901-C110-EU01	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, EuroDOCSIS, EU power supply.	$595.00
901-C110-UK01	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, EuroDOCSIS, UK power supply.	$595.00
901-C110-UN00	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, DOCSIS, North America power supply.	$595.00
901-C110-US00	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, DOCSIS, North America power supply.	$595.00
901-C110-AU01	Ruckus C110, 802.11ac Wave 2, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, EuroDOCSIS, Australia power supply.	$595.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

901-C110-AR00	Ruckus C110, 802.11ac Wave 2, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, DOCSIS, Power supply not included.	$595.00
806-R710-5000	End User Support for Ruckus R710, 5 Year.	$518.00
806-R720-5000	End User Support for Ruckus R720, 5 Year.	$518.00
806-T300-5000	End User Support for Ruckus T300 & T300e, 5 Year.	$518.00
826-R710-5000	End User Support Renewal for Ruckus R710, 5 Year.	$518.00
826-R720-5000	End User Support Renewal for Ruckus R720, 5 Year.	$518.00
826-T300-5000	End User Support Renewal for Ruckus T300 & T300e, 5 Year.	$518.00
806-T750-1000	End User Support for Ruckus T750, 1 year.	$490.00
807-T750-1000	Support Associate Support for Ruckus T750, 1 year.	$490.00
826-T750-1000	End User Support Renewal for Ruckus T750, 1 year.	$490.00
827-T750-1000	Support Associate Support Renewal for Ruckus T750, 1 year.	$490.00
806-P300-5000	End User Support for Ruckus P300 (single), 5 Year.	$478.00
826-P300-5000	End User Support Renewal for Ruckus P300 (single), 5 Year.	$478.00
803-7762-5100	WatchDog Advanced Hardware Replacement for Ruckus 7762-AC,7762-S-AC, 5 years.	$449.82
823-7762-5100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762-AC,7762-S-AC, 5 years.	$449.82
806-T301-3000	End User Support for Ruckus T301n & T301s, 3 Year.	$449.00
826-T301-3000	End User Support Renewal for Ruckus T301n & T301s, 3 Year.	$449.00
803-P300-5100	WatchDog Advanced Hardware Replacement for Ruckus P300 (pair), 5 years.	$432.00
823-P300-5100	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (pair), 5 years.	$432.00
806-T710-1000	End User Support for Ruckus T710 & T710-S, 1 year.	$420.00
826-T710-1000	End User Support Renewal for Ruckus T710 & T710-S, 1 year.	$420.00
826-7782-1000	End User Support Renewal for Ruckus 7782, 7782-N, 7782-S, 7782-E, 1 Year.	$419.86
9U1-H510-xx00	Ruckus 802.11ac Wave 2 dual-band concurrent 2.4 GHz & 5 GHz, Wired/Wireless Wall Switch, BeamFlex+, 1 10/100/1000 & 4 10/100 Ethernet Access Ports, POE in, PoE out (one port), USB port. Does not include DC power supply. .	$395.00
9U1-R310-xx02	Ruckus R310 Unleashed, dual band 802.11ac Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE, Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

901-H510-XX00	Ruckus 802.11ac dual-band concurrent 2.4 GHz & 5 GHz, Wired/Wireless Wall Switch, 1 10/100/1000 & 4 10/100 Ethernet Access Ports, POE in, PoE out (one port), USB port. Does not include DC power supply.	$395.00
901-R310-XX02	Ruckus R310, dual band 802.11ac Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE, Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00
901-R320-XX02	Ruckus R320, dual band 802.11ac Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE, Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00
9U1-R320-XX02	Ruckus R320 Unleashed, dual band 802.11ac Wave 2 Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE. Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00
806-R710-3000	End User Support for Ruckus R710, 3 Year.	$389.00
806-R720-3000	End User Support for Ruckus R720, 3 Year.	$389.00
806-T300-3000	End User Support for Ruckus T300 & T300e, 3 Year.	$389.00
826-R710-3000	End User Support Renewal for Ruckus R710, 3 Year.	$389.00
826-R720-3000	End User Support Renewal for Ruckus R720, 3 Year.	$389.00
826-T300-3000	End User Support Renewal for Ruckus T300 & T300e, 3 Year.	$389.00
803-7762-5000	WatchDog Advanced Hardware Replacement for Ruckus 7762, 7762-S, 7762-T, 5 years.	$359.82
823-7762-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762, 7762-S, 7762-T, 5 years.	$359.82
806-P300-3000	End User Support for Ruckus P300 (single), 3 Year.	$359.00
826-P300-3000	End User Support Renewal for Ruckus P300 (single), 3 Year.	$359.00
806-R610-5000	End User Support for Ruckus R610, 5 Year.	$358.00
826-R610-5000	End User Support Renewal for Ruckus R610, 5 Year.	$358.00
806-7762-1100	End User Support for Ruckus 7762-AC,7762-S-AC, 1 Year.	$349.86
826-7762-1100	End User Support Renewal for Ruckus 7762-AC,7762-S-AC, 1 Year.	$349.86
806-P300-1100	End User Support for Ruckus P300 (pair), 1 Year.	$336.00
826-P300-1100	End User Support Renewal for Ruckus P300 (pair), 1 Year.	$336.00
826-7731-1100	End User Support Renewal for Ruckus 7731 (pair), including bundles with antennas, 1 Year.	$335.72
806-R600-5000	End User Support for Ruckus R600, 5 Year.	$318.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

826-R600-5000	End User Support Renewal for Ruckus R600, 5 Year.	$318.00
803-7762-3100	WatchDog Advanced Hardware Replacement for Ruckus 7762-AC,7762-S-AC, 3 years.	$299.88
823-7762-3100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762-AC,7762-S-AC, 3 years.	$299.88
806-R700-3000	End User Support for Ruckus R700, 3 Year.	$299.00
826-R700-3000	End User Support Renewal for Ruckus R700, 3 Year.	$299.00
803-P300-3100	WatchDog Advanced Hardware Replacement for Ruckus P300 (pair), 3 years.	$288.00
823-P300-3100	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (pair), 3 years.	$288.00
901-H320-XX00	Ruckus H320 802.11ac Wave 2 dual-band concurrent 2.4 GHz (1x1:1) & 5 GHz (2x2:2), Wired/Wireless Wall Switch, MU-MIMO, BeamFlex+, 1 10/100/1000 & 2 10/100 Ethernet Access Ports, POE in. Does not include DC power supply.	$285.00
806-T610-1000	End User Support for Ruckus T610, 1 year.	$280.00
826-T610-1000	End User Support Renewal for Ruckus T610, 1 year.	$280.00
806-7762-1000	End User Support for Ruckus 7762, 7762-S, 7762-T, 1 Year.	$279.86
826-7762-1000	End User Support Renewal for Ruckus 7762, 7762-S, 7762-T, 1 Year.	$279.86
803-T301-5000	WatchDog Advanced Hardware Replacement for Ruckus T301n & T301s, 5 years.	$270.00
806-R510-5000	End User Support for Ruckus R510, 5 Year.	$270.00
823-T301-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T301n & T301s, 5 years.	$270.00
826-R510-5000	End User Support Renewal for Ruckus R510, 5 Year.	$270.00
806-R610-3000	End User Support for Ruckus R610, 3 Year.	$269.00
826-R610-3000	End User Support Renewal for Ruckus R610, 3 Year.	$269.00
806-R500-5000	End User Support for Ruckus R500, 5 Year.	$258.00
826-R500-5000	End User Support Renewal for Ruckus R500, 5 Year.	$258.00
902-2000-0000	Antenna cables for E510. 60 cm length, RP-SMA connectors. Required to connect E510 AP Module with Ruckus E510 Antenna Module 902-2101-0000..	$250.00
902-2001-0000	Antenna cables for E510. 150 cm length, RP-SMA connectors. Required to connect E510 AP Module with Ruckus E510 Antenna Module 902-2101-0000..	$250.00
902-2002-0000	Antenna cables for E510. 300 cm length, RP-SMA connectors. Required to connect E510 AP Module with Ruckus E510 Antenna Module 902-2101-0000..	$250.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

803-7762-3000	WatchDog Advanced Hardware Replacement for Ruckus 7762, 7762-S, 7762-T, 3 years.	$239.88
823-7762-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762, 7762-S, 7762-T, 3 years.	$239.88
806-R600-3000	End User Support for Ruckus R600, 3 Year.	$239.00
826-R600-3000	End User Support Renewal for Ruckus R600, 3 Year.	$239.00
803-R710-5000	WatchDog Advanced Hardware Replacement for Ruckus R710, 5 years.	$234.00
803-R720-5000	WatchDog Advanced Hardware Replacement for Ruckus R720, 5 years.	$234.00
803-T300-5000	WatchDog Advanced Hardware Replacement for Ruckus T300 & T300e, 5 years.	$234.00
823-R710-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R710, 5 years.	$234.00
823-R720-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R720, 5 years.	$234.00
823-T300-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T300 & T300e, 5 years.	$234.00
803-P300-5000	WatchDog Advanced Hardware Replacement for Ruckus P300 (single), 5 years.	$216.00
823-P300-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (single), 5 years.	$216.00
806-T301-1000	End User Support for Ruckus T301n & T301s, 1 Year.	$210.00
826-T301-1000	End User Support Renewal for Ruckus T301n & T301s, 1 Year.	$210.00
806-R510-3000	End User Support for Ruckus R510, 3 Year.	$203.00
826-R510-3000	End User Support Renewal for Ruckus R510, 3 Year.	$203.00
806-R310-5000	End User Support for Ruckus R310, 5 Year.	$198.00
826-R310-5000	End User Support Renewal for Ruckus R310, 5 Year.	$198.00
806-R500-3000	End User Support for Ruckus R500, 3 Year.	$194.00
826-R500-3000	End User Support Renewal for Ruckus R500, 3 Year.	$194.00
806-R710-1000	End User Support for Ruckus R710, 1 Year.	$182.00
806-R720-1000	End User Support for Ruckus R720, 1 Year.	$182.00
806-T300-1000	End User Support for Ruckus T300 & T300e, 1 Year.	$182.00
826-R710-1000	End User Support Renewal for Ruckus R710, 1 Year.	$182.00
826-R720-1000	End User Support Renewal for Ruckus R720, 1 Year.	$182.00
826-T300-1000	End User Support Renewal for Ruckus T300 & T300e, 1 Year.	$182.00
803-T301-3000	WatchDog Advanced Hardware Replacement for Ruckus T301n & T301s, 3 years.	$180.00
823-T301-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T301n & T301s, 3 years.	$180.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

823-7782-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7782, 7782-N, 7782-S, 7782-E, 1 year.	$179.94
806-P300-1000	End User Support for Ruckus P300 (single), 1 Year.	$168.00
826-P300-1000	End User Support Renewal for Ruckus P300 (single), 1 Year.	$168.00
826-7731-1000	End User Support Renewal for Ruckus 7731 (single), 1 Year.	$167.86
803-R610-5000	WatchDog Advanced Hardware Replacement for Ruckus R610, 5 years.	$162.00
823-R610-5000	WatchDog Advanced Hardware Replacement for Ruckus R610, 5 years.	$162.00
806-H510-5000	End User Support for Ruckus H510, 5 Year.	$158.00
826-H510-5000	End User Support Renewal for Ruckus H510, 5 Year.	$158.00
803-R710-3000	WatchDog Advanced Hardware Replacement for Ruckus R710, 3 years.	$156.00
803-R720-3000	WatchDog Advanced Hardware Replacement for Ruckus R720, 3 years.	$156.00
803-T300-3000	WatchDog Advanced Hardware Replacement for Ruckus T300 & T300e, 3 years.	$156.00
823-R710-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R710, 3 years.	$156.00
823-R720-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R720, 3 years.	$156.00
823-T300-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T300 & T300e, 3 years.	$156.00
902-I100-WW00	Ruckus IoT Module, Zigbee, BLE. Certified for US, EU and Japan.	$150.00
803-7762-1100	WatchDog Advanced Hardware Replacement for Ruckus 7762-AC,7762-S-AC, 1 year.	$149.94
823-7762-1100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762-AC,7762-S-AC, 1 year.	$149.94
806-R310-3000	End User Support for Ruckus R310, 3 Year.	$149.00
826-R310-3000	End User Support Renewal for Ruckus R310, 3 Year.	$149.00
803-P300-1100	WatchDog Advanced Hardware Replacement for Ruckus P300 (pair), 1 year.	$144.00
803-P300-3000	WatchDog Advanced Hardware Replacement for Ruckus P300 (single), 3 years.	$144.00
803-R600-5000	WatchDog Advanced Hardware Replacement for Ruckus R600, 5 years.	$144.00
823-P300-1100	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (pair), 1 year.	$144.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

823-P300-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (single), 3 years.	$144.00
823-R600-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R600, 5 years.	$144.00
823-7731-1100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7731 (pair), incl. bundles with antennas, 1 year.	$143.88
806-R700-1000	End User Support for Ruckus R700, 1 Year.	$140.00
826-7982-1000	End User Support Renewal for Ruckus 7982, 1 Year.	$140.00
826-R700-1000	End User Support Renewal for Ruckus R700, 1 Year.	$140.00
902-0125-0000	Mounting Kit for Ruckus T610/T610s and spare for T710/T710s, T310 series, T300, T301.	$129.00
806-R610-1000	End User Support for Ruckus R610, 1 Year.	$126.00
826-R610-1000	End User Support Renewal for Ruckus R610, 1 Year.	$126.00
803-R510-5000	WatchDog Advanced Hardware Replacement for Ruckus R510, 5 years.	$122.00
823-R510-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R510, 5 years.	$122.00
803-R700-3000	WatchDog Advanced Hardware Replacement for Ruckus R700, 3 years.	$120.00
823-R700-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R700, 3 years.	$120.00
803-7762-1000	WatchDog Advanced Hardware Replacement for Ruckus 7762, 7762-S, 7762-T, 1 year.	$119.94
823-7762-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762, 7762-S, 7762-T, 1 year.	$119.94
806-H510-3000	End User Support for Ruckus H510, 3 Year.	$119.00
826-H510-3000	End User Support Renewal for Ruckus H510, 3 Year.	$119.00
806-R300-3000	End User Support for Ruckus R300, 3 Year.	$118.50
826-R300-3000	End User Support Renewal for Ruckus R300, 3 Year.	$118.50
803-R500-5000	WatchDog Advanced Hardware Replacement for Ruckus R500, 5 years.	$117.00
823-R500-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R500, 5 years.	$117.00
806-R600-1000	End User Support for Ruckus R600, 1 Year.	$112.00
826-R600-1000	End User Support Renewal for Ruckus R600, 1 Year.	$112.00
806-H500-3000	End User Support for Ruckus H500, 3 Year.	$110.00
826-H500-3000	End User Support Renewal for Ruckus H500, 3 Year.	$110.00
803-R610-3000	WatchDog Advanced Hardware Replacement for Ruckus R610, 3 years.	$108.00
823-R610-3000	WatchDog Advanced Hardware Replacement for Ruckus R610, 3 years.	$108.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

L09-0001-SGCX	Switch management license for SZ-100/vSZ 5.X/SZ300, 1 Ruckus ICX switch. Order this when you intend to run software version from 5.0 onwards.	$100.00
L09-VRND-WW00	Virtual Ruckus Network Director, 1 Instance (no device management licenses included).	$100.00
L09-0001-SG00	AP management license for SZ-100/vSZ 3.X/SCG200/SZ300, 1 Ruckus AP Access point. Order this when you intend to run software version from 3.2 onwards.	$100.00
L09-0001-UMCX	UMM's ICX switch management license - 1 * Ruckus ICX switch.	$100.00
806-7441-1000	End User Support for Ruckus 7441, 1 Year.	$97.86
826-7441-1000	End User Support Renewal for Ruckus 7441, 1 Year.	$97.86
803-R600-3000	WatchDog Advanced Hardware Replacement for Ruckus R600, 3 years.	$96.00
823-R600-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R600, 3 years.	$96.00
806-R510-1000	End User Support for Ruckus R510, 1 Year.	$95.00
826-R510-1000	End User Support Renewal for Ruckus R510, 1 Year.	$95.00
806-R500-1000	End User Support for Ruckus R500, 1 Year.	$91.00
826-R500-1000	End User Support Renewal for Ruckus R500, 1 Year.	$91.00
826-7372-1000	End User Support Renewal for Ruckus 7372, 7372-E, 1 Year.	$90.86
803-R310-5000	WatchDog Advanced Hardware Replacement for Ruckus R310, 5 years.	$90.00
803-T301-1000	WatchDog Advanced Hardware Replacement for Ruckus T301n & T301s, 1 year.	$90.00
823-R310-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R310, 5 years.	$90.00
823-T301-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T301n & T301s, 1 year.	$90.00
826-7363-1000	End User Support Renewal for Ruckus 7363, 1 Year.	$83.86
803-R510-3000	WatchDog Advanced Hardware Replacement for Ruckus R510, 3 years.	$81.00
823-R510-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R510, 3 years.	$81.00
803-R500-3000	WatchDog Advanced Hardware Replacement for Ruckus R500, 3 years.	$78.00
803-R710-1000	WatchDog Advanced Hardware Replacement for Ruckus R710, 1 year.	$78.00
803-R720-1000	WatchDog Advanced Hardware Replacement for Ruckus R720, 1 year.	$78.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

803-T300-1000	WatchDog Advanced Hardware Replacement for Ruckus T300 & T300e, 1 year.	$78.00
823-R500-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R500, 3 years.	$78.00
823-R710-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R710, 1 year.	$78.00
823-R720-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R720, 1 year.	$78.00
823-T300-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T300 & T300e, 1 year.	$78.00
803-H510-5000	WatchDog Advanced Hardware Replacement for Ruckus H510, 5 years.	$72.00
803-P300-1000	WatchDog Advanced Hardware Replacement for Ruckus P300 (single), 1 year.	$72.00
823-H510-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H510, 5 years.	$72.00
823-P300-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (single), 1 year.	$72.00
823-7731-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7731 (single), 1 year.	$71.94
806-R310-1000	End User Support for Ruckus R310, 1 Year.	$70.00
826-R310-1000	End User Support Renewal for Ruckus R310, 1 Year.	$70.00
826-7352-1000	End User Support Renewal for Ruckus 7352, 1 Year.	$62.86
809-REIN-LIZD	ZoneDirector 5000 License Upgrade supporting an additional 750 Ruckus Access Points.	$60.00
L09-INT1-AP00	AP management license for Ruckus IoT Controller, 1 Ruckus AP access point. Order this when you intend to run software version from 1.0 onwards.	$60.00
803-R310-3000	WatchDog Advanced Hardware Replacement for Ruckus R310, 3 years.	$60.00
803-R700-1000	WatchDog Advanced Hardware Replacement for Ruckus R700, 1 year.	$60.00
823-7982-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7982, 1 year.	$60.00
823-R310-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R310, 3 years.	$60.00
823-R700-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R700, 1 year.	$60.00
S01-VRND-5LND	WatchDog End User Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5Yr.	$60.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

S21-VRND-5LND	WatchDog End User Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5 Yr.	$60.00
806-H510-1000	End User Support for Ruckus H510, 1 Year.	$56.00
826-H510-1000	End User Support Renewal for Ruckus H510, 1 Year.	$56.00
806-R300-1000	End User Support for Ruckus R300, 1 Year.	$55.30
826-R300-1000	End User Support Renewal for Ruckus R300, 1 Year.	$55.30
803-R610-1000	WatchDog Advanced Hardware Replacement for Ruckus R610, 1 year.	$54.00
823-R610-1000	WatchDog Advanced Hardware Replacement for Ruckus R610, 1 year.	$54.00
806-H500-1000	End User Support for Ruckus H500, 1 Year.	$52.00
826-H500-1000	End User Support Renewal for Ruckus H500, 1 Year.	$52.00
826-7055-1000	End User Support Renewal for Ruckus 7055, 1 Year.	$51.66
S04-VRND-5LND	BullDog Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5 Yr.	$51.00
S24-VRND-5LND	BullDog Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5 Yr.	$51.00
902-0108-0000	Mounting Bracket for Ruckus 7352/7372, R600, R500, R510. Mounts to hard wall/ceiling, outlet box, pole, truss. Includes Security Torx screw. Supports padlock..	$50.00
806-7321-1000	End User Support for Ruckus 7321, 1 Year.	$48.86
826-7321-1000	End User Support Renewal for Ruckus 7321, 1 Year.	$48.86
803-H510-3000	WatchDog Advanced Hardware Replacement for Ruckus H510, 3 years.	$48.00
803-R600-1000	WatchDog Advanced Hardware Replacement for Ruckus R600, 1 year.	$48.00
823-H510-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H510, 3 years.	$48.00
823-R600-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R600, 1 year.	$48.00
803-R300-3000	WatchDog Advanced Hardware Replacement for Ruckus R300, 3 years.	$47.40
823-R300-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R300, 3 years.	$47.40
803-H500-3000	WatchDog Advanced Hardware Replacement for Ruckus H500, 3 years.	$44.00
823-H500-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H500, 3 years.	$44.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

803-7441-1000	WatchDog Advanced Hardware Replacement for Ruckus 7441, 1 year.	$41.94
823-7441-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7441, 1 year.	$41.94
803-R510-1000	WatchDog Advanced Hardware Replacement for Ruckus R510, 1 year.	$41.00
823-R510-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R510, 1 year.	$41.00
809-REIN-SZLI	ZoneDirector 5000 License Upgrade supporting an additional 550 Ruckus Access Points.	$40.00
L09-0001-ND00	Ruckus Device management license for virtual RND, 1 Ruckus Network Device.	$40.00
S01-VRND-3LND	WatchDog End User Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3Yr.	$40.00
S21-VRND-3LND	WatchDog End User Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3 Yr.	$40.00
803-R500-1000	WatchDog Advanced Hardware Replacement for Ruckus R500, 1 year.	$39.00
823-R500-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R500, 1 year.	$39.00
823-7372-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7372, 7372-E, 1 year.	$38.94
823-7363-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7363, 1 year.	$35.94
826-7025-1000	End User Support Renewal for Ruckus 7025, 1 Year.	$34.86
S04-VRND-3LND	BullDog Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3 Yr.	$34.00
S24-VRND-3LND	BullDog Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3 Yr.	$34.00
L09-0001-SGHA	AP management license for High Availability. Supported products (Standby mode only): SZ-300, vSZ-H. 1x Ruckus AP on Standby Cluster only.	$30.00
902-1170-AR00	Spares of AR Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-AU00	Spares of AU Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-BR00	Spares of BR Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

902-1170-CN00	Spares of CN Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-EU00	Spares of EU Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-IN00	Spares of IN Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-JP00	Spares of JP Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-KR00	Spares of KR Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-SA00	Spares of SA Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-UK00	Spares of UK Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-US00	Spares of US Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
803-R310-1000	WatchDog Advanced Hardware Replacement for Ruckus R310, 1 year.	$30.00
823-R310-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R310, 1 year.	$30.00
823-7352-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7352, 1 year.	$26.94
902-0118-0000	Secure Mounting Bracket for Ruckus R300. Mounts to hard wall/ceiling, pole, truss. Includes security screws (Torx & Phillips). Qty 1.	$25.00
803-H510-1000	WatchDog Advanced Hardware Replacement for Ruckus H510, 1 year.	$24.00
823-H510-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H510, 1 year.	$24.00
S01-0001-5LND	WatchDog End User Support, Management license - 1 Ruckus Network Device, 5Yr.	$24.00
S04-0001-5LND	BullDog Support, Management license - 1 Ruckus Network Device, 5 Yr.	$24.00
S21-0001-5LND	WatchDog End User Support, Renewal, Management license - 1 Ruckus Network Device, 5 Yr.	$24.00
S24-0001-5LND	BullDog Support, Renewal, Management license - 1 Ruckus Network Device, 5 Yr.	$24.00
803-R300-1000	WatchDog Advanced Hardware Replacement for Ruckus R300, 1 year.	$23.70
823-R300-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R300, 1 year.	$23.70

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

823-7055-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7055, 1 year.	$22.14
803-H500-1000	WatchDog Advanced Hardware Replacement for Ruckus H500, 1 year.	$22.00
823-H500-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H500, 1 year.	$22.00
803-7321-1000	WatchDog Advanced Hardware Replacement for Ruckus 7321, 1 year.	$20.94
823-7321-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7321, 1 year.	$20.94
902-1169-AR00	Spares of AR Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-AU00	Spares of AU Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-BR00	Spares of BR Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-CN00	Spares of CN Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-EU00	Spares of EU Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-JP00	Spares of JP Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-KR00	Spares of KR Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-SA00	Spares of SA Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-UK00	Spares of UK Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-UN00	Spares of UN/UU Dual Range US Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-US00	Spares of US Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
S01-VRND-1LND	WatchDog End User Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1Yr.	$20.00
S21-VRND-1LND	WatchDog End User Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1 Yr.	$20.00
S04-VRND-1LND	BullDog Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1 Yr.	$17.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

S24-VRND-1LND	BullDog Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1 Yr.	$17.00
S01-0001-3LND	WatchDog End User Support, Management license - 1 Ruckus Network Device, 3Yr.	$16.00
S04-0001-3LND	BullDog Support, Management license - 1 Ruckus Network Device, 3 Yr.	$16.00
S21-0001-3LND	WatchDog End User Support, Renewal, Management license - 1 Ruckus Network Device, 3 Yr.	$16.00
S24-0001-3LND	BullDog Support, Renewal, Management license - 1 Ruckus Network Device, 3 Yr.	$16.00
823-7025-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7025, 1 year.	$14.94
902-1120-0000	Surface Mount Bracket for Ruckus H320. Required when mounting H320 where no electrical outlet box is available.	$12.00
902-0119-0000	Surface Mount Bracket for Ruckus H500. Required when mounting H500 where no electrical outlet box is available.	$12.00
902-0126-0000	Surface Mount Bracket for Ruckus H510. Required when mounting H510 where no electrical outlet box is available.	$12.00
902-0173-US00	Spares of US Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0123-0000	Flush-frame acoustic ceiling bracket for Ruckus R710. Flush-frame only – no applicable for standard (recessed-frame) acoustic ceiling.	$10.00
902-0173-CN00	Spares of CN Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-EU00	Spares of EU Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-KR00	Spares of KR Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-SA00	Spares of SA Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

902-0173-UK00	Spares of UK Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-UN00	Spares of UN/UU Dual Range Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-AR00	Spares of AR Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R320, R510, 7441, - quantity of 1.	$10.00
902-0173-AU00	Spares of AU Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R320, R510, 7441, - quantity of 1.	$10.00
902-0173-BR00	Spares of BR Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R320, R510, 7441, - quantity of 1.	$10.00
S01-0001-1LND	WatchDog End User Support, Management license - 1 Ruckus Network Device, 1Yr.	$8.00
S04-0001-1LND	BullDog Support, Management license - 1 Ruckus Network Device, 1 Yr.	$8.00
S21-0001-1LND	WatchDog End User Support, Renewal, Management license - 1 Ruckus Network Device, 1 Yr.	$8.00
S24-0001-1LND	BullDog Support, Renewal, Management license - 1 Ruckus Network Device, 1 Yr.	$8.00
902-0120-0000	Flush-frame acoustic ceiling bracket for Ruckus R710. Flush-frame only – no applicable for standard (recessed-frame) acoustic ceiling.	$25.00

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Manufacturer List – No Line Card with MSRP

NUTANIX

There is no single, public Nutanix line card with list prices, as they vary depending on the specific hardware model, configuration, and licensing level. Nutanix products are sold through various partners, and prices for a particular server, such as the NX-3155-G9, can be found through them. Licensing is often sold separately or bundled with hardware and software packages, with options including pay-as-you-go models for some services.

Factors that influence Nutanix pricing:

Hardware: The specific server model, processors, memory, and storage included in the configuration are major factors in pricing.

Software licensing: Different licensing tiers (e.g., Starter, Pro, Ultimate) offer various features and come with different price points.

Support and services: The cost of support and any additional services can be included in the overall price.

Partner and purchase channel: Pricing can differ between resellers and cloud providers.

PURE STORAGE

Pure Storage does not publish a public line card price list, as costs vary significantly based on the specific product, capacity, and configuration. However, examples of estimated pricing include the FlashArray X10 starting around $40,000, the FlashArray //C20 in the $25,000 to $50,000 range, and the FlashBlade//E starting at under $0.20/GB for large capacities. Actual costs depend on factors like ongoing service, data reduction rates, and any negotiated discounts.

Product examples and estimated pricing.

- FlashArray //C20: Priced in the entry-level market, often between $25,000 and $50,000.
- FlashArray X10: An entry-level model that starts at approximately $40,000 for around 10–12 terabytes of capacity.
- FlashArray X20: A higher-end model with a starting price of around $90,000 and up to 314 terabytes of capacity.
- FlashBlade//E: Priced competitively with HDDs at under $0.20/GB for large capacities (starting at 4PB) and includes three years of service.

Manufacturer List – No Line Card with MSRP

Factors affecting the final price

- Capacity: Higher capacity systems will have a higher total cost, although the cost per gigabyte may decrease.
- Configuration: The specific hardware components and software features included will impact the final price.
- Data reduction: Performance and efficiency are affected by data reduction capabilities, which are factored into pricing.
- Service and support: Ongoing maintenance and service agreements are a significant part of the total cost.
- Discounts: Public sector or large enterprise customers may have access to special pricing through Procurement Contract programs.

NETAPP

NetApp's product line includes AFF (all-flash), ASA (all-SAN array), and FAS (hybrid-flash) storage systems, alongside various software and cloud-based services like Keystone and Azure NetApp Files.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

NetApp does not publish a single, universal public list price for all its products due to the highly configurable nature of its solutions (e.g., support level, capacity, and duration all affect price). However, public sector price lists provide example list prices for specific hardware and configurations.

Representative List Prices (Public Sector Examples)

The following are example list prices from a public sector schedule (March 2025), and actual prices may vary based on specific configuration, support, and discounts:

Product Part Number Description Example List Price (USD)
AFF-A250-200-C AFF A250, zero drive, no PSU $3,925.00
AFF-A250A-001 AFF A250 HA System $9,677.88
AFF-A400A-003 AFF A400 HA System, Eth Bundle $29,819.99
AFF-A50A-100-C AFF A50 HA System $50,700.00
AFF-A70A-100-C AFF A70 HA System $65,900.00
AFF-A800-100-C AFF A800 HA System, 100G $280,978.56
AFF-A90A-100-C AFF A90 HA System $113,300.00
SG100-AP-001-100GBE StorageGRID SG100 appliance $49,900.00

Manufacturer List – No Line Card with MSRP

Key Product Lines and How to Obtain Pricing

- AFF A-Series: High-performance all-flash systems for enterprise applications.
- FAS Series: Hybrid-flash systems designed for a balance of performance and capacity.
- ASA Series: All-SAN-array systems, a dedicated block storage line.
- StorageGRID: Object storage appliances.
- E-Series: Storage systems for specific high-performance or capacity needs.

For an exact and detailed price for a specific configuration, you need to contact a NetApp sales representative or an authorized partner, who will provide a quote based on your specific requirements (e.g., support level, duration, and capacity).

For cloud services, such as Azure NetApp Files or Amazon FSx for NetApp ONTAP, pricing is based on a consumption model (e.g., $/GiB/month), and pricing calculators are available on the respective cloud provider's website.

BROADCOM (VMWARE)

Broadcom has significantly simplified the VMware product portfolio into a few core subscription-based offerings, primarily VMware Cloud Foundation (VCF) and VMware vSphere Foundation (VVF), along with a few other standalone options.

Broadcom does not publish a universal, public list price for all products in a single "line card" format. Pricing is subscription-based, per physical core, with a minimum of 16 cores per CPU required for licensing. The exact cost can vary based on the contract terms (e.g., 1-year, 3-year, or 5-year terms) and specific partner negotiations.

Main Product Offerings and Estimated List Prices

	Estimated List Price (Per Core/Month or Per Core/Year depending on contract)	Key Components
Below are the primary offerings and general list price estimates (per core) gathered from partner and community discussions. These		

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

are estimates and actual costs may differ based on specific agreements and discounts:

Product Offering		
VMware Cloud Foundation (VCF)	~$350 per core (potentially per year for a 3-year term)	Full software-defined data center (SDDC) stack, including vSphere, vSAN, NSX, Aria management suite, and App Platform services

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT B
(AH) COUNTERTRADE PRODUCT

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT C
(AL) LOIAL INC.

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT D
(AM) CENTURYLINK COMMUNICATIONS LLC, DBA LUMEN TECHNOLOGIES

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT E
(AS) WESTWIND COMPUTER PRODUCTS INC.

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT F
(AJ) FRONTIER TECHNOLOGY LLC, DBA MICROAGE

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT G
(AD) ONE TECHNOLOGY CORP.

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

Certificate Of Completion

Envelope Id: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F
Status: Completed
Subject: GSD/SPD Procurement#: 60-00000-25-00021
Source Envelope:
Document Pages: 83
Signatures: 1
Initials: 2
Certificate Pages: 5
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Amber Sanchez
1100 S Saint Francis Dr
Santa Fe, NM 87502
Amber.Sanchez2@gsd.nm.gov
IP Address: 164.64.63.2

Record Tracking

Status: Original
1/6/2026 3:34:13 PM
Security Appliance Status: Connected
Storage Appliance Status: Connected

Holder: Amber Sanchez
Amber.Sanchez2@gsd.nm.gov
Pool: StateLocal
Pool: General Services Department

Location: DocuSign
Location: Docusign

Signer Events	Signature	Timestamp
John Moya john.moya@gsd.nm.gov IT Senior Manager, Procurement Security Level: Email, Account Authentication (None), Login with SSO	JM Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/6/2026 3:35:35 PM Viewed: 1/6/2026 3:45:56 PM Signed: 1/6/2026 3:46:11 PM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Amber Sanchez Amber.Sanchez2@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	AS Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/6/2026 3:46:17 PM Viewed: 1/6/2026 3:46:43 PM Signed: 1/6/2026 3:46:48 PM
Electronic Record and Signature Disclosure: Accepted: 6/12/2020 11:10:53 AM ID: 427f726f-e1ba-435b-8b57-72011b95ce93		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 2600:1011:b302:23e2:2812:4431:d8a1:d1f5 Signed using mobile	Sent: 1/6/2026 3:46:54 PM Viewed: 1/6/2026 3:57:52 PM Signed: 1/6/2026 3:57:57 PM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	1/6/2026 3:35:35 PM
Certified Delivered	Security Checked	1/6/2026 3:57:52 PM
Signing Complete	Security Checked	1/6/2026 3:57:57 PM
Completed	Security Checked	1/6/2026 3:57:57 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Finance Committee 17.
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:** Kurt Gass

ACTION REQUESTED:
Consider recommending the adoption of Resolution 26-XX approving a budget adjustment for the fiscal year ending June 30, 2026. (Gomez)

BACKGROUND:
Initiated by: Toni Gomez

The New Mexico Department of Finance Administration (DFA) requires governing body approval for any budget adjustment that increases or decreases revenue or expenditures in the approved budget. The finance department is requesting approval of budget adjustments, as summarized in Exhibit "A", to align the City's FY2025-2026 budget with current funding allocations. These adjustments include updates to various grants, transfers, and departmental budgets.

FINANCIAL CONSIDERATION:
Financial Impact (Revenue & Expense): Budget adjustments are reflected across multiple funds and departments as detailed in Exhibit "A". The total impact of these adjustments is summarized below:

Revenue: $4,803,723.38

Expenses: $560,479.74

LEGAL REVIEW:
Budget adjustments are reflected across multiple funds and departments as detailed in Exhibit "A".

BOARD AND COMMITTEE ACTION:
Consider recommending the adoption of Resolution 26-XX approving a budget adjustment for the fiscal year ending June 30, 2026.

STAFF RECOMMENDATION:
Staff recommends approval of Resolution 26-XX, authorizing budget adjustments as presented in Exhibit "A".

Attachments

Exhibit A
Resolution 26-XX

City of Roswell
Budget Adjustment
March 2026

Fund	Department		Category (Revenue/Expense)	Description	Proposed Adjustment (+/-)
Recrecation	Adult Center	2615-441150	Revenue	FEMA Reimbursement Project 806133	221,056.55
Air Center	Air Center	5100-441150	Revenue	FEMA Reimbursement Project 949433	411,335.96
Convention Center	Convention Center	2621-441150	Revenue	FEMA Reimbursement Project 806112	1,362,025.19
Museum	Museum	2611-441150	Revenue	FEMA Reimbursement Project 806146	2,216,176.33
Streets	Streets	2623-441150	Revenue	FEMA Reimbursement Projects 950884 & 950893	105,500.10
General	Fire	1101-441150	Revenue	FEMA Reimbursement Project 949435	64,596.36
Streets	Streets	2623-441150	Revenue	FEMA Reimbursement Project 950911	423,032.89
Fire Protection	Fire Protection	2265-443650	Revenue	FY26 Grant Fire Marshall	(600,000.00)
General	Fire	1101-444900	Revenue	FY26 Grant Fire Marshall	600,000.00
					4,803,723.38
Fire Protection	Fire Protection	22654123-817506	Expenditure	FY26 Grant Fire Marshall	(600,000.00)
General	Fire	11014121-817506	Expenditure	FY26 Grant Fire Marshall	600,000.00
General	Dispatch	11014656-642903	Expenditure	Furniture for 5 Offices for PVRCC	14,122.00
Public Safety	Public Safety	55004125-654801	Expenditure	Desing for Fire Station 2	150,000.00
Wastewater	Wastewater	53014355-817504	Expenditure	Wastewater Treatment Plant Gate Replacement Design	396,357.74
					560,479.74
General	Fire	11014121-817503	Transfer Out	Fire Station 1	(634,314.49)
Public Safety	Public Safety	55004125-817503	Transfer In	Fire Station 1	634,314.49
Museum	Museum	2611-441150	Transfer Out	FEMA Reimbursement Project	(2,216,176.33)
General	General	1101-441150	Transfer In	FEMA Reimbursement Project	2,216,176.33
General	General	1101-924208	Transfer Out	2015 GRT Debt Service	(300.00)
2015 GRTDS	2015 GRTDS	4208-911101	Transfer In	2015 GRT Debt Service	300.00
					-

RESOLUTION 26-XX

A RESOLUTION OF THE CITY OF ROSWELL, NEW MEXICO, AMENDING THE BUDGET FOR THE FISCAL YEAR ENDING JUNE 30, 2026, FOR VARIOUS GRANTS AND OTHER DEPARTMENTS.

WHEREAS, the governing body of the City of Roswell, State of New Mexico, has previously approved a budget for the fiscal year 2025-2026, ending June 30, 2026; and

WHEREAS, the City of Roswell desires to amend said budget for $4,803,723.38 in revenues and $560,479.74 in expenses, detailed in Exhibit A and summarized below:

- Various Funds: Revenues $4,803,723.38 and Expenses $560,479.74

WHEREAS, it is the majority opinion of the Governing Body that the proposed amended budget continues to meet fiscal requirements as currently determined for the fiscal year 2025-2026.

NOW, THEREFORE, BE IT RESOLVED THAT THE CITY COUNCIL AS THE GOVERNING BODY OF THE CITY OF ROSWELL, NEW MEXICO, hereby adopts the budget adjustment hereinabove described and respectfully requests approval for the same from the Local Government Division of the Department of Finance and Administration, State of New Mexico.

PASSED, ADOPTED, SIGNED, and APPROVED the 12th day of March 2026.

CITY SEAL

_____
Timothy Z. Jennings, Mayor

ATTEST:

_____
Amalia Martinez, City Clerk

ROSWELL NEW MEXICO
COMMITTEE AGENDA ITEM ABSTRACT

Approval of Minutes **18.**

Finance Committee
Meeting Date: 03/05/2026
COMMITTEE: Finance
CONTACT: Tammi Smith **CHAIR:**

DEPARTMENT NAME:
Consider approval of the February 03, 2026, Regular Finance Committee Minutes.

Attachments

Draft of Minutes

Regular Meeting of the Finance Committee
City Hall – Large Conference Room
425 N. Richardson Ave.
Tuesday, February 3, 2026, at 2:00 PM

Notice of this meeting was given to the public in compliance with Sections 10-15-1 through 10-15-4 NMSA 1978 and Resolution 25-28.

ROLL CALL
This meeting convened at 2:00 PM with Councilor Gass presiding. Councilor Heldenbrand, Councilor Cavin, Councilor Halvorson, and Councilor Johnson were present.

An invocation was given by Councilor Gass.

STAFF PRESENT
Brittany Shannon, Alison Herring, Angela Garcia, Amalia Martinez, TJ Conyers, Sarah Mark, Mac Rogers, Clint Caldwell, Jeff Bechtel, Derek Washicheck, Steve Chavez, Enid Costley, Hess Yntema, Toni Gomez, Tammi Smith, Mayor Timothy Z. Jennings, Jim Burress, Justin Jones, Caroline Brooks, Mike Taylor, and Josh Nairn-Mahan.

GUESTS PRESENT
Rita Kane-Doerhoefer, Terri Harber, Barbara Gomez, Del Jurney, and Peggy Seskey

GUESTS ONLINE
Lucia, Vince S., ZS, TV, S. Bell, Vicki, VRV, and (13) guests

APPROVAL OF AGENDA
Councilor Heldenbrand made a motion to approve the agenda. Councilor Cavin seconded the motion. The motion passed 5-0.

NON-ACTION ITEMS

1. Golf
The Committee received the December Golf Report. No discussion was held, and the report stands as presented.

2. Visitor Center
The Committee received the Visitor Center report. No questions were raised.

3. Lodgers Tax Report
- One hotel, The Crane, did not report on time.
- Occupancy was down 32.3% year-over year.
- Lodgers' Tax revenue was $88,178.
- Convention Bed Fee revenue was $47,570.

DRAFT

4. Public Affairs
Staff provided an update on marketing efforts, including promotional support for the United flight and local advertising placements. Discussion included opportunities to expand regional advertising partnerships and leverage marketing for multiple City events.

5. Museum
The Committee received the Museum report. No additional discussion occurred.

6. Roswell Public Library
The Committee received the Library report. No additional discussion occurred.

7. Cannabis Excise Tax and Gross Receipts Tax
Discussion included discrepancies in state flood allocation distributions and pending clarification from Santa Fe.

- Cannabis Excise Tax was reported at $25,423.
- Gross Receipts Tax was reported at $5,193,540.

8. Roswell Hispano Chamber of Commerce
The Chamber report was included in the packet; the Executive Director was unable to attend. No additional discussion occurred.

9. Roswell-Chaves County Economic Development Corporation
Staff advised that Michael Espiritu is attending legislative meetings in Santa Fe. The Committee requested EDC attend a future meeting.

10. MainStreet Roswell
MainStreet Roswell presented its quarterly report, including accreditation status, downtown development updates, new business openings, and private investment improvements. Funding sources and future planning initiatives were discussed.

FLOOD DISASTER UPDATES

11. Flood Disaster Updates
Staff provided an update on FEMA obligations, reimbursements received, and Revolving Loan Fund awards for flood recovery projects. Discussion focused on tracking reimbursement timelines, City match obligations, and ongoing coordination with state agencies.

BUDGET PLANNING

12. Parks and Recreation- 5-Year Master Plan. Presented by Jim Burress.
Staff presented capital needs and infrastructure priorities across Cemetery, Golf, Parks, Aquatics, Adult Center, and Zoo operations. Discussion emphasized long-term maintenance planning, flood recovery impacts, and asset preservation.

DRAFT

ACTION ITEMS

13. Consider recommending approval of a budget adjustment (revenue & expense) of $150,000.00 to purchase merchandise for Pro Shop. Presented by Jim Burress.

The Nancy Lopez Golf Course has several upcoming tournaments scheduled. To ensure we are prepared, the golf course is requesting approval of a budget adjustment to place orders at least 6 months in advance.

The Committee discussed inventory replacement practices and revenue generation.

Councilor Halvorson made a motion for the recommendation for approval of a budget adjustment (revenue & expense) of $150,000.00 to purchase merchandise for Pro Shop to be placed on the consent agenda. Councilor Cavin seconded the motion. The motion passed 5-0.

14. Consider recommending approval of a budget adjustment in the amount of $167,640 to authorize a new contract to fund three contracted dispatcher positions for a four-month period. Presented by Alison Herring

Consolidated Dispatch is currently operating at critically low staffing levels, independent of any operational transitions. Contracted dispatchers have been essential in maintaining minimum staffing levels and ensuring continuity of service under these conditions.

In approximately one to two months, dispatch operations will begin relocating from one area to another. During this transition, two dispatch centers will need to be staffed simultaneously, significantly increasing personnel demands. While the proposed contract reduces the number of contracted dispatchers from five under the current contract to three, continued contracted support is vital to maintain safe and effective daily operations and will be essential throughout the transition period.

The Committee discussed contract pricing and procurement methods.

Councilor Johnson made a motion to recommend for the approval of a budget adjustment in the amount of $167,640 to authorize a new contract to fund three contracted dispatcher positions for a four-month period to the consent agenda. Councilor Heldenbrand seconded the motion. The motion passed 5-0.

15. Consider recommending approval of a budget adjustment in the amount of $5,693.10 to contract J&G Electric to perform the necessary work to support the dispatch relocation. Presented by Alison Herring

As part of the dispatch relocation, electrical and telecommunications work is required to ensure operational continuity. J & G Electric will install a 25-pair telephone line from the

DRAFT

new dispatch room to the server room and properly terminate the lines. This work is essential to maintain reliable communication systems during and after the move.

After a brief discussion, Councilor Cavin made a motion to recommend approving a budget adjustment of $5,693.10 to contract with J&G Electric to perform the necessary work to support the dispatch relocation to the consent agenda. Councilor Johnson seconded the motion. The motion passed 5-0.

16. Consider recommending approval of a budget adjustment in the amount of $26,410.00 to procure essential IT equipment, including keyboards and mice, to support dispatch center operations and the upcoming relocation. The purchase will be made through TIPS Contract No. 210101. Presented by Alison Herring

Two separate quotes have been obtained from Eaton for IT equipment needed to maintain and support dispatch center operations:

Quote One — $23,185.00 Includes critical IT infrastructure components such as:
HighSecLabs Commercial KM Switch 8-port + USB
Eaton Tripp Lite Series PDU Basic Dual Circuit 120V 20A Outlets
Eaton Tripp Lite Series PDU Basic 2.4kW 120V Single-Phase
Eaton Tripp Lite Series 16-Port IP Rack Console Cat5 KVM Switch with 19" LCD
Eaton Tripp Lite USB Server Interface Unit and USB KVM Switch

Quote Two — $3,225.00 Includes 25 additional keyboards and 25 additional mice. The current keyboards are failing due to keys sticking and ceasing to function over time. The center currently has only one spare keyboard. Should more than one fail, there will not be sufficient replacements to maintain operational continuity.

We are actively working with the Department of Finance and Administration (DFA) regarding potential assistance with costs related to the 911 dispatch center move. Although not guaranteed, DFA has expressed interest in possibly reimbursing a portion of these expenses.

Councilor Cavin made a motion to recommend approving a budget adjustment in the amount of $26,410.00 to procure essential IT equipment, including keyboards and mice, to support dispatch center operations and the upcoming relocation. The purchase will be made through TIPS Contract No. 210101, to the consent agenda. Councilor Halvorson seconded the motion. The motion passed 5-0.

17. Consider recommending approval of a budget adjustment in the amount of $115,891.56 to procure and install radio equipment, base station consoles, antennas, cabling, gateways, and related technician services to support PVRCC Consolidated Dispatch radio communications and the upcoming dispatch relocation, utilizing New Mexico Statewide Price Agreement No. 10-00000-20-00048. Presented by Alison Herring.

DRAFT

This request covers the procurement and installation of radio communications equipment and related services to support and enhance PVRCC Consolidated Dispatch operations. The equipment and services are necessary to maintain reliable and redundant radio communications critical to emergency response operations and the upcoming dispatch relocation.

Councilor Cavin made a motion to recommend approving a budget adjustment in the amount of $115,891.56 to procure and install radio equipment, base station consoles, antennas, cabling, gateways, and related technician services to support PVRCC Consolidated Dispatch radio communications and the upcoming dispatch relocation, utilizing New Mexico Statewide Price Agreement No. 10-00000-20-00048 to be placed on the consent agenda. Councilor Halvorson seconded the motion. The motion passed 5-0.

18. Consider recommendation of approval of MainStreet Roswell Sponsorship Agreement for the UFO Festival and America 250 Roswell Celebration in the amount of $280,000. Presented by TJ Conyers (Sponsored by Councilor Halvorson and Councilor Heldenbrand).

MainStreet Roswell has served as the organizing entity for the annual UFO Festival for 2 years, a signature community event that attracts visitors, generates economic impact, and promotes tourism for the City of Roswell. In Fiscal Year 2026, MainStreet Roswell is also helping coordinate activities associated with the America 250 Roswell celebration, recognizing the upcoming 250th anniversary of the United States.

Historically, the City of Roswell has supported MainStreet Roswell through sponsorship agreements to assist with event-related costs. In FY2024, the City awarded $60,000, of which $52,201.75 was expended. In FY2025, the City awarded $50,000, with $50,000 fully expended. These funds were used to support operational, marketing, and programming needs associated with the events.

The proposed sponsorship agreement in the amount of $280,000 reflects the expanded scope, scale, and combined efforts of hosting both the UFO Festival and the America 250 Roswell celebration. The agreement is intended to support event production, infrastructure, marketing, and related costs to ensure the successful execution of both events.

A request was presented to fund a professional fireworks display as part of the America 250 celebration. Discussion included fundraising efforts, long-term planning considerations, and fiscal impact.

Councilor Heldenbrand made a motion to bifurcate item 18 into items (18a) UFO Festival for $130,000, and (18b) America 250 Roswell Celebration for $150,000. Councilor Halvorson seconded the motion. The motion to bifurcate passed 5-0.

DRAFT

18a. Consider recommendation of approval of the MainStreet Roswell Sponsorship agreement for UFO Festival in the amount of $130,000.00.

This will require a budget adjustment of $74,000 due to the $56,000 being in FY26 budget.

The proposed sponsorship amount, advertising allocations, and event programming for the 2026 UFO Festival were discussed. Budget considerations and potential reductions to certain line items were reviewed. The following items were cut from the proposed UFO Festival budget.

UFO Expert Presentation - $8,000
Charlie the Clown/Stilt walker - $5,000
Interactive room -$5,000
Majestic Radio was reduced by $10,000 for a new budgeted total of $5,000

Councilor Heldenbrand made a motion for the recommendation of approval of the MainStreet Roswell Sponsorship agreement for the Roswell UFO Festival in the amount of $102,000.00 with a $46,000 budget adjustment from the general fund. Councilor Halvorson seconded the motion. A roll call vote was taken.

Chairman Gass – No
Councilor Cavin – Yes
Councilor Heldenbrand – Yes
Councilor Halvorson – Yes
Councilor Johnson – Yes

The motion passed 4-1 and will be placed on the full City Council agenda.

18b. Consider the recommendation of approval of the MainStreet Roswell Sponsorship agreement for the America 250 Roswell celebration in the amount of $150,000. This will require a budget adjustment. Presented by Councilor Halvorson

A request to fund a professional fireworks display as part of the America 250 celebration was presented. Discussion included fundraising efforts, long-term planning considerations, and fiscal impacts.

A roll call vote was taken.
Chairman Gass – No
Councilor Cavin – Yes
Councilor Heldenbrand – Yes
Councilor Halvorson – Yes
Councilor Johnson – Yes

The motion passed 4-1 on the full City Council agenda.

DRAFT

19. Consider recommendation of approval of the Galacticon Lodgers' Tax Sponsorship Agreement in the amount of $6,200. Presented by TJ Conyers.

Galacticon has requested sponsorship funding to provide free public attractions located outside of the Galacticon facility during the UFO Festival. These attractions are intended to draw visitors throughout the full UFO Festival footprint, increasing foot traffic and engagement in multiple areas of the event.

The proposed attractions will be family-friendly, accessible to all ages, and open during Galacticon operating hours. All activities will be overseen by the Galacticon Director to ensure appropriate operation and alignment with festival programming.
This request represents the third consecutive year Galacticon has sought and received sponsorship support. In prior years, the City has provided Lodgers' Tax funding to support similar public-facing attractions, with expenditures coming in under awarded amounts.

Historical Lodgers' Tax Sponsorship Data:
FY2024: Awarded $10,000 | Expended $7,414.88
FY2025: Awarded $8,000 | Expended $3,700
For FY2026, Galacticon is requesting $6,200, pending approval, to continue offering these free attractions as part of the overall UFO Festival experience.

A negotiated Lodgers' Tax sponsorship request for Galacticon to support free public-facing activities during the UFO Festival was presented. Event eligibility and promotional benefits were discussed.

Councilor Cavin made a motion for the recommendation of approval of the Galacticon Lodgers' Tax Sponsorship Agreement in the amount of $6,200. Councilor Johnson seconded the motion. The motion passed 4-1, with Councilor Heldenbrand voting against the item. The item will be placed on the full City Council agenda.

20. Consider recommending approval of a budget adjustment in the amount of $32,375 for collection appraisals in support of flood recovery efforts. Presented by Caroline Brooks.

This request includes appraisals for sculptures, American West items, and other historic objects that remained in Roswell during the collection evacuation following the October 2024 flood as well as 10 artworks in Chicago that were not previously appraised for a total of 1,219 art and historical objects. The appraisals allow for processing of the insurance claim by providing a value with which insurance will 1) cover the full cost of conservation for damaged items (cost of treatment is less than appraised value) or 2) pay the City the appraised value of an item (object is unable to be conserved or cost of treatment is more than appraised value and will require additional funding to conserve).

Councilor Johnson made a motion to recommend the approval of a budget adjustment in the amount of $32,375 for collection appraisals in support of flood recovery efforts to

DRAFT

be placed on the consent agenda. Councilor Halvorson seconded the motion. The motion passed 5-0.

21. Consider approval of the Scope of Work for RFP: Ground Emergency Medical Services (EMS) Billing Services. Presented by Steve Chavez.

The City of Roswell Fire Department is transitioning to assume full responsibility for Emergency Medical Services (EMS), including ambulance transport operations. This transition requires establishing comprehensive administrative and revenue support services to ensure accurate billing, regulatory compliance, and effective reimbursement for EMS transports provided by the City.

The proposed Scope of Work defines the requirements for comprehensive Ground EMS billing and revenue cycle management services, including claim preparation and submission, denial and appeal management, payment posting and reconciliation, customer service, compliance and performance reporting, collections support, and implementation and transition services. Approval of the Scope of Work will allow staff to proceed with issuing a Request for Proposals (RFP) to solicit qualified vendors to support the City's EMS operations.

Discussion included percentage-based compensation structures tied to collections.

Councilor Heldenbrand made a motion for the approval of the Scope of Work for RFP: Ground Emergency Medical Services (EMS) Billing Services to be placed on the consent agenda. Councilor Johnson seconded the motion. The motion passed 5-0.

22. Requesting approval to award RFP 26-004 for Architectural & Engineering Design Services for Flood-related Projects (DR- 4843) to Huitt-Zollars, Inc. and Molzen-Corbin & Associates, P.A. Presented by Mac Rogers.

The City issued RFP 26-004 seeking proposals from qualified and licensed Architectural and Engineering (A&E) firms to provide professional design services for flood-related City projects. These services are required to support recovery efforts and help to develop plans to repair citywide flood damage and incorporate hazard mitigation measures where necessary. Five (5) proposals were received and evaluated by the City's Evaluation Committee in accordance with the evaluation criteria established in the RFP. Based on qualifications, experience, understanding of the scope of work among other factors, the Evaluation Committee determined that Huitt-Zollars, Inc. and Molzen-Corbin & Associates, P.A. submitted the proposals most advantageous to the City.

Councilor Halvorson made a motion for the approval of the award for RFP-26-004 for Architectural & Engineering Design Services for Flood-related Projects (DR-4843) to Huitt-Zollars, Inc., and Molzen-Corbin & Associates, P.A. on the consent agenda. Councilor Heldenbrand seconded the motion. The motion passed 5-0.

DRAFT

23. Consider recommending approval for the Roswell Police Department to purchase and outfit two patrol vehicles in the amount of $125,305.58. Presented by Mike Taylor.

The Roswell Police Department (RPD) is requesting approval to purchase and outfit two (2) patrol vehicles to support ongoing law enforcement operations. Earlier in FY26, RPD lost a patrol vehicle as a result of a crash. The New Mexico Self-Insured Fund has issued $42,000 to the City toward replacement of that vehicle. This will require a budget adjustment.

Additionally, on Friday, January 9, 2026, an RPD Sergeant was involved in a traffic collision while on patrol when an intoxicated driver failed to stop at a stop sign and struck the patrol vehicle. Preliminary assessment indicates damage to the vehicle frame, and the vehicle is anticipated to be totaled. Replacement of these vehicles is necessary to maintain adequate patrol coverage and operational readiness.

Approval is requested for the purchase of two patrol vehicles from Albuquerque Motor Company dba Melloy Dodge through New Mexico Statewide Price Agreement No. 40-00000-24-00068. Approval is also requested for the procurement and installation of required law enforcement equipment and vehicle upfitting services from New Mexico Emergency Products (AEP NM) through State of New Mexico Price Agreement No. 20-00000-21-00030.

Councilor Cavin made a motion recommending approval for the Roswell Police Department to purchase and outfit two patrol vehicles in the amount of $125,305.58, to be placed on the consent agenda. Councilor Halvorson seconded the motion. The motion passed 5-0.

24. Consider recommending the adoption of Resolution 26-XX approving a budget adjustment for the fiscal year ending June 30, 2026. Presented by Toni Gomez.

The New Mexico Department of Finance Administration (DFA) requires governing body approval for any budget adjustment that increases or decreases revenue or expenditures in the approved budget. The finance department is requesting approval of budget adjustments, as summarized in Exhibit "A", to align the City's FY2025-2026 budget with current funding allocations. These adjustments include updates to various grants, transfers, and departmental budgets.

Staff presented a fiscal year budget adjustment reflecting revenue and expenditure changes, including amendments associated with earlier agenda items. Legal guidance was provided regarding amendment procedures at the Council level.

Councilor Cavin made a motion to recommend adoption of Resolution 26-XX approving a budget adjustment for the fiscal year ending June 30, 2026, to the full city council. Councilor Halvorson seconded the motion. The motion passed 5-0.

DRAFT

APPROVAL OF MINUTES

25. Consider approval of the January 08, 2026, Regular Finance Committee Meeting Minutes. Presented by Tammi Smith.

Councilor Johnson made a motion for the approval of the January 08, 2026, Regular Finance Committee Meeting Minutes. Councilor Cavin seconded the motion. The motion passed 5-0.

PUBLIC PARTICIPATION

Rita Kane-Doerhoefer provided a public comment regarding the reliance on volunteers for the UFO Festival, fundraising efforts, and financial oversight of event accounts.

ADJOURN

The meeting adjourned at 4:17 PM.

DRAFT