



## GOLF – May, 2026

### Highlights:

- May marks the beginning of Summer and Tournament Season here at Spring River Golf Course. We Hosted four Tournaments and began our Taco Tuesday event again on May 19<sup>th</sup>. We welcomed 84 players our first event, but word spread quickly and we have had 100 plus players every week since.
- The Golf Course generated just north of \$120,000.00 in Revenue for the month of May. We did over \$70,000 in Carts and Green Fee's, which is about 3,000 rounds for the Month. Our parking lot is always full and our Tee Sheet is stacked almost daily, it's a great problem to have.
- We hosted a group of about 55 Seniors from South West New Mexico, they had nothing but praise for David and his Crew, the Golf Course, and our Staff. Always nice to hear you are appreciated and running things Professionally.
- We had 40 Local Members host the First Annual "No Friends Left" Tournament here in May. Turned out to be a hit and all of the Guys had a blast.
- We are Spot checking and getting Inventory in order for the years end. Unfortunately, Losses and Damaged Product are going to happen, but our Staff has done a great job of limiting those things from happening and we are able to maximize our profits.

### Specific & Routine Maintenance:

- Cut cups 2x a week.
- Dumped trash as needed.
- Mowed greens twice a week.

| Category                              | Qty                 | Subtotal     | Cost        | Profit              |
|---------------------------------------|---------------------|--------------|-------------|---------------------|
| Alcohol / Beer                        | 2604                | \$10,903.99  | \$3,545.66  | \$7,357.76          |
| Alcohol / Liquor                      | 1051                | \$4,936.03   | \$1,387.85  | \$3,548.21          |
| Food and Beverage / Drinks            | 2251                | \$4,497.85   | \$1,689.67  | \$2,808.39          |
| Food and Beverage / Snacks            | 1453                | \$3,067.87   | \$1,223.70  | \$1,843.94          |
| Golf / Green Fees                     | 2926                | \$27,470.74  | \$0.00      | \$27,470.74         |
| Golf / Memberships                    | 14                  | \$3,771.44   | \$0.00      | \$3,771.44          |
| Golf / Services (GHIN & Club Storage) | 3                   | 0.00         | \$0.00      | \$120.00            |
| Golf Carts                            | 2645                | \$42,033.30  | \$0.00      | \$42,180.30         |
| Merchandise / Accessories             | 164                 | \$7,176.19   | \$5,353.22  | \$1,823.12          |
| Merchandise / Apparel                 | 16                  | \$1,999.99   | \$1,502.50  | \$497.49            |
| Merchandise / Clubs                   | 26                  | \$7,460.02   | \$5,853.66  | \$1,956.36          |
| Merchandise / Footwear                | 0                   | \$0.00       | \$0.00      | \$0.00              |
| Merchandise / Gloves                  | 54                  | \$1,404.87   | \$885.04    | \$519.82            |
| Merchandise / Golf Bags               | 4                   | \$1,038.10   | \$737.73    | \$300.37            |
| Merchandise / Golf Balls              | 812                 | \$12,771.44  | \$10,238.87 | \$2,532.49          |
| Merchandise / Headwear                | 98                  | \$2,523.75   | \$1,731.28  | \$792.40            |
| Range Balls                           | 756                 | \$4,063.74   | \$0.00      | \$4,063.74          |
| Rental Club Fees                      | 26                  | \$457.19     | \$0.00      | \$457.19            |
| Tournament Credit Book                | 23                  | \$0.00       | \$0.00      | \$14,476.00         |
| Tournament Fees                       | 102                 | \$0.00       | \$0.00      | \$4,080.00          |
| <b>Total May Profit</b>               | 15028               | \$135,576.51 | \$34,149.18 | <b>\$120,599.76</b> |
| <b>TOTAL GROSS REVENUE</b>            | <b>\$161,528.84</b> |              |             |                     |

**PRO SHOP REVENUES FISCAL YEAR 2025-2026**

| July 1, 2025 - June 30, 2026 |        |                |                  |              |              |                |  |
|------------------------------|--------|----------------|------------------|--------------|--------------|----------------|--|
|                              |        |                |                  |              |              |                |  |
|                              |        |                |                  |              |              |                |  |
| Month                        | Qty    | Subtotal       | Subtotal w/o Tax | Cost         | Profit       | Gross Revenue  |  |
| Jul-25                       | 16,480 | \$119,486.77   | \$113,512.06     | \$19,981.65  | \$129,166.43 | \$155,122.48   |  |
| Aug-25                       | 16,038 | \$123,939.14   | \$117,742.28     | \$22,718.38  | \$132,920.51 | \$161,836.00   |  |
| Sep-24                       | 10,145 | \$89,950.85    | \$85,453.20      | \$13,754.29  | \$86,026.81  | \$104,278.31   |  |
| Oct-25                       | 11,018 | \$93,844.33    | \$89,625.86      | \$12,832.83  | \$76,792.83  | \$93,844.33    |  |
| Nov-25                       | 8,943  | \$71,703.95    | \$68,120.51      | \$9,801.04   | \$64,769.29  | \$78,153.39    |  |
| Dec-25                       | 7,893  | \$70,694.51    | \$67,160.91      | \$12,115.22  | \$63,106.42  | \$78,755.11    |  |
| Jan-26                       | 5,369  | \$72,655.78    | \$69,024.06      | \$6,449.59   | \$67,209.33  | \$77,290.50    |  |
| Feb-26                       | 7,318  | \$66,231.34    | \$62,920.88      | \$7,692.16   | \$62,538.95  | \$73,541.88    |  |
| Mar-26                       | 11,798 | \$96,411.49    | \$91,590.24      | \$17,111.78  | \$89,761.70  | \$111,694.18   |  |
| Apr-26                       | 10314  | \$89,927.39    | \$85,430.49      | \$21,280.92  | \$86,721.85  | \$112,499.52   |  |
| May-26                       | 15028  | \$135,576.51   | \$128,797.18     | \$34,149.18  | \$120,599.76 | \$161,528.84   |  |
| Jun-26                       |        |                |                  |              |              |                |  |
|                              |        |                |                  |              |              |                |  |
|                              |        |                |                  |              |              |                |  |
|                              |        |                |                  |              |              |                |  |
|                              |        |                |                  |              |              |                |  |
| Fiscal Year                  | 53517  | \$1,030,422.06 | \$979,377.67     | \$177,887.04 | \$979,613.88 | \$1,208,544.54 |  |

Submitted by: Tim VanderBout, Golf Course Manager  
Approved by: Jim Burress, Special Services Director