Docusign Envelope ID: D19F3E79-0073-47A5-9297-FE5F6B99D0EB

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
0000120260
(AS) Westwind Computer Products Inc.
P.O. Box 93607
Albuquerque, NM 87199-3607

Contact: Janna Myrick
Email: janna@wwcpinc.com
Telephone No. (505) 345-4720

Number**: 60-00000-25-00021**

Amendment No.**: One**

Term**: January 7, 2026 – January 6, 2030**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested.

Procurement Specialist**: Amber Sanchez** AS

Telephone No.**: (505) 670-1561**

Email: **Amber.Sanchez2@gsd.nm.gov**

Title**: Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Remove Contact: Paul Hartwig
Add Contacts: Janna Myrick- Customer Service Manager janna@wwcpinc.com
Crystal Thompson- Admin assistant, crystal-lynn@wwcpinc.com
Sam Nunez- Director of Sales, sam@wwcpinc.com

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 1/14/2026

JM

Certificate Of Completion

Envelope Id: D19F3E79-0073-47A5-9297-FE5F6B99D0EB
Status: Completed
Subject: Please Sign DocuSign: SPD SPA #60-00000-25-00021_A001
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Amber Sanchez
1100 S Saint Francis Dr
Santa Fe, NM 87502
Amber.Sanchez2@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
1/14/2026 9:01:47 AM
Security Appliance Status: Connected
Storage Appliance Status: Connected

Holder: Amber Sanchez
Amber.Sanchez2@gsd.nm.gov
Pool: StateLocal
Pool: General Services Department

Location: DocuSign
Location: Docusign

Signer Events	Signature	Timestamp
John Moya john.moya@gsd.nm.gov IT Senior Manager, Procurement Security Level: Email, Account Authentication (None)	JM Signature Adoption: Pre-selected Style Using IP Address: 174.238.226.89 Signed using mobile	Sent: 1/14/2026 9:02:42 AM Viewed: 1/14/2026 9:35:15 AM Signed: 1/14/2026 9:35:29 AM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Amber Sanchez Amber.Sanchez2@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	AS Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/14/2026 9:35:30 AM Viewed: 1/14/2026 9:42:53 AM Signed: 1/14/2026 9:43:16 AM
Electronic Record and Signature Disclosure: Accepted: 6/12/2020 11:10:53 AM ID: 427f726f-e1ba-435b-8b57-72011b95ce93		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/14/2026 9:43:17 AM Viewed: 1/14/2026 9:49:04 AM Signed: 1/14/2026 9:49:12 AM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	1/14/2026 9:02:42 AM
Certified Delivered	Security Checked	1/14/2026 9:49:04 AM
Signing Complete	Security Checked	1/14/2026 9:49:12 AM
Completed	Security Checked	1/14/2026 9:49:12 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor:
19 Awarded Vendors- See Pages 6-9

Price Agreement Number: **60-00000-25-00021**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **As Requested**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist: **Amber Sanchez** AS

Telephone No.: **(505) 670-1561**

Email: **Amber.Sanchez2@gsd.nm.gov**

Title**: Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment**

Term**: January 7, 2026 – January 6, 2030**

This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.

Accepted for the State of New Mexico

Dorothy Mendonca
Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 1/6/2026

JM

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Terms and Conditions

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. **Assignment:**

a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.

b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.

6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. **Taxes:** The unit price shall exclude all state taxes.

10. **Packing, Shipping and Invoicing:**

a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.

b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.

c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

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the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel**: Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

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New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: https://bewellnm.com.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and

(2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

Statewide Price Agreement

Article I – Statement of Work
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

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Article V – Termination
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

Article VIII – Issuance or Orders
Only written signed orders are valid under this Price Agreement.

Article IX – Packing (if applicable)
Packing shall be in conformance with standard commercial practices.

Article X – Price Schedule
Prices as listed in the price schedule hereto attached are firm.

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

Awarded Vendors:

(AA) 0000051052
Abba Technologies Inc.
5301 Beverly Hills Ave. NE
Albuquerque, NM 87113
Contact Name: Ed Pena
Phone: (505) 889-3337
Email: nmstate@abbatech.com

Delivery: As Requested

(AB) 0000051498
Advanced Network Management Inc.
P.O. Box 561489
Denver, CO 80256-1489
Contact Name: Peggy Castner
Phone: (866) 527-8822
Email: bids@anm.com

Delivery: Delivery times vary by OEM. ANM will delivery times on receipt of purchase order.

(AC) 0000074720
Ardham Technologies Inc.
8100 Lang Ave. NE Suite 300
Albuquerque, NM 87109
Contact Name: Nicole Abreu
Phone: (505) 872-9040
Email: sales@ardham.com

Delivery: 8100 Lang Ave NE, Suite 300
Albuquerque, NM, 87109

(AD) 0000179410
Calian Corp.
P.O. Box 671369
Dallas, TX 75267-1369
Contact Name: Margie Rocha Sr.
Phone: (713) 780-7580
Email: orders.caliancorp@calian.com

Delivery: 5355 W Sam Houston Pkwy N Suite 390
Houston, TX 77041

(AE) 0000051787
Computer Assets Inc.
P.O. Box 1364
Espanola, NM 87532
Contact Name: Damon Salazar
Phone: (505) 365-7070
Email: damon@computerassets.com

Delivery: 3 - 7 days from Purchase Order receipt

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

(AF) 0000015018
ConvergeOne
NW 5806 P.O. Box 1450
Minneapolis, MN 55485-5806
Contact Name: Melanie Hager
Phone: (651) 796-7009
Email: mhager@onec1.com

Delivery: F.O.B. Destination

(AG) 0000134530
Converged Networks LLC
2 Still Shadow Drive Suite G
Charleston, SC 29414
Contact Name: Michael Hauer
Phone: (843) 571-6400
Email: sales@convergednetworks.com

Delivery: 2-3 business days upon approved order.

(AH) 0000067375
CounterTrade Products Inc.
7585 W 66th Ave.
Arvada, CO 8003
Contact Name: Angela Dumm
Phone: (800) 444-9710
Email: sales@countertrade.com

Delivery: FOB DEST free freight unless special handling is required (lift gate, overnight delivery etc.)

(AI) 0000189181
EVOTEK Inc.
462 Stevens Ave. Suite 308
Solana Beach, CA 92075-2066
Contact Name: Mari Rodish
Phone: (858) 362-5083
Email: sales-operations@evotek.com

Delivery: As Requested

(AJ) 0000125873
Frontier Technology LLC
dba MicroAge
P.O. Box 876839
Kansas City, MO 64187-6839
Contact Name: Ryan Sierra
Phone: (505) 288-3884
Email: ryan.sierra@microage.com

Delivery: FOB Destination

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

(AK) 0000064966
Harmonix Technologies Inc.
4915 Paseo Del Norte NE Suite A
Albuquerque, NM 87113
Contact Name: Bree Morena de Santos
Phone: (505) 205-1585
Email: sales@hmxtech.com

Delivery: Delivery schedule is specified by task order. Harmonix Technologies Inc. will deliver or perform services in accordance with the terms negotiated in the purchase acquisition or purchase order agreement as required.

(AL) 0000047013
Loial Inc.
8401 Washington PL NE
Albuquerque, NM 87113
Contact Name: Aaron Jaramillo
Phone: (505) 220-8783
Email: sales@loialinc.com

Delivery: 8401 Washington Pl NE
Albuquerque NM 87113

(AM) 0000006161
Century Link Communications LLC
dba Lumen Technologies
P.O. Box 52187
Phoenix, AZ 85072-2187
Contact Name: David Flierl
Phone: (720) 779-8220
Email: david.flierl@lumen.com

Delivery: Delivery and lead times will vary by manufacturer. Lumen will verify time frames for delivery upon receipt of a purchase order.

(AN) 0000182672
Netsync Network Solutions
2500 West Loop South Suite 410
Houston, TX 77027
Contact Name: Matthew Rigsby
Phone: (866) 974-5959
Email: sales@netsync.com

Delivery: As Requested

(AO) 0000136255
One Technology Corporation
10940 S Parker Rd #703
Parker, CO 80134-7440
Contact Name: Mat Brown
Phone: (866) 663-8321
Email: sledsales@one-technology.com

Delivery: As Requested

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

(AP) 0000144169
Civic Tech Solutions LLC dba
School Tech Solutions
P.O. Box 1028
Taos, NM 87571
Contact Name: Doris Breier
Phone: (575) 449-2484
Email: purchasing@civtech.org

Delivery: N/A

(AQ) 0000177295
TEC34 LLC
4900 Jefferson St. NE Suite E
Albuquerque, NM 87109
Contact Name: Phil Abeyta
Phone: (505) 317-6952
Email: solutions@tec34.com

Delivery: As Requested by Procuring Entity –Standard lead time 5–10 business days for in-stock items; expedited or scheduled deliveries available statewide.

(AR) 0000107069
Valcom Salt Lake City LC dba VLCM
4135 Jackie Rd SW Suite 108
Rio Rancho, NM 87124
Contact Name: Monica Madrid
Phone: (505) 379-8725
Email: sales@vlcm.com

Delivery: VLCM agrees to any and all delivery as required by the ITB including FOB as specified at the time of the order. VLCM will only ship complete and will not ship partial orders, unless specified by the customer to do so. VLCM will coordinate all deliveries with the customer's receiving and warehouse personnel. Any other requirements as required.

(AS) 0000120260
Westwind Computer Products Inc.
P.O. Box 93607
Albuquerque, NM 87199-3607
Contact Name: Paul Hartwig Sr
Phone: (505) 532-2707
Email: sled@wwcpinc.com

Delivery: As Requested

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Specifications:

The State of New Mexico Department of Information Technology (DoIT), in cooperation with the General Services Department/State Purchasing Division, ("SPD"), is seeking fully certified resellers or manufacturers that will provide Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment to include a ***warranty, maintenance, and support*** on equipment purchases and related services. The Related Services include Installation, Post Warranty Maintenance and Repair, Training, and Technical Support Services to maintain the State's current and future data center and network infrastructure when requested by the procuring entity. The equipment and related services proposed as part of this bid **must include at least one of the following manufacturers:** *Aruba, Cisco, Dell, HPE/Aruba, Juniper, Meraki, Palo Alto, Ruckus, or Xtreme.* Other equipment manufacturers for Data Center, WAN/LAN and related services may be submitted and may be awarded only if the information requested is provided, not to exceed 20 other manufacturers.

The following equipment and services shall be ***EXCLUDED*** from this bid and the awarded agreement:

1. Microwave Equipment and Related Service Support
2. Wavelength Division Multiplexers (WDM) Equipment and Related Service Support
3. Long Term Evolution (LTE) Equipment and Related Service Support
4. 2-way Radio Communications Equipment and Related Service Support
5. Desktop Telephony Equipment and Related Service Support
6. Professional services as defined in this ITB

Term:
The term of this Price Agreement shall be for four (4) years from date of award with no option for extensions. This Price Agreement shall not exceed four (4) years.

Method of Award:
DoIT reserves the right to obtain prices from any and all successful bidders for Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) equipment, and related services and award the job to a contractor based on price, schedule, ability to perform satisfactorily and as indicated in the Scope of Work below. Awards will be made to meet the best interests of the State of New Mexico.

Multiple Awards:
Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154, the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to ensure availability and timely delivery.

The results of this ITB will establish a multiple award price agreement, within each listed manufacturer name on a competitive basis with fully certified resellers or manufacturers that will supply a broad range of Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) equipment and related services by manufacturer to support the existing network infrastructure used by State and Authorized Entities throughout the State of New Mexico. Bids will be evaluated and awarded by manufacturer name.

The minimum percentage (%) discount off MSRP and maximum catalog pricing awarded as a result of this Agreement will remain fixed for the first-year term of the awarded Agreement. Although, the procuring entities are encouraged to use the request for quote that may result in percentage discounts that exceed the minimum awarded discounts and lower pricing not to exceed the maximum price for products awarded in the manufacturer's catalog to include any Contractor promotions resulting price reductions. Request for quote may be with any one of the awarded Contractors after the award and during the term of the Agreement.

Escalation clause:
In the event of a decrease in discount, a request will be reviewed by the State Purchasing Division (SPD) no more than once during any Contract Year, with the Contract Year defined as the twelve (12) month period beginning on the anniversary of the Agreement's effective date. This measure is not intended to allow any increase in profit margin, only to compensate for an actual cost increase.

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The State Purchasing Division will not accept, or agree, to any decrease request in percentage discount, greater than five percent (5%) per year. If a requested decrease of the percentage discount is greater than the maximum allowed by the Agency, as stated previously, the Agency will consider that the amount of escalation is 0%.

Effective Dates for the decrease in discount will not be any sooner than fifteen (15) days from the date the written request is received and approved by SPD. Awarded Vendor may be required to provide the following information:

1. Contract Item Number
2. Current Item Price
3. Proposed New Price
4. Percentage of Increase
5. Mill/Supplier Notification of price increase indicating percentage of increase including reason for increase.

Vendor must also supply a Letter from Manufacturer addressed to the vendor. The letter must state that they are increasing the price from the factory to the vendor, as well as reason for increase. Requests for increase due to labor do not apply and will not be approved.

Price and Tax Note:
The pricing for all Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) equipment and related services must not include New Mexico Gross Receipts Tax (NMGRT). However, the services are subject to the NMGRT and are applicable to the current rate for the period of equipment and/or services are purchased with written acceptance by the procuring entity. The proposed catalog price shall not include State Gross Receipts or Local Option Tax. Taxes shall be added to the purchase order and invoice at current rates as a separate item to be paid by the procuring entity.

The GRT on the equipment proposed for this ITB are deductible to the awarded Contractor if the awarded Contractor retains a Type 9 nontaxable transaction certificate (NTTC). The NTTC will be issued by procuring agency upon request by the awarded Contractor and upon a valid CRS number that is issued by the New Mexico Department of Taxation and Revenue. Reference the link for additional information regarding NTTC, see link http://www.tax.newmexico.gov/Businesses/non-taxable-transaction-certificates.aspx

Payment Provisions:
Within fifteen (15) days after the date the procuring agency receives written notice from the Contractor that payment is requested for services, construction or items of tangible personal property delivered on site and received, the Agency shall issue a written certification of complete or partial acceptance or rejection of the services, construction, or items of tangible personal property. If the Agency finds that the services, or items of tangible personal property are not acceptable, it shall, within thirty (30) days after the date of receipt of written notice from the Contractor that payment is requested, provide to the Contractor, a letter of exception explaining the defect or objection to the services, or delivered tangible personal property along with the details of how the Contractor may proceed to provide remedial action.

Upon certification by the DoIT that the services or delivered tangible personal property have been received and accepted, payment shall be tendered to the Contractor within thirty (30) days after the date of certification. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth (30th) day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the contract to the Contractor at the rate of one and one half percent (1-1/2%) per month. For purchases funded by state or federal grants to local public bodies, if the local public body has not received the funds from the federal or state funding agency, but has already certified that the services or items of tangible personal property have been received and accepted, payments shall be tendered to the Contractor within five (5) working days of receipt of funds from that funding agency.

Final payment shall be made within thirty (30) days after the work has been approved and accepted by the procuring agencies Secretary or his duly authorized representative.

Invoices are to be submitted to the using procuring entity detailing items ordered, shipped, and buyers name if applicable. Shipping cost and Local or State gross receipt tax shall be quoted and billed as a separate item on quotes and invoices at the time of ordering/price quoting.

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The Contractor agrees to comply with state laws and rules pertaining to Worker's Compensation Insurance coverage for its employees. If Contractor fails to comply with the Worker's Compensation Act and applicable rules when required to do so, the Price Agreement may be cancelled effective immediately.

https://www.workerscomp.nm.gov/bureaus/employer-compliance/

Payment or Acceptance Not Conclusive:
No payment made under this agreement shall be conclusive evidence of the performance of the contract, either wholly or in part, and that no payment made for the delivery of the items in whole or in part shall be construed as an acceptance of defective work or improper materials, nor relieve the Contractor from corrections of the defects. The final acceptance shall not be binding upon the procuring entity or the State, nor conclusive, should it subsequently develop the Contractor had furnished inferior items or had departed from the specifications and/or the terms of the agreement. Should such conditions become evident, the procuring entity shall have the right, notwithstanding final acceptance and payment, to cause the item(s) to be properly furnished in accordance with the specifications (and drawings, if any) at the cost and expense of the vendor.

Delivery:
Delivery shall be F.O.B. destination as specified at the time of order. Vendor is to ship only completed orders; partial shipments will not be accepted. Prior to shipping, awarded vendor must call 24 hours in advance to receive delivery instructions and to ensure warehouse gates are open, if applicable.

After award, the awarded Contractor must provide copies of the approved purchase orders upon request by DoIT that clearly identifies the name of the equipment, hardware components, and related services purchased and the name of the procuring entity. The procuring entity shall retain ownership of all equipment to include work products purchased pursuant to this Agreement unless otherwise agreed to by the procuring entity in writing.

The awarded Contractor must maintain or guarantee accessibility to the URL or direct link for the duration of the awarded Agreement. The ability to add new Data Center, (WAN) and/or (LAN) equipment to the awarded Contractor's URL or direct link is to the benefit of the DoIT and the Authorized Entities. The purpose is for the State to continue to keep up with changing technology. During the term of the Agreement the Contractor's may submit a request no more than once during any Contract Year, with the Contract Year defined as the twelve (12) month period beginning on the anniversary of the Agreement's effective date to update the awarded equipment catalog schedule as new technology is introduced or discontinued from the market, by adding or removing discontinued equipment from the awarded Price Agreement. State Purchasing Division (SPD) will evaluate requests, coordinate with the DoIT if needed, to update the equipment schedule awarded in the Agreement through a written amendment. The Contractor shall update any dedicated equipment URL/links to reflect the agreed upon changes by SPD and the Contractor. All Data Center, (WAN) and/or Local Area Network (LAN) equipment must be commercially available at the time the awards are made and when additional type Data Center, (WAN) and/or (LAN) equipment is added to the URL or direct link. Any additions to the Contractor's catalog links must fall within the original scope and intent of this bid. If the Contractor does not adhere to all terms and conditions of the original awarded agreement, awarded DoIT Price Agreement may be terminated.

DEFINITION OF TERMINOLOGY

This section contains definitions that are used throughout this procurement document, including appropriate abbreviations.

1. "**Authorized Entities**" means all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.
2. **Complete Working Order**" means the uninterrupted, defect-free operation of the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment, to include any failures and related labor services that meets all applicable specifications.
3. **"Data Center"** means the brand or generic data center equipment and associated services that supports servers for processing and hosting; storage systems such as storage area network, network attached storage and backup appliances; and network hardware including switches, routers, firewalls and load balancers.
4. "**Desktop Telephony**" means the brand or generic equipment and associated services that support transmitting voice, data, video or image signals over a distance greater than what you can transmit by shouting.

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5. "**Fully Certified Reseller**" means an entity known as a reseller that is certified and authorized by the manufacturer to sell the Data Center, WAN and/or LAN equipment and Related Services for only the manufacturer types the Bidder has submitted a % discount for.
6. "**LAN Network**" means the brand or generic network equipment and associated services that supports a geographically limited communication network that connects users within a building or small group of buildings that is managed by a single enterprise. This includes wireless equipment and related services, however, excludes the equipment and related services listed in the scope of work of this bid.
7. **"(LTE)**" "**Long Term Evolution"** means the brand or generic equipment and associated services that support 4G wireless broadband technology which supports mixed data, voice, video and messaging traffic. This may include any user equipment devices, devices used by an end-user to communicate such as a hand-held telephone, a laptop computer equipped with a mobile broadband adapter, or any other device in support of LTE.
8. **"Manufacturer"** means a producer of branded or unbranded finished products.
9. **"Manufacturer's Suggested Retail Price (MSRP)" or "Resellers Suggested Selling Price (RSSP)"** means the list price the product's manufacturer recommends it be sold for by the manufacturer or by the reseller. The proposed MSRP/RSSP catalog price listing does NOT include discounts awarded.
10. **"Maximum Hourly Rate" or "Hourly Rate"** means the proposed maximum hourly rates must include travel, per diem, fringe benefits and any overhead costs for contractor personnel, as well as subcontractor personnel if appropriate.
11. **"Microwave Communications"** means the brand or generic equipment and associated services to transmitting telephone, facsimile, video and data conversations by common carriers, private networks, or any communication to and from satellites. The type of equipment may include but not limited towers, antennas, satellites or satellite communication in support of microwave communications.
12. **"Post Warranty Maintenance and Repair Services" or "Maintenance and Repair"** means an hourly rate or packaged service that the Contractor guarantees the purchased Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment to include labor and any installation services shall be in Complete Working Order, as defined above, during the post warranty maintenance and repair period and after the Warranty Period as defined. The procuring agency has the option to contract for this service. **Any travel and per diem must be incorporated into the fully executed contract for the maintenance and repair services at no additional cost**. Any freight and shipping costs during maintenance and support period shall be paid by the Contractor, not the procuring entity. At a minimum, any proposed maintenance and support services must include the items listed below. Any waivers to this service must be agreed to and approved in writing by the procuring entity contracting for services after the agreements are awarded.
    a. **Technical Assistance Support.** Provides procuring entity technical customer support to troubleshoot, diagnose, and resolve problems, answer any operational related questions 24x7 by 356 days to include holidays and weekends.
    b. **Call-back.** For any issue reported, an acknowledgement of the service request/issue reported is required by calling the procuring entity back within 30 minutes of receipt.
    c. **4-Hour Response Time.** For a major issue (system is unusable, to be determined by the procuring entity), the Contractor must have a technician onsite within 4 hours of receipt of the issue reported.
    d. **Covers all equipment and hardware components and any software support.**
        i. If any Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment and/or hardware components need to be replaced, the Contractor must replace the equipment and/or hardware component at no additional cost to the Extended Post Maintenance and Support Service plan contracted for by the procuring entity. The Contractor is responsible for removing any equipment that is replaced.
        ii. Software Subscription Support: The Contractor must perform software patches, software upgrades, and firmware updates.
    e. **Annual System Performance Checkup.** Perform maintenance test check on the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment, hardware components, and related software and provide test results as a softcopy to the procuring agency. The system components to test must follow the manufacturers' requirements for preventative maintenance and the extended service plan.

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f. **Unlimited Contact and Repair.** The Contractor must provide 24 x 7 by 365 days to include holidays and weekends for post warranty maintenance and repair services for its Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment, hardware components, and any related software, to include labor services.

13. **"Professional Services"** means the services that shall be excluded from this bid, those of archeologists, surveyors, landscape architects, medical arts practitioners, scientists, management and systems analysts, certified public accountants, registered public accountants, lawyers, psychologists, planners, researchers, construction managers.
14. "**Related Services**" means the installation, post warranty maintenance and repair, training services, and technical support services for Data Center, wide area network (WAN) and local area network (LAN) equipment.
15. "**Software Subscription Support**" means a software support service/license made available to users in the Post Maintenance and Repair Services for any purchased or existing Data Center, WAN/LAN equipment providing for software patches, software upgrades, firmware updates, to include labor services at no added cost to the Post Maintenance and Repair Services.
16. "**Software patches**" means to correct bugs or problems within the software that make the Data Center, WAN/LAN equipment and/or hardware components perform less than optimally. All patches are included in the software subscription at no added cost to the Post Maintenance and Repair Services.
17. "**Software Upgrades**" means a major revision to the most recently installed version of software that adds more features and functionality to the program. All software upgrades are included in the software subscription at no added cost to the Post Maintenance and Repair Services.
18. "**Technical Support Services**" these include the listed hourly rate technical services that may be requested by a procuring entity in support of any Data Center, WAN/LAN equipment and/or Data Center, WAN/LAN products purchased using the awarded agreement:
    a. "Contact Center Specialist" a technical resource for design and support on complex network solutions.
    b. "Convergence Engineer" a technical engineer for complex network integration support.
    c. "Emergency Maintenance and Repair Engineer (8:00 am – 5:00 pm MDT)" a manufacturer certified engineer or equivalent for emergency post warranty maintenance and repair support not part of a maintenance and repair package.
    d. "Emergency Maintenance and Repair Engineer (5:01 pm – 7:59 am MDT)" a manufacturer certified engineer or equivalent for emergency post warranty maintenance and repair support not part of a maintenance and repair package.
    e. "Installation Technician" a manufacturer certified engineer or equivalent for installation and/or decommissioning support.
    f. "Onsite Maintenance and Repair Engineer" a manufacturer certified engineer or equivalent for post warranty maintenance and repair support not part of a maintenance and repair support package.
    g. "Tier 4 Engineer/Architect" manufacturer certified or equivalent senior architect providing technical support that includes but not limited to expert judgement and analysis for the design, development, and implementation of network solutions.
    h. "Project Lead/Coordinator" PMI or equivalent in providing coordination support ensuring project endeavor is completed and accepted by the procuring entity.
    i. "Project Manager" PMI or equivalent in providing management support to include but not limited to (budget, schedule, deadlines, documentation, resources) ensuring project endeavor is completed and accepted by the procuring entity.
    j. Unified Communication Engineer" technical engineer for expert advice, design, development, and engineering support for collaboration solutions. Minimum qualifications, bachelor's degree in a relevant field with years of experience with network communication systems.
19. **"Two –Way Radio Communications"** means the brand or generic equipment and services that includes 1) portable radios and accessories, 2) mobile radios and accessories, 3) repeaters, base stations and accessories, 4) radio parts, accessories, and related ancillary radio equipment, 5) and any related services in the support, maintenance, warranty, or training for the two-way radio communications equipment, services, and any related products.
20. "**WAN Network**" means the brand or generic network equipment and services that support a communication network that connects computing devices over geographically dispersed locations. This excludes the equipment and services listed above within the scope of work.

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21. **"Warranty" or "One Year Warranty"** means the Contractor guarantees the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment and labor services to include installation shall be in Complete Working Order for a minimum of 1 year or 12 months starting from the date of final acceptance by the procuring entity (Warranty Period). The Contractor shall repair all failures during the Warranty Period at no added cost to the equipment purchased price. Any freight and shipping costs during the warranty coverage shall be paid by the Contractor, not the procuring entity.
22. **"Wavelength Division Multiplexer (WDM)"** means a technology that joins multiple optical signals with different wavelengths onto a common strand of fiber to transmit data through equipment, hardware components, any related software, and related services.

Scope of Work

1. The Contractor shall be solely responsible for the completion of a customer approved and accepted project to include but not limited to services awarded and requested by the procuring entity such as installation, warranty, post warranty maintenance support and repair services.
2. The Contractor shall provide only new factory parts for any equipment, parts, and accessories sold or used for repair; no other substitutes will be accepted. Refurbished parts will be allowed only upon a written statement from the manufacturer stating the new parts are no longer available and the refurbished parts have been tested. Any waiver from this requirement shall be approved in writing by the procuring entity.
3. The Contractor shall supply all materials, labor and/or services to complete a customer approved project.
4. The Contractor shall complete all contracted services for work and/or maintenance and repairs in compliance with the manufacture's specifications.
5. The Contractor shall provide a Warranty coverage on the purchase of Data Center, WAN/LAN equipment, hardware components, and any software subscription services as defined in the "Definition of Terminology" above.
6. The Contractors must be a fully certified reseller or manufacturer for the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment and Related Services to submit a response to this bid.
7. The Contractors must propose a separate single minimum discount percentage (%) off its MSRP/RSSP Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment to include a Warranty Period of One (1) year, as defined above, at no added cost to the purchase of the equipment for any or all the manufacturers listed by submitting Item (001) provided below. A zero (0) or a blank discount is a valid discount only with a related vendor link with product pricing or catalog price listing.
8. If a Bidder does not have a vendor link to their proposed products at the time of submitting a response to this bid, the Contractors should provide its proposed Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment MSRP/RSSP Catalog Price Listing for any or all the Manufacturer Types. ***It is the responsibility of the Bidder to upload their proposed catalog pricing listing as an envelope in eProNM***. At a minimum, the proposed catalog price listing *should* contain the following items:
    a. Manufacturer type
    b. Product number
    c. Product description: some identifier as equipment or a service
    d. MSRP/RSSP ($) without the discount
9. The Contractor must maintain or guarantee their Data Center, WAN/LAN equipment catalog price listing duration of the awarded agreements. All Data Center, WAN/LAN type equipment must be commercially available at the time the awards and during the term of the agreement.
10. After award and only upon request by Department of Information Technology, the awarded Bidder must provide copies of the approved purchase orders that clearly identifies the name of the equipment purchased and the name of the purchasing entity.

PRICING FOR ITEMS 001-004, REFER TO THE VENDOR LINK OR HYPERLINK PROVIDED FOR EACH ITEM. FOR ITEMS THAT DO NOT CONTAIN A LINK, SEE THE CORRESPONDING EXHIBIT FOR THE VENDORS PRICE LIST.

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Item	Approx. Qty.	UOM	Article and Description
001	1	Each	**Mandatory: Discount from prices listed for Data Center, Wide Area Network (WAN) and/or Local Area Network Equipment AND related software/software subscriptions to include a One (1) year warranty.** Contractor shall provide a minimum percentage (%) discount off its MSRP/RSSP for the Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment AND related software/software subscriptions to include a One (1) Year Warranty at No Added Cost to the Purchase of the equipment Catalogs published by the manufacture they represent. A zero (0) discount is a valid discount only with a related vendor link or vendor uploaded catalog price listing with product pricing or a catalog price listing. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 001
(AA) Abba Technology

Manufacturer Name	Vendor Link or Catalog Price Listing:	% Discount
Aruba/HPE	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Cisco	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Dell	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
HPE/Aruba	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Meraki	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Juniper	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
Palo Alto	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
Ruckus	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
Extreme	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**

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Item 001 (AB) Advanced Network Management	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	http://anm.com/Pricelists/aruba-pricelist	**15%**
	Cisco	http://anm.com/Pricelists/cisco-pricelist	**36% All, 0% PSTN Toll Fees**
	Dell	http://anm.com/Pricelists/dellemc-pricelist	**10%**
	HPE/Aruba	http://anm.com/Pricelists/aruba-pricelist	**15%**
	Meraki	http://anm.com/Pricelists/meraki-pricelist	**36%**
	Juniper	http://anm.com/Pricelists/juniper-pricelist	**10%**
	Palo Alto	http://anm.com/Pricelists/paloalto-pricelist	**8%**
	Ruckus	http://anm.com/Pricelists/ruckus-pricelist	**10%**
	Extreme	http://anm.com/Pricelists/extreme-pricelist	**10%**

Item 001 (AC) Ardham Technologies	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://ardham.com/catalog	**22%**
	Cisco	https://ardham.com/catalog	**34%**
	Dell	https://ardham.com/catalog	**25%**
	HPE/Aruba	https://ardham.com/catalog	**22%**
	Meraki	https://ardham.com/catalog	**25%**
	Juniper	https://ardham.com/catalog	**15%**
	Palo Alto	https://ardham.com/catalog	**12%**
	Ruckus	https://ardham.com/catalog	**16%**
	Xtreme	https://ardham.com/catalog	**30%**

Item 001 (AD) Calian Corp.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco	Line Card Price List- EXHIBIT A	**10%**
	Dell	https://www.dell.com/en-us/shopping/data-center-solutions	**5%**
	HPE/Aruba	Line Card Price List- EXHIBIT A	**10%**
	Palo Alto	Line Card Price List- EXHIBIT A	**5%**
	Ruckus	Line Card Price List- EXHIBIT A	**5%**
	Extreme	Line Card Price List- EXHIBIT A	**5%**

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Item 001 (AE) Computer Assets	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Cisco	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	HPE/Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Meraki	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Juniper	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**21%**
	Ruckus	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**30%**
	Xtreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**18%**

Item 001 (AF) ConvergeOne	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Cisco	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Dell	https://www.convergeone.com/nm-doit-price-lists	**10%**
	HPE/Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Meraki	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Juniper	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Palo Alto	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Ruckus	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Extreme Networks	https://www.convergeone.com/nm-doit-price-lists	**15%**

Item 001 (AG) Converged Networks LLC	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Aruba Pricing	**34%**
	HPE/Aruba	HPE/Aruba Pricing	**34%**
	Juniper	Juniper Pricing	**25% Mist Cloud Subscription - 5% /Mist Bundles - 15%**
	Ruckus	Ruckus Pricing	**35%**
	Extreme Networks	Extreme Pricing	**50% Extreme Platform ONE/ Subscription - 30%**

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Item 001 (AH) CounterTrade Product	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Cisco	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	HPE/Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Meraki	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	Juniper	CounterTrade_Juniper.xlsx- EXHIBIT B	**16%**
	Palo Alto	CounterTrade_Palo Alto Networks.xlsx- EXHIBIT B	**8%**
	Ruckus	CounterTrade_Ruckus Wireless.xlsx- EXHIBIT B	**8%**
	Xtreme	CounterTrade_Extreme (Xtreme) Network Inc.xlsx- EXHIBIT B	**11%**

Item 001 (AI) EVOTEK Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**17%**
	Cisco	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**20%**
	HPE/Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**17%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**20%**
	Juniper	https://www.juniper.net/us/en/how-to-buy/naspo-valuepoint-ar3232.html	**17%**
	Palo Alto	https://www.paloaltonetworks.com/content/dam/pan/en_US/images/publicsector-redesign/contract_vehicles/state_and_local/msrp-file-sled-nam.xlsx	**10%**

Item 001 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco	http://gov.microage.com/vendor/cisco	**30%**
	HPE/Aruba	http://gov.microage.com/vendor/hewlett-packard	**34%**
	Meraki	http://gov.microage.com/vendor/cisco	**30%**
	Juniper	http://gov.microage.com/vendor/hewlett-packard	**34%**
	Palo Alto	http://gov.microage.com/vendor/palo-alto-networks	**25%**
	Xtreme	http://gov.microage.com/vendor/extreme-alto-networks	**30%**

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Item 001 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**25%**
	Cisco	https://www.dropbox.com/scl/fi/c3gi7xii2v83ohiwu4lmm/CISCO-SYSTEMS-PRICE-LIST-11-2025.xlsx?rlkey=1b3ozksyjkq6l14s783vyvhei&st=aajfajli&dl=0	**25%**
	Dell	https://www.dropbox.com/scl/fi/pdl6iahj068y9t9gw330f/DELL-PRICELIST-11-2025.xlsx?rlkey=0llrinsndisbm4uv8yjx36roq&st=1muyq9d3&dl=0	**10%**
	HPE/Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**25%**
	Ruckus	https://www.dropbox.com/scl/fi/n6tb5qjqwh81ic534um5m/RUCKUS-WIRELESS-PRICE-LIST-11-2025.xlsx?rlkey=2n9zxrl8lyij6q68wfk0xgw7z&st=ud03nhlv&dl=0	**25%**
	Xtreme	https://www.dropbox.com/scl/fi/4hfskosfgsea7ktr5xbzh/EXTREME-NETWORKS-PRICE-LIST-11-2025.xlsx?rlkey=xabek041z4mw6cowcmw4y2asw&st=ic2e82yt&dl=0	**33%**

Item 001 (AL) Loial Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://buy.hpe.com/pss/contract/datacomm_2019_2024	**Hardware / Equipment- 34% Software / Licenses- 34% Maintenance & Support- 16% Training or Related Services- 5%**
	Cisco	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 32% Software / Licenses- 32% Maintenance & Support- 10% Training or Related Services- 5%**

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	Manufacturer Name	**Vendor Link or Catalog Price Listing:**	**% Discount**
Item 001 (AL) Loial Inc. (Continued)	HPE/Aruba	https://buy.hpe.com/pss/contract/datacomm_2019_2024	**Hardware / Equipment- 34% Software / Licenses- 34% Maintenance & Support- 16% Training or Related Services- 5%**
	Meraki	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 32% Software / Licenses- 32% Maintenance & Support- 10% Training or Related Services- 5%**
	Juniper	https://www.juniper.net/us/en/partners/pricing/state-and-local-price-list.html	**Hardware / Equipment- 20% Software / Licenses- 20% Maintenance & Support- 15% Training or Related Services- 5%**
	Palo Alto	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 20% Software / Licenses- 15% Maintenance & Support- 10% Training or Related Services- 5%**
	Ruckus	Excel sheet attached- EXHIBIT C	**Hardware / Equipment- 35% Software / Licenses- 10% Maintenance & Support- 10% Training or Related Services- 10%**

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Item 001 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Cisco	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	HPE/Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Meraki	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	Juniper	Please see Catalog Price Listing- EXHIBIT D	**5.00%**
	Palo Alto	Please see Catalog Price Listing- EXHIBIT D	**7.00%**

Item 001 (AN) Netsync	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco Hardware and Software	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**35%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**35%**
	Cisco Cloud Services	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	Cisco Warranty (ie Maintenance	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	Training or Non-SoW Cisco Services	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**0%**

Item 001 (AO) One Technology Corp.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.one-technology.com/pricing/	**5%**
	Cisco	https://www.one-technology.com/pricing/	**5%**
	Dell	https://www.one-technology.com/pricing/	**5%**
	HPE/Aruba	https://www.one-technology.com/pricing/	**5%**
	Meraki	https://www.one-technology.com/pricing/	**5%**
	Juniper	https://www.one-technology.com/pricing/	**5%**
	Palo Alto	https://www.one-technology.com/pricing/	**5%**
	Ruckus	https://www.one-technology.com/pricing/	**5%**
	Xtreme	https://www.one-technology.com/pricing/	**5%**

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Item 001 (AP) Civic Tech Solutions LLC dba School Tech Solutions	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Cisco	Cisco - Product Catalog	**5%**
	Dell	Dell - Data Center Equipment Catalog	**5%**
	HPE/Aruba	HPE Store US	**5%**
	Meraki	Cisco Meraki - Product Catalog	**5%**

Item 001 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.tec34.com/catalog	**22%**
	Cisco	https://www.tec34.com/catalog	**30%**
	Dell	https://www.tec34.com/catalog	**10%**
	HPE/Aruba	https://www.tec34.com/catalog	**20%**
	Meraki	https://www.tec34.com/catalog	**30%**
	Juniper	https://www.tec34.com/catalog	**10%**

Item 001 (AR) Valcom Salt Lake City LC dba VLCM	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	https://www.hpe.com/global/showroom/downloads/DP_Catalog.xlsx	**6%**
	Cisco	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	HPE/Aruba	HPE Select Store	**10%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**10%**
	Juniper	https://www.juniper.net/us/en/partners/pricing/state-and-local-price-list.html	**10%**
	Palo Alto	https://s3-us-west-2.amazonaws.com/naspovaluepoint/1762865763_91598862_naspo_palo_alto_networks_november_2025_price_file.xlsx	**10%**

Item 001 (AS) Westwind Computer Products Inc.	**Manufacturer Name**	**Vendor Link or Catalog Price Listing:**	**% Discount**
	Aruba	Westwind HPE Aruba 11_10- EXHIBIT E	**16%**
	Cisco	Westwind Cisco Meraki 11-10- EXHIBIT E	**9%**
	Dell	Westwind Dell 112125F- EXHIBIT E	**10%**
	HPE/Aruba	Westwind HPE Aruba 11_10- EXHIBIT E	**16%**
	Meraki	Westwind Cisco Meraki 11-10- EXHIBIT E	**9%**
	Juniper	Westwind Juniper 11_10-EXHIBIT E	**5%**
	Palo Alto	Westwind Palo Alto 11_10-EXHIBIT E	**2%**
	Ruckus	Westwind Rukus 11_10-EXHIBIT E	**20%**
	Xtreme	Westwind Xtreme 11_10- EXHIBIT E	**20%**

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Item	Approx. Qty.	UOM	Article and Description
002	1	Each	**Optional Related Service: Discount from prices listed for Data Center, Wide Area Network (WAN) and/or Local Area Network – Post Warranty Maintenance and Repair Services as defined.** Contractors should provide a percentage (%) discount off its MSRP/RSSP for the Data Center, Wide Area Network (WAN) and/or Local Area Network Post Warranty Maintenance and Repair Service Packages published by the manufacture they represent in Item (001) above and if applicable to Item (004) below. A zero (0) discount is a valid discount only with a related vendor link with product pricing or a brief description. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 002 (AA) Abba Technology	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba/HPE	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Cisco	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Dell	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	HPE/Aruba	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Meraki	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Juniper	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Palo Alto	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Ruckus	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Extreme	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**

Item 002 (AB) Advanced Network Management	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba	http://anm.com/Pricelists/aruba-pricelist	**10%**
	Cisco	http://anm.com/Pricelists/cisco-pricelist	**10%**
	Dell	http://anm.com/Pricelists/dellemc-pricelist	**10%**
	HPE/Aruba	http://anm.com/Pricelists/aruba-pricelist	**10%**
	Meraki	http://anm.com/Pricelists/meraki-pricelist	**36%**
	Juniper	http://anm.com/Pricelists/juniper-pricelist	**10%**

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	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 002 (AB) Advanced Network Management (Continued)	Palo Alto	http://anm.com/Pricelists/paloalto-pricelist	**3%**
	Ruckus	http://anm.com/Pricelists/ruckus-pricelist	**7%**
	Extreme	http://anm.com/Pricelists/extreme-pricelist	**10%**
	APC/Schneider Electric	http://anm.com/Pricelists/apc-pricelist	**5%**
	Arctic Wolf	http://anm.com/Pricelists/arcticwolf-pricelist	**5%**
	Arista	http://anm.com/Pricelists/arista-pricelist	**3%**
	AWS	http://anm.com/Pricelists/aws-pricelist	**0.25%**
	Broadcom	http://anm.com/Pricelists/broadcom-pricelist	**0.25%**
	Cohesity	http://anm.com/Pricelists/cohesity-pricelist	**2%**
	Eaton/Tripp Lite	http://anm.com/Pricelists/eatontripplite-pricelist	**10%**
	Equal Optics	http://anm.com/Pricelists/equaloptics-pricelist	**10%**
	Fortinet	http://anm.com/Pricelists/fortinet-pricelist	**3%**
	KnowBe4	http://anm.com/Pricelists/knowbe4-pricelist	**3%**
	Microsoft	http://anm.com/Pricelists/microsoft-pricelist	**0.25%**
	NetApp	http://anm.com/Pricelists/netapp-pricelist	**10%**
	NetBrain	http://anm.com/Pricelists/netbrain-pricelist	**5%**
	Nutanix	http://anm.com/Pricelists/nutanix-pricelist	**5%**
	Object First	http://anm.com/Pricelists/objectfirst-pricelist	**5%**
	Open Gear	http://anm.com/Pricelists/opengear-pricelist	**3%**
	Pure Storage	http://anm.com/Pricelists/pure-pricelist	**10%**
	Rubrik	http://anm.com/Pricelists/rubrik-pricelist	**10%**
	Ubiquiti	http://anm.com/Pricelists/ubiquiti-pricelist	**0.50%**
	Veeam	http://anm.com/Pricelists/veeam-pricelist	**3%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 002 (AC) Ardham Technologies	Aruba	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**10%**
	Cisco	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**12%**
	Dell	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**15%**
	HPE/Aruba	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**10%**
	Meraki	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**10%**
	Juniper	Manufacturer Support contract/subscription discount off list: https://ardham.com/catalog	**5%**

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Item 002 (AD) Calian Corp.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Nutanix	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**
	Pure	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**
	NetApp	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**
	Broadcom Vmware	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**3%**
	Verkada	https://www.verkada.com/pricing/	**10%**
	Axis	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**10%**
	Valcom	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**10%**
	Singlewire	See: Manufacturer List – No Line Card with MSRP- EXHIBIT A	**5%**

Item 002 (AE) Computer Assets	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**8%**
	Cisco	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	HPE/Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**8%**
	Meraki	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Juniper	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Ruckus	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Xtreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Avycon	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Extreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**8%**
	Inscape Data	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Netgear	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Trendnet	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**5%**
	Veeam Software Corporation	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**4%**

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Item 002 (AF) ConvergeOne	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.convergeone.com/nm-doit-price-lists	**9%**
	Cisco	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Dell	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HPE/Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Meraki	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Juniper	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Palo Alto	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Ruckus	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Extreme Networks	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Xtreme Power Conversion	https://www.convergeone.com/nm-doit-price-lists	**20%**
	Artic Wolf	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Fortinet	https://www.convergeone.com/nm-doit-price-lists	**5%**
	APC/Schneider Electric	https://www.convergeone.com/nm-doit-price-lists	**5%**
	KnowBe4	https://www.convergeone.com/nm-doit-price-lists	**5%**
	ConvergeOne	https://www.convergeone.com/nm-doit-price-lists	**5%**
	F5 Networks	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Belden	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Vmware (Broadcom)	https://www.convergeone.com/nm-doit-price-lists	**1%**
	PureStorage	https://www.convergeone.com/nm-doit-price-lists	**5%**
	NetApp	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Eaton	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HP	https://www.convergeone.com/nm-doit-price-lists	**10%**

Item 002 (AG) Converged Networks LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Aruba Pricing	**5%**
	HPE/Aruba	HPE/Aruba Pricing	**5%**
	Juniper	Juniper Pricing	**5%**
	Ruckus	Ruckus Pricing	**5%**
	Extreme Networks	Extreme Pricing	**5%**
	APC	APC Price List	**1%**
	Arista	Arista Pricing	**5%**
	ApplianSys	ApplianSys Pricing	**1%**
	Cyberpower	Cyberpower Pricing	**1%**
	Eaton	Eaton Pricing	**1%**

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Item 002 (AG) Converged Networks LLC (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Fortinet	Fortinet Price List	**5%**
	Netgear	Netgear Price List	**1%**
	Nfina	Nfina Price List	**1%**
	Orion	Orion Price List	**1%**
	Ubiquiti	Ubiquiti Price List	**1%**
	Vertiv	Vertiv Price List	**1%**

Item 002 (AH) CounterTrade Product	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Cisco	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	HPE/Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Meraki	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	Juniper	CounterTrade_Juniper.xlsx- EXHIBIT B	**16%**
	Palo Alto	CounterTrade_Palo Alto Networks.xlsx- EXHIBIT B	**8%**
	Ruckus	CounterTrade_Ruckus Wireless.xlsx- EXHIBIT B	**8%**
	Xtreme	CounterTrade_Extreme (Xtreme) Network Inc.xlsx- EXHIBIT B	**11%**
	ALLIED TELESIS	CounterTrade_Allied Telesis Inc.xlsx- EXHIBIT B	**11%**
	APC (Schneider Electric)	CounterTrade_APC by Schneider Electric.xlsx- EXHIBIT B	**22%**
	Eaton	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**11%**
	Fortinet	CounterTrade_Fortinet Inc.xlsx- EXHIBIT B	**13%**
	Tripplite	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**8%**
	Vertiv	CounterTrade_VERTIV.xlsx- EXHIBIT B	**11%**

Item 002 (AI) EVOTEK Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**8%**
	Cisco	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**8%**
	HPE/Aruba	Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**8%**
	Meraki	https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**20%**

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Item 002 (AI) EVOTEK Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Juniper	https://www.juniper.net/us/en/how-to-buy/naspo-valuepoint-ar3232.html	**8%**
	Palo Alto	https://www.paloaltonetworks.com/content/dam/pan/en_US/images/publicsector-redesign/contract_vehicles/state_and_local/msrp-file-sled-nam.xlsx	**5%**

Item 002 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Cisco	http://gov.microage.com/vendor/cisco	**10%**
	HPE/Aruba	http://gov.microage.com/vendor/hewlett-packard	**10%**
	Meraki	http://gov.microage.com/vendor/cisco	**10%**
	Juniper	http://gov.microage.com/vendor/hewlett-packard	**10%**
	Palo Alto	http://gov.microage.com/vendor/palo-alto-networks	**5%**
	Xtreme	http://gov.microage.com/vendor/extreme-alto-networks	**5%**

Item 002 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Cisco	https://www.dropbox.com/scl/fi/c3gi7xii2v83ohiwu4lmm/CISCO-SYSTEMS-PRICE-LIST-11-2025.xlsx?rlkey=1b3ozksyjkq6l14s783vyvhei&st=aajfajli&dl=0	**5%**
	Dell	https://www.dropbox.com/scl/fi/pdl6iahj068y9t9gw330f/DELL-PRICELIST-11-2025.xlsx?rlkey=0llrinsndisbm4uv8yjx36roq&st=1muyq9d3&dl=0	**5%**
	HPE/Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Ruckus	https://www.dropbox.com/scl/fi/n6tb5qjqwh81ic534um5m/RUCKUS-WIRELESS-PRICE-LIST-11-2025.xlsx?rlkey=2n9zxrl8lyij6q68wfk0xgw7z&st=ud03nhlv&dl=0	**10%**
	Xtreme	https://www.dropbox.com/scl/fi/4hfskosfgsea7ktr5xbzh/EXTREME-NETWORKS-PRICE-LIST-11-2025.xlsx?rlkey=xabek041z4mw6cowcmw4y2asw&st=ic2e82yt&dl=0	**8%**

Item 002 (AL) Loial Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Total Asset Managers	Excel sheet attached- EXHIBIT C	**Post-warranty support - 5%**

Item 002 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Cisco	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	HPE/Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Meraki	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	Juniper	Please see Catalog Price Listing- EXHIBIT D	**5.00%**
	Palo Alto	Please see Catalog Price Listing- EXHIBIT D	**7.00%**

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Item 002 (AO) One Technology Corp.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.one-technology.com/pricing/	**5%**
	Cisco	https://www.one-technology.com/pricing/	**5%**
	Dell	https://www.one-technology.com/pricing/	**5%**
	HPE/Aruba	https://www.one-technology.com/pricing/	**5%**
	Meraki	https://www.one-technology.com/pricing/	**5%**
	Juniper	https://www.one-technology.com/pricing/	**5%**
	Palo Alto	https://www.one-technology.com/pricing/	**5%**
	Ruckus	https://www.one-technology.com/pricing/	**5%**
	Xtreme	https://www.one-technology.com/pricing/	**5%**
	CloudFlare	https://www.one-technology.com/pricing/	**5%**
	Dynatrace	https://www.one-technology.com/pricing/	**5%**
	F5	https://www.one-technology.com/pricing/	**5%**
	NetApp	https://www.one-technology.com/pricing/	**5%**
	Pure Storage	https://www.one-technology.com/pricing/	**5%**
	Red Hat	https://www.one-technology.com/pricing/	**5%**
	Rubrik	https://www.one-technology.com/pricing/	**5%**
	SpectraLogic	See Catalog: Spectra Logic Commercial Pricelist	**5%**

Item 002 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.tec34.com/catalog	**10%**
	Cisco	https://www.tec34.com/catalog	**10%**
	Dell	https://www.tec34.com/catalog	**5%**
	HPE/Aruba	https://www.tec34.com/catalog	**10%**
	Meraki	https://www.tec34.com/catalog	**5%**
	Juniper	https://www.tec34.com/catalog	**5%**
	Adlumin	https://www.tec34.com/catalog	**10%**
	APC Schneider	https://www.tec34.com/catalog	**10%**
	Cambium Networks	https://www.tec34.com/catalog	**10%**
	Fortinet	https://www.tec34.com/catalog	**10%**
	Nutanix	https://www.tec34.com/catalog	**10%**
	Microsoft (Azure)	https://www.tec34.com/catalog	**0.05%**
	Pure Storage	https://www.tec34.com/catalog	**10%**
	Versa	https://www.tec34.com/catalog	**10%**

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	Manufacturer Name	**Vendor Link or Brief Description:**	**% Discount**
Item 002 (AR) Valcom Salt Lake City LC dba VLCM	Pure	https://www.purestorage.com/docs.html?item=/type/pdf/subtype/doc/path/content/dam/pdf/en/naspo/naspo-valuepoint-product-and-services-schedule-october-2025.pdf/context/company/how-to-buy/naspo-valuepoint-23020/naspo-valuepoint-products-services-schedule.html	**6%**
	Tanium	Tanium | immixGroup, an Arrow Company	**4%**
	Verkada	pricing-overview.pdf	**14%**
	Fortinet	www.fortinet.com	**8%**
	Veeam	www.veeam.com	**5%**
	Vertiv	www.vertiv.com	**10%**
	Nile	https://nilesecure.com/pricing	**15%**
	VMWare	www.vmware.com	**2%**
	Qumulo	https://www.carahsoft.com/qumulo	**20%**
	VLCM	https://www.vlcm.com/	**10%**

Items Continued on next page.

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Item	Approx. Qty.	UOM	Article and Description
003	1	Each	**Optional Related Service: Discount from prices listed for Data Center, Wide Area Network (WAN) and/or Local Area Network Training Services.** Contractors should provide a percentage (%) discount off its MSRP/RSSP for the Data Center, Wide Area Network (WAN) and/or Local Area Network Training Services Catalogs published by the manufacture they represent in Item (1) above. A zero (0) discount is a valid discount only with a related vendor link with product pricing or a brief description. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 003 (AA) Abba Technology	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba/HPE	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Cisco	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Dell	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	HPE/Aruba	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Meraki	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Juniper	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Palo Alto	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Ruckus	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Extreme	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**

Item 003 (AB) Advanced Network Management Inc.	Manufacturer Name	Vendor Link or Brief Description:	% Discount
	Aruba	http://anm.com/Pricelists/aruba-pricelist	**2%**
	Cisco	http://anm.com/Pricelists/cisco-pricelist	**2%**
	Dell	http://anm.com/Pricelists/dellemc-pricelist	**2%**
	HPE/Aruba	http://anm.com/Pricelists/aruba-pricelist	**2%**
	Meraki	http://anm.com/Pricelists/meraki-pricelist	**2%**
	Juniper	http://anm.com/Pricelists/juniper-pricelist	**2%**
	Palo Alto	http://anm.com/Pricelists/paloalto-pricelist	**2%**
	Ruckus	http://anm.com/Pricelists/ruckus-pricelist	**2%**
	Extreme	http://anm.com/Pricelists/extreme-pricelist	**2%**
	APC/Schneider Electric	http://anm.com/Pricelists/apc-pricelist	**1%**
	Arista	http://anm.com/Pricelists/arista-pricelist	**1%**
	AWS	http://anm.com/Pricelists/aws-pricelist	**1%**
	Broadcom	http://anm.com/Pricelists/broadcom-pricelist	**1%**
	Cohesity	http://anm.com/Pricelists/cohesity-pricelist	**1%**

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	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AB) Advanced Network Management Inc. (Continued)	Eaton/Tripp Lite	http://anm.com/Pricelists/eatontripplite-pricelist	**1%**
	Fortinet	http://anm.com/Pricelists/fortinet-pricelist	**1%**
	KnowBe4	http://anm.com/Pricelists/knowbe4-pricelist	**1%**
	Microsoft	http://anm.com/Pricelists/microsoft-pricelist	**1%**
	NetApp	http://anm.com/Pricelists/netapp-pricelist	**1%**
	Nutanix	http://anm.com/Pricelists/nutanix-pricelist	**1%**
	Pure Storage	http://anm.com/Pricelists/pure-pricelist	**1%**
	Rubrik	http://anm.com/Pricelists/rubrik-pricelist	**1%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AC) Ardham Technologies	Aruba	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Cisco	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Dell	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	HPE/Aruba	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Meraki	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Juniper	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Palo Alto	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Ruckus	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**
	Xtreme	Training services performed by manufacturer. Discount off list. https://ardham.com/catalog	**3%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AE) Computer Assets	Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Cisco	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	HPE/Aruba	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Meraki	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Juniper	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Ruckus	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Xtreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Avycon	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Extreme	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**

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	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AE) Computer Assets (Continued)	Inscape Data	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Netgear	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Trendnet	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**
	Veeam Software Corporation	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**10%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AF) ConvergeOne	Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Cisco	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Dell	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HPE/Aruba	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Meraki	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Juniper	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Palo Alto	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Ruckus	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Extreme Networks	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Xtreme Power Conversion	https://www.convergeone.com/nm-doit-price-lists	**15%**
	Artic Wolf	https://www.convergeone.com/nm-doit-price-lists	**2.5%**
	Fortinet	https://www.convergeone.com/nm-doit-price-lists	**3%**
	APC/Schneider Electric	https://www.convergeone.com/nm-doit-price-lists	**5%**
	KnowBe4	https://www.convergeone.com/nm-doit-price-lists	**2.5%**
	ConvergeOne	https://www.convergeone.com/nm-doit-price-lists	**5%**
	F5 Networks	https://www.convergeone.com/nm-doit-price-lists	**3%**
	Belden	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Vmware (Broadcom)	https://www.convergeone.com/nm-doit-price-lists	**1%**
	PureStorage	https://www.convergeone.com/nm-doit-price-lists	**5%**
	NetApp	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Eaton	https://www.convergeone.com/nm-doit-price-lists	**5%**
	HP	https://www.convergeone.com/nm-doit-price-lists	**5%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AG) Converged Networks LLC	Aruba	Aruba Pricing	**0%**
	HPE/Aruba	HPE/Aruba Pricing	**0%**
	Juniper	Juniper Pricing	**0%**
	Ruckus	Ruckus Pricing	**0%**
	Extreme Networks	Extreme Pricing	**0%**
	APC	APC Price List	**0%**
	Arista	Arista Pricing	**0%**
	ApplianSys	ApplianSys Pricing	**0%**
	Cyberpower	Cyberpower Pricing	**0%**

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	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AG) Converged Networks LLC (Continued)	Eaton	Eaton Pricing	**0%**
	Fortinet	Fortinet Price List	**0%**
	Netgear	Netgear Price List	**0%**
	Nfina	Nfina Price List	**0%**
	Orion	Orion Price List	**0%**
	Ubiquiti	Ubiquiti Price List	**0%**
	Vertiv	Vertiv Price List	**0%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AH) CounterTrade Product	Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx -EXHIBIT B	**16%**
	Cisco	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	HPE/Aruba	CounterTrade_Hewlett Packard Enterprises_Aruba MSRP List.xlsx- EXHIBIT B	**16%**
	Meraki	CounterTrade_Cisco_Meraki MSRP List.xlsx- EXHIBIT B	**13%**
	Juniper	CounterTrade_Juniper.xlsx- EXHIBIT B	**16%**
	Palo Alto	CounterTrade_Palo Alto Networks.xlsx- EXHIBIT B	**8%**
	Ruckus	CounterTrade_Ruckus Wireless.xlsx- EXHIBIT B	**8%**
	Xtreme	CounterTrade_Extreme(Xtreme) Network Inc.xlsx- EXHIBIT B	**11%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 003 (AI) EVOTEK Inc.	Aruba	Training and Professional Services is based on hourly rates and may not be discounted - Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**0%**
	Cisco	Training and Professional Services is based on hourly rates and may not be discounted - https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**0%**
	HPE/Aruba	Training and Professional Services is based on hourly rates and may not be discounted - Please use NASPO price book, as it is dynamic: https://buy.hpe.com/pss/contract/datacomm_2019_2024	**0%**
	Meraki	Training and Professional Services is based on hourly rates and may not be discounted - https://www.cisco.com/c/en/us/solutions/industries/government/usgovernment-solutions-services/resources/government-contracts-fundingvehicles/state-local-government-contracts/naspo-valuepoint-datacom-AR3227/pricelist.html	**0%**

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Item 003 (AI) EVOTEK Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Juniper	Training and Professional Services is based on hourly rates and may not be discounted - https://www.juniper.net/us/en/how-to-buy/naspovaluepoint-ar3232.html	**0%**
	Palo Alto	Training and Professional Services is based on hourly rates and may not be discounted - https://www.paloaltonetworks.com/content/dam/pan/en_US/images/publicsector-redesign/contract_vehicles/state_and_local/msrp-file-sled-nam.xlsx	**0%**

Item 003 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Cisco	http://gov.microage.com/vendor/cisco	**4%**
	HPE/Aruba	http://gov.microage.com/vendor/hewlett-packard	**4%**
	Meraki	http://gov.microage.com/vendor/cisco	**4%**
	Juniper	http://gov.microage.com/vendor/hewlett-packard	**4%**
	Palo Alto	http://gov.microage.com/vendor/palo-alto-networks	**5%**
	Xtreme	http://gov.microage.com/vendor/extreme-alto-networks	**0%**

Item 003 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Cisco	https://www.dropbox.com/scl/fi/c3gi7xii2v83ohiwu4lmm/CISCO-SYSTEMS-PRICE-LIST-11-2025.xlsx?rlkey=1b3ozksyjkq6l14s783vyvhei&st=aajfajli&dl=0	**5%**
	Dell	https://www.dropbox.com/scl/fi/pdl6iahj068y9t9gw330f/DELL-PRICELIST-11-2025.xlsx?rlkey=0llrinsndisbm4uv8yjx36roq&st=1muyq9d3&dl=0	**5%**
	HPE/Aruba	https://www.dropbox.com/scl/fi/wxk71mtro3hsabnpywohj/ARUBA-PRICE-LIST-11-2025.xlsx?rlkey=wdj6z60z10bqg3d9ytgetqi3v&st=via55zod&dl=0	**8%**
	Ruckus	https://www.dropbox.com/scl/fi/n6tb5qjqwh81ic534um5m/RUCKUS-WIRELESS-PRICE-LIST-11-2025.xlsx?rlkey=2n9zxrl8lyij6q68wfk0xgw7z&st=ud03nhlv&dl=0	**10%**
	Xtreme	https://www.dropbox.com/scl/fi/4hfskosfgsea7ktr5xbzh/EXTREME-NETWORKS-PRICE-LIST-11-2025.xlsx?rlkey=xabek041z4mw6cowcmw4y2asw&st=ic2e82yt&dl=0	**8%**

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Item 003 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Cisco	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	HPE/Aruba	Please see Catalog Price Listing- EXHIBIT D	**10.33%**
	Meraki	Please see Catalog Price Listing- EXHIBIT D	**13.04%**
	Juniper	Please see Catalog Price Listing- EXHIBIT D	**5.00%**
	Palo Alto	Please see Catalog Price Listing- EXHIBIT D	**7.00%**

Item 003 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Aruba	Training Services: https://www.tec34.com/catalog	**2%**
	Cisco	Training Services: https://www.tec34.com/catalog	**2%**
	Dell	Training Services: https://www.tec34.com/catalog	**2%**
	HPE/Aruba	Training Services: https://www.tec34.com/catalog	**2%**
	Meraki	Training Services: https://www.tec34.com/catalog	**2%**
	Juniper	Training Services: https://www.tec34.com/catalog	**2%**

Items Continued on next page.

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Item	Approx. Qty.	UOM	Article and Description
004	1	Each	**<u>Optional:</u> Discount from prices listed for Other Manufacturers not already listed in Item (001) above for Data Center, Wide Area Network (WAN) and/or Local Area Network Equipment <u>AND related software/software subscriptions</u> to include a One (1) year warranty.** Contractors should provide a minimum percentage (%) discount off its MSRP/RSSP for the Other Manufacturers Data Center, Wide Area Network (WAN) and/or Local Area Network (LAN) Equipment <u>AND related software/software subscriptions</u> to include a One (1) Year Warranty at No Added Cost to the Purchase of the equipment Catalogs published by the manufacture they represent. A zero (0) discount is a valid discount only with a related vendor link with product pricing or an uploaded vendor catalog price listing. **Percentage discounts shall only apply to the most current MSRP/RSSP published by manufacturer(s) the bidding company represents.**

Item 004 (AA) Abba Technology	**<u>Manufacturer Name</u>**	**<u>Vendor Link or Brief Description:</u>**	**<u>% Discount</u>**
	Eaton/Tripp Lite	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Schneider Electric/APC	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Fortinet	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Arista	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Ubiquity	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**2%**
	ENET	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Nokia/Infinera	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Scale Computing	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Barracuda	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Vertiv	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**

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	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 004 (AA) Abba Technology (Continued)	FS.COM	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	OpenGear	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Cohesity	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Synology	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**
	Exagrid	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	NetApp	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	Nutanix	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**10%**
	Pure Storage	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**5%**
	NetGear	https://abbatech.sharepoint.com/:f:/s/NMStatePriceLists/EtLq3xQO691FjwShsSEbquEBIVFqtWFkh-ChfiK4l36moQ?e=bAIatr	**3%**

	Manufacturer Name	Vendor Link or Brief Description:	% Discount
Item 004 (AB) Advanced Network Management	APC/Schneider Electric	http://anm.com/Pricelists/apc-pricelist	**5%**
	Arctic Wolf	http://anm.com/Pricelists/arcticwolf-pricelist	**5%**
	Arista	http://anm.com/Pricelists/arista-pricelist	**3%**
	AWS	http://anm.com/Pricelists/aws-pricelist	**0.25%**
	Broadcom	http://anm.com/Pricelists/broadcom-pricelist	**0.25%**
	Cohesity	http://anm.com/Pricelists/cohesity-pricelist	**10%**
	Eaton/Tripp Lite	http://anm.com/Pricelists/eatontripplite-pricelist	**10%**
	Equal Optics	http://anm.com/Pricelists/equaloptics-pricelist	**10%**
	Fortinet	http://anm.com/Pricelists/fortinet-pricelist	**10%**
	KnowBe4	http://anm.com/Pricelists/knowbe4-pricelist	**3%**
	Microsoft	http://anm.com/Pricelists/microsoft-pricelist	**0.25%**
	NetApp	http://anm.com/Pricelists/netapp-pricelist	**10%**
	NetBrain	http://anm.com/Pricelists/netbrain-pricelist	**5%**
	Nutanix	http://anm.com/Pricelists/nutanix-pricelist	**10%**
	Object First	http://anm.com/Pricelists/objectfirst-pricelist	**10%**
	Open Gear	http://anm.com/Pricelists/opengear-pricelist	**3%**
	Pure Storage	http://anm.com/Pricelists/pure-pricelist	**10%**
	Rubrik	http://anm.com/Pricelists/rubrik-pricelist	**15%**

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Item 004 (AB) Advanced Network Management (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Ubiquiti	http://anm.com/Pricelists/ubiquiti-pricelist	**3%**
	Veeam	http://anm.com/Pricelists/veeam-pricelist	**3%**

Item 004 (AC) Ardham Technologies	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Microsoft	https:ardham.com/catalog	**2%**
	Nutanix	https:ardham.com/catalog	**15%**
	Veeam	https:ardham.com/catalog	**10%**
	VMware	https:ardham.com/catalog	**2%**
	Sophos	https:ardham.com/catalog	**10%**
	Barracuda	https:ardham.com/catalog	**5%**
	APC	https:ardham.com/catalog	**10%**
	Eaton	https:ardham.com/catalog	**10%**
	C2G	https:ardham.com/catalog	**12%**
	Sonicwall	https:ardham.com/catalog	**10%**

Item 004 (AE) Computer Assets	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Avycon	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Extreme Networks	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Inscape Data	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Netgear	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**33%**
	Trendnet	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**7%**
	Veeam Software Corporation	https://www.computerassets.com/_files/ugd/688bf3_7ba005c681964ecdaa670dfbe0539409.pdf	**4%**

Item 004 (AF) ConvergeOne	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Xtreme Power Conversion	https://www.convergeone.com/nm-doit-price-lists	**20%**
	Artic Wolf	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Fortinet	https://www.convergeone.com/nm-doit-price-lists	**15%**
	APC/Schneider Electric	https://www.convergeone.com/nm-doit-price-lists	**5%**
	KnowBe4	https://www.convergeone.com/nm-doit-price-lists	**5%**
	ConvergeOne	https://www.convergeone.com/nm-doit-price-lists	**5%**
	F5 Networks	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Belden	https://www.convergeone.com/nm-doit-price-lists	**10%**
	Vmware (Broadcom)	https://www.convergeone.com/nm-doit-price-lists	**1%**
	PureStorage	https://www.convergeone.com/nm-doit-price-lists	**5%**
	NetApp	https://www.convergeone.com/nm-doit-price-lists	**5%**
	Eaton	https://www.convergeone.com/nm-doit-price-lists	**10%**
	HP	https://www.convergeone.com/nm-doit-price-lists	**10%**

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Item 004 (AG) Converged Networks LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	APC	APC Price List	**1%**
	Arista	Arista Pricing	**30%**
	ApplianSys	ApplianSys Pricing	**1%**
	Cyberpower	Cyberpower Pricing	**1%**
	Eaton	Eaton Pricing	**1%**
	Fortinet	Fortinet Price List	**5% Categories: D, I, J - 0%**
	Netgear	Netgear Price List	**1%**
	Nfina	Nfina Price List	**1%**
	Orion	Orion Price List	**1%**
	Ubiquiti	Ubiquiti Price List	**1%**
	Vertiv	Vertiv Price List	**20%**

Item 004 (AH) CounterTrade Product	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	APC (Schneider Electric)	CounterTrade_APC by Schneider Electric.xlsx- EXHIBIT B	**22%**
	Belkin	CounterTrade_Belkin International Inc.xlsx- EXHIBIT B	**16%**
	Eaton	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**11%**
	Fortinet	CounterTrade_Fortinet Inc.xlsx- EXHIBIT B	**13%**
	Transition Networks	CounterTrade_Transition Networks.xlsx- EXHIBIT B	**11%**
	Tripplite	CounterTrade_EATON_Tripp Lite.xlsx- EXHIBIT B	**8%**
	Vertiv	CounterTrade_VERTIV.xlsx- EXHIBIT B	**11%**

Item 004 (AI) EVOTEK Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Tanium	Https://www.arrow.com/globalecs/immixgroup/vendors/tanium/	**0%**
	Pure Storage	https://www.purestorage.com/company/how-to-buy/naspo-valuepoint-23020/naspo-participating-state-price-list-for-contract.html	**5%**

Item 004 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Discount % are as follows: Hardware / Post Warranty Maintenance Services / Training Services		
	Arista	https://gov.microage.com/vendor/arista/	**41/ 10/ 5%**
	CheckPoint	See Attached- EXHIBIT F	**20/ 4/ 4%**
	Exagrid	https://gov.microage.com/vendor/exagrid/	**40/ 5/ 5%**
	Fortinet	https://gov.microage.com/vendor/fortinet/	**40/ 5/ 5%**
	Infoblox	See Attached- EXHIBIT F	**20/ 5/ 5%**
	NetApp	https://gov.microage.com/vendor/netapp/	**40/ 15/ 10%**
	Nutanix	https://gov.microage.com/vendor/nutanix/	**30/ 5/ 5%**
	Object First	See Attached- EXHIBIT F	**10/ 5/ 5%**
	Pure Storage	https://gov.microage.com/vendor/pure-storage/	**40/ 5/ 5%**
	Rubrik	https://gov.microage.com/vendor/rubrik/	**20/ 10/ 5%**

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Item 004 (AJ) Frontier Technology LLC dba MicroAge (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Sophos	https://gov.microage.com/vendor/sophos/	**20/ 5/ 5%**
	Total Asset Managers	See Attached- EXHIBIT F	**20/ 5/ 5%**
	Varonis	https://gov.microage.com/vendor/varonis-systems/	**15/ 5/ 5%**
	Veeam	https://gov.microage.com/vendor/veeam/	**8/ 1/ 1%**

Item 004 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Fortinet	https://www.dropbox.com/scl/fi/y38o563xrp81tzvf4y3va/FORTINET-PRICE-LIST-11-2025.xlsx?rlkey=g2zmcli39fsj1s1kct6rs0zpu&st=qtdi7ft6&dl=0	**25%**
	Sonicwall	https://www.dropbox.com/scl/fi/0k1x3taf690ufyp5ecsbm/SONICWALL-PRICE-LIST-11-2025.xlsx?rlkey=c2j7ppq82tmlst8qw0aft4cqn&st=aeq6661g&dl=0	**10%**
	Maxpower	https://www.dropbox.com/scl/fi/7ehxsjq0bx6ebo0rezyzr/MAXPOWER-PRICE-LIST-11-2025.xlsx?rlkey=833cqatsxk57jg269no3zz5aa&st=9omobl72&dl=0	**25%**
	Axis Communications	https://www.dropbox.com/scl/fi/atvzboeq0cq659m6syxdi/AXIS-COMMUNICATIONS-PRICE-LIST-11-2025.xlsx?rlkey=1his0wo05i7f5fsbtnxb8a9i7&st=pu759j4b&dl=0	**15%**
	APC	https://www.dropbox.com/scl/fi/7klbqidsy6enfu1w4ckqh/APC-PRICELIST-11-2025.xlsx?rlkey=rvh1s75ivs1xqopeoh8zj9czk&st=rgri0z96&dl=0	**10%**
	Panduit	https://www.dropbox.com/scl/fi/btfr6korly5la38rnv9xd/PANDUIT-PRICELIST-11-2025.xlsx?rlkey=sqoa071y2awbdllxb6d1tue1i&st=jduwxtg8&dl=0	**20%**
	Hoffman	https://www.dropbox.com/scl/fi/3nei8pon76plwanrwgok5/HOFFMAN-PRICE-LIST-11-2025.xlsx?rlkey=1xgi9yt1ij60ekrqy77lv16d3&st=83vd97dx&dl=0	**20%**

Item 004 (AL) Loial Inc.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	LMNTRIX	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment- NA** **Software / Licenses- 5%** **Maintenance & Support- 5%** **Training or Related Services- 5%**

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Item 004 (AL) Loial Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Tenable	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment- 6% Software / Licenses- 10% Maintenance & Support- 10% Training or Related Services- 7%**
	Checkpoint	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment- 30% Software / Licenses- 12% Maintenance & Support- 12% Training or Related Services- 5%**
	Tanium	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – NA Software / Licenses – 4% Maintenance & Support – 0% Training or Related Services – 0%**
	Zscaler	https://comet.ogs.ny.gov/search-pricelist/ INSTRUCTIONS: Search ZSCALER	**Hardware / Equipment – NA Software / Licenses – 10% Maintenance & Support – 10% Training or Related Services – 10%**
	Cloudflare	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – NA Software / Licenses – 5% Maintenance & Support – 5% Training or Related Services – 5%**

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	Manufacturer Name	**Vendor Link or Brief Description:**	**% Discount**
Item 004 (AL) Loial Inc. (Continued)	Gigamon	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – 10% Software / Licenses – 4% Maintenance & Support – 10% Training or Related Services – 10%**
	Elastic	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment –1 % Software / Licenses –1 % Maintenance & Support –1 % Training or Related Services –1 %**
	TrendMicro	Excel Sheet attached- EXHIBIT C	**Hardware / Equipment – 10% Software / Licenses – 10% Maintenance & Support – 10% Training or Related Services – 10%**
	Fortinet	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - 15% Software/ Licenses - 15% Maintenance & Support - 5% Training or Related Services - 5%**
	Sophos	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - 10% Software/ Licenses - 10% Maintenance & Support - 10% Training or Related Services - 10%**

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	Manufacturer Name	**Vendor Link or Brief Description:**	**% Discount**
Item 004 (AL) Loial Inc. (Continued)	Threat Locker	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ License - 15% Maintenance & Support - 15% Training or Related Services - 15%**
	archTIS	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ Licenses - 15% Maintenance & Support - 1% Training or Related Services - 1%**
	Darktrace	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ Licenses - 5% Maintenance & Support - 5% Training or Related Services - 5%**
	KnowBe4	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software - 10% (unlimited at no cost with software purchase) Maintenance & Support - NA Training or Related Services - NA**

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Item 004 (AL) Loial Inc. (Continued)	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Red Hat	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - NA Software/ Licenses - 5% Maintenance & Support - 5% Training or Related Services - 5%**
	Arista	Excel Sheet attached- EXHIBIT C	**Hardware/ Equipment - 35% Software/ Licenses - 20% Maintenance & Support - 15% Training or Related Services - 0%**

Item 004 (AO) One Technology Corp.	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	CloudFlare	https://www.one-technology.com/pricing/	**5%**
	Dynatrace	https://www.one-technology.com/pricing/	**5%**
	F5	https://www.one-technology.com/pricing/	**5%**
	NetApp	https://www.one-technology.com/pricing/	**5%**
	Pure Storage	https://www.one-technology.com/pricing/	**5%**
	Red Hat	https://www.one-technology.com/pricing/	**5%**
	Rubrik	https://www.one-technology.com/pricing/	**5%**
	SpectraLogic	See Catalog: Spectra Logic Commercial Pricelist- EXHIBIT G	**5%**

Item 004 (AQ) TEC34 LLC	**Manufacturer Name**	**Vendor Link or Brief Description:**	**% Discount**
	Adlumin	https://www.tec34.com/catalog	**15%**
	APC Schneider	https://www.tec34.com/catalog	**12%**
	Cambium Networks	https://www.tec34.com/catalog	**15%**
	Fortinet	https://www.tec34.com/catalog	**15%**
	Nutanix	https://www.tec34.com/catalog	**12%**
	Microsoft (Azure)	https://www.tec34.com/catalog	**0.05%**
	Pure Storage	https://www.tec34.com/catalog	**12%**
	Versa	https://www.tec34.com/catalog	**15%**

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Item	Approx. Qty.	UOM	Article and Description
005	1	Hour	**<u>Optional Related Service:</u> Maximum Hourly Rates ($) listed for Data Center, Wide Area Network (WAN) and/or Local Area Network – Technical Support Services.** Contractors should provide a maximum hourly rate for the Data Center, Wide Area Network (WAN) and/or Local Area Network Technical Support Services to be used only for the purchase of new and existing Data Center, WAN/LAN equipment from the proposed pricing catalog manufacture they represent in Item (001) and if applicable to the manufacturers proposed in Item (004) above. **Percentage hourly rates ($) shall only apply to the published by manufacturer(s) the bidding company represents.**

Item 005 (AA) Abba Technology	Manufacturer Name	Description of General Support Services:	Hourly Rate
	Abba Technologies, Inc.	Contact Center Specialist	**$ 300.00**
	Abba Technologies, Inc.	Convergence Engineer	**$ 350.00**
	Abba Technologies, Inc.	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$ 300.00**
	Abba Technologies, Inc.	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$ 380.00**
	Abba Technologies, Inc.	Installation Technician	**$ 300.00**
	Abba Technologies, Inc.	Onsite Maintenance and Repair Engineer	**$ 300.00**
	Abba Technologies, Inc.	Tier 4 Engineer/Architect	**$ 350.00**
	Abba Technologies, Inc.	Project Lead/Coordinator	**$ 300.00**
	Abba Technologies, Inc.	Project Manager	**$ 300.00**
	Abba Technologies, Inc.	Unified Communication Engineer	**$ 360.00**

Item 005 (AB) Advanced Network Management	Manufacturer Name	Description of General Support Services:	Hourly Rate
	ANM (Supporting all manufacturers listed in 001 and 004)	Contact Center Specialist	**$325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Convergence Engineer	**$325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$225 Engineer $325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$337.50 6pm-8am MDT**
	ANM (Supporting all manufacturers listed in 001 and 004)	Installation Technician	**$225 Engineer $325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Onsite Maintenance and Repair Engineer	**$225 Engineer $325 Sr Engineer**
	ANM (Supporting all manufacturers listed in 001 and 004)	Tier 4 Engineer/Architect	**$425 Sr Consultant**

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Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AB) Advanced Network Management (Continued)	ANM (Supporting all manufacturers listed in 001 and 004)	Project Lead/Coordinator	**$185**
	ANM (Supporting all manufacturers listed in 001 and 004)	Project Manager	**$225**
	ANM (Supporting all manufacturers listed in 001 and 004)	Unified Communication Engineer	**$225 Engineer $325 Sr Engineer**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AC) Ardham Technologies	Ardham Technologies, Inc.	Contact Center Specialist	**$195.00**
	Ardham Technologies, Inc.	Convergence Engineer	**$195.00**
	Ardham Technologies, Inc.	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$195.00**
	Ardham Technologies, Inc.	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$195.00**
	Ardham Technologies, Inc.	Installation Technician	**$195.00**
	Ardham Technologies, Inc.	Onsite Maintenance and Repair Engineer	**$195.00**
	Ardham Technologies, Inc.	Tier 4 Engineer/Architect	**$205.00**
	Ardham Technologies, Inc.	Project Lead/Coordinator	**$130.00**
	Ardham Technologies, Inc.	Project Manager	**$145.00**
	Ardham Technologies, Inc.	Unified Communication Engineer	**$195.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AD) Calian Corp.		Contact Center Specialist	**$300.00**
		Convergence Engineer	**$300.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$300.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$350.00**
		Installation Technician	**$300.00**
		Onsite Maintenance and Repair Engineer	**$300.00**
		Tier 4 Engineer/Architect	**$300.00**
		Project Lead/Coordinator	**$300.00**
		Project Manager	**$200.00**
		Unified Communication Engineer	**$300.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AE) Computer Assets	**ALL MANUFACTURERS**	Contact Center Specialist	**$205.00**
		Convergence Engineer	**$195.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$155.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$250.00**
		Installation Technician	**$90.00**
		Onsite Maintenance and Repair Engineer	**$110.00**

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Item 005 (AE) Computer Assets (Continued)	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
		Tier 4 Engineer/Architect	**$205.00**
		Project Lead/Coordinator	**$155.00**
		Project Manager	**$135.00**
		Unified Communication Engineer	**$150.00**

Item 005 (AF) ConvergeOne	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Contact Center Specialist	**$225.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Convergence Engineer	**$245.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$245.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$367.50**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Installation Technician	**$225.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Onsite Maintenance and Repair Engineer	**$245.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Tier 4 Engineer/Architect	**$275.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Project Lead/Coordinator	**$135.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Project Manager	**$215.00**
	ConvergeOne (supporting all manufacturers listed in 001 and 004)	Unified Communication Engineer	**$225.00**

Item 005 (AG) Converged Networks LLC	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	Converged Networks	Contact Center Specialist	**$250.00**
	Converged Networks	Convergence Engineer	**$250.00**
	Converged Networks	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$250.00**
	Converged Networks	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$250.00**
	Converged Networks	Installation Technician	**$250.00**
	Converged Networks	Onsite Maintenance and Repair Engineer	**$250.00**
	Converged Networks	Tier 4 Engineer/Architect	**$250.00**
	Converged Networks	Project Lead/Coordinator	**$250.00**
	Converged Networks	Project Manager	**$250.00**
	Converged Networks	Unified Communication Engineer	**$250.00**

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Item 005 (AH) CounterTrade Product	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	All proposed manufacturers	Contact Center Specialist	**$100.00**
	All proposed manufacturers	Convergence Engineer	**$70.00**
	All proposed manufacturers	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$190.00**
	All proposed manufacturers	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$190.00**
	All proposed manufacturers	Installation Technician	**$75.00**
	All proposed manufacturers	Onsite Maintenance and Repair Engineer	**$75.00**
	All proposed manufacturers	Tier 4 Engineer/Architect	**$165.00**
	All proposed manufacturers	Project Lead/Coordinator	**$139.00**
	All proposed manufacturers	Project Manager	**$142.00**
	All proposed manufacturers	Unified Communication Engineer	**$120.00**

Item 005 (AI) EVOTEK Inc.	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	EVOTEK	Convergence Engineer	**$325.00**
	EVOTEK	Installation Technician	**$275.00**
	EVOTEK	Tier 4 Engineer/Architect	**$425.00**
	EVOTEK	Project Lead/Coordinator	**$275.00**
	EVOTEK	Project Manager	**$300.00**
	EVOTEK	Unified Communication Engineer	**$325.00**

Item 005 (AJ) Frontier Technology LLC dba MicroAge	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	MicroAge Professional Services	Contact Center Specialist	**$285.00**
	MicroAge Professional Services	Convergence Engineer	**$285.00**
	MicroAge Professional Services	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$205.00**
	MicroAge Professional Services	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$285.00**
	MicroAge Professional Services	Installation Technician	**$140.00**
	MicroAge Professional Services	Onsite Maintenance and Repair Engineer	**$140.00**
	MicroAge Professional Services	Tier 4 Engineer/Architect	**$340.00**
	MicroAge Professional Services	Project Lead/Coordinator	**$150.00**
	MicroAge Professional Services	Project Manager	**$200.00**
	MicroAge Professional Services	Unified Communication Engineer	**$285.00**

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Item 005 (AK) Harmonix Technologies Inc.	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
		Contact Center Specialist	**$155.00**
		Convergence Engineer	**$155.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$110.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$145.00**
		Installation Technician	**$95.00**
		Onsite Maintenance and Repair Engineer	**$110.00**
		Tier 4 Engineer/Architect	**$185.00**
		Project Lead/Coordinator	**$95.00**
		Project Manager	**$85.00**
		Unified Communication Engineer	**$155.00**

Item 005 (AL) Loial Inc.	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	Loial	Contact Center Specialist	**$250.00**
	Loial	Convergence Engineer	**$250.00**
	Loial	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$250.00**
	Loial	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$425.00**
	Loial	Installation Technician	**$175.00**
	Loial	Onsite Maintenance and Repair Engineer	**$190.00**
	Loial	Tier 4 Engineer/Architect	**$250.00**
	Loial	Project Lead/Coordinator	**$190.00**
	Loial	Project Manager	**$250.00**
	Loial	Unified Communication Engineer	**$250.00**

Item 005 (AM) CenturyLink Communications LLC dba Lumen Technologies	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	LUMEN	Installation Technician	**$202.37**
	LUMEN	Onsite Maintenance and Repair Engineer	**$202.37**
	LUMEN	Tier 4 Engineer/Architect	**$242.86**
	LUMEN	Project Lead/Coordinator	**$128.57**
	LUMEN	Project Manager	**$202.37**

Item 005 (AN) Netsync	**Manufacturer Name**	**Description of General Support Services:**	**Hourly Rate**
	Cisco	Maintenance Services	**$600.00**
	Cisco	Professional Services	**$743.17**
	Cisco	Deployment Services	**$743.17**
	Cisco	Consulting Advisory Services	**$743.17**
	Cisco	Installation Technician	**$743.17**
	Cisco	Architectural Design Services	**$743.17**
	Cisco	Statement of Work Services	**$743.17**
	Netsync	Partner Services	**$600.00**
	Cisco	Training Deployment Services	**$600.00**

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Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AP) Civic Tech Solutions LLC dba School Tech Solutions	All Vendors in Section 001	Contact Center Specialist	**$150.00**
	All Vendors in Section 001	Convergence Engineer	**$225.00**
		Installation Technician	**$150.00**
		Onsite Maintenance and Repair Engineer	**$150.00**
		Tier 4 Engineer/Architect	**$225.00**
		Project Lead/Coordinator	**$185.00**
		Project Manager	**$185.00**
		Unified Communication Engineer	**$185.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AQ) TEC34 LLC		Contact Center Specialist	**$190.00**
		Convergence Engineer	**$205.00**
		Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$200.00**
		Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$205.00**
		Installation Technician	**$185.00**
		Onsite Maintenance and Repair Engineer	**$190.00**
		Tier 4 Engineer/Architect	**$220.00**
		Project Lead/Coordinator	**$135.00**
		Project Manager	**$150.00**
		Unified Communication Engineer	**$200.00**

Item 005	Manufacturer Name	Description of General Support Services:	Hourly Rate
(AR) Valcom Salt Lake City LC dba VLCM	VLCM	Contact Center Specialist	**$225.00**
	VLCM	Convergence Engineer	**$225.00**
	VLCM	Emergency Maintenance & Repair (8:00 am-5:00 pm MDT)	**$225.00**
	VLCM	Emergency Maintenance & Repair (5:01 am-7:59 pm MDT)	**$275.00**
	VLCM	Installation Technician	**$175.00**
	VLCM	Onsite Maintenance and Repair Engineer	**$225.00**
	VLCM	Tier 4 Engineer/Architect	**$225.00**
	VLCM	Project Lead/Coordinator	**$175.00**
	VLCM	Project Manager	**$175.00**
	VLCM	Unified Communication Engineer	**$225.00**

***** 5 Items Total *****

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EXHIBIT A
(AD) CALIAN CORP.

Manufacturer:	**Ruckus** **(https://www.ruckusnetworks.com/products/)**	
LINE CARD WITH LIST PRICE		
Product No	**Product Description**	**List Price (USD)**
909-0900-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 900 Ruckus Access Points.	$90,000.00
909-0850-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 850 Ruckus Access Points.	$85,000.00
909-0800-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 800 Ruckus Access Points.	$80,000.00
909-0750-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 750 Ruckus Access Points.	$75,000.00
909-0700-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 700 Ruckus Access Points.	$70,000.00
909-0650-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 650 Ruckus Access Points.	$65,000.00
909-0600-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 600 Ruckus Access Points.	$60,000.00
909-0550-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 550 Ruckus Access Points.	$55,000.00
909-0500-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 500 Ruckus Access Points.	$50,000.00
909-0450-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 450 Ruckus Access Points.	$45,000.00
909-0450-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 450 Ruckus Access Points.	$45,000.00
909-0400-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 400 Ruckus Access Points.	$40,000.00
909-0400-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 400 Ruckus Access Points.	$40,000.00
909-0350-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 350 Ruckus Access Points.	$35,000.00
909-0350-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 350 Ruckus Access Points.	$35,000.00
909-0300-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 300 Ruckus Access Points.	$30,000.00
909-0300-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 300 Ruckus Access Points.	$30,000.00

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909-0250-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 250 Ruckus Access Points.	$25,000.00
909-0250-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 250 Ruckus Access Points.	$25,000.00
909-0200-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 200 Ruckus Access Points.	$20,000.00
909-0200-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 200 Ruckus Access Points.	$20,000.00
ICX7750-26Q	Ruckus ICX 7750 with 26 40GbE QSFP+ ports, and one modular slot. BASE layer 3 software feature set. Requires ICX7750-L3-COE to use advanced L3 features. Power supplies, fans, optional interface modules and optics ordered separately, not included.	$16,130.00
909-0150-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 150 Ruckus Access Points.	$15,000.00
909-0150-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 150 Ruckus Access Points.	$15,000.00
909-0100-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 100 Ruckus Access Points.	$10,000.00
909-0100-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 100 Ruckus Access Points.	$10,000.00
909-1150-ZD01	ZoneDirector 1100 License Upgrade from supporting 6 to supporting 50 Ruckus Access Points.	$5,800.00
909-0050-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 50 Ruckus Access Points.	$5,000.00
909-0050-ZD50	ZoneDirector 5000 License Upgrade supporting an additional 50 Ruckus Access Points.	$5,000.00
909-1150-ZD02	ZoneDirector 1100 License Upgrade from supporting 12 to supporting 50 Ruckus Access Points.	$5,000.00
909-3050-ZD00	ZoneDirector 3000 License Upgrade from supporting 25 to supporting 50 Ruckus Access Points.	$4,000.00
901-H510-XX00-B10	Bulk Pack (x10) Ruckus 802.11ac Wave 2 dual-band concurrent 2.4 GHz & 5 GHz, Wired/Wireless Wall Switch, MU-MIMO, BeamFlex+, 1 10/100/1000 & 4 10/100/1000 Ethernet Access Ports, POE in, PoE out (one port), USB port. Does not include DC power supply.	$3,950.00

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901-T750-XX01	Ruckus T750 802.11ax Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, (1x) 2.5G Ethernet port, (1x) 10/100/1000 Ethernet port, 100-240 Vac, POE in and PSE out, Fiber SFP/SFP+, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. For box contents, see Shipping Container Contents.	$3,495.00
909-0025-ZD00	ZoneDirector 3000 License Upgrade supporting an additional 25 Ruckus Access Points.	$3,000.00
909-1150-ZD00	ZoneDirector 1100 License Upgrade from supporting 25 to supporting 50 Ruckus Access Points.	$3,000.00
9U1-T710-xx01	Ruckus T710 Unleashed, 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00
9U1-T710-xx51	Ruckus T710s Unleashed, 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, 120 degree sector Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00
901-T710-xx01	Ruckus T710 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00

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901-T710-xx51	Ruckus T710s 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, 120 degree sector Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, 90-264 Vac, POE in and POE out, Fiber SFP, GPS, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. For box contents, see Shipping Container Contents.	$2,995.00
901-H320-XX00-B10	Bulk Pack (x10) Ruckus H320 802.11ac Wave 2 dual-band concurrent 2.4 GHz (1x1:1) & 5 GHz (2x2:2), Wired/Wireless Wall Switch, MU-MIMO, BeamFlex+, 1 10/100/1000 & 2 10/100 Ethernet Access Ports, POE in. Does not include DC power supply.	$2,850.00
909-1125-ZD01	ZoneDirector 1100 License Upgrade from supporting 6 to supporting 25 Ruckus Access Points.	$2,800.00
909-1125-ZD00	ZoneDirector 1100 License Upgrade from supporting 12 to supporting 25 Ruckus Access Points.	$2,000.00
901-T610-XX01	Ruckus T610 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, Omnidirectional Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, POE in, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. Mounting kit sold as separate accessory (902-0125-0000). For box contents, see Shipping Container Contents.	$1,995.00
901-T610-XX51	Ruckus T610s 802.11ac Outdoor Wireless Access Point, 4x4:4 Stream, 120 degree sector Beamflex+ coverage, 2.4GHz and 5GHz concurrent dual band, Dual 10/100/1000 Ethernet ports, POE in, IP-67 Outdoor enclosure, -40 to 65C Operating Temperature. Includes standard 1-year warranty. Mounting kit sold as separate accessory (902-0125-0000). For box contents, see Shipping Container Contents.	$1,995.00

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901-R730-XX00	Ruckus R730 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul, 8x8:8 streams (5GHz) 4x4:4 streams (2.4GHz), OFDMA, MU-MIMO, BeamFlex+, dual ports, PoH/uPoE/802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,695.00
901-E510-XX01	Ruckus E510, external antenna, modular outdoor access point, 802.11ac Wave 2 2x2:2 external BeamFlex+, dual band concurrent. One ethernet port, PoE input, DC input and USB port. Does not include Antenna Module, Antenna Control Cable, Mounting Brackets for AP and Antenna modules. Does not include PoE injector. One year warranty.	$1,595.00
9U1-T301-xx51	Ruckus T301s Unleashed, 120x30 deg, Outdoor 802.11ac 2x2:2, 120 degree sector, dual band concurrent Access point, one ethernet port, PoE input includes adjustable mounting bracket and one year warranty. Does not include PoE injector.	$1,495.00
9U1-T301-xx61	Ruckus T301n Unleashed, 30x30 deg, Outdoor 802.11ac 2x2:2, narrow beam, dual band concurrent Access point, one ethernet port, PoE input includes adjustable mounting bracket and one year warranty. Does not include PoE injector.	$1,495.00
901-T310-XX51	Ruckus T310s, 120x30 deg, Outdoor 802.11ac Wave 2 2x2:2, 120 degree sector, dual band concurrent Access point. One ethernet port, PoE input, DC input and USB port. Includes adjustable mounting bracket and one year warranty. Does not include PoE injector.	$1,495.00
806-T750-5000	End User Support for Ruckus T750, 5 years.	$1,468.00
807-T750-5000	Support Associate Support for Ruckus T750, 5 years.	$1,468.00
826-T750-5000	End User Support Renewal for Ruckus T750, 5 years.	$1,468.00
827-T750-5000	Support Associate Support Renewal for Ruckus T750, 5 years.	$1,468.00
9U1-T300-xx81	Ruckus T300e Unleashed, outdoor Access point, 802.11ac 2x2:2 internal BeamFlex+ 2GHz & 5GHz, external 5GHz N-female, dual band concurrent, one ethernet port, PoE input, includes mounting bracket and one year warranty. Does not include PoE injector or external 5GHz antenna.	$1,395.00

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901-T300-xx81	Ruckus T300e, outdoor Access point, 802.11ac 2x2:2 internal BeamFlex+ 2GHz & 5GHz, external 5GHz N-female, dual band concurrent, one ethernet port, PoE input, includes mounting bracket and one year warranty. Does not include PoE injector or external 5GHz antenna.	$1,395.00
901-R750-XX00	Ruckus R750 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul and onboard BLE/ZIgbee,, 4x4:4 streams (5GHz) 4x4:4 streams (2.4GHz), OFDMA, MU-MIMO, BeamFlex+, dual ports, 802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,395.00
9U1-R710-xx00	Ruckus R710 Unleashed, dual-band 802.11abgn/ac Wireless Access Point, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,295.00
9U1-T300-xx01	Ruckus T300 Unleashed, omni, outdoor Access point, 802.11ac 2x2:2 internal BeamFlex+, dual band concurrent, one ethernet port, PoE input, includes mounting bracket and one year warranty. Does not include PoE injector.	$1,295.00
901-R710-XX00	Ruckus R710 dual-band 802.11abgn/ac Wireless Access Point, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,295.00
901-R720-xx00	Ruckus R720 dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point with Multi-Gigabit Ethernet backhaul, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,295.00
806-T710-5000	End User Support for Ruckus T710 & T710-S, 5 years.	$1,198.00
826-T710-5000	End User Support Renewal for Ruckus T710 & T710-S, 5 years.	$1,198.00
901-1205-XX00	ZoneDirector 1200, licensed for up to 5 Ruckus Access Points. ZD1200 can be upgraded to support up to 75 APs with AP license upgrades if using software release pre ZD10.0 . If using software ZD10.0 and above, ZD1200 can be upgraded to support up to 150 APs with license upgrades.	$1,095.00

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901-T310-XX20	Ruckus T310c, omni, outdoor Access point, 802.11ac Wave 2 2x2:2 internal BeamFlex+, dual band concurrent. One ethernet port, PoE input. Includes mounting bracket and one year warranty. Does not include PoE injector.	$1,095.00
901-R650-xx00	Ruckus R650 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul, 4x4:4 + 2x2:2 streams, OFDMA, MU-MIMO, BeamFlex+, dual ports, PoH/uPoE/802.3at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$1,095.00
L09-INT1-WW00	Ruckus IoT Controller 1.0 or newer software virtual appliance, 1 Instance, includes 1 AP license. Need to purchase RTU support license to continue using Ruckus IoT Controller beyond 90 days.	$995.00
806-T750-3000	End User Support for Ruckus T750, 3 years.	$979.00
807-T750-3000	Support Associate Support for Ruckus T750, 3 years.	$979.00
826-T750-3000	End User Support Renewal for Ruckus T750, 3 years.	$979.00
827-T750-3000	Support Associate Support Renewal for Ruckus T750, 3 years.	$979.00
806-P300-5100	End User Support for Ruckus P300 (pair), 5 Year.	$958.00
826-P300-5100	End User Support Renewal for Ruckus P300 (pair), 5 Year.	$958.00
806-T710-3000	End User Support for Ruckus T710 & T710-S, 3 years.	$899.00
826-T710-3000	End User Support Renewal for Ruckus T710 & T710-S, 3 years.	$899.00
901-R610-XX00	Ruckus R610 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$895.00
9U1-R610-xx00	Ruckus Unleashed R610 dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point, 3x3:3 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$895.00
909-1112-ZD00	ZoneDirector 1100 License Upgrade from supporting 6 to supporting 12 Ruckus Access Points.	$800.00
806-T610-5000	End User Support for Ruckus T610, 5 years.	$798.00
826-T610-5000	End User Support Renewal for Ruckus T610, 5 years.	$798.00

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9U1-R600-XX00	Ruckus R600 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$795.00
806-P300-3100	End User Support for Ruckus P300 (pair), 3 Year.	$719.00
826-P300-3100	End User Support Renewal for Ruckus P300 (pair), 3 Year.	$719.00
9U1-R510-xx00	Ruckus R510 Unleashed, dual-band 802.11abgn/ac (802.11ac Wave 2) Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$675.00
901-R510-XX00	Ruckus R510 dual-band 802.11abgn/ac Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$675.00
9U1-R500-XX00	Ruckus R500 dual-band 802.11abgn/ac Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support. Does not include power adapter or PoE injector. Includes Limited Lifetime Warranty.	$645.00
806-T610-3000	End User Support for Ruckus T610, 3 years.	$599.00
826-T610-3000	End User Support Renewal for Ruckus T610, 3 years.	$599.00
806-T301-5000	End User Support for Ruckus T301n & T301s, 5 Year.	$598.00
826-T301-5000	End User Support Renewal for Ruckus T301n & T301s, 5 Year.	$598.00
901-C110-EU01	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, EuroDOCSIS, EU power supply.	$595.00
901-C110-UK01	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, EuroDOCSIS, UK power supply.	$595.00
901-C110-UN00	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, DOCSIS, North America power supply.	$595.00
901-C110-US00	Ruckus C110, 802.11ac, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, DOCSIS, North America power supply.	$595.00
901-C110-AU01	Ruckus C110, 802.11ac Wave 2, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, EuroDOCSIS, Australia power supply.	$595.00

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901-C110-AR00	Ruckus C110, 802.11ac Wave 2, 2x2:2, Dual Band Concurrent (2.4/5GHz) wall plate AP/CM, DOCSIS, Power supply not included.	$595.00
806-R710-5000	End User Support for Ruckus R710, 5 Year.	$518.00
806-R720-5000	End User Support for Ruckus R720, 5 Year.	$518.00
806-T300-5000	End User Support for Ruckus T300 & T300e, 5 Year.	$518.00
826-R710-5000	End User Support Renewal for Ruckus R710, 5 Year.	$518.00
826-R720-5000	End User Support Renewal for Ruckus R720, 5 Year.	$518.00
826-T300-5000	End User Support Renewal for Ruckus T300 & T300e, 5 Year.	$518.00
806-T750-1000	End User Support for Ruckus T750, 1 year.	$490.00
807-T750-1000	Support Associate Support for Ruckus T750, 1 year.	$490.00
826-T750-1000	End User Support Renewal for Ruckus T750, 1 year.	$490.00
827-T750-1000	Support Associate Support Renewal for Ruckus T750, 1 year.	$490.00
806-P300-5000	End User Support for Ruckus P300 (single), 5 Year.	$478.00
826-P300-5000	End User Support Renewal for Ruckus P300 (single), 5 Year.	$478.00
803-7762-5100	WatchDog Advanced Hardware Replacement for Ruckus 7762-AC,7762-S-AC, 5 years.	$449.82
823-7762-5100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762-AC,7762-S-AC, 5 years.	$449.82
806-T301-3000	End User Support for Ruckus T301n & T301s, 3 Year.	$449.00
826-T301-3000	End User Support Renewal for Ruckus T301n & T301s, 3 Year.	$449.00
803-P300-5100	WatchDog Advanced Hardware Replacement for Ruckus P300 (pair), 5 years.	$432.00
823-P300-5100	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (pair), 5 years.	$432.00
806-T710-1000	End User Support for Ruckus T710 & T710-S, 1 year.	$420.00
826-T710-1000	End User Support Renewal for Ruckus T710 & T710-S, 1 year.	$420.00
826-7782-1000	End User Support Renewal for Ruckus 7782, 7782-N, 7782-S, 7782-E, 1 Year.	$419.86
9U1-H510-xx00	Ruckus 802.11ac Wave 2 dual-band concurrent 2.4 GHz & 5 GHz, Wired/Wireless Wall Switch, BeamFlex+, 1 10/100/1000 & 4 10/100 Ethernet Access Ports, POE in, PoE out (one port), USB port. Does not include DC power supply. .	$395.00
9U1-R310-xx02	Ruckus R310 Unleashed, dual band 802.11ac Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE, Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00

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901-H510-XX00	Ruckus 802.11ac dual-band concurrent 2.4 GHz & 5 GHz, Wired/Wireless Wall Switch, 1 10/100/1000 & 4 10/100 Ethernet Access Ports, POE in, PoE out (one port), USB port. Does not include DC power supply.	$395.00
901-R310-XX02	Ruckus R310, dual band 802.11ac Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE, Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00
901-R320-XX02	Ruckus R320, dual band 802.11ac Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE, Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00
9U1-R320-XX02	Ruckus R320 Unleashed, dual band 802.11ac Wave 2 Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE. Does not include power adapter or PoE Injector. Limited Lifetime Warranty.	$395.00
806-R710-3000	End User Support for Ruckus R710, 3 Year.	$389.00
806-R720-3000	End User Support for Ruckus R720, 3 Year.	$389.00
806-T300-3000	End User Support for Ruckus T300 & T300e, 3 Year.	$389.00
826-R710-3000	End User Support Renewal for Ruckus R710, 3 Year.	$389.00
826-R720-3000	End User Support Renewal for Ruckus R720, 3 Year.	$389.00
826-T300-3000	End User Support Renewal for Ruckus T300 & T300e, 3 Year.	$389.00
803-7762-5000	WatchDog Advanced Hardware Replacement for Ruckus 7762, 7762-S, 7762-T, 5 years.	$359.82
823-7762-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762, 7762-S, 7762-T, 5 years.	$359.82
806-P300-3000	End User Support for Ruckus P300 (single), 3 Year.	$359.00
826-P300-3000	End User Support Renewal for Ruckus P300 (single), 3 Year.	$359.00
806-R610-5000	End User Support for Ruckus R610, 5 Year.	$358.00
826-R610-5000	End User Support Renewal for Ruckus R610, 5 Year.	$358.00
806-7762-1100	End User Support for Ruckus 7762-AC,7762-S-AC, 1 Year.	$349.86
826-7762-1100	End User Support Renewal for Ruckus 7762-AC,7762-S-AC, 1 Year.	$349.86
806-P300-1100	End User Support for Ruckus P300 (pair), 1 Year.	$336.00
826-P300-1100	End User Support Renewal for Ruckus P300 (pair), 1 Year.	$336.00
826-7731-1100	End User Support Renewal for Ruckus 7731 (pair), including bundles with antennas, 1 Year.	$335.72
806-R600-5000	End User Support for Ruckus R600, 5 Year.	$318.00

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826-R600-5000	End User Support Renewal for Ruckus R600, 5 Year.	$318.00
803-7762-3100	WatchDog Advanced Hardware Replacement for Ruckus 7762-AC,7762-S-AC, 3 years.	$299.88
823-7762-3100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762-AC,7762-S-AC, 3 years.	$299.88
806-R700-3000	End User Support for Ruckus R700, 3 Year.	$299.00
826-R700-3000	End User Support Renewal for Ruckus R700, 3 Year.	$299.00
803-P300-3100	WatchDog Advanced Hardware Replacement for Ruckus P300 (pair), 3 years.	$288.00
823-P300-3100	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (pair), 3 years.	$288.00
901-H320-XX00	Ruckus H320 802.11ac Wave 2 dual-band concurrent 2.4 GHz (1x1:1) & 5 GHz (2x2:2), Wired/Wireless Wall Switch, MU-MIMO, BeamFlex+, 1 10/100/1000 & 2 10/100 Ethernet Access Ports, POE in. Does not include DC power supply.	$285.00
806-T610-1000	End User Support for Ruckus T610, 1 year.	$280.00
826-T610-1000	End User Support Renewal for Ruckus T610, 1 year.	$280.00
806-7762-1000	End User Support for Ruckus 7762, 7762-S, 7762-T, 1 Year.	$279.86
826-7762-1000	End User Support Renewal for Ruckus 7762, 7762-S, 7762-T, 1 Year.	$279.86
803-T301-5000	WatchDog Advanced Hardware Replacement for Ruckus T301n & T301s, 5 years.	$270.00
806-R510-5000	End User Support for Ruckus R510, 5 Year.	$270.00
823-T301-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T301n & T301s, 5 years.	$270.00
826-R510-5000	End User Support Renewal for Ruckus R510, 5 Year.	$270.00
806-R610-3000	End User Support for Ruckus R610, 3 Year.	$269.00
826-R610-3000	End User Support Renewal for Ruckus R610, 3 Year.	$269.00
806-R500-5000	End User Support for Ruckus R500, 5 Year.	$258.00
826-R500-5000	End User Support Renewal for Ruckus R500, 5 Year.	$258.00
902-2000-0000	Antenna cables for E510. 60 cm length, RP-SMA connectors. Required to connect E510 AP Module with Ruckus E510 Antenna Module 902-2101-0000..	$250.00
902-2001-0000	Antenna cables for E510. 150 cm length, RP-SMA connectors. Required to connect E510 AP Module with Ruckus E510 Antenna Module 902-2101-0000..	$250.00
902-2002-0000	Antenna cables for E510. 300 cm length, RP-SMA connectors. Required to connect E510 AP Module with Ruckus E510 Antenna Module 902-2101-0000..	$250.00

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803-7762-3000	WatchDog Advanced Hardware Replacement for Ruckus 7762, 7762-S, 7762-T, 3 years.	$239.88
823-7762-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762, 7762-S, 7762-T, 3 years.	$239.88
806-R600-3000	End User Support for Ruckus R600, 3 Year.	$239.00
826-R600-3000	End User Support Renewal for Ruckus R600, 3 Year.	$239.00
803-R710-5000	WatchDog Advanced Hardware Replacement for Ruckus R710, 5 years.	$234.00
803-R720-5000	WatchDog Advanced Hardware Replacement for Ruckus R720, 5 years.	$234.00
803-T300-5000	WatchDog Advanced Hardware Replacement for Ruckus T300 & T300e, 5 years.	$234.00
823-R710-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R710, 5 years.	$234.00
823-R720-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R720, 5 years.	$234.00
823-T300-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T300 & T300e, 5 years.	$234.00
803-P300-5000	WatchDog Advanced Hardware Replacement for Ruckus P300 (single), 5 years.	$216.00
823-P300-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (single), 5 years.	$216.00
806-T301-1000	End User Support for Ruckus T301n & T301s, 1 Year.	$210.00
826-T301-1000	End User Support Renewal for Ruckus T301n & T301s, 1 Year.	$210.00
806-R510-3000	End User Support for Ruckus R510, 3 Year.	$203.00
826-R510-3000	End User Support Renewal for Ruckus R510, 3 Year.	$203.00
806-R310-5000	End User Support for Ruckus R310, 5 Year.	$198.00
826-R310-5000	End User Support Renewal for Ruckus R310, 5 Year.	$198.00
806-R500-3000	End User Support for Ruckus R500, 3 Year.	$194.00
826-R500-3000	End User Support Renewal for Ruckus R500, 3 Year.	$194.00
806-R710-1000	End User Support for Ruckus R710, 1 Year.	$182.00
806-R720-1000	End User Support for Ruckus R720, 1 Year.	$182.00
806-T300-1000	End User Support for Ruckus T300 & T300e, 1 Year.	$182.00
826-R710-1000	End User Support Renewal for Ruckus R710, 1 Year.	$182.00
826-R720-1000	End User Support Renewal for Ruckus R720, 1 Year.	$182.00
826-T300-1000	End User Support Renewal for Ruckus T300 & T300e, 1 Year.	$182.00
803-T301-3000	WatchDog Advanced Hardware Replacement for Ruckus T301n & T301s, 3 years.	$180.00
823-T301-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T301n & T301s, 3 years.	$180.00

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823-7782-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7782, 7782-N, 7782-S, 7782-E, 1 year.	$179.94
806-P300-1000	End User Support for Ruckus P300 (single), 1 Year.	$168.00
826-P300-1000	End User Support Renewal for Ruckus P300 (single), 1 Year.	$168.00
826-7731-1000	End User Support Renewal for Ruckus 7731 (single), 1 Year.	$167.86
803-R610-5000	WatchDog Advanced Hardware Replacement for Ruckus R610, 5 years.	$162.00
823-R610-5000	WatchDog Advanced Hardware Replacement for Ruckus R610, 5 years.	$162.00
806-H510-5000	End User Support for Ruckus H510, 5 Year.	$158.00
826-H510-5000	End User Support Renewal for Ruckus H510, 5 Year.	$158.00
803-R710-3000	WatchDog Advanced Hardware Replacement for Ruckus R710, 3 years.	$156.00
803-R720-3000	WatchDog Advanced Hardware Replacement for Ruckus R720, 3 years.	$156.00
803-T300-3000	WatchDog Advanced Hardware Replacement for Ruckus T300 & T300e, 3 years.	$156.00
823-R710-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R710, 3 years.	$156.00
823-R720-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R720, 3 years.	$156.00
823-T300-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T300 & T300e, 3 years.	$156.00
902-I100-WW00	Ruckus IoT Module, Zigbee, BLE. Certified for US, EU and Japan.	$150.00
803-7762-1100	WatchDog Advanced Hardware Replacement for Ruckus 7762-AC,7762-S-AC, 1 year.	$149.94
823-7762-1100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762-AC,7762-S-AC, 1 year.	$149.94
806-R310-3000	End User Support for Ruckus R310, 3 Year.	$149.00
826-R310-3000	End User Support Renewal for Ruckus R310, 3 Year.	$149.00
803-P300-1100	WatchDog Advanced Hardware Replacement for Ruckus P300 (pair), 1 year.	$144.00
803-P300-3000	WatchDog Advanced Hardware Replacement for Ruckus P300 (single), 3 years.	$144.00
803-R600-5000	WatchDog Advanced Hardware Replacement for Ruckus R600, 5 years.	$144.00
823-P300-1100	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (pair), 1 year.	$144.00

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823-P300-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (single), 3 years.	$144.00
823-R600-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R600, 5 years.	$144.00
823-7731-1100	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7731 (pair), incl. bundles with antennas, 1 year.	$143.88
806-R700-1000	End User Support for Ruckus R700, 1 Year.	$140.00
826-7982-1000	End User Support Renewal for Ruckus 7982, 1 Year.	$140.00
826-R700-1000	End User Support Renewal for Ruckus R700, 1 Year.	$140.00
902-0125-0000	Mounting Kit for Ruckus T610/T610s and spare for T710/T710s, T310 series, T300, T301.	$129.00
806-R610-1000	End User Support for Ruckus R610, 1 Year.	$126.00
826-R610-1000	End User Support Renewal for Ruckus R610, 1 Year.	$126.00
803-R510-5000	WatchDog Advanced Hardware Replacement for Ruckus R510, 5 years.	$122.00
823-R510-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R510, 5 years.	$122.00
803-R700-3000	WatchDog Advanced Hardware Replacement for Ruckus R700, 3 years.	$120.00
823-R700-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R700, 3 years.	$120.00
803-7762-1000	WatchDog Advanced Hardware Replacement for Ruckus 7762, 7762-S, 7762-T, 1 year.	$119.94
823-7762-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7762, 7762-S, 7762-T, 1 year.	$119.94
806-H510-3000	End User Support for Ruckus H510, 3 Year.	$119.00
826-H510-3000	End User Support Renewal for Ruckus H510, 3 Year.	$119.00
806-R300-3000	End User Support for Ruckus R300, 3 Year.	$118.50
826-R300-3000	End User Support Renewal for Ruckus R300, 3 Year.	$118.50
803-R500-5000	WatchDog Advanced Hardware Replacement for Ruckus R500, 5 years.	$117.00
823-R500-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R500, 5 years.	$117.00
806-R600-1000	End User Support for Ruckus R600, 1 Year.	$112.00
826-R600-1000	End User Support Renewal for Ruckus R600, 1 Year.	$112.00
806-H500-3000	End User Support for Ruckus H500, 3 Year.	$110.00
826-H500-3000	End User Support Renewal for Ruckus H500, 3 Year.	$110.00
803-R610-3000	WatchDog Advanced Hardware Replacement for Ruckus R610, 3 years.	$108.00
823-R610-3000	WatchDog Advanced Hardware Replacement for Ruckus R610, 3 years.	$108.00

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L09-0001-SGCX	Switch management license for SZ-100/vSZ 5.X/SZ300, 1 Ruckus ICX switch. Order this when you intend to run software version from 5.0 onwards.	$100.00
L09-VRND-WW00	Virtual Ruckus Network Director, 1 Instance (no device management licenses included).	$100.00
L09-0001-SG00	AP management license for SZ-100/vSZ 3.X/SCG200/SZ300, 1 Ruckus AP Access point. Order this when you intend to run software version from 3.2 onwards.	$100.00
L09-0001-UMCX	UMM's ICX switch management license - 1 * Ruckus ICX switch.	$100.00
806-7441-1000	End User Support for Ruckus 7441, 1 Year.	$97.86
826-7441-1000	End User Support Renewal for Ruckus 7441, 1 Year.	$97.86
803-R600-3000	WatchDog Advanced Hardware Replacement for Ruckus R600, 3 years.	$96.00
823-R600-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R600, 3 years.	$96.00
806-R510-1000	End User Support for Ruckus R510, 1 Year.	$95.00
826-R510-1000	End User Support Renewal for Ruckus R510, 1 Year.	$95.00
806-R500-1000	End User Support for Ruckus R500, 1 Year.	$91.00
826-R500-1000	End User Support Renewal for Ruckus R500, 1 Year.	$91.00
826-7372-1000	End User Support Renewal for Ruckus 7372, 7372-E, 1 Year.	$90.86
803-R310-5000	WatchDog Advanced Hardware Replacement for Ruckus R310, 5 years.	$90.00
803-T301-1000	WatchDog Advanced Hardware Replacement for Ruckus T301n & T301s, 1 year.	$90.00
823-R310-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R310, 5 years.	$90.00
823-T301-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T301n & T301s, 1 year.	$90.00
826-7363-1000	End User Support Renewal for Ruckus 7363, 1 Year.	$83.86
803-R510-3000	WatchDog Advanced Hardware Replacement for Ruckus R510, 3 years.	$81.00
823-R510-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R510, 3 years.	$81.00
803-R500-3000	WatchDog Advanced Hardware Replacement for Ruckus R500, 3 years.	$78.00
803-R710-1000	WatchDog Advanced Hardware Replacement for Ruckus R710, 1 year.	$78.00
803-R720-1000	WatchDog Advanced Hardware Replacement for Ruckus R720, 1 year.	$78.00

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803-T300-1000	WatchDog Advanced Hardware Replacement for Ruckus T300 & T300e, 1 year.	$78.00
823-R500-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R500, 3 years.	$78.00
823-R710-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R710, 1 year.	$78.00
823-R720-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R720, 1 year.	$78.00
823-T300-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus T300 & T300e, 1 year.	$78.00
803-H510-5000	WatchDog Advanced Hardware Replacement for Ruckus H510, 5 years.	$72.00
803-P300-1000	WatchDog Advanced Hardware Replacement for Ruckus P300 (single), 1 year.	$72.00
823-H510-5000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H510, 5 years.	$72.00
823-P300-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus P300 (single), 1 year.	$72.00
823-7731-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7731 (single), 1 year.	$71.94
806-R310-1000	End User Support for Ruckus R310, 1 Year.	$70.00
826-R310-1000	End User Support Renewal for Ruckus R310, 1 Year.	$70.00
826-7352-1000	End User Support Renewal for Ruckus 7352, 1 Year.	$62.86
809-REIN-LIZD	ZoneDirector 5000 License Upgrade supporting an additional 750 Ruckus Access Points.	$60.00
L09-INT1-AP00	AP management license for Ruckus IoT Controller, 1 Ruckus AP access point. Order this when you intend to run software version from 1.0 onwards.	$60.00
803-R310-3000	WatchDog Advanced Hardware Replacement for Ruckus R310, 3 years.	$60.00
803-R700-1000	WatchDog Advanced Hardware Replacement for Ruckus R700, 1 year.	$60.00
823-7982-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7982, 1 year.	$60.00
823-R310-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R310, 3 years.	$60.00
823-R700-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R700, 1 year.	$60.00
S01-VRND-5LND	WatchDog End User Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5Yr.	$60.00

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S21-VRND-5LND	WatchDog End User Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5 Yr.	$60.00
806-H510-1000	End User Support for Ruckus H510, 1 Year.	$56.00
826-H510-1000	End User Support Renewal for Ruckus H510, 1 Year.	$56.00
806-R300-1000	End User Support for Ruckus R300, 1 Year.	$55.30
826-R300-1000	End User Support Renewal for Ruckus R300, 1 Year.	$55.30
803-R610-1000	WatchDog Advanced Hardware Replacement for Ruckus R610, 1 year.	$54.00
823-R610-1000	WatchDog Advanced Hardware Replacement for Ruckus R610, 1 year.	$54.00
806-H500-1000	End User Support for Ruckus H500, 1 Year.	$52.00
826-H500-1000	End User Support Renewal for Ruckus H500, 1 Year.	$52.00
826-7055-1000	End User Support Renewal for Ruckus 7055, 1 Year.	$51.66
S04-VRND-5LND	BullDog Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5 Yr.	$51.00
S24-VRND-5LND	BullDog Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 5 Yr.	$51.00
902-0108-0000	Mounting Bracket for Ruckus 7352/7372, R600, R500, R510. Mounts to hard wall/ceiling, outlet box, pole, truss. Includes Security Torx screw. Supports padlock..	$50.00
806-7321-1000	End User Support for Ruckus 7321, 1 Year.	$48.86
826-7321-1000	End User Support Renewal for Ruckus 7321, 1 Year.	$48.86
803-H510-3000	WatchDog Advanced Hardware Replacement for Ruckus H510, 3 years.	$48.00
803-R600-1000	WatchDog Advanced Hardware Replacement for Ruckus R600, 1 year.	$48.00
823-H510-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H510, 3 years.	$48.00
823-R600-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R600, 1 year.	$48.00
803-R300-3000	WatchDog Advanced Hardware Replacement for Ruckus R300, 3 years.	$47.40
823-R300-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R300, 3 years.	$47.40
803-H500-3000	WatchDog Advanced Hardware Replacement for Ruckus H500, 3 years.	$44.00
823-H500-3000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H500, 3 years.	$44.00

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803-7441-1000	WatchDog Advanced Hardware Replacement for Ruckus 7441, 1 year.	$41.94
823-7441-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7441, 1 year.	$41.94
803-R510-1000	WatchDog Advanced Hardware Replacement for Ruckus R510, 1 year.	$41.00
823-R510-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R510, 1 year.	$41.00
809-REIN-SZLI	ZoneDirector 5000 License Upgrade supporting an additional 550 Ruckus Access Points.	$40.00
L09-0001-ND00	Ruckus Device management license for virtual RND, 1 Ruckus Network Device.	$40.00
S01-VRND-3LND	WatchDog End User Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3Yr.	$40.00
S21-VRND-3LND	WatchDog End User Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3 Yr.	$40.00
803-R500-1000	WatchDog Advanced Hardware Replacement for Ruckus R500, 1 year.	$39.00
823-R500-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R500, 1 year.	$39.00
823-7372-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7372, 7372-E, 1 year.	$38.94
823-7363-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7363, 1 year.	$35.94
826-7025-1000	End User Support Renewal for Ruckus 7025, 1 Year.	$34.86
S04-VRND-3LND	BullDog Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3 Yr.	$34.00
S24-VRND-3LND	BullDog Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 3 Yr.	$34.00
L09-0001-SGHA	AP management license for High Availability. Supported products (Standby mode only): SZ-300, vSZ-H. 1x Ruckus AP on Standby Cluster only.	$30.00
902-1170-AR00	Spares of AR Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-AU00	Spares of AU Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-BR00	Spares of BR Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00

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902-1170-CN00	Spares of CN Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-EU00	Spares of EU Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-IN00	Spares of IN Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-JP00	Spares of JP Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-KR00	Spares of KR Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-SA00	Spares of SA Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-UK00	Spares of UK Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
902-1170-US00	Spares of US Power Adapter for Ruckus R720, R730 - quantity of 1.	$30.00
803-R310-1000	WatchDog Advanced Hardware Replacement for Ruckus R310, 1 year.	$30.00
823-R310-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R310, 1 year.	$30.00
823-7352-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7352, 1 year.	$26.94
902-0118-0000	Secure Mounting Bracket for Ruckus R300. Mounts to hard wall/ceiling, pole, truss. Includes security screws (Torx & Phillips). Qty 1.	$25.00
803-H510-1000	WatchDog Advanced Hardware Replacement for Ruckus H510, 1 year.	$24.00
823-H510-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H510, 1 year.	$24.00
S01-0001-5LND	WatchDog End User Support, Management license - 1 Ruckus Network Device, 5Yr.	$24.00
S04-0001-5LND	BullDog Support, Management license - 1 Ruckus Network Device, 5 Yr.	$24.00
S21-0001-5LND	WatchDog End User Support, Renewal, Management license - 1 Ruckus Network Device, 5 Yr.	$24.00
S24-0001-5LND	BullDog Support, Renewal, Management license - 1 Ruckus Network Device, 5 Yr.	$24.00
803-R300-1000	WatchDog Advanced Hardware Replacement for Ruckus R300, 1 year.	$23.70
823-R300-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus R300, 1 year.	$23.70

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823-7055-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7055, 1 year.	$22.14
803-H500-1000	WatchDog Advanced Hardware Replacement for Ruckus H500, 1 year.	$22.00
823-H500-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus H500, 1 year.	$22.00
803-7321-1000	WatchDog Advanced Hardware Replacement for Ruckus 7321, 1 year.	$20.94
823-7321-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7321, 1 year.	$20.94
902-1169-AR00	Spares of AR Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-AU00	Spares of AU Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-BR00	Spares of BR Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-CN00	Spares of CN Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-EU00	Spares of EU Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-JP00	Spares of JP Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-KR00	Spares of KR Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-SA00	Spares of SA Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-UK00	Spares of UK Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-UN00	Spares of UN/UU Dual Range US Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
902-1169-US00	Spares of US Power Adapter for Ruckus R700, R710, R610, M510, ZoneDirector 1200- quantity of 1.	$20.00
S01-VRND-1LND	WatchDog End User Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1Yr.	$20.00
S21-VRND-1LND	WatchDog End User Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1 Yr.	$20.00
S04-VRND-1LND	BullDog Support, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1 Yr.	$17.00

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S24-VRND-1LND	BullDog Support, Renewal, Virtual Ruckus Network Director, 1 Instance (no device management licenses included), 1 Yr.	$17.00
S01-0001-3LND	WatchDog End User Support, Management license - 1 Ruckus Network Device, 3Yr.	$16.00
S04-0001-3LND	BullDog Support, Management license - 1 Ruckus Network Device, 3 Yr.	$16.00
S21-0001-3LND	WatchDog End User Support, Renewal, Management license - 1 Ruckus Network Device, 3 Yr.	$16.00
S24-0001-3LND	BullDog Support, Renewal, Management license - 1 Ruckus Network Device, 3 Yr.	$16.00
823-7025-1000	WatchDog Advanced Hardware Replacement Renewal for Ruckus 7025, 1 year.	$14.94
902-1120-0000	Surface Mount Bracket for Ruckus H320. Required when mounting H320 where no electrical outlet box is available.	$12.00
902-0119-0000	Surface Mount Bracket for Ruckus H500. Required when mounting H500 where no electrical outlet box is available.	$12.00
902-0126-0000	Surface Mount Bracket for Ruckus H510. Required when mounting H510 where no electrical outlet box is available.	$12.00
902-0173-US00	Spares of US Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0123-0000	Flush-frame acoustic ceiling bracket for Ruckus R710. Flush-frame only – no applicable for standard (recessed-frame) acoustic ceiling.	$10.00
902-0173-CN00	Spares of CN Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-EU00	Spares of EU Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-KR00	Spares of KR Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-SA00	Spares of SA Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00

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902-0173-UK00	Spares of UK Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-UN00	Spares of UN/UU Dual Range Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R510, 7441, - quantity of 1.	$10.00
902-0173-AR00	Spares of AR Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R320, R510, 7441, - quantity of 1.	$10.00
902-0173-AU00	Spares of AU Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R320, R510, 7441, - quantity of 1.	$10.00
902-0173-BR00	Spares of BR Power Adapter for Ruckus 7372, 7352, 7321, R600, R500, R300, R310, R320, R510, 7441, - quantity of 1.	$10.00
S01-0001-1LND	WatchDog End User Support, Management license - 1 Ruckus Network Device, 1Yr.	$8.00
S04-0001-1LND	BullDog Support, Management license - 1 Ruckus Network Device, 1 Yr.	$8.00
S21-0001-1LND	WatchDog End User Support, Renewal, Management license - 1 Ruckus Network Device, 1 Yr.	$8.00
S24-0001-1LND	BullDog Support, Renewal, Management license - 1 Ruckus Network Device, 1 Yr.	$8.00
902-0120-0000	Flush-frame acoustic ceiling bracket for Ruckus R710. Flush-frame only – no applicable for standard (recessed-frame) acoustic ceiling.	$25.00

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Manufacturer List – No Line Card with MSRP

NUTANIX

There is no single, public Nutanix line card with list prices, as they vary depending on the specific hardware model, configuration, and licensing level. Nutanix products are sold through various partners, and prices for a particular server, such as the NX-3155-G9, can be found through them. Licensing is often sold separately or bundled with hardware and software packages, with options including pay-as-you-go models for some services.

Factors that influence Nutanix pricing:

Hardware: The specific server model, processors, memory, and storage included in the configuration are major factors in pricing.

Software licensing: Different licensing tiers (e.g., Starter, Pro, Ultimate) offer various features and come with different price points.

Support and services: The cost of support and any additional services can be included in the overall price.

Partner and purchase channel: Pricing can differ between resellers and cloud providers.

PURE STORAGE

Pure Storage does not publish a public line card price list, as costs vary significantly based on the specific product, capacity, and configuration. However, examples of estimated pricing include the FlashArray X10 starting around $40,000, the FlashArray //C20 in the $25,000 to $50,000 range, and the FlashBlade//E starting at under $0.20/GB for large capacities. Actual costs depend on factors like ongoing service, data reduction rates, and any negotiated discounts.

Product examples and estimated pricing.

- FlashArray //C20: Priced in the entry-level market, often between $25,000 and $50,000.
- FlashArray X10: An entry-level model that starts at approximately $40,000 for around 10–12 terabytes of capacity.
- FlashArray X20: A higher-end model with a starting price of around $90,000 and up to 314 terabytes of capacity.
- FlashBlade//E: Priced competitively with HDDs at under $0.20/GB for large capacities (starting at 4PB) and includes three years of service.

Manufacturer List – No Line Card with MSRP

Factors affecting the final price

- Capacity: Higher capacity systems will have a higher total cost, although the cost per gigabyte may decrease.
- Configuration: The specific hardware components and software features included will impact the final price.
- Data reduction: Performance and efficiency are affected by data reduction capabilities, which are factored into pricing.
- Service and support: Ongoing maintenance and service agreements are a significant part of the total cost.
- Discounts: Public sector or large enterprise customers may have access to special pricing through Procurement Contract programs.

NETAPP

NetApp's product line includes AFF (all-flash), ASA (all-SAN array), and FAS (hybrid-flash) storage systems, alongside various software and cloud-based services like Keystone and Azure NetApp Files.

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NetApp does not publish a single, universal public list price for all its products due to the highly configurable nature of its solutions (e.g., support level, capacity, and duration all affect price). However, public sector price lists provide example list prices for specific hardware and configurations.

Representative List Prices (Public Sector Examples)

The following are example list prices from a public sector schedule (March 2025), and actual prices may vary based on specific configuration, support, and discounts:

Product Part Number Description Example List Price (USD)
AFF-A250-200-C AFF A250, zero drive, no PSU $3,925.00
AFF-A250A-001 AFF A250 HA System $9,677.88
AFF-A400A-003 AFF A400 HA System, Eth Bundle $29,819.99
AFF-A50A-100-C AFF A50 HA System $50,700.00
AFF-A70A-100-C AFF A70 HA System $65,900.00
AFF-A800-100-C AFF A800 HA System, 100G $280,978.56
AFF-A90A-100-C AFF A90 HA System $113,300.00
SG100-AP-001-100GBE StorageGRID SG100 appliance $49,900.00

Manufacturer List – No Line Card with MSRP

Key Product Lines and How to Obtain Pricing

- AFF A-Series: High-performance all-flash systems for enterprise applications.
- FAS Series: Hybrid-flash systems designed for a balance of performance and capacity.
- ASA Series: All-SAN-array systems, a dedicated block storage line.
- StorageGRID: Object storage appliances.
- E-Series: Storage systems for specific high-performance or capacity needs.

For an exact and detailed price for a specific configuration, you need to contact a NetApp sales representative or an authorized partner, who will provide a quote based on your specific requirements (e.g., support level, duration, and capacity).

For cloud services, such as Azure NetApp Files or Amazon FSx for NetApp ONTAP, pricing is based on a consumption model (e.g., $/GiB/month), and pricing calculators are available on the respective cloud provider's website.

BROADCOM (VMWARE)

Broadcom has significantly simplified the VMware product portfolio into a few core subscription-based offerings, primarily VMware Cloud Foundation (VCF) and VMware vSphere Foundation (VVF), along with a few other standalone options.

Broadcom does not publish a universal, public list price for all products in a single "line card" format. Pricing is subscription-based, per physical core, with a minimum of 16 cores per CPU required for licensing. The exact cost can vary based on the contract terms (e.g., 1-year, 3-year, or 5-year terms) and specific partner negotiations.

Main Product Offerings and Estimated List Prices

	Estimated List Price (Per Core/Month or Per Core/Year depending on contract)	Key Components
Below are the primary offerings and general list price estimates (per core) gathered from partner and community discussions. These		

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are estimates and actual costs may differ based on specific agreements and discounts:

Product Offering		
VMware Cloud Foundation (VCF)	~$350 per core (potentially per year for a 3-year term)	Full software-defined data center (SDDC) stack, including vSphere, vSAN, NSX, Aria management suite, and App Platform services

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EXHIBIT B
(AH) COUNTERTRADE PRODUCT

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

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EXHIBIT C
(AL) LOIAL INC.

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

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EXHIBIT D
(AM) CENTURYLINK COMMUNICATIONS LLC, DBA LUMEN TECHNOLOGIES

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

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EXHIBIT E
(AS) WESTWIND COMPUTER PRODUCTS INC.

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

https://www.generalservices.state.nm.us/state-purchasing/statewide-price-agreements/

Docusign Envelope ID: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F

EXHIBIT F
(AJ) FRONTIER TECHNOLOGY LLC, DBA MICROAGE

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EXHIBIT G
(AD) ONE TECHNOLOGY CORP.

SEE ZIP FILE ON GENERAL SERVICES WEBSITE UNDER PROCUREMENT NUMBER 60-00000-25-00021- DATA CENTER, WIDE AREA NETWORK (WAN) AND/OR LOCAL AREA NETWORK (LAN) EQUIPMENT.

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Certificate Of Completion

Envelope Id: 34C0AE7D-A86E-4DAF-AC9D-07E24F845A8F
Status: Completed
Subject: GSD/SPD Procurement#: 60-00000-25-00021
Source Envelope:
Document Pages: 83
Signatures: 1
Initials: 2
Certificate Pages: 5
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Amber Sanchez
1100 S Saint Francis Dr
Santa Fe, NM 87502
Amber.Sanchez2@gsd.nm.gov
IP Address: 164.64.63.2

Record Tracking

Status: Original
1/6/2026 3:34:13 PM
Security Appliance Status: Connected
Storage Appliance Status: Connected

Holder: Amber Sanchez
Amber.Sanchez2@gsd.nm.gov
Pool: StateLocal
Pool: General Services Department

Location: DocuSign
Location: Docusign

Signer Events	Signature	Timestamp
John Moya john.moya@gsd.nm.gov IT Senior Manager, Procurement Security Level: Email, Account Authentication (None), Login with SSO	JM Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/6/2026 3:35:35 PM Viewed: 1/6/2026 3:45:56 PM Signed: 1/6/2026 3:46:11 PM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Amber Sanchez Amber.Sanchez2@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	AS Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/6/2026 3:46:17 PM Viewed: 1/6/2026 3:46:43 PM Signed: 1/6/2026 3:46:48 PM
Electronic Record and Signature Disclosure: Accepted: 6/12/2020 11:10:53 AM ID: 427f726f-e1ba-435b-8b57-72011b95ce93		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 2600:1011:b302:23e2:2812:4431:d8a1:d1f5 Signed using mobile	Sent: 1/6/2026 3:46:54 PM Viewed: 1/6/2026 3:57:52 PM Signed: 1/6/2026 3:57:57 PM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	1/6/2026 3:35:35 PM
Certified Delivered	Security Checked	1/6/2026 3:57:52 PM
Signing Complete	Security Checked	1/6/2026 3:57:57 PM
Completed	Security Checked	1/6/2026 3:57:57 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.