



San Luis Fire Department  
One (1) Arrow XT Pumper RG422

6/15/2015

<b>Proposal Price</b>		<b>\$ 622,421.00</b>
Arizona State Sales Tax @	5.600%	34,855.58
Yuma County Sales Tax @	1.112%	6,921.32
San Luis Sales Tax @	4.000%	24,896.84
<b>Total Bid Price Including Sales Tax</b>		<b>\$ 689,094.74</b>
<b>Less chassis progress payment discount</b>	<b>(10,125.00)</b>	
The chassis progress payment in the amount of \$337,484.00 will be due three (3) months prior to the ready for pick up from the factory date.		
<b>Less payment upon completion @ factory discount</b>	<b>(7,309.00)</b>	
<b>* Deduct for 100% pre-payment with contract</b>	<b>(15,246.00)</b>	
If this option is elected, the discount is in addition to the chassis progress payment discount and the payment upon completion at the factory discount.		
<b>Proposal price including discounts</b>		<b>589,741.00</b>
Arizona State Sales Tax @	5.600%	33,025.50
Yuma County Sales Tax @	1.112%	6,557.92
San Luis Sales Tax @	4.000%	23,589.64
<b>Total Bid Price Including Sales Tax</b>		<b>\$ 652,914.06</b>

Terms:

The unit would be ready for delivery from the factory within 9 to 10.5 months after contract execution.

The above pre-payment discount will be valid for 90 days.

An invoice will be provided 30 days prior to the chassis payment due date if elected.

If payment discount options are not elected standard payment terms will apply: Final payment will be due 30 days after the unit leaves the factory for delivery. If payment is not made at that time a late fee of 7.5% of the amount due will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days at which time the late fee increases to 12% per day until the payment is received.

A performance bond is included in the above pricing.

The proposal price is based on the unit being purchased through HGAC and includes the \$2,000.00 HGAC order processing charge. This pricing is only valid for a HGAC purchase on contract FS12-13 which expires November 30, 2015. After November 30, 2015 a minimum 3% price increase will go into affect which will increase the vehicle cost approximately \$16,946.00 or more.

Transportation of the unit to be driven from the factory is included in the pricing. However, if we are unable to obtain necessary permits, due to the weight of the unit, and the unit must be transported on a flat bed, additional transportation charges will be the responsibility of the purchaser. We will provide pricing at that time if necessary.



Pride Number	Qty	Description	Published Options	Unpublished Options
105	1	Silicone Hoses	654	
107	1	Telma Retarder, Single Axle	12352	
116	1	EX225 17" Front Disc Brakes	1057	
117	1	Additional Air Tanks	307	
202	1	Aluminum Wheels, front	1751	
203	1	Aluminum Wheels, Rear Single Axle	2701	
208	1	Intercom System (up to 6 position, 2 with radio, 6 headsets non-wireless)	5562	
210	5	Upgrade SCBA Bracket to Hands Free	3245	
212	1	Raised roof, custom cab	1903	
215	1	Safety System	8574	
227	1	Tire Pressure Management	1691	
309	1	Pierce Husky 12 Single Agent (5) discharge	19137	
312	1	Pierce Hercules CAFS to (5) Discharges	27888	
314	1	Foam Cell 50 Gallons	1868	
402	1	Add Front Bumper Line (including hose tray & cover)	2886	
403	1	Add 19" Extended Steel Painted Bumper	2346	
404	1	Add Hinged-Type Aluminum Cover to Crosslay (per set of 2)	590	
411	1	Add Mechanical Seal to Pump	749	
414	1	Each Additional Transverse Preconnect 2.0" plumbing	2291	
420	1	Increase Pump from 1250 to 1500 gpm	5014	
429	1	Extenda-gun 18"	3620	
453	1	Hose Bed Cover, Aluminum	5834	
461	1	Adjustable Compartment shelves (6)	960	
463	1	Slide-out floor tray	712	
466	1	Traffic Directing light bar	1435	
477	2	Auto-eject 20 amp	458	
484	4	12 volt LED Recessed or surface (per light)	6956	
485	2	12 volt LED Pole light (per light)	3828	
486	2	SCBA Cylinder storage in fender panel double (each)	1524	
970	1	Add Electric / Hydraulic Ladder Rack	8782	
971	1	Add Right High Side Compartments	3226	
978	1	LED Emergency Light Package	6479	
593760	1	upgrade to ESC/ABS/ATC Wabco Brake System, Single Rear Axle, 2010		4,210.22
3155	1	Compressor, Air, Kussmaul 091-9B-1, 120V Brake System		1,173.68
647167	1	Compt, Storage, 11.25 W x 18 H x14 D, (1) Ea Side C/C, Dbl Pan Dr, Rev Hng, AXT		1,155.64
647170	1	Compt, Storage, 11.25 W x 36 H x 24.88 D, (1) Ea Side C/C, Dbl Pan, Rev Hng, AXT		1,258.02
12485	1	Air conditioning(13.5K) Cool Only, 120V Coleman Mach 3, Cab Roof		2,324.21
658019	1	upgrade to Alternator, 360 amp, Niehoff C531		1,831.53
677751	1	Tailboard, T-Shaped, 28" & 12" Deep		1,223.41
3570	1	Eng Compt, Lap Doors		2,454.59
656031	1	Compt, Backboard Storage, Over Pump		1,423.85
42184	1	Troughs, H.S.H., DS, Aluminum, Double, Velcro Straps		967.93
583885	2	Compt, Air Bottle in Fender Panel		1,020.29
4361	6	Tubes, Alum, Pike Pole Storage		919.41
545727	1	Inlet, Rear, 4"-6" w/5" S/S Plmb, Thru Tank, PS, w/Bleeder Valve		6,893.49
75014	1	Control, Electric, Rear Lrg Inlet, w/Waterous Actuator and LED ID lights		1,184.19
9662	1	Intake Relief Valve, Rear Inlet		907.07
4940	2	Outlet(s), LH Side, 2.50"		1,609.52
4945	2	Outlet(s), RH Side, 2.50"		1,609.52
5047	1	Outlet, 4.00" w/4.00" Right, Handwheel		4,197.45
4995	1	Outlet, Rear, 2.50"		1,907.23
17856	1	Foam By-pass, 2.5" Plumbing		1,304.08
658057	1	Siren, Unitrol U280K-15 w/UMNCT-SB & UDMK, 100/200W, Other Speaker, Non- NFPA Com		2,223.89
559685	1	Paint, Two Tone, Cab, Custom Cab		831.12
646901	1	Paint Chassis Frame Assy, With Liner, E-Coat, Standard		555.97
544133	1	Reflective Band, 1"-6"-1", Multi Color Band, Separate Color Cab/Body & Doors		784.80

67290	1	Stripe, Gold Leaf, Side of Body, High		824.52
68292	1	Stripe, Gold Leaf, Side of Body, Low and Over Fender		1,098.88
686428	1	Lettering, Gold Leaf, 3.00", (41-60)		1,051.37
516701	1	Emblem, American Flag Painted on Cab Grille, All Custom Chassis		1,137.10
684219	2	Emblem, Maltese Cross, Printed Effect Gold Leaf, 18"-20", Pair		1,995.24
655381	1	Light, Rear Zone Upper, Code-3, DuoBeam II, DB2-2TPNFPA LED Red Beacon,		1,266.15
550208	2	Speaker, Federal CP100-S, Chrome		1,291.81
510022	1	Strainer, CAFS and Foam Sys Oil Cooler and Foam Inlet, Panel Mount -		592.11
552484	1	Refill, Foam Tank, Dual Tank, Husky 12		1,723.78
27554	1	Compt, Ladder Rack Controls, S/S Door		502.00
65232	1	Scuffplate, S/S, Polished, Backboard Compt Walls		895.83
19845	7	Guard, Drip Pan, S/S, Roll-up Door		890.04
24110	1	Tray, Hose, Running Board, 20' of 5.00" Soft Suction Hose		945.86
527116	1	Lights, Below Alum Hose Bed Cover, On Scene LED Night Stik		741.28
5970	1	Lights, Deck, Collins (2) FX-12 - Rear Hose Bed		784.60
12122	1	Fans, Window Defrost, One (1) Fan on Each Side		463.63
820	1	Moisture Ejector, Automatic, w/Heat		966.75
78243	1	Tires, Front, Michelin, XZY3 (wb), 385/65R22.50, 18 ply		1,596.67
548004	1	Wiring, Spare, 15 A 12V DC 1st		44.27

<b>Base Bid</b>	<b>\$ 405,078.00</b>	
<b>Published Options</b>	<b>\$ 146,380.00</b>	
<b>Total Published Options</b>	<b>\$ 551,458.00</b>	
<b>Unpublished Options</b>	<b>\$ 62,783.00</b>	<b>11.38%</b>
<b>Total Options w/o HGAC Fee</b>	<b>\$ 614,241.00</b>	