

Contract #110051
**27" Cubic Yard Capacity (excluding
hopper area) Automated Side Load
Bodies**

Arizona Refuse Sales, LLC

**DESIGN & CONSTRUCTION SERVICES, SERVICE CONTRACTING, PURCHASING,
STORES, REPROGRAPHICS, MAIL SERVICES, ADMINISTRATION**
CITY HALL • 255 W. ALAMEDA • P.O. BOX 27210 • TUCSON, AZ 85726-7210
(520) 791-4217 • FAX (520) 791-4735 • TTY (520) 791-2639
www.tucsonaz.gov

From: "Patricia Ballentine" <pballentine@Dadeemfg.com>
To: "Victoria Cortinas" <Victoria.Cortinas@tucsonaz.gov>
Date: 10/7/2010 4:11 PM
Subject: Request for Revised offer RFP #1100
Attachments: ARS Response to Request for Revised Offer.pdf

CC: "Paul Campbell" <pcampbell@Dadeemfg.com>, "Merle Gossman" <mgossman@azre...
Hello Victoria,

Attached is a document responding to your Request for Revised Offer.

It includes a letter of response, the Revised Price list, and a Cylinder Warranty document in response to item 1 on your request.

Please let me know if you would like me to fax them to you as well. I prefer to use email rather than fax because of the nature of the information. I'm happy to fax if it goes directly into your computer. Please advise.

If you have any further questions please let us know.

We will be in the office at 7:00 a.m. on Friday.

Patty Ballentine

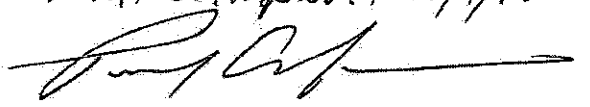
DaDee Manufacturing

602-276-4390
800-940-7467
[www.DaDeeMFG.com <http://www.dadeemfg.com/>](http://www.dadeemfg.com/)

REVISED PRICE PAGE

Item #	Description	Quantity	Unit Price	Extended Price
1.	Automated Side Load Bodies, as per specifications			
1a.	Side Load Body <i>PADEC Mfg. SCORPION ASL</i> Mfg./Model #	13 each	\$ <u>99,025.⁰⁰</u>	\$ <u>1,287,325.⁰⁰</u>
1b.	Chassis Modifications	13 each	\$ <u>3,100.⁰⁰</u>	\$ <u>40,300.⁰⁰</u>
1c.	Pick up / Delivery Charges	13 each	\$ <u>500.⁰⁰</u>	\$ <u>6,500.⁰⁰</u>
1d.	Fuel Charges	13 each	\$ <u>120.⁰⁰</u>	\$ <u>1,560.⁰⁰</u>
1e.	Level 1 Inspection	13 each	\$ <u>-0-</u>	\$ <u>-0-</u>
Item 1 Total			\$ <u>102,745.⁰⁰</u>	\$ <u>1,335,685.⁰⁰</u>
2.	Optional Items			
2a.	Extended Warranties Refuse body Hydraulic Cylinders		\$ <u>3,500 per UNIT</u> \$ <u>2,500 per UNIT</u>	
2b.	Sign Board Frames, per specifications <i>ROADWAY DISPLAY 36x95</i> Mfg./Model #	13 Each	\$ <u>975.⁰⁰ PR</u>	\$ <u>12,675.⁰⁰</u>
2c.	Decal, per specifications	13 each	\$ <u>600.⁰⁰ PR</u>	\$ <u>7,800.⁰⁰</u>

Cooperative purchasing Rebate / Administrative fee: 1% %

ARIZONA REFUSE SALES
Paul Campbell 10/7/10


WARRANTY EXHIBIT 1A

CYLINDER WARRANTY CONSIDERATIONS

HYDRAULIC CYLINDER WARRANTY CLAIMS

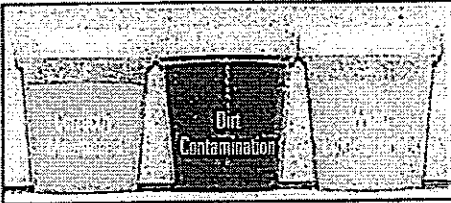
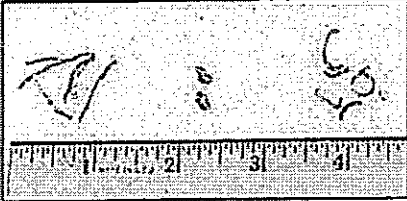
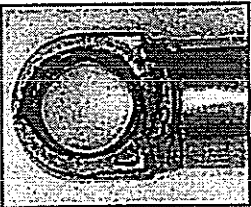
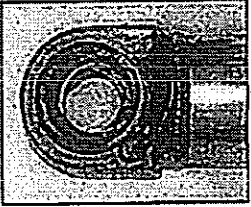
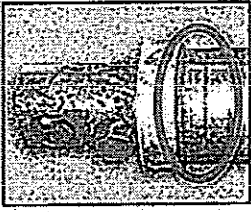

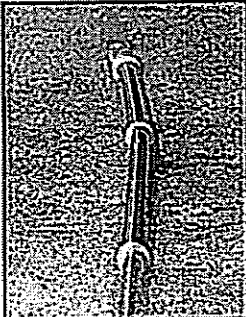
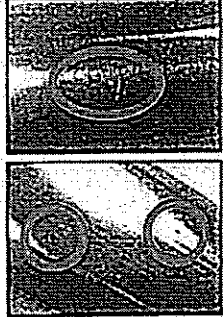
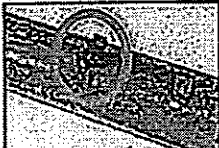
- WARRANTY QUALIFICATION GUIDE -

To ensure the best possible performance and to meet the operator's high expectations:

- All hydraulic cylinders are designed and tested to meet or exceed the most rigorous industry performance standards.
- All hydraulic cylinders are 100% tested before shipment from the manufacturer.
- The complete system is tested and certified operational and within the cleanliness specifications before shipment.

If a cylinder fails within the warranty period for a fault in materials or manufacturing, the defective cylinder will be replaced under the terms of the warranty. Failure Mode Analysis is used to evaluate cylinder failures, and wherever possible, to implement design and process changes to prevent similar future occurrences.

Correct evaluation of all failures is important in maintaining the highest performance standards expected of these products. The following examples are designed to show product failures that are not the result of design or manufacturing errors and will not be covered in the warranty program.

CONTAMINATION		
		
The contamination level of the oil in the hydraulic system must not exceed 18/15/13 in ISO code 4406.	Metallic and other debris not originating from the hydraulic system.	
IMPROPER MAINTENANCE OR OPERATION		
		
BROKEN PIN BUSHINGS INADEQUATE LUBRICATION	SEIZED PIN BUSHINGS INADEQUATE LUBRICATION	ABNORMAL WEAR IMPROPER USE OF CYLINDER OR UNAUTHORIZED ATTACHMENTS
MODIFICATION/EXTERNAL DAMAGE		
UNAUTHORIZED DESIGN CHANGES OR OPERATOR ERROR DAMAGE.		
		
Seal damage due to paint or other unauthorized rod coating.	BENT ROD Caused by exceeding design load capacity.	Impact damage to chromed rod surfaces.
		
External welding on the cylinder customer modification.		



1824 W Broadway Road
Phoenix, AZ 85041

SCORPION Automated Side Loader
NEW EQUIPMENT ONE YEAR LIMITED WARRANTY

DaDee Manufacturing warrants the SCORPION Automated Side Loader to be free from defects in material and workmanship under normal use for a period of **one year from ORIGINAL IN SERVICE DATE** as documented on the **Ownership REGISTRATION** form, only when the unit has been properly serviced, and maintenance has been performed as described in the SCORPION ASL Parts and Operations/Maintenance Manual. Failure to comply with the then current Warranty Policy and Procedures may, in discretion, invalidate this Warranty in its entirety or invalidate any individual warranty claim.

Before ANY warranty can be allowed on any new equipment the **completed, signed and dated Ownership REGISTRATION** form with **ORIGINAL IN SERVICE DATE** must be on file with DaDee Mfg.

This warranty is expressly limited to the repair or replacement of any component or part thereof, on any SCORPION ASL that is proven to DaDee Mfg's satisfaction to have been defective in material or workmanship. Such components or parts thereof, shall be repaired or replaced with cost to the unit Owner for parts and labor reimbursed provided unit is returned for such repair or replacement to an authorized DaDee Mfg distributor or authorized OEM Service Center, or such other place as may be designated by DaDee Mfg within one year from the date the unit was put into service by the original Owner. DaDee Mfg makes no warranty on products manufactured by others, and supplied by us, the same being subject to warranties, if any, of their respective manufacturers.

This warranty excludes coverage on any parts deemed by the manufacturer to be normal wear and tear items. This warranty excludes any damage caused by operator error, driver negligence, driving hazards, or foreign obstacles that come in contact with the body, packer, or arm as a result of anything other than approved operation of this unit in compliance with the manufacturer provided training and operation instructions provided in the Parts and Operations/Maintenance Manual.

Additional information on the three year leak free warranty on the hydraulic fittings, connectors, hoses and tubes is provided by Parker Hannifin.

Any **service parts** sold by DaDee Mfg shall carry a one year limited warranty for replacement only (labor not included) providing the factory inspection reveals a material or workmanship defect. DaDee Mfg reserves the right to make changes in the design or make additions to or improvement on its products without creating any obligation for installation in previously manufactured units.

In no event, regardless of the form of action, whether in contract or in tort, including but not limited to negligence, product liability or strict liability, shall DaDee Mfg be liable for incidental or consequential damages, including but not limited to, loss of profits, products, down time, temporary replacement cost or any other direct, indirect, special, or punitive damages, including attorneys' fees. In no event shall DaDee Mfg be liable for any loss, damage, claim, cost or expense, including attorneys' fees, arising from or related to any leak or spill of hydraulic fluid or any hazardous material (as defined under any applicable Federal, State or Local statute, regulation or the like) or the failure to properly dispose of hydraulic fluid or any hazardous material. The Owner of the unit agrees to defend and hold DaDee Mfg harmless from any loss, damage, claim, cost or expense, including attorneys' fees arising from or related to any environmental or hazardous material claim.

Other than extension of the warranty period under purchased **DaDee Mfg's Extended Warranty Program**, no employee or representative is authorized to change this warranty in any way or grant any other warranty. This is the sole and exclusive warranty offered by DaDee Mfg.

THIS WARRANTY supersedes and is in lieu of all other warranties expressed or implied. All other warranties whether expressed or implied, including but not limited to the implied warranty of merchantability, fitness for a particular purpose and non-infringement are hereby disclaimed. The remedies provided in this warranty are exclusive remedies available and are limited to repair and replacement of the nonconforming parts.

Phone: 800-940-7467
FAX: 602-276-5470
www.DaDeeMfg.com



ARIZONA REFUSE SALES, LLC

**1824 W Broadway Road
Phoenix, AZ 85041**

**Phone: 800-940-7467
FAX: 602-276-5470**

September 30, 2010

Victoria Cortinas, C.P.M. CPPB
City of Tucson
Department of Procurement
255 W Alameda St, 6th Floor
PO Box 27210
Tucson, AZ 85726-7210
FAX: 520-791-4735

RE: RFP #110051

Dear Ms Cortinas,

In response to your request for clarification:

UNDER Section 3, page 6, subjection J., Hydraulic Systems regarding horsepower required at idle for proposed equipment.

RESPONSE:

YES, the horsepower required at idle is 300.

Please let us know if you require anything additional.

With Regards,

Paul Campbell, President



1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

September 23, 2010

RE: RFP 110051
27 CUBIC YARD CAPACITY (excluding hopper area) Automated Side Load Refuse Bodies

To whom it may concern:

Enclosed in this submittal you will find a fully executed response to RFP 110051.

The Table of Contents was developed to organize this information in an orderly way taking into consideration the areas of the RFP itself that needed to be completed as well as additional information as requested or added in support of our pricing and product.

In some cases you may find documents, such as the **Completed Offer and Acceptance Form**, in more than one location. Our intention is to provide such critical documents in the order requested as we understood the instructions, and to keep the full RFP Document in its original order as well.

We look forward to your response to this RFP, and will respond immediately to any questions that may arise during the review process.

With Regards,

A handwritten signature in black ink, appearing to read 'Paul Campbell', with a long horizontal flourish extending to the right.

Paul Campbell,
President



1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

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OFFER AND ACCEPTANCE

OFFER

TO THE CITY OF TUCSON:

The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

For clarification of this offer, contact:

ARIZONA REFUSE SERVICES LLC
Company Name

Name: PAUL CAMPBELL

1824 W. BROADWAY AVE.
Address

Title: RESIDENT

PHOENIX AZ 85041
City State Zip

Phone: 602-276-4390

[Signature]
Signature of Person Authorized to Sign

Fax: 602-276-5470

PAUL CAMPBELL
Printed Name

E-mail: PCAMPBELL@AZREFUSE.COM

RESIDENT
Title

ACCEPTANCE OF OFFER

The Offer is hereby accepted. The Contractor is now bound to sell the materials or services specified in the Contract. This Contract shall be referred to as Contract No. 110051-01.

CITY OF TUCSON, a municipal corporation

Approved as to form this 13th day of Oct, 2010.

Awarded this 14th day of October, 2010

[Signature]
As Tucson City Attorney and not personally

[Signature]
Mark A. Neihart, C.P.M., CPPB, A.P.P., CFM
As Director of Procurement and not personally

CITY OF TUCSON
DEPARTMENT OF PROCUREMENT

REQUEST FOR PROPOSAL NO. 110051

**27 CUBIC YARD CAPACITY (excluding hopper area) AUTOMATED
SIDE LOAD REFUSE BODIES**

DATE ISSUED: September 13, 2010

The referenced document has been modified as per the attached Amendment No. One (1).

Please sign this Amendment where designated and return the executed copy with the submission of your proposal. This amendment is hereby made part of the referenced proposal as though fully set forth therein. Any questions regarding this amendment should be addressed to Victoria Cortinas, C.P.M., CPPB, Principal Contract Officer at (520) 837-4140.

REQUEST FOR PROPOSAL AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
(520) 837-4140
ISSUE DATE: SEPTEMBER 13, 2010

REQUEST FOR PROPOSAL NO.: 110051
RFP AMENDMENT NO.: ONE (1)
PAGE 1 OF 2
RFP DUE DATE: JULY 7, 2009 @ 4:00 P.M., LOCAL AZ TIME
PRINCIPAL CONTRACT OFFICER: VICTORIA CORTINAS

A SIGNED COPY OF THIS AMENDMENT MUST BE SUBMITTED WITH YOUR SEALED PROPOSAL.
THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

27 CUBIC YARD CAPACITY (excluding hopper area) AUTOMATED SIDE LOAD REFUSE BODIES

Pursuant to the Pre-proposal conference on September 10, 2010, this Request for Proposals is hereby modified as follows:

Page 9, Technical Requirements Grid, Section R. Lift Arm Controls, Item 2, Change section to read "Rocker switch controls are to be mounted on the right side of the driver and ergonomically correct." Offerors shall describe switch configurations and mounted position.

Page 12, B. General Requirements, Section 5. Delivery, second paragraph, first sentence, Change "front" to "side".

Page 14, Item 15, Optional Equipment, Add the following optional items:

Item c. Decals: Decal in lieu of sign board frames. Decal shall be 95.5" X 31.5" multi colored vinyl decal (design supplied by City of Tucson).

Item d. Rocker Switches: Rocker switches to be mounted below drivers seat and assessable from a standing position outside of the vehicle. Offerors shall describe configuration and mounted position."

Page 21, Proposal Evaluation Requirements, Section II. A. Method of Approach, Add Item 13. Decals – Offerors shall provide the following:

- a. Describe the area where the decal will be installed (flat / rigid surface, etc.);
- b. Proposed decal quality and include a specifications sheet;
- c. Provide warranty information against scratches, fading, peeling, etc.

Page 22, Proposal Evaluation Requirements, Section II. C. Qualifications and Experience, Item 2, Change "front" to "side".

Page 31, Price Page, Replace Price Page with Revised Price Page

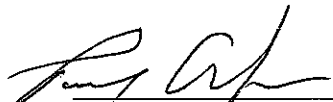
CITY OF TUCSON DEPARTMENT OF PROCUREMENT
 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
 P.O. BOX 27210, TUCSON, AZ 85726
 (520) 837-4140
 ISSUE DATE: SEPTEMBER 13, 2010

REQUEST FOR PROPOSAL NO.: 110051
 RFP AMENDMENT NO.: ONE (1)
 PAGE 1 OF 2
 RFP DUE DATE: SEPTEMBER 21, 2010 @ 4:00 P.M., LOCAL AZ TIME
 PRINCIPAL CONTRACT OFFICER: VICTORIA CORTINAS

REVISED PRICE PAGE

Item #	Description	Quantity	Unit Price	Extended Price
1.	Automated Side Load Bodies, as per specifications			
1a.	Side Load Body	13 each	\$ _____	\$ _____
	<hr/> Mfg./Model #			
1b.	Chassis Modifications	13 each	\$ _____	\$ _____
1c.	Pick up / Delivery Charges	13 each	\$ _____	\$ _____
1d.	Fuel Charges	13 each	\$ _____	\$ _____
1e.	Level 1 Inspection	13 each	\$ _____	\$ _____
Item 1 Total			\$ _____	\$ _____
2.	Optional Items			
2a.	Extended Warranties			
	Refuse body		\$ _____	
	Hydraulic Cylinders		\$ _____	
2b.	Sign Board Frames, per specifications	13 Each	\$ _____	\$ _____
	<hr/> Mfg./Model #			
2c.	Decal, per specifications	13 each	\$ _____	\$ _____

ALL OTHER PROVISIONS OF THE REQUEST FOR PROPOSAL SHALL REMAIN IN THEIR ENTIRETY.
 VENDOR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THE ABOVE AMENDMENT.

 9-23-10
 Signature Date
 Paul Campbell PRESIDENT
 Typed Name and Title

ARIZONA REFUSE SALES LLC
 Company Name
 1824 W. BROADWAY RD.
 Address
 Phoenix AZ 85041
 City State Zip

CITY OF TUCSON
DEPARTMENT OF PROCUREMENT

REQUEST FOR PROPOSAL NO. 110051

**27 CUBIC YARD CAPACITY (excluding hopper area) AUTOMATED
SIDE LOAD REFUSE BODIES**

DATE ISSUED: SEPTEMBER 17, 2010
AMENDMENT 2

The referenced document has been modified as per the attached Amendment No. Two (2).

Please sign this Amendment where designated and return the executed copy with the submission of your proposal. This amendment is hereby made part of the referenced proposal as though fully set forth therein. Any questions regarding this amendment should be addressed to Victoria Cortinas, C.P.M., CPPB, Principal Contract Officer at (520) 837-4140.

REQUEST FOR PROPOSAL AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
(520) 837-4140
ISSUE DATE: SEPTEMBER 17, 2010

REQUEST FOR PROPOSAL NO.: 110051
RFP AMENDMENT NO.: TWO (2)
PAGE 1 OF 1
RFP DUE DATE: SEPTEMBER 24, 2010 @ 4:00 P.M., LOCAL AZ TIME
PRINCIPAL CONTRACT OFFICER: VICTORIA CORTINAS

A SIGNED COPY OF THIS AMENDMENT MUST BE SUBMITTED WITH YOUR SEALED PROPOSAL.
THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

27 CUBIC YARD CAPACITY (excluding hopper area) AUTOMATED SIDE LOAD REFUSE BODIES

This Request for Proposals is hereby modified as follows:


The Due Date has been changed to Friday, September 24, 2010. Time and location remain the same.

Page 4, Scope of Services, Section II. Technical Requirements Grid, Item A. 7, **Change this section to read** "Body and all associated parts must be painted to coated to ensure maximum protection from corrosion, and have the ability to withstand regular cleaning with industrial solutions, surface must be smooth to allow for decal application. A color sample will be provided at time of post award meeting."

Page 21, Proposal Evaluation Requirements, Section II. A. Method of Approach, **Add Item 14.** Offerors shall provide the following information regarding the vehicle painting or coating offered.

- a. Offerors must state the body painting or coating method, i.e. powder coating or painted finish. If powder coated, please state mil thickness. If painted, describe painting process i.e. primer, color, clear.
- b. Provide documentation describing the paint or coating warranty for longevity.
- c. Describe if the proposed paint or coating can withstand daily washing with industrial washing solutions.
- d. Is your surface smooth to allow for decal application in lieu of the sign board frames.

ALL OTHER PROVISIONS OF THE REQUEST FOR PROPOSAL SHALL REMAIN IN THEIR ENTIRETY.
VENDOR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THE ABOVE AMENDMENT.


Signature _____ Date 9-23-10
Paul Campbell PRESIDENT
Typed Name and Title

ARIZONA REFUSE SAVES LLC
Company Name
1824 W. BROADWAY AVE.
Address
PHOENIX AZ 85041
City State Zip

CITY OF TUCSON
DEPARTMENT OF PROCUREMENT

REQUEST FOR PROPOSAL NO. 110051

27 CUBIC YARD CAPACITY (excluding hopper area) AUTOMATED
SIDE LOAD REFUSE BODIES

DATE ISSUED: SEPTEMBER 22, 2010
AMENDMENT 3

The referenced document has been modified as per the attached Amendment No. Three (3).

Please sign this Amendment where designated and return the executed copy with the submission of your proposal. This amendment is hereby made part of the referenced proposal as though fully set forth therein. Any questions regarding this amendment should be addressed to Victoria Cortinas, C.P.M., CPPB, Principal Contract Officer at (520) 837-4140.

REQUEST FOR PROPOSAL AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
(520) 837-4140
ISSUE DATE: SEPTEMBER 17, 2010

REQUEST FOR PROPOSAL NO.: 110051
RFP AMENDMENT NO.: THREE (3)
PAGE 1 OF 1

RFP DUE DATE: SEPTEMBER 24, 2010 @ 4:00 P.M., LOCAL AZ TIME
PRINCIPAL CONTRACT OFFICER: VICTORIA CORTINAS

A SIGNED COPY OF THIS AMENDMENT MUST BE SUBMITTED WITH YOUR SEALED PROPOSAL.
THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

27 CUBIC YARD CAPACITY (excluding hopper area) AUTOMATED SIDE LOAD REFUSE BODIES


The City of Tucson provides the following clarifications to this Request for Proposal:

The wheel base of the 13 Peterbilt 320LCF chassis' is 215".

Page 14, Item 15c, Decals, below is a sample of the required decal.



ALL OTHER PROVISIONS OF THE REQUEST FOR PROPOSAL SHALL REMAIN IN THEIR ENTIRETY.
VENDOR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THE ABOVE AMENDMENT.


Signature
9-23-10
Date
Paul Campbell
Typed Name and Title
PRESIDENT

ARIZONA REFUSE SAVES LLC
Company Name
1824 W. BROADWAY Rd.
Address
PHOENIX AZ 85041
City State Zip

CITY OF TUCSON

REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL NUMBER: 110051
PROPOSAL DUE DATE: SEPTEMBER 21, 2010, AT 4:00 P.M. LOCAL AZ TIME
PROPOSAL SUBMITTAL LOCATION: DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

MATERIAL OR SERVICE: 27 CUBIC YARD CAPACITY (excluding hopper area)
AUTOMATED SIDE LOAD REFUSE BODIES

PRE-PROPOSAL CONFERENCE DATE: SEPTEMBER 10, 2010
TIME: 10:00 A.M., LOCAL AZ TIME
LOCATION: PRICE SERVICE CENTER
4004 S. PARK AVE., BLDG. 1, CONFERENCE RM. 1
TUCSON, AZ

CONTRACT OFFICER: VICTORIA CORTINAS, C.P.M, CPPB
TELEPHONE NUMBER: (520) 837-4140
Victoria.Cortinas@tucsonaz.gov

Interested offerors may obtain a copy of this complete solicitation by calling (520) 791-4217. A copy of this solicitation and possible future amendments may also be obtained from our Internet site at: <http://www.tucsonprocurement.com/> by selecting the Bid Opportunities link and the associated solicitation number.

Competitive sealed proposals for the specified material or service shall be received by the Department of Procurement, 255 W. Alameda, 6th Floor, Tucson, Arizona 85701, until the date and time cited.

Proposals must be in the actual possession of the Department of Procurement at the location indicated, on or prior to the exact date and time indicated above. Late proposals shall not be considered. The prevailing clock shall be the City Department of Procurement clock.

Proposals must be submitted in a sealed envelope. The Request for Proposal number and the offeror's name and address should be clearly indicated on the outside of the envelope. All proposals must be completed in ink or typewritten. Questions must be addressed to the Contract Officer listed above.

****NOTICE****

Effective July 1, 2009, the City no longer mails Notices of available solicitations via the U.S. Postal Service. Email notifications will be provided to those vendors that have updated their vendor record and selected email as their preferred delivery method. For information on how to update your vendor record, please visit www.tucsonprocurement.com, click on What's New? and read the section titled "Notice of Solicitations." You may also call (520) 791-4217 if you have questions.

VC/sd

PUBLISH DATE: AUGUST 31, 2010

INTRODUCTION

The City of Tucson, herein referred to as the City, is requesting proposals from qualified firms to establish an annual requirements contract for the purchase of **27-yd³ Capacity (excluding hopper area) Automated Side Load Refuse Bodies**, as per the requirements herein, for the City's Environmental Services Department.

The City will purchase chassis' under a separate contract and it will be the body contractor's responsibility to provide all aspects to install the automated side load body to the chassis, per the Scope of Work. The chassis' will have a minimum GVWR of 58,000 lbs with a GAWR 18,000 lbs front and 40,000 lbs rear.

In order to realize the efficiencies of standardizations including training, maintenance, parts inventory, etc, the resulting contract will establish the standard for future purchases of automated side load bodies for the City of Tucson.

Additionally, the City intends to market this contract to regional agencies. Upon contract award, the Contractor, too, will have the opportunity to market this contract to regional public agencies. The City of Tucson's Cooperative Purchasing program allows eligible agencies to procure goods/services from City of Tucson contracts. Agencies who sign the City's Cooperative Purchasing Agreement are eligible to use the City's contracts. The list of eligible agencies is continually updated as new agencies sign up for the City's cooperative program (see Special Terms and Conditions, Section 1).

BACKGROUND

The City's Environmental Service Department (ESD), provides City residential customers with once a week garbage/recycling collection to approximately 140,000 customers. ESD services 45 routes, five days a week, 52 weeks a year. The City's current side load chassis are a right hand drive Peterbilt 320LCF, however that is subject to change during the life of the contract. The side loaders are operational 10 hours a day and perform approximately 1,200 lifts per day. Containers serviced range in size between 48 to 300 gallons and weigh up to 1,600 pounds.

***** PLEASE NOTE *** THIS IS NOT AN IFB *****

This solicitation is a Request for Proposal (RFP). It is **NOT** an Invitation For Bid (IFB). In the IFB process, award is made to the lowest responsible and responsive bidder. In the RFP process, award is made to the responsible Offeror whose proposal is most advantageous to the City.

To respond to this Request for Proposal (RFP), interested Offerors must include a response to all criteria that are listed in the Proposal Evaluation Requirements section: Price Proposal, Method of Approach, and Qualifications and Experience. Failure to include a response to all the evaluation criteria may be cause for rejection.

Attendance at the Pre-Proposal Conference is highly encouraged. The conference will explain the RFP process and clarify the contents of this solicitation. If an Offeror is unable to attend the Pre-Proposal Conference, questions should be directed to the Contract Officer whose name appears above.

Requirements and qualifications are defined in detail in the Scope of Services Section of this RFP.

SCOPE OF SERVICES

The intent of the Scope of Services is to describe the minimum requirements of a complete automated side load body with a lifting arm and two universal grippers capable of addressing the City's daily operational refuse collection requirements.

I. TECHNICAL REQUIREMENTS

Arizona Refuse Sales, LLC (ARS) will provide an automated hydraulically hoisted side load body and lifting arm manufactured by DaDee Manufacturing, LLC. This unit is capable of performing, 10 hours a day, five days a week, 52 weeks a year. ARS will be responsible to modify the chassis to meet the Scorpion ASL body's wheelbase, cab to axle length and cab to end of frame requirements. ARS will insure that the finished chassis and body complies with all federal, state and local D.O.T. requirements including GVWR and bridge weight.

ARS will be responsible for the alignment of the chassis front end to ensure specifications and chassis tracking meet the original specifications of the chassis manufacturer upon completion of the body installation.

The Scorpion ASL grippers service 48 gallon to 300 gallon containerized refuse.

The Scorpion ASL arm has a 96" reach from its home position while lifting containers up to a proven 1,600 pounds at full outward extension, with a minimum complete lift cycles of 1,200 per day.

The Scorpion ASL packer system provides both automatic and manual operation with compaction mode elected by the operator. The Scorpion ASL body, arm and accessories will all be current model under standard production by the DaDee Manufacturing.

ARS will be responsible for transporting the chassis from the City's maintenance yard to the DaDee Manufacturing facility and back to the City's maintenance yard at no additional cost. This will include any travel of the chassis to facilitate the completion of the side load body install. ARS will have a completed State of Arizona Department of Motor Vehicle level one inspection at time of delivery.

ARS will verify all information on the DaDee Manufacturing Scorpion ASL, pre-delivery check list. This check list addresses all structural, mechanical, hydraulic, electrical, and electronic functions and features of the Scorpion ASL BODY, ARM and BODY TO CHASSIS TIE only.

II. TECHNICAL REQUIREMENTS GRID

The following Technical Requirements Grid represents the Base Refuse Side Load Body that the City is considering. For each Item/Minimum Requirement, indicate "yes" or "no" under Comply. If you do not meet the Item/Minimum Requirement, provide an explanation on why your equipment does not meet the requirement. Any deviations from the minimum requirements must be clearly presented on the table or in an attached letter. If no exceptions are taken, the City of Tucson will expect and require complete compliance with the specifications.

Any manufacturer's names, trade names, brand names or catalog numbers used in the solicitation are for the purpose of describing and/or establishing the quality, design and performance required. Any such reference is not intended to limit or restrict any offer by any vendor, but is only listed in order to advise potential offerors of the requirements of the City. Any offer which proposes like quality, design or performance will be considered.

If an exception or alternate is taken and the space provided is not sufficient for the explanation, please provide the information or narrative on a separate page and indicate which item in the Specifications it refers to.

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
A.	GENERAL BODY SPECIFICATIONS			
	1. 27-yd ³ capacity (excluding hopper area) refuse body.	YES		State manufacturer and model DaDee Mfg. SCORPION 27 ASL State hopper capacity 3 CU YD Ladder on street side with safety interlock when ladder down packer disengaged State hopper cover type and operation Horizontal packer panel serves as continuous hopper cover State number of cylinders & dump angle (1) 3-Stage telescoping cylinder w/min. dump angle of 35 degrees. State powder coat thickness POWDER COAT MIN. 4 mils thick - 0- VOC. (NOTE: PER AMENDMENT 2 b) Warranty 1 year c) YES d) YES)
	2. Hopper must have a capacity designed to allow dumping of a full 300-gallon refuse container in one cycle.	YES		
	3. Hopper must have ladder mounted on side for access	YES		
	4. Hopper must have a cover to prevent debris from blowing out while vehicle is in transit to landfill	YES		
	5. Body shall be water tight to 18" from body floor	YES		
	6. Body will be raised by telescoping hydraulic cylinder(s) to a minimum angle of 35 degrees for dumping the load, and will have body props operable by a single person for support of body during servicing operations	YES		
	7. Body and all associated parts to be "powder coated" to a minimum of 4 mils with the City of Tucson's color. A color sample will be supplied at time of post award meeting	YES		
B.	MINIMUM BODY CONSTRUCTION			
	1. Floor: 1/4" 150,000 psi. abrasion resistant steel	YES		State construction specifications 1/4" 450,000 psi. abrasion resistant steel 10- gauge AR400. high tensile steel 12-gauge high tensile steel 1/4" AR400 abrasion resistant steel Upper, 10 - gauge high tensile steel, Lower, 1/4" AR400 high tensile steel. 8" high rubber apron to prevent spillage from dumping containers 10-gauge high tensile steel
	2. Sides: 10- gauge, 50,000 psi. high tensile steel	YES		
	3. Roof: 12-gauge, 80,000 psi. high tensile steel	YES		
	4. Hopper floor: 1/4" 150,000 psi. abrasion resistant steel	YES		
	5. Hopper sides: upper, 10 - gauge high tensile steel, lower, 1/4" high tensile steel. Hopper opening to have a rubber apron of sufficient height to prevent liquid spillage from dumping containers	YES		
	6. Tailgate rear panel and sides: 10-gauge high tensile steel	YES		

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
B.	MINIMUM BODY CONSTRUCTION – CON'T			
	7. Body shall be bolstered at rear with 5" x 20" formed channel steel braces at major upper and lower connecting points and at front with 5" x 8" formed channel steel at major upper and lower connecting points	YES		2" X 6" x 1/4" structural tubing
	8. Packer body and hopper shall be reinforced and/or otherwise constructed to prevent impact damage when dumping containers, and to prevent bulging at maximum compaction	YES		1/4" AR400 Hopper & Body Floor 1/4" AR400 Hopper liner
C.	COMPACTION SYSTEM			
	1. Hydraulic compaction system equipped with a push or drag type packer capable of displacing a minimum of 7 yd ³ per minute. Paddle type packers are unacceptable and will not be considered	YES		State packer type, capacity and cycle time Hydraulic actuated sweep blade, push/drag action displaces min. 7yd ³ per min.
	2. The compaction system must be designed to allow for dumping refuse containers into hopper without regard to packer position	YES		Continuous operation allows dumping of containers into hopper regardless of packer position.
D.	CONTAINER LIFT ARM			
	1. The container lift arm will be capable of reaching out 96" from its home position while lifting a 1,600-lb. container at full outward extension	YES		State lift arm and specifications including maximum cycles per day 96" from home position while lifting a 1,600-lb. container at full outward extension.
	2. Lift arm will be capable of completing a dumping cycle (gripping container, lifting, dumping, and returning the container to its original position) within a cycle time of 8 seconds	YES		Complete cycle under 8 seconds
	3. The lift arm will be designed so as to allow a complete gripping, lifting, dumping and return cycle from the fully retracted (home) position Arms requiring an outward motion (kick-out) to dump are unacceptable and will not be considered	YES		Cycles from fully retracted position
	4. The lift arm will not extend beyond the width of the body in the home position, and have a minimum road clearance of 18"	YES		In home position the arm does not extend beyond the body and maintains road clearance of 18"
E.	LIFT ARM COUNTER Counter to accurately record arm cycles without errors caused by can shaking.	YES		State lift arm and specifications including maximum cycles per day Counter accurately records ACTUAL dump cycles

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
F.	ARM TRAVEL LOCK AND EXTENSION ALARM			
	1. Loader arm shall be equipped with an automatic locking device, which engages whenever the arm is withdrawn to its home position. Locking device shall disengage automatically whenever loader arm movement is initiated by means of the in-cab arm controls	YES		State arm lock type and specifications Equipped with hydraulically activated arm interlock, controlled through in-cab arm controls Visible and audible arm warning if arm extends when engine is running over 900 rpm
	2. Loader arm extension warning provided to operator, with a visual and audible warning, if arm is extended while truck is in forward or reverse gears	YES		
	3. Loader arm shall have a manual locking device for use in non-operational travel	YES		
G.	GRIPPERS Universal type capable of gripping 48, 65, 95 and 300 gallon containers	YES		State gripper type Universal belt & pad type
H.	TAILGATE			
	1. Tailgate must have a positive hook-type locking mechanism. Audible and visual indicators must be provided to indicate a true closure of the tailgate after dumping operations.	YES		State type of tailgate lock Dual positive hook lock with real time visual and audible alarm State type and location of warning devices Tailgate props raised and lowered from outside body and tailgate.
	2. Tailgate must have props for maintenance and repairs	YES		
I.	REAR BUMPER Under ride bumper meeting all federal, state and local D.O.T. requirements	YES		Under ride bumper meets all federal, state and local D.O.T. requirements
J.	HYDRAULIC SYSTEM			
	1. Hydraulic pump and components designed for operation of automated loader arm and packer system at idle requiring minimum horsepower	YES		State horsepower required at idle 300 hp minimum at idle NO cylinders, valves or components come in contact refuse. All hydraulic components on outside of body and hopper. No cylinders or valves located under body.
	2. No hydraulic cylinders, valves, or other hydraulic components shall come in contact with refuse packed in the body	YES		

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
J.	HYDRAULIC SYSTEM – CON'T			
	3. Air-cooled hydraulic system adequately sized to allow prolonged system use at full working capacity of equipment without overheating. Hydraulic fluid temperatures shall not exceed 180° F. in continuous operation. Ambient temperatures of 110° F. are common in the summer	YES		System runs with no cylinder customizing or component orificing creating only 1 hp draw on engine State type of hydraulic fluid Shell “TELUS” or Equal
	4. Should hydraulic system temperatures exceed 180°, the successful offeror shall provide corrective cooling at no cost to the city. If a cooler is used it shall be mounted such that it will not adversely influence surrounding components with regard to temperature or physical interference	YES		
	5. Hydraulic fluid must be compatible with AW68 type hydraulic fluid	YES		
	6. Pressure relief valve to prevent over-pressurization of system critical hydraulic circuit pressure test points are to be pre-plumbed with a standard hydraulic disconnect fitting to include main line pressure and regenerative/dump valve pressure	YES		
	7. In cab hydraulic tank temperature gauge	YES		
K.	FILTERS			
	1. 100-mesh screen suction line filter with 10-micron spin-on return line filter. In tank filter acceptable	YES		State filter (s) type and specifications Parker 100 mesh 140 micron strainer Parker 10 micron in tank return Parker 10 micron pressure filter canister frame mounted
	2. Electronic filter bypass monitor with permanently labeled warning light inside cab	YES		
	3. In-line high pressure filter assembly, spin on element, frame mounted assembly	YES		
L.	HOSES			
	1. Double-braided wire construction rated for the full working pressure of the loader arm and packer system with a burst pressure rating equal to four times the highest working pressure of the hydraulic system	YES		State hose manufacturer and specifications Parker 451TC Where applicable. Some location such as arm hose track in not practical and will cause premature hose wear.
	2. Woven cloth sheathing shall be provided over all hoses to prevent abrasion. All hydraulic hoses to be secured to prevent excessive wear or friction	YES		

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
M.	LIMIT VALVES Hydraulic system shall include limit valves to prevent the rapid dropping of loader arm or tailgate in the event of hose breakage or loss of hydraulic power	YES		State valve type Loader arm & T/G have line sizes and cylinder port size to prevent rapid drop and give best cycle time possible
N.	PUMP Vane type hydraulic integral or remote mounted to the transmission or front of the engine of sufficient size to adequately power all components without overheating	YES		State pump type and location Parker Denneson Valve Pump Transmission mounted
O.	TANK			
	1. Hydraulic tank of sufficient size to supply hydraulic system mounted to the street side of the truck frame.	YES		State tank size and location 55 Gallon street side above chassis frame height
	2. Tank shall be equipped with a sight level gauge with a permanently labeled mark on the gauge for the recommended fill level. Gauge to be conspicuously mounted but protected from damage	YES		
	3. Tank shall include a 1/4-turn ball valve on the tank suction line fitting to allow removal of tank without draining. Valve to be accessible from the outside without having to crawl underneath or stick hand or arm behind tank	YES		
P.	OPERATION AND CONTROLS			
	1. All controls for the operation of the lift arm, tailgate, dump body and packer must be in the cab of the vehicle and within convenient reach of the operator while seated in the driving position	YES		State control type and configuration Parker IQAN Control System Joystick and LST (Rocker) Switches both standard. (NOTE: PER AMENDMENT 1 LST MAY BE LOCATED BELOW DRIVER'S SEAT AT NO ADDITIONAL COST) Safety circuit allows only use of one or the other. Not both at the same time.
	2. Electric over hydraulic controls are preferred.	YES		
	3. "Soft Touch" rocker switches shall be at least 1/2" wide, momentary-on type; with spring-loading to automatically return to the "off" position when not depressed	YES		
	4. Must be able to utilize both rocker switch and joystick controls	YES		
Q.	DUMP BODY CONTROLS Dump body must be operable from one switch located so that it cannot be accidentally activated during loading operations.	YES		

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
R.	LIFT ARM CONTROLS			
	1. Controls shall be provided for both individual arm motions and for automatically performing sequences of multiple arm motions. Control system shall include a coordinator to control multiple arm motion sequences	YES		Located on R H Side of driver by door and steering wheel, and ergonomically correct.
	2. Rocker switch controls are to be mounted on the right side of driver's seat and ergonomically correct.	YES		
	3. Joystick to be mounted on the left side of drivers seat and ergonomically correct.	YES		
S.	PACKER CONTROLS Packer must allow both manual and automatic operation with operation mode selectable by the operator.	YES		
T.	TAILGATE CONTROLS Operation of tailgate must be designed to prevent accidental activation during loading or travel.	YES		Describe tailgate controls Located integral to body functions of control board. Must go through a three screen to activate T/G Up/DN
U.	LIGHTING AND REFLECTIVE STRIPING			
	1. Lights and reflectors on body must meet all applicable federal state and local requirements.	YES		
	2. Tail, stop, and backup lights mounted to tailgate to include license plate bracket with light.	YES		
	3. Additional backup lights are to be mounted to tailgate.	YES		
	4. Rear lighting must included three amber lights center-mounted on tailgate wired to flash as brakes are applied.	YES		
	5. All brake, turn, clearance and warning lights will be LED type lighting.	YES		
	6. Amber strobe center-mounted on tailgate. Strobe shall be wired to operate when PTO is engaged.	YES		
	7. Red/white reflective striping to meet all federal, state and local D.O.T. requirements	YES		

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
V.	WORK LIGHTS			
	1. Work lights to illuminate the inside of the hopper and the arm working area	YES		
	2. Lights shall be guarded or otherwise protected to avoid damage during operation and aimed to avoid glare in the rear window of the cab	YES		
W.	SAFETY EQUIPMENT			
1	BACKUP ALARM Electric backup alarm, 110 dB, weatherproof and steam-cleanable, mounted on tailgate.	YES		
2.	REAR MUD FLAPS Anti-sail mud flaps attached to tailgate to prevent damage from rear tires during unloading operations. Ground clearance on level ground not to exceed 8".	YES		
3.	FRONT MUD FLAPS Anti-sail mud flaps mounted ahead of center axle to minimize effects of road spray, mud and gravel thrown on body components by rear wheels. Mud flaps shall be mounted so as not to interference with container lift arm assembly.	YES		
4.	FIRE EXTINGUISHER a. 10 lb. dry chemical fire extinguisher mounted in a cylindrical steel holder attached to the right side front area of the refuse body with a means to secure extinguisher in the bracket. Must comply with D.O.T. regulations. b. The City will provide specific mounting location at post award meeting.	YES		
5.	CAMERAS All-weather dual camera system with in-cab 6.5" monitor capable of displaying all cameras simultaneously designed to operate on 12 volts DC. One camera to view rear area behind truck. Provide information on horizontal and vertical fields of view, minimum outside illumination requirements, and monitor horizontal resolution. One camera to view inside of hopper and the inside of the can being dumped. Safety Vision model SV-LCD-70 or approved equal.	YES		State camera system and specifications Safety Vision SV-LCD-70 Note: See Option List for Alternative System

	ITEM/MINIMUM REQUIREMENT	COMPLY		EXPLANATION
		YES	NO	
6.	TRIANGLE STORAGE Storage box for triangles with steel mounting bracket, mounted inside tool box in the lower front left area of the box.	YES		
X.	OTHER EQUIPMENT			
1.	TOOL BOX Body mounted toolbox. Approximately 24x18x18. Mounting location determined at post bid meeting. All tool boxes shall be keyed alike	YES		
2.	BROOM AND SHOVEL RACK Storage rack to secure a shovel and broom on the exterior of the vehicle.	YES		

B. GENERAL REQUIREMENTS

1. **CURRENT PRODUCTS:** All offers offered in response to this solicitation shall be in current and ongoing production; shall have been formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth in this solicitation.
2. **REPORTS:** Contractor will be required to furnish the City of Tucson with MONTHLY progress reports confirming status of delivery dates as agreed upon. Reports for vehicles ordered by the City shall be submitted to James Seeds, Fleet Equipment Specialist, 4004 S. Park Avenue, Tucson, AZ 85714. These reports shall consist of, but not limited to the following:
 - a. Copy of Contractor's order to the factory.
 - b. Copy of factory acknowledgment of order indicating scheduled date of production and shipment from factory.
 - c. Factory generated computer status reports.
 - d. Notification to the City of any changes in production or shipping dates.
 - e. Any special information the Contractor shall have that would affect the timely delivery of the vehicles ordered in accordance with original delivery date promise.

In lieu of written reports submitted to Fleet Services, the contractor may provide access to an Internet based on-line order tracking system. Any on-line system provided must provide the information required above. The contractor must provide all access codes necessary to view this information.

3. **WORKMANSHIP:** All workmanship and the installation of components shall be performed in a professional, uniform and effective manner. The City of Tucson will be the sole judge of the workmanship and quality of the product prior to acceptance of the equipment.
4. **KEY PERSONNEL:** It is essential that the Contractor provide adequate experienced personnel, capable of and devoted to the successful accomplishment of work to be performed under this Contract. The Contractor must agree to assign specific individuals to the key positions.

The Contractor agrees that, once assigned to work under this Contract, key personnel shall not be removed or replaced without written notice to and subsequent concurrence by the City.

If key personnel are not available for work under this Contract for a continuous period exceeding thirty calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the Contractor shall immediately notify the City, and shall, subject to the concurrence of the City, replace such personnel with personnel of substantially equal ability and qualifications.

5. **DELIVERY:** Delivery is an important consideration and will be a factor in the evaluation. Therefore, delivery time after receipt of chassis must be stated in definite terms. This fiscal year the City purchased 13 each Peterbilt 320LCF chassis' and is interested in placing the completed vehicles in services as soon as possible. Offerors shall assume the chassis' will be available for pickup upon award of this solicitation.

The City estimates purchasing 11 automated front load vehicles annually. This quantity is an estimate only and the City reserves the right to increase or decrease amounts as circumstances may require. For future years, the Contractor shall provide the City with a detailed delivery schedule based upon the standard delivery time stated in the Evaluation Criteria herein.

The Contractor agrees that the City will incur damages if the Contractor fails to deliver the completed vehicle within the specified time or any approved extensions thereof and that the liquidated damages specified herein represent a fair and equitable approximation of the City's damages.

Liquidated damages shall be in the amount of \$800.00 for each calendar day of delay. If the Contract is not terminated, the Contractor shall continue performance and be liable to the City for the liquidated damages until the completed vehicles are delivered. The liquidated damages amount will be deducted from the invoice.

In the event the City exercises its right of termination, the Contractor shall be liable to the City for any excess costs, and in addition, for liquidated damages until such time the City may reasonably obtain delivery or performance of similar supplies or services.

6. **DELIVERY DOCUMENTATION:** The following documents are due upon delivery of the completed vehicles to the City:
- a. Invoice
 - b. Warranty document
 - c. Level 1 Inspection
 - d. Required manuals

Upon contract award, the Contractor will be required to supply a delivery ticket specifying the purchase order number of each vehicle.

Delivery to the City of Tucson: All deliveries shall be made Monday through Friday from 8:00 a.m. to 3:00 p.m. The Contractor shall be required to give the Operations/Fleet Services Department a minimum of 24-hour notification prior to delivery with the anticipated time of delivery and quantity of units to be delivered.

7. **VEHICLE INSPECTION:** The City will assist the Contractor in arranging for inspection. Each vehicle delivered shall be subject to a complete inspection by the City's General Services/Fleet Services Department prior to acceptance. Inspection criteria shall include, but not be limited to, conformity to the specifications, mechanical integrity, quality, workmanship and materials. If delivered equipment is returned to the Contractor prior to acceptance for any reason, all corrections shall be made without any inconvenience to the City.
8. **TRAINING:** The Contractor shall provide the City, at no additional cost, training for each basic unit of equipment purchased. This training shall be adequate to the needs of the typical equipment operator and service technician in order to assure proper operation, utilization and maintenance of the equipment supplied. Any manuals necessary to perform the required training shall be furnished by the Contractor. The trainer shall be factory-trained and thoroughly knowledgeable in equipment operator and service technician functions. Training shall be presented in a quality suitable for videotaping. The City reserves the right to videotape part or all of the training provided at no additional cost to the City.

Training shall include, but not limited to the following:

- **Vehicle/Equipment Operators Training:** The City has 72 vehicle/equipment operators who must be trained in the operation of all chassis and body functions, including operator preventive maintenance. The vehicle/equipment operators training shall be conducted in three separate 6-hour training session with the dates and times to be determined by City staff.
- **Service Technicians:** The City has 50 service technicians who must be trained in all operator functions and in-depth troubleshooting for all body maintenance and repair.
- The City will coordinate training days and times with the Contractor to accommodate the various work shifts.

9. **REPAIRS:** The vendor will be responsible for transport of vehicles to and from his place of business for repairs until such time as the City of Tucson places the vehicle in service. Transport of the vehicle will not be delayed more than one working day from date of notification.
10. **WARRANTIES:** Offeror shall warrant that all equipment and parts furnished in their offer are newly manufactured and free from defects in material and workmanship from the date the City places the equipment into service. Warranty shall also guarantee accepted trade standards of quality, fitness for the intended uses, and conformance to promises or specified specifications. No other express or implied warranty shall eliminate the vendor's liability as stated herein.

The City expects the following minimum warranties:

- **Body** – 3 years on all parts, materials, and labor. The 3-year body warranty is *inclusive* of all loader body structural and hydraulic components and attachments, including bushings and bearings, *excluding* normal wear items such as wear pads/blocks/bumpers and components damaged or improperly maintained.
 - **All hydraulic cylinders** - 3 years
 - **Hydraulic hoses** – 3 years
 - **Electronic Controls** – 3 years
11. **VENDOR SERVICE AND MAINTENANCE:** Successful vendor will provide and maintain a factory authorized parts and service facility for cab/chassis and body (including warranty repairs) within a 125 mile radius of the City of Tucson Price Service Center prior to award of bid.

If warranty service is not provided within the Tucson metro area contractor shall be responsible for all costs including fuel and labor, of transporting vehicle (s) between the City's Price Service Center and the contractor's service center. The method of transportation must be mutually agreed to by the Contractor and Fleet Services prior to transport.

12. **IN HOUSE WARRANTY REPAIR:** The City of Tucson intends to operate as a factory authorized warranty facility for all bodies purchased from this offering. This is to include a consignment inventory supplied by the winning vendor.
13. **VEHICLE RECALL NOTICES:** In the event of any recall notice, technical service bulletin, or other important notification affecting a vehicle purchased from this contract, a notice shall be sent to: City of Tucson General Services, Fleet Services Division, 4004 S. Park Avenue, Building 1, Tucson, AZ 85714. It shall be the responsibility of the Contractor to assure that all recall notices are sent directly to the City.
14. **DEFECTIVE PRODUCT:** All defective products shall be replaced and exchanged by the Contractor. The cost of transportation, unpacking, inspection, repackaging, reshipping or other like expenses shall be paid by the Contractor. All replacement products must be received by the City within seven (7) days of initial notification.
15. **OPTIONAL EQUIPMENT:** The City may be interested in purchasing the following optional equipment:
- a. Extended Warranties for key vehicle components.
 - b. Sign Board Frames
 - Outside dimension 2.25" X 95.5" X 31.5".
 - Sign board frame shall securely fastened to both sides of body with twelve (12) to sixteen (16) attachments per frame.
 - Satin anodized aluminum extrusion frame.
 - .025 white aluminum backing fabricated into frame.
 - Cam-over (stainless steel) spring design.

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

REQUEST FOR PROPOSAL NO. 110051

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CONTRACT OFFICER: VICTORIA CORTINAS

PH: (520) 837-4140 / FAX: (520) 791-4735

- Roadway Displays, stock #SS315955 or equal.
- Exact positioning to be determined at post award meeting.

INSTRUCTIONS TO OFFERORS

1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION:

For purposes of this solicitation and subsequent contract, the following definitions shall apply:

City: The City of Tucson, Arizona

Contract: The legal agreement executed between the City and the Contractor/Consultant. The Contract shall include this RFP document incorporated herein by reference, all terms, conditions, specifications, scope of work, Amendments, the Contractor's offer and negotiated items as accepted by the City.

Contractor/Consultant: The individual, partnership, or corporation who, as a result of the competitive solicitation process, is awarded a contract by the City.

Contract Representative: The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and is responsible for monitoring and overseeing the Contractor's performance under this Contract.

Director of Procurement: The contracting authority for the City, authorized to sign contracts and amendments thereto on behalf of the City.

May: Indicates something that is not mandatory but permissible.

Offeror: The individual, partnership, or corporation who submits a proposal in response to a solicitation.

Shall, Will, Must: Indicates a mandatory requirement. Failure to meet these mandatory requirements, if they constitute a substantive requirement, may, at the City's sole discretion, result in the rejection of a proposal as non-responsive.

Should: Indicates something that is recommended but not mandatory. If the Offeror fails to provide recommended information, the City may, at its sole option, ask the Offeror to provide the information or evaluate the proposal without the information.

2. **PRE-PROPOSAL CONFERENCE:** If scheduled, the date and time of a Pre-Proposal conference is indicated on the cover page of this document. Attendance at this conference is not mandatory. Written minutes and/or notes will not be available, therefore attendance is encouraged. If an Offeror is unable to attend the Pre-Proposal Conference questions may be submitted in writing. Offerors are encouraged to submit written questions, via electronic mail or facsimile, at least five days prior to the Request for Proposal due date to the Contract Officer listed above. The purpose of this conference will be to clarify the contents of this Request for Proposal in order to prevent any misunderstanding of the City's position. Any doubt as to the requirements of this Request for Proposal or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine the appropriate action necessary, if any, and may issue a written amendment to the Request for Proposal. Oral statements or instructions will not constitute an amendment to this Request for Proposal.
3. **INQUIRIES:** Any question related to the Request for Proposal shall be directed to the Contract Officer whose name appears above. An offeror shall not contact or ask questions of the department for whom the requirement is being procured. The Contract Officer may require any and all questions be submitted in writing. Offerors are encouraged to submit written questions via electronic mail or facsimile, at least five days prior to the proposal due date. Any correspondence related to a solicitation should refer to the appropriate Request for Proposal number, page and paragraph number. An envelope containing questions should be identified as such, otherwise it may not be opened until after the official proposal due date and time. Oral interpretations or clarifications will be without legal effect. Only questions answered by a formal written amendment to the Request for Proposal will be binding.
4. **AMENDMENT OF REQUEST FOR PROPOSAL:** The Offeror shall acknowledge receipt of a Request for Proposal Amendment by signing and returning the document by the specified due date and time.
5. **FAMILIARIZATION OF SCOPE OF WORK:** Before submitting a proposal, each offeror shall familiarize itself with the Scope of Work, laws, regulations and other factors affecting contract performance. The Offeror shall be responsible for fully understanding the requirements of the subsequent Contract and otherwise satisfy itself as to the expense and difficulties accompanying the fulfillment of contract requirements. The submission of a proposal will constitute a representation of compliance by the Offeror. There will be no subsequent financial adjustment, other than that provided by the subsequent Contract, for lack of such familiarization.
6. **PREPARATION OF PROPOSAL:**
 - A. All proposals shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms as required. Facsimiles or electronic mail proposals shall not be considered.
 - B. At a minimum, your proposal should include the signed Offer and Acceptance form, signed copies of any solicitation amendments, completed Price Page and your response to all evaluation criteria.
 - C. The Offer and Acceptance page shall be signed by a person authorized to submit an offer. An authorized signature on the Offer and Acceptance page, Proposal Amendment(s), or cover letter accompanying the proposal documents shall constitute an irrevocable offer to sell the good and/or service specified herein. Offeror shall submit any additional requested documentation, signifying intent to be bound by the terms of the agreement.

- D. The authorized person signing the proposal shall initial erasure, interlineations or other modifications on the proposal.
 - E. In case of error in the extension of prices in the proposal, unit price shall govern when applicable.
 - F. Periods of time, stated as a number of days, shall be in calendar days.
 - G. It is the responsibility of all offerors to examine the entire Request for Proposal package and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a proposal. Negligence in preparing a proposal confers no right of withdrawal after due date and time.
 - H. The City shall not reimburse the cost of developing, presenting, submitting or providing any response to this solicitation.
 - I. Offeror must list any subcontractors to be utilized in the performance of the services specified herein. For each subcontractor, details on respective qualifications must be included.
7. **PAYMENT DISCOUNTS:** Payment discount periods shall be computed from the date of receipt of the material/service or correct invoice, whichever is later, to the date City's payment warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of twenty-one calendar days or more shall be deducted from the proposed price in determining the price points. However, the City shall be entitled to take advantage of any payment discount offered by a vendor provided payment is made within the discount period.
8. **TAXES:** The City of Tucson is exempt from federal excise tax, including the federal transportation tax.
9. **PROPOSAL/SUBMITTAL FORMAT:** An original and 4 copies (5 total) of each proposal should be submitted on the forms and in the format specified in the RFP. Offerors shall also submit one electronic copy of the proposal on cd, disc or zip disc in MS Office97 or .pdf format. Any confidential information shall be submitted on a separate cd, disc or zip disc. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. **The sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Price Page.** Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
10. **EXCEPTIONS TO CONTRACT PROVISIONS:** A response to any Request for Proposal is an offer to contract with the City based upon the contract provisions contained in the City's Request for Proposal, including but not limited to, the specifications, scope of work and any terms and conditions. Offerors who wish to propose modifications to the contract provisions must clearly identify the proposed deviations and any proposed substitute language. The provisions of the Request for Proposal cannot be modified without the express written approval of the Director or his designee. If a proposal or offer is returned with modifications to the contract provisions that are not expressly approved in writing by the Director or his designee, the contract provisions contained in the City's Request for Proposal shall prevail.
11. **PUBLIC RECORD:** All proposals submitted in response to this Request for Proposal shall become the property of the City and shall become a matter of public record available for review subsequent to the award notification.
12. **CONFIDENTIAL INFORMATION:** The City of Tucson is obligated to abide by all public information laws. If an Offeror believes that any portion of a proposal, offer, specification, protest or correspondence contains information that should be withheld, a statement advising the Contract Officer of this fact should accompany the submission and the information shall be so identified wherever it appears. The City shall review all requests for confidentiality and may provide a written determination to designate specified documents confidential or the request may be denied. Price is not confidential and will not be withheld. If the confidential request is denied, such information shall be disclosed as public information, unless the offeror submits a formal written objection.
13. **CERTIFICATION:** By signature on the Offer and Acceptance page, solicitation Amendment(s), or cover letter accompanying the submittal documents, Offeror certifies:
- A. The submission of the offer did not involve collusion or other anti-competitive practices.
 - B. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal or State law.
 - C. The Offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, meal or service to a public servant in connection with the submitted offer.
 - D. The Offeror hereby certifies that the individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.
14. **WHERE TO SUBMIT PROPOSALS:** In order to be considered, the Offeror must complete and submit its proposal to the City of Tucson Department of Procurement at the location indicated, prior to or at the exact date and time indicated on the Notice of Request for Proposal page. The Offeror's proposal shall be submitted in a sealed envelope. The words "SEALED

PROPOSAL" with the REQUEST FOR PROPOSAL TITLE, REQUEST FOR PROPOSAL NUMBER, PROPOSAL DUE DATE AND TIME and OFFEROR'S NAME AND ADDRESS shall be written on the envelope.

15. **LATE PROPOSALS:** Late proposals will be rejected.
 16. **OFFER AND ACCEPTANCE PERIOD:** In order to allow for an adequate evaluation, the City requires an offer in response to this solicitation to be valid and irrevocable for ninety (90) days after the proposal due date and time.
 17. **WITHDRAWAL OF PROPOSAL:** At any time prior to the specified solicitation due date and time, an offeror may formally withdraw the proposal by a written letter, facsimile or electronic mail from the Offeror or a designated representative. Telephonic or oral withdrawals shall not be considered.
 18. **DISCUSSIONS:** The City reserves the right to conduct discussions with offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify an offer and assure full understanding of, and responsiveness to, solicitation requirements.
 19. **CONTRACT NEGOTIATIONS:** Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offerors shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offerors. Exclusive or concurrent negotiations shall not constitute a contract award nor shall it confer any property rights to the successful offeror. In the event the City deems that negotiations are not progressing, the City may formally terminate these negotiations and may enter into subsequent concurrent or exclusive negotiations with the next most qualified firm(s).
 20. **VENDOR APPLICATION:** Prior to the award of a Contract, the successful offeror shall register with the City's Department of Procurement. Registration can be completed at <http://www.tucsonprocurement.com/> by clicking on Vendor Services. Please note that email notifications of newly published solicitations and amendments will be provided to those vendors that select email as their preferred delivery method in their vendor record.
 21. **CITY OF TUCSON BUSINESS LICENSE:** Prior to the award of a Contract, the successful offeror must obtain a City of Tucson Business License or a written determination that a business license is not required issued by the City's Business License Section. The business license must remain valid throughout the life of this contract. Contractor must provide a valid copy of the business license or a written determination that a business license is not required prior to award and at contract renewal. Application for a City Business License can be completed at <http://www.tucsonaz.gov/etax>. For questions contact the City's Business License Section at (520) 791-4566 or email at tax-license@tucsonaz.gov.
 22. **UPON NOTICE OF INTENT TO AWARD:** The apparent successful offeror shall sign and file with the City, within five (5) days after Notice of Intent to Award, all documents necessary to the successful execution of the Contract.
 22. **AWARD OF CONTRACT:** Notwithstanding any other provision of the Request for Proposal, the City reserves the right to:
 - (1) waive any immaterial defect or informality; or
 - (2) reject any or all proposals, or portions thereof; or
 - (3) reissue the Request for Proposal.
- A response to this Request for Proposal is an offer to contract with the City based upon the terms, conditions and Scope of Work contained in the City's Request for Proposal. Proposals do not become contracts unless and until they are executed by the City's Director of Procurement and the City Attorney. A contract has its inception in the award, eliminating a formal signing of a separate contract. All of the terms and conditions of the contract are contained in the Request for Proposal, unless any of the terms and conditions are modified by a Request for Proposal amendment, a Contract Amendment, or by mutually agreed terms and conditions in the Contract documents.
23. **PROPOSAL RESULTS:** The name(s) of the successful offeror(s) will be posted on the Procurement Department's Internet site at <http://www.tucsonprocurement.com/> upon issuance of a Notice of Intent to Award or upon final contract execution.
 24. **PROTESTS:** A protest shall be in writing and shall be filed with the Director of Procurement. A protest of a Request for Proposal shall be received at the Department of Procurement not less than five (5) working days before the Request for Proposal due date. A protest of a proposed award or of an award shall be filed within ten (10) days after issuance of notification of award or issuance of a notice of intent to award, as applicable. A protest shall include:
 - A. The name, address, and telephone number of the protestant;
 - B. The signature of the protestant or its representative;
 - C. Identification of the Request for Proposal or Contract number;
 - D. A detailed statement of the legal and factual grounds of protest including copies of relevant documents; and

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701

REQUEST FOR PROPOSAL NO. 110051
PAGE 19 OF 32
CONTRACT OFFICER: VICTORIA CORTINAS
PH: (520) 837-4140 / FAX: (520) 791-4735

E. The form of relief requested.

PROPOSAL EVALUATION REQUIREMENTS

I. PROPOSAL EVALUATION CRITERIA – (listed in relative order of importance)

- A. Method of Approach
- B. Price Proposal
- C. Qualifications & Experience

II. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested and must contain, at a minimum, the following:

A. Method of Approach

1. Provide a point by point response to all items in the Scope of Services Technical Requirements and General Requirements. TOC Section 4
2. Complete the Technical Requirements Grid listed in the Scope of Work. TOC Section 4
3. Describe the safety measures offered by your equipment to prevent hydraulic operation of body/equipment when ladders is utilized by operator, (reference Section A.3 in the Technical Requirements Grid). TOC Section 6 Item B
4. Offeror shall provide complete vehicle illustration depicting weight distribution showing axle loading, chassis, body, and payload weight. Distribution shall include all calculations of chassis, body, and payload weights as well as bridge formula weights. (Offerors shall use 600 lbs. per cu. yd. as standard for payload calculations. Under no circumstances will a vehicle exceeding weight limits or in violation of any federal, state, or local law be considered.) TOC Section 6 Item C
5. Describe your quality control program including but not limited to: what is your quality control procedures, who performs the quality control inspection? What are the qualifications of the inspectors? What items are inspected / tested? Etc. TOC Section 6 Item D
6. Provide a detailed delivery schedule for the delivery of the 13 completed siders for this fiscal year. TOC Section 6 Item E
7. For subsequent order, the completed sider will be delivered to the City within 45 days of receipt of chassis. Based on delivery of one unit per week, time frame reflective of \$800 per day penalty
8. Describe the proposed training program for the equipment operators and service technicians (Reference Scope of Work, Section B. General Requirements, Item 7). Please respond separately for each training audience. The proposed training program shall include but not limited to:

- a. Provide a sample training curriculum for the equipment operators and service technicians?
 - b. How will the training be conducted?
 - c. How will you accommodate various work shifts?
 - d. What type of documentation is provided with the proposed training?
Is a "train the trainer" program available? Is this training different than the regular initial training? How is this training conducted? Are there any additional costs above the regular initial training? TOC Section 6 Item F
9. Provide information on your warranty program, including: TOC Section 6 Item G
- a. State the warranties offered on all components:
 - Body THREE YEAR
 - Hydraulic Cylinders THREE YEAR
 - Hydraulic Hoses THREE YEAR
 - Electrical System THREE YEAR
 - b. Describe your warranty claims procedures.
 - c. Describe your policy addressing warranty issues related to
 1. Major Component Failures
 2. Engineering Deficiencies
 3. Describe your firm's standard response time to address warranty failure issues.
 - d. Is there a dedicated support representative that the City should contact? If yes, provide their name and complete contact information.
 - e. Provide information which details the costs, types, and extents of available extended warranty coverage for refuse body, hydraulic cylinders, hydraulic hoses and electronic hydraulic controls TOC Section 6 Item J
10. In House Warranty Repair
- a. State hourly labor rate paid for warranty work
 - b. Provide a consignment parts list including quantities
TOC Section 6 Item H
11. Provide a maintenance schedule or some other form of documentation showing the required and suggested maintenance schedule.
TOC Section 6 Item I
12. Provide a cost sheet or some other form of documentation showing replacement costs for common items that will need to be replaced during the useful life of the equipment.
TOC Section 6 Item I
13. Decals – Offerors shall provide the following:
- a. Describe the area where the decal will be installed (flat / rigid surface, etc.);
Body side sheet center vertical and horizontal to sheet
 - b. Proposed decal quality and include a specifications sheet; TOC Section 6 Item J
 - c. Provide warranty information against scratches, fading, peeling, etc. NONE

B. Price Proposal

1. Provide price proposal as requested on the Price Page attached herein. Proposed pricing shall include delivery to Tucson Metropolitan agencies.
2. Will there be additional delivery charges to non-Tucson agencies located outside of the Tucson Metropolitan area? Yes No Based on mileage differences

If yes, describe how delivery charges will be calculated: \$0.50 PER MILE PLUS FUEL

3. Cooperative Purchasing Program: Will your firm provide the City of Tucson, as the lead agency on this regional contract, a rebate in the form of a percentage of sales based upon the other agencies sales?

Yes No If yes, state proposed percentage: .005%

4. Prompt Payment Discount: As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by .005%, if payment is made within 10 days.

NOTE: Unless otherwise specified in the offer, a two percent/twenty-one days (2%/21) cash discount will be assumed as allowable and will be considered in determining Price Points.

5. Does your firm have a City of Tucson Business License? Yes No
If yes, please provide a copy of your City of Tucson Business license.

6. Credit Card Payment: The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and therefore, the City reserves the right to make payment by check as it deems necessary.

- a. Will payment be accepted via commercial credit card? Yes No

If yes, can commercial payment(s) be made online? Yes No

If "no" to above, will consideration be given to accept the card?

Yes No

- b. Will a third party be processing the commercial credit card payment(s)?

Yes No

If yes, indicate the flat fee per transaction \$ _____ (as allowable, per Section 5.2.E of Visa Operating Regulations).

C. Qualifications & Experience

1. Summarize your firms experience in providing products and performing work similar to that outlined in this solicitation.

2. Describe your firms experience installing the proposed front loading body on the Peterbilt 320LCF chassis. How many have you configured?
3. Provide a list of all key personnel and their qualifications for those who will provide services under this contract.
TOC Section 6 Item A
4. Provide a complete listing of all public agencies that have purchased the proposed side-loading body.
TOC Section 6 Item K
5. Provide a minimum of three (3) references for whom your firm has installed the proposed body on a similar chassis. Include company name, address, contact person, phone number, email address and number of units sold. References from other public agencies, particularly municipal governments, are preferred.
TOC Section 6 Item L
6. Provide a general overview of your company, including the last two years audited financial statements, organizational chart, number of years in business, corporate headquarter location, type of business, principal place of business and number of employees. Please include an annual report if available.
TOC Section 6 Item M
7. Has your firm, either presently or in the past, been involved in any litigation, bankruptcy, or reorganization?
TOC Section 6 Item N
8. The City desires one point of contact for this purchase. Please provide an affirmative statement of the Project Manager's authority in regards to this purchase. Also, provide contact information for the Project Manager (name, address, phone number and email address).
TOC Section 6 Item O

III. GENERAL

A. Shortlist:

The City reserves the right to shortlist the offerors on of the stated criteria. However, the City may determine that shortlisting is not necessary.

B. Interviews:

The City reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, the City may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. The City shall not reimburse the offeror for the costs associated with the interview process.

C. Additional Investigations:

The City reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal.

D. Prior Experience:

Experiences with the City and entities that evaluation committee members represent and that are not specifically mentioned in the solicitation response may be taken into consideration when evaluating offers.

E. Multiple Awards:

To provide adequate contract coverage, at the City's sole discretion, multiple awards may be made.

SPECIAL TERMS AND CONDITIONS

1. **COOPERATIVE PURCHASING:** Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See www.tucsonaz.gov/procure and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <http://www.maricopa.gov/Materials/SAVE/save-members.pdf> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). Additionally, the Contractor may negotiate pricing adjustments (upwards or downwards) based upon the participating agency's usage/volume. The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

2. **FOB DESTINATION FREIGHT PREPAID:** Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.

3. **INSURANCE:** The Contractor agrees to:

- A. Obtain insurance coverage of the types and amount required in this section and keep such insurance coverage in force throughout the life of this Contract. All policies will contain an endorsement providing that written notice be given to the City at least ten (10) calendar days prior to termination, cancellation, or reduction in coverage in any policy.

- B. The Comprehensive General Liability Insurance and Comprehensive Automobile Liability Insurance policies will include the City as an additional insured with respect to liability arising out of the performance of this Contract. The Contractor agrees that the insurance hereunder will be primary and that any insurance carried by the City will be excess and not contributing.

- C. Provide and maintain minimum insurance limits as applicable.

Coverage Afforded	Limits of Liability
Workmen's Compensation Employer's Liability	Statute \$100,000
Comprehensive General Liability Insurance Including: (1) Products & Completed Operations	\$1,000,000 Bodily Injury Combined Single Limit \$100,000 Property Damage

(2) Blanket Contractual

Comprehensive Automobile

\$1,000,000 Bodily Injury Liability Insurance
Combined Single Limit
\$100,000 Property Damage

Including:

- (1) Non-Owned
- (2) Leased
- (3) Hired Vehicles

Contractor will present to the City written evidence (Certifications of Insurance) of compliance with Items A., B and C. above. Said evidence shall be to the City Procurement Director's satisfaction.

4. **TERM AND RENEWAL:** The term of the Contract shall commence upon award and shall remain in effect for a period of one (1) year, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that the City of Tucson shall have the right, at its sole option, to renew the Contract for four (4) additional one-year periods or portions thereof. In the event that the City exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the renewal period with the possible exception of price and minor scope additions and/or deletions.
5. **PRICE ADJUSTMENT:** The City will review fully documented requests for price adjustment after any Contract has been in effect for one (1) year. Any price adjustment will only be made at the time of Contract renewal and/or extension and will be a factor in the extension review process. The City will determine whether the requested price adjustment or an alternate option, is in the best interest of the City. When evaluating requested price adjustments, the City will take into consideration the Producer Price Index (PPI), as published by the U.S. Department of Labor, Bureau of Labor Statistics in the latest PPI Detailed Report, for the following index:

Group 14: Transportation Equipment
Not Seasonally Adjusted
Item: Truck and bus bodies sold separately
Series ID: WPU141301

The PPI will serve as a "not to exceed" benchmark. The PPI information and detailed statistics including the current percentage changes can be accessed at www.bls.gov/ppi. To calculate the variance identify the last 18 months of PPI data and average the first 12 months (A) and the last 6 months (B). The variance = $(B - A) / A$.

Any agreed upon price adjustment will be effective upon the date of the executed contract extension.

STANDARD TERMS AND CONDITIONS

1. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
2. **AFFIRMATIVE ACTION:** Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
3. **AMERICANS WITH DISABILITIES ACT:** The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
4. **APPLICABLE LAW:** This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
5. **ASSIGNMENT-DELEGATION:** No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
6. **CERTIFICATION OF COMPLIANCE WITH A.R.S. SEC. 35-393 ET SEQ.:** By signing this contract, the Contractor certifies that it does not have scrutinized business operations in Iran as required by A.R.S. sec. 35-393 et seq. If the City determines that the Contractor has submitted a false certification, the City may impose remedies as provided in the Tucson Procurement Code up to and including termination of this contract.
7. **CHILD/SWEAT-FREE LABOR POLICY:** The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
8. **CLEAN UP:** The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
9. **COMMENCEMENT OF WORK:** The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in writing, by the City.
10. **CONFIDENTIALITY OF RECORDS:** The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
11. **CONTRACT AMENDMENTS:** The Procurement Department has the sole authority to:
 - A. Amend the contract or enter into supplemental verbal or written agreements;
 - B. Grant time extensions or contract renewals;
 - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

12. **CONTRACT:** The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall

prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.

13. **DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH:** Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.
14. **DUPLEXED/RECYCLED PAPER:** In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
15. **EXCLUSIVE POSSESSION:** All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
16. **FEDERAL IMMIGRATION LAWS AND REGULATIONS:** Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

17. **FORCE MAJEURE:** Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

18. **GRATUITIES:** The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
19. **HUMAN RELATIONS:** Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.
20. **INDEMNIFICATION:** To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless the City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees.

- 21. INDEPENDENT CONTRACTOR:** It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, paid vacation or sick days by the City.

The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses.

- 22. INSPECTION AND ACCEPTANCE:** All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.
- 23. INTERPRETATION-PAROLE EVIDENCE:** This Contract is intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.
- 24. LICENSES:** Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.
- 25. LIENS:** All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.
- 26. NO REPLACEMENT OF DEFECTIVE TENDER:** Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.
- 27. NON-EXCLUSIVE CONTRACT:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.
- 28. OVERCHARGES BY ANTITRUST VIOLATIONS:** The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.
- 29. PAYMENT:** The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.
- Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice.
- The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.
- 30. PROTECTION OF GOVERNMENT PROPERTY:** The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.
- 31. PROVISIONS REQUIRED BY LAW:** Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not

inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.

32. **RECORDS:** Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
33. **RIGHT TO ASSURANCE:** Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
34. **RIGHT TO INSPECT:** The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
35. **RIGHTS AND REMEDIES:** No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
36. **SEVERABILITY:** The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
37. **SHIPMENT UNDER RESERVATION PROHIBITED:** No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
38. **SUBCONTRACTS:** No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.
39. **SUBSEQUENT EMPLOYMENT:** The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.
40. **TERMINATION OF CONTRACT:** This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of an unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

- 41. TITLE AND RISK OF LOSS:** The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.
- 42. WARRANTIES:** Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

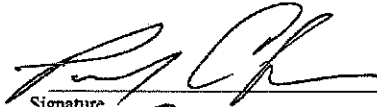
CITY OF TUCSON DEPARTMENT OF PROCUREMENT
 255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
 P.O. BOX 27210, TUCSON, AZ 85726
 (520) 837-4140
 ISSUE DATE: SEPTEMBER 13, 2010

REQUEST FOR PROPOSAL NO.: 110051
 RFP AMENDMENT NO.: ONE (1)
 PAGE 1 OF 2
 RFP DUE DATE: SEPTEMBER 21, 2010 @ 4:00 P.M., LOCAL AZ TIME
 PRINCIPAL CONTRACT OFFICER: VICTORIA CORTINAS

REVISED PRICE PAGE

Item #	Description	Quantity	Unit Price	Extended Price
1.	Automated Side Load Bodies, as per specifications			
1a.	Side Load Body <i>DaDee MFG SCORPION 27ASL</i> Mfg./Model #	13 each	\$ <u>99025⁰⁰</u>	\$ <u>1,287,325⁰⁰</u>
			(SEE ADDITIONAL BREAKDOWN PAGE)	
1b.	Chassis Modifications	13 each	\$ <u>3100⁰⁰</u>	\$ <u>40,300⁰⁰</u>
1c.	Pick up / Delivery Charges	13 each	\$ <u>500⁰⁰</u>	\$ <u>6,500⁰⁰</u>
1d.	Fuel Charges	13 each	\$ <u>120⁰⁰</u>	\$ <u>1,560⁰⁰</u>
1e.	Level 1 Inspection (INCLUDED IN 1b.)	13 each	\$ <u>0</u>	\$ <u>0</u>
Item 1 Total			\$ <u>1,027,445⁰⁰</u>	\$ <u>1,335,685⁰⁰</u>
2.	Optional Items			
2a.	Extended Warranties Refuse body Hydraulic Cylinders		\$ <u>3500⁰⁰</u> \$ <u>2500⁰⁰</u>	
2b.	Sign Board Frames, per specifications <i>ROADWAY DISPLAY 36X9X</i> Mfg./Model #	13 Each	\$ <u>975⁰⁰ PR.</u>	\$ <u>12,675⁰⁰</u>
2c.	Decal, per specifications	13 each	\$ <u>600⁰⁰ PR.</u>	\$ <u>7,800⁰⁰</u>

ALL OTHER PROVISIONS OF THE REQUEST FOR PROPOSAL SHALL REMAIN IN THEIR ENTIRETY.
 VENDOR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THE ABOVE AMENDMENT.

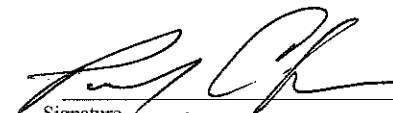

 Signature Date 9-23-10
 Paul Campbell
 Typed Name and Title

ARIZONA REFUSE SALES LLC.
 Company Name
 1824 W. BROADWAY Rd.
 Address
 PHOENIX AZ 85041
 City State Zip

REVISED PRICE PAGE

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1e.	Level 1 Inspection (INCLUDED IN 1b.)	13 each	\$ <u>0</u>	\$ <u>0</u>
Item 1 Total			\$ <u>102,745⁰⁰</u>	\$ <u>1,335,685⁰⁰</u>
2.	Optional Items			
2a.	Extended Warranties Refuse body Hydraulic Cylinders		\$ <u>3500⁰⁰</u> \$ <u>2500⁰⁰</u>	
2b.	Sign Board Frames, per specifications <i>ROADWAY DISPLAY 36x95</i> Mfg./Model #	13 Each	\$ <u>975⁰⁰ PR.</u>	\$ <u>12,675⁰⁰</u>
2c.	Decal, per specifications	13 each	\$ <u>600⁰⁰ PR.</u>	\$ <u>7,800⁰⁰</u>

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 Signature Date 9-23-10
 Paul Campbell
 Typed Name and Title

ARIZONA REFUSE SALES, LLC.
 Company Name
 1824 W. BROADWAY RD.
 Address
 PHOENIX AZ 85041
 City State Zip



ARIZONA REFUSE SALES, LLC

1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

PROPOSAL NUMBER: 110051
27 CUBIC YARD CAPACITY (excluding hopper area)
AUTOMATED SIDE LOAD REFUSE BODIES

REVISED PRICE PAGE additional breakdown

Item 1a Price Page
SIDE LOAD BODY

Unit Price	\$89,000
3 Year Warranty (High Pressure Filter Kit)	5,500
10# Fire Extinguisher	125
Tool Box	600
Flare Kit	75
30 VAC Light Kit	450
Chock Holder	150
Shovel & Broom Holder	150
2 Year Body Warranty	2500
Oil Temperature Sensor	400
Tailgate View Tabs	75
TOTAL	\$99,025

Item 2a Price Page
EXTENDED WARRANTIES

TOTAL 5 Year Cylinder Warranty: \$2,500
TOTAL 5 Year Body Warranty: \$3,500



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Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

Arizona Refuse Sales Service and Support Organization

Sales, Parts, and Service:

1824 W. Broadway Rd.
Phoenix, Arizona 85041
Phone: 800-940-7467

Hours of Operation:
7:00 a.m. to 4:30 p.m. MST

Paul Campbell, Owner, SALES, PROJECT MANAGER

pcampbell@azrefusesales.com
pcampbell@dadeemfg.com

Over 35 years of experience in the Engineering, Design & Manufacturing of refuse and waste handling equipment. Current owner of Arizona Refuse Sales, LLC and DaDee Manufacturing, LLC

Jim McCauley, SERVICE, WARRANTY & PARTS MANAGER

jmccauley@azrefusesales.com

12 years of experience in the areas of Service, Warranty and Parts of refuse and waste handling equipment.

Merle Gossman, SALES

mgossman@azrefusesales.com

8 years of experience with Arizona Refuse Sale as Sales Associate. Retired from the City of Casa Grande as the Fleet Manager prior to joining ARS

Ron Alderfer, Director of Engineering, QUALITY ASSURANCE

ralderfer@azrefusesales.com

5 years of experience with Arizona Refuse Sales and DaDee Manufacturing. Extensive experience in mechanical and structural design. Mechanical Engineering Degree.

Wendell Perkins, Technical Engineer, QUALITY ASSURANCE

wperkins@azrefusesales.com

35 years of experience in the Engineering, Design & Manufacturing of refuse and waste handling equipment. 12 years with Arizona Refuse Sales, LLC and DaDee Manufacturing, LLC

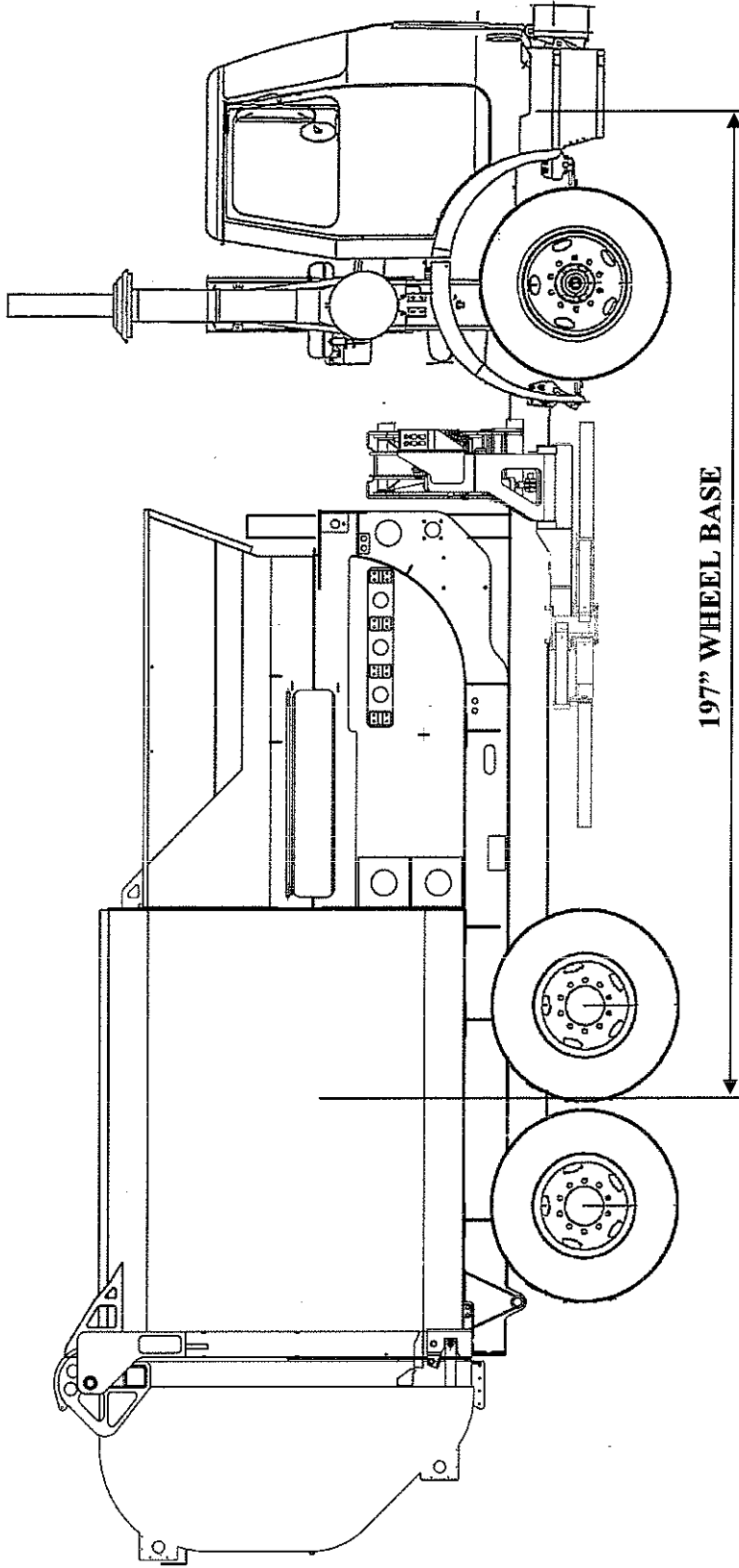
(6) Qualified and factory trained service personnel are employed by DaDee Manufacturing.

SCORPION ASL LADDER AND SAFETY INTERLOCKS

The Scorpion ASL utilized the Parker IQAN Integrated control system. The system ties into the chassis engine controller through the J1939 signal. RPM, Neutral, Drive, Reverse, & MPH functions are used to control various interlock set points and alarms on the Scorpion ASL.

- **THE MAIN POWER SWITCH turns PUMPS OFF**
- **PUMPS TURN OFF and PACKING SYSTEM is DISABLED when the ladder is DOWN. A Warning Screen comes up on the IQAN Control Module indicating Ladder Down**
- **THE AUTOPACK SYSTEM operates in drive gear only**
- **ARM operates in drive or neutral gears**
- **ARM OUT INTERLOCK**
- **THE ASL ARM will not go UP when the GRABBERS are OPEN**
- **THERE IS NO ARM FUNCTION above 900 RPM except RELEASE and IN functions and in drive gear**
- **JOYSTICK and LST SWITCHES will not operate at the same time**
- **NO ARM FUNCTION when the BODY is advancing to or in the UP position**
- **IN-CAB ALARM SOUNDS if the ARM is OUT and or GRABBERS CLOSING and the truck engine speed exceeds 900 RPM. A Warning Screen comes up on the IQAN Control Screen Indicating LOADER ARM OUT.**
- **IN-CAB ALARM SOUNDS when TAILGATE is OPENING. A VISUAL FLASHING IMAGE appears on the IQAN Control Screen when TAILGATE is OPENING.**
- **IN-CAB ALARM SOUNDS when BODY is going UP. A VISUAL FLASHING IMAGE appears on the IQAN Control Screen when BODY is going UP.**
- **IN-CAB ALARM SOUNDS when SYSTEM VOLTAGE drops below 11.1 VOLTS**
- **EXTERNAL BODY ALARM sounds when BODY is going UP**
- **EXTERNAL BODY ALARM sounds when TAILGATE is OPENING**

SCORPION 27 ASL
PETERBILT CHASSIS



197" WHEEL BASE

Chassis & Body 17,086
Payload 17,283
TOTAL 34,369

Chassis & Body 34,000
Payload 17,550
TOTAL 51,550

650# cu yd

Chassis & Body 16,914
Payload 267
TOTAL 17,181

DaDee - Scorpion - Pre Delivery Check List

Customer:

Truck Serial #:

Date:

Body/Chassis

Item #	Description	Value	Initials	Initials	Notes
1	Body Prop In Place	n/a			
2	Tailgate Props In Place	n/a			
3	Truck is Lubricated	n/a			
4	Body Wire Routing	n/a			
5	Chassis Wire Routing	n/a			
6	Adjust/ Tighten Body Prox's	n/a			
7	Serial Plates installed	n/a			
8	Body Up/Down operates correctly	n/a			
9	Tailgate Up/Down operates correctly	n/a			

Loader Arm

Item #	Description	Value	Initials	Initials	Notes
1	Arm Hose Routing	n/a			
2	Arm Wire Routing	n/a			
3	Adjust/ Tighten Arm Prox's	n/a			
4	Zero Dump Rotary Sensor	n/a			
5	Zero Main Arm Rotary Sensor	n/a			
6	Adust Full Up Arm Angle	n/a			
7	Adjust Dump Complete Angle	n/a			
8	Adjust Arm Ramp Down Angle	n/a			
9	Check arm in at full out position	n/a			
10	Check Arm Pressures				Grip Release should be 2700psi
11	Check Arm Speed				Speed should be between 7-8 sec
12	Adjust Dump Arm Droop with 5/8 Adjuster Bolts	n/a			Adjust with Grabbers open (No Up/Down Motion)
13	Hose Track Fixed End in correct position	n/a			Attached to Outer Arm

Slider

Item #	Description	Value	Initials	Initials	Notes
1	Zero Blade Rotary Sensor	n/a			
2	Check for Slider Chatter	n/a			
3	Check/Set Sweep and Slide Cylinder Stroke	n/a			
4	Test Packer Auto Cycle	n/a			Operates Smooth and 2 cycles

Lights/Camera

Item #	Description	Value	Initials	Initials	Notes
1	Check Brake Lights	n/a			
2	Check Running Lights	n/a			
3	Check Turn Signals	n/a			

4	Check Strobe Lights	n/a			
5	Check Work Light	n/a			
6	Check Camera operation, adjustment	n/a			

Hydraulics

Item #	Description	Value	Initials	Initials	Notes
1	Body Hose Routing	n/a			
2	Chassis Hose Routing	n/a			
3	Arm Hoses/Tubes/Adapters tightened and marked	n/a			
4	Body Hoses/Tubes/Adapters tightened and marked	n/a			
5	Chassis Hoses/Tubes/Adapters tightened and marked	n/a			
6	Bleed Hoist Cylinder	n/a			
7	Set Packer Pressure				Sweep Up should be 3000psi
8	Check Hydraulic Oil Level	n/a			Middle of Sight Gage/ cyl. Full retract
9	In-Out Cylinder Serial #				
10	Grip Cylinder Serial #				
11	Dump Cylinder Serial #				
12	Lift Cylinder Serial #				
13	Hoist Cylinder Serial #				
14	Sweep Cylinder (Curb Side) Serial#				
15	Slider Cylinder (Curb Side) Serial#				
16	Tailgate Cylinder (Curb Side)Serial#				
17	Sweep Cylinder (Street Side) Serial#				
18	Slider Cylinder (Street Side) Serial#				
19	Tailgate Cylinder (Stree Side) Serial#				
20	Pump Serial#				
21	PTO Serial#				
22	V20 Valve (Arm) Serial#				
23	V35 Valve (Packer) Serial#				
24	Check to See Pump Solenoids in correct position	n/a			

Cab

Item #	Description	Value	Initials	Initials	Notes
1	In-Cab Labels installed and Height of Truck correct	n/a			Height is ground to top of TG Cable +2"
2	Check Joystick Functions	n/a			
3	Check LST Functions	n/a			
4	Correct Options Set in Program	n/a			

Safety Features

Item #	Description	Value	Initials	Initials	Notes
1	Body Labels installed	n/a			
2	Chassis Labels installed	n/a			
3	Check All Alarms and Buzzers	n/a			Body Up, TG Up, Arm Out/Gripper Out at 900RPM
4	Check to see that Autopack doesn't operate in Neutral	n/a			
5	Check Warning on MD3 when Ladder is down	n/a			
6	Check Arm Out Warning on MD3	n/a			Arm or Grippers Out and above 900RPM



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Phone: 800-940-7467
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September 23, 2010

RE: RFP 110051
27 CUBIC YARD CAPACITY (excluding hopper area) Automated Side Load Refuse Bodies

DELIVERY SCHEDULE

PROJECTED DELIVERY BASED ON Purchase Order Executed October 1, 2010

Timeline consideration based on \$800.00 per day penalty specified within RFP

- A) One unit per week delivered beginning October 25, 2010
- B) One unit per week delivery excluding holidays

DaDee - Scorpion Automated Side Loader Operations and Maintenance Training Outline

General Component Overview

- ◆ Tailgate
- ◆ Hopper
- ◆ Packing Mechanism
- ◆ Blade Removal/Install
- ◆ Body Hydraulics
- ◆ Arm Valve
- ◆ Packer Valve
- ◆ Pump/PTO
- ◆ Sweep/Slide Cylinders
- ◆ Tailgate Cylinders
- ◆ Hoist Cylinders
- ◆ Loader Arm Cylinders
- ◆ Oil Tank
- ◆ Loader Arm Components

Hydraulic Controls Overview and Operation

- ◆ General Operation
- ◆ Master Module – MD3
- ◆ Joystick and LST Switches
- ◆ Expansion Modules – XA2
- ◆ Rotary Sensors
- ◆ Junction Block
- ◆ Proximity Switches
- ◆ Controls Flow Chart
- ◆ System Off/Main Page
- ◆ Function Page
- ◆ Arm Page
- ◆ Tailgate Page
- ◆ Body Page
- ◆ Packer Page
- ◆ Maintenance Pages
- ◆ Measure Group Page
- ◆ Measure Example
- ◆ Adjust Group Page
- ◆ Adjust Group Example
- ◆ Can Counter Reset
- ◆ Ladder Down and Options Pages

Rotary Sensor Replacement and Calibration

- ◆ Rotary Sensors Locations
- ◆ Rotary Sensor Installation
- ◆ Main Arm Rotary Sensor Installation
- ◆ Dump Arm Rotary Sensor Installation
- ◆ Blade Rotary Sensor Installation
- ◆ Rotary Sensor Calibration



1824 W Broadway Road
Phoenix, AZ 85041

SCORPION Automated Side Loader
NEW EQUIPMENT ONE YEAR LIMITED WARRANTY

DaDee Manufacturing warrants the SCORPION Automated Side Loader to be free from defects in material and workmanship under normal use for a period of **one year from ORIGINAL IN SERVICE DATE** as documented on the **Ownership REGISTRATION** form, only when the unit has been properly serviced, and maintenance has been performed as described in the SCORPION ASL Parts and Operations/Maintenance Manual. Failure to comply with the then current Warranty Policy and Procedures may, in discretion, invalidate this Warranty in its entirety or invalidate any individual warranty claim.

Before ANY warranty can be allowed on any new equipment the **completed, signed and dated Ownership REGISTRATION** form with **ORIGINAL IN SERVICE DATE** must be on file with DaDee Mfg.

This warranty is expressly limited to the repair or replacement of any component or part thereof, on any SCORPION ASL that is proven to DaDee Mfg's satisfaction to have been defective in material or workmanship. Such components or parts thereof, shall be repaired or replaced without cost to the unit Owner for parts and labor provided unit is returned for such repair or replacement to an authorized DaDee Mfg distributor, or such other place as may be designated by DaDee Mfg within one year from the date the unit was put into service by the original Owner. DaDee Mfg makes no warranty on products manufactured by others, and supplied by us, the same being subject to warranties, if any, of their respective manufacturers. **Additional information on the three year leak free warranty on the hydraulic tubes and fittings is provided by Parker Hannifin.**

Any **service parts** sold by DaDee Mfg shall carry a one year limited warranty for replacement only (labor not included) providing the factory inspection reveals a material or workmanship defect. DaDee Mfg reserves the right to make changes in the design or make additions to or improvement on its products without creating any obligation for installation in previously manufactured units.

In no event, regardless of the form of action, whether in contract or in tort, including but not limited to negligence, product liability or strict liability, shall DaDee Mfg be liable for incidental or consequential damages, including but not limited to, loss of profits, products, down time, temporary replacement cost or any other direct, indirect, special, or punitive damages, including attorneys' fees. In no event shall DaDee Mfg be liable for any loss, damage, claim, cost or expense, including attorneys' fees, arising from or related to any leak or spill of hydraulic fluid or any hazardous material (as defined under any applicable Federal, State or Local statute, regulation or the like) or the failure to properly dispose of hydraulic fluid or any hazardous material. The Owner of the unit agrees to defend and hold DaDee Mfg harmless from any loss, damage, claim, cost or expense, including attorneys' fees arising from or related to any environmental or hazardous material claim.

Other than extension of the warranty period under purchased **DaDee Mfg's Extended Warranty Program**, no employee or representative is authorized to change this warranty in any way or grant any other warranty. This is the sole and exclusive warranty offered by DaDee Mfg.

THIS WARRANTY supersedes and is in lieu of all other warranties expressed or implied. All other warranties whether expressed or implied, including but not limited to the implied warranty of merchantability, fitness for a particular purpose and non-infringement are hereby disclaimed. The remedies provided in this warranty are exclusive remedies available and are limited to repair and replacement of the nonconforming parts.

Parker & DaDee

A Partnership in Dry Technology

This Scorpion Takes the Sting Out of Rubbish Collection

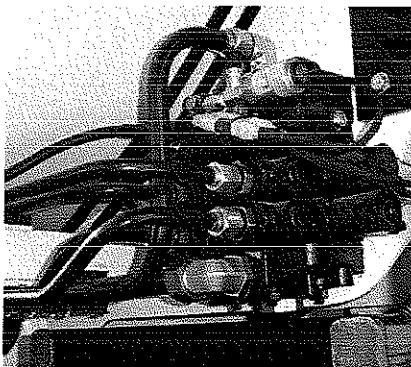
It's time to add another Scorpion to the 32 different scorpion species indigenous to Arizona.

This one, an automated sideloader refuse truck manufactured by DaDee Manufacturing, takes the sting out of rubbish collection, and has already grabbed the attention of municipalities in Arizona and several other states.

This product was created as a result of the combined efforts of the staffs of DaDee Manufacturing and Arizona Refuse Sales. The design concept was based on input from their customers, "to keep it simple, smooth and durable."

The design also incorporates the changing need for new engine emission features, alternate fuel systems and lower horsepower draw on an existing chassis for better fuel consumption. This is all possible due to the hydraulic system design creating less wasted energy which equates to less heat and less hydraulic maintenance.

By outfitting the Scorpion with Genuine Parker Parts (GPP) and its leak-free warranty, it also takes the sting out of a financial bite to municipalities that purchase the vehicle. With GPP, the Scorpion uses Parker Hannifin fluid connectors



installed following Parker guidelines. The result is Parker guarantees end-user customers that equipment will be free of hydraulic plumbing leaks for three years.

The Scorpion program was a joint effort of DaDee Mfg., the Systems Integration Division of distributor

Controlled Motion Solutions and Parker. The team used Parker components to create a smooth-operating hydraulic system. One of its key components is Parker's state-of-the-art IQAN electronic control which monitors and controls the hydraulic system.

The Scorpion automated sideloader is manufactured for today's demands for performance, dependability and longevity.

It is not, "just another sideloader."



ENGINEERING YOUR SUCCESS.



1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

WARRANTY CLAIMS PROCEDURE

When contacted by a customer, the warranty administrator initiates a 'Customer Claim' and assigns a sequential number. All pertinent information is entered into the Warranty Spreadsheet. Using the Claim Number assigned, a Warranty Work Order and a Vendor Return (if required) are completed. The Claim Number remains consistent on all three documents.

The Warranty Work Order is then reviewed and it is determined what action is required to address the issues.

If the customer requires information or other forms of assistance, a staff member (i.e. engineering, service) will contact the customer to insure their needs are understood and the appropriate action is taken. If it is determined that a technician is required at the customer facility to resolve a specific issue, a Field Service Work Order will be initiated and a technician will be dispatched at the earliest possible time.

If parts are requested, they are forwarded at the earliest possible time, generally the same day. If the parts were issued from Consignment Stock, as indicated on the Purchase Order, replacement parts are forwarded to replenish that item. These are forwarded on a zero dollar invoice.

The defective parts are then returned / picked-up, so they can be reviewed by the Warranty Review Team or forwarded to the respective vendor for their review.

After review, if the parts are determined to be defective in nature, no invoice will follow and a labor credit* will be issued, providing, the labor was done at a designated facility. No labor credit is issued for work performed at ARS facility. If the parts are determined to have been damaged either by accident or neglect, then an invoice would be initiated for the cost of the replacement parts and no labor credit would be issued.

* Warranty Labor is paid based on a predetermined hourly rate.

Warranty Manager: Jim McCauley

Phone: 602-276-4390
Fax: 602-276-5470
e-mail: jmccauley@azrefuse.com



ARIZONA REFUSE SALES, LLC

Field Service Work Order

1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

WORK ORDER

Failure Date:
City Unit #
Body Serial #

Requested By:
Email:
Customer:
Address:
City: State: ZIP:
Phone: FAX:

Service Issue:

Service Description and Recommendations:

PARTS:

QTY	Part Number	Description

TRAVEL TIME: _____ HRS _____ MIN ON-SITE LABOR: _____ HRS _____ MIN

Travel Time Billing Rate: \$65.00 per hour during regular business hours
On-Site Labor Rate: \$95.00 per hour regular business hours
(Travel and service time is billed to 15 minute increments.)

TECHNICIAN'S SIGNATURE _____

SERVICE DATE _____ CUSTOMER SIGNATURE _____



ARIZONA REFUSE SALES, LLC

**SCORPION ASL
Warranty Work Order**

1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

WARRANTY CLAIM #

Failure Date:
City Unit #
Body Serial #
W/O #

Requested By:
Email:
Customer:
Address:
City: State: ZIP:
Phone: FAX:

Service Issue or Complaint:

Steps to Resolve Issue or Complaint:

QTY	Part Number	Description

RETURNED PARTS ~Packing Slip

Notes:

	Date Items Returned:
	Work Performed By:
	Shipped By:
	Shipped VIA:

QTY	Part Number	Description

CUSTOMER Labor If Any:

SIGNATURE: _____



ARIZONA REFUSE SALES, LLC

**WARRANTY Review
Vendor Return**

1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

WARRANTY CLAIM #

Customer:
City Unit #
Body Serial #
W/O #
Failure Date:

Reviewed By (ARS):

ARS Approved

ARS Denied

Vendor:

Address:

City

STATE ZIP

Phone:

FAX:

Vendor Approved

Vendor Denied

PARTS USED IN REPAIR AND COSTS

QTY	Part Number	Description	Unit Cost	Extended Cost

PARTS RETURNED

QTY	Part Number	Description

Customer Approved Credit:

Credit Amount:

Notes:



1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

RECOMMENDED CONSIGNMENT INVENTORY & COSTS

<u>PART NUMBER</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
<u>HOSES</u>		
0001-02-0770	HOSE 1, LIFT EXTEND	\$40.84
0001-02-0771	HOSE 2, LIFT EXTEND	\$23.27
0001-02-0772	HOSE 1, LIFT RETRACT	\$36.11
0001-02-0773	HOSE 2, LIFT RETRACT	\$22.91
0001-02-0774	HOSE 1, DUMP/GRIP	\$39.43
0001-02-0775	HOSE 2, DUMP/GRIP	\$35.66
0001-02-0777	HOSE 3, DUMP/GRIP	\$36.69
0001-02-0779	HOSE, DUMP, RETRACT	\$33.53
0001-02-0780	HOSE 1, DUMP EXTEND	\$35.63
0001-02-0783	HOSE 3, DUMP/GRIP	\$39.93
0001-02-0785	HOSE, DUMP, EXTEND	\$29.46
0001-02-0791	HOSE, GRIP, EXTEND	\$35.47
0001-02-0792	HOSE 1 GRIP RETRACT	\$35.91
0001-02-0797	HOSE, GRIP, RETRACT	\$31.96
0001-02-0798	HOSE 1, IN EXTEND	\$38.87
0001-02-0799	HOSE 2, OUT EXTEND	\$29.46
0001-02-0800	HOSE 1, IN RETRACT	\$35.36
0001-02-0801	HOSE 2, IN EXTEND	\$37.39
0001-02-1050	HOSE, TAILGATE, EXT/RET	\$34.46
0001-02-1052	HOSE, BODY, EXTEND	\$44.41
0001-02-1055	HOSE, DRAIN, ARM VALVE	\$37.66
0001-02-1171	HOSE, GRIP, RETRACT	\$30.00
0001-02-1172	HOSE, GRIP, EXTEND	\$27.77
0002-02-0979	HOSE, SWEEP	\$58.87
<u>CYLINDERS</u>		
0005-01-0978	CYL., TAILGATE	\$681.15
0008-01-0366	CYL., ARM LIFT	\$1,250.00
0009-01-0361	CYL., IN / OUT	\$1,037.50
0029-01-0497	CYL., SWEEP	\$1,195.83
0030-01-0509	CYL., SLIDER	\$1,304.17
0035-01-0670	CYL., GRIP	\$620.37
0036-01-0671	CYL., DUMP	\$620.37
<u>HARNESSES</u>		
0037-24-0969-1	BLADE ROT. SENS. HARNESS	\$27.08
0037-24-0969-2	MAIN ROT. SENS. HARNESS	\$22.75
0037-24-0969-3	DUMP ROT. SENS. HARNESS	\$42.67
0037-24-0971-8	EXTEND PROX. HARNESS	\$38.33
0037-24-0971-9	RETRACT PROX. HARNESS	\$35.00
0039-24-1017-1	IN / OUT PROX. HARNESS	\$49.32
0039-24-1017-2	GRIP PROX. HARNESS	\$49.32

CONTINUED:

RECOMMENDED CONSIGNMENT INVENTORY & COSTS

<u>PART NUMBER</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
<u>HYDRAULIC</u>		
0032-33-0690	PUMP, FRONT MOUNT	\$2,739.13
0032-33-1109	PUMP, PTO MOUNT	\$2,739.13
0032-33-1206	PTO	\$728.44
<u>MISC. PARTS</u>		
0003-03-0943	BELT, SET, COMPLET	\$56.25
0003-10-1014	SPRING, GRIP	\$115.86
0003-11-0687	WLDMT, GRABBER FRONT	\$468.60
0003-11-0689	WLDMT, GRABBER REAR	\$476.50
0010-10-0595 / 0596	SEAL, TAILGATE	\$18.47
0019-10-0128	HOPPER RUBBER	\$61.64
0024-11-0271	WLDMT., DUMP ARM	\$2,221.54
0031-20-0695	JOYSTICK	\$637.67
0031-20-0696	IQAN MODLE, XA2	\$1,129.33
0031-20-1115	SWITCH, ROCKER, RED	\$8.32
0031-20-1116	SWITCH, ROCKER, BLK.	\$8.33
0031-23-0707	SWITCH, PROX.	\$40.58
0047-24-1212	SWITCH, ROCKER, LST	\$143.83
0031-23-0712	SENSOR, ROTARY	\$135.18
0032-30-0955	SOLENOID, VALVE, V20-V35	\$135.71
0032-30-1060	BREATHER	\$32.86
0032-37-0912	ELEMENT, FILTER	\$143.43
0032-37-1112	HIGH PRESS. FILTER, ELEM.	\$118.57
0034-10-0650	BUMPER, ARM	\$11.46
0034-10-0684	CARRIER, HOSE ASSY.	\$336.71
0034-12-0666	2" SPHERICAL BEARING	\$24.29
0034-14-0658	BEARING, CARRIER, ARM	\$15.29
0034-14-0860	V-ROLLER	\$120.71
0034-14-1057	BUSHING, TAILGATE LOCK	\$8.84
SV-523	CABLE, CAMERA	\$64.29
SV-620KIT	CAMERA, COLOR	\$458.33

SCORPION RECOMMENDED MAINTENANCE SCHEDULE

Preventative maintenance involves visual inspection of mechanical, electrical and hydraulic components, assemblies, and filters. The lubrication, adjustments, and replacement of filters should be performed when indicated by the maintenance schedule AS WELL AS when visual inspection indicates.

PREVENTATIVE MAINTENANCE CHART

COMPONENT/ SYSTEM	SERVICE / CHECK			
	DAILY 8 HRS	WEEKLY 40 HRS	MONTHLY 200 HRS	ANNUALLY 2000 HRS
Hydraulic System	X			Check oil level in tank & refill
		X		Check cylinders, pump & system for leaks; repair/replace if necessary
			X	*Replace filter
			X	Replace tank breather
			X	Drain, flush & refill, change filter
Lights & Wiring	X			Check for proper operation
Operator's Controls	X			Check for proper operation
Front Mount Pump Power Take Off (if so equipped)		X		Check seals for leaks & operation
Grease Fittings		X		See Grease Fitting Locations 4-2
Packing Mechanism	X			Check for proper operation
		X		Check Packer V-Rollers
Arm Mechanism	X			Check for proper operation
		X		Check Arm Rollers
Body Pivot Pins		X		Check for proper operation
Hoist Cylinder Pin		X		Check for proper operation

***Replace high pressure and return line filters after first 30 days of operation. Replace every 90 days thereafter, or when indicated by visual indicators.**

OPTIONAL EQUIPMENT

PART #	DESCRIPTION	PRICE
<input type="checkbox"/> PT01	Two Tone Paint (Zero VOC Powder Coat)	\$2,500.00
<input type="checkbox"/> PT02	Paint Stripe	\$1,000.00
<input type="checkbox"/> AWPT	Adverse Weather Pre-Treat	\$1,500.00
<input type="checkbox"/> SGN1	Roadway Display Sign Frames (one each side)	\$975.00
<input type="checkbox"/> DEC1	95.5" x 31.5" 3M Metromark Transit Graphics Vinyl decals (one each side)	\$600.00
<input type="checkbox"/> CAM1	Zone Defense Camera System With DVR and 5 Year Warranty (Would Replace Standard Dual Camera System)	\$600.00 (cost add)
<input type="checkbox"/> TB24	Tool Box (18" x 18" x 24") (each)	\$600.00
<input type="checkbox"/> TB36	Tool Box (18" x 18" x 36") (each)	\$650.00
<input type="checkbox"/> FEX1	10 lb. Fire Extinguisher & Mounting Bracket	\$125.00
<input type="checkbox"/> FEX2	20 lb. Fire Extinguisher & Mounting Bracket	\$175.00
	Tool Holders	
<input type="checkbox"/> TH01	Broom, Shovel or Rake	\$125.00
<input type="checkbox"/> TH02	Cone	\$150.00
<input type="checkbox"/> TH03	Chock	\$150.00
<input type="checkbox"/> WRS2	Two Year Body and Arm Structure Warranty	\$2,500.00
<input type="checkbox"/> WRH3	Three Year Hydraulic System Warranty (Pumps, Valves, Cylinders) <i>*Includes Pressure Filter Kit</i>	\$5,500.00
<input type="checkbox"/> WRH5	Five Year Cylinder Warranty <i>*Includes Pressure Filter Kit</i>	\$6,500.00
<input type="checkbox"/> PRES	Pressure Filter Kit	\$4,500.00
<input type="checkbox"/> DISC1	Hydraulic Fluid Quick Disconnect Kit	\$600.00
<input type="checkbox"/> TEMP	Hydraulic Oil Temperature Sensor	\$400.00
<input type="checkbox"/> LEV1	Hydraulic Oil Level Sensor	\$300.00
<input type="checkbox"/> LEV2	Hydraulic Oil Leak Detection System	\$1,800.00
<input type="checkbox"/> TAG1	Tag Axle Control Kit	\$3,800.00
<input type="checkbox"/> LTK1	Three Light Flashing Kit on Tailgate tied to Brakes	\$450.00

*All prices are subject to change without notice
SEPT 2010

Product Bulletin

METROMARK™ - Transit Graphics Vinyl

Page # 1

A 3.5-mil matte white flexible polymeric opaque vinyl film coated with 200-4996 removable acrylic pressure-sensitive adhesive on a 90# layflat liner with the MetroMark™ logo. This film is designed to accept a variety of UV curable and solvent-based inks and is available topcoated for use with offset, letterpress and enamel inks.

- Applications** Temporary product markings, temporary point of purchase decals, temporary transportation advertising systems and tri-vision indoor/outdoor billboard displays.
- Product Variations** This product is available top coated for improved adhesion of enamel, flexographic, offset, and letterpress ink systems.
- Temperature Ranges** Minimum application temperature is +40°F. Service temperature is -40°F to +180°F.
- Expected Exterior Exposure** Removable for up to one year from most smooth original equipment finishes with little or no residue remaining on the finish.
- Substrate Recommendation** MetroMark™ films are designed for use on smooth, flat substrates. The product should not be applied over rivets or corrugated surfaces. Gaps between two panels must be sealed before applying MetroMark™ Vinyl. Up to three layers may be applied provided the original MetroMark® signage has been applied six months or less. If layering, must test adhesion of top decal to the printed surface. Some inks and clear over-prints contain slip agents that may reduce adhesion.
- Substrate Protection** MetroMark™ will not damage the painted surface on stable OEM or repainted motor coach surfaces.
Note: Stable paint surface is defined as a positive paint bond between paint and paint receptive surface of at least 320 ounces per inch peel adhesion.
- Printing Methods** Screen Process, Flexographic, Offset, Electrostatic, Letterpress, Solvent Ink Jet, UV Ink Jet systems can be used to decorate MetroMark™ Vinyl. Topcoating may be required for certain ink chemistries. Test compatibility with MetroMark™ Vinyl prior to production.
- Humidity Resistance** Excellent.



*Manufacturer of Pressure Sensitive Films,
Traffic Graffic Floor Advertising Films,
Custom Coatings and Printing Inks.*

309 S. Union • P.O. Box 158 • Sparta, Michigan 49345 • (616) 887-7387 • (800)253-3664 • FAX (616)887-0537
Web Site: www.generalformulations.com • e-mail: gfiinfo@generalformulations.com

We believe the information on this product to be accurate. However, since we cannot anticipate or control the conditions under which this information or our products may be used, we cannot guarantee results obtained through their use. Tests of our products should be made by users to determine the suitability of these products for a specific purpose. The products are sold without warranty, either express or implied. The purchaser should refer to General Formulations, Inc's Price List for Terms and Conditions or Sale, Including Disclaimer of Warranties and Limitation of Liability.

Product Bulletin

Solvent Resistance Excellent.

METROMARK™ - Transit Graphics Vinyl

Page # 2

Thickness	White Opaque Vinyl Film	3.5 mils.
	Removable Acrylic Adhesive	0.8 to 1.0 mil.
	90# Layflat Release Liner	6.7 mils.
	(Thickness variation +/- 10%)	

Dimensional Stability

% Change	MD: less than 0.50.
24 Hrs on aluminum @ 150 F	CD: less than 0.50.

Elongation (% to Break)

ASTM D-882	MD: 110 +/-50.
	CD: 250 +/-75.

Tensile Strength

ASTM D-882	MD: 4000 +/-500
psi to break	CD: 3500 +/-500

Minimum Expected Shear

PSTC-7 @ 4 psi	
Room Temperature	1 hour

Adhesion Properties:

	Average (Oz/ Inch Width)	
PSTC-1	Stainless Steel	12
24 Hr Dwell	Painted Metal**	12
Room Temperature	Glass	8

** OEM Basecoat - Clear coat system

Storage Stability

6 months when stored at 70° F and 50 % relative humidity.

Product Codes & Print Methods

METROMARK™ -NTC (non-topcoated)

1. Screen Print.
2. UV Offset.
3. Solvent Ink Jet.
4. UV Ink Jet.
5. Electrostatic.
6. Thermal Transfer.

METROMARK™ -TC (topcoated)

1. Conventional Offset.



*Manufacturer of Pressure Sensitive Films,
Traffic Graffice Floor Advertising Films,
Custom Coatings and Printing Inks.*

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Web Site: www.generalformulations.com • e-mail: gfiinfo@generalformulations.com

We believe the information on this product to be accurate. However, since we cannot anticipate or control the conditions under which this information or our products may be used, we cannot guarantee results obtained through their use. Tests of our products should be made by users to determine the suitability of these products for a specific purpose. The products are sold without warranty, either express or implied. The purchaser should refer to General Formulations, Inc's Price List for Terms and Conditions or Sale, Including Disclaimer of Warranties and Limitation of Liability.

Scorpion ASL Municipal Owners

City of Casa Grande*Keith Swearingen*

510 E Florence Blvd

Casa Grande, AZ 85222

Phone: 520-421-8615

FAX: 520-836-5910

SOLD: 4 Units: Scorpion ASL 27 yd**1 unit August 2009****3 units 2010****City of Scottsdale***Danny Johnson*

9191 E San Salvador Dr

Scottsdale, AZ 85258

Phone: 480-312-5575

FAX: 480-312-5569

SOLD: 1 Unit: Scorpion ASL 27 yd**December 2009****City of Tombstone***Robert Reams*

PO Box 339

Tombstone, AZ 85638

Phone: 520-457-3415

FAX: 520-457-2333

SOLD: 1 Unit: Scorpion ASL 27 yd**November 2009****City of Peoria***Charles Johnson*

8401 W Monroe St

Peoria, AZ 85345

Phone: 623-773-7445

SOLD: 1 Unit: Scorpion ASL 33 Yd.**April 2010****City of Tucson***Jim Seeds*

4004 S Park Ave

Tucson, AZ 85714

Phone: 520-791-3131

FAX: 520-791-5753

SOLD: 10 Units: Scorpion ASL 27 yd**1 unit May 2009****9 units 2010****City of Tempe***Kevin Devery*

53 S Priest Dr Bldg D

Tempe, AZ 85281

Phone: 480-350-8281

FAX: 480-350-8155

SOLD: 4 Units: Scorpion ASL 27 yd 2010**City of Safford***John White*

373 W Discovery Park Blvd

Safford, AZ 85546

Phone: 928-432-4071

SOLD: 1 Unit: Scorpion ASL 27 yd**June 2010**



ARIZONA REFUSE SALES, LLC

1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

September 21, 2010

To Whom It May Concern:

This letter confirms that Arizona Refuse Sales, LLC has experienced no litigation, bankruptcy, or reorganization in the last (2) two years.

Sincerely,

Paul Campbell
Owner



1824 W Broadway Road
Phoenix, AZ 85041

Phone: 800-940-7467
FAX: 602-276-5470

Project Manager Statement & Contact Information

The one point of contact as requested in this RFP will be **Paul Campbell, OWNER**, Arizona Refuse Sales, LLC and DaDee Manufacturing, LLC.

Contact information:

Paul Campbell
Arizona Refuse Sales, LLC
DaDee Manufacturing, LLC
pcampbell@azrefusesales.com
pcampbell@dadeemfg.com
OFFICE PHONE: 602-276-4390
CELL PHONE: 602-653-5156