

Gloria Rodriguez

From: Fisher, Eric <Eric.Fisher@fieldturf.com>
Sent: Monday, April 25, 2016 11:53 AM
To: Gloria Rodriguez
Cc: Jones2, Donny; Jones, Carly; Dawson, Patrick; Morehead, Sarah
Subject: RE: TCPN RFI
Attachments: FieldTurf USA, Inc TCPN AZ Turf Pricing.xlsx; San Luis Soccer Field - TCPN Proposal - 04-25-16.pdf

Importance: High

Hi Gloria et al,

Hope all is well and sorry for the delay.

As discussed, we took the liberty of providing a detailed proposal breakdown and updated quote. Additionally, we've provided the AZ TCPN contract (R 5523) pricing for comparison. If you notice, the TCPN contract pricing only pertains to fields over 40,000 Sq. Ft. (See note #7 on pricing spreadsheet attached). On a case-by-case basis, TCPN permits us to use adjusted turf pricing for smaller areas such as this. The rest of the line items are calculated via the "Alternative Costing method" which is a method of pricing line items based on current, local contracting costs. This ensures accuracy and transparency as they are actual costs.

All we need is a P.O. made out to "FieldTurf USA, Inc." to secure your priority place in the production queue.

Thanks and please call me with any questions. I can be reached at 503-708-6548.

Eric Fisher

Director of Sales- SmartBuy



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From: Gloria Rodriguez [mailto:GRodriguez@cityofsanluis.org]

Sent: Monday, April 25, 2016 9:18 AM

To: Fisher, Eric

Subject: RE: TCPN RFI

Good morning Eric,

We have not received the FieldTurf pricing sheet for TCPN Contract R5523 (Arizona). Would it be possible to get it this morning?

Thank you,

Gloria Rodriguez

From: Fisher, Eric [<mailto:Eric.Fisher@fieldturf.com>]

Sent: Thursday, April 21, 2016 2:05 PM

To: Gloria Rodriguez <GRodriguez@cityofsanluis.org>; Stringham,Victoria (Victoria.Stringham@NationalIPA.org) <Victoria.Stringham@NationalIPA.org>; Andrews,Shelley <Shelley.Andrews@NationalIPA.org>

Cc: Jones, Carly <carly@ftnw.com>; Jones2, Donny <donny@ftnw.com>; Morehead, Sarah

<Sarah.Morehead@fieldturf.com>; Adams,David (David.Adams@NationalIPA.org) <David.Adams@NationalIPA.org>

Subject: TCPN RFI

Hi Gloria,

It was great talking to you.

I will ask that TCPN send over a copy of our pricing list to you. As discussed, that is the only item that is not listed on the website link that I sent you.

Victoria/ Shelley,

Can you please assist Gloria with the FieldTurf pricing sheet for TCPN Contract R5523 (Arizona)?

Thanks!

Eric Fisher

Director of Sales- SmartBuy



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