

COOPERATIVE PURCHASING PROGRAM REFUSE HANDLING EQUIPMENT

Background

H-GAC received and opened eighteen competitive bids for refuse handling equipment on March 29, 2016. The following companies submitted bids:

- Amrep, Inc. (Ontario, CA)
- BTE Body Co., Inc. (Irving, TX)*
- DaDee Manufacturing, LLC (Phoenix, AZ)*
- E-Z Pack Refuse Handling Solutions, LLC (Cynthiana, KY)
- GSP Marketing, Inc. / GS Products (Somerset, PA)
- H. Barber & Sons, Inc. (Naugatuck, CT)
- J&R Equipment, LLC, dba J&R Environmental Truck Sales (Oklahoma City, OK)
- JV Manufacturing / Cram-A-Lot (Springdale, AR)
- Kann Manufacturing Corp. (Guttenberg, IA)
- McNeilus Financial, Inc., dba McNeilus Truck and Manufacturing Co. (Dodge Center, MN)
- Pak-Mor, LTD (Seguin, TX)
- Palfinger American Roll-Off (Trenton, NJ)
- Roll-Offs USA (Mead, OK)*
- Scranton Manufacturing Co., Inc. (Scranton, IA)
- Texan Waste Equipment, Inc., dba Heil of Texas (Houston, TX)
- Wastebuilt Environmental Solutions (Summit, IL)*
- Wastequip Manufacturing Co., LLC (Statesville, NC)
- Wayne Engineering, LLC (Cedar Falls, IA)

*Joint Bid

Current Situation

H-GAC Staff evaluated all responses and recommends eighteen bids (consisting of twenty-seven bidders) for award.

Funding Source: Participating local government purchasers
Budgeted: n/a

Action Requested

Request authorization to contract with the lowest responsible bidders for each RH08-16 product code on the Award Recommendations Table on the next page and, as may be applicable, extend contract assignments to other authorized entities during the contract period. If an awarded bidder fails to execute a contract within forty five days, fails to maintain required licenses, or is determined to be ineligible, authorization is requested to contract with the next lowest responsible bidder.

RH08-16 Award Recommendations Table		
HGAC Product Codes	Brand	Bidder
A: Front-Loading Bodies		
AA01-AA04	Amrep	Amrep, Inc.
AB01-AB02	DaDee	Joint bid: DaDee Manufacturing, LLC ; Arizona Refuse Sales, LLC; BTE Body Company, Inc.; Faris Machinery Company; Solid Waste Systems, Inc.
AC01-AC07	E-Z Pack	E-Z Pack Refuse Handling Solutions, LLC
AD01-AD14	Heil	Texan Waste Equipment, Inc., dba Heil of Texas
AE01-AE05	Kann	Kann Manufacturing Corp.
AF01-AF08	McNeilus	McNeilus Financial, Inc., dba McNeilus Truck and Manufacturing Co.
AG01-AG03; AG05-AG06	New Way	Scranton Manufacturing Co., Inc.
AH01-AH03	Pak-Mor	Pak-Mor, LTD
AI01-AI02	Wayne	Wayne Engineering, LLC
AJ01-AJ12	Wittke	J&R Equipment, LLC, dba J&R Environmental Truck Sales
B: Rear-Loading Bodies		
BA01-BA11	E-Z Pack	E-Z Pack Refuse Handling Solutions, LLC
BB01-BB19	Heil	Texan Waste Equipment, Inc., dba Heil of Texas
BC01-BC04	Kann	Kann Manufacturing Corp.
BD01-BD11	Leach	J&R Equipment, LLC, dba J&R Environmental Truck Sales
BE01-BE18	McNeilus	McNeilus Financial, Inc., dba McNeilus Truck and Manufacturing Co.
BF01-BF13; BF16-BF25	New Way	Scranton Manufacturing Co., Inc.
BG01-BG50	Pak-Mor	Pak-Mor, LTD
BH01-BH10	Wayne	Wayne Engineering, LLC
C: Side-Loading Bodies		
CA01-CA02	Amrep	Amrep, Inc.
CA01-CA04	E-Z Pack	E-Z Pack Refuse Handling Solutions, LLC

CC1-CC13	DaDee	Joint bid: DaDee Manufacturing, LLC ; Arizona Refuse Sales, LLC; BTE Body Company, Inc.; Faris Machinery Company; Solid Waste Systems, Inc.
CD01-CD36	GS Products	GSP Marketing, Inc. / GS Products
CE01-CE31	Heil	Texan Waste Equipment, Inc., dba Heil of Texas
CF01—CF17	Kann	Kann Manufacturing Corp.
CG01-CG03; CG05-CG21; CG24-CG32; CG35-CG40; CG43-CG55	Labrie	J&R Equipment, LLC, dba J&R Environmental Truck Sales
CH01-CH22	McNeilus	McNeilus Financial, Inc., dba McNeilus Truck and Manufacturing Co.
CI01-CI15	New Way	Scranton Manufacturing Co., Inc.
CJ01-CJ03	Pak-Mor	Pak-Mor, LTD
CL01-CL20	Wayne	Wayne Engineering, LLC
D: Recycler Bodies		
DA01-DA11	GS Products	GSP Marketing, Inc. / GS Products
DB01	Heil	Texan Waste Equipment, Inc., dba Heil of Texas
DC01-DC05	Kann	Kann Manufacturing Corp.
DD02-DD04	Labrie	J&R Equipment, LLC, dba J&R Environmental Truck Sales
DE01-DE03	Pak-Mor	Pak-Mor, LTD
E: Bulk Waste Grapples		
EA01-EA07; EA09-E10; EA12-EA16; EA18; EA20-EA27	Epsilon	Texan Waste Equipment, Inc., dba Heil of Texas
EB01-EB08; EB12-EB13	Pac-Mac	BTE Body Co., Inc.
EC01-EC02	Palfinger	Palfinger American Roll-Off
ED01-ED10	Petersen	Texan Waste Equipment, Inc., dba Heil of Texas
F: Hoists: Roll Off Container Cable Hoists, Hook Hoists		
FA01	Amrep	Amrep, Inc.
FB01-FB02	Heil	Texan Waste Equipment, Inc., dba Heil of Texas
FC01-FC22	Palfinger	Palfinger American Roll-Off
FD01-FD02	Roll Offs USA	Joint bid: Roll-Offs USA; BTE Body Co., Inc.
FE01-FE06	Swaploader	BTE Body Co., Inc.

FF01-FF12	Wastebuilt	Joint bid: Wastebuilt Environmental Solutions; Box Gang Manufacturing, LLC; CDS Acquisitions, LLC; Galfab Acquisitions, LLC; Waste Concepts; Wastebuilt Southeast, LLC; Wastebuilt Southwest, LLC
G: Steel Containers: Roll Off, Rear/Side/Front Load		
GA01-GA26	Roll Offs USA	Joint bid: Roll-Offs USA; BTE Body Co., Inc.
GB01-GB50	Wastebuilt	Joint bid: Wastebuilt Environmental Solutions; Box Gang Manufacturing, LLC; CDS Acquisitions, LLC; Galfab Acquisitions, LLC; Waste Concepts; Wastebuilt Southeast, LLC; Wastebuilt Southwest, LLC
GC01-GC56	Wastequip	Wastequip Manufacturing Co., Inc.
H: Compactors / Balers		
HA01-HA10	Galbreath	Wastequip Manufacturing Co., Inc.
HB01-HB27	JV Mfg / Cram-A-Lot	JV Manufacturing / Cram-A-Lot
HD02-HD11; HD13-HD16; HD19-HD24	Marathon	Texan Waste Equipment, Inc., dba Heil of Texas
HE01-HE09	Roll Offs USA	Joint bid: Roll-Offs USA; BTE Body Co., Inc.
HF01-HF26	Wastebuilt	Joint bid: Wastebuilt Environmental Solutions; Box Gang Manufacturing, LLC; CDS Acquisitions, LLC; Galfab Acquisitions, LLC; Waste Concepts; Wastebuilt Southeast, LLC; Wastebuilt Southwest, LLC
HG01—HG29	Wastequip	Wastequip Manufacturing Co., Inc.
I: Miscellaneous		
IA01-IA08	H. Barber	H. Barber & Sons, Inc.