



Motorola Solutions, Inc.
7237 Church Ranch Blvd Suite 406
Westminster, CO 80021

August 5, 2013

Mr. Greg Wilkinson
City Administrator
The City of Yuma
1 City Plaza
Yuma, AZ 85364

Subject: Amendment #4 to Agreement No. 03-13042/RES

Mr. Wilkinson:

Motorola Solutions, Inc. ("Motorola") respectfully submits the enclosed Amendment to the City of Yuma Contract for the purpose of establishing updated discount levels for the City of Yuma and local government jurisdictions (Agencies) in both Yuma and La Paz counties that have a requirement for interoperability with the Yuma Regional Communications System, and allows other cities, towns and government agencies use of this contract in order to conserve resources, reduce procurement costs, and improve the timely acquisition and costs of goods or services.

The current term of this contract is through June 30, 2015, and as you requested, we have added the option to renew for three (3) consecutive terms of 1-year each.

We at Motorola look forward to your response. If you should have any questions, please contact your Motorola Account Manager, Michael Paz at (480) 760-4484.

Sincerely,
MOTOROLA SOLUTIONS, INC.

A handwritten signature in black ink, appearing to read 'Larry Mabry', written in a cursive style.

Larry Mabry
MSSSI Vice President & Director Sales

Amendment Number 4
To
Motorola Contract # 03-13042/RES

This Amendment Number 4 ("Amendment") to the Communications System Agreement, # 03-13042/RES, with an Effective Date of July 23, 2013, and as amended, ("Agreement") by and between the City of Yuma, Arizona ("Yuma"), and Motorola Solutions, Inc., f/k/a Motorola, Inc. ("Motorola") is made this 14th day of ~~July~~, ^{August}, 2013. Yuma and Motorola may be collectively referred to as "Parties" or individually as the "Party" as the context of this Amendment requires.

The Parties agree as follows:

- 1.) The current term of the Agreement is through June 30, 2015. Hereafter, Yuma shall have the option to extend the Agreement for three (3) consecutive terms of one (1) year each upon the giving of thirty (30) days prior written notice prior to the end of the anniversary date of each such one (1) year term.
- 2.) Attachment 1 to Amendment Number 1 and Section 1 of Amendment Number 3 are deleted in their entirety and replaced with the following:

Attachment 1

Discount Schedule by APC Codes

Motorola reserves the right to delete Allied Product Codes (APC) as may be necessary for products that are for whatever reason no longer available.

APC	Product Description	Discount %
002	Real Time Video Intellegence	5.00%
037	MOTOTURBO Portable w/GPS 6500/6550	12.00%
038	MOTOTURBO Mobile GPS	12.00%
039	Outsourced Networks	5.00%
040	MVX1000 In-Car Digital Video Record	5.00%
041	Automatic License Plate Recognition (ALPR)	10.00%
112	GTR8000 Series Equipment	18.00%
115	Commport	20.00%
117	FSA SW	15.00%
118	E911	15.00%
124	MC1000/2000/2500/3000 Desk Sets	28.00%
124	MCC5500 Console	28.00%
129	Misc Accessories	30.00%
129	Command Star Lite	EOL
131	Microwave Channel Banks	10.00%
137	Key Management Controller	5.00%
147	Network Routers	15.00%
152	MBX Dropship - Trunked Interconnect	EOL
153	HPD1000 Modem	10.00%
164	GSM,CDMA, & iDEN In-Vehicle Phones	EOL

170	MW810 Mounting Gear	15.00%
185	Extended Warranty	0.00%
189	Mobile Accessories	20.00%
195	Software Upgrades/Flashport	0.00%
201	KVL	5.00%
202	Gold Elite / MCD5000	25.00%
APC	Product Description	Discount %
205	XTS1500 7/800MHz Portable	21.50%
205	XTS2500 7/800MHz Portable	21.50%
207	Command Star Lite	EOL
207	Site Equipment	10.00%
209	Site Security	EOL
214	Fixed Data Products	10.00%
218	PTP Licensed	15.00%
222	PDG Software	18.50%
224	Point to Point Unlicensed	15.00%
225	Quantar Series Equipment	23.00%
228	Gold Elite	25.00%
229	Logging Recorders	15.00%
229	Furniture	15.00%
261	Parts and Accessories	33.00%
262	Towers	0.00%
271	Carry Cases	30.00%
276	XTL5000 Console	21.50%
277	MTC3600 Controller	18.50%
280	Trunking Products and Systems	18.50%
281	Trunking Products and Systems	18.50%
320	XTS5000 VHF/UHF Portable	21.50%
322	MCC5500 Dispatch Console	15.00%
332	Conventional Flashport	0.00%
360	Quantar Receiver	0.00%
371	Software Upgrades/Flashport	21.50%
372	Console Accessories	30.00%
374	Parts and Accessories	25.50%
375	LTE Products	0.00%
377	MTC3600 Controller	18.50%
382	MOSCAD Software	0.00%
404	Gold Elite Dispatch Consoles	25.00%
417	Site Equipment	0.00%
430	XTS Flash Upgrades	5.00%
443	MGE / MCC7500/MCC 7100/MCC5500	15.00%
454	RNSG Infrastructure Kits and FRUs	21.50%
456	Encryption Kits	21.50%
469	MOSCAD Network Fault Management	10.00%
476	MT Accessories	30.00%

481	APX6000 Portable	25.00%
484	MOTOTURBO Repeater	12.00%
488	Optimized Video Security (OVS)	0.00%
495	Packet Data Gateway Hardware	0.00%
499	MOSCAD	0.00%
500	XTL5000 7/800 Mobile	21.50%
APC	Product Description	Discount %
509	Quantar Fixed Stations	23.00%
514	XTL2500 7/800 Mobile Radios	21.50%
524	MOTOBIDGE	15.00%
525	Comparators	15.00%
527	APX6500 Mobile	25.00%
554	Mobile Accessories	20.00%
562	APX7000XE Portable	25.00%
563	MOTOTURBO Mobile	5.00%
585	XTL5000 VHF/UHF Mobile	21.50%
590	Quantars	0.00%
606	Point to Multi-Point Canopy	N/A - incorrect APC
644	Antennas	30.00%
647	Trunking Products and Systems	0.00%
655	APX7000 Portable	25.00%
656	APX7500 Mobile	25.00%
675	Fixed Stations	0.00%
676	Fixed Stations	EOL
683	Wireless Mobility MESH	15.00%
687	XTS1500 7/800MHz Portable	18.00%
706	Test Equipment	20.00%
708	Computer Hardware and Software	10.00%
708	Motorobridge	10.00%
708	Gold Elite Dispatch Consoles	10.00%
721	XTS5000 7/800MHz Portable	21.50%
736	MW810 Mobile Workstation	10.00%
740	MCC5500 / MIP5000	15.00%
743	Quantars Receivers	15.00%
756	APX6000XE Portable	25.00%
761	APX Consolettes	21.50%
832	Wireless LAN	0.00%
856	Site and Shelters	0.00%
877	Trunking Products and Systems	18.50%
977	MOTOTURBO Portable 6300/6351	12.00%
426	APX400 Portable	25.00%
471	APX4500 Mobile	25.00%
	Related Radio Parts & Accessories	
	Parts & Accessories (Excludes APC, 189, 230, 261, 262,	0.00%

	371, 415, 557, 706, 729, 896, 938, 964)	
453	Portable batteries	30.00%
555	Portable antennas	30.00%
742	Earpieces/headsets	30.00%
	Related Radio Parts & Accessories	
785	Battery maintenance systems/remote speaker mics	30.00%
785	Portable chargers/remote speaker mics	30.00%
795	Portable antennas/chargers	30.00%
798	Portable batteries	30.00%
361	Parts: Parts Manufactured	21.50%
362	Parts: Motorola Proprietary Parts	25.00%
455	Parts: Data Product	25.00%
744	Parts: Motorola Competitive Parts	25.00%
940	Parts: Minitor Parts	25.00%
	(Excluded Products include but are not limited to Test Equipment, Tools, Shop Supplies, Service Aids, Radio Service Software)	0.00%
	Professional Services	
	Installation Services*	
	Dispatch Operations	
	Field Engineering*	
	Project Management Services*	
	MSS Installation Labor Only*	
	After Hour Service Response	
	Field Service Organization Installation Labor Only	
	Motorola SSC Technical Support	
	Infrastructure Repair Service Agreement	
	Infrastructure Repair Agreement	
	Subscriber Maintenance Service Agreement	
	*Excludes Travel & Miscellaneous Expenses	

APC	Product Description	Discount %
051	LTE eNodeB	5.00%
055	LTE eNodeB Termination Equipment	5.00%
066	LTE eNodeB Battery	5.00%
066	LTE eNodeB Antenna & Line	5.00%
053	LTE MME, SGW/PGW	5.00%
054	LTE HSS / PCRF	5.00%
053	LTE OSS	5.00%

055	LTE Networking Equipment	5.00%
056	LTE Device Manager	5.00%
061	LTE PTT	5.00%
059	LTE VoIP	5.00%
063	LTE Priority Management	5.00%
059	LTE MVPN	5.00%
APC	Product Description	Discount %
057	LTE Vehicle Modem	5.00%
058	LTE USB Device	5.00%
065	LTE Handheld	5.00%
226	ISSI/CSSI	10.00%

SUBSCRIBER VOLUME DISCOUNTS

The APX Subscriber quantity discount table below applies to volume purchases made in a single order. The minimum volume quantity can be satisfied with any combination of portable, mobile, and control station radios purchased in a single order.

	1-499	500-1999	2000-4999
APX 7000, 6000, 4000, 3000 Portable XE, Li	25%	28%	32%
APX 7500, 6500, 4500 Mobile XE, Li	25%	28%	32%

Services for programming and preparation of subscribers will be priced according to the scope of services at the time of order.

Accessories for the subscriber radios will be subject to their respective APC discounts.

The APX Subscriber quantity discount does not apply to any Radio Service Options or Plans.

3.) Capitalized terms, unless otherwise specifically defined in this Amendment, have the same meaning attributed to such terms in the Agreement.

4.) Except as expressly stated in this Amendment, all other terms and conditions of the Agreement remain in full force and effect.

IN WITNESS HEREOF, the Parties have executed this amendment Number 4 as of the date herein above first stated.

City of Yuma, Arizona

Motorola Solutions, Inc. (f/k/a Motorola, Inc.)

By: _____

By: _____

Name: Gregory K. Wilkinson

Name: Larry Mabry

Title: City Administrator

Title: _____
MSSI Vice President & Director Sales

ATTEST:

[Signature]
City Clerk