



Attention To: City of San Luis  
 Dealer Account Manager: Joe Pray  
 918M Wheel Loaders  
 6/14/2017

City Of Tucson #120377 Bid Pricing	Final Price
<b>Machine</b>	
Machine List Price	\$177,157.00
Member Discount (\$)	\$46,060.82
Freight	\$0.00
Machine Price	\$131,096.18
<b>Work Tools</b>	
Work Tool List Price	\$3,104.00
Member Discount (\$)	\$465.60
Work Tools Price	\$2,638.40
<b>Agency Added Costs</b>	
	\$2,920.00
<b>Total Bid Price</b>	<b>\$136,655</b>
<b>Trade</b>	
Year	0
Make	0
Model	0
Serial Number	0
Hours	0
Trade Allowance	\$0.00
Lien Amount	\$0.00
Allowance Valid Until	7/14/2017
<b>Work Tools</b>	
Fork Carriage with 48" Tines	\$3,104.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
<b>Options (Not Included In Price)</b>	
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
<b>Machine</b>	
Machine List Price	\$177,157.00
Discount	\$53,511.38
Machine Price	\$123,645.62
<b>Work Tools</b>	
Work Tools List Price	\$3,104.00
Discount	\$765.17
Work Tools Price	\$2,338.83
<b>Additional Cost To Sale</b>	
Pre-Delivery (Fuel, Cleaning and Inspection)	\$821.28
Factory To Dealer Freight	\$0.00
Delivery To Agency Yard	\$585.79
Field Service Travel Coverage For Warrantable Repairs:12 Months	\$0.00
Sale Configuration Charges: Tool Box, Beacon, Radio	\$1,875.31
Other	\$0.00
Other	\$0.00
Other	\$0.00
<b>Agency Added Costs</b>	
Extended Warranty For 3 Years Or 4000 Hours Premier Coverage	\$2,920.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
None	\$0.00
<b>Price</b>	
Subtotal Price	\$132,186.83
Trade Allowance Less Lien Amount	\$0.00
Tax Rate	8.462%
Total Invoice Price	<b><u>\$143,372.48</u></b>
<b>Savings Summary (Including Agency Added Costs)</b>	
Contract #120377 Bid Price	\$136,654.58
City of San Luis Price	\$132,186.83
Net Savings From Bid	<b><u>\$4,467.75</u></b>