



Final Proposal

FOR:



**Date Proposed:
12/29/2016**

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Pricing for City of San Luis

Solution Options	Includes/other functions	Cost Per Vehicle per month	Total Cost Per Month
<u>Core GPS Hardwired Unit</u>	Core Track and Trace GPS hardwired, 7 tap points available	\$29.00	<u>8 Vehicles</u> \$232.00
<u>White Fleet GPS:</u> Vans, Cars, F-150, 250 350 Trucks	Plug-N-Play Unit for core GPS tracking	\$20.00	<u>6 Vehicles</u> \$120.00
Total Number of Vehicles: 14 vehicles <u>Total Monthly Investment</u> \$352.00 <u>Total Year Investment</u> \$4,224.00			

12 Month Agreement - NO UPFRONT COSTS
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Included in EVERY package w/ Synovia

Hardware- GPS Hardwire Units- Antenna- Harness- Input Tracking- Integration (routing software)	Core Real Time GPS, Maintenance Module, Tracking with Reports and Alerts	Driver Behavior Data Reporting/Harsh Braking, Acceleration, Unsafe Turns
Software- Cloud based hosting (Silverlining)	Wireless Connectivity with Verizon Wireless (No data overages)	Installation
Lifetime Hardware Warranty	Software updates & Training	Project Manager
Synsurance	Built in Guarantees	No hidden costs

Hardware Breakdown

Hardwired: In-Vehicle Units

➤ LMU-4220



LMU 4220

- **Synovia Solution Installs Units**
- **External Antenna (Windshield Mount)**
- **Recommended Unit for Large Heavy Duty Trucks & Buses (Larger than a F-350)**
- **7 Tapping points available (Event Monitoring)**
- **Ability to Connect Peripherals (Tablets, Operator Panels, Bar Code Scanners and More*)**
- **LMU 4220 (No Engine Diagnostics)**
- **Tamper Alert**

*Ask for more details

Hardware Breakdown Cont.

Plugin Vehicle Unit - 3030

➤ 3030 Plug-N-Play



3030 (Self Install Unit)

- Internal Antenna
- Designed for (Cars, Vans & Trucks F-350 and smaller)
- Engine Diagnostic basic reading
- Connects to the OBDII Port
- No external event monitoring
- Core GPS Track & Trace
- Tamper Alert

Synovia's Synsurance INCLUDES the following components:

- ✓ **Reliable Hardware**
 - Lifetime Warranty
 - Spare Hardware (2% of fleet)
- ✓ **Powerful Software**
 - Hosted Solution
 - Real Time Information – Pings every 30 seconds and left, right turn or harsh incident
 - On-demand, Drill-down Reports
 - Scheduled Reports
 - Maps and Weather Overlay
 - Geo-fence Reporting
 - Alerts
 - Key Performance Indicators (KPI) Dashboard
 - Engine Diagnostics
 - Driver Behavior Monitoring
 - Speeding
 - Harsh Braking
 - Harsh Acceleration
 - Harsh Turning
 - Engine Idling
 - Software as a Service (SaaS)
 - Unlimited Number of Users
 - Continual Updates and Upgrades
- ✓ **Scalable Services**
 - Hardware Installation
 - Software Implementation
 - Training (on-site, online & video)
 - Toll-free Support Line
 - Project Management
 - Rapid Response Support
- ✓ **Dependable Verizon Wireless Data Plan**
 - Best Nation-wide Coverage
 - Best Network Backup Infrastructure
 - No Overage Charges
 - Synovia is an authorized Verizon Wireless Reseller
- ✓ **Affordable Financial Terms**
 - **No Upfront Investment**
 - **No Hidden Costs**
 - **No Extra Costs**
 - No Price Increases
 - One Monthly All-inclusive Service Fee
 - Self-funding (typically within 90 days)

Please let me know what questions you might have about information listed on above pages!

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