



# Greater Yuma

ECONOMIC DEVELOPMENT CORP

April 18, 2017

Mayor Gerardo Sanchez  
P.O. Box 1170  
San Luis AZ 85349

Dear Mayor Sanchez,

Greater Yuma Economic Development Corporation (GYEDC) is very grateful to the City of San Luis for the outstanding partnership we have, and the financial support given to this organization. The City elected leaders and the administration continue to be disciplined stewards for all San Luis residents and visitors. The dedication and diligence demonstrated by all of you is sincerely appreciated.

As you are aware, budget stability has been a key focus of the GYEDC Governance Committee. A method that has been widely accepted nationwide and implemented across the State of Arizona is a per capita calculation. Albeit this method is vulnerable to multiple types of data collection and estimations, it is a proven model that lends itself to stability.

The City of San Luis currently invests \$40,000 annually in our efforts – for which we are most grateful. On average throughout the State of Arizona, per capita spending by Public Entities for Economic Development is \$5.32 per person based upon 2000 census population. We respectfully request that the City of San Luis continue to increase its GYEDC investment in an effort over time, to bring you to a \$2.50 per capita funding model. San Luis would represent the 25,505 population which would ultimately bring your investment total to \$63,763.

We are grateful to you for your consideration of this request. Please feel free to call or email me with any questions you may have about our programs. We thank you for your partnership and look forward to many more great years together.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Julie Engel', is written over a light blue horizontal line.

Julie Engel  
President/CEO  
899 E. Plaza Circle, Suite 2  
Yuma, AZ 85365

cc  
Vice Mayor Matias Rosales  
Tadeo DeLaHoya, City Administrator