

# 2017 San Luis Initiatives

## 4FrontED

Mexico  
University  
MOU

AMC  
Advocacy

## Projects

South Valley Palms  
Development

Amazing Delights (Incubator/Spindle)

Pegasus Pillows (City of SL)

Labrie (SW Industrial/GYPA)

Martech (SW Industrial/GYPA)

Western Catalyst (SW Industrial)

Falcon 4 (SW Industrial)

Eagle UAS (Rolle)

Facebook UAS (Rolle)

GSC Technologies (Meadowcraft)

Insultech (SW Industrial/GYPA)

## Port

Over Inspection  
Lobbying

Virtual Building



Greater Yuma  
ECONOMIC DEVELOPMENT CORP

CORPORATE INVESTORS



RVICE

DEVELOP









Carlos Mexia,  
Keynote  
speaker for  
Economic  
Development  
Committee  
meeting.



## Job Creation by Community

2017

Company	San Luis	Somerton	Wellton	Yuma	Other*	Total
ACCT	503	87	0	216	28	834
All-State	8	24	1	213	1	247
Almark					1	1
Alside	157	58	1	209	4	429
Botavia Energy	0	1	0	2	0	3
Convey (Nation's Health)	81	59	1	380	7	528
Datepac LLC	53	26	1	105	0	185
Department of Economic Security	8	39	0	30	0	77
Lasalle Corections Inc (Emerald)	86	18	0	32	4	140
FedEx	1	5	0	41	0	47
General Motors	4	4	8	95	19	130
InsulTech	18	11	0	19	2	50
Johnson Controls (JCI)	64	28	1	88	2	183
Jordan Manufacturing	19	2	0	22	0	43
Martech	1	0	0	8	1	10
Northwestern Industries (NWI)	4	6	0	96	2	108
OPTECH/OES Global Solutions	0	0	0	9	0	9
S & A Industries	10	4	0	4	0	18
Yuma Truck Driving School	0	0	1	10	0	11
<b>Total by Community</b>	<b>1017</b>	372	14	1579	148	3130
<b>Total Jobs All Communities</b>	<b>3130</b>					



# San Luis Project Leads for 2016/17

- **South Valley Palms Hotel Development**
- **Amazing Delights (Incubator/Spindle)**
- **Pegasus Pillows (City of SL)**
- **Labrie (SW Industrial/GYPA)**
- **Lotus Seafood (Spindle/Lydia's Fruit's)**
- **Martech (SW Industrial/GYPA)**
- **Western Catalyst (SW Industrial)**
- **Falcon 4 (SW Industrial)**
- **Eagle UAS (Rolle)**
- **Facebook UAS (Rolle)**
- **GSC Technologies (Meadowcraft)**
- **Insultech (SW Industrial/GYPA)**

2008

- GYEDC launches San Luis Hotel attraction strategy
- Business case developed for a San Luis Hotel
- Initiative can not identify interested investment group
- City Manager Velez takes over initiative (2009)

2013

- TEA Investments introduced to San Luis Hotel/Retail Project via meeting with GYEDC (December)

2014

- Initial discussions coordinated by GYEDC between TEA and City of San Luis (1/8)
- Ongoing meetings occur with the City of San Luis and TEA to structure deal
- Project stalls due to NMTC funding issues (8/25/14)

2016

- Project is restarted with TEA Investments and their consultant RMX Property after discussions with GYEDC (2/26)
- P3 Intro meeting (3/24)
- GYEDC assist San Luis Commercial Holdings with market research and NMTC application

2017

- NMTC application submitted to Yuma CDE (1/6)
- GYEDC attends NMTC conference in San Diego with San Luis Commercial Holdings to recruit NMTC investors (1/26)
- BCC Funding window missed (2/28)

# 2016-2017 Locates Capital Investment

Company	Amount
Almark	\$1,300,000 (*\$28,000,000)
Martech	\$3,000,000
Insultech Expansion	\$2,500,000
LRC Coil	TBD
S&A Industries	\$500,000
<b>Total</b>	<b>\$7,300,000</b>

\*2018 Capital Investment Projections

# Job Creation Improvement

Company	2016	2017
Alside	88	157
Convey (Nation's Health)	71	81
FedEx	0	1
General Motors	3	4
Jordan Manufacturing	0	19
Martech	0	1
S & A Industries	2	10
<b>Total</b>	<b>164</b>	<b>273</b>



**MARCH 3, 2016**

**4:00PM**

**GREATER YUMA EDC**

**899 E. PLAZA CIRCLE, SUITE 2**

**YUMA, ARIZONA 85365**

### **YUMA-MEXICALI MANUFACTURERS ALLIANCE**

Come see why Mexicali based manufacturers such as Martech Medical, Centurion, Jordan Manufacturing and others chose Yuma for their southwest U.S. location. The 4Fronted super region is honored to host your prestigious company and introduce you to Yuma manufacturers within the industry sectors of industrial equipment insulation, battery's, tempered glass, electronics, metal stamping and machining.





