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NEON SIGN CO., INC.

DESIGNERS & MANUFACTURERS OF QUALITY SIGNS

PROPOSAL & CONTRACT

Proposal Date: 8/23/17
Proposal No.: 6741
Account No.: 2077

707 West 8th Street Yuma, Arizona 85364 • (928) 782-2501 • Fax: (928) 343-4076 • E-Mail: sales@pennsigns.com

SUBMITTED TO: CITY OF SAN LUIS JOB NAME: SAN LUIS GATEWAY V-SHAPED 5X12 LED SIGN 6-25-17
CONTACT: JOB LOCATION: PO Box 1170
ADDRESS: PO Box 1170 SAN LUIS, AZ 85349
SAN LUIS, AZ 85349

PHONE / EXT: (928)341-8520
CELL NO.: (928)____-____
FAX NO.: (928)____-____
E-MAIL: JCISNEROS@CITYOFSANLUIS.ORG SITE CONTACT:

WE HEREBY SUBMIT SPECIFICATIONS AND ESTIMATES FOR:

Product Code	Description	Price @	Total:
Obtain Permits	STAFF TIME TO OBTAIN SIGN PERMITS (NO CHARGE \$250.00 VALUE)	\$ 0.00	\$0.00
Permits	PERMIT BILLED AT COST	\$ 0.00	\$0.00
Survey	SITE & SIGN SURVEY: SURVEY NEW SIGN LOCATIONS (NO CHARGE \$275.00 VALUE)	\$ 0.00	\$0.00
Custom Project	REMOVE AND DISPOSE OF EXISTING LED SIGN TO GRADE, CAP ELECTRICAL. NEW ENTRY SIGN: FABRICATE AND INSTALL NEW 5'X12' VIEWING AREA DOUBLE FACE 16MM COLOR WATCHFIRE LED, MOUNTED V-SHAPED. SIGN TO HAVE A TOP DETAIL WITH A CITY LOGO TO ILLUMINATE WITH LED LIGHTING. NO POLE COVER DUE TO THE V SHAPE. SIGN TO BE INSTALLED AS PER ASA STANDARD SIGN ENGINEERING. LED SIGNS TO HAVE BROADBAND COMMUNICATION, A LAPTOP. (ELECTRICAL TO NEW SIGN LOCATION BY THE CITY OF SAN LUIS). FREE WEB BASED TRAINING. FIVE FULL YEAR WARRANTEE ON PARTS AND LABOR BY WATCHFIRE.	\$ 54,720.00	\$58,000.00

Notes:

50% DOWN 40% BEFORE INSTALLATION 10% 30 DAYS . (100% DOWN OPTION)
PRICE IS CONTINGENT UPON STANDARD GROUND CONDITION, ACCESS, OVERHEAD AND UNDERGROUND OBSTRUCTIONS.
ELECTRICAL TO SIGN LOCATIONS BY OWNER

SUB TOTAL: \$54,720.00
SALES TAX: \$3280.00
SHIPPING: \$0.00
TOTAL: \$58,000.00

ACCEPTANCE OF PROPOSAL The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

SALES ASSOCIATE: Ron Contreras

Authorized Signature

Signature

Date



ESTIMATE



DATE 8-23-17

Quotation # 0258-2017

Customer ID 001754 12

Quotation valid until: 8-23-18

480-993-8612

10132 E. Apache Trail, Ste 4
Mesa, Arizona 85220

scott@mesacrane.com

Customer:

City of Somerton
1090 East Union Street
Somerton, Az 85363

Project: 5'x12' LED message center pole sign.

Description	Amount
<p>Survey Site</p> <p>Apply for permit for new sign location (Permit billed at cost at end of project).</p> <p>Remove existing sign at grade, cap electrical. Electrical to new sign location by others.</p> <p>Refurbish top section of sign (steps and logo)</p> <p>Manufacture a new steel frame in a V-Shape to attach the LED signs to pole structure.</p> <p>Provide a 5' x 12' viewing area, double face, 16mm Watchfire full color LED message center with broadband connection. Sign to have time & temp, software and web based training. Five years broadband service is included. Price includes all shipping costs.</p> <p>Install sign at new location, includes excavation, new steel support, concrete and connection of LED. (Includes all travel, Per Diem and Taxes)</p> <p>Warrantee: The sign and install is covered 100% for 12 months from time of install. Watchfire has an additional 48 months for parts only.</p> <p>Sign Install time frame: 60 to 90 day project from time of down payment.</p> <p>Shop drawings to be provided before production.</p>	
Date _____	Tax
	Total \$66,650.00

Acceptance of this proposal: We accept all above specifications, and terms.

TERMS:

LED signs have a 50% down required and additional draw of 40% 10days before install and the balanced due upon completion.

Price may change subject to unknown overhead and underground obstructions not visible on site inspection





1165 4th Avenue • P.O. Box 2723 • Yuma, AZ 85366
 (928) 782-7497 • Fax (928) 782-1515
 visit: YUMASIGNMASTERS.COM - email: sales@yumasignmasters.com

GREG VILLALPANDO - Sales/Estimator/Designer - Cell: 928-580-7938

CONFIDENTIAL PROPOSAL

Attention: Derek Duenas
 Company: City of San Luis, AZ
 Address: 1090 Union St
 Project: LED digital display pole sign F
We propose to supply the following:

Date: 9-8-17
 Phone: 919-8613
 Cell:
 email: dvduenas@cityofsanluis.org

Provide one (1) twin-pack 16mm 65"h x 12'-3"w x 5"d Watchfire LED electronic message display with RGB color LEDs, 1 to 10 lines of messaging capable, 4"-58" characters, video capable, designated for outdoor use. Includes: Ignite software compatible with Windows XP or newer computer operating system, 5 Year Warranty, wired for wireless (radio frequency) communication, basic software web training w/manual plus one new steel pole for installation.....\$ 49,920.00
Shipping, handling and insurance for electronic display.....\$ 1,676.00

Fabricate one (1) double-face 42"hx9'-6"w double-face top internally LED illuminated sign cabinet & circular city shield channels and one 10'-7" tall decorative pole cover to match existing. Also provide one steel pole for installation.....\$ 8,954.00

Installation which includes engineered concrete footing & concrete pad, steel pole and connection to existing power supply no further away than 5' from sign, and installing wireless transmitter and receiver (run 25' transmitter cable to computer in building included).....\$ 5,135.00

Permit procurements.....\$ 200.00
 City of San Luis sign permit at cost.....\$

TERMS: 65%DOWN \$ 44,852.67

Balance due on completion: \$ 24,151.44 + permit

Sub - total: \$ 65,885.00
 Tax: \$ 3,219.11
 Total: \$ 69,004.11

TERMS AND CONDITIONS:

1. All labor and materials will be supplied in accordance with specifications submitted and listed above.
2. Any alterations from above specifications requiring extra cost; will only be executed upon written order.
3. Signmasters may not be held responsible for schedule delays resulting from accidents, poor weather or occurrences beyond our control. Liquidated damages will be void as a result of such delay.
4. Electric, if required for signage, will be supplied within 5' of the sign.
5. Unforeseen conditions affecting the installation of contracted signage shall be the responsibility of the Buyer.
6. Agreements made with Signmasters' workmen will not be recognized or binding upon Signmasters.
7. Signage shall remain the property of Signmasters until full payment has been made by the buyer. In the event full payment is not made, right of entry without trespass is granted to Signmasters for removal of contracted signage.
8. Delinquent payments will be billed at 3% monthly (36% annual).
9. Any costs incurred by Signmasters to collect past due accounts will be paid for by the Buyer.
10. If sign is discontinued for any reason Permit Plan Check Fee (city fee) shall be paid by the Buyer.
11. Buyer is responsible for drafting/sketch design fees. Said fees are waived at signing of contract or termination of project without the use of Signmasters drafts/sketch designs.
12. All bids valid for 90 days after which costs are re-evaluated and cost may be adjusted.
13. This proposal is for all outlined services. Additional labor to remove existing structures or special installations may incur additional fees. All footings are estimated at standard ground conditions. Boring into rock, concrete or asphalt may incur additional fees

The above prices, specifications, and conditions are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined in "Terms" above.

 Authorized Signature
 Title/Company

 Date

Electric Signs
 Neon Borders and Signs
 Channel Letters
 Wood Signs
 Store Fronts

Banners
 Window Lettering
 Magnetics
 Vehicle Lettering
 Plastic Signs

Crane Service
 Sign Installation
 Sign Maintenance
 Sign Repair
 Custom Sign Design