



Attn: Jenny Torres – City of San Luis
Email: jtorres@cityofsanluis.org
Phone: (928) 341-8584
Date: April 06, 2018

RE: San Luis Price Center

In response to your request, Pilkington Commercial Co., Inc. is pleased to offer this Bid proposal pricing and clarifications in accordance with the bid documents detailed herein for the above referenced project.

Bid documents for the basis of design:

- “San Luis Price Center - Roof Project - Contract Documents - For Bidding.pdf”
- “San Luis Price Center - Roof Project - Plans - Issued for Bid.pdf”
- “San Luis Price Center Addenda #2 Drawings.pdf”
- Addenda acknowledged 1-6

Scope of Work

- Remove existing roofing and install new R-30 roof system over polyiso insulation, complete in place including infill of skylight openings.

Inclusions

Phase 1 – April 16 to June 30 2018

- Purchase all materials for the project
- Complete ¼ of the roof replacement
- Sales tax for this portion of the work only.
- P % P Bonding for this portion of the work only.

Phase 2 – July 01 to August 31 2018

- Complete remaining 3/4 of the roof replacement
- All HVAC, electrical, skylight infill and cap flashing work.
- Sales tax for this portion of the work only.
- 5 % Contingency allowance for entire project
- Sales tax for this portion of the work only.
- P % P Bonding for this portion of the work only.

Exclusions:

- Davis Bacon or other prevailing wages
- P % P Bonding
- EEW (Energized Electrical Work).



- Any unknown or unmarked underground utilities, structures, or debris, whether natural or manmade; any downtime, delays or losses resulting from conflicting schedules, material, equipment or contractors/suppliers.

Additional Clarifications:

- To the extent that Contractor's timely performance of work is unreasonably impacted whether by acceleration, delay or otherwise, however caused, by Owner, or any other party for whose acts Contractor is not legally liable, Contractor shall be entitled to an equitable adjustment to its contract which may include additional compensation and/or an extension of time, including any increased costs of labor, overtime, and/or materials.
- This proposal is based on a standard Monday through Friday, (8) hours per day, (40) hour workweek.
- **We are a Woman Owned Small Business (WOSB)**
- **Estimate is valid for 30 days.**

Pilkington Commercial Base Bid Proposal is Contract Amount \$ 889,023.45

Phase 1 PO # 1 = \$457,000.00

Phase 2 PO # 2 = \$432,023.45

Please note that this pricing is based strictly upon the documents provided and noted above and incorporates by reference, the terms contained in this Pilkington Commercial Co., Inc Bid Proposal. We reserve the right to modify, alter or revise any pricing to reflect adjustments to the bid documents, whether provided prior to, or following, the submission of the bid proposal. Pilkington Commercial Co., Inc does not bid to 'intent' or 'implied interpretations' of others but to the actual contents of the contract documents for the basis of design as listed on page 1 of this proposal.

This proposal pricing has been calculated based on the cost and availability for the required labor, materials, equipment and services as of the date this bid is submitted. However, the market for these pricing components is volatile at this time and sudden price increases or lack of availability may occur at any time prior to the award of the subcontract, during the course of construction, or before completion of the project. While Pilkington Commercial Co., Inc will diligently use its best efforts to maintain the pricing quoted herein, should there be a price increase in excess of 5% the Owner agrees to pay such cost increase to Pilkington Commercial Co., Inc as an addition to the subcontract amount. Any cost increase presented for payment by Pilkington Commercial Co., Inc shall require written notice to the Owner detailing the increased cost breakdown and will be supported by invoices, bills of sale, or any other document which may appropriately substantiate the cost impact to Pilkington Commercial Co., Inc.

This proposal contains proprietary information and is considered confidential to Pilkington Commercial Co., Inc. It is submitted upon the express condition that the information contained herein will not be released to competitors or otherwise used directly or indirectly in a way detrimental to the interest of Pilkington



Commercial Co., Inc. This proposal also supersedes any previously communicated pricing and/or clarification relating to this project.

Unless otherwise extended in writing from Pilkington Commercial Co., Inc, this bid pricing shall remain in effect for thirty (30) days from the bid submission date. ***Pilkington Commercial Co., Inc reserves the right, upon award of contract, to mutually negotiate any and all terms, conditions and provisions of the subcontract agreement, whether or not contained or identified in this bid package, and in accordance with, but not limited to, the inclusions, exclusions and clarifications noted in this Pilkington Commercial Co., Inc Bid Proposal.***

We look forward to being selected as the contractor for this project and to working with your project team for its successful and timely completion. If you have any questions, or need any additional information, contact us at (928) 317-0345 Ext 675.

Sincerely,

A handwritten signature in blue ink, appearing to read 'L. Pilkington', is written over a horizontal line.

Leo Pilkington – Vice President/COO
Pilkington Commercial Co., Inc.
Women Owned Small Business (WOSB)
2975 S Ave B
Yuma, AZ 85364
Office: 928-317-0345 Ext 675/Fax: 928-317-0299/Cell: 928-941-9201
B1- 244265 (AZ), B-924516 (CA)
leo@pilkingtonconst.com
www.pilkingtonconst.com

ACCEPTANCE OF BID PROPOSAL/CONTRACT:

The labor, materials, equipment and/or services to be provided for the above bid amount(s), the terms and conditions of this proposal, and any attachments hereto are satisfactory and accepted for incorporation into the subcontract agreement. Pilkington Commercial Co., Inc is authorized to proceed with the work as detailed herein.

Customer Signature

Print Name and Title

Date of Acceptance

BID SCHEDULE

Project Name: City of San Luis
 San Luis Price Center – Roofing Replacement Project

For: City of San Luis, Arizona

<i>Bid No.</i>	<i>Description</i>	<i>Estimated Quantities</i>	<i>Unit</i>	<i>Unit Cost</i>	<i>Total Cost</i>
1	Remove Existing Roofing and Install New R-30 Roof System over Polyiso Insulation, complete in place including infill of all skylight openings.	1	LS	\$ 846,689.00	\$ 846,689.00

TOTAL \$ 846,689.00

5% CONTINGENCY SUBTOTAL \$ 42,334.45

TOTAL ESTIMATED PROJECT COST \$ 889,023.45

TOTAL BASE BID AMOUNT IN WORDS: **EIGHT HUNDRED EIGHTY-NINE THOUSAND,
 TWENTY THREE DOLLARS AND FORTY FIVE CENTS**

THIS PROPOSAL IS SUBMITTED BY Pilkington Commercial Co., Inc.,
 a corporation organized under the laws of the State of Arizona
 or a partnership consisting of N/A
 or individual trading as N/A
 of the City of Yuma (City, State) and is the holder
 of Arizona State Contractor's license(s): General Contractors (type)
 Classification B-1 License No. 244265