



**Yuma AZ**  
 3382 E. Gila Ridge Rd.  
 Yuma, AZ 85365  
 928-726-9818

# Customer Proposal Letter

City of San Luis  
 1090 E. Union Street  
 San Luis, AZ 85349  
 (928) 341-8589

Salvador Sandoval, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

## VEHICLE

Make Peterbilt Model 520 Year 2019 Stock Number 972563  
 Additional Vehicle and Accessories Description \_\_\_\_\_ To be delivered on or about \_\_\_\_\_

2019 Peterbilt 520 with Dadee Body per attached specifications.  
 HGAC Contract Pricing

	1	Total
Quantity	1	
Truck Price per Unit	\$252,738.28	\$252,738.28
F.E.T. (Factory & Dealer Paid)	\$0.00	\$0.00
Net Sales Price	\$252,738.28	\$252,738.28
Optional Extended Warranty(ies)		
State Sales Tax	\$21,260.34	\$21,260.34
Documentary Fee	\$250.00	\$250.00
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program	\$20.00	\$20.00
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	\$274,268.62	\$274,268.62
Trade Allowance (see DISCLAIMER Below)		\$0.00

Sales Representative \_\_\_\_\_

Byron Haught \_\_\_\_\_

Purchaser \_\_\_\_\_

signature

printed name

signature

printed name

Accepted by Sales Manager or  
 General Manager: \_\_\_\_\_

title

date

signature

printed name

Quote good until **12/31/2018**

**Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

PETERBILT  
VMXXR036-1  
UNIT TYPE 2

CHASSIS FINAL BILL  
FOR VIN 3BPDLJ0X7KE105666

PAGE 001  
AS OF 09/25/18

DEALER CODE - A265  
NAME AND ADDRESS  
RUSH TRK CTRS OF ARIZONA  
9600 WEST ROOSEVELT ST  
TOLLESON AZ 85353

CUSTOMER NO - JL9U  
ARIZONA REFUSE SALES  
ARIZONA REFUSE SALES

DATES  
REQ DELV 09/10/18  
DELIVERY 09/25/18  
PRIC EFF 09/25/18

PREVIOUS CHASSIS NO.

THE FOLLOWING LIST DESCRIBES ALL COMPONENTS USED FOR THIS CHASSIS  
DIMENSIONS AND WEIGHTS FOR THE ENTIRE ORDER ARE STATED IN CUSTOMARY.

APPLICATION

COMMODITY HAULED 0091180 REFUSE, SCRAP, RECYCLING  
INTENDED SERVICE 0093040 REFUSE/LANDFILL

BODY

BODY TYPE 0095220 AUTOMATED SIDE LOADER / PUSH-OUT  
BODY LENGTH 288.00 IN BODY HEIGHT 162.00 IN  
MAX LADEN WEIGHT 1000.00 LBS

TRAILER

TRAILER TYPE  
TRAILER LENGTH .00 FT TRAILER HEIGHT .00 FT  
KINGPIN .00 IN CTR LINE AXLE GRP .00 IN  
CORNER RADIUS .00 IN NO TRAILER AXLES 00

OPERATING AREA RESTRICTIONS

LENGTH 40.00 FT WIDTH 102.00 IN HEIGHT 13.50 FT  
\*\*\*\* DEALER ASSIGNED:

CHASSIS

FRONT AXLE LOAD 18180.00 LBS REAR AXLE LOAD 44000.00 LBS GCW 58000.00 LBS  
WHEELBASE 210.00 IN FAX/BOC 110 IN CAB/AXLE 210.00 IN  
CAB/EOF 280.00 IN MAXIMUM GRADE 06 PERCENT HIGHWAY 100 % CLASS B 000  
% CLASS C 000  
% CLASS D 000

UNIT TYPE 2

SPECIAL REQUIREMENTS  
SPECIAL RESTRICTIONS 0098010 CALIFORNIA REGISTRY

ENGINEERING ASSIGNED RATINGS

GAWR FRONT: 18,180.00 LBS  
GAWR FIRST INTER: 22,000.00 LBS SECOND INTER: 22,000.00 LBS  
GAWR REAR: 0.00 LBS  
GVWR: 62,180.00 LBS

CODE	DESCRIPTION	PUB CD	PRICE	WEIGHT
BASE MODEL				
0005201	MODEL 520 LCF	P	190,890	16,475
0200700	NOT APPLICABLE	P	0	0
	SECONDARY MANUFACTURER			
FRAME AND EQUIPMENT				
0514160	10-3/4" STEEL RAILS 306-342"	P	149	187
	3/8" RAIL THICKNESS			
0644090	EOF SQUARE WITHOUT XMBR	P	0	0
	USE WITH BODY BUILDER INSTALLED XMBR			
0651090	OMIT REAR MUDFLAPS & HANGERS	P	0	0
0713130	(2) SOLID MOUNT CABLE HOOKS	P	0	11
FRONT AXLE AND EQUIPMENT				
1012200	MERITOR MFS20 20,000 LB, 3.5" DROP	P	65	35
1114030	TAPER LEAF SPRINGS, SHOCKS 20,000 LB	P	0	0
1243010	POWER STEERING SHEPPARD M100 DUAL	P	0	0
1353540	PHP10 ALUMINUM PRESET+ HUBS	P	834-	179-
1380235	MERITOR 5" DROP IPO STANDARD	P	0	0
1380280	BENDIX AIR CAM FRONT DRUM BRAKES 16.5X7	P	546	0
	16,000-22,000 LB STR OR FRT DRIVE			
1380470	MERITOR WIDE TRACK IPO STD, FRONT AXLE	P	0	4
	MFS+ 3.5" DROP / MFS 3.74"			
1391390	LONG STROKE BRAKES, FRONT AXLE	P	23	0
1391410	GUSSETED CAM BRACKETS, STEER AXLE	P	28	0
1392970	HEAVY DUTY CAM BUSHINGS, STEER AXLE	P	31	0
REAR AXLE AND EQUIPMENT				
1523330	DANA SPICER DSH44 44,000 LB	P	507-	311-
	HIGH PERFORMANCE 44			
1616290	PHP10 ALUMINUM PRESET+ HUBS	P	680-	0
1632650	LONG STROKE PARKING BRAKES	P	0	0
	DRIVE AXLE(S)			
1672630	DIFF LOCK BOTH AXLES	P	2,046	60
1680280	BENDIX SMART ATC TRACTION CONTROL	P	228	2
1680440	REFUSE SERVICE BRAKES, STEER AND DRIVE	P	0	0
	AXLES			
1680450	REAR BRAKE CAMSHAFT REINFORCEMENT	P	62	9
1680490	GUSSETED CAM BRACKETS, DRIVE AXLE(S)	P	71	2
1680500	SRM VALVE	P	0	0
1682710	ANTI-LOCK BRAKING SYSTEM (ABS) 6S6M	P	417	35

UNIT TYPE 2

CODE	DESCRIPTION	PUB CD	PRICE	WEIGHT
1684200	SYNTHETIC AXLE LUBRICANT ALL AXLES	P	0	0
1687020	BENDIX AIR CAM REAR DRUM BRKS 16.5X8.6	P	1,119-	0
1705570	RATIO 5.57 REAR AXLE	P	0	0
1824240	HENDRICKSON HMX460 46,000 LBS, 54" AS	P	1,050	64-
1911210	HAULMAAX, 60K CREEP RATING OMIT SUSPENSION INSERT	P	328-	185-
ENGINE AND ENGINE EQUIPMENT				
2074507	PACCAR PX-9 37001900 GOV@2100 1250@1400	P	2,572	0
	PERFORMANCE (2017 EMISSIONS)			
2091305	ENGINE IDLE SHUTDOWN TIMER ENABLED	P	0	0
2091315	ENABLE EIST AMBIENT TEMP OVERRULE	P	0	0
2091372	EFF EIST NA EXPIRATION MILES	P	0	0
2091640	EFFECTIVE VSL SETTING NA	P	0	0
2140200	CARB ENGINE IDLING COMPLIANCE	P	0	0
N2132	N205 120...STANDARD MAXIMUM SPEED LIMIT			
N2133	N207 0....EXPIRATION DISTANCE (N207)			
N2134	P005 120...HARD MAXIMUM SPEED LIMIT (P1			
N2135	P001 65....MAXIMUM ACCELERATOR PEDAL VE			
N2136	P110 0....ACCELERATOR LOWER DROOP (P11			
N2137	P059 65....MAXIMUM CRUISE SPEED (P059)			
N2138	P111 0....CRUISE CONTROL LOWER DROOP (			
N2140	N203 252...RESERVE SPEED FUNCTION RESET			
N2141	N202 0....MAXIMUM CYCLE DISTANCE (N202			
N2142	N206 10....MAXIMUM ACTIVE DISTANCE (N20			
N2143	N201 0....RESERVE SPEED LIMIT OFFSET (			
N2144	P015 NO...ENGINE PROTECTION SHUTDOWN (			
N2145	P026 NO...GEAR DOWN PROTECTION (P026)			
N2146	P046 1400..MAX PTO SPEED (P046)			
N2147	P062 NO...CRUISE CONTROL AUTO RESUME (			
N2148	P068 NO...AUTO ENGINE BRAKE IN CRUISE			
N2150	N209 0....EXPIRATION DISTANCE (N209)			
N2151	P520 YES...ENABLE IDLE SHUTDOWN PARK BR			
N2152	P030 5....TIMER SETTING (P030)			
N2153	P233 YES...ENABLE IMPENDING SHUTDOWN WA			
N2154	P234 60....TIMER FOR IMPENDING SHUTDOWN			
N2155	P516 35...ENGINE LOAD THRESHOLD (P516)			
N2157	P031 NO...IDLE SHUTDOWN MANUAL OVERRUL			
N2159	P230 YES...ENABLE HOT AMBIENT AUTOMATIC			
N2161	P172 40...LOW AMBIENT TEMPERATURE THRE			
N2163	P171 80...HIGH AMBIENT TEMPERATURE THR			
2513070	200 AMP ALTERNATOR, STANDARD BRUSH	P	202	0
2521090	IMMERSION TYPE BLOCK HEATER 110-120V	P	74	2
	SEE SALES TOOL DESC FOR PLUG LOCATION			
2521110	OIL PAN HEATER 120V/300W	P	65	2
2522050	PACCAR STARTER 12V	U	0	0
2538040	3 PACCAR PREMIUM 12V DUAL PURPOSE	P	0	0
	BATTERIES, 2190 CCA			
2539010	BATTERY WARMER, 120V	P	39	0
2539740	KISSLING BATTERY DISCONNECT SWITCH	P	245	2
	300 AMP; MOUNTED ON BATTERY BOX			
	2/21/13: R-220 PER ASAP OMD (EJJ)			

UNIT TYPE 2

CODE	DESCRIPTION	PUB CD	PRICE	WEIGHT
2621000	2-SPEED FAN CLUTCH FOR FREQUENT START/STOPS	P	0	0
2723210	18.7 CFM AIR COMPRESSOR N/A X15	P	0	0
2921110	PACCAR FUEL/WATER SEPARATOR STANDARD SERVICE INTERVAL	P	0	0
2921210	NO FLUID HEAT OPTION FOR FUEL FILTER	P	0	0
2921320	12V HEAT FOR FUEL FILTER	P	68	0
3010400	ENGINE PROTECTION SHUTDOWN W/DASH LABEL	P	10	0
3114270	HIGH EFFICIENCY COOLING SYSTEM	P	0	0
3120320	BUGSCREEN--REMOVABLE TYPE GRILL MTD W/ADTL CLIPS @ BTM OF BUGSCREEN	P	84	0
3120450	STAINLESS STEEL GRILLE	P	0	0
3261980	HEAVY DUTY AIR CLEANER	P	0	0
3281750	PRE-CLEANER ECG	P	141	13
3365300	EXHAUST VERTICAL LH DPF/SCR LH BOC VERTICAL (2017)	P	0	0
3381770	CURVED TIP STANDPIPE(S)	P	70	0
3387870	24" HT, 5" DIA STANDPIPE(S) CHROME WITH CLEAR COAT	P	0	0
TRANSMISSION AND CLUTCH				
4052420	ALLISON 4500 RDS-P TRANSMISSION, GEN 5 RUGGED DUTY SERIES	P	17,072	390
4210200	1760 HD DRIVELINE, 1 MIDSHIP BEARING	P	0	0
4250160	ALLISON WORLD TRANS PRIMARY SHIFT SCHEDULE 1	U	0	0
4250470	ALLISON 5TH GEN RDS, PKG 225 3000, 3500, 4000, 4500, 4700 TRANS	U	0	0
4250720	ALLISON FUELSENSE NOT DESIRED ***NIA*** 1/7/19	U	0	0
4250960	TC-521 TORQUE CONVERTER ALLISON TRANSMISSION	U	0	0
4256020	CONSOLE MTD PUSH BUTTON SHIFTER ALLISON TRANSMISSIONS	P	0	0
4256740	ALLISON 6-SPEED CONFIGURATION 4500 TRANSMISSIONS ONLY	P	0	0
4256870	ALLISON OUTPUT FUNCTION S NEUTRAL INDICATOR FOR PTO	P	0	0
AIR AND TRAILER EQUIPMENT				
4510330	BENDIX AD-IS EP AIR DRYER W/HEATER AND COALESCING FILTER; EXTENDED PURGE	P	0	0
4540420	NYLON CHASSIS HOSE	P	0	0
4542320	CENTRAL LOC FOR AIR TANK DRAIN VALVES N/A WITH OPTIONAL DRAIN VALVES	P	300	9
4543320	STEEL PAINTED AIR TANKS	P	0	0
4543530	CLEAR OUTSIDE FRAME OF ALL AIR SYSTEM COMPONENTS LH BOC	P	581	0
4543540	CLEAR OUTSIDE FRAME OF ALL AIR SYSTEM COMPONENTS RH BOC	P	581	0

UNIT TYPE 2

CODE	DESCRIPTION	PUB CD	PRICE	WEIGHT
<b>TIRES AND WHEELS</b>				
5069700	FF: BR 20PLY 315/80R22.5 M843 MSI **NLA** REPLACE W/5064010 AFT 10/1/18	U	0	0
	PART: BR001714 FET: 106			
5167320	RR: BR 16PLY 11R22.5 M843	P	936	204
	PART: BR11R225HM843 FET: 232			
5190008	CODE-REAR TIRE QTY 08.			
5220520	FF: ALCOA 890637 22.5X9.00 CLEAN BUFF ALM	P	320	110-
5320410	RR: ALCOA 885657 22.5X8.25 CLEAN BUFF ALM, SEVERE SERVICE	P	1,852	1272-
5390008	CODE-REAR RIM QTY 08.			
<b>FUEL TANKS</b>				
5536130	23" ALUM 80 GAL FUEL TANK LH BOC	P	31	13
5604080	LOCATION LH BEHIND CAB 080 GAL.			
5650490	FUEL COOLER	P	0	0
5652890	DEF TANK MOUNTED LH BOC	P	0	0
5652990	STD DEF TO FUEL RATIO 2:1 OR GREATER	P	0	0
5655069	DEF TANK 520	P	0	0
<b>BATTERY BOX AND BUMPER</b>				
6011070	ALUMINUM BATTERY BOX LH FRAME MTD BACK OF FENDER, 8" BELOW TOP OF FRAME	P	409	0
6121700	STEEL BUMPER CHANNEL PAINTED	P	0	0
<b>CAB AND EQUIPMENT</b>				
6501090	53" LCF PROBILT CAB RH DRIVE	P	1,333	0
6540020	KEY ALL UNITS ALIKE	P	223	0
6541275	KEY G275	P	0	0
6800500	4.5 INCH RUBBER FLARES ON CAB AND WHEEL WELL FENDERS	P	0	0
6911720	PETERBILT DRIVER SEAT	P	0	0
6921720	PETERBILT PASSENGER SEAT	P	0	0
6931120	SEAT BELT COLOR ORANGE IPO STANDARD BLACK	P	10	0
6939400	AIR RIDE DRIVER	P	310	44
6939420	HIGH BACK DRIVER	P	33	0
6939480	MORDURA DRIVER	P	61	0
6939510	NON-AIR RIDE PASSENGER	P	0	0
6939540	LOW BACK PASSENGER	P	0	0
6939570	VINYL PASSENGER	P	0	0
7000000	GREY INTERIOR COLOR	P	0	0
7001520	ADJUSTABLE STEERING COLUMN TILT/TELESCOPE	P	0	0
7001620	STEERING WHEEL WITH PETERBILT LOGO	P	0	0
7040020	DIAMOND PLATE FLOOR COVERING ON DRIVER SIDE FLOOR IPO RUBBER MAT	P	46	7
7220130	FIXED REAR WINDOW BOC STD TINT 18.5"X54"	P	0	0

UNIT TYPE 2

CODE	DESCRIPTION	PUB CD	PRICE	WEIGHT
7230350	TWO-PIECE FLAT WINDSHIELD #REQUIRES MANAGEMENT APPROVAL ON M.D.#	P	0	0
7322010	COMBO FRESH AIR HEATER/AIR CONDITIONER	P	0	0
7410040	OUTSIDE SUNVISOR - STAINLESS STEEL N/A W/ 2.1M HR SLEEPER	P	363	4
7560100	MIRRORS SSTL EACH SIDE HTD & MTRZD (N/A W/6501100)	P	29-	7-
7560850	(2) CONVEX 8" SS MIRROR, CNTR MTD UNDER MIRROR BRKT; INCLUDES DUAL DOOR STOPS	P	80	2
7610470	(1) AIR HORN 24.5" CHROME - ROUND INCLUDES POLISHED HORN SHIELD	P	66	0
7725715	CONCERTCLASS W/O CD, INCLUDES BT PHONE & AUDIO, AM/FM, WB, USB AND MP3	P	388	11
7725740	MIDLEVEL SPEAKER PACKAGE FOR CAB (4) SPEAKERS	P	134	7
7851330	CAB TILT PUMP AIR ASSIST	P	509	0
7851870	RAIN GUTTERS OVER BOTH DOORS	P	74	9
7852150	PB ELEC PANTOGRAPH WINDSHIELD WIPERS W/INTERMITTENT FEATURE	P	0	0
7900970	BACKUP ALARM WIRING TO EOF	P	0	0
8011400	MAIN TRANSMISSION OIL TEMPERATURE GAUGE LOCATED IN DRIVER INFORMATION DISPLAY	P	0	0
8021315	AIR RESTRICTION INDICATOR MOUNTED ON EXHAUST STANCHION	P	0	0
8031120	WARNING LIGHT BATTERY DISCONNECT SWITCH ENGAGED (MARKER LIGHT)	P	15	0
8110090	HEADLIGHTS SINGLE RECTANGULAR HALOGEN	P	0	0
8120570	(5) LED CLEARANCE, (2) LED MARKER LIGHTS	P	0	0
8133960	DAYTIME RUNNING LIGHTS REQUIRED ON ALL CANADIAN VEHICLES	P	76	0
PAINT				
8500710	STANDARD PAINT COLOR SELECTION	P	200-	0
8530770	(1) COLOR AXALTA TWO STAGE PAINT CAB/HOOD	P	142	0
N8502	A - L0006EB WHITE			
N8520	FRAME N0001EA BLACK			
N8550	CAB ROOF L0006EB WHITE			
N8570	BUMPER N0001EA BLACK			
MISCELLANEOUS				
9400090	PETERBILT CLASS 8 STANDARD COVERAGE 1 YEAR/100,000 MILES (160,000 KM)	P	0	0
9400094	PACCAR PX-9 STANDARD COVERAGE 2 YRS/250,000 MI (402,336 KM)/6,250 HRS	P	0	0
9407001	PREPAID FREIGHT ADJUSTMENT \$(50) NET	U	0	0
9407003	PREPAID FREIGHT ADJUSTMENT \$(100) NET	U	0	0
9407093	YUMA FREIGHT ADJUSTMENT \$(2,440) NET	U	0	0
9409800	2017 EPA EMISSIONS ENGINE WARRANTY ONLY	P	0	0
9409877	PB NEW PRODUCTS (KENMEX)	U	0	0



1930 W Broadway Rd, Phoenix, AZ 85041  
 P: (800) 940-7467 F: (602) 276-5470

# Quote

End User: City of San Luis  
 Address Line 1: \_\_\_\_\_  
 Address Line 2: \_\_\_\_\_  
 Contact Name: Manuel Rojas  
 Phone: 9283418577  
 Email: mrojas@cityofsanluis.org  
 Job Number: 30-D6NNNNN

Date: 9/5/2018

Description	Pictures	Price	Quantity	Total
<b>Body Tailgate Arm - Fuel Type Diesel Only</b>				
31 cubic yard body 3 axle chassis only 184" - 194" usable CT 70" minimum AF		\$111,000		\$111,000
<b>Gripper (SELECT ONE)</b>				
60-300 Gallon Grippers (Universal)		\$1,600		\$1,600
<b>Pump Drive Package (REQUIRED OPTION)</b>				
PTO Clutch Shift Dual Vane Hydraulic Pump 4000 Series		\$6,950		\$6,950
<b>Controls</b>				
Joystick controls (REQUIRED OPTION) Pete 520 Cab Configuration RH Drive		Standard		Standard
LST Switch Controls RH Door Mount		\$670		\$670
<b>Mounting Kit</b>				
Mounting kit		Standard		Standard
Rear mud flaps (REQUIRED OPTION)		\$175		\$175
Center rear mud flap guard over brake pods (REQUIRED OPTION)		\$175		\$175
Front of rear axle mud flaps (REQUIRED OPTION)		\$175		\$175
Hydraulic fluid cooler		\$1,775		\$1,775
Hydraulic oil temp sensor (with cab indicator)		\$400		\$400
<b>Camera</b>				
2-color cameras with 7" monitor		\$2,860		\$2,860
<b>Color</b>				
Standard white		Standard		Standard
<b>Fuel Type (SELECT ONE)</b>				
Standard Diesel		Standard		Standard
<b>Lighting</b>				
Overhead Oval Dual Flashing Led Strobes (REQUIRED OPTION)		\$570		\$570
Three Light Flasher - Tied To Brake Lights		\$570		\$570
Led Work Light - Hopper		\$150		\$150
Led Work Light - Arm, Rh		\$175		\$175
<i>*body &amp; grabber size may dictate size</i>				
<b>Warranty &amp; Training</b>				
1 year warranty		Standard		Standard

Number of Units Ordered:	1	TOTAL BODY PRICE:	\$119,550.00
Subtotal of Body & Options Price:	\$127,245.00	TOTAL OPTIONS PRICE:	\$7,695.00
		= SUBTOTAL A:	\$127,245.00
LESS DEALER DISCOUNT:	17.00%	= SUBTOTAL B:	\$105,613.35

SALES TAX:  
FET (IF APPLICABLE):

= SUBTOTAL C:  
= SUBTOTAL D:  
WARRANTY: \$0.00  
FREIGHT: \$0.00

**GRAND TOTAL: \$105,613.35**

<i>Customer Name (Printed)</i>	<i>Customer Signature</i>	<i>Date</i>
<i>Engineer Name (Printed)</i>	<i>Engineer Signature</i>	<i>Date</i>

Notes: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_