



Date: 12/14/2018

Name \_\_\_\_\_

City Of San Luis

Address \_\_\_\_\_

Home Telephone \_\_\_\_\_ Business Telephone \_\_\_\_\_ E-Mail \_\_\_\_\_

Vehicle \_\_\_\_\_

2019 FORD TRKS F-150 2WD W1C SuperCrew XL

Stock No. \_\_\_\_\_ VIN \_\_\_\_\_ Color \_\_\_\_\_ Odometer \_\_\_\_\_

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RETAIL	
Retail Price	\$36,190.00
Savings	\$12,560.00
Selling Price	\$23,630.00
Options	\$0.00
Sub-Total	<b>\$23,630.00</b>
*Fees	\$652.32
**SalesTax	\$1,987.76
Net Sales Price	<b><u>\$26,270.08</u></b>

\* Fees include: Air Quality/public safety \$33.50, Registration \$8.00, Tire Fee \$5.00, Title \$4.00, Trans Plt \$12 Add #3 \$12.00, VLT/Lieu Tax \$589.82  
 \*\*Finance Tax City 1.7000%, Finance Tax County 1.1120%, Finance Tax State 5.6000%

**Customer Approval**

Retail payments are an estimate and may vary among lending institutions. Tax rules may vary per state. The final terms of your loan may differ depending on the actual terms of the financial institution's acceptance and are negotiable. Retail Net Sales Price is based on 0 down payment. This quote is valid until: 12/21/2018

**Management Approval**