



February 28, 2019

TADEO DELAHOYA  
CITY OF SAN LUIS  
1090 E UNION ST  
SAN LUIS, AZ 85349

DEAR TADEO DELAHOYA:

Thank you for choosing VSP® Vision Care — and for your continued business. Putting your employees first and guaranteeing their satisfaction is easy, when we have partners like you.

As the only national not-for-profit vision company, we're committed to giving your employees:

- **Lowest employee out-of-pocket costs** — employees' #1 priority in a vision plan.
- **Exclusive Member Extras**. offers you won't find anywhere else — only VSP members can save more than \$2,500 on vision, hearing, medical, and lifestyle services.
- **World class service** — the highest customer satisfaction in the industry, 15 years in a row.

Your VSP plan automatically renews on **July 1, 2019** and **no action is required** to continue to receive consumers' **#1** choice in vision care.

Group Name/Number: CITY OF SAN LUIS / 12131573  
Renewal Period: July 1, 2019 - June 30, 2023  
Current Plan Frequency: 12 / 12 / 12  
Current Copay: \$10 Exam / \$25 Materials  
Current Allowance: \$130.00 Retail Frame / \$130.00 Elective Contact Lenses  
Current Rates: \$10.70 / 23.00  
Renewal Rates: \$10.91 / 23.46

*Rates include all applicable taxes and health assessment fees known as of the date of your renewal.*

#### **Enhanced Offering**

Have you considered **upgrading your Plan Frequency** or **increasing your Retail Frame Allowance** to maximize the lowest out-of-pocket for your employees? We recommend these enhancements when you renew your current plan to deliver greater value:

Plan Frequency: 12 / 12 / 12  
Copay: \$10.00 Exam / \$25.00 Materials  
Allowance: \$150.00 Retail Frame / \$130.00 Elective Contact Lenses  
Renewal Rates: \$11.29 / 24.26

Updating your plan is simple! Give me a call to enhance your benefits or to lower your premium and keep delivering the lowest out-of-pocket costs.

Thank you,

John Loudaros (800) 216-6248

cc: SUSAN A. POSADA  
82 W WINDSOR AVE  
PHOENIX, AZ 85003

Central Team