



**TO: San Luis Fire Department**  
 1165 N McCain Avenue  
 San Luis, AZ 85349

**ZOLL Medical Corporation**

Worldwide HeadQuarters  
 269 Mill Rd  
 Chelmsford, Massachusetts 01824-4105  
 (978) 421-9655 Main  
 (800) 348-9011  
 (978) 421-0015 Customer Support  
 FEDERAL ID#: 04-2711626

Attn: **Enrique Lopez**

**QUOTATION 323422 V:1**

DATE: November 08, 2019

email: [elopez@cityofsanluis.org](mailto:elopez@cityofsanluis.org)

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Prepay and Add

| ITEM | MODEL NUMBER   | DESCRIPTION  | QTY. | UNIT PRICE  | DISC PRICE  | TOTAL PRICE    |
|------|----------------|--|------|-------------|-------------|----------------|
| 1    | 601-2231011-01 | <p>X Series ® Manual Monitor/Defibrillator \$14,995<br/>           with 4 trace tri-mode display monitor/ defibrillator/<br/>           printer,<br/>           comes with Real CPR Help®, advisory algorithm,<br/>           advanced communications package (Wi-Fi, Bluetooth,<br/>           USB cellular modem capable) USB data transfer<br/>           capable and large 6.5"( 16.5cm) diagonal screen,<br/>           full 12 ECG lead view with both dynamic and static<br/>           12-lead mode display.</p> <p>Accessories Included:</p> <ul style="list-style-type: none"> <li>• MFC cable</li> <li>• MFC CPR connector</li> <li>• A/C power adapter/ battery charger</li> <li>• A/C power cord</li> <li>• One (1) roll printer paper</li> <li>• 6.6 Ah Li-ion battery</li> <li>• Carry case</li> <li>• Declaration of Conformity</li> <li>• Operator's Manual</li> <li>• Quick Reference Guide</li> </ul> <p>• One (1)-year EMS warranty</p> <p>Advanced Options:</p> <p>Real CPR Help Expansion Pack \$995<br/>           CPR Dashboard quantitative depth and rate in real<br/>           time, release indicator, interruption<br/>           timer, perfusion performance indicator (PPI)</p> <ul style="list-style-type: none"> <li>• See - Thru CPR artifact filtering</li> </ul> | 7    | \$40,020.00 | \$28,014.00 | \$196,098.00 * |

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Barry Herbert  
 Territory Manager  
 480-793-1388

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES QUOTED ARE VALID FOR 60 DAYS.
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. FORWARD PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT [esales@zoll.com](mailto:esales@zoll.com) OR FAX TO 978-421-0015.
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING [www.zollwebstore.com](http://www.zollwebstore.com).



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|------|--------------|--|------|------------|------------|---------------|
|      |              | ZOLL Noninvasive Pacing Technology: \$2,550<br><br>Masimo Pulse Oximetry<br><br>SP02 & SpCO \$4,540<br><ul style="list-style-type: none"> <li>• Signal Extraction Technology (SET)</li> <li>• Rainbow SET ( for SpCO &amp; SpMet)</li> </ul><br>NIBP Welch Allyn includes: \$3495<br><ul style="list-style-type: none"> <li>• Smartcuff 10 foot Dual Lumen hose</li> <li>• SureBP Reusable Adult Medium Cuff</li> </ul><br>End Tidal Carbon Dioxide monitoring (ETCO2)<br>\$4,995<br>Oridion Microstream Technology:<br>Order required Microstream tubing sets separately<br><br>Interpretative 12- Lead ECG: \$8,450<br><ul style="list-style-type: none"> <li>• 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set</li> </ul> |      |            |            |               |
| 2    | 8000-001392  | Rainbow, RC-4, 4FT, Reusable EMS Patient Cable   | 7    | \$245.00   | \$171.50   | \$1,200.50 ** |
| 3    | 8000-000371  | SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)  | 7    | \$845.00   | \$591.50   | \$4,140.50 *  |

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|------|----------------|---|------|------------|------------|-------------|----|
| 4    | 8300-0500-01   | SurePower 4 Bay Charging System including 4 Battery Charging adapters         | 2    | \$2,712.15 | \$1,808.10 | \$3,616.20  | *  |
| 5    | 8000-0580-01   | Six hour rechargeable Smart battery   | 14   | \$519.75   | \$346.50   | \$4,851.00  | *  |
| 6    | 8000-0895      | Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs            | 7    | \$157.50   | \$110.25   | \$771.75    | ** |
| 7    | 8300-000676    | OneStep Cable, X Series   | 7    | \$446.25   | \$297.50   | \$2,082.50  | *  |
| 8    | 8009-0020      | <b>CPR-D Padz and CPR Stat Padz Connector for R Series</b>                    | 7    | \$393.75   | \$262.50   | \$1,837.50  | *  |
| 9    | 8900-000220-01 | OneStep Pediatric CPR Electrode (8 per case)                                  | 1    | \$682.50   | \$445.00   | \$445.00    | *  |
| 10   | 8900-0400      | <b>CPR stat-padz</b> HVP Multi-Function CPR Electrodes - 8 pair/case          | 2    | \$588.00   | \$392.00   | \$784.00    | *  |
| 11   | 8000-001405-01 | Kit, MultiTech MTC Cat M1 Cell Modem, Verizon                                 | 7    | \$895.00   | \$626.50   | \$4,385.50  | ** |
| 12   | 8778-0136      | <b>6 Year Extended Warranty - 6 year Extended</b> (at time of equipment sale) | 7    | \$5,150.00 | \$5,150.00 | Optional    |    |

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| 13   | 8 7 7 8 - 0 1 2 2 | 6 Year, 1 Preventative Maintenance (at time of equipment sale) | 7    | \$1,380.00 | \$1,380.00 | Optional    |
| 14   |                   | Estimated Sales Tax at 10.712%                                 |      |            |            | \$23,589.16 |
| 15   |                   | Estimated Ground Shipping                                      |      |            |            | \$525.50    |
| *Reflects City of Tucson Contract Pricing. |                   |  |      |            |            |             |
| **Reflects Discount Pricing.               |                   |  |      |            |            |             |

|  |              |                     |
|--|--------------|---------------------|
|  | <b>TOTAL</b> | <b>\$244,327.11</b> |
|--|--------------|---------------------|

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