

February 28, 2019

City of San Luis Mayor Gerardo Sanchez and Council Members  
P.O. Box 1170  
San Luis, Arizona 85349

Dear Mayor Sanchez and members of the Council,

I would like to thank you for your continued support to the San Luis Film Festival (SLFF) since its inception as an event highlighting our community for the past seven years. This year, I am reaching out to you for your support to bring this festival to San Luis once more. **The 2019 SLFF is planned for November 12-15, 2019.**

This event first premiered in the year 2012 as part the statewide centennial celebration. It is our goal to screen renowned and international films as well as to serve as a platform for local and regional talents to showcase their own projects. It provides the community with quality artistic projects and entertaining movies for the entire family.

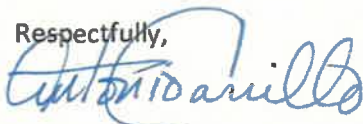
The activities planned for the November event are as follows. Four movies will be screened along with a Q&A session with the audience by some of the guests who have participated in the films. A short film competition to include international and Arizona projects will be included as part of this festival. At this juncture, we are negotiating with two different movies one from Europe with an emphasis on local and regional content, and one movie made in Hollywood. We will be able to provide you with additional information once a formal agreement is reached. We hope for a live participation of some artists involved in these projects.

We are grateful to the community of San Luis and the region for their participation and their support throughout these seven years and we hope for their continued loyalty for years to come. Regretfully, the negotiating and accommodating guests, transporting, marketing, insurance, printing, planning, volunteers' incentives, etc., is an economical burden as all the organizers work in this event on a voluntary basis. We will be able to hold the event for this November in San Luis, but we need your help. We are reaching to you to assist us with some financial support for the November, 2019 event. We would like to request your financial assistance in the amount of \$5,000.00. (An itemized statement of the costs incurred last year is included for your convenience).

This event has placed as one of the attractions for the City of San Luis and the region. The public participation has been increasing year by year highlighting San Luis as an artistic hub along the different artistic activities taking place here throughout the year.

If you have any questions, please contact me at your convenience at (928) 246-5212 or via email.

Respectfully,



Antonio C. Carrillo, M.A./M.Ed.

Cc: Mr. Tadeo de La Hoya

**San Luis Film Festival  
Income Statement  
For Year Ending December 31, 2018**

**REVENUE**

AZ Community Foundation Grant	\$3,500.00
City of San Luis, Arizona Contribution	\$2,000.00
Private donations	<u>\$1,000.00</u>
<b>Total Revenue</b>	<b>\$6,500.00</b>

**OTHER REVENUE**

Direct Payment to hotel by CCCC	<u>\$810.00</u>
<b>Total Other Revenue</b>	<b>\$810.00</b>

**Net Revenue** **\$7,310.00**

**EXPENSES**

Travel	\$1,994.48
Movie Fees	\$510.09
Hotel	\$810.00
Meals Local	\$198.49
Committee Meetings	\$592.20
Transportation	\$357.42
Short Films	\$500.00
Miscellaneous	\$543.23
Administrative	<u>\$4,444.36</u>
<b>Total Expenses</b>	<b>\$9,950.27</b>

**OTHER EXPENSES (Volunteer Hours)\***

Carrillo, A. 120 @ \$30.00	\$3,600.00
Navarro, C. 100 @ \$24.69	\$2,469.00
Estrada, S. 100 @ \$24.69	\$2,469.00
Valencia, E. 20 @ \$24.69	\$493.80
Aguirre, I. 20 @ \$24.69	\$493.80
Alvarez, A. 50 @ \$24.69	\$1,235.00
Sosa, D. 50 @ \$24.69	\$1,235.00
Castillon, M. 20 @ \$24.69	<u>\$493.80</u>
<b>Total Other Expenses</b>	<b>\$12,488.40</b>

**Total Expenses and Other Expenses** **\$22,438.67**

**NET SURPLUS/DEFICIT**

**Revenue minus Expenses** **-\$15,128.67**

\*The estimated value of volunteer time for 2018 is \$24.69 per hour, according to Independent Sector, a coalition of charities, foundations, corporations, and individuals that publishes research important to the nonprofit sector. It reports annual statistics on the estimated dollar value of volunteer time, including historical values back to 1980 and values for each state. (Note, there is a lag of almost one year in the government's release of data.)