



NOTICE OF WORK SESSION

In accordance with §38-431.01 of the Arizona Revised Statutes of the State of Arizona, notice is hereby given to the Members of City Council and to the general public that the Mayor and Council of the City of San Luis, Arizona, will hold a Work Session meeting at 6:30 p.m., Wednesday, September 4, 2019. The Work Session will take place at the City Council Chambers, located at 1090 E. Union Street, San Luis, Arizona, 85349. Everyone from the public is invited to attend the open meeting.

In accordance with the Americans with Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973, the City of San Luis does not discriminate on the basis of disability in the admission of or access to, or treatment of employment in its programs, activities, or services. For information regarding rights and provisions of the ADA or Section 504, or to request reasonable accommodations for participation in City programs, activities or services contact: ADA/Section 504 Coordinator, City of San Luis Human Resources Department, 1090 E. Union Street, San Luis, Arizona, 85349; (928) 341-8520.

Notice is hereby given that pursuant to A.R.S. §1-602.A.9, subject to certain specified statutory exceptions, parents have a right to consent before the State or any of its political subdivisions make a video or audio recording of a minor child. Meetings of the City Council are audio and/or video recorded, and, as a result, proceedings in which children are present may be subject to such recordings. Parents in order to exercise their rights may either file written consent with the City Clerk to such recordings, or take personal action to ensure that their child or children are not present when a recording may be made. If a child is present at the time a recording is made, the City will assume that the rights afforded parents pursuant to A.R.S. §1-602.A.9 have been waived.

THIS NOTICE IS GIVEN BY:

/s/ Sonia Cornelio, City Clerk

AVISO DE SESION DE TRABAJO

De acuerdo con los Estatutos del Estado de Arizona A.R.S. §38-431.01, se le informa a los miembros del Cabildo y al público en general que el Alcalde y el Cabildo, tendrán una Sesión de Trabajo a las 6:30 p.m., el día Miércoles, 4 de Septiembre del 2019. La junta se llevará a cabo en la Sala del Cabildo, ubicada en el 1090 E. Union Street, San Luis, Arizona, 85349. El público está cordialmente invitado a la junta.

De acuerdo con el Acta de Americanos con Discapacidades y la Sección 504 del Acta de Rehabilitación del 1973, la Ciudad de San Luis, Arizona no discrimina por causa de discapacidad la admisión y acceso a sus programas, actividades, servicios o en el trato en cuanto a empleo. Para más información referente a derechos y provisiones del Acta de Americanos con Discapacidades o Sección 504, o para solicitar adaptaciones que sean razonables para la participación en programas, actividades o servicios de la Ciudad, contactar al: Coordinador del Acta de Americanos con Discapacidades/Sección 504, Departamento de Recursos Humanos de la Ciudad de San Luis, Arizona, ubicado en el 1090 E. Union Street, San Luis, Arizona, 85349; (928) 341-8520.

Por medio de este aviso y de acuerdo con los Estatutos del Estado de Arizona A.R.S §1-602.A.9, sujeto a ciertas excepciones reglamentarias, los padres de familia tienen el derecho de dar el consentimiento ante el Estado o cualquiera de sus subdivisiones políticas para hacer una grabación de audio o video de su hijo menor de edad. Las juntas del Cabildo se graban en audio y/o video y como resultado, el hecho de que haya menores presentes puede ser sujeto a que sean grabados. Para que los padres de familia puedan ejercer sus derechos pueden dar el consentimiento por escrito con la Secretaria de la Ciudad a tal grabación, o tomar acción personal para asegurarse que su hijo menor no esté presente cuando la grabación se lleve a cabo. Si un menor de edad está presente en el momento de la grabación, la Ciudad asumirá que los padres de familia están cediendo los derechos sobre una posible grabación de acuerdo con los Estatutos del Estado de Arizona A.R.S. §1-602.A.9.

ESTE AVISO ES DADO POR:

/f/ Sonia Cornelio, Actuaría de la Ciudad



AGENDA
Work Session
San Luis City Council
San Luis Council Chambers
1090 E. Union Street
San Luis, AZ 85349
September 4, 2019
6:30 p.m.

PLEASE TAKE NOTICE THAT MEMBERS OF THE CITY COUNCIL WILL ATTEND EITHER IN PERSON, TELEPHONE, OR VIDEO CONFERENCE COMMUNICATION; THE MAYOR OR ACTING MAYOR FOR THIS MEETING MAY CHANGE THE ORDER OF THE ITEMS.

- 1. CALL TO ORDER/ROLL CALL**
- 2. ITEMS FOR DISCUSSION ONLY**
 - 2. A.** Discussion and possible directions to staff regarding the Fleet Maintenance Facility Expansion Project. **(Eulogio Vera, Director of Public Works)**
 - 2. B.** Discussion and possible directions to staff on any and all matters regarding authorization to purchase new tasers with associated warranty and replacement cartridges using Fiscal Year 2020 Capital Project Budgeted funds. **(Richard Jessup, Chief of Police)**
 - 2. C.** Discussion and possible directions to staff on any and all matters regarding authorization to purchase two (2) evidence drying cabinets for the San Luis Police department using Fiscal Year 2020 Capital Project Budgeted funds. **(Richard Jessup, Chief of Police)**
 - 2. D.** Discussion and possible directions to staff on any and all matters regarding the purchase of a new ambulance. **(Angel Ramirez, Fire Chief)**
 - 2. E.** Discussion and possible directions to staff on any and all matters regarding approval to purchase computers and Microsoft Office licenses to replace outdated computer systems. **(Derek Dueñas, Information Technology Manager)**
 - 2. F.** Discussion and directions to staff on any and all matters regarding a possible pedestrian and vehicular traffic video on the San Luis Port of Entry I. **(Maria Cecilia Cruz, Vice Mayor)**
 - 2. G.** Discussion and update on any and all matters regarding the Founder's Day/40th City of San Luis Anniversary. **(Council Member Mario Buchanan Jr.)**
- 3. ADJOURNMENT**

IN THE EVENT A MAJORITY OF THE COUNCIL IS NOT PRESENT, AN INFORMAL WORK SESSION MAY BE HELD.



AGENDA ITEM REVIEW FORM

Work Session

2.A.

Meeting Date: 09/04/2019

Department Head: Eulogio Vera, Director of Public Works, Public Works Department

Submitted By: Liliana Evangelista, Administrative Coordinator, Public Works Department

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff regarding the Fleet Maintenance Facility Expansion Project. **(Eulogio Vera, Director of Public Works)**

SUMMARY:

The City of San Luis Fleet Division has been working with Thompson Design Architects on concepts for our new fleet shop. Staff is now ready to move into the design and construction phase and would like to enter into a contract with Thompson Design Architects for these services. The project will increase the productivity of the shop and will provide much-needed space for safer operations.

RECOMMENDATION / SUGGESTED MOTION:

Discussion item, discussion and possible directions to staff only, no action.

N/A

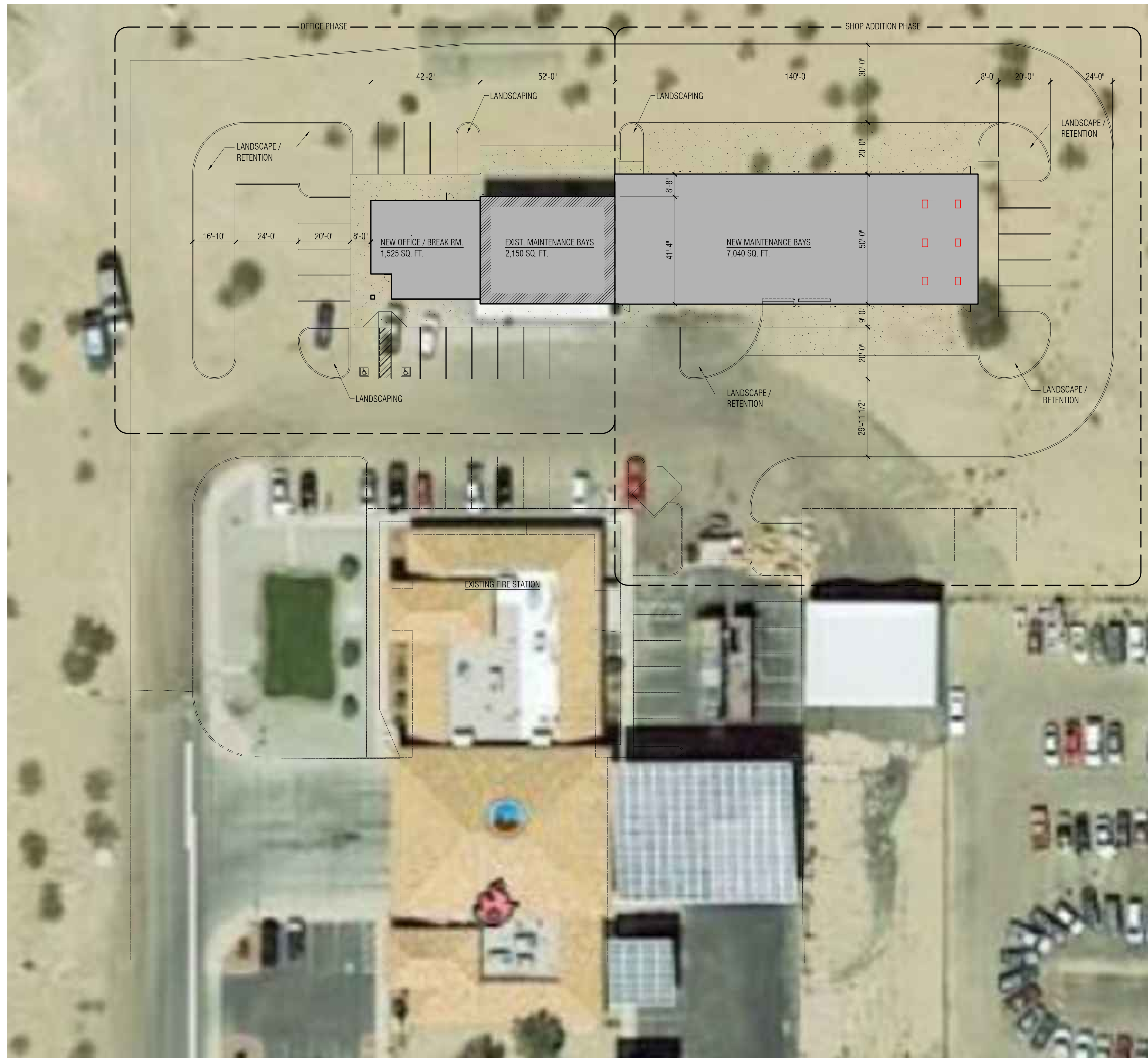
Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	YES
CITY/STATE/FEDERAL FUNDS:	0
TOTAL:	\$105,000
BUDGETED AMOUNT:	\$292,500
AVAILABLE AMOUNT TO TRANSFER:	0.00
ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:	0
FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):	
Cost of \$105,000	
Account 100-999-9015	

Attachments

Proposed Site Plan
Overall Site Plan

Budget Estimate



PROPOSED SITE PLAN

SCALE: 1" = 20'-0"



**FLEET MAINTENANCE BUILDING EXPANSION
FOR
THE CITY OF SAN LUIS**

SAN LUIS, ARIZONA

thompson
design
architects

675 WEST 16TH STREET
PHOENIX, ARIZONA 85024
TEL: (602) 343-1684

JOB NO: 2019-
DATE: MARCH 2019
REVISIONS

SITE PLAN

A0.1

CONSTRUCTION DOCUMENTS



OVERALL SITE PLAN

SCALE: 1" = 50'-0"



**FLEET MAINTENANCE BUILDING EXPANSION
FOR
THE CITY OF SAN LUIS**

SAN LUIS, ARIZONA

thompson
design
architects
pc

675 WEST 16TH STREET
SUITE 1000A PHOENIX
AZ 85024
TEL: (602) 343-1684

JOB NO: 2019-
DATE: MARCH 2019
REVISIONS

SITE PLAN

A0.2

CONSTRUCTION DOCUMENTS

APRIL 25, 2019
EULOGIO VERA
CITY OF SAN LUIS

BUDGET STUDY OF EXPANSION TO EXISTING FLEET MAINTENANCE FACILITY

Eulogio,

Please find below a budget estimate we have prepared after review and analysis of the proposed expansion to the Fleet Maintenance Facility based on a preliminary concept design.

We have measured and drafted the existing space and have prepared the attached site plan and floor plan exhibit for your review.

The figures below represent per-square-foot estimates as well as assumptions and allowances based on projects of similar size and scope. These figures are estimates only and should only be used for planning purposes as actual construction pricing will vary.

Budget Estimates:

- Office Addition Phase	1,525 sqft @ \$150/sqft =	\$230,000
- Shop Addition Phase	7,400 sqft @ \$85/sqft =	\$630,000
The above estimates include site grading and paving. Excludes shop equipment		
<hr/>		
- Total		\$860,000
- Contingency @ 5%		\$ 40,000
- A/E fees, permit fees, utility provider fees estimate		\$105,000
<hr/>		
Total Budget Estimate		\$1,005,000

Please let us know if you have any questions or items you would like to discuss or require further review. Thank you for the opportunity to be of service to you and the City of San Luis.

Sincerely,



Christopher Thompson
Principal Architect



AGENDA ITEM REVIEW FORM

Work Session

2.B.

Meeting Date: 09/04/2019

Department Head: Richard Jessup, Chief of Police, Police Department

Submitted By: Michelle Boucher, Administrative Coordinator, Police Department

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff on any and all matters regarding authorization to purchase new tasers with associated warranty and replacement cartridges using Fiscal Year 2020 Capital Project Budgeted funds. **(Richard Jessup, Chief of Police)**

SUMMARY:

The San Luis Police Department is seeking approval for the purchase of 41 new tasers. These tasers would replace our current tasers, which are becoming obsolete. The funds for the purchase of these tasers were approved as a Fiscal Year 2020 Capital Project to update our current model tasers. \$58,000 was allocated for the update.

The San Luis Police department was recently informed that the taser company will no longer be making our current model tasers, or any replacement parts or cartridges.

The legislature's bill requiring the purchase of body cameras that required us to have the funds allocated was not passed. We are requesting that the funds for the body cameras be spent on replacing all the tasers. The allocated amount for the body cameras was \$135,230.00. We would use these funds plus \$24,257 from special revenue account 250-181-9000.118 to pay for the full five-year contract with AXON. The first payment option for the purchase is a 5-year payment plan, with an annual payment amount of \$31,901.56 for the first year, and \$31,896.36 every year after for five (5) years. The second payment option is to pay in full the total amount of \$155,764.54 for a savings of \$3,722.46. Both options include a 5-year warranty and all cartridge replacements for five (5) years.

RECOMMENDATION / SUGGESTED MOTION:

Discussion and possible directions to staff only, no action.

N/A

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	Yes
CITY/STATE/FEDERAL FUNDS:	City
TOTAL:	159,487.00
BUDGETED AMOUNT:	\$58,000.00
AVAILABLE AMOUNT TO TRANSFER:	\$135,230
ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:	CIP 250-181-90000.118&.102

FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):

CIP project requested for FY2020 to update all tasers. Current tasers will be obsolete. Replacing all tasers for an annual cost of \$31,901.56 every year for 5 years. Annual fee includes tasers, warranty, and replacement cartridges. Funds were granted to Police Department in CIP budget for Body Cameras in the amount of \$135,230. We would like to use the funds for the Body Camera project to complete the Taser project. \$135,320 to be taken from 100-999-90020 and \$24,257 to be taken from 250-181-90000.118.

Attachments

Taser Quote 5 year payment option

Certification Plan

Taser Quote paid in full option

Sole Source Letter



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-221566-43668.724TC

Issued: 07/22/2019

Quote Expiration: 09/30/2019

Account Number: 122134

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

Travis Cole

Phone: 480-463-2200

Email: tcole@taser.com

Fax: 480-478-1636

PRIMARY CONTACT

Nigel Reynoso

Phone: (928) 341-2420

Email: nreynoso@cityofsanluis.org

SHIP TO

Nigel Reynoso
 San Luis Police Dept. - AZ
 1030 E. Union Street
 San Luis, AZ 85349
 US

BILL TO

San Luis Police Dept. - AZ
 P. O. Box 3720
 San Luis, AZ 85349
 US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	41	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	41	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	1	0.00	0.00	0.00
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R	41	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	41	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL	49	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	49	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	41	0.00	0.00	0.00
74200	DOCK AND CORE, TASER 7	1	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	12	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	12	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	750.00	750.00	750.00
Other					
20144	TASER 7 CERTIFICATION PLAN	41	0.00	0.00	0.00
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	41	0.00	0.00	0.00
20088	TASER 7 CERTIFICATION PLAN YEAR 1 PAYMENT	41	720.00	636.09	26,079.69
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	150.00	150.00	150.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	495.00	0.00	0.00
Services					
85147	CEW STARTER	1	2,750.00	2,750.00	2,750.00
Subtotal					29,729.69
Estimated Shipping					0.00
Estimated Tax					2,171.87
Total					31,901.56

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 1 - Trade-In Credit

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	41	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
Other					
20089	TASER 7 CERTIFICATION PLAN YEAR 2 PAYMENT	41	720.00	720.00	29,520.00
				Subtotal	29,520.00
				Estimated Tax	2,376.36
				Total	31,896.36

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					
20090	TASER 7 CERTIFICATION PLAN YEAR 3 PAYMENT	41	720.00	720.00	29,520.00
				Subtotal	29,520.00
				Estimated Tax	2,376.36
				Total	31,896.36

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
Other					
20091	TASER 7 CERTIFICATION PLAN YEAR 4 PAYMENT	41	720.00	720.00	29,520.00
				Subtotal	29,520.00
				Estimated Tax	2,376.36
				Total	31,896.36

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					
20092	TASER 7 CERTIFICATION PLAN YEAR 5 PAYMENT	41	720.00	720.00	29,520.00
				Subtotal	29,520.00
				Estimated Tax	2,376.36
				Total	31,896.36
				Grand Total	159,487.00

Discounts (USD)

Quote Expiration: 09/30/2019

List Amount	151,745.00
Discounts	3,935.31
Total	147,809.69

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	31,901.56
Spares	0.00
Year 1 - Trade-In Credit	0.00
Year 2	31,896.36
Year 3	31,896.36
Year 4	31,896.36
Year 5	31,896.36
Grand Total	159,487.00

Notes

The parties agree that Axon is granting a credit of \$3,440.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 9/16/2019-9/30/2019, resulting in a 10/15/2019 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:

Date:

Name (Print):

Title:

PO# (Or write
N/A):

Please sign and email to Travis Cole at tcole@taser.com or fax to 480-478-1636

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-221566-43668.724TC

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TASER 7 CERTIFICATION PLAN: EVERYTHING YOU NEED TO RUN YOUR CEW PROGRAM IN ONE PACKAGE

With the Certification Plan¹, your agency can make the most of your TASER 7 CEWs. Not only will your officers be better able to limit misses, clothing disconnects and close probe spreads, but your agency will also be able to cut administrative time and build in essential training — all through one comprehensive package.

WHAT YOU GET FOR \$60 PER OFFICER PER MONTH:

- Handle
- Holster
- Dock
- Rechargeable battery
- Axon Evidence license
- Hardware warranty
- Cartridges
- End-user training
- Instructor training voucher²
- Access to online training content
- Access to VR content
- HALT training suit³
- Oculus Go
- Training target³

WHY THE CERTIFICATION PLAN?

BUDGET PREDICTABILITY: Account for all aspects of your CEW program in just one plan, covering everything from the weapon to in-person and online training.

BUILT-IN TRAINING: This plan was designed to arm your agency with everything needed for a robust training program—from cartridges to our online content. And by bundling cartridges and training, you can save up to 30%.

REDUCED RISK: By accessing end-user training with trackable modules and assessment scores, your agency can prove exactly the level of training received, thereby reducing your risk.

¹ Full deployment for patrol for program eligibility. For more information, please contact your representative.

² Instructor voucher offered at a 1% ratio to agencies with 50 or more licenses; One Master Instructor voucher offered at 50 or more licenses with additional voucher per 1,000 cumulative licenses.

³ Only for agencies with 50+ officers.

Oculus Go is a registered trademark of Oculus VR, LLC.

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Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-224826-43692.737TC

Issued: 08/15/2019

Quote Expiration: 09/30/2019

Account Number: 122134

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

Travis Cole

Phone: 480-463-2200

Email: tcole@taser.com

Fax: 480-478-1636

PRIMARY CONTACT

Nigel Reynoso

Phone: (928) 341-2420

Email: nreynoso@cityofsanluis.org

SHIP TO

Nigel Reynoso
 San Luis Police Dept. - AZ
 1030 E. Union Street
 San Luis, AZ 85349
 US

BILL TO

San Luis Police Dept. - AZ
 P. O. Box 3720
 San Luis, AZ 85349
 US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	41	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	41	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	1	0.00	0.00	0.00
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R	41	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	41	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL	49	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	49	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	41	0.00	0.00	0.00
74200	DOCK AND CORE, TASER 7	1	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	12	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	12	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	750.00	0.00	0.00
Other					
20144	TASER 7 CERTIFICATION PLAN	41	0.00	0.00	0.00
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	41	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	150.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1	495.00	0.00	0.00
20093	TASER 7 CERTIFICATION PLAN UPFRONT PAYMENT	41	3,600.00	3,516.09	144,159.69
Services					
85147	CEW STARTER	1	2,750.00	0.00	0.00
Subtotal					144,159.69
Estimated Shipping					0.00
Estimated Tax					11,604.85
Total					155,764.54

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	1	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 1 - Trade-In Credit

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					
20104	TASER 7 TRADE-IN UPFRONT PURCHASE	41	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	82	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	82	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3)	82	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	82	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Grand Total 155,764.54

Discounts (USD)

Quote Expiration: 09/30/2019

List Amount	151,745.00
Discounts	7,585.31
Total	144,159.69

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	155,764.54
Spares	0.00
Year 1 - Trade-In Credit	0.00
Year 2	0.00
Year 3	0.00
Year 4	0.00
Year 5	0.00
Grand Total	155,764.54

Notes

The parties agree that Axon is granting a credit of \$3,440.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 9/16/2019-9/30/2019, resulting in a 10/15/2019 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

Purchase of TASER 7 are governed by the TASER 7 Agreement located at <https://www.axon.com/legal/sales-terms-and-conditions> and not the Master Services and Purchasing Agreement referenced below

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:

Date:

Name (Print):

Title:

PO# (Or write
N/A):

Please sign and email to Travis Cole at tcole@taser.com or fax to 480-478-1636

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-224826-43692.737TC

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17800 N 85TH STREET
SCOTTSDALE, ARIZONA 85255

AXON.COM

7/8/2019

To: United States state, local and municipal law enforcement agencies

Re: Sole Source Letter for Axon Enterprise, Inc.'s Product Packages

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only available for purchase from Axon Enterprise. Axon is also the sole distributor of all Axon product packages in the United States of America.

Axon Product Packages

1. **Officer Safety Plan:** Includes an X2 or X26P conducted energy weapon (CEW), Axon camera and Dock upgrade, and Evidence.com license and storage. See your Sales Representative for further details and Model numbers.
2. **Officer Safety Plan 7:** Includes a TASER 7 conducted electrical weapon (CEW), Axon Body 3 camera, Axon Dock, Axon Camera and Dock upgrade, Axon Evidence (Evidence.com) licenses and storage, Axon Aware, and Axon Records Core.
3. **Officer Safety Plan 7 Plus:** Includes a TASER 7 conducted energy weapon (CEW), Axon Body 3 camera, Axon Evidence (Evidence.com) licenses and storage, Axon Records Core, Axon Aware +, Axon Auto-Tagging Services, Axon Performance, Axon Citizen for Communities, Axon Redaction Assistant, and Axon Signal Sidearm.
4. **TASER 7 Certification:** Pays for TASER 7 program in installments over 5 years including access to Evidence.com for CEW program management, annual training cartridges, unlimited duty cartridges and online training content.
5. **TASER Certification Add-On:** Allows the agency to pay an annual fee to receive an annual allotment of training cartridges, unlimited duty cartridges and online training content.
6. **TASER Assurance Plan (TAP):** Hardware extended warranty coverage, Spare Products, and Upgrade Models available for the X2 and X26P CEWs, and the TASER CAM HD recorder. (The TAP is available only through Axon Enterprise, Inc.)
7. **TASER 60:** Pays for X2 and X26P CEWs and Spare Products in installments over 5 years.
8. **Unlimited Cartridge Plan:** Allows the agency to pay an annual fee to receive annual training cartridges, unlimited duty cartridges and unlimited batteries for the X2 and X26P.
9. **TASER 60 Unlimited:** Pays for X2 and X26P CEWs and Spare Products in installments over 5 years and receive unlimited cartridges and batteries.

SOLE AUTHORIZED DISTRIBUTOR FOR TASER BRAND CEW PRODUCTS	SOLE AUTHORIZED REPAIR FACILITY FOR TASER BRAND CEW PRODUCTS
<p style="text-align: center;">Axon Enterprise, Inc. 17800 N. 85th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791</p>	<p style="text-align: center;">Axon Enterprise, Inc. 17800 N. 85th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791</p>

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.



17800 N 85TH STREET
SCOTTSDALE, ARIZONA 85255

—
AXON.COM

Sincerely,

A handwritten signature in black ink, appearing to read 'Josh Isner', written over a horizontal line.

Josh Isner
Chief Revenue Officer
Axon Enterprise, Inc.

The "Axon + Delta Logo," Axon, Axon Aware, Axon Citizen, TASER CAM, X2, X26P, TASER, and TASER 7, are trademarks of Axon Enterprise, Inc., some of which are trademarks in the US and other countries. For more information visit www.axon.com/legal. All rights reserved. © 2019 Axon Enterprise, Inc.



AGENDA ITEM REVIEW FORM

Work Session

2.C.

Meeting Date: 09/04/2019

Department Head: Richard Jessup, Chief of Police, Police Department

Submitted By: Michelle Boucher, Administrative Coordinator, Police Department

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff on any and all matters regarding authorization to purchase two (2) evidence drying cabinets for the San Luis Police department using Fiscal Year 2020 Capital Project Budgeted funds. **(Richard Jessup, Chief of Police)**

SUMMARY:

The San Luis Police Department is seeking approval for the purchase of two (2) new evidence drying cabinets. There is currently one (1) outdated drying cabinet for use at the Police Department. These cabinets are essential for drying evidence from crime scenes. Not having enough room or the proper drying cabinets can lead to potential issues where evidence can not be used when needed for a case.

With the budgeted amount, the Police Department will be able to purchase two (2) new drying cabinets. The Police Department obtained four (4), written quotes. The total cost for the lowest quote for the two(2) new cabinets will be \$15,773.95, including tax.

RECOMMENDATION / SUGGESTED MOTION:

Discussion and possible directions to staff only, no action.

N/A

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	Yes
CITY/STATE/FEDERAL FUNDS:	City
TOTAL:	\$15,773.95
BUDGETED AMOUNT:	\$16,000.00
AVAILABLE AMOUNT TO TRANSFER:	N/A
ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:	Special Revenue 250-181-90000.118 \$54,500

FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):

Approved purchase in Fiscal year 2020 budget. Drying cabinets to be placed in the evidence room.

250-181-90000.118 Special Revenue account to be used for purchase. No budget transfer needed.

Attachments

Images

Lowest Quote

Quote by Evident

Quote by Arrowhead Scientific

Quote by Trittech Forensics

 Air Science



SafeKeeper





QUOTATION

July 1, 2019
Quote # SAF-002



UNIT

QTY DESCRIPTION

UNIT PRICE (USD)

SAFEKEEPER™ FORENSIC EVIDENCE DRYING CABINET:

Designed to protect personnel from the odors and particulates generated with the drying and decay of organic matter. No rust POLYPRO single piece construction (no fiberglass liner which can crack and generate microbiological growth), and metal door with tempered glass insert, key locked with tamper proof seals. Low airflow alarm, High velocity (low noise) brushless and sparkless Centrifugal fan, electronic elapse run time counter to track evidence drying time and unit run time, 110-120VAC 60HZ or 230VAC 50HZ, Easy installation with no additional costs. 5 Foot Wide cabinets have two doors. Duplex units have two separate drying compartments.

5 Foot Wide (DUPLEX) SAFEKEEPER™- FDC-008D \$ 6,725 x2 = \$ 13,450

NOTE: All dimensions can be customized to fit your drying requirements

FILTERS

FILTER SELECTION (all required):

- | | | |
|---|---|----------|
| 1 | Full size HEPA / Activated Carbon multi-layer main filter | INCLUDED |
| | <ul style="list-style-type: none"> • HEPA filter removes Airborne Pathogens particles down to 0.3 microns • Carbon filter removes fumes and putrid odors from organics, alcohol, solvents, gasoline, and oil) | |
| 2 | FILTRETE and Gauze Pre-filters for gross particulates (0.5 microns) | INCLUDED |

NOTE: All filters are simple to remove and do not require tools with our CLEANCHANGE™ filter system. Main filter is located in leak-proof housing that prevents any by-pass leakage.

ALARMS

LIGHT INDICATORS & ALARMS - ALL INCLUDED

- | | | |
|---|--|----------|
| 1 | Green Light – Power ON Unit Normal Operation OK | INCLUDED |
| 1 | Red Light - Low Airflow Alarm indicates Filter Blockage in HEPA and or Pre-filters and need to be replaced | INCLUDED |

OPTIONAL EQUIPMENT:

- | | | |
|---|---|----------|
| 1 | Water Package (includes spray hose, drain, auto-pump, plumbing) | INCLUDED |
| 3 | Easily removable perforated shelving (NO tools required) | INCLUDED |
| 1 | Heavy Duty Lockable Wheels | INCLUDED |

Dock to dock freight to San Luis, AZ	\$ 1,100
TOTAL	\$14,550

Best Price Guarantee - Your pricing won't get any better than this!

Looking for the best price for your laboratory equipment? This is the place. We guarantee the best pricing... and it's easy. If you get a lower quote for a similar product with comparable features from any other major competitor, simply email us the details to get that price, plus an additional 10% off! See our Best Price Guarantee terms and conditions for more information.

TERMS

STANDARD TERMS & CONDITIONS

SHIPPING: F.O.B. Fort Myers, FL. Items are shipped LTL freight and charges are prepaid and added to the invoice. Dock-to-dock only, Lift gate truck and inside delivery extra fees apply.

WARRANTY: Please visit www.airscience.com/warranty for details.

TERMS: Prices do not include taxes, duties or other fees. Offer valid 30 days from issuance. Please visit www.airscience.com/terms-and-conditions for full details. It is the responsibility of the customer to ensure this product complies with all relevant standards and local safety codes.

PO Box 62296 • Fort Myers • Florida • 33907 • Tel 800-306-0656 • Fax 800-306-0677

Tax ID# 54-2089015

www.airscience.com





www.ShopEVIDENT.com
 739 Brooks Mill Rd
 Union Hall, VA 24176-4025
 800-576-7606 FAX 888-384-3368
 contact@ShopEVIDENT.com

PRICE QUOTE

EVIDENT, INC.
 FED ID # 54-1634534
 DUNS # 80-342-1965
 CAGE # 1UJ70
 VA SWaM # 655799

PAGE	DATE	QUOTE #
1	06/27/19	146756A

BILLING ADDRESS
 SAN LUIS POLICE DEPT
 ACCOUNTS PAYABLE
 PO BOX 7740
 SAN LUIS, AZ 85349

SHIPPING ADDRESS
 SAN LUIS POLICE DEPT
 MICHAEL NAVARRO
 1030 E UNION ST
 SAN LUIS, AZ 85349

CUSTOMER NUMBER	SALES REP.	REFERENCE NUMBER	PRICE QUOTATION ONLY
22271	/SCH	PAZ/	QUOTATION, EXP 09/27/19
CUSTOMER PHONE NUMBER			SHIP VIA
(928) 941-7092			0.0 Lbs 0 GTS

We Appreciate Your Business!
 Visit Our Website At www.ShopEVIDENT.com
 EVIDENT is a Woman-Owned Small Business

QUANTITY	ITEM #	ITEM DESCRIPTION	UNIT PRICE	DISC. %	EXTENDED PRICE
2	FDC-008D	60" Safekeeper Duplex Drying Cabinet	7737.10	--	15474.20
1	DROPSHIP	DROP SHIPPED	0.00	--	0.00
1	SHIPPING	SHIPPING & HANDLING	0.00	--	0.00

*INCLUDES DOCK TO DOCK FREIGHT
 CHARGE TO ZIP CODE 85349
 *INCLUDES USE OF LIFT GATE IF NEEDED

DISCOUNTS APPLIED TO THIS QUOTE

WRITTEN PURCHASE ORDER REQUIRED

LEGACY LIMITED LIFETIME WARRANTY.
 INCLUDES TWO YEARS, PARTS AND LABOR
 ON NON-CONSUMABLE PARTS, AND
 LIFETIME PARTS-ONLY ON NON
 MECHANICAL PARTS (MAINLY
 SUPERSTRUCTURE).

EVIDENT, INC. IS A WOMAN-OWNED SMALL
 BUSINESS
 FEID: 54-1634534

VISIT www.ShopEVIDENT.com FOR ALL OF
 YOUR FAVORITE ITEMS

MERCHANDISE QUOTATION TOTAL \$	15474.20
SHIPPING & HANDLING \$	1112.00
QUOTATION TOTAL \$	16586.20

VER *BW*
 EMAIL / FAX *SH*
 TEL



Arrowhead Scientific, Inc.

Arrowhead Forensics

11006 Strang Line Road Lenexa, KS 66215
 PHONE: 913-894-8388 FAX: 913-894-8399
 www.arrowheadscientificinc.com
 www.arrowheadforensics.com

Quote

Date	Quote #
6/27/2019	21172

Bill To
SAN LUIS POLICE DEPARTMENT ATTN: FINANCE PO BOX 7740 SAN LUIS, AZ 85349

Ship To
SAN LUIS POLICE DEPARTMENT ATTN MIKE NAVARRO 1030 EAST UNION STREET SAN LUIS, AZ 85349

Rep	E-mail	Terms	Phone Number
BC	MRNAVARRO@CITYOFSANLUIS.ORG	Net 30	

Item	Description	Qty	Cost	Total
A-FRD-005	SAFEKEEPER 5 FOOT DUPLEX, 60"W X 27.75"D X 74.375"H	2	7,700.45	15,400.90
Shipping	FREIGHT CHARGE	1	1,152.00	1,152.00

Subtotal		\$16,552.90
Sales Tax (0.0%)		\$0.00
Total		\$16,552.90

THIS QUOTE IS GOOD FOR 30 DAYS FROM THIS DATE.

PLEASE REFERENCE QUOTE NUMBER WHEN PLACING ORDER.



TRITECHFORENSICS



8770 Trade Street
Leland, NC 28451
910/457.6600
FAX 910/457.0094
800/438.7884

QUOTE

QUOTE # 31001

PROFORMA QUOTATION

Page 1/1

BILL TO:

SAN LUIS POLICE DEPARTMENT
CITY OF SAN LUIS FINANCE PO BOX 7740 SAN LUIS, AZ 85349

SHIP TO:

SAN LUIS POLICE DEPARTMENT
1030 E. UNION STREET SAN LUIS, AZ 85349

Customer ID	Ship Via	Sales Rep	Terms	Date
SANLAZPD	DESTINATION	MACKENZIE	NET 30	6/27/2019

Quantity	UOM	Item #	Description	Unit Price	Extended Price
2	EACH	ASDC-60D	TTF REVEAL DRYING CABINET, 60" DUPLEX	\$8,100.00	\$16,200.00

Subtotal	\$16,200.00
Misc	\$0.00
Tax	\$0.00
Freight	\$395.00
Trade Discount	\$0.00
Total	\$16,595.00

PRICES QUOTED ARE FIRM FOR 30 DAYS FROM ABOVE DATE
This is not an invoice, do not use to make payment.



AGENDA ITEM REVIEW FORM

Work Session

2.D.

Meeting Date: 09/04/2019

Department Head: Angel Ramirez, Fire Chief, Fire Department

Submitted By: Angel Ramirez, Fire Chief, Fire Department

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff on any and all matters regarding the purchase of a new ambulance. **(Angel Ramirez, Fire Chief)**

SUMMARY:

Throughout the years, the San Luis Fire Department (SLFD) has been an innovative fire department. As the City of San Luis grows, so does the need for public safety. Today we are ready to up-staff our third ambulance. This was unheard-of 5 years ago. Currently, we have three (3) ambulances in our fleet with no backup units available. As you may know, vehicles tend to break down. We have been putting 70K miles on every unit every year.

If purchased, this unit will become the first-out unit along with our next two (2) units that are inline as of now. The current SLM3 will become our spare unit just in case anything happens. We want to stay proactive and always provide the best customer service to our residents.

The SLFD was diligent in trying to get the best ambulance at the right price. Through the HGAC agreement, we were able to do just that. What is HGAC? It is a nationwide, government procurement service striving to make the governmental procurement process more efficient. Units of local government, including non-profits providing governmental services, are eligible to become participating members of the HGACBuy Cooperative. All contracts available to participating members of HGACBuy have been awarded by virtue of a public competitive procurement process compliant with state statutes. The City of San Luis is part of this Cooperative Agreement. What other benefits does HGAC include:

- HGACBuy offers an expedited procurement process which can eliminate your need for preparing detailed specifications and satisfying all other requirements for competitive bids and proposals
- HGACBuy offers more than 800 contractors, including many local dealers and authorized resellers.
- HGACBuy gives you access to volume purchasing pricing and discounts.
- HGACBuy has more than 40 years of experience in cooperative purchasing and serves more than six thousand local government agencies across the United States.

The City of San Luis Fire Department was approved for the amount of \$158,832, but state taxes in the amount of \$8,894.59 were not included in the quote. The total purchase price will be \$167,726.59.

The San Luis Fire Department wants to utilize the purchasing powers available through the Houston-Galveston Area Council contract #AM10-18 under the authority of the City of San Luis, Arizona, Code of Ordinances, Chapter 36, Section §36.09, Cooperative Purchasing and is seeking council approval. Since the amount budgeted is less than the total amount of \$167,726.59, we are also seeking council approval for the additional amount needed to cover for state taxes. A budget transfer form was filled out, and money will come from uniforms (340-341-60025) to cover the expense.

RECOMMENDATION / SUGGESTED MOTION:

Discussion and possible directions to staff only, no action.

N/A

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	YES
CITY/STATE/FEDERAL FUNDS:	CITY
TOTAL:	\$167,726.59
BUDGETED AMOUNT:	\$158,832.00
AVAILABLE AMOUNT TO TRANSFER:	\$8,894.59
ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:	UNIFORMS/ 340-341-60025: \$60,000

FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):

BUDGET TRANSFER FORM ATTACHED

Attachments

HGAC ambulance quote
Budget Transfer Form



Unit #:
XX-XXXX

DEALER: Republic EVS
CUSTOMER: City of San Luis
 Street or P.O. Box: 1165 N. McCane ave.
 City, State, Zip: San Luis, AZ 85349
 Customer Contact: Angel Ramirez
 Sales Associate: Garrett Adelman
 VIN#: To be assigned by MEDIX

Received
 Sent for Approval
 Rec'd Approved
 Scheduled
 GPC Number: 00YX6

Form Revised 1/18/2019

Chassis Model Yr		2019	
MEDIX Model		Metro Express 153 Type I	
CHASSIS		RAM 3500, 6.7L DIT Diesel, 168" WB, 14,000 GVWR	4x2
BODY		153"L x 94" W x 70" Interior Headroom	
QTY	STD/OPT	Description	
1	16-1000-FD	Chassis & Conversion w/o Liquid Springs	
	01-	Flooring & Interior Colors	
1	100040	Cabinet Laminate: Gloss Gray	
1	STD	Upholstery: (Specify Color)	
		Color: Gunmetal Brand: EVS	
1	100015	Lonseal- LonDeck (Tic-Tac-Toe) Specify Color: Onyx	
	02-	Body & Chassis	
1	STD	This chassis is equipped with a Diesel Exhaust Fluid (DEF) System to meet the EPA Diesel Emissions Standards.	
1	99-2137	Wheels: Aluminum Wheels on Dodge-3500 Series Chassis.	
1	STD	All Exterior compartments coated with a light gray rubberized urethan material.	
1	STD	Pass-Thru - No sliding polycarbonate, just OEM P/T	
1	200130	Fender Flares: Roll formed stainless steel, ILOS rubber.	
1	99-0423	Lights: Compartment, TecNiq Flexible LEDs: 9", 27", 36" 45", 54", ILOS compartment lights. Locate: Compartment #1- (1) 45" E44-W010V-1 Locate: Compartment #2- (2) 27" E44-W06V-1 Locate: Compartment #3- (2) 45" E44-W010V-1 Locate: Compartment #4- (1) 36" E44-W08V-1 Locate: Compartment #6- (2) 54" E44-W012V-1 Locate: Compartment #7- (1) 9" E44-W02V-1 (if ordered)	
1	STD	Compartment #1 SS Forward: Smooth Aluminum body, ADP interior door panel, O2 "M" cylinder storage for STEEL tank, Door w/rubber socket/nylon ball hold-open.	
1	STD	Compartment #2 SS Center: Smooth Aluminum body, ADP interior door panel, Open Storage, Door w/gas strut hold-open and Seat Belt Strap.	
2	200280	Shelf: Adjustable, Aluminum Diamond Plate, Exterior Compartment Specify Location: Comp 2 and 3.	
1	99-1363	Compartment #3: On 153 Body, 3/4 Height, Smooth Aluminum body, ADP interior door panel, SS Rear, with NO Inside/Outside Access, No shelf and offset for interior 2nd Action Area. See print 41-104586.	

2	STD	Rear Entry Doors: Single piece laminated smooth aluminum door liner w/stainless steel center panel for black paddle handles; ADP kick panels.		
1	STD	Compartment #4/5 CS Forward: NO body above floor, ADP interior door panel, ALS Cabinet w/ Inside/Outside access, Full-height, single Door w/gas strut hold-open. Bottom section smooth aluminum body, Open storage.		
1	STD	Curbside Entry Door: Single piece, laminated smooth aluminum door liner w/stainless steel center panel for black paddle handles; ADP kick panels. Gas strut door hold-open. Smooth aluminum stepwell w/Dri-Dek insert.		
1	99-0795	Entry Doors: Lower Kick Panels, smooth aluminum w/reflective chevron installed ILOS ADP. NOTE: Red/Lime Green		
1	STD	Compartment #6 CS Rear: Smooth Aluminum, Vertical backboard storage w/2 belts. Door w/ rubber socket/nylon ball hold-open.		
1	99-1104	Dividers: Backboard Compartment, lined with light gray rubberized urethane material- coating on both dividers ILOS smooth aluminum finish.		
1	200100-153	Compartment #7: Aft of curbside wheel well on 153 body, IATS. Smooth aluminum body w/rubberized urethane coating, open storage, single door w/gas strut hold-open. (1) LED light in ceiling.		
1	STD	All Entry Door paddle handle and rotary latching components will include emergency door releases located top and bottom of each door and shall meet the FMVSS 206 30G Test Requirement		
1	200200A	Power Door Locks: All Entry and Compartment Doors, wired to OEM door lock system.		
1	99-0678E	Power Door Locks: Stealth Switch, Power Door Lock System, Push Button Switch (Grille brackets: Ford 33-102402, no bracket required on F-series) LOCATION:		
1	STD	Rear Bumper: ADP corner pods w/ rubber Dock bumper pads, Center grip-strut flip-up step, powder coated steel frame		
2	STD	IV Hangers: (2) Cast black rubber fold-down over knee area of Cot and Squad Bench		
3	STD	Mirrors, OEM: (1) each cab door, (1) on interior windshield		
1	STD	Stainless steel wheel covers w/valve extenders		
4	STD	Stone Guards, lower body corners, ADP		
1	STD	Rub Rails, C-Channel, tapered ends, Lower Body off-set mount with neoprene spacers.		
2	STD	Aluminum Running Boards: "Starburst" Grip Punched, Diamond Plate, Type 1		
1	STD	Cast aluminum fuel fill bezel		
1	STD	Formed SS DEF fill cover		
1	99-1098	Windows: Privacy tint, dark vinyl applied to all three entry module entry door windows. NOTE: Module application only. Tint to be dark as possible.		
1	STD	Insulation: Pink, double sided radiant barrier/acoustic material, installed on curbside and streetside rear wheel wells.		
1	STD	Insulation: Spray in place foam, FR 2-Part Spray Foam, CP-1000 Kit 200, applied to curbside entry step well and both rear wheel wells		
1	STD	Undercoating: Per QVM Guidelines		
	03-	Brake, Turn & Back-Up Lights		

1	STD	Lights: DOT, Brake/Tail, Turn, Back Up: Whelen 600 Series LED.		
1	STD	DOT Marker Lights: TecNiq LED, rubber grommet bezels; (7) S34-AC09-1 Amber- (5) on front of body as Marker lights, (2) side facing on rear extrusions as Turn Signals; (7) S34-RC90-1 Red- (5) on rear of Body as Marker lights, (2) side facing as Turn Signals.		
1	300100	Lights: DOT, Brake and Turn, Interior, LED, Under rear overhead cabinet, Two (2) amber wired to turn signals; One (1) red wired to brake circuit		
	04-	Electrical, Power Distribution, Control Center & Interior Lighting		
1	STD	Battery Switch, Automatic: TST CDR-357. Located in Electrical Cabinet.		
2	STD	Antenna, Radio Coax Cable terminated behind driver's seat w/Power & Ground for each		
2	99-1456	Electrical: Pre-wire 8AWG - 12VDC power and ground from battery to a Blue Sea PN: 5025B six circuit fuse block w/cover. NOTE: Both behind driver seat and one shall be "Battery Hot" and the other "Ignition Hot".		
8	STD	Lights: Dome, Whelen LED, 18-diodes w/chrome flange MX80EHZA , switched separately with Hi/Lo functions.		
1	STD	Action Area Light: Whelen PSC0ADCR, 12 VDC LED Strip light, 6 diodes and On/Off switch on rear control panel		
1	STD	USB Port: Vanner VSS-USB dual port 2Amp mounted on A/A wall		
1	99-0988	USB Port: Kussmaul 091-219-N dual USB port mounted in switch panel. Fits into standard switch slot. IATS LOCATION: Drivers side switch panel.		
1	99-1084	Shoreline: 125 VAC, 30-Amp, Kussmaul SUPER Auto Eject IATS. Kussmaul P/N: 091-159-30-120-081 wired w/hinged, BLUE/weatherproof cover, located above Compartment #2 on streetside. Will have to be mounted on the Kussmaul stainless steel E-Z mounting plate PN: 091-159-081-120 w/indicator light for access. Kussmaul P/N: 091-159-CON-3P-120 mating female connector to be shipped loose. IATS NOTE: Must specify function.		
1	STD	Inverter: Pre-Wire w/switch on rear panel. Pre-wire located in lower pass-thru cabinet		
1	400160	Inverter: Vanner 20-1050CUL- 1000watt w/battery charger and built in GFI. Remote controlled w/switch in rear panel. (This option deletes the GFI in the A/A wall). ILOS NOTE: OPTION 99-1955 IS REQUIRED WHEN ANY INVERTER IS MOUNTED IN ANYBULKHEAD or INTERIOR INCLOSED CABINET. Location: Must specify location.		
1	99-1955	Fan: Ventilation. (1) Mechantronics Fan Axial 120x25MM 12VDC fan PN: E1225E12AB-FSR mounted on cabinet door or side wall when any inverter is mounted in an interior, enclosed cabinet.		
1	STD	Timer: 5-minute check-out, wired to CS Hight mode dome lights		
2	STD	12 VDC Outlets: (1) in Action Area, (1) in ALS Cabinet		
2	STD	125 VAC Outlets, Duplex: (1) in Action Area, (1) in ALS Cabinet		
1	STD	Breaker Box: 125 VAC w/20-Amp Breaker located on the rear wall of interior cabinet E. GFI receptacle located on the Action Area wall.		

1	STD	Rear Switch Panel: Engraved black plastic panel with (14) LED lighted switch positions for Dome Lights (2), Vacuum (1), Vent (1), A.A. Light (1), Inverter (1), <u>Spare switches</u> , Thermostat and digital clock w/Mode Buttons. MX01517.		
1	99-2056	Front Console: Formed Aluminum, Gray Hammertone powder coated, attached to floor. Cup holders and map pocket at rear. Top forward area shall be flat and .250 thick for MDT. Switch panel with siren panel to rear. Customer Approval prior to build.		
1	STD	Electrical Cabinet: Located over pass-thru w/latching, recessed, vented door		
	05-	Warning Lights & Siren		
1	STD	Lights: Warning, Whelen LED EMERGENCY Lighting Package- Ford, Chevy Type I and Type III- Models ONLY. NOTE: Does not include LED Scene Lights.		
		All LED lights shall have CLEAR Lenses. All emergency and scene lighting shall have chrome flanges in standard locations.		
		Front of Body: Add (7) Whelen 900 Series Super-LEDs- Specify pattern by LED Color (Red or White:R-R-R-W-R-R-R Outer (2) lights and (1) Center light flash on K-Spec flasher. Inner (4) flash independently on Light Bar switch on front console.		
		Sides of Body: (4) Whelen 900 Series Red Super-LEDs: (2) each side in upper corners		
		Rear of Body: (4) Whelen 900 Series Red Super-LEDs: (2) in upper outboard corners, (2) Mid-Body wired as Warning/Brake at the window level; (1) Whelen 600 Series Amber Super-LED in the center position over the rear doors.		
		Brake, Turn & Back-Up Lights: Whelen 600 Series LEDs		
		Lights, Warning, Intersection Lights: (2) Whelen LINZ6R Series Red Super-LEDs on front fenders		
1	500210	Lights: Warning, (2) Whelen 700 Series Red Super LED 70R02FCR w/ clear lens and chrome bezel 7EFLANGE, IATS above rear wheel wells as rear intersection lights. Wire to Primary circuit only.		
2	STD	Lights, Warning, Grille: WIONSMCR Red LED w/clear lenses & chrome flanges on center grille bar		
4	500127	Lights: Scene/Load, Whelen 900 Series Super-LED 9SC0ENZR Gradient Opti-Scenelight™ with flange included- ILOS Halogen Specify Locations:		
2	STD	Lights, Load: Whelen 600 Series LED 6SC0ENZR, (2) on rear		
1	99-0106	Lights: Scene/Load, Rear side scene lights on each side to come "ON" in Reverse		
1	STD	Flasher- For Warning Light System, Vanner 9860GCPE		
2	STD	Siren Speakers: Dual 100-watt drivers mounted through front bumper		
1	STD	Siren- Whelen 295 SLSA1, 200 Watt		
1	99-0706	Lights: Warning, GTT 794H LED Opticom Emitter (Supplier P/N: 151-794H) with on/off switch in front console. Must be wired to de-activate when the vehicle is in park/neutral. Location: TBD		

5	99-0567	Lights: Ground, TecNiq E10-WS00-1, LED w/angled SS mounting bracket Location: standard locations. Appropriate light to come on when compartment/door or scene light is activated.		
		06- Oxygen, Vacuum & Miscellaneous Items		
3	STD	Oxygen Outlets: Quick-connect style, (2) in Action Area, (1) over Squad Bench		
1	STD	Suction Aspirator System: Rico disposable container, mounted in Action Area w/gauge and quick-connect; GAST vacuum pump mounted in lower pass-thru cabinet		
1	STD	Oxygen Cylinder Retention: For "M" cylinder, black steel w/3-spring buckle straps and top collar, located in Compartment #1		
1	STD	O2 Regulator, Amvex, 50psi, pre-set		
		07- AC/Heat		
1	STD	DELETE: HVAC System: High capacity Free Blow combination Heat-AC system and thermostat control in Action Area. HVAC unit is mounted in bulkhead at top of ALS		
1	99-1554	HVAC System: ACC 125VAC/12VDC, Model #39660. High capacity free-blow combination Heat/AC system w/multi-speed fan, roof mounted condenser and thermostatic control on action area panel. Dodge Ram 4500/5500 Series Type 1 conversion with Super Tie-In to compressor mounted on OEM engine and 30Amp shoreline (separate line item) service to power 125VAC System. Installation performed by A.C.C. technicians. Wire to 30-Amp shoreline (separate line item) for power and battery charger. Install black control box on right hand wall in compt. #2. Install the charger/converter on the ceiling in compt. #2 towards right wall. NOTE: Dodge Ram 3500/4500/5500 Type I Only.		
1	STD	Thermostat: Digital, A.C.C. PN-27058742A digital thermostat installed on A/A wall ILOS		
		08- Cabinets, Hardware & Miscellaneous Items		
1	STD	Main Streetside Wall Cabinets: Specify desired configuration-		
1	OPT	Cabinet Configuration- CPR Seat w/EVS V-4 seat belt system and 2nd Action Area; includes (1) 125VAC and (1) 12VDC outlet in 2nd Action Area		
		Main Wall Cabinets will have (1) adjustable shelf in each and sliding polycarbonate doors with full height extruded handles. See Prints for Configuration.		
2	99-0540	Main Wall Cabinets: Restocking Feature, Interior Cabinet, Under 40" Width- Sliding Plex door w/hinged, keyed frame w/(2) Titan 15-pound gas struts and (2) spring-loaded elbow catches. Location(s): A and C		
1	STD	Action Area Overhead Cabinet: Single cabinet full-height/full-depth of Action Area with sliding polycarbonate doors and full height extruded handles.		
1	STD	Action Area and Switch Panel: Laminated, sealed countertop and vertical panel with Suction system collection canister, Vacuum gauge, (2) Oxygen outlets, (1) USB, (1) 12VDC Outlet, (1) 125VAC Outlet and digital Thermostat. Switch panel MX01517 includes (10) switch positions and digital clock w/Mode Buttons.		

1	99-2010	Action Area: Countertop, HDPE, Gray with Black accent bands, front and rear action area countertops. (On-line measuring.)		
2	STD	Bulkhead Wall Cabinets: Electrical Cabinet above walk-thru w/hinged, latching, vented door.		
2	STD	Pass-Thru Cabinets: Upper cabinet- general storage w/hinged, latching door; Lower cabinet- general storage w/hinged, latching, vented door and location for inverter and vacuum pump on floor		
1	STD	DELETE: ALS Cabinet: Lower section- Locking storage for 747 box; Middle Section- General storage with hinged, non-locking doors and 1-adjustable shelf		
1	99-2149	Cabinet: Custom ALS - Delete pull out drawer and combine lower ALS and drawer area into (1) section for installation of Mermaid MK-747 SS. Middle cabinet to have dual, 1/2" Acrylic doors with a 2-Point pinch latch on each door.		
1	99-2089	Refrigerator: Medi-Kool Stainless Steel model 747 SS w/back-mounted compressor and 1" mounting flange w/controls. Faceplate will be installed at top of Medi-Kool cabinet and compressor will be located directly behind it. Order with door hinged on right side. Unit to have Code lock and handle. Install per manufacturer's instructions regarding power supply (two individually fused power sources), fan and ventilation! (See option in cabinet section for cabinet modification charge). Unit to be installed in lower portion of AL on MSV-II models only. Must have a disconnect switch in the electrical cabinet for shutting unit off when out of service or for maintenance. NOTE: Make sure cabinet build prints have the ventilation on back wall and outboard side wall of ALS cabinet.		
1	STD	Squad Bench:		
		1 Full length hinged lid w/TriMark latch for access to interior storage		
		2 Full length upholstered seat cushion except over Sharps/Waste Area; formed upholstered back rest cushions and head pad for each seated position.		
		3 (2) EVS V-4 Belted seating positions w/progressive foam back and head pads and (3) short bottom straps for 2nd Patient restraint		
		4 Backer plate included in squad bench assembly at head end		
1	STD	Sharps/Waste: Drop-in style w/Red polycarbonate hinged lid with standard containers, located at head of squad bench.		
1	99-0511	Cargo Net: Head of squad bench- Type I / III 153 Models ONLY. Squad Bench to accommodate mounting plate and cover secured to wall structure. (153 PNs: 86-101702, 33-101868, 33-101869) Requires squad bench assembly print different than standard.		
1	99-0798	Glove Box Holders: (3) w/hinged, black 11ga steel powder-coated door, in pad above Curbside Entry Door		
1	800170-3	Glove Box Holders: (3) w/hinged, black 11ga steel powder-coated door, in cabinet above rear entry door		
1	800140	Seating: EVS Swivel Base SB-2 two position swivel base for EVS Child seat, ILOS cabinet base		
1	99-0613	Assist Rail: 72" Powder Coated Safety Yellow SS 1.25" w/Radius Ends, ILOS -All Models		
1	99-0614	Grab Handles: (3) V-Style, Powder Coated Safety Yellow 1.25: SS w/Radius Ends- ILOS -All Models All Interior grab handles to be powder coated yellow.		

8	STD	Reflective Striping, Door Open Protection: .50" Red reflective striping around interior door pan of all body doors.		
	09-	Cots & Miscellaneous Items		
1	900065	Cot Mount: Stryker 6377, Dual Position, Removable Mounting Locations: Center and streetside.		
1	900075	Cot Safety Hook: Install at rear threshold Specify for Stryker		
	10-	Paint & lettering		
1	1000082	Paint: Type 1, Body and Chassis, Custom Color Color: Red Color Code: FLNA 30009 Configuration: Red entire cab and body red except for top of box to remain white. See photos. NOTE: Requires Paint Color and Code Prior to submitting order. Paint spray samples must be approved prior to scheduling.		
1	1000100	Roof Star ONLY, INSTALLED		
		SHIP LOOSE		
2	STD	5 lb. Fire Extinguisher- Ship Loose		
		FEES & MISCELLANEOUS		
1		Doc Fee		\$80.00
1		HGAC Fee Contract # AM10-18		\$1,000.00
1		Included - Flatbed transportation to San Luis, AZ		
1		Included - Final inspection for two at Medix Ambulance in Elkhart Indiana.		
TOTAL ORDER PRICE BASED OFF OF HGAC AM10-18				\$158,832.00

I have reviewed this Order as well as Pricing and approve the purchase.

Build time shall be 120 days after approved work order and drawings from the preconstruction meeting.

Customer Signature

Date: _____



Dealer Signature

Date: **8-19-19**

Due to on-going product improvements and the changing requirements of the ambulance industry, MEDIX Specialty Vehicles, Inc. reserves the right to change product specifications and related products without prior notice and without any obligation to change prior products or parts. ALL PATENTS RIGHTS RESERVED.

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City of San Luis Budget Adjustment Form

Reason for Budget Adjustment:

Budget transfer needed to cover for state taxes in the amount of \$8,894.59 for the purchase of a 2020 ambulance.

Account Number	Account Name	Approved/Amended Budget Fiscal 19/20	Budget to be revised (Add to)	Budget to be decreased (Taken from)	Amended Budget Total
340-341-90000	Capital Outlay-Equipment	326,840	8,900		335,740
340-341-60025	Uniforms/Other	60,000		8,900	51,100
			8,900	8,900	

Department Head [Signature] Date 8-19-19
 City Manager [Signature] Date 08/19/2019
 Finance Department [Signature] Date 08/19/2019



AGENDA ITEM REVIEW FORM

Work Session

2.E.

Meeting Date: 09/04/2019

Department Head: Derek Duenas, IT Manager, Administration, Information Technology

Submitted By: Derek Duenas, IT Manager, Administration, Information Technology

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and possible directions to staff on any and all matters regarding approval to purchase computers and Microsoft Office licenses to replace outdated computer systems. **(Derek Dueñas, Information Technology Manager)**

SUMMARY:

The City of San Luis Information Technology (IT) department conducts yearly assessments of computer systems that have become obsolete and out of warranty. This year a total of 40 computer systems are in need of replacement to meet the Microsoft Windows 7 end of life support deadline. The 40 computer systems are currently running an outdated operating system which has an end of life support deadline of January 14, 2020.

The IT department is requesting approval from the Council to purchase computer replacements and Microsoft licenses not to exceed \$49,600.00 from CDWG.

For purchases more than \$35,000.00, the San Luis City Code 36.01(E) states there be a sealed bid process. Staff requests that the Council waive the procedure as is permitted under San Luis City Code 36.01(H) because CDWG had the lowest price of the three (3) on-line sources (see attached). Shopping the price on-line is a near equivalent to a bidding process. It is not likely that the expense and time of a bidding process would result in a lower price.

RECOMMENDATION / SUGGESTED MOTION:

Discussion item only, no action needed.

N/A

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:	YES
CITY/STATE/FEDERAL FUNDS:	CITY
TOTAL:	\$49,600.00
BUDGETED AMOUNT:	\$49,600.00
AVAILABLE AMOUNT TO TRANSFER:	\$49,600.00
ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:	100-999-90020
FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):	

N/A

Attachments

CDWG

PC Connection

B&H

QUOTE CONFIRMATION



DEAR DEREK DUENAS,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
1BZ9MSP	8/8/2019	PCREPLACEMENT	9563163	\$46,687.08

IMPORTANT - PLEASE READ

Special Instructions: Beginning of customer text:
Beginning of customer text:
End of customer text.

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Dell OptiPlex 7060 - SFF - Core i5 8500 3 GHz - 8 GB - 256 GB Mfg. Part#: XP0PY UNSPSC: 43211508 Contract: Sourcewell Formerly NJPA 100614#CDW Tech Catalog (100614#CDW)	34	5137610	\$776.72	\$26,408.48
Microsoft Office Standard 2019 - license - 1 PC Mfg. Part#: 021-10626 UNSPSC: 43231513 Electronic distribution - NO MEDIA Contract: Arizona NVP Software (ADSP017-149774)	30	5300185	\$264.77	\$7,943.10
Dell OptiPlex 7060 - MT - Core i7 8700 3.2 GHz - 16 GB - 256 GB - with 3-ye Mfg. Part#: RNX86 UNSPSC: 43211508 Contract: Sourcewell Formerly NJPA 100614#CDW Tech Catalog (100614#CDW)	6	5137601	\$1,221.91	\$7,331.46
Samsung 860 EVO MZ-76E500E - solid state drive - 500 GB - SATA 6Gb/s Mfg. Part#: MZ-76E500E UNSPSC: 43201830 Contract: National IPA Technology Solutions (2018011-01)	4	4934164	\$93.56	\$374.24
Dell E2417H - LED monitor - Full HD (1080p) - 24" Mfg. Part#: E2417H UNSPSC: 43211902 Contract: National IPA Technology Solutions (2018011-01)	10	4269060	\$134.75	\$1,347.50
CORSAIR Dual SSD Mounting Bracket - hard drive bracket Mfg. Part#: CSSD-BRKT2 UNSPSC: 43201609 Contract: National IPA Technology Solutions (2018011-01)	4	4191803	\$8.48	\$33.92
Tripp Lite 6ft DisplayPort to HDMI Adapter Cable Video / Audio Cable DP M/M Mfg. Part#: P582-006	16	1685176	\$19.49	\$311.84

QUOTE DETAILS (CONT.)

UNSPSC: 26121604

Contract: National IPA Technology Solutions (2018011-01)

PURCHASER BILLING INFO	SUBTOTAL	\$43,750.54
Billing Address: SAN LUIS CITY HALL ACCTS PAYABLE PO BOX 7740 SAN LUIS, AZ 85349-6816 Phone: (928) 627-2027 Payment Terms: Net 30 Days-Govt State/Local	SHIPPING	\$0.00
	SALES TAX	\$2,936.54
	GRAND TOTAL	\$46,687.08
	Please remit payments to:	
DELIVER TO Shipping Address: SAN LUIS CITY HALL ATTN:DEREK DUENAS PO BOX 7740 1090 E UNION STREET SAN LUIS, AZ 85349-6816 Phone: (928) 627-2027 Shipping Method: UPS Ground (2-3 days)	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION



John Trapani

(877) 325-9490

johntra@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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ORDERING INFORMATION
GovConnection, Inc. DBA Connection

Please contact your account manager with any questions.

Ordering Address
GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Remittance Address
GovConnection, Inc.
Box 536477
Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
CEC:	80-068888K
Cage Code:	OGTJ3
Business Size:	LARGE
Erate Spin Number:	143026005

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: www.govconnection.com or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one: <https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

Please forward your Contract or Purchase Order to:
SLEDOPS@connection.com
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374

SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Leslie Cartee
Phone: (800) 800-0019 ext. 34400
Fax: (603) 683-1405
Email: leslie.cartee@connection.com

24875780.01-W1

PLEASE REFER TO THE ABOVE
QUOTE # WHEN ORDERING

Date: 8/27/2019
Valid Through: 8/31/2019
Account #:

Account Manager:
Phone:
Fax:
Email:

Customer Contact: Derek Duenas
Email: dvduenas@cityofsanluis.org

Phone: (928) 341-8531
Fax:

QUOTE PROVIDED TO:	SHIP TO:
AB#: 15028676 CITY OF SAN LUIS, AZ DEREK DUENAS 1090 E UNION ST SAN LUIS, AZ 85349 (928) 341-8531	AB#: 15028677 CITY OF SAN LUIS, AZ DEREK DUENAS 1090 E UNION ST SAN LUIS, AZ 85349 (928) 341-8531

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	723.00 lbs	NET 30	

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: www.govconnection.com, or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	34	35694487	XP0PY	OptiPlex 7060 SFF Core i5-8500 3.0GHz / 8GB / 256GB SSD / UHD630 / DVD+RW / GbE / W10P64 Dell Systems	Dell Systems	\$ 836.82	\$ 28,451.88
2	30	36217308	021-10626	Corp. Select Plus Office Standard 2019 License Level D Microsoft Select Plus	Microsoft Select Plus	\$ 291.36	\$ 8,740.80
3	6	35694305	RNX86	OptiPlex 7060 MT Core i7-8700 3.2GHz / 16GB / 256GB SSD / RX550 / DVD+RW / GbE / W10P64 Dell Systems	Dell Systems	\$ 1,313.29	\$ 7,879.74
4	4	35027650	MZ-76E500E	500GB 860 EVO SATA 6Gb / s 2.5" Client Solid State Drive for Business Samsung Storage	Samsung Storage	\$ 76.28	\$ 305.12
5	10	32563730	E2417H	23.8" E2417H Full HD LED-LCD Monitor, Black Dell Systems	Dell Systems	\$ 138.03	\$ 1,380.30
6	4	33213248	CSSD-BRKT2	Dual Solid State Drive Mounting Bracket Corsair	Corsair	\$ 6.56	\$ 26.24
7	16	18218702	P582-006	DisplayPort to HDMI M / M 1080p HDCP Cable Adapter, Black, 6ft TrippLite-Cables	TrippLite-Cables	\$ 14.16	\$ 226.56
Subtotal						\$	47,010.64
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	47,010.64



Government, Education, and Corporate Department

For Pricing Requests, Purchase Orders, and Customer Service:

Phone: 800-947-8003 212-239-7503	Fax: 800-858-5517 212-239-7759	Email: Education: emailbids@bhphoto.com Corporate: corporatesales@bhphoto.com	Fed Gov: federsales@bhphoto.com State and Local: biddept@bhphoto.com
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The Professional's Source

420 Ninth Avenue, New York City, NY 10001 • www.bhphotovideo.com

Federal ID#: 15-2768071

Prices Are Valid Until: 08/30/19

Quote No.: 1058775936

Reference No.: NIPA-OMNIA-P

Sold To: Angelica Cifuentes
City Of San Luis
Po Box 7740
Attn: Finance
SAN LUIS, AZ 85349

Ship To:
City Of San Luis Info Tech
1090 E Union St
SAN LUIS, AZ 85349

Bill Phone: (928)341-8553

(928)341-8520 Ext.:2058

Date	Customer Code	Terms	Salesperson	Ship Via
08/14/19	81919196	N/A	WB	MULTIPLE
Qty Ord	Item Description	SKU# MFR#	Item Price	Amount
16	TERA DISPLAYPORT MALE TO HDMI MALE CABLE 6'/REG	TEDPDPHDMI06 (DPDPHDMI06)	11.66	186.56
4	ICY EZ FIT PRO 2- 2.5-3.5" SATA/SSD MT KIT/REG	ICMB290SPB (MB290SPB)	6.29	25.16
10	DELL E2417H 24" LED LCD MONITOR/REG	DEE2417H (E2417H)	134.95	1,349.50
4	SAMSUNG 860 EVO 500GB INT SSD 2.5" SATA III/REG	SAMZ76E500BA (MZ76E500BAM)	86.82	347.28
	Price After \$13.00 Instant Rebate Exp. 08/17/19			
6	DELL OPTI 7060 MT/i7-8700/16-256SS/550/W10P/REG	DEO7060RNX86 (RNX86)	1,219.80	7,318.80
34	DELL OPTI 7060 SFF/i5-8500/8GB/256SSD/W10P/REG <i>Your request for the additional qty has been approved</i>	DEO7060XP0PY (XP0PY)	777.50	26,435.00
30	MICROSOFT OFFICE STANDARD 2019 f/WIN (OPEN LIC)/REG <i>This Is A Special Order Item, And Is Not Returnable.</i>	MIOS2019WIN (02110609)	388.50	11,655.00

Continued on Next Page ...



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420 Ninth Avenue, New York City, NY 10001 • www.bhphotovideo.com

Federal ID#: 15-2768071

Quote No.: 1058775936

Date	Customer Code	Terms	Salesperson	Ship Via
08/14/19	81919196	N/A	Slsm	MULTIPLE

Qty Ord	Item Description	SKU# MFR#	Item Price	Amount
PLEASE NOTE: ----- **** Please reference your quote number on all PO's **** Certain items may be enforced by vendor to sell at the vendor-imposed price posted at the time of order.				

Payment Type - NO PAYMENT TYPE SELECTED	- Amount	Sub-Total: 47,317.30
		Shipping: Free STND
		Total: 47,317.30

BNH_quote



AGENDA ITEM REVIEW FORM

Work Session**2.F.****Meeting Date:** 09/04/2019**Department Head:** Sonia Cornelio, City Clerk, City Clerk's Office**Submitted By:** Sonia Cornelio, City Clerk, City Clerk's Office**Action Requested:** Discussion Item - No Action to be Taken

ITEM:

Discussion and directions to staff on any and all matters regarding a possible pedestrian and vehicular traffic video on the San Luis Port of Entry I. **(Maria Cecilia Cruz, Vice Mayor)**

SUMMARY:

Vice Mayor Maria Cecilia Cruz requested that this item be placed on the agenda for discussion at the Work Session for September 4, 2019.

RECOMMENDATION / SUGGESTED MOTION:

Discussion only, no action to be taken.

N/A

Fiscal Impact**IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM:** N/A**CITY/STATE/FEDERAL FUNDS:** N/A**TOTAL:** N/A**BUDGETED AMOUNT:** N/A**AVAILABLE AMOUNT TO TRANSFER:** N/A**ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE:** N/A**FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):**

There is no fiscal impact associated with this item.



AGENDA ITEM REVIEW FORM

Work Session

2.G.

Meeting Date: 09/04/2019

Department Head: Sonia Cornelio, City Clerk, City Clerk's Office

Submitted By: Melissa Lopez, Deputy City Clerk, City Clerk's Office

Action Requested: Discussion Item - No Action to be Taken

ITEM:

Discussion and update on any and all matters regarding the Founder's Day/40th City of San Luis Anniversary. **(Council Member Mario Buchanan Jr.)**

SUMMARY:

Council Member Mario Buchanan Jr. requested that this item be placed on the Works Session for September 4, 2019.

RECOMMENDATION / SUGGESTED MOTION:

Discussion item, possible directions to staff only, no action needed.

N/A

Fiscal Impact

IS THERE FISCAL IMPACT ASSOCIATED WITH THIS ITEM: N/A

CITY/STATE/FEDERAL FUNDS: N/A

TOTAL: N/A

BUDGETED AMOUNT: N/A

AVAILABLE AMOUNT TO TRANSFER: N/A

ACCT NAME & GL#/REMAINING BALANCE BEFORE PURCHASE: N/A

FISCAL IMPACT STATEMENT (IF THIS IS A BUDGET TRANSFER, YOU MUST ATTACH THE BUDGET ADJUSTMENT FORM):

There is no fiscal impact associated with this item.
