**City of San Luis**

**MANAGEMENT REPORT for year 7/1/2019 to 6/30/2020**

| | Medical and Dental Membership | July | August | September | October | November | December | January | February | March | April | May | June | 2020 Yr to Date | 2020 Monthly Avg | 2020 Annualized | 2019 Comparison | % Change |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | US & Mexico Med - Employees | 128 | 128 | 129 | 129 | | | | | | | | | 514 | 129 | 1542 | 1499 | |
| | US & Mexico Med - Spouse | 6 | 6 | 5 | 5 | | | | | | | | | 22 | 6 | 66 | 82 | |
| | US & Mexico Med - Children | 41 | 41 | 42 | 41 | | | | | | | | | 165 | 41 | 495 | 496 | |
| | US & Mexico Med - Family | 24 | 25 | 23 | 23 | | | | | | | | | 95 | 24 | 285 | 280 | |
| | Mexico Med - Employee | 3 | 4 | 4 | 4 | | | | | | | | | 15 | 4 | 45 | 14 | |
| | Mexico Med - EE + Spouse | 4 | 4 | 7 | 7 | | | | | | | | | 22 | 6 | 66 | 59 | |
| | Mexico Med - Child(ren) | 9 | 9 | 8 | 8 | | | | | | | | | 34 | 9 | 102 | 120 | |
| | Mexico Med - Family | 25 | 25 | 25 | 26 | | | | | | | | | 101 | 25 | 303 | 277 | |
| | Dental US & Mexico - Employees | 128 | 129 | 128 | 129 | | | | | | | | | 514 | 129 | 1542 | 1524 | |
| | Dental US & Mexico - Spouse | 4 | 4 | 3 | 3 | | | | | | | | | 14 | 4 | 42 | 58 | |
| | Dental US & Mexico - Children | 31 | 31 | 32 | 32 | | | | | | | | | 126 | 32 | 378 | 330 | |
| | Dental US & MX - Family | 25 | 25 | 25 | 24 | | | | | | | | | 99 | 25 | 297 | 278 | |
| | Dental Mexico Only - Employee | 1 | 1 | 2 | 1 | | | | | | | | | 5 | 1 | 15 | 1 | |
| | Dental Mexico Only - EE + Spouse | 10 | 10 | 12 | 12 | | | | | | | | | 44 | 11 | 132 | 103 | |
| | Dental Mexico Only - Child(ren) | 17 | 17 | 17 | 15 | | | | | | | | | 66 | 17 | 198 | 196 | |
| | Dental Mexico Only - Family | 27 | 27 | 27 | 30 | | | | | | | | | 111 | 28 | 333 | 361 | |
| **Plan Contributions** | | | | | | | | | | | | | | | | | | |
| | **Medical** | | | | | | | | | | | | | | | | | |
| | US & M - EE $636.67 | $81,493.76 | $81,493.76 | $82,130.43 | $82,130.43 | | | | | | | | | $327,248.38 | $81,812.10 | $981,745.14 | $954,368.33 | |
| | US & M - SP $1,321.22 | $7,927.32 | $7,927.32 | $6,606.10 | $6,606.10 | | | | | | | | | $29,066.84 | $7,266.71 | $87,200.52 | $108,340.04 | |
| | US & M Child(ren) $1,321.22 | $54,170.02 | $54,170.02 | $55,491.24 | $54,170.02 | | | | | | | | | $218,001.30 | $54,500.33 | $654,003.90 | $655,325.12 | |
| | USM Sp Child(ren) $2,021.09 | $48,506.16 | $50,527.25 | $46,485.07 | $46,485.07 | | | | | | | | | $192,003.55 | $48,000.89 | $576,010.65 | $565,905.20 | |
| | Mexico Med EE $232.00 | $696.00 | $928.00 | $928.00 | $928.00 | | | | | | | | | $3,480.00 | $870.00 | $10,440.00 | $3,248.00 | |
| | Mexico Med - SP $481.39 | $1,925.56 | $1,925.56 | $3,369.73 | $3,369.73 | | | | | | | | | $10,590.58 | $2,647.65 | $31,771.74 | $28,402.01 | |
| | Mexico Med - Child(ren) - $481.39 | $4,332.51 | $4,332.51 | $3,851.12 | $3,851.12 | | | | | | | | | $16,367.26 | $4,091.82 | $49,101.78 | $57,766.80 | |
| | Mexico Family - $702.95 | $17,573.75 | $17,573.75 | $17,573.75 | $18,276.70 | | | | | | | | | $70,997.95 | $17,749.49 | $212,993.85 | $194,717.15 | |
| | **Dental** | | | | | | | | | | | | | | | | | |
| | Dental US & Mexico EE $37.60 | $4,812.80 | $4,850.40 | $4,812.80 | $4,850.40 | | | | | | | | | $19,326.40 | $4,831.60 | $57,979.20 | $57,302.40 | |
| | Dental US & Mexico SP $75.19 | $300.76 | $300.76 | $225.57 | $225.57 | | | | | | | | | $1,052.66 | $263.17 | $3,157.98 | $4,361.02 | |
| | Dental US & Mexico Ch $75.19 | $2,330.89 | $2,330.89 | $2,406.08 | $2,406.08 | | | | | | | | | $9,473.94 | $2,368.49 | $28,421.82 | $24,812.70 | |
| | Dental US & Mexico Fam $93.85 | $2,346.25 | $2,346.25 | $2,346.25 | $2,252.40 | | | | | | | | | $9,291.15 | $2,322.79 | $27,873.45 | $26,090.30 | |
| | Dental Mexico Only EE $16.78 | $16.78 | $16.78 | $33.56 | $16.78 | | | | | | | | | $83.90 | $20.98 | $251.70 | $16.78 | |
| | Dental Mexico Only SP $33.55 | $335.50 | $335.50 | $402.60 | $402.60 | | | | | | | | | $1,476.20 | $369.05 | $4,428.60 | $3,455.65 | |
| | Dental Mexico Only Ch $33.55 | $570.35 | $570.35 | $570.35 | $503.25 | | | | | | | | | $2,214.30 | $553.58 | $6,642.90 | $6,575.80 | |
| | Dental Mexico Only Fam $44.73 | $1,207.71 | $1,207.71 | $1,207.71 | $1,341.90 | | | | | | | | | $4,965.03 | $1,241.26 | $14,895.09 | $16,147.53 | |
| | **Actual Contributions** | **$228,546.12** | **$230,836.81** | **$228,440.36** | **$227,816.15** | | | | | | | | | $915,639.44 | $228,909.86 | $2,746,918.32 | $2,706,834.83 | |
| | | | | | | | | | | | | | | | | | | |
| **Plan Distributions** | | | | | | | | | | | | | | | | | | |
| | Medical Claims US & MX | -$30,075.78 | -$46,740.18 | -$28,838.17 | -$72,608.60 | | | | | | | | | -$178,262.73 | -$44,565.68 | -$534,788.19 | -$721,185.54 | -25.85% |
| | Medical Claims Mexico Only | -$9,768.32 | -$6,759.40 | -$11,970.52 | -$10,609.43 | | | | | | | | | -$39,107.67 | -$9,776.92 | -$117,323.01 | -$87,194.65 | 34.55% |
| | RX US & MX | -$6,286.60 | -$9,603.06 | -$10,347.79 | -$14,102.70 | | | | | | | | | -$40,340.15 | -$10,085.04 | -$121,020.45 | -$101,107.17 | 19.70% |
| | RX Mexico Only | -$5,370.30 | -$5,320.89 | -$2,611.74 | -$8,698.79 | | | | | | | | | -$22,001.72 | -$5,500.43 | -$66,005.16 | -$65,021.22 | |
| | Dental US | -$4,478.25 | -$4,789.24 | -$2,872.34 | -$5,013.26 | | | | | | | | | -$17,153.09 | -$4,288.27 | -$51,459.27 | -$32,915.74 | 56.34% |
| | Dental Mexico | -$4,670.74 | -$3,814.61 | -$6,310.16 | -$2,986.07 | | | | | | | | | -$17,781.58 | -$4,445.40 | -$53,344.74 | -$34,595.60 | 54.20% |
| | **Total Claims Paid** | **-$60,649.99** | **-$77,027.38** | **-$62,950.72** | **-$114,018.85** | | | | | | | | | **-$314,646.94** | **-$78,661.74** | **-$943,940.82** | **-$1,042,019.92** | **-9.41%** |
| | | | | | | | | | | | | | | | | | | |
| | EBSO TPA Medical fee $24.50 | -$5,904.50 | -$5,904.50 | -$5,953.50 | -$5,978.00 | | | | | | | | | -$23,740.50 | -$5,935.13 | -$71,221.50 | -$69,604.50 | 2.32% |
| | EBSO Dental Admin $3.00 | -$729.00 | -$732.00 | -$741.00 | -$738.00 | | | | | | | | | -$2,940.00 | -$735.00 | -$8,820.00 | -$8,472.00 | 4.11% |
| | BCBS Network Fee $16 | -$3,500.00 | -$3,500.00 | -$3,517.50 | -$3,447.50 | | | | | | | | | -$13,965.00 | -$3,491.25 | -$41,895.00 | -$37,888.00 | 10.58% |
| | Siarmed Admin Fee $4.25 | -$1,032.75 | -$1,037.00 | -$1,049.75 | -$1,045.50 | | | | | | | | | -$4,165.00 | -$1,041.25 | -$12,495.00 | -$12,159.25 | 2.76% |
| | ACA Reporting $3.00 | -$723.00 | -$723.00 | -$729.00 | -$732.00 | | | | | | | | | -$2,907.00 | -$726.75 | -$8,721.00 | -$8,523.00 | |
| | Stop Loss/Reinsurance Premium | -$41,688.87 | -$41,688.87 | -$41,872.41 | -$42,142.11 | | | | | | | | | -$167,392.26 | -$41,848.07 | -$502,176.78 | -$495,394.24 | 1.37% |
| | Reinsurance Fees (PPCORI) | | | | | | | | | | | | | | | | | |
| | Healthiest You | $1,928.00 | -$1,936.00 | -$1,968.00 | -$2,056.00 | | | | | | | | | -$4,032.00 | -$1,008.00 | -$12,096.00 | -$22,432.00 | -46.08% |
| | EAP Preferred | -$551.76 | -$551.76 | -$554.00 | | | | | | | | | | -$1,657.52 | -$414.38 | -$4,972.56 | -$415.80 | 1095.90% |
| | Adjustments Prior Period | | | | | | | | | | | | | | | | | |
| | Other | -$529.50 | -$904.07 | -$972.95 | -$636.49 | | | | | | | | | -$3,043.01 | -$760.75 | -$9,129.03 | -$19,602.16 | |
| | Consultant Comp | -$8,505.00 | -$8,540.00 | -$8,645.00 | -$8,610.00 | | | | | | | | | -$34,300.00 | -$8,575.00 | -$102,900.00 | -$100,135.00 | 2.76% |
| | **Total Fixed Costs** | **-$61,236.38** | **-$65,517.20** | **-$66,003.11** | **-$65,385.60** | | | | | | | | | **-$258,142.29** | **-$64,535.57** | **-$774,426.87** | **-$774,625.95** | **-0.03%** |
| | **Total Claims & Fixed Costs** | **-$121,886.37** | **-$142,544.58** | **-$128,953.83** | **-$179,404.45** | | | | | | | | | **-$572,789.23** | **-$143,197.31** | **-$1,718,367.69** | **-$1,816,645.87** | **-5.41%** |
| | **Net of Claims and Fixed Cost** | **$106,659.75** | **$88,292.23** | **$99,486.53** | **$48,411.70** | | | | | | | | | **$342,850.21** | **$85,712.55** | **$1,028,550.63** | **$890,188.96** | **15.54%** |
| | | | | | | | | | | | | | | | | | | |
| **Plan Recoveries** | | | | | | | | | | | | | | | | | | |
| | Specific Stop-Loss | | | $9,985.95 | | | | | | | | | | **$9,985.95** | $2,496.49 | $29,957.85 | $56,287.00 | -46.78% |
| | Aggregate Stop-Loss | | | | | | | | | | | | | | | | | |
| | Refunds, Subrogation | | | | | | | | | | | | | | | | | #DIV/0! |
| | | | | | | | | | | | | | | | | | | |
| | Cobra | | $649.40 | | | | | | | | | | | $649.40 | $162.35 | $1,948.20 | $5,341.72 | -63.53% |
| | Plan Adjustment | | | | | | | | | | | | | | | | -$2,158.87 | |
| | | | | | | | | | | | | | | | | | | |
| | **Net of Recoveries** | | **$649.40** | | | | | | | | | | | **$649.40** | **$162.35** | **$1,948.20** | **$56,774.57** | **-96.57%** |
| | **Amount Over Contributions** | **$106,659.75** | **$88,941.63** | **$99,486.53** | **$48,411.70** | | | | | | | | | **$343,499.61** | **$85,874.90** | **$1,030,498.83** | **$946,963.53** | **8.82%** |
| | | | | | | | | | | | | | | | | | | |
| | **IBNR** | **$250,972.28** | | | | | | | | | | | | | | | | |